

Local Market Update for March 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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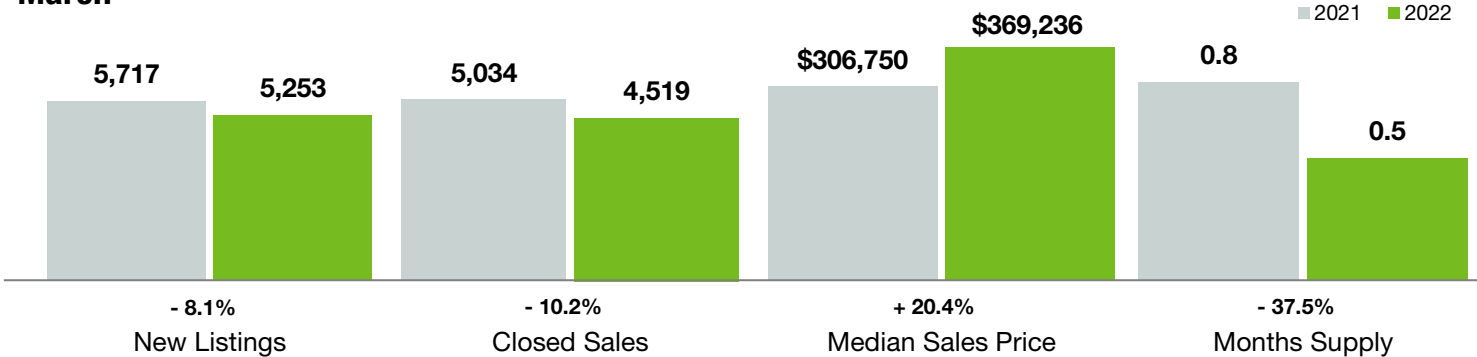
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	5,717	5,253	- 8.1%	14,827	13,321	- 10.2%
Pending Sales	5,469	4,946	- 9.6%	14,673	13,356	- 9.0%
Closed Sales	5,034	4,519	- 10.2%	12,266	11,898	- 3.0%
Median Sales Price*	\$306,750	\$369,236	+ 20.4%	\$296,935	\$360,000	+ 21.2%
Average Sales Price*	\$371,536	\$429,393	+ 15.6%	\$353,258	\$411,046	+ 16.4%
Percent of Original List Price Received*	100.1%	101.8%	+ 1.7%	99.5%	100.9%	+ 1.4%
List to Close	79	76	- 3.8%	83	79	- 4.8%
Days on Market Until Sale	25	20	- 20.0%	28	22	- 21.4%
Cumulative Days on Market Until Sale	27	20	- 25.9%	30	22	- 26.7%
Average List Price	\$393,344	\$455,574	+ 15.8%	\$382,394	\$440,713	+ 15.3%
Inventory of Homes for Sale	4,012	2,455	- 38.8%	--	--	--
Months Supply of Inventory	0.8	0.5	- 37.5%	--	--	--

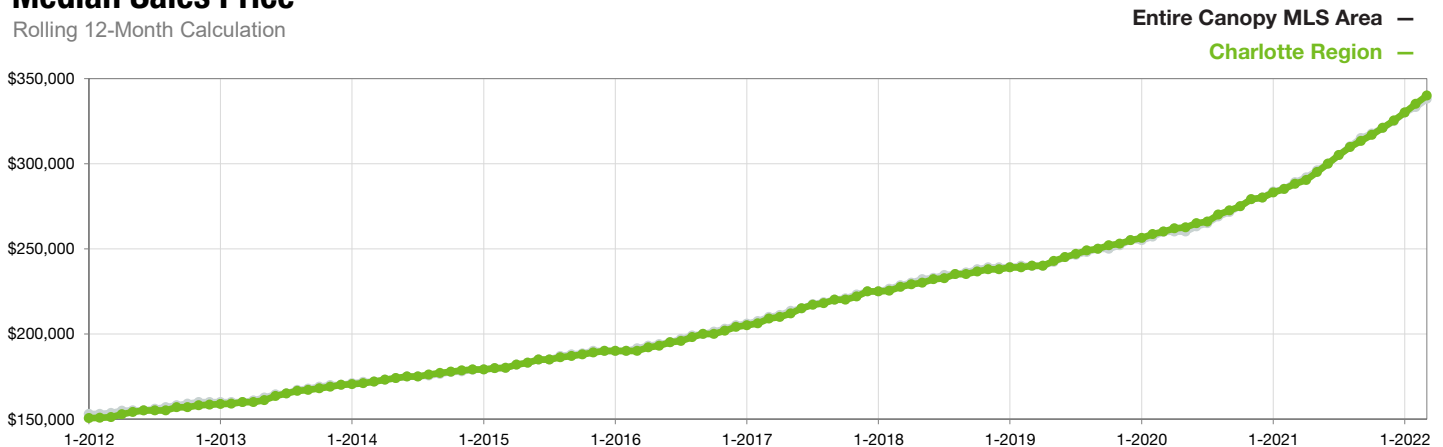
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March



Median Sales Price

Rolling 12-Month Calculation



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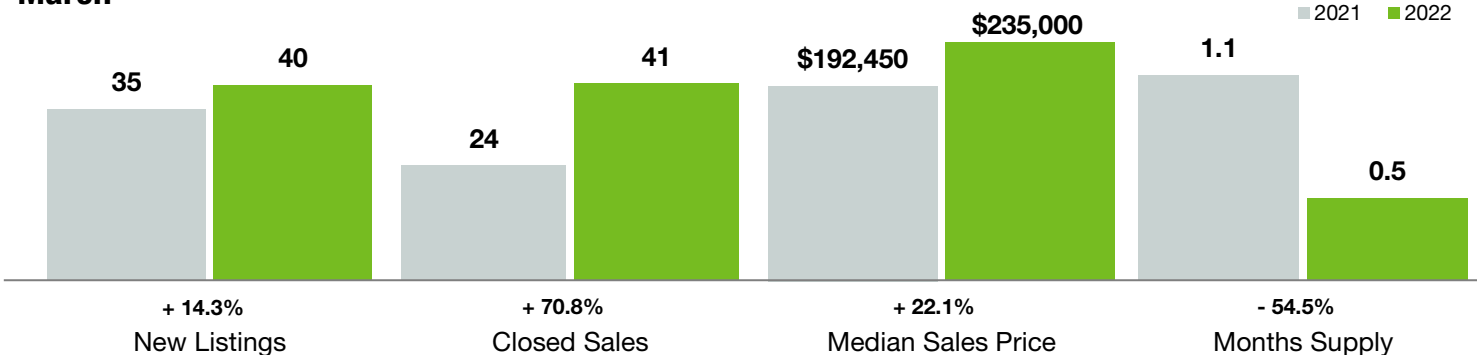
Alexander County

North Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	35	40	+ 14.3%	94	89	- 5.3%
Pending Sales	43	43	0.0%	99	99	0.0%
Closed Sales	24	41	+ 70.8%	62	95	+ 53.2%
Median Sales Price*	\$192,450	\$235,000	+ 22.1%	\$210,500	\$240,000	+ 14.0%
Average Sales Price*	\$226,204	\$264,666	+ 17.0%	\$242,087	\$278,432	+ 15.0%
Percent of Original List Price Received*	97.7%	98.2%	+ 0.5%	96.5%	98.4%	+ 2.0%
List to Close	64	100	+ 56.3%	74	100	+ 35.1%
Days on Market Until Sale	26	31	+ 19.2%	29	25	- 13.8%
Cumulative Days on Market Until Sale	26	43	+ 65.4%	31	31	0.0%
Average List Price	\$199,661	\$313,580	+ 57.1%	\$287,480	\$310,885	+ 8.1%
Inventory of Homes for Sale	34	14	- 58.8%	--	--	--
Months Supply of Inventory	1.1	0.5	- 54.5%	--	--	--

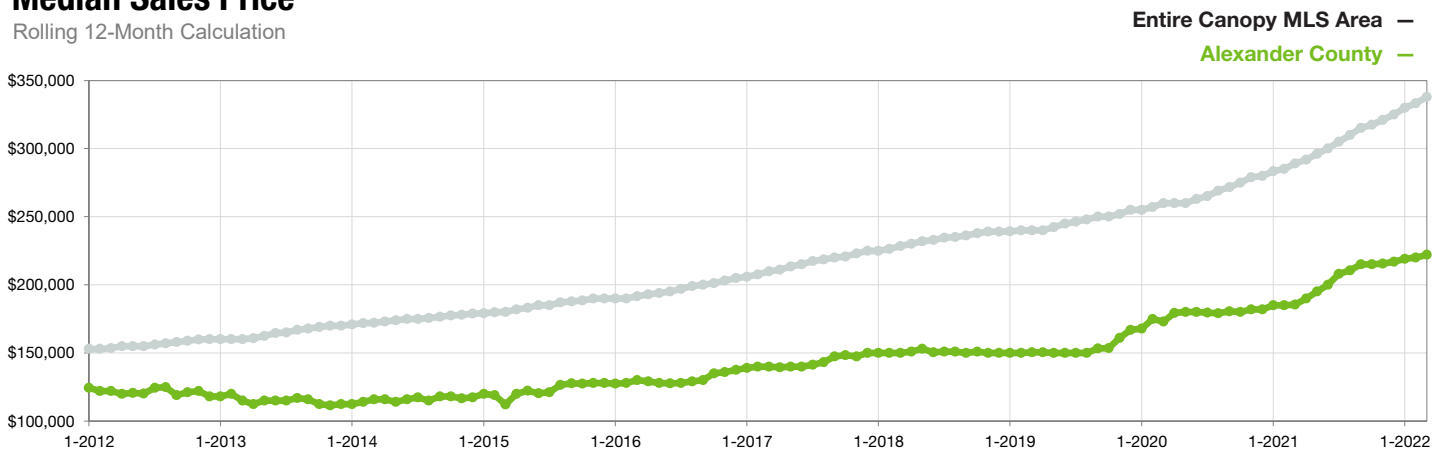
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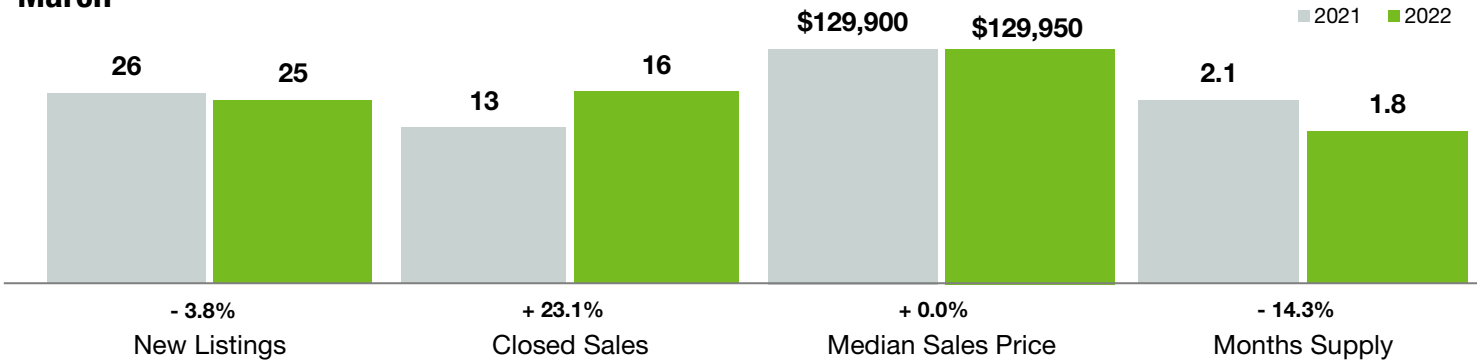
Anson County

North Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	26	25	- 3.8%	51	51	0.0%
Pending Sales	22	15	- 31.8%	41	47	+ 14.6%
Closed Sales	13	16	+ 23.1%	29	50	+ 72.4%
Median Sales Price*	\$129,900	\$129,950	+ 0.0%	\$127,950	\$162,500	+ 27.0%
Average Sales Price*	\$134,123	\$151,569	+ 13.0%	\$130,111	\$188,802	+ 45.1%
Percent of Original List Price Received*	92.2%	85.1%	- 7.7%	93.6%	92.8%	- 0.9%
List to Close	151	139	- 7.9%	114	108	- 5.3%
Days on Market Until Sale	94	68	- 27.7%	62	51	- 17.7%
Cumulative Days on Market Until Sale	94	68	- 27.7%	63	51	- 19.0%
Average List Price	\$148,944	\$233,480	+ 56.8%	\$138,936	\$193,710	+ 39.4%
Inventory of Homes for Sale	25	27	+ 8.0%	--	--	--
Months Supply of Inventory	2.1	1.8	- 14.3%	--	--	--

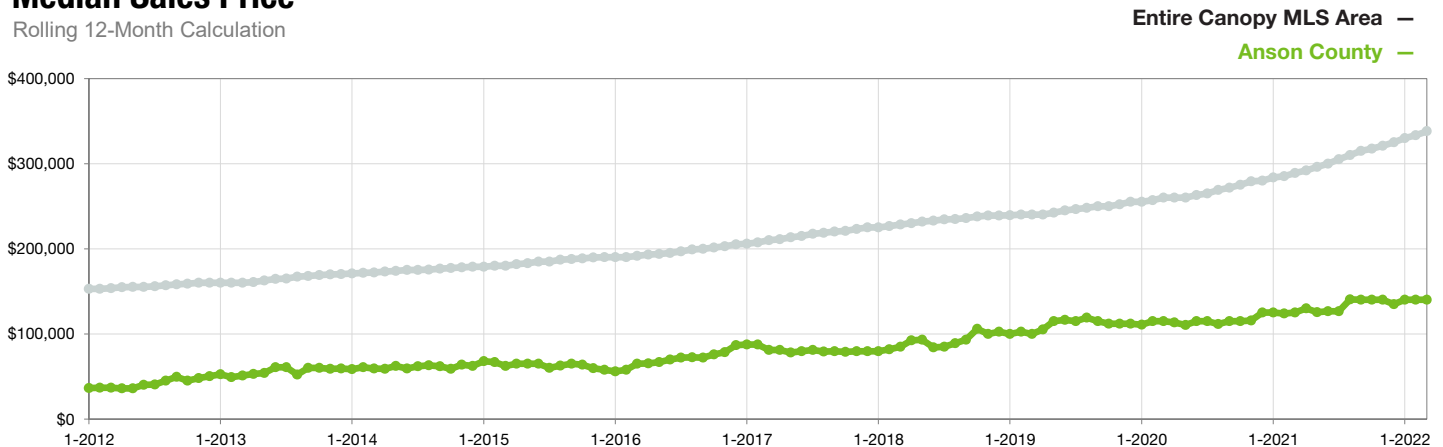
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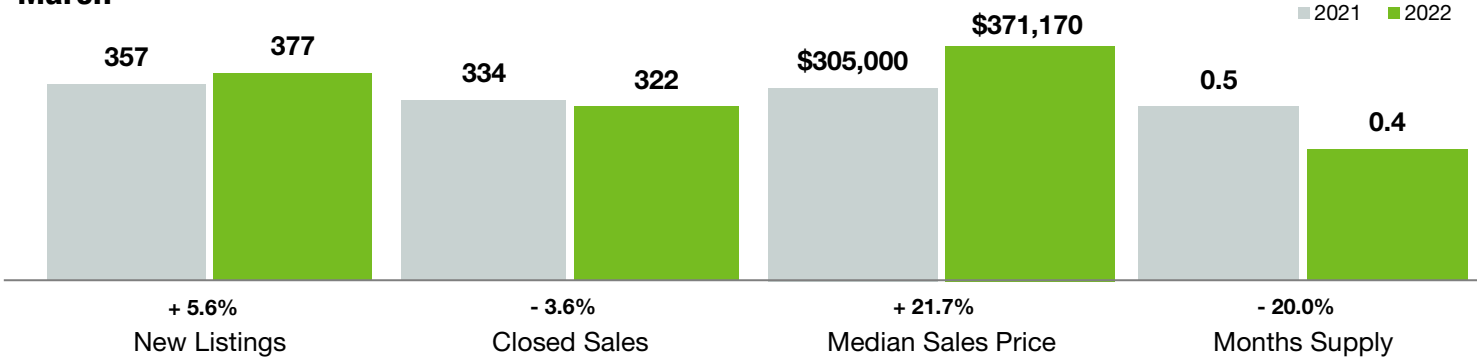
Cabarrus County

North Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	357	377	+ 5.6%	997	937	- 6.0%
Pending Sales	348	369	+ 6.0%	994	935	- 5.9%
Closed Sales	334	322	- 3.6%	876	901	+ 2.9%
Median Sales Price*	\$305,000	\$371,170	+ 21.7%	\$288,388	\$355,000	+ 23.1%
Average Sales Price*	\$324,400	\$386,606	+ 19.2%	\$304,426	\$368,101	+ 20.9%
Percent of Original List Price Received*	100.3%	102.4%	+ 2.1%	99.5%	101.6%	+ 2.1%
List to Close	68	68	0.0%	71	72	+ 1.4%
Days on Market Until Sale	22	16	- 27.3%	21	18	- 14.3%
Cumulative Days on Market Until Sale	22	17	- 22.7%	21	18	- 14.3%
Average List Price	\$321,947	\$403,070	+ 25.2%	\$317,338	\$379,723	+ 19.7%
Inventory of Homes for Sale	169	134	- 20.7%	--	--	--
Months Supply of Inventory	0.5	0.4	- 20.0%	--	--	--

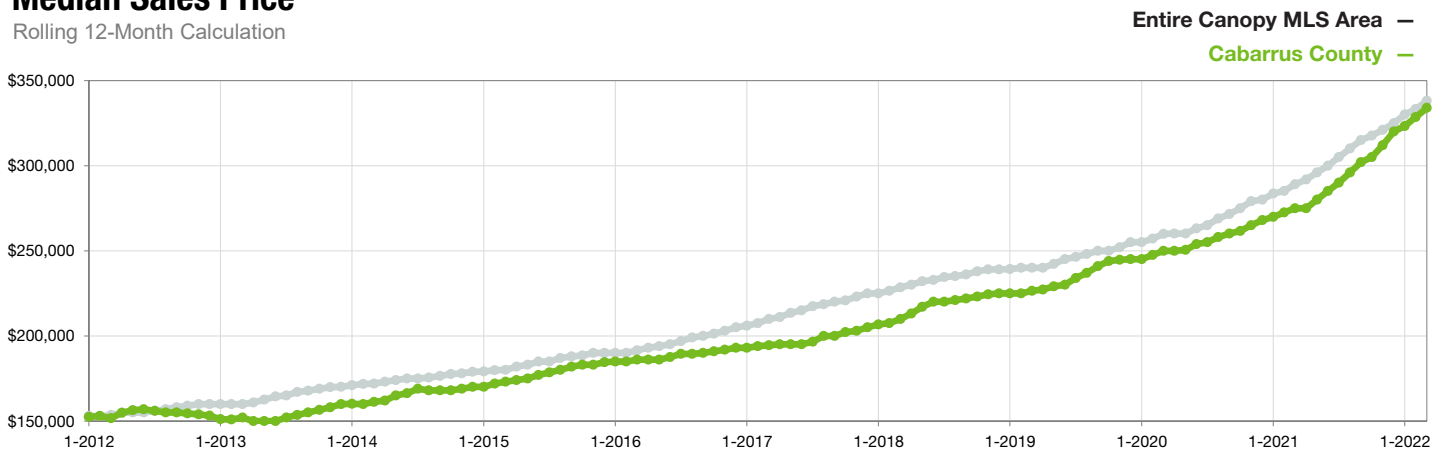
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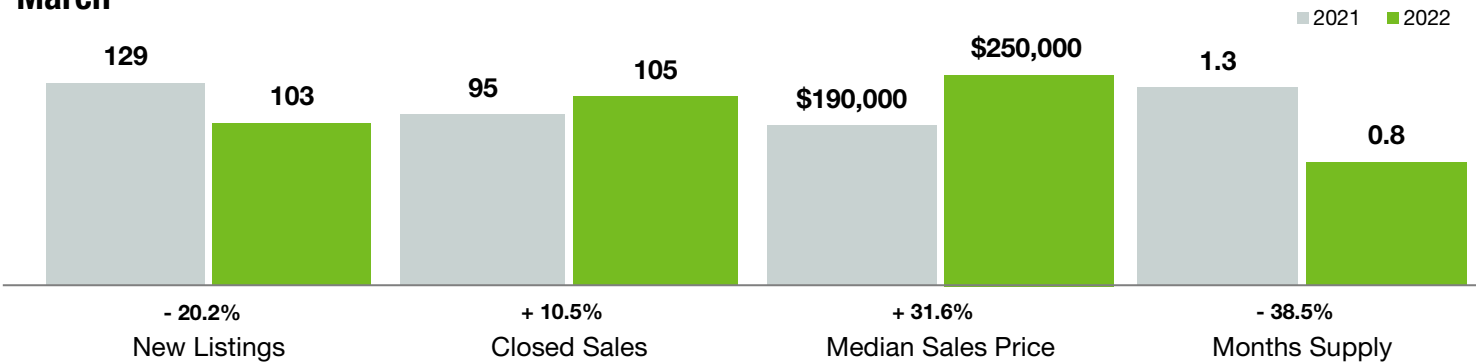
Cleveland County

North Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	129	103	- 20.2%	332	281	- 15.4%
Pending Sales	109	106	- 2.8%	311	309	- 0.6%
Closed Sales	95	105	+ 10.5%	265	276	+ 4.2%
Median Sales Price*	\$190,000	\$250,000	+ 31.6%	\$181,000	\$225,000	+ 24.3%
Average Sales Price*	\$212,683	\$304,987	+ 43.4%	\$203,499	\$257,833	+ 26.7%
Percent of Original List Price Received*	96.5%	97.9%	+ 1.5%	96.4%	96.9%	+ 0.5%
List to Close	82	81	- 1.2%	78	80	+ 2.6%
Days on Market Until Sale	27	34	+ 25.9%	27	32	+ 18.5%
Cumulative Days on Market Until Sale	28	37	+ 32.1%	30	34	+ 13.3%
Average List Price	\$234,858	\$278,508	+ 18.6%	\$220,569	\$271,993	+ 23.3%
Inventory of Homes for Sale	111	78	- 29.7%	--	--	--
Months Supply of Inventory	1.3	0.8	- 38.5%	--	--	--

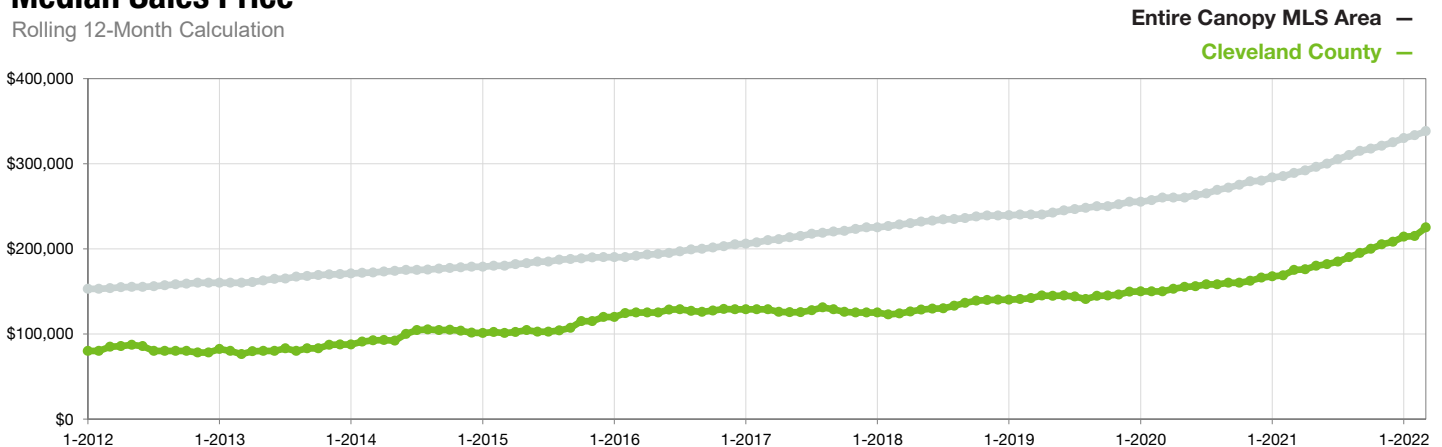
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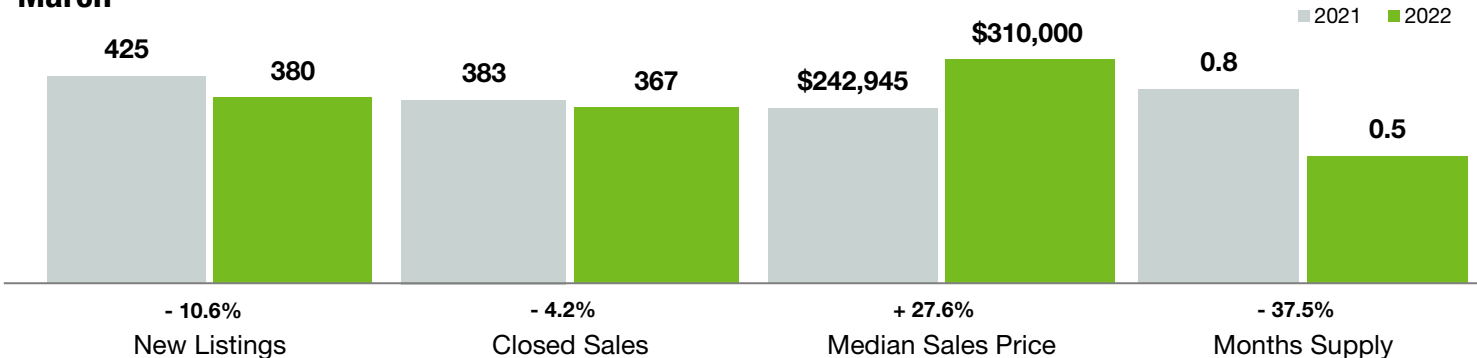
Gaston County

North Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	425	380	- 10.6%	1,104	1,020	- 7.6%
Pending Sales	393	357	- 9.2%	1,089	1,029	- 5.5%
Closed Sales	383	367	- 4.2%	940	947	+ 0.7%
Median Sales Price*	\$242,945	\$310,000	+ 27.6%	\$232,000	\$295,000	+ 27.2%
Average Sales Price*	\$267,455	\$319,231	+ 19.4%	\$255,879	\$304,832	+ 19.1%
Percent of Original List Price Received*	99.2%	101.0%	+ 1.8%	99.2%	100.1%	+ 0.9%
List to Close	83	76	- 8.4%	86	79	- 8.1%
Days on Market Until Sale	24	25	+ 4.2%	27	23	- 14.8%
Cumulative Days on Market Until Sale	23	18	- 21.7%	28	21	- 25.0%
Average List Price	\$266,465	\$319,500	+ 19.9%	\$271,093	\$315,869	+ 16.5%
Inventory of Homes for Sale	286	191	- 33.2%	--	--	--
Months Supply of Inventory	0.8	0.5	- 37.5%	--	--	--

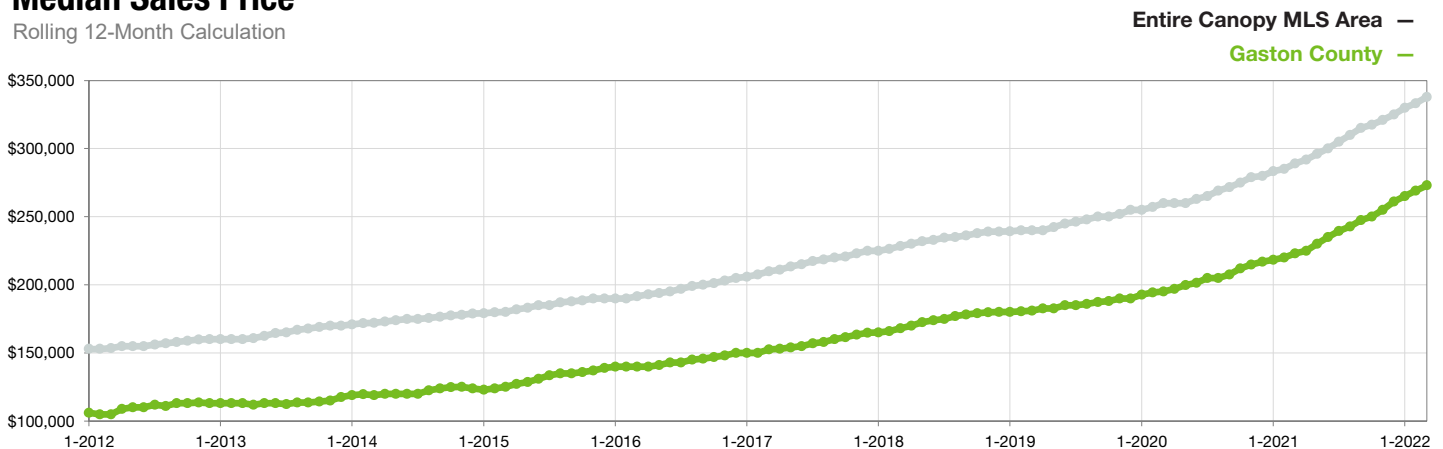
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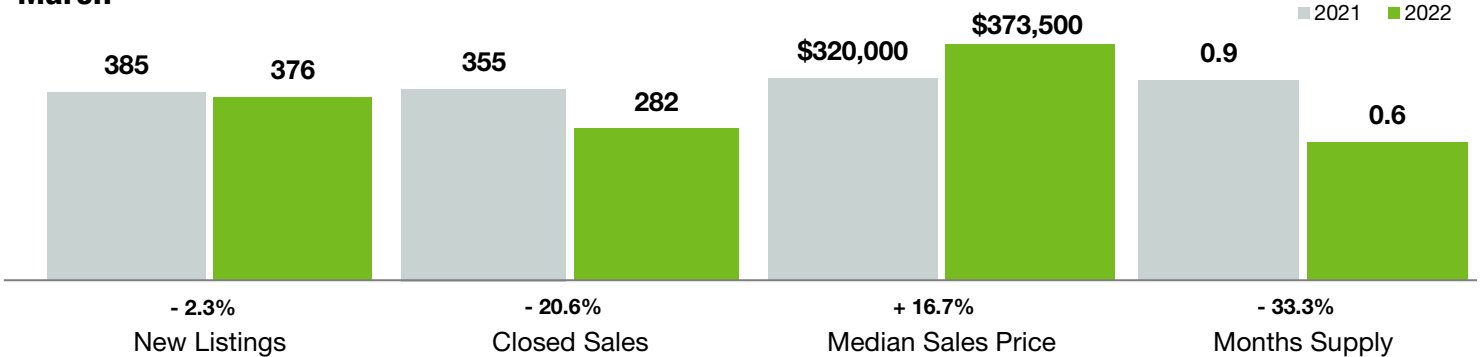
Iredell County

North Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	385	376	- 2.3%	1,016	852	- 16.1%
Pending Sales	367	333	- 9.3%	1,048	855	- 18.4%
Closed Sales	355	282	- 20.6%	911	785	- 13.8%
Median Sales Price*	\$320,000	\$373,500	+ 16.7%	\$311,495	\$365,000	+ 17.2%
Average Sales Price*	\$364,497	\$473,050	+ 29.8%	\$361,830	\$454,916	+ 25.7%
Percent of Original List Price Received*	100.2%	101.8%	+ 1.6%	99.5%	100.3%	+ 0.8%
List to Close	85	69	- 18.8%	88	77	- 12.5%
Days on Market Until Sale	35	23	- 34.3%	34	26	- 23.5%
Cumulative Days on Market Until Sale	31	24	- 22.6%	33	26	- 21.2%
Average List Price	\$434,482	\$448,025	+ 3.1%	\$421,168	\$464,242	+ 10.2%
Inventory of Homes for Sale	322	209	- 35.1%	--	--	--
Months Supply of Inventory	0.9	0.6	- 33.3%	--	--	--

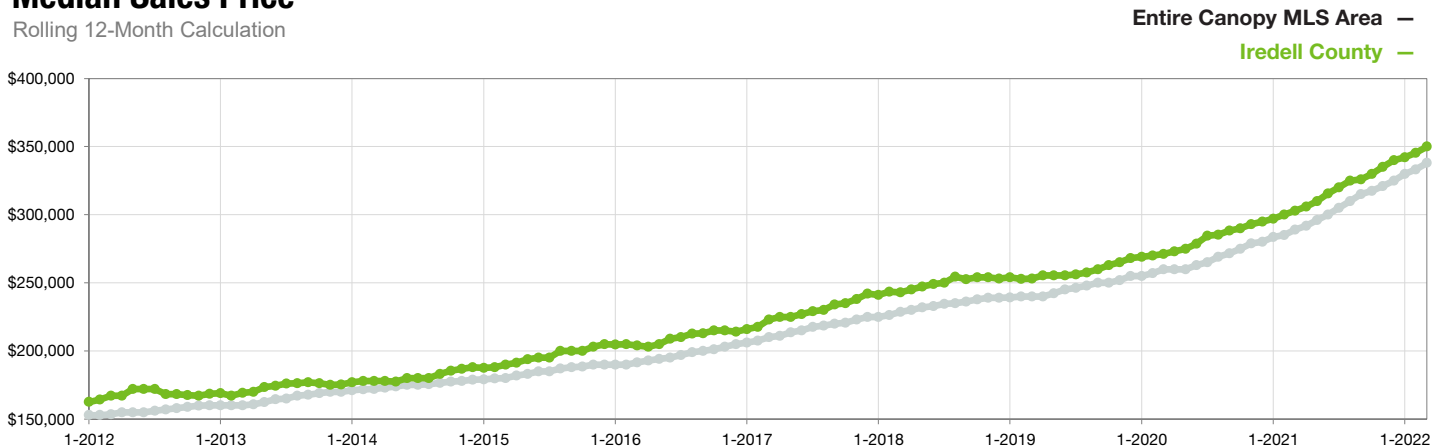
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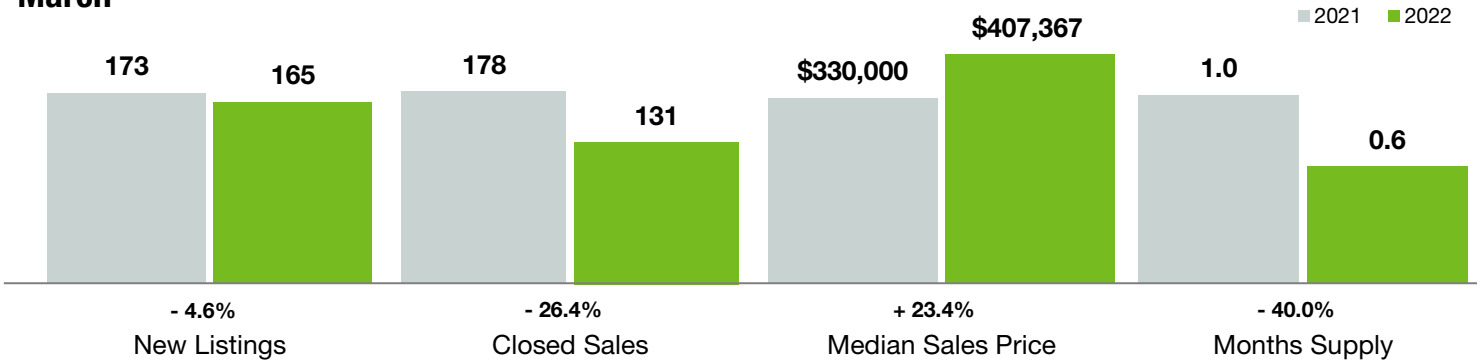
Lincoln County

North Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	173	165	- 4.6%	444	429	- 3.4%
Pending Sales	169	161	- 4.7%	493	443	- 10.1%
Closed Sales	178	131	- 26.4%	394	342	- 13.2%
Median Sales Price*	\$330,000	\$407,367	+ 23.4%	\$323,506	\$408,646	+ 26.3%
Average Sales Price*	\$364,334	\$439,558	+ 20.6%	\$360,858	\$433,405	+ 20.1%
Percent of Original List Price Received*	99.9%	100.0%	+ 0.1%	99.3%	99.8%	+ 0.5%
List to Close	96	92	- 4.2%	97	99	+ 2.1%
Days on Market Until Sale	41	20	- 51.2%	41	27	- 34.1%
Cumulative Days on Market Until Sale	40	20	- 50.0%	44	24	- 45.5%
Average List Price	\$388,767	\$487,367	+ 25.4%	\$389,201	\$459,183	+ 18.0%
Inventory of Homes for Sale	163	101	- 38.0%	--	--	--
Months Supply of Inventory	1.0	0.6	- 40.0%	--	--	--

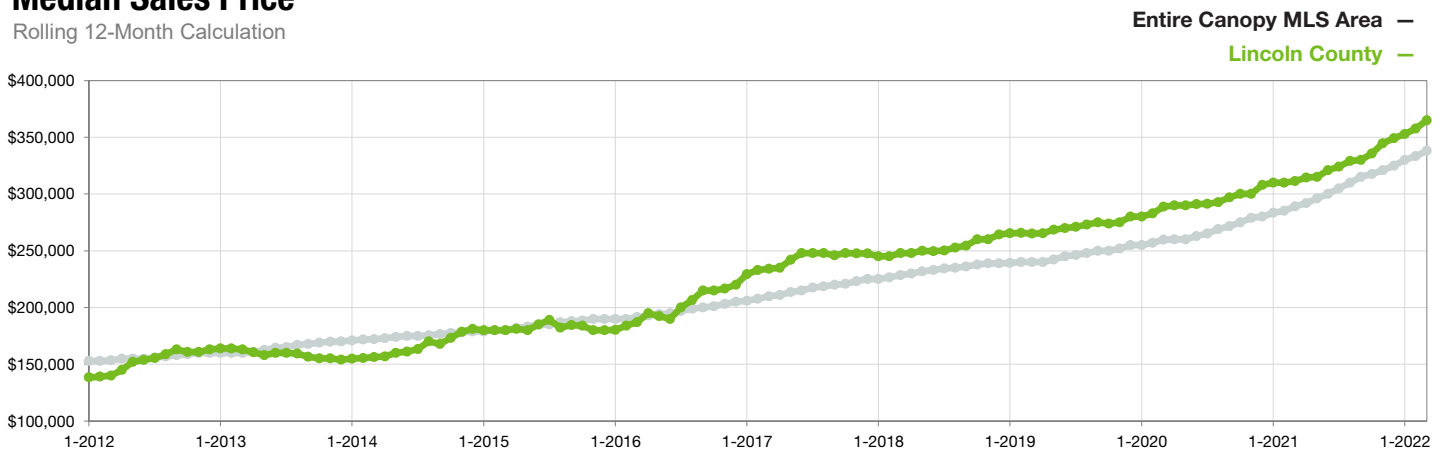
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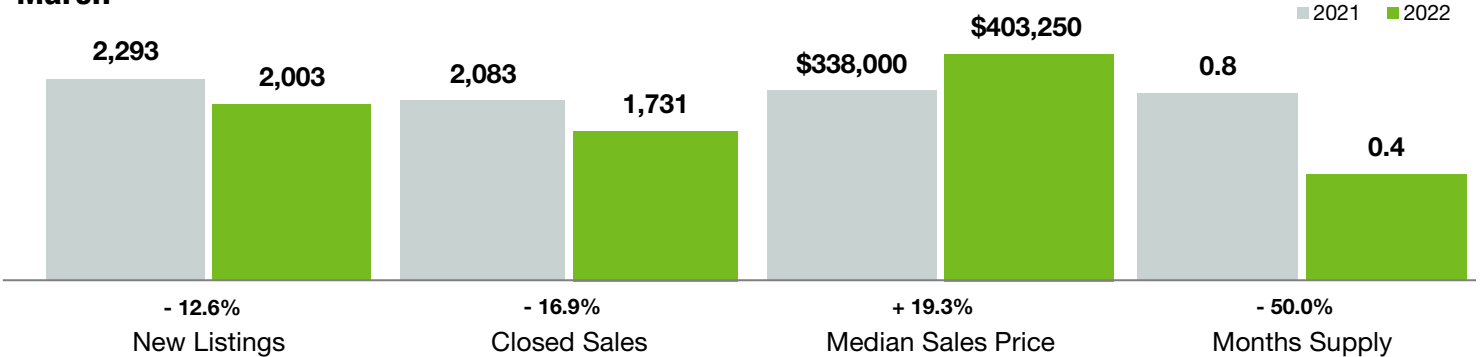
Mecklenburg County

North Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	2,293	2,003	- 12.6%	5,983	5,090	- 14.9%
Pending Sales	2,239	1,871	- 16.4%	5,915	5,081	- 14.1%
Closed Sales	2,083	1,731	- 16.9%	4,894	4,550	- 7.0%
Median Sales Price*	\$338,000	\$403,250	+ 19.3%	\$325,000	\$388,300	+ 19.5%
Average Sales Price*	\$437,206	\$491,564	+ 12.4%	\$410,179	\$468,446	+ 14.2%
Percent of Original List Price Received*	100.7%	103.3%	+ 2.6%	99.9%	102.1%	+ 2.2%
List to Close	78	76	- 2.6%	83	79	- 4.8%
Days on Market Until Sale	24	19	- 20.8%	27	21	- 22.2%
Cumulative Days on Market Until Sale	27	17	- 37.0%	30	21	- 30.0%
Average List Price	\$468,003	\$525,367	+ 12.3%	\$446,363	\$505,408	+ 13.2%
Inventory of Homes for Sale	1,518	828	- 45.5%	--	--	--
Months Supply of Inventory	0.8	0.4	- 50.0%	--	--	--

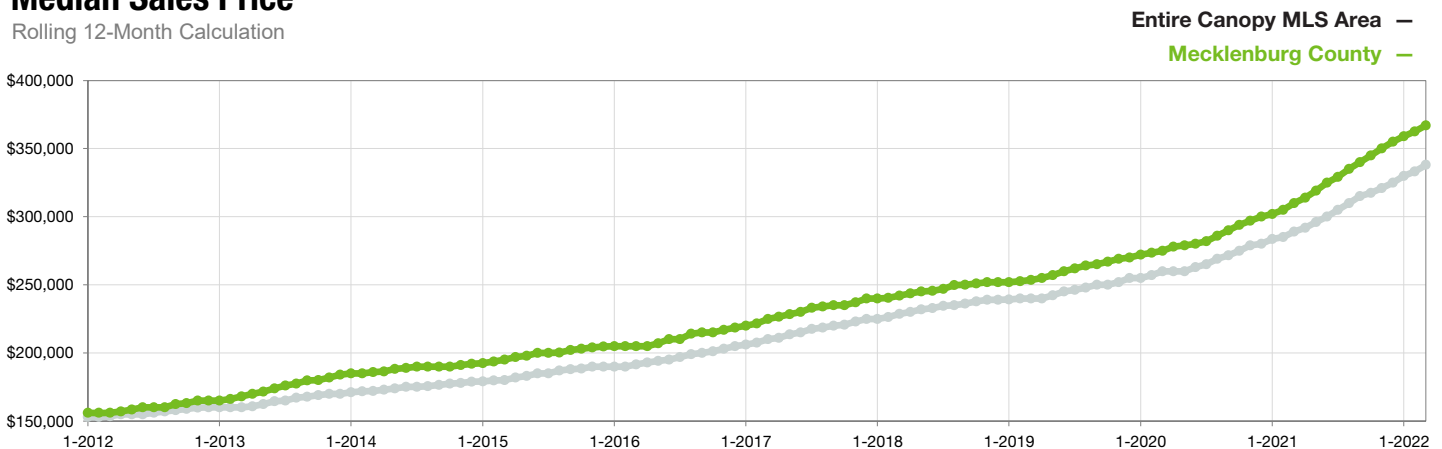
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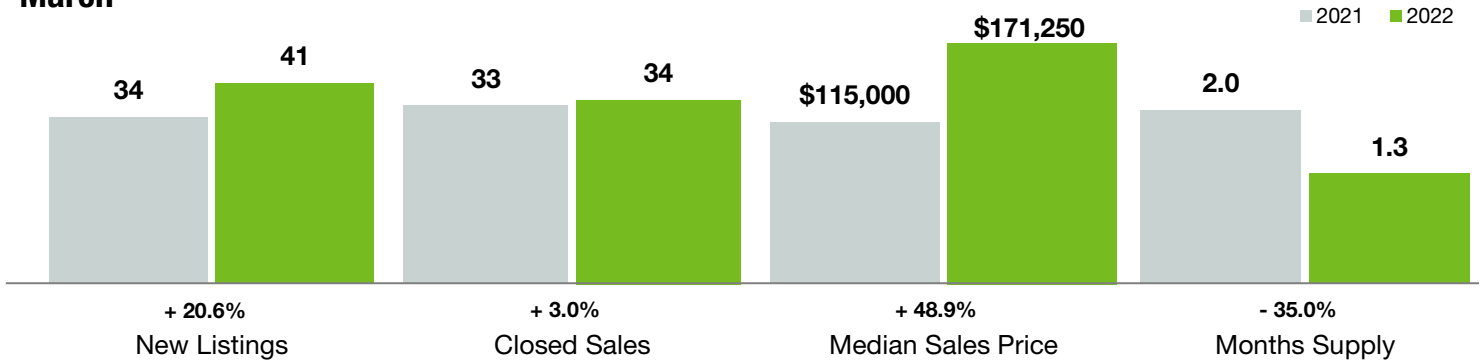
Montgomery County

North Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	34	41	+ 20.6%	89	82	- 7.9%
Pending Sales	30	40	+ 33.3%	90	86	- 4.4%
Closed Sales	33	34	+ 3.0%	79	71	- 10.1%
Median Sales Price*	\$115,000	\$171,250	+ 48.9%	\$165,000	\$185,000	+ 12.1%
Average Sales Price*	\$251,482	\$378,299	+ 50.4%	\$257,787	\$333,432	+ 29.3%
Percent of Original List Price Received*	93.1%	94.7%	+ 1.7%	91.1%	94.6%	+ 3.8%
List to Close	127	75	- 40.9%	160	89	- 44.4%
Days on Market Until Sale	87	39	- 55.2%	109	49	- 55.0%
Cumulative Days on Market Until Sale	108	39	- 63.9%	118	49	- 58.5%
Average List Price	\$296,585	\$338,202	+ 14.0%	\$298,030	\$341,700	+ 14.7%
Inventory of Homes for Sale	63	42	- 33.3%	--	--	--
Months Supply of Inventory	2.0	1.3	- 35.0%	--	--	--

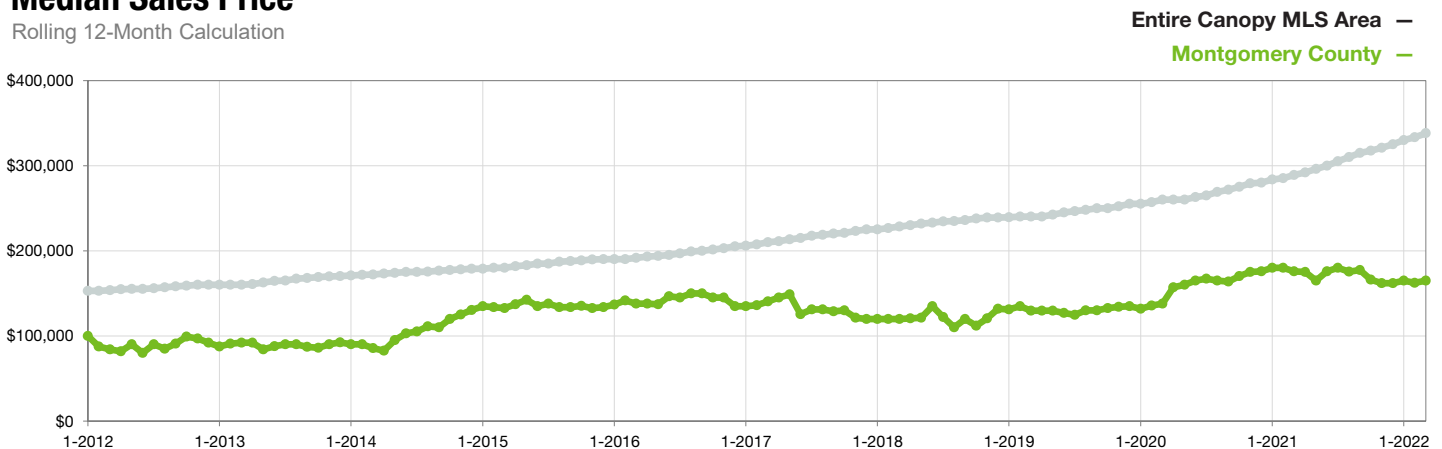
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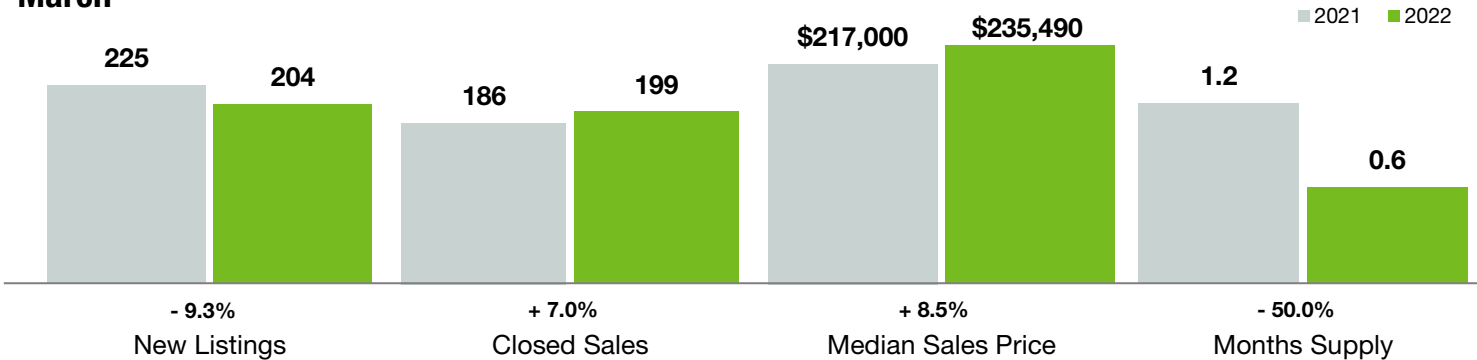
Rowan County

North Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	225	204	- 9.3%	526	531	+ 1.0%
Pending Sales	211	184	- 12.8%	523	519	- 0.8%
Closed Sales	186	199	+ 7.0%	491	517	+ 5.3%
Median Sales Price*	\$217,000	\$235,490	+ 8.5%	\$215,000	\$235,000	+ 9.3%
Average Sales Price*	\$233,344	\$270,893	+ 16.1%	\$231,014	\$269,290	+ 16.6%
Percent of Original List Price Received*	98.7%	99.1%	+ 0.4%	98.4%	98.6%	+ 0.2%
List to Close	84	77	- 8.3%	90	76	- 15.6%
Days on Market Until Sale	24	20	- 16.7%	26	23	- 11.5%
Cumulative Days on Market Until Sale	25	24	- 4.0%	29	27	- 6.9%
Average List Price	\$249,241	\$295,607	+ 18.6%	\$239,113	\$288,580	+ 20.7%
Inventory of Homes for Sale	204	120	- 41.2%	--	--	--
Months Supply of Inventory	1.2	0.6	- 50.0%	--	--	--

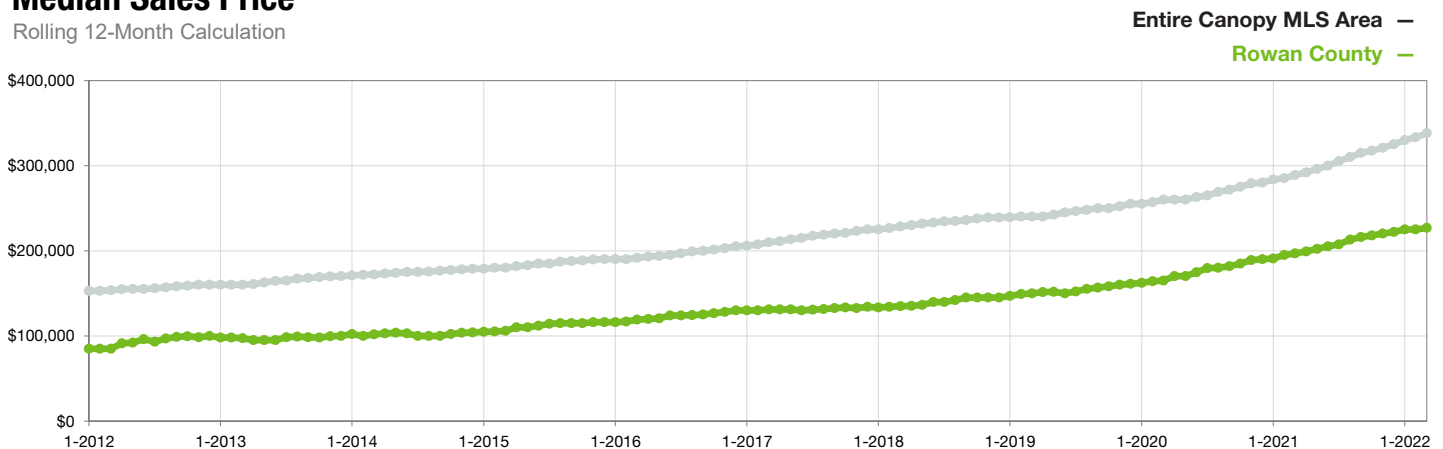
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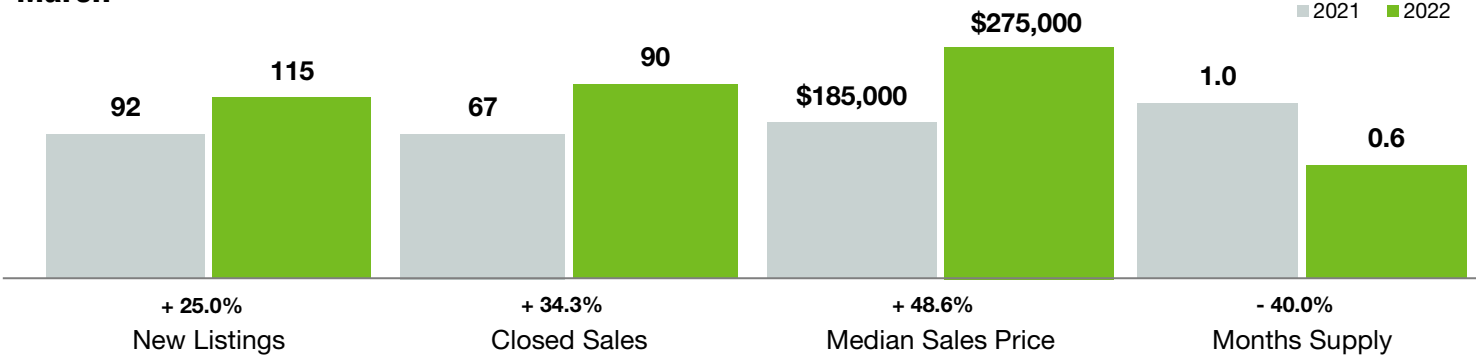
Stanly County

North Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	92	115	+ 25.0%	207	288	+ 39.1%
Pending Sales	90	107	+ 18.9%	216	285	+ 31.9%
Closed Sales	67	90	+ 34.3%	188	214	+ 13.8%
Median Sales Price*	\$185,000	\$275,000	+ 48.6%	\$189,950	\$259,900	+ 36.8%
Average Sales Price*	\$218,169	\$279,074	+ 27.9%	\$214,921	\$297,421	+ 38.4%
Percent of Original List Price Received*	96.9%	98.3%	+ 1.4%	97.6%	98.0%	+ 0.4%
List to Close	99	70	- 29.3%	84	74	- 11.9%
Days on Market Until Sale	50	16	- 68.0%	40	27	- 32.5%
Cumulative Days on Market Until Sale	52	18	- 65.4%	39	26	- 33.3%
Average List Price	\$266,177	\$315,783	+ 18.6%	\$232,704	\$312,708	+ 34.4%
Inventory of Homes for Sale	70	56	- 20.0%	--	--	--
Months Supply of Inventory	1.0	0.6	- 40.0%	--	--	--

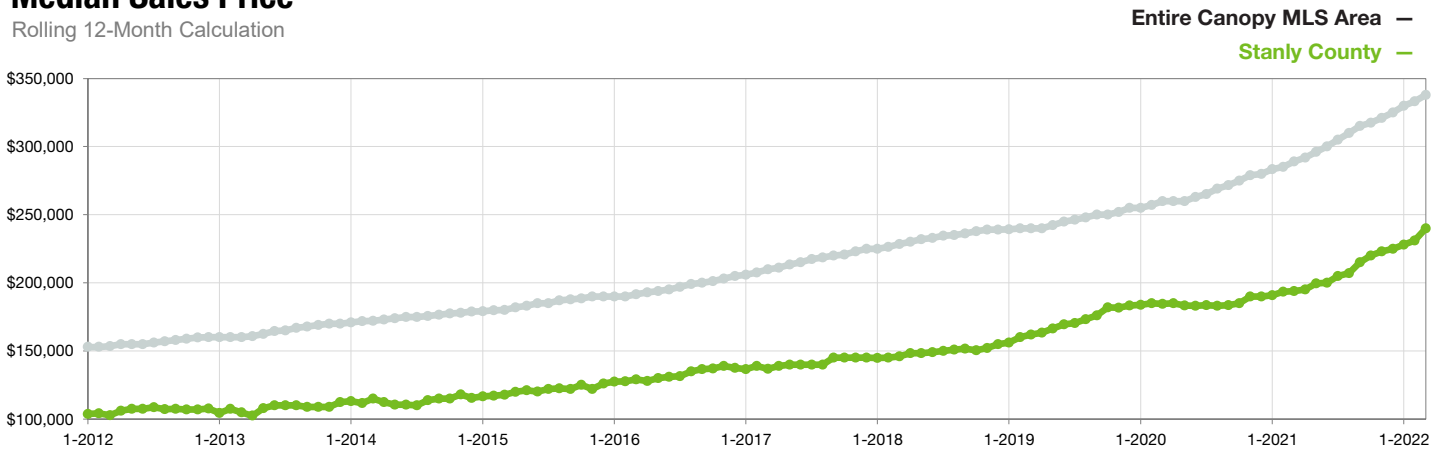
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March



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for March 2022

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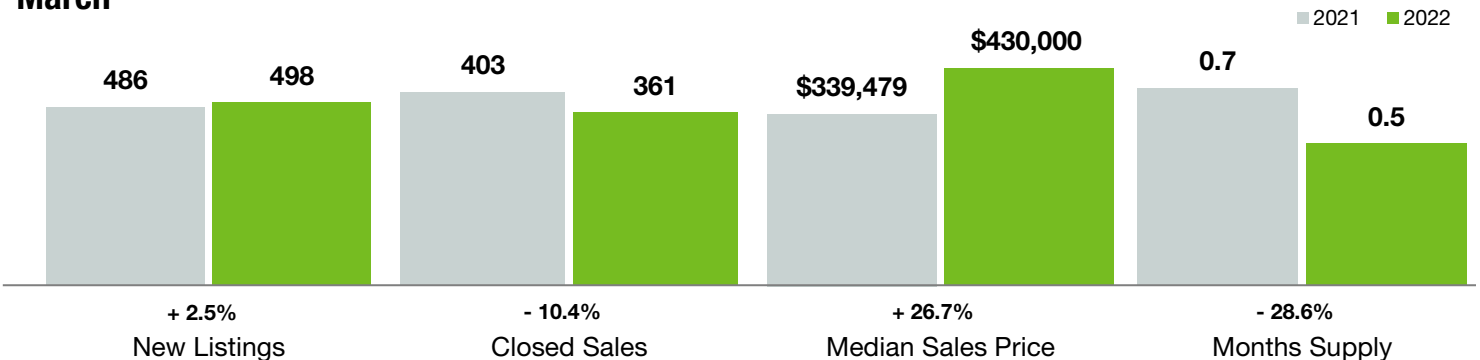
Union County

North Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	486	498	+ 2.5%	1,333	1,202	- 9.8%
Pending Sales	468	415	- 11.3%	1,288	1,117	- 13.3%
Closed Sales	403	361	- 10.4%	938	951	+ 1.4%
Median Sales Price*	\$339,479	\$430,000	+ 26.7%	\$350,000	\$421,100	+ 20.3%
Average Sales Price*	\$416,984	\$525,213	+ 26.0%	\$408,991	\$499,243	+ 22.1%
Percent of Original List Price Received*	101.0%	102.9%	+ 1.9%	100.3%	101.9%	+ 1.6%
List to Close	72	77	+ 6.9%	81	83	+ 2.5%
Days on Market Until Sale	19	16	- 15.8%	27	19	- 29.6%
Cumulative Days on Market Until Sale	22	20	- 9.1%	29	23	- 20.7%
Average List Price	\$443,280	\$575,632	+ 29.9%	\$431,613	\$550,879	+ 27.6%
Inventory of Homes for Sale	307	218	- 29.0%	--	--	--
Months Supply of Inventory	0.7	0.5	- 28.6%	--	--	--

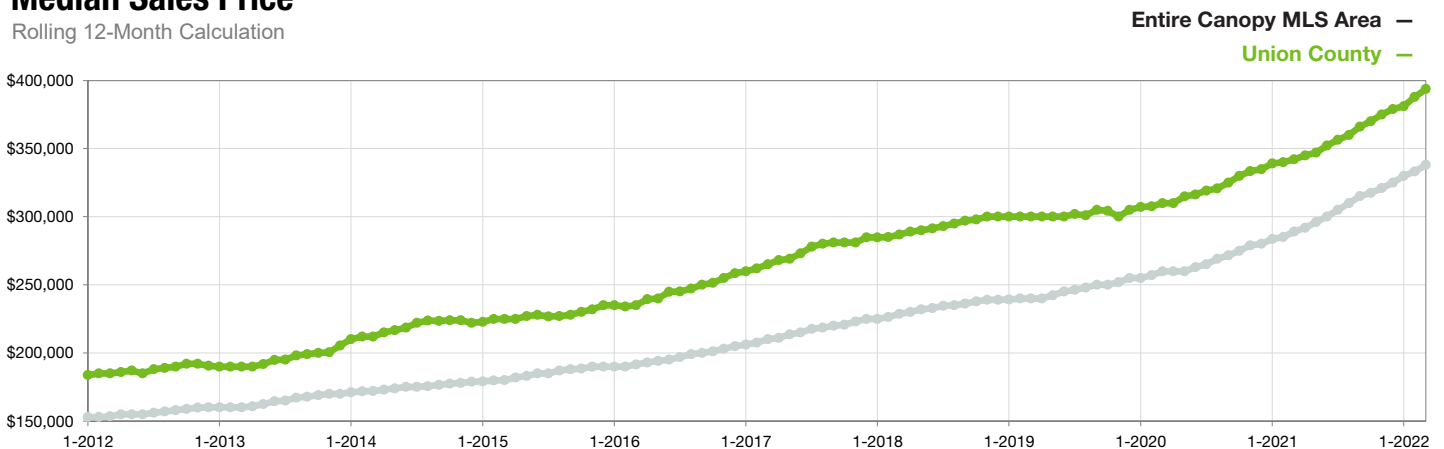
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March



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for March 2022

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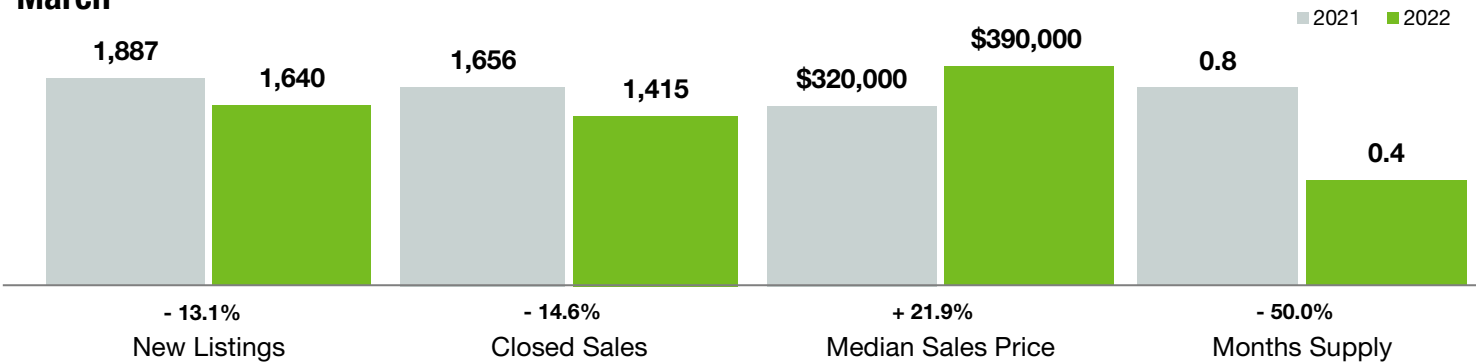
City of Charlotte

North Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	1,887	1,640	- 13.1%	4,857	4,144	- 14.7%
Pending Sales	1,818	1,509	- 17.0%	4,801	4,137	- 13.8%
Closed Sales	1,656	1,415	- 14.6%	3,881	3,717	- 4.2%
Median Sales Price*	\$320,000	\$390,000	+ 21.9%	\$310,000	\$377,000	+ 21.6%
Average Sales Price*	\$424,323	\$485,898	+ 14.5%	\$398,291	\$457,608	+ 14.9%
Percent of Original List Price Received*	100.5%	103.1%	+ 2.6%	99.8%	102.0%	+ 2.2%
List to Close	77	76	- 1.3%	81	78	- 3.7%
Days on Market Until Sale	23	19	- 17.4%	26	20	- 23.1%
Cumulative Days on Market Until Sale	27	18	- 33.3%	30	21	- 30.0%
Average List Price	\$465,372	\$507,453	+ 9.0%	\$440,620	\$488,999	+ 11.0%
Inventory of Homes for Sale	1,258	660	- 47.5%	--	--	--
Months Supply of Inventory	0.8	0.4	- 50.0%	--	--	--

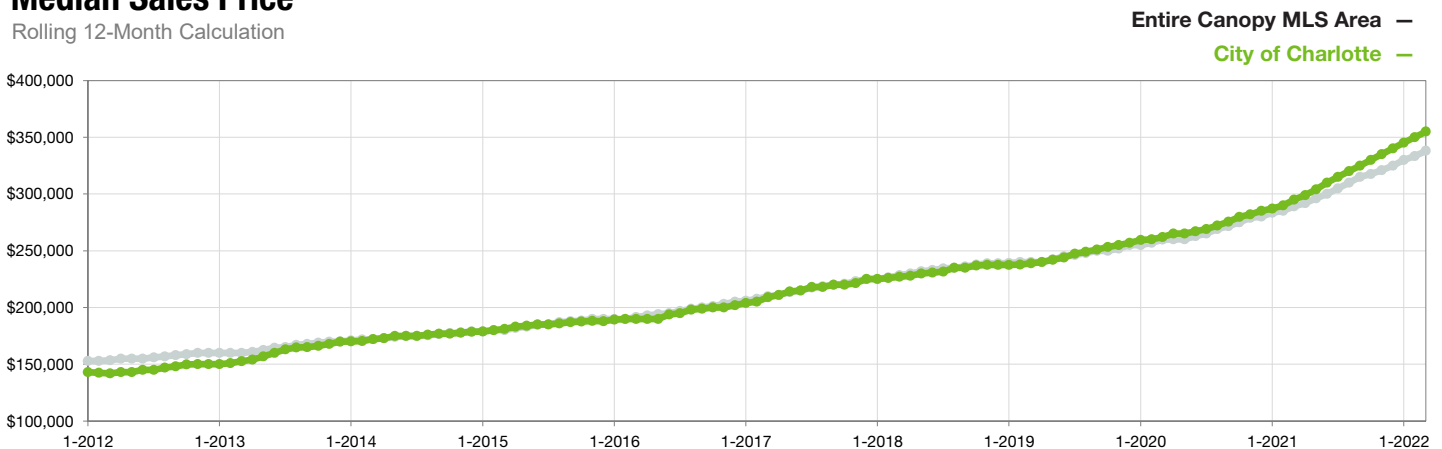
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March



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for March 2022

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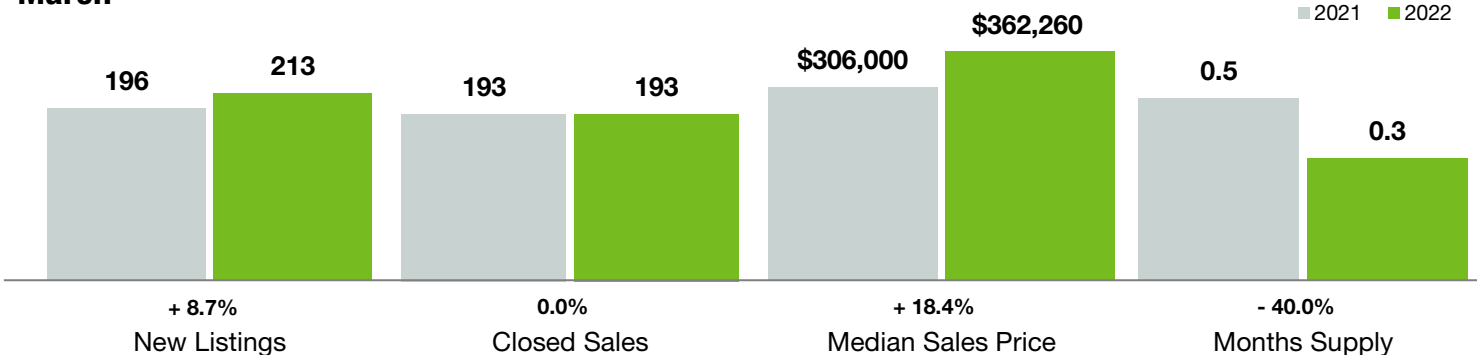
Concord

North Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	196	213	+ 8.7%	554	542	- 2.2%
Pending Sales	193	218	+ 13.0%	556	556	0.0%
Closed Sales	193	193	0.0%	533	518	- 2.8%
Median Sales Price*	\$306,000	\$362,260	+ 18.4%	\$288,000	\$352,575	+ 22.4%
Average Sales Price*	\$325,281	\$386,557	+ 18.8%	\$302,786	\$374,030	+ 23.5%
Percent of Original List Price Received*	100.7%	102.6%	+ 1.9%	100.0%	102.4%	+ 2.4%
List to Close	74	69	- 6.8%	75	72	- 4.0%
Days on Market Until Sale	24	17	- 29.2%	22	18	- 18.2%
Cumulative Days on Market Until Sale	24	17	- 29.2%	22	16	- 27.3%
Average List Price	\$311,376	\$418,262	+ 34.3%	\$316,224	\$381,337	+ 20.6%
Inventory of Homes for Sale	103	73	- 29.1%	--	--	--
Months Supply of Inventory	0.5	0.3	- 40.0%	--	--	--

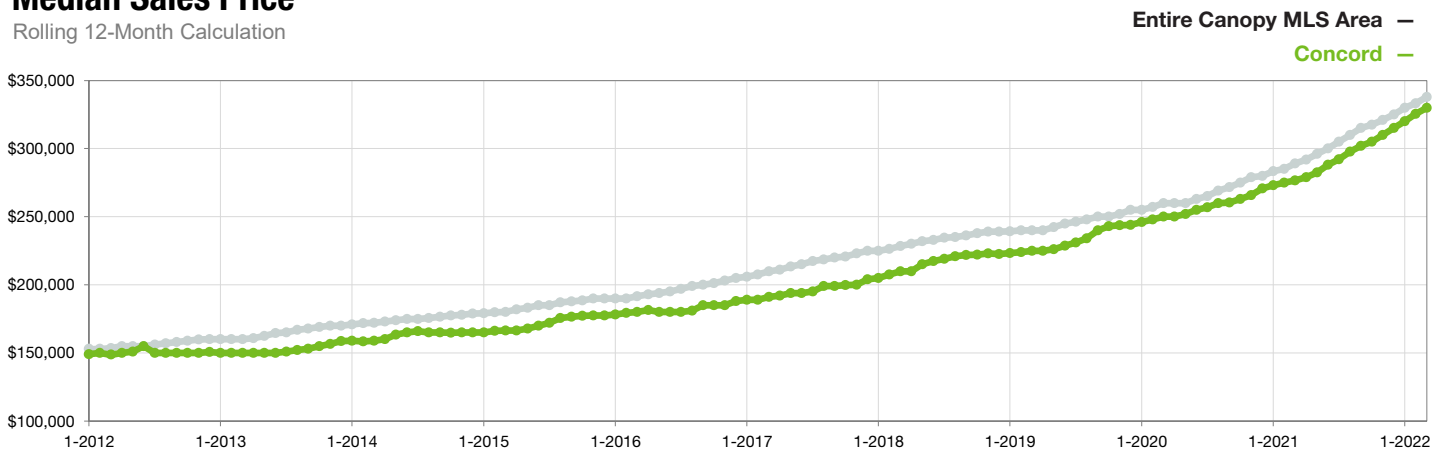
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March



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for March 2022

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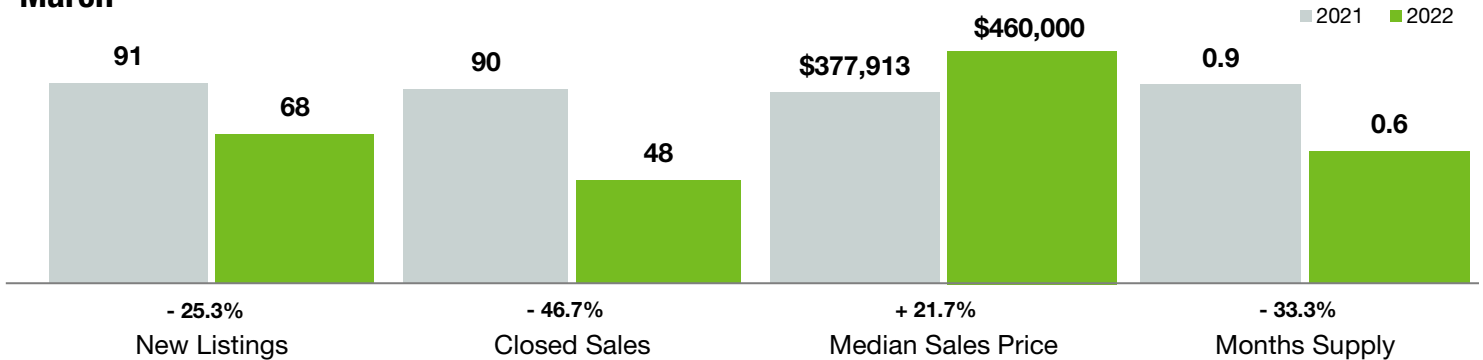
Cornelius

North Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	91	68	- 25.3%	223	179	- 19.7%
Pending Sales	75	70	- 6.7%	210	165	- 21.4%
Closed Sales	90	48	- 46.7%	201	129	- 35.8%
Median Sales Price*	\$377,913	\$460,000	+ 21.7%	\$361,500	\$433,750	+ 20.0%
Average Sales Price*	\$649,411	\$638,242	- 1.7%	\$597,730	\$629,974	+ 5.4%
Percent of Original List Price Received*	100.3%	102.2%	+ 1.9%	99.3%	101.5%	+ 2.2%
List to Close	65	59	- 9.2%	82	56	- 31.7%
Days on Market Until Sale	23	15	- 34.8%	34	15	- 55.9%
Cumulative Days on Market Until Sale	31	15	- 51.6%	42	15	- 64.3%
Average List Price	\$695,099	\$760,263	+ 9.4%	\$667,183	\$770,618	+ 15.5%
Inventory of Homes for Sale	72	40	- 44.4%	--	--	--
Months Supply of Inventory	0.9	0.6	- 33.3%	--	--	--

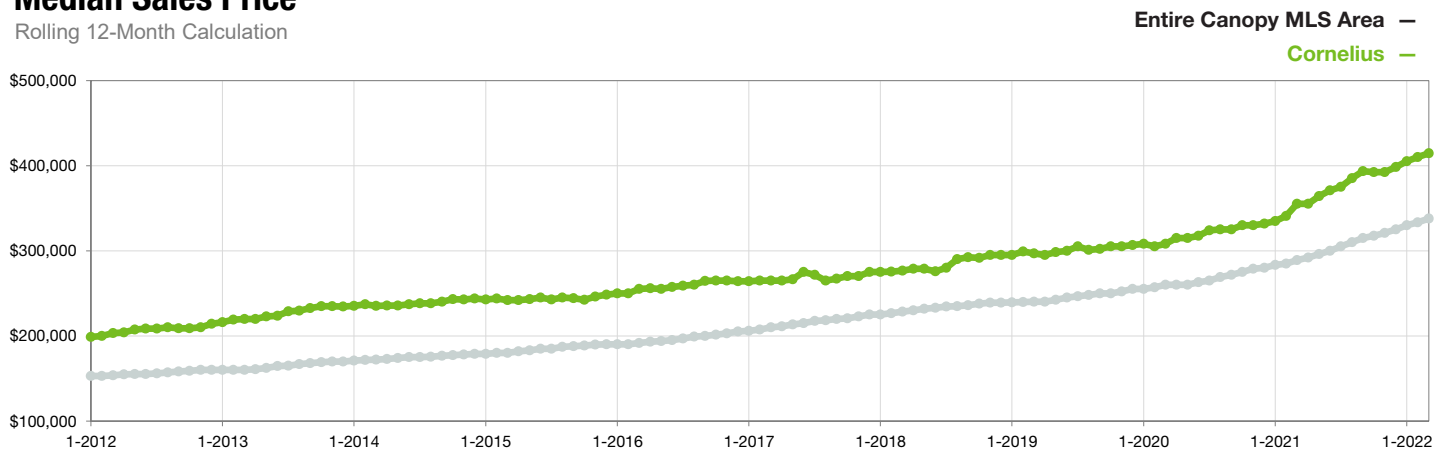
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March



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for March 2022

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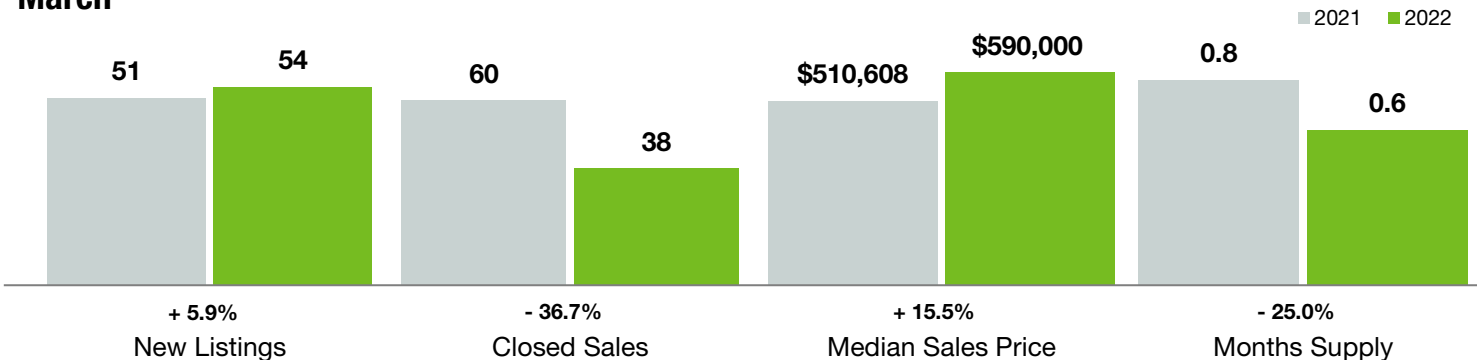
Davidson

North Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	51	54	+ 5.9%	132	115	- 12.9%
Pending Sales	51	48	- 5.9%	126	111	- 11.9%
Closed Sales	60	38	- 36.7%	147	95	- 35.4%
Median Sales Price*	\$510,608	\$590,000	+ 15.5%	\$465,148	\$535,000	+ 15.0%
Average Sales Price*	\$581,074	\$672,335	+ 15.7%	\$556,547	\$634,117	+ 13.9%
Percent of Original List Price Received*	100.7%	100.8%	+ 0.1%	99.7%	100.2%	+ 0.5%
List to Close	91	84	- 7.7%	113	93	- 17.7%
Days on Market Until Sale	46	45	- 2.2%	47	46	- 2.1%
Cumulative Days on Market Until Sale	46	25	- 45.7%	39	37	- 5.1%
Average List Price	\$588,756	\$744,701	+ 26.5%	\$575,038	\$719,627	+ 25.1%
Inventory of Homes for Sale	43	25	- 41.9%	--	--	--
Months Supply of Inventory	0.8	0.6	- 25.0%	--	--	--

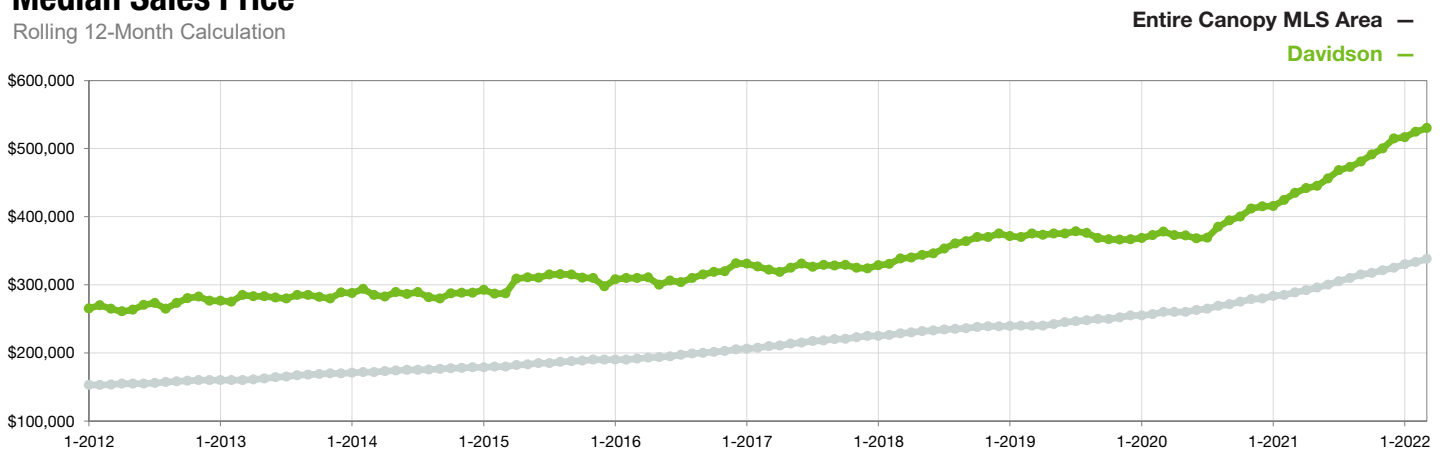
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March



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for March 2022

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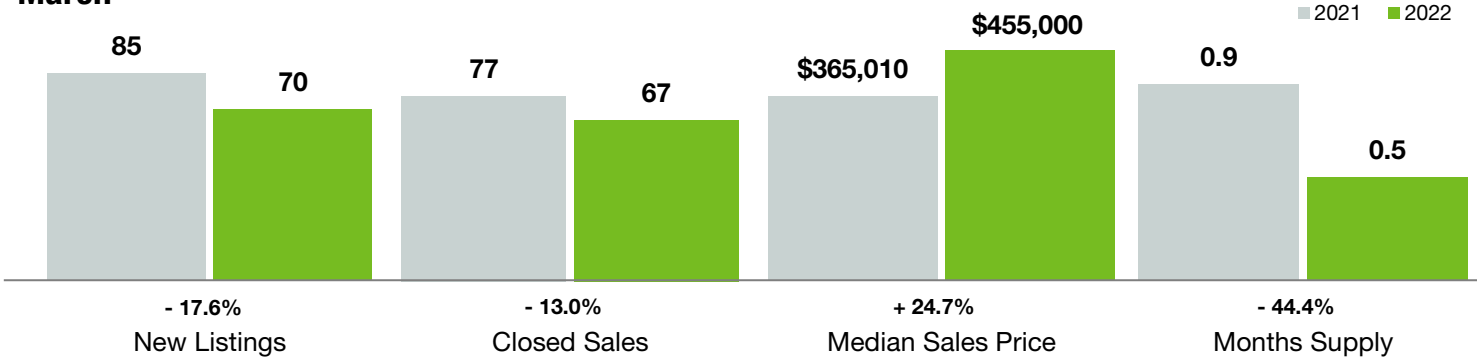
Denver

North Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	85	70	- 17.6%	234	172	- 26.5%
Pending Sales	83	66	- 20.5%	246	167	- 32.1%
Closed Sales	77	67	- 13.0%	211	168	- 20.4%
Median Sales Price*	\$365,010	\$455,000	+ 24.7%	\$364,900	\$470,775	+ 29.0%
Average Sales Price*	\$490,222	\$592,784	+ 20.9%	\$478,463	\$569,147	+ 19.0%
Percent of Original List Price Received*	99.5%	100.6%	+ 1.1%	99.3%	100.4%	+ 1.1%
List to Close	92	92	0.0%	105	104	- 1.0%
Days on Market Until Sale	37	19	- 48.6%	46	28	- 39.1%
Cumulative Days on Market Until Sale	32	18	- 43.8%	50	20	- 60.0%
Average List Price	\$486,533	\$614,667	+ 26.3%	\$502,093	\$586,574	+ 16.8%
Inventory of Homes for Sale	77	35	- 54.5%	--	--	--
Months Supply of Inventory	0.9	0.5	- 44.4%	--	--	--

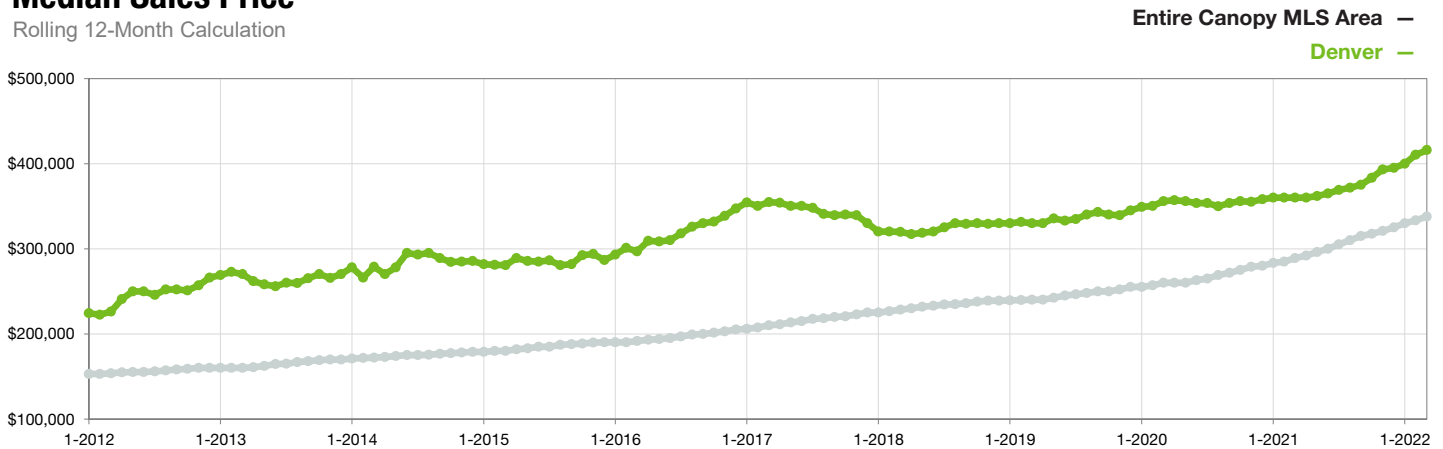
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March



Median Sales Price

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Local Market Update for March 2022

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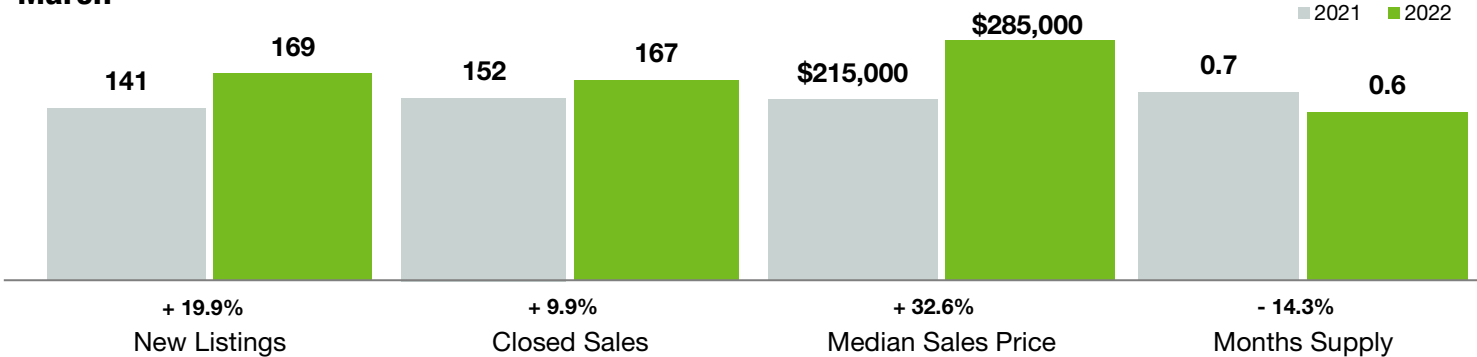
Gastonia

North Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	141	169	+ 19.9%	399	466	+ 16.8%
Pending Sales	137	157	+ 14.6%	404	458	+ 13.4%
Closed Sales	152	167	+ 9.9%	371	433	+ 16.7%
Median Sales Price*	\$215,000	\$285,000	+ 32.6%	\$204,500	\$275,000	+ 34.5%
Average Sales Price*	\$227,726	\$291,140	+ 27.8%	\$217,562	\$283,739	+ 30.4%
Percent of Original List Price Received*	98.9%	100.7%	+ 1.8%	98.2%	100.1%	+ 1.9%
List to Close	75	76	+ 1.3%	77	81	+ 5.2%
Days on Market Until Sale	22	23	+ 4.5%	27	21	- 22.2%
Cumulative Days on Market Until Sale	23	18	- 21.7%	26	20	- 23.1%
Average List Price	\$229,210	\$296,764	+ 29.5%	\$225,667	\$287,954	+ 27.6%
Inventory of Homes for Sale	102	102	0.0%	--	--	--
Months Supply of Inventory	0.7	0.6	- 14.3%	--	--	--

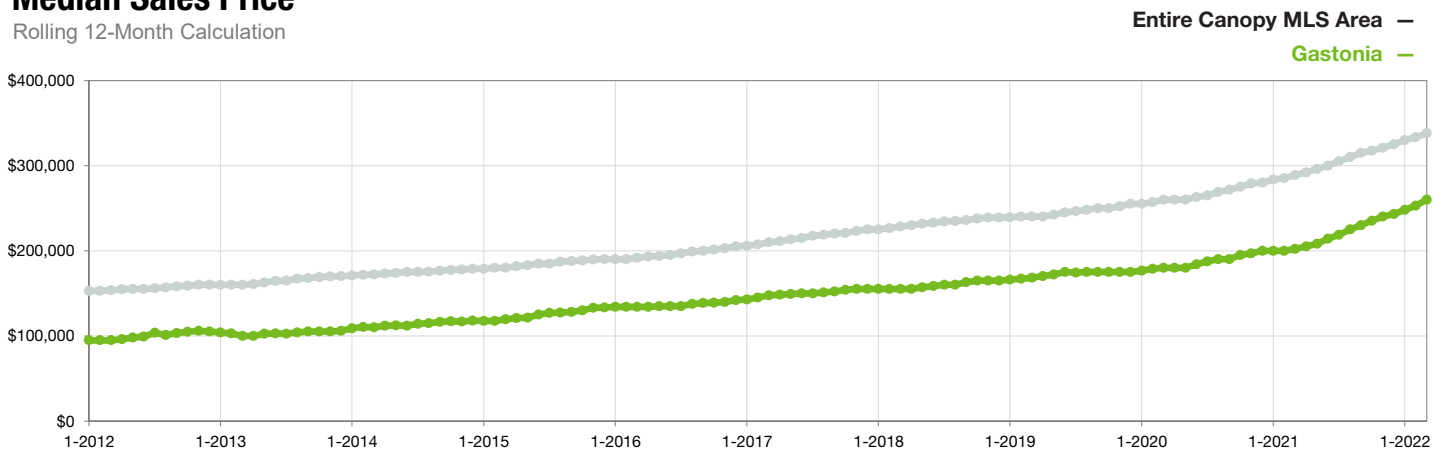
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March



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for March 2022

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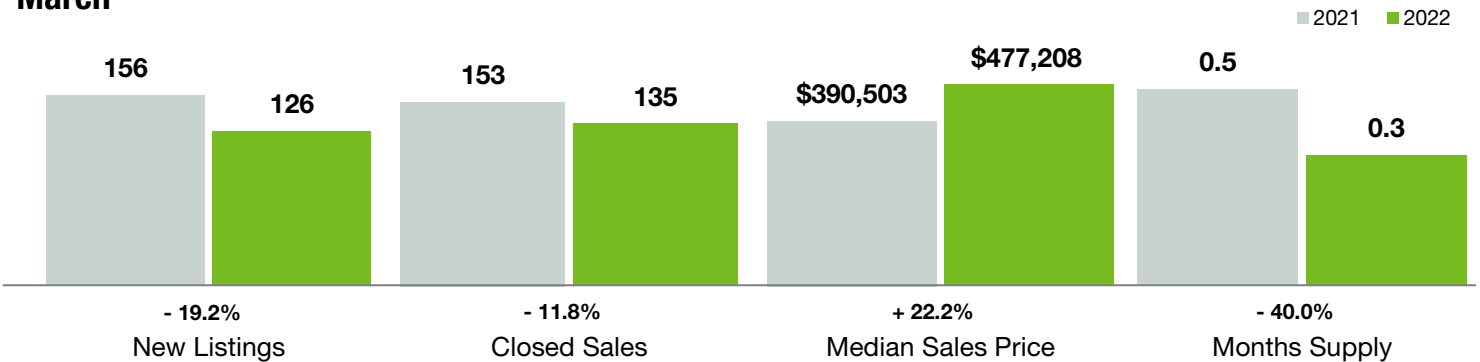
Huntersville

North Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	156	126	- 19.2%	421	358	- 15.0%
Pending Sales	165	124	- 24.8%	430	363	- 15.6%
Closed Sales	153	135	- 11.8%	374	357	- 4.5%
Median Sales Price*	\$390,503	\$477,208	+ 22.2%	\$373,945	\$467,630	+ 25.1%
Average Sales Price*	\$439,569	\$498,008	+ 13.3%	\$407,250	\$508,938	+ 25.0%
Percent of Original List Price Received*	101.1%	104.3%	+ 3.2%	100.8%	103.1%	+ 2.3%
List to Close	81	84	+ 3.7%	89	92	+ 3.4%
Days on Market Until Sale	25	18	- 28.0%	29	25	- 13.8%
Cumulative Days on Market Until Sale	18	12	- 33.3%	26	22	- 15.4%
Average List Price	\$421,665	\$553,826	+ 31.3%	\$427,352	\$531,507	+ 24.4%
Inventory of Homes for Sale	75	44	- 41.3%	--	--	--
Months Supply of Inventory	0.5	0.3	- 40.0%	--	--	--

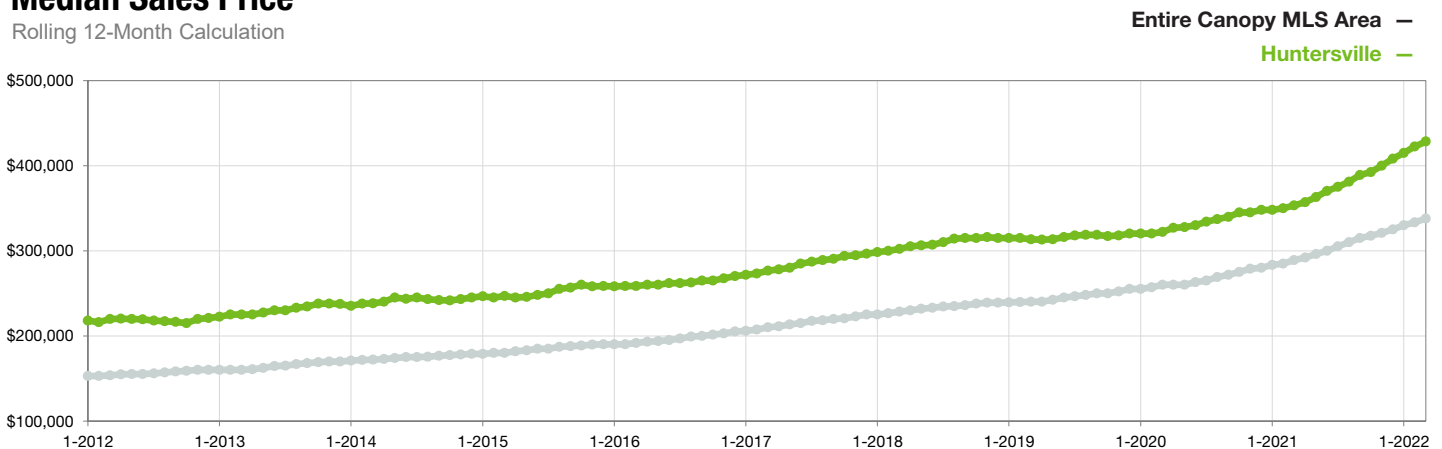
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March



Median Sales Price

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Local Market Update for March 2022

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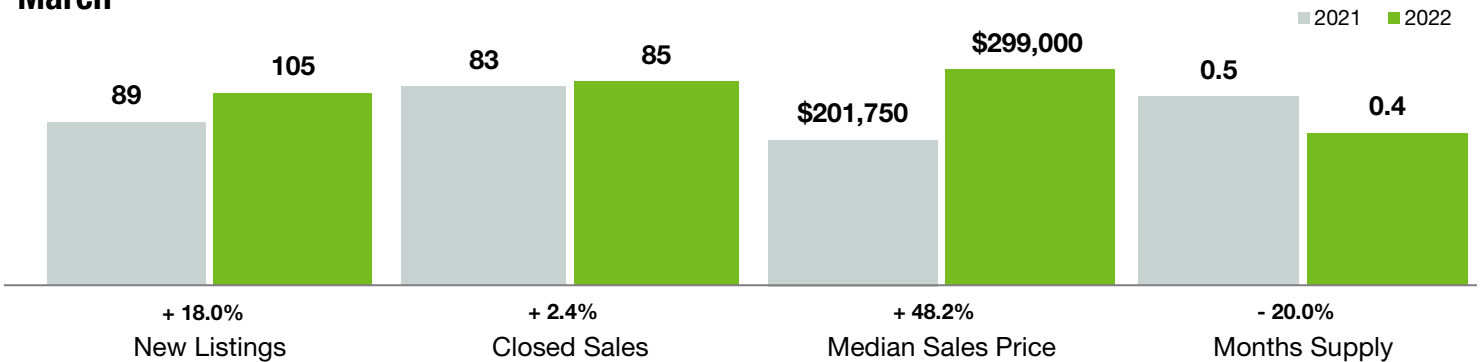
Kannapolis

North Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	89	105	+ 18.0%	241	257	+ 6.6%
Pending Sales	97	103	+ 6.2%	247	258	+ 4.5%
Closed Sales	83	85	+ 2.4%	212	243	+ 14.6%
Median Sales Price*	\$201,750	\$299,000	+ 48.2%	\$198,000	\$274,300	+ 38.5%
Average Sales Price*	\$234,957	\$310,530	+ 32.2%	\$229,887	\$280,126	+ 21.9%
Percent of Original List Price Received*	98.8%	100.3%	+ 1.5%	97.8%	99.9%	+ 2.1%
List to Close	65	58	- 10.8%	64	63	- 1.6%
Days on Market Until Sale	19	17	- 10.5%	17	20	+ 17.6%
Cumulative Days on Market Until Sale	20	17	- 15.0%	20	19	- 5.0%
Average List Price	\$220,390	\$311,591	+ 41.4%	\$217,402	\$302,405	+ 39.1%
Inventory of Homes for Sale	44	39	- 11.4%	--	--	--
Months Supply of Inventory	0.5	0.4	- 20.0%	--	--	--

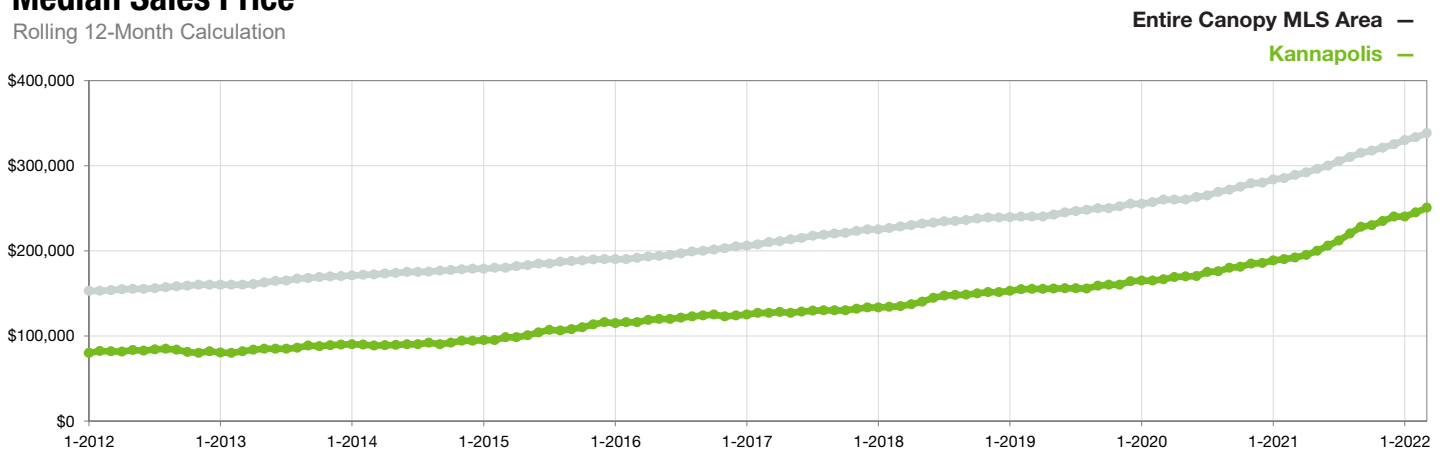
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March



Median Sales Price

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Local Market Update for March 2022

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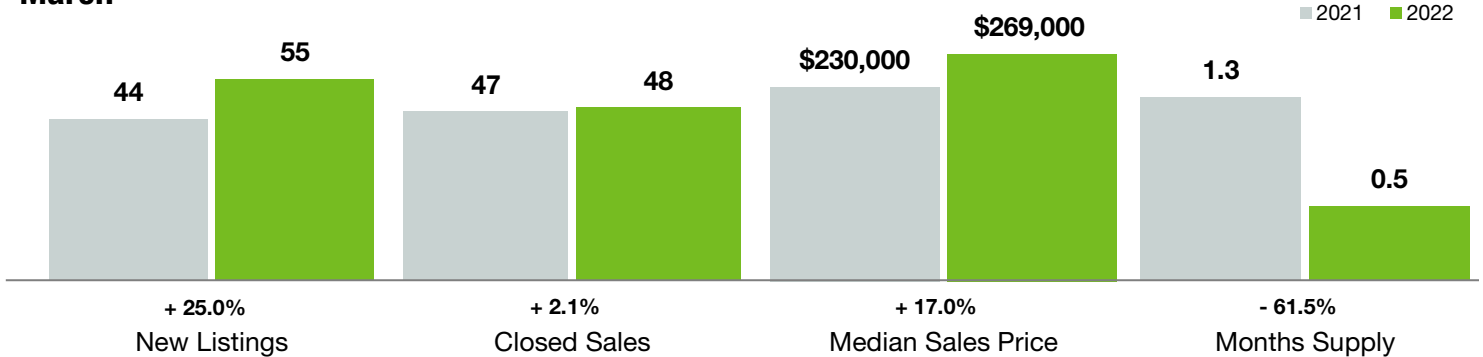
Lincolnton

North Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	44	55	+ 25.0%	119	142	+ 19.3%
Pending Sales	44	56	+ 27.3%	129	162	+ 25.6%
Closed Sales	47	48	+ 2.1%	103	111	+ 7.8%
Median Sales Price*	\$230,000	\$269,000	+ 17.0%	\$210,000	\$273,000	+ 30.0%
Average Sales Price*	\$251,036	\$273,372	+ 8.9%	\$224,643	\$285,605	+ 27.1%
Percent of Original List Price Received*	99.7%	98.1%	- 1.6%	98.3%	98.3%	0.0%
List to Close	68	68	0.0%	72	78	+ 8.3%
Days on Market Until Sale	22	23	+ 4.5%	24	29	+ 20.8%
Cumulative Days on Market Until Sale	26	23	- 11.5%	28	32	+ 14.3%
Average List Price	\$242,286	\$345,657	+ 42.7%	\$240,071	\$331,431	+ 38.1%
Inventory of Homes for Sale	53	27	- 49.1%	--	--	--
Months Supply of Inventory	1.3	0.5	- 61.5%	--	--	--

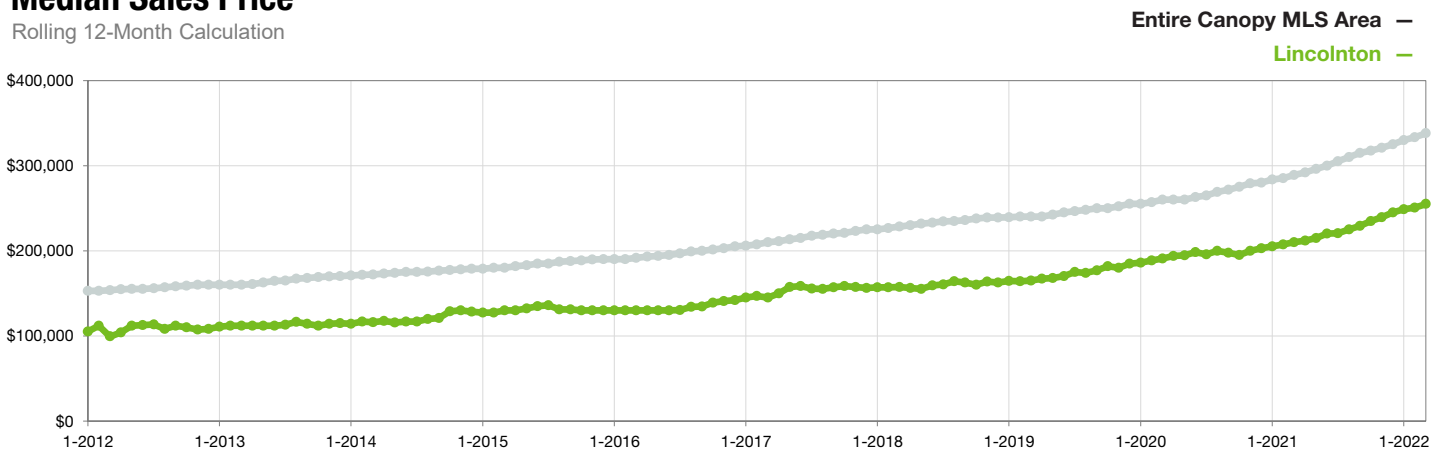
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March



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Local Market Update for March 2022

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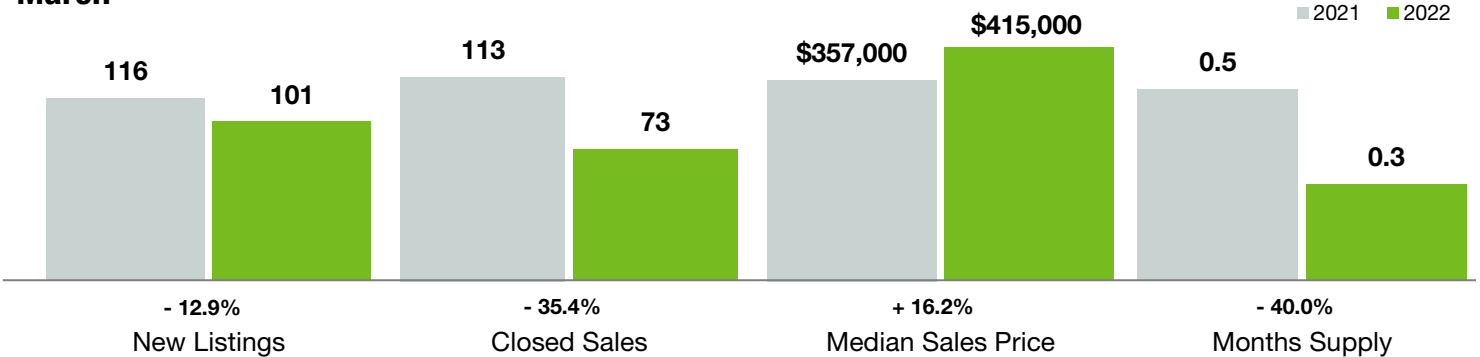
Matthews

North Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	116	101	- 12.9%	323	253	- 21.7%
Pending Sales	112	103	- 8.0%	307	258	- 16.0%
Closed Sales	113	73	- 35.4%	270	219	- 18.9%
Median Sales Price*	\$357,000	\$415,000	+ 16.2%	\$350,000	\$402,000	+ 14.9%
Average Sales Price*	\$443,081	\$535,151	+ 20.8%	\$415,161	\$500,725	+ 20.6%
Percent of Original List Price Received*	102.5%	104.4%	+ 1.9%	100.9%	102.5%	+ 1.6%
List to Close	69	83	+ 20.3%	80	73	- 8.8%
Days on Market Until Sale	17	18	+ 5.9%	23	17	- 26.1%
Cumulative Days on Market Until Sale	19	10	- 47.4%	21	15	- 28.6%
Average List Price	\$404,920	\$528,735	+ 30.6%	\$394,662	\$502,785	+ 27.4%
Inventory of Homes for Sale	59	29	- 50.8%	--	--	--
Months Supply of Inventory	0.5	0.3	- 40.0%	--	--	--

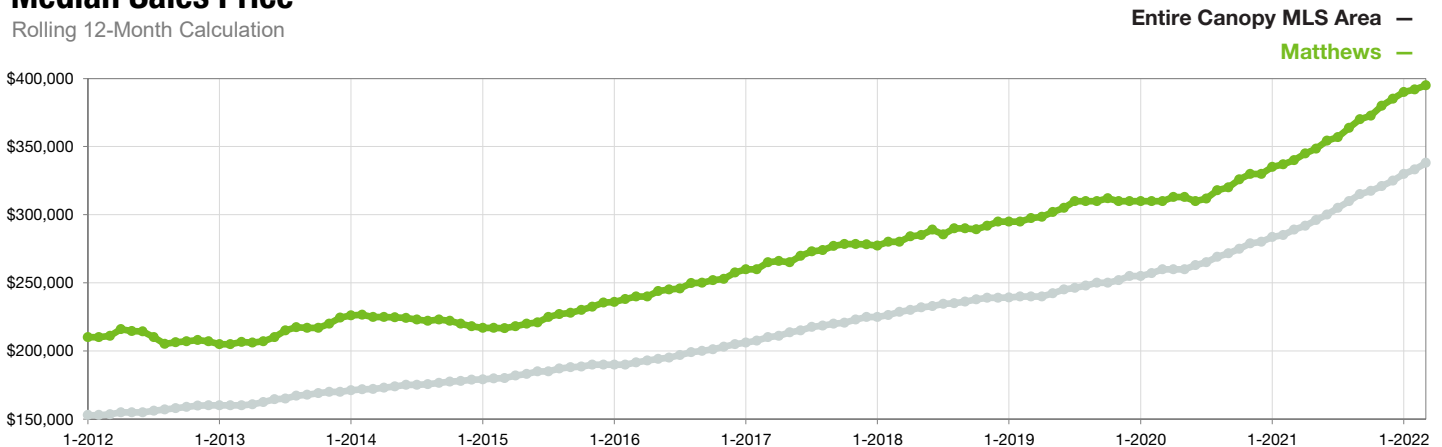
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March



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Local Market Update for March 2022

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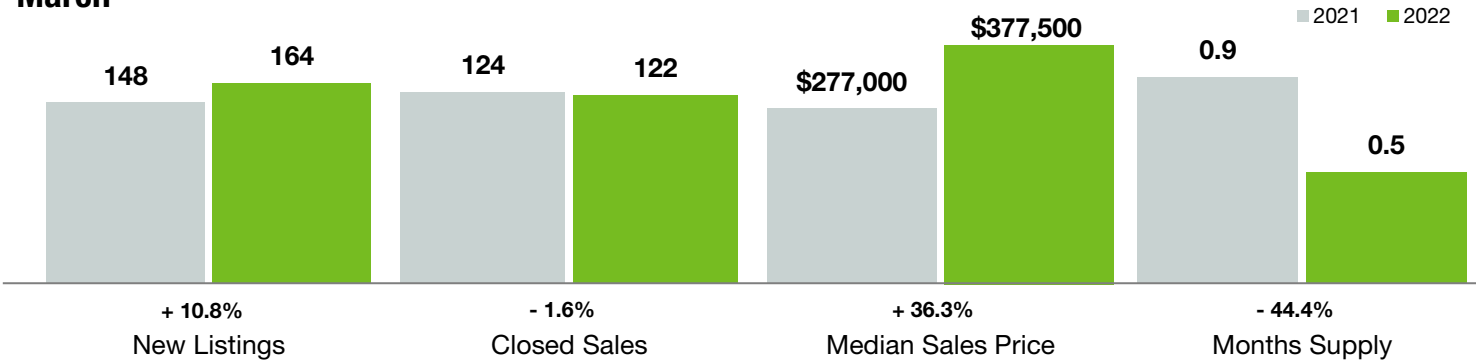
Monroe

North Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	148	164	+ 10.8%	456	418	- 8.3%
Pending Sales	153	138	- 9.8%	424	390	- 8.0%
Closed Sales	124	122	- 1.6%	257	348	+ 35.4%
Median Sales Price*	\$277,000	\$377,500	+ 36.3%	\$268,000	\$373,600	+ 39.4%
Average Sales Price*	\$283,537	\$380,784	+ 34.3%	\$282,209	\$374,007	+ 32.5%
Percent of Original List Price Received*	100.3%	102.5%	+ 2.2%	100.1%	101.6%	+ 1.5%
List to Close	70	68	- 2.9%	73	78	+ 6.8%
Days on Market Until Sale	17	16	- 5.9%	22	19	- 13.6%
Cumulative Days on Market Until Sale	18	17	- 5.6%	24	22	- 8.3%
Average List Price	\$337,943	\$393,441	+ 16.4%	\$309,998	\$393,343	+ 26.9%
Inventory of Homes for Sale	112	70	- 37.5%	--	--	--
Months Supply of Inventory	0.9	0.5	- 44.4%	--	--	--

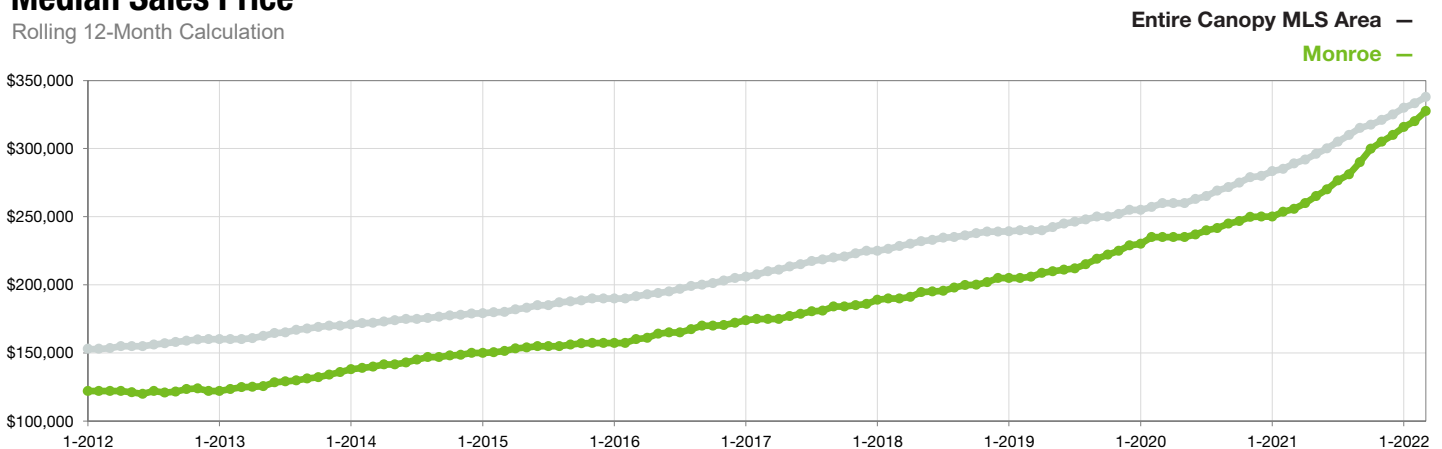
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March



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for March 2022

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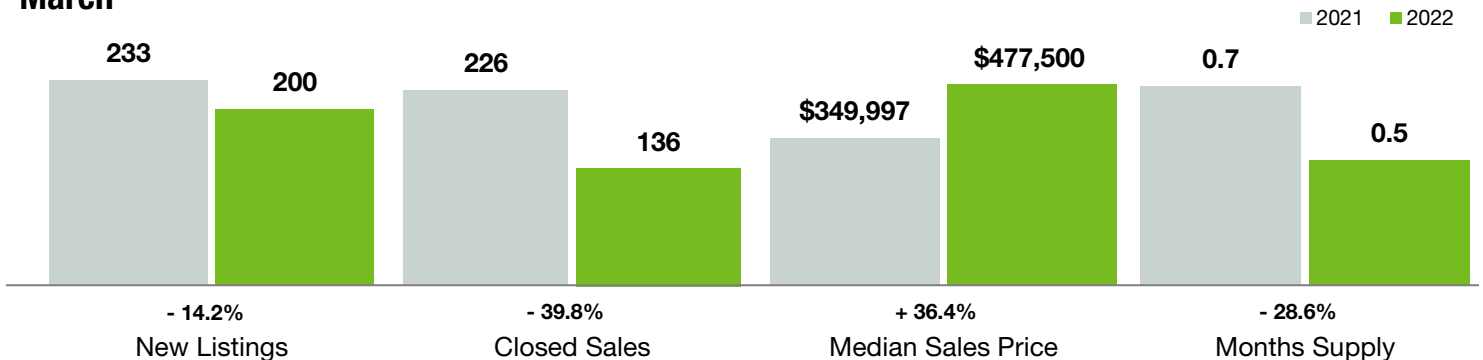
Mooreville

North Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	233	200	- 14.2%	619	430	- 30.5%
Pending Sales	223	170	- 23.8%	648	428	- 34.0%
Closed Sales	226	136	- 39.8%	569	405	- 28.8%
Median Sales Price*	\$349,997	\$477,500	+ 36.4%	\$349,710	\$437,276	+ 25.0%
Average Sales Price*	\$418,947	\$605,057	+ 44.4%	\$422,450	\$562,292	+ 33.1%
Percent of Original List Price Received*	100.9%	102.2%	+ 1.3%	100.4%	100.3%	- 0.1%
List to Close	84	63	- 25.0%	91	76	- 16.5%
Days on Market Until Sale	33	16	- 51.5%	34	23	- 32.4%
Cumulative Days on Market Until Sale	30	18	- 40.0%	35	24	- 31.4%
Average List Price	\$529,939	\$575,632	+ 8.6%	\$510,363	\$599,435	+ 17.5%
Inventory of Homes for Sale	165	85	- 48.5%	--	--	--
Months Supply of Inventory	0.7	0.5	- 28.6%	--	--	--

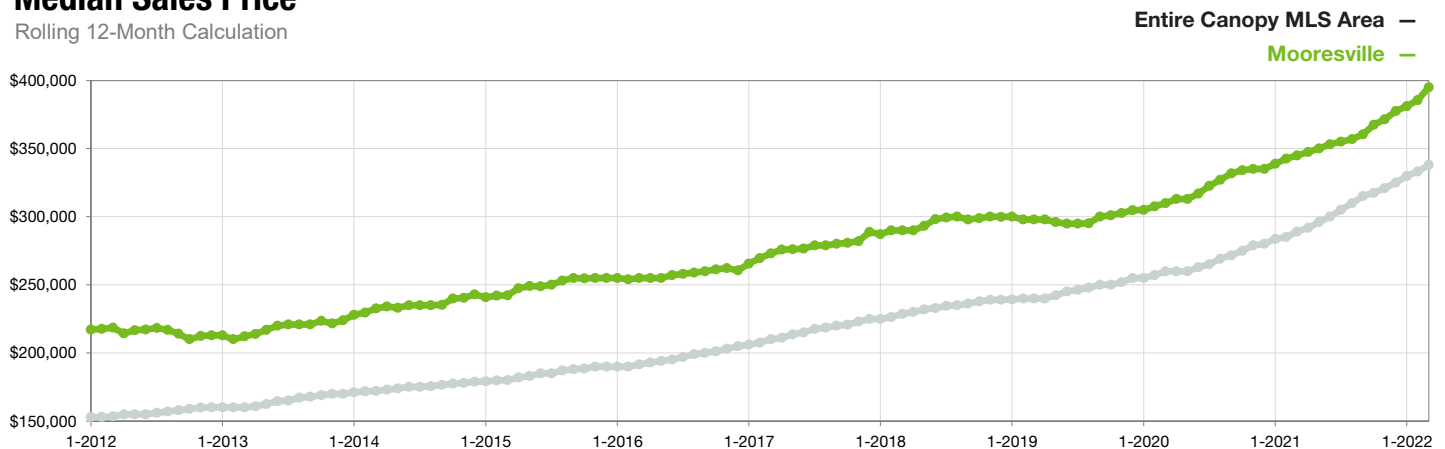
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March



Median Sales Price

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Local Market Update for March 2022

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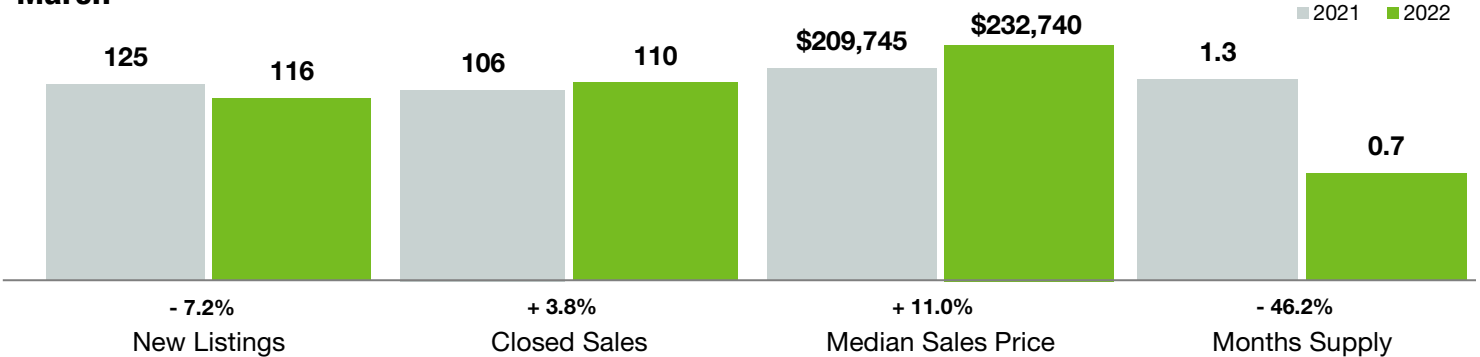
Salisbury

North Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	125	116	- 7.2%	304	289	- 4.9%
Pending Sales	128	95	- 25.8%	306	273	- 10.8%
Closed Sales	106	110	+ 3.8%	265	272	+ 2.6%
Median Sales Price*	\$209,745	\$232,740	+ 11.0%	\$208,490	\$233,740	+ 12.1%
Average Sales Price*	\$243,166	\$265,720	+ 9.3%	\$227,273	\$266,710	+ 17.4%
Percent of Original List Price Received*	98.2%	100.2%	+ 2.0%	97.9%	99.5%	+ 1.6%
List to Close	75	83	+ 10.7%	86	80	- 7.0%
Days on Market Until Sale	21	19	- 9.5%	25	23	- 8.0%
Cumulative Days on Market Until Sale	22	22	0.0%	26	28	+ 7.7%
Average List Price	\$238,718	\$269,950	+ 13.1%	\$242,132	\$269,903	+ 11.5%
Inventory of Homes for Sale	126	73	- 42.1%	--	--	--
Months Supply of Inventory	1.3	0.7	- 46.2%	--	--	--

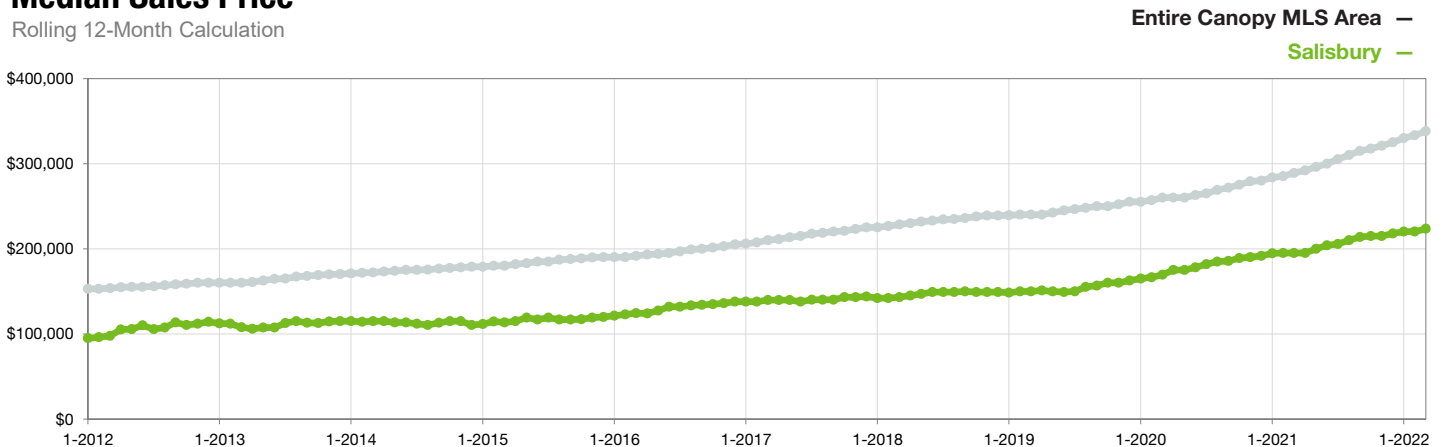
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March



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for March 2022

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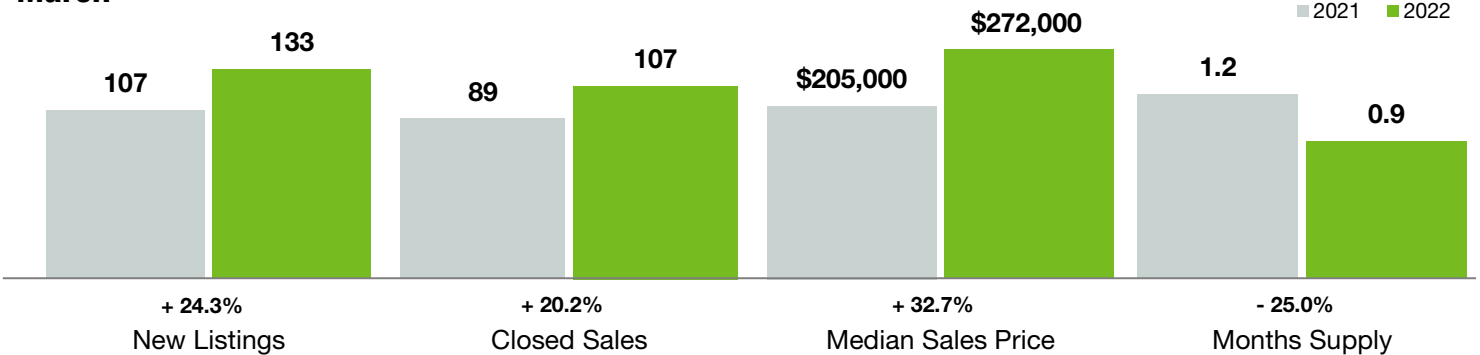
Statesville

North Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	107	133	+ 24.3%	257	310	+ 20.6%
Pending Sales	105	116	+ 10.5%	265	299	+ 12.8%
Closed Sales	89	107	+ 20.2%	245	262	+ 6.9%
Median Sales Price*	\$205,000	\$272,000	+ 32.7%	\$203,748	\$265,000	+ 30.1%
Average Sales Price*	\$233,192	\$314,421	+ 34.8%	\$225,646	\$298,669	+ 32.4%
Percent of Original List Price Received*	98.4%	101.0%	+ 2.6%	97.5%	100.2%	+ 2.8%
List to Close	75	67	- 10.7%	81	62	- 23.5%
Days on Market Until Sale	32	28	- 12.5%	30	23	- 23.3%
Cumulative Days on Market Until Sale	30	31	+ 3.3%	30	25	- 16.7%
Average List Price	\$240,622	\$278,984	+ 15.9%	\$233,086	\$281,716	+ 20.9%
Inventory of Homes for Sale	109	91	- 16.5%	--	--	--
Months Supply of Inventory	1.2	0.9	- 25.0%	--	--	--

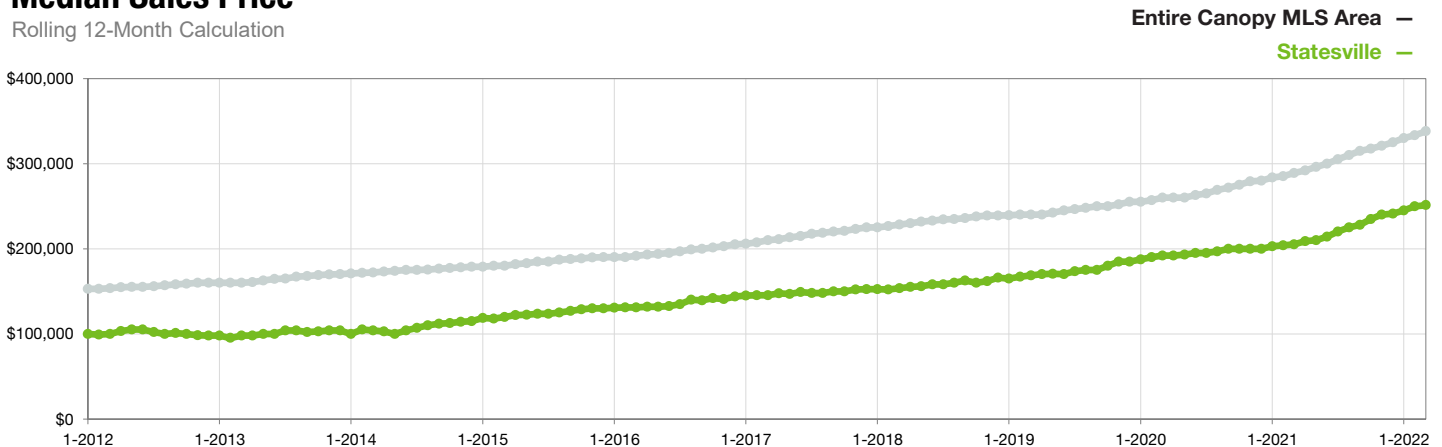
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March



Median Sales Price

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Local Market Update for March 2022

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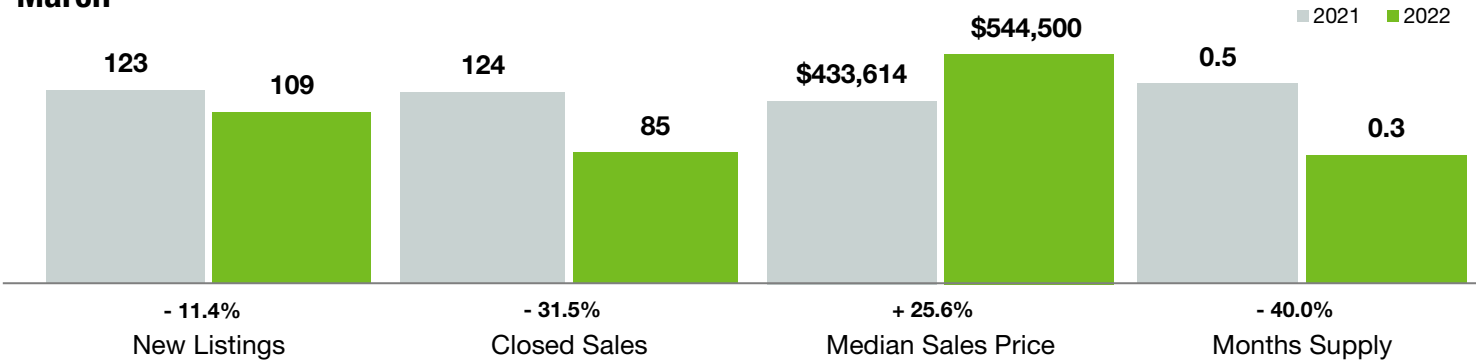
Waxhaw

North Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	123	109	- 11.4%	350	262	- 25.1%
Pending Sales	119	102	- 14.3%	372	261	- 29.8%
Closed Sales	124	85	- 31.5%	290	220	- 24.1%
Median Sales Price*	\$433,614	\$544,500	+ 25.6%	\$402,246	\$554,672	+ 37.9%
Average Sales Price*	\$544,514	\$666,572	+ 22.4%	\$499,521	\$652,761	+ 30.7%
Percent of Original List Price Received*	101.0%	103.5%	+ 2.5%	100.4%	103.0%	+ 2.6%
List to Close	88	70	- 20.5%	94	72	- 23.4%
Days on Market Until Sale	26	13	- 50.0%	33	17	- 48.5%
Cumulative Days on Market Until Sale	31	14	- 54.8%	37	15	- 59.5%
Average List Price	\$535,606	\$781,044	+ 45.8%	\$540,461	\$724,751	+ 34.1%
Inventory of Homes for Sale	61	30	- 50.8%	--	--	--
Months Supply of Inventory	0.5	0.3	- 40.0%	--	--	--

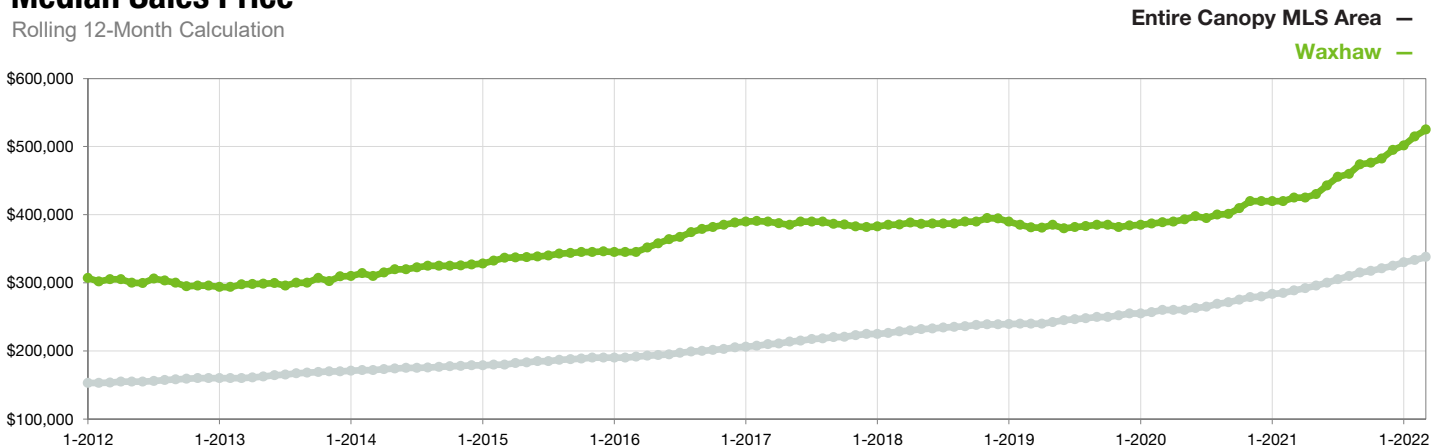
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March



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for March 2022

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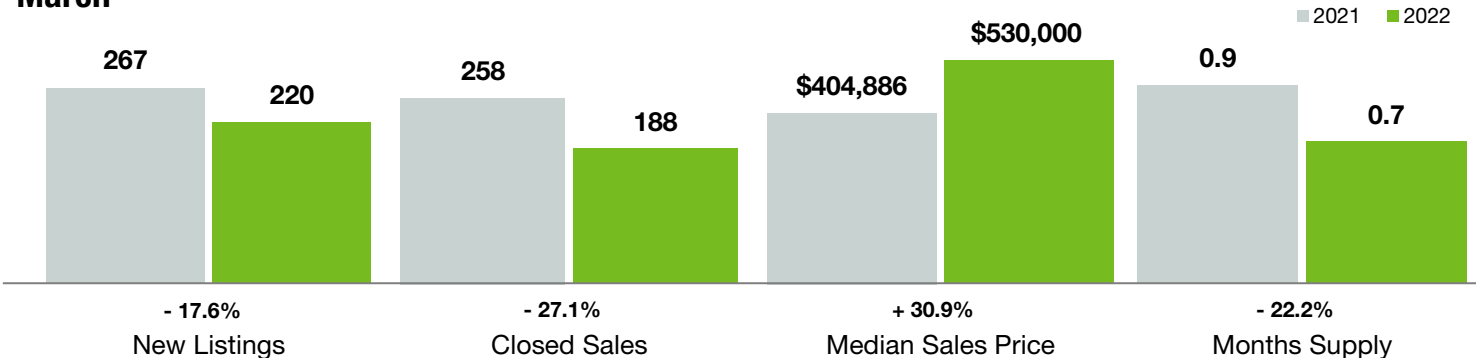
Lake Norman

North Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	267	220	- 17.6%	733	519	- 29.2%
Pending Sales	255	204	- 20.0%	722	513	- 28.9%
Closed Sales	258	188	- 27.1%	626	490	- 21.7%
Median Sales Price*	\$404,886	\$530,000	+ 30.9%	\$400,157	\$515,877	+ 28.9%
Average Sales Price*	\$610,941	\$725,652	+ 18.8%	\$584,402	\$713,281	+ 22.1%
Percent of Original List Price Received*	99.8%	101.2%	+ 1.4%	99.3%	100.1%	+ 0.8%
List to Close	87	77	- 11.5%	95	89	- 6.3%
Days on Market Until Sale	37	21	- 43.2%	38	26	- 31.6%
Cumulative Days on Market Until Sale	40	23	- 42.5%	44	27	- 38.6%
Average List Price	\$728,993	\$794,210	+ 8.9%	\$678,946	\$818,120	+ 20.5%
Inventory of Homes for Sale	233	135	- 42.1%	--	--	--
Months Supply of Inventory	0.9	0.7	- 22.2%	--	--	--

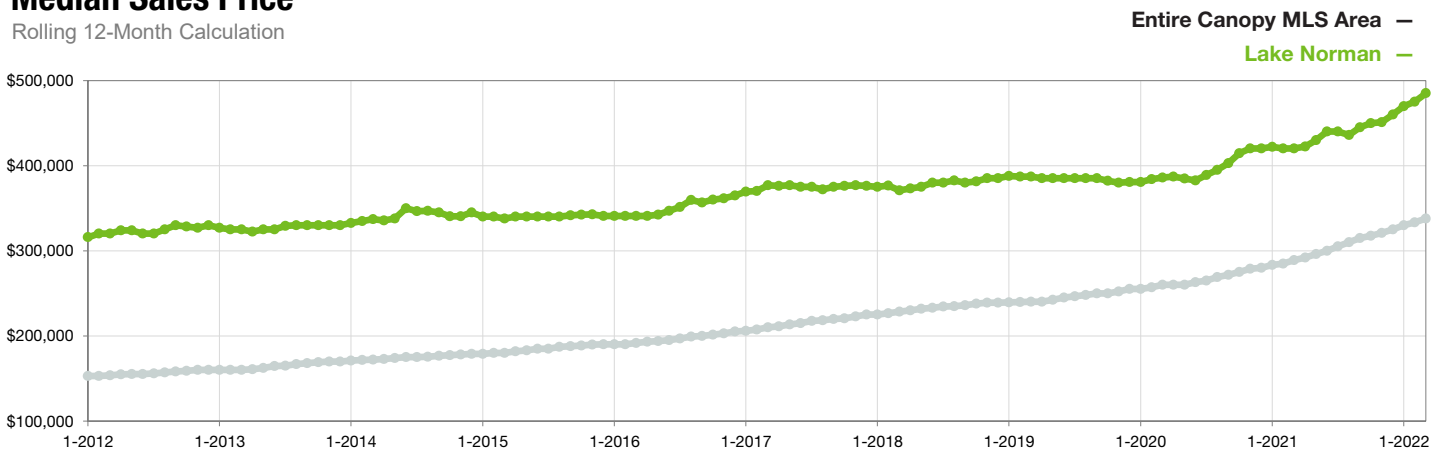
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March



Median Sales Price

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Local Market Update for March 2022

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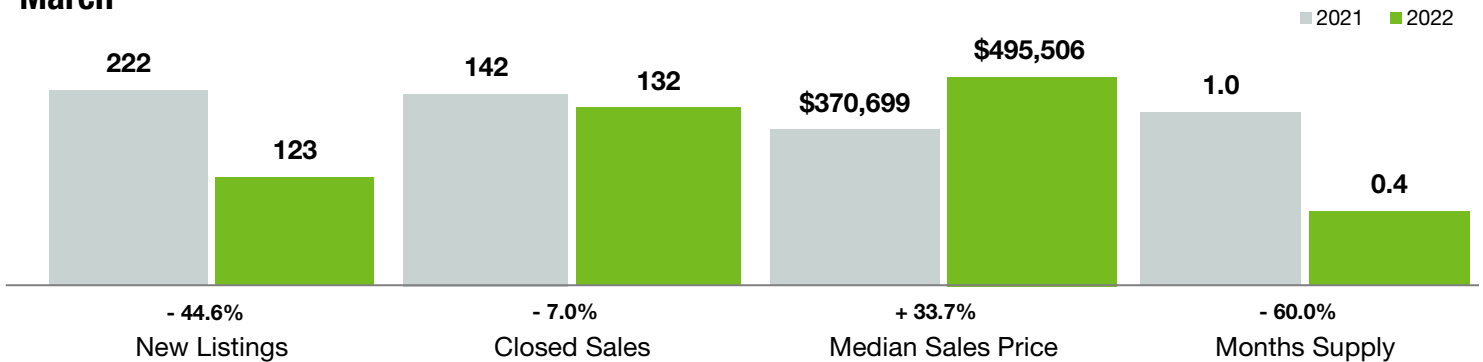
Lake Wylie

North Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	222	123	- 44.6%	513	323	- 37.0%
Pending Sales	194	119	- 38.7%	519	343	- 33.9%
Closed Sales	142	132	- 7.0%	351	326	- 7.1%
Median Sales Price*	\$370,699	\$495,506	+ 33.7%	\$379,900	\$499,899	+ 31.6%
Average Sales Price*	\$447,333	\$541,631	+ 21.1%	\$437,339	\$543,108	+ 24.2%
Percent of Original List Price Received*	100.9%	102.8%	+ 1.9%	100.4%	101.7%	+ 1.3%
List to Close	114	93	- 18.4%	110	112	+ 1.8%
Days on Market Until Sale	32	19	- 40.6%	33	22	- 33.3%
Cumulative Days on Market Until Sale	38	21	- 44.7%	37	23	- 37.8%
Average List Price	\$499,332	\$619,936	+ 24.2%	\$495,582	\$602,875	+ 21.6%
Inventory of Homes for Sale	150	56	- 62.7%	--	--	--
Months Supply of Inventory	1.0	0.4	- 60.0%	--	--	--

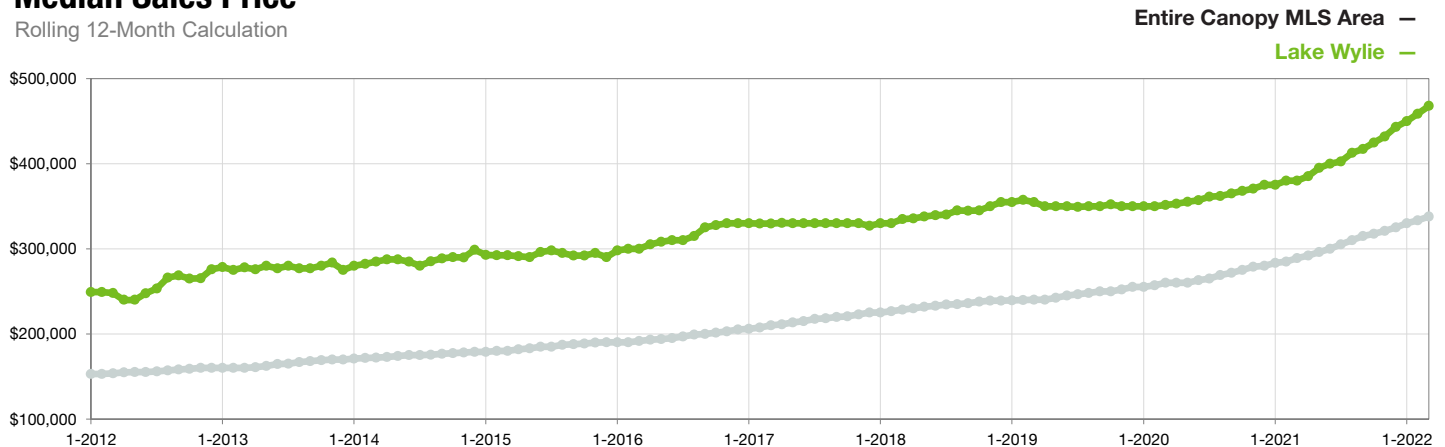
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March



Median Sales Price

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Local Market Update for March 2022

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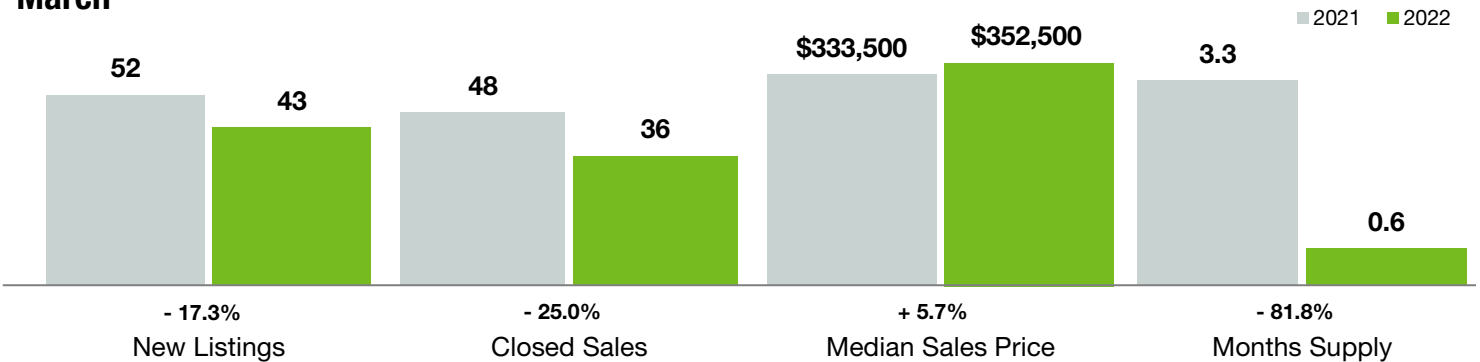
Uptown Charlotte

North Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	52	43	- 17.3%	128	109	- 14.8%
Pending Sales	41	38	- 7.3%	115	111	- 3.5%
Closed Sales	48	36	- 25.0%	104	94	- 9.6%
Median Sales Price*	\$333,500	\$352,500	+ 5.7%	\$328,000	\$381,000	+ 16.2%
Average Sales Price*	\$362,472	\$420,064	+ 15.9%	\$363,081	\$429,747	+ 18.4%
Percent of Original List Price Received*	96.4%	100.1%	+ 3.8%	96.6%	99.7%	+ 3.2%
List to Close	88	61	- 30.7%	99	74	- 25.3%
Days on Market Until Sale	48	27	- 43.8%	53	35	- 34.0%
Cumulative Days on Market Until Sale	54	32	- 40.7%	62	40	- 35.5%
Average List Price	\$429,987	\$457,558	+ 6.4%	\$409,930	\$434,252	+ 5.9%
Inventory of Homes for Sale	100	23	- 77.0%	--	--	--
Months Supply of Inventory	3.3	0.6	- 81.8%	--	--	--

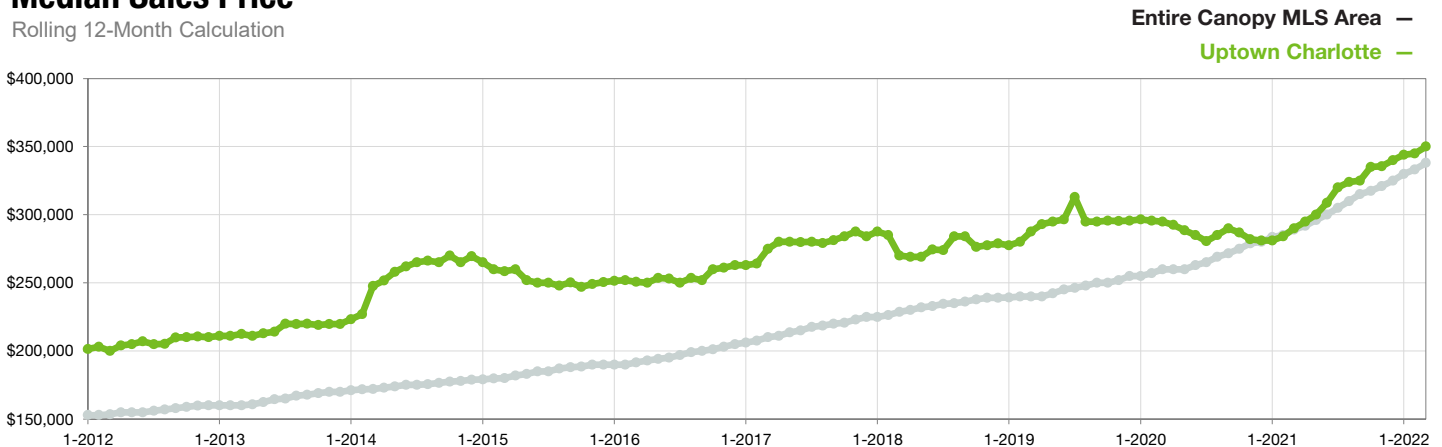
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March



Median Sales Price

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Local Market Update for March 2022

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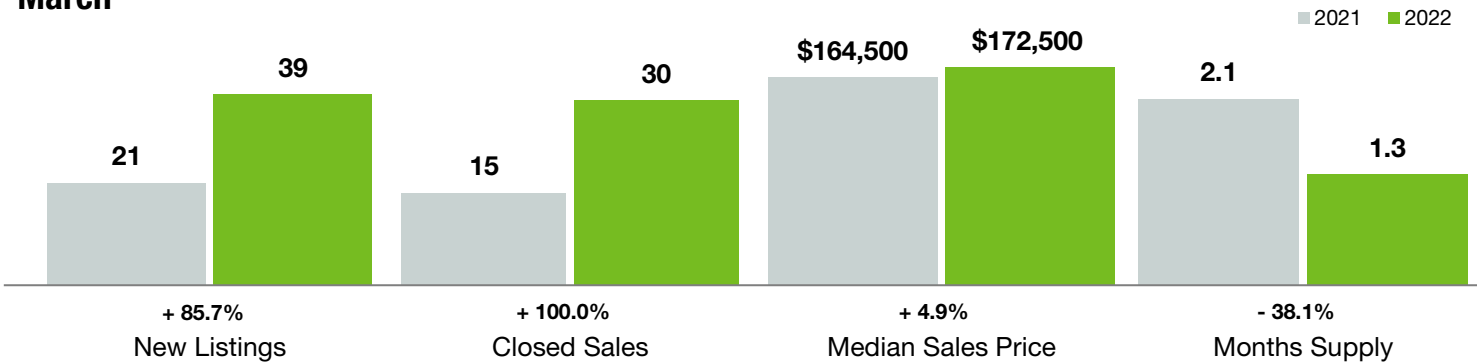
Chester County

South Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	21	39	+ 85.7%	52	82	+ 57.7%
Pending Sales	9	32	+ 255.6%	42	83	+ 97.6%
Closed Sales	15	30	+ 100.0%	52	74	+ 42.3%
Median Sales Price*	\$164,500	\$172,500	+ 4.9%	\$174,000	\$176,500	+ 1.4%
Average Sales Price*	\$172,853	\$177,480	+ 2.7%	\$171,106	\$206,112	+ 20.5%
Percent of Original List Price Received*	94.7%	92.5%	- 2.3%	94.8%	95.2%	+ 0.4%
List to Close	99	86	- 13.1%	98	87	- 11.2%
Days on Market Until Sale	34	43	+ 26.5%	34	40	+ 17.6%
Cumulative Days on Market Until Sale	46	66	+ 43.5%	38	46	+ 21.1%
Average List Price	\$137,490	\$271,206	+ 97.3%	\$160,496	\$242,752	+ 51.3%
Inventory of Homes for Sale	38	33	- 13.2%	--	--	--
Months Supply of Inventory	2.1	1.3	- 38.1%	--	--	--

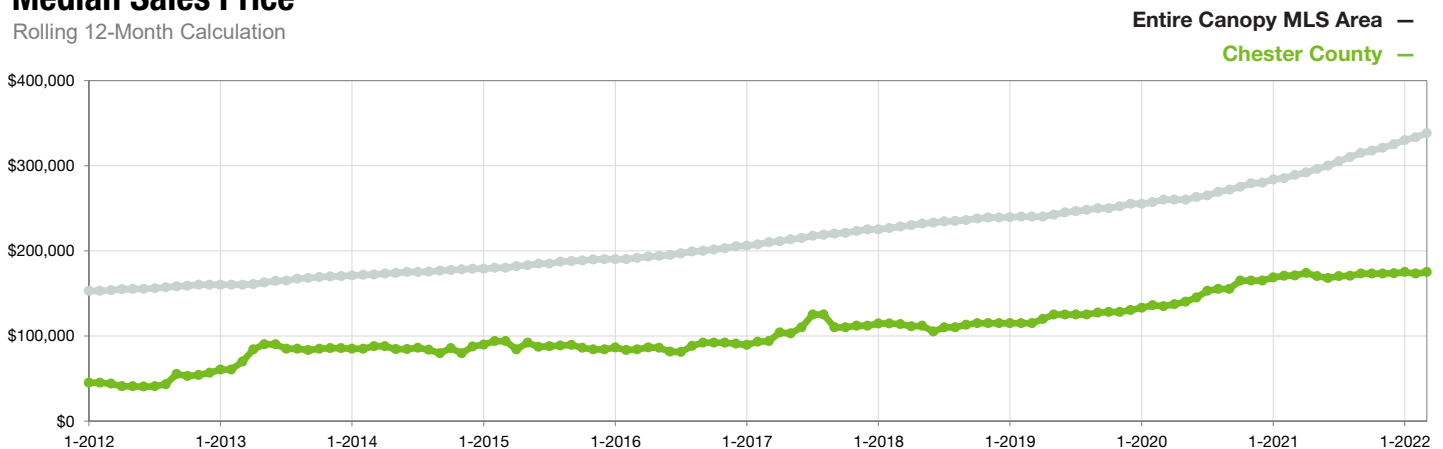
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March



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Local Market Update for March 2022

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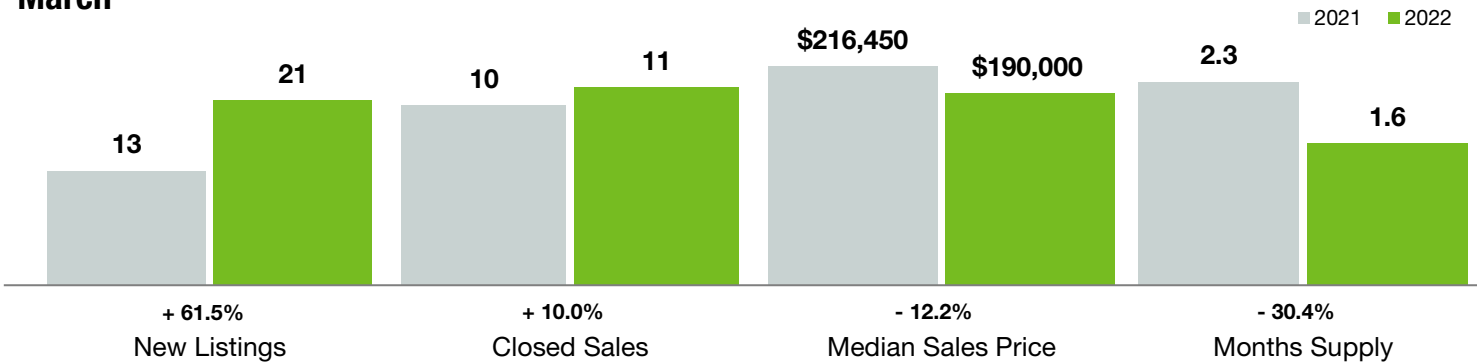
Chesterfield County

South Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	13	21	+ 61.5%	40	48	+ 20.0%
Pending Sales	16	24	+ 50.0%	40	57	+ 42.5%
Closed Sales	10	11	+ 10.0%	34	32	- 5.9%
Median Sales Price*	\$216,450	\$190,000	- 12.2%	\$177,500	\$199,900	+ 12.6%
Average Sales Price*	\$241,290	\$166,964	- 30.8%	\$199,723	\$185,969	- 6.9%
Percent of Original List Price Received*	98.3%	89.8%	- 8.6%	97.5%	93.9%	- 3.7%
List to Close	116	117	+ 0.9%	145	127	- 12.4%
Days on Market Until Sale	66	65	- 1.5%	73	64	- 12.3%
Cumulative Days on Market Until Sale	66	72	+ 9.1%	75	67	- 10.7%
Average List Price	\$189,523	\$206,235	+ 8.8%	\$192,550	\$201,013	+ 4.4%
Inventory of Homes for Sale	23	20	- 13.0%	--	--	--
Months Supply of Inventory	2.3	1.6	- 30.4%	--	--	--

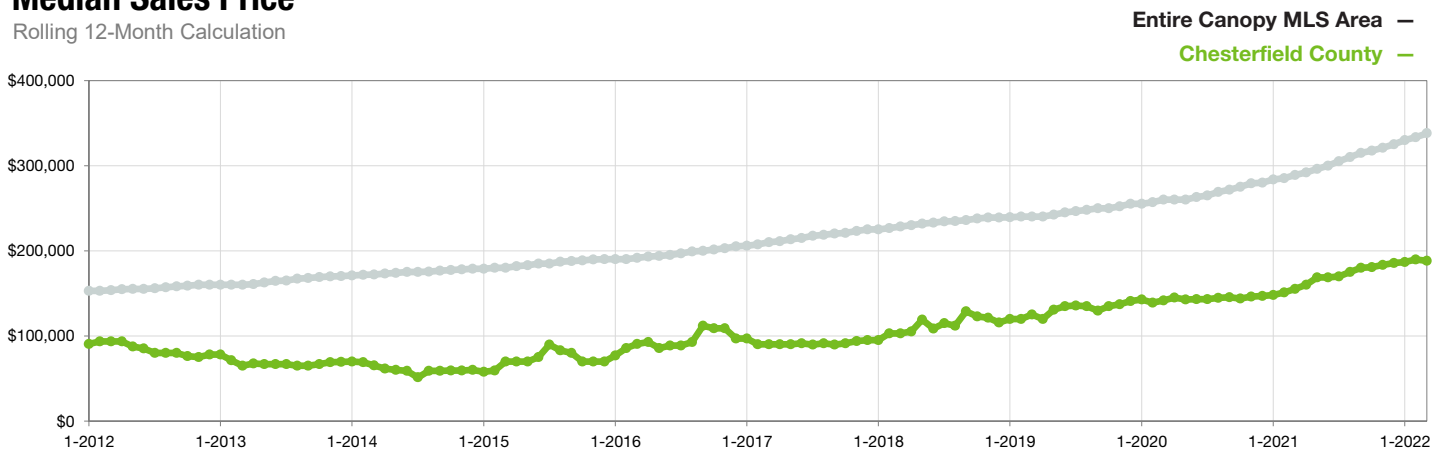
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March



Median Sales Price

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Local Market Update for March 2022

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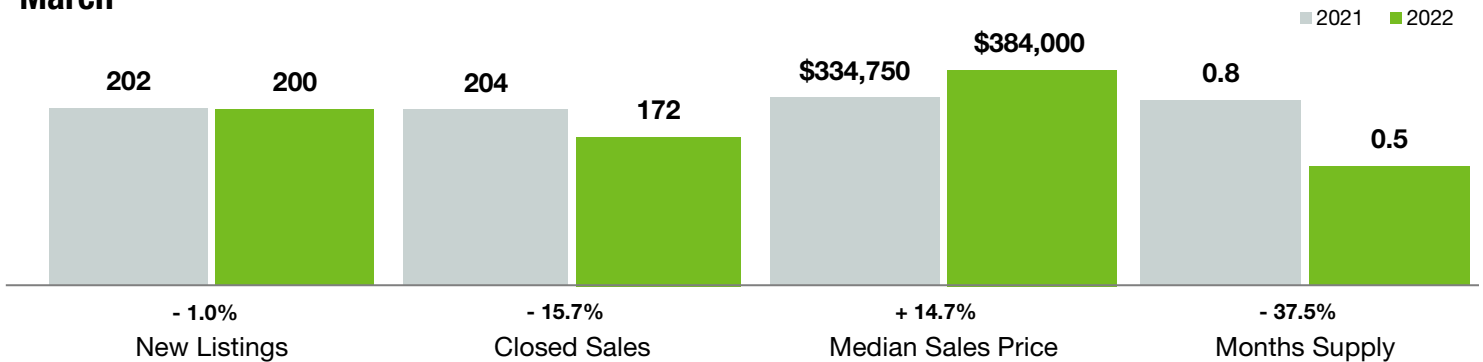
Lancaster County

South Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	202	200	- 1.0%	572	556	- 2.8%
Pending Sales	203	185	- 8.9%	552	549	- 0.5%
Closed Sales	204	172	- 15.7%	508	460	- 9.4%
Median Sales Price*	\$334,750	\$384,000	+ 14.7%	\$336,000	\$375,000	+ 11.6%
Average Sales Price*	\$336,569	\$410,987	+ 22.1%	\$340,372	\$394,559	+ 15.9%
Percent of Original List Price Received*	98.9%	102.3%	+ 3.4%	99.4%	101.1%	+ 1.7%
List to Close	90	80	- 11.1%	101	83	- 17.8%
Days on Market Until Sale	27	19	- 29.6%	35	23	- 34.3%
Cumulative Days on Market Until Sale	25	19	- 24.0%	33	22	- 33.3%
Average List Price	\$373,504	\$427,511	+ 14.5%	\$350,556	\$431,423	+ 23.1%
Inventory of Homes for Sale	159	86	- 45.9%	--	--	--
Months Supply of Inventory	0.8	0.5	- 37.5%	--	--	--

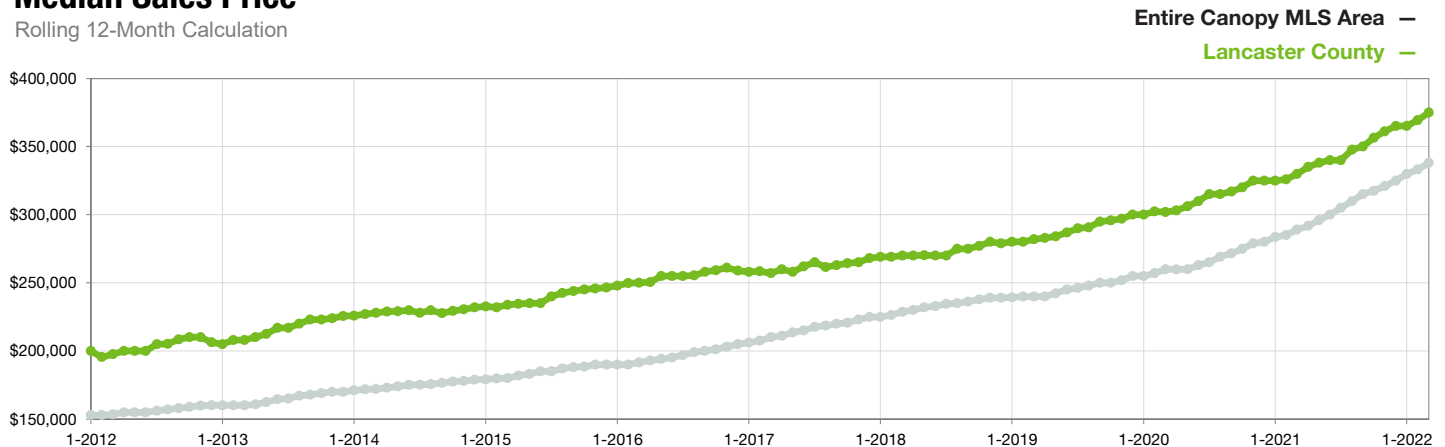
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March



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Local Market Update for March 2022

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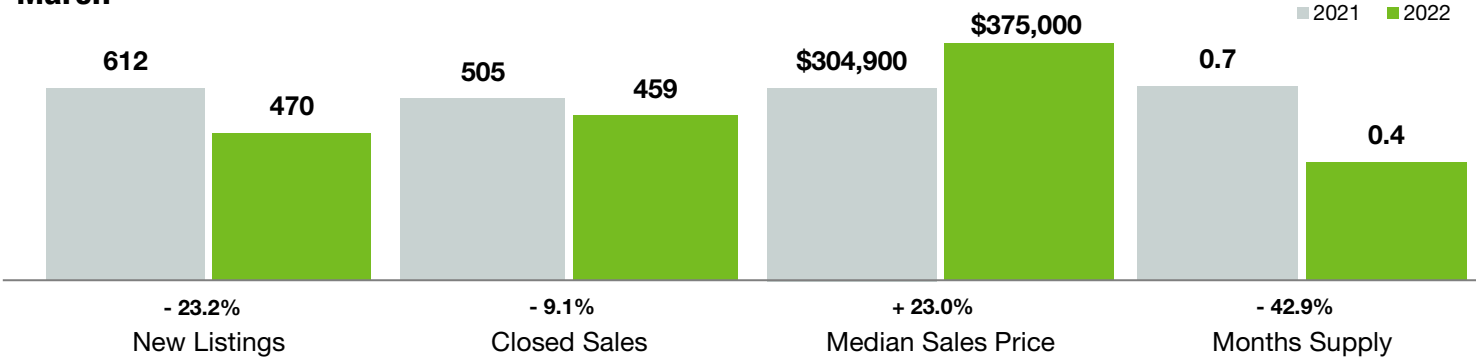
York County

South Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	612	470	- 23.2%	1,483	1,253	- 15.5%
Pending Sales	573	499	- 12.9%	1,472	1,347	- 8.5%
Closed Sales	505	459	- 9.1%	1,241	1,179	- 5.0%
Median Sales Price*	\$304,900	\$375,000	+ 23.0%	\$298,000	\$362,900	+ 21.8%
Average Sales Price*	\$344,673	\$424,000	+ 23.0%	\$337,638	\$402,864	+ 19.3%
Percent of Original List Price Received*	101.1%	101.9%	+ 0.8%	100.3%	101.0%	+ 0.7%
List to Close	74	76	+ 2.7%	77	77	0.0%
Days on Market Until Sale	19	21	+ 10.5%	20	21	+ 5.0%
Cumulative Days on Market Until Sale	19	18	- 5.3%	22	18	- 18.2%
Average List Price	\$363,752	\$430,598	+ 18.4%	\$362,855	\$417,979	+ 15.2%
Inventory of Homes for Sale	357	212	- 40.6%	--	--	--
Months Supply of Inventory	0.7	0.4	- 42.9%	--	--	--

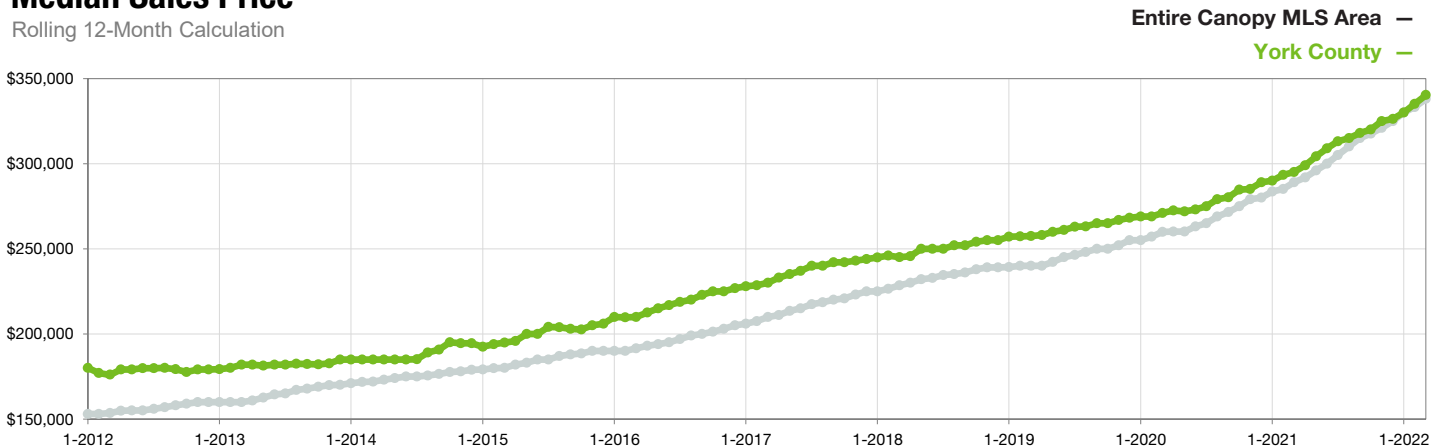
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March



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Local Market Update for March 2022

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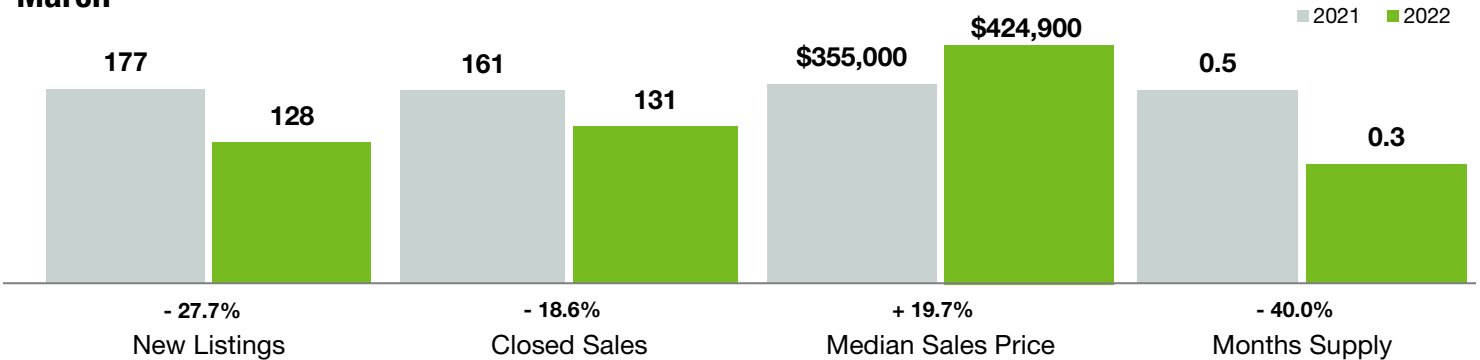
Fort Mill

South Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	177	128	- 27.7%	453	344	- 24.1%
Pending Sales	180	139	- 22.8%	455	381	- 16.3%
Closed Sales	161	131	- 18.6%	392	333	- 15.1%
Median Sales Price*	\$355,000	\$424,900	+ 19.7%	\$332,500	\$424,900	+ 27.8%
Average Sales Price*	\$403,631	\$501,209	+ 24.2%	\$383,703	\$483,208	+ 25.9%
Percent of Original List Price Received*	101.0%	103.4%	+ 2.4%	100.3%	102.0%	+ 1.7%
List to Close	73	73	0.0%	73	72	- 1.4%
Days on Market Until Sale	19	19	0.0%	18	18	0.0%
Cumulative Days on Market Until Sale	16	12	- 25.0%	18	13	- 27.8%
Average List Price	\$408,864	\$507,085	+ 24.0%	\$407,972	\$508,389	+ 24.6%
Inventory of Homes for Sale	82	45	- 45.1%	--	--	--
Months Supply of Inventory	0.5	0.3	- 40.0%	--	--	--

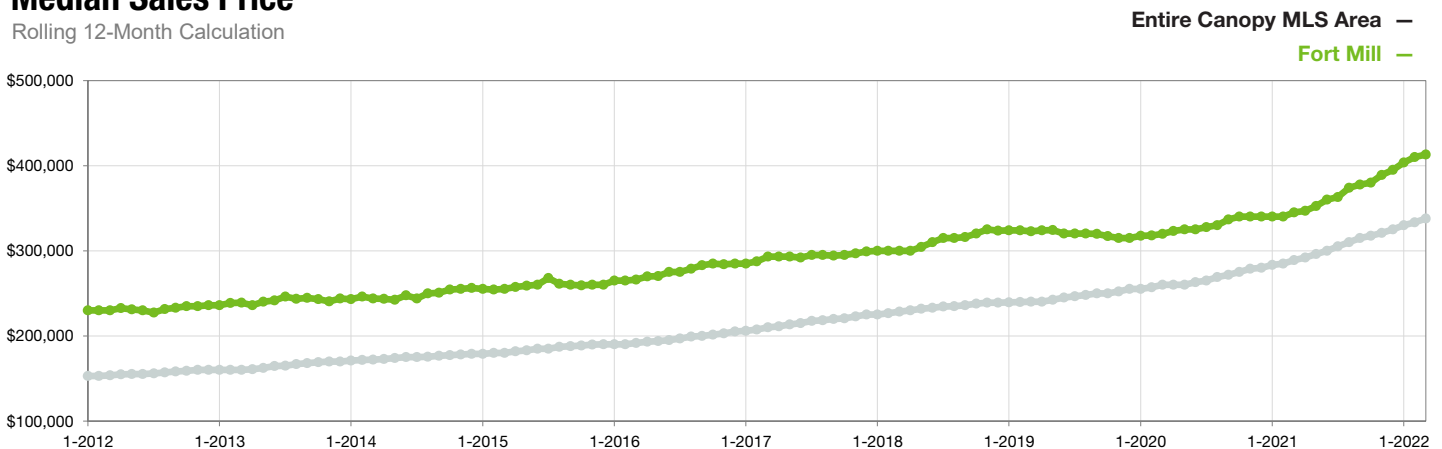
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March



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for March 2022

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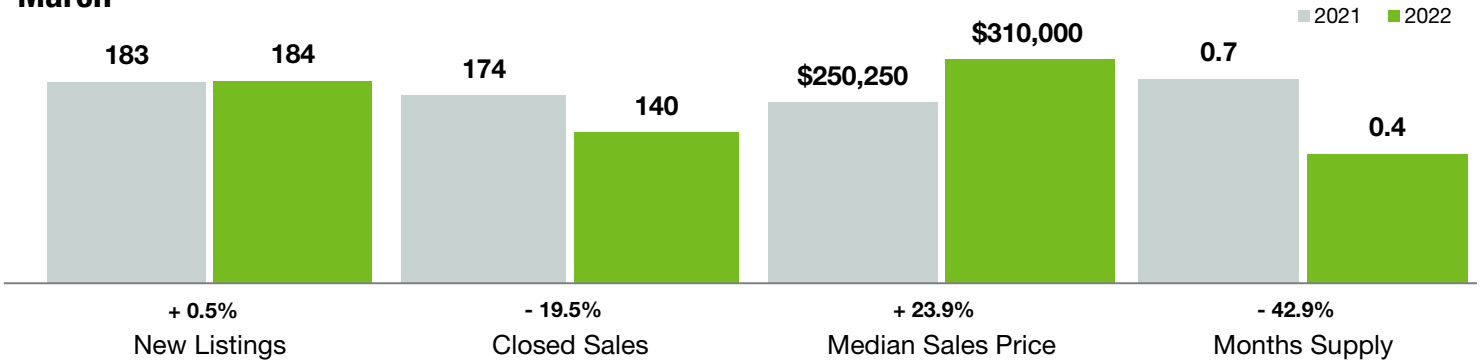
Rock Hill

South Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	183	184	+ 0.5%	451	454	+ 0.7%
Pending Sales	170	180	+ 5.9%	445	454	+ 2.0%
Closed Sales	174	140	- 19.5%	409	409	0.0%
Median Sales Price*	\$250,250	\$310,000	+ 23.9%	\$250,500	\$300,000	+ 19.8%
Average Sales Price*	\$264,656	\$335,131	+ 26.6%	\$267,324	\$314,873	+ 17.8%
Percent of Original List Price Received*	101.8%	101.7%	- 0.1%	100.6%	101.0%	+ 0.4%
List to Close	60	68	+ 13.3%	64	69	+ 7.8%
Days on Market Until Sale	16	21	+ 31.3%	16	22	+ 37.5%
Cumulative Days on Market Until Sale	14	17	+ 21.4%	17	18	+ 5.9%
Average List Price	\$263,795	\$342,142	+ 29.7%	\$263,230	\$326,674	+ 24.1%
Inventory of Homes for Sale	106	72	- 32.1%	--	--	--
Months Supply of Inventory	0.7	0.4	- 42.9%	--	--	--

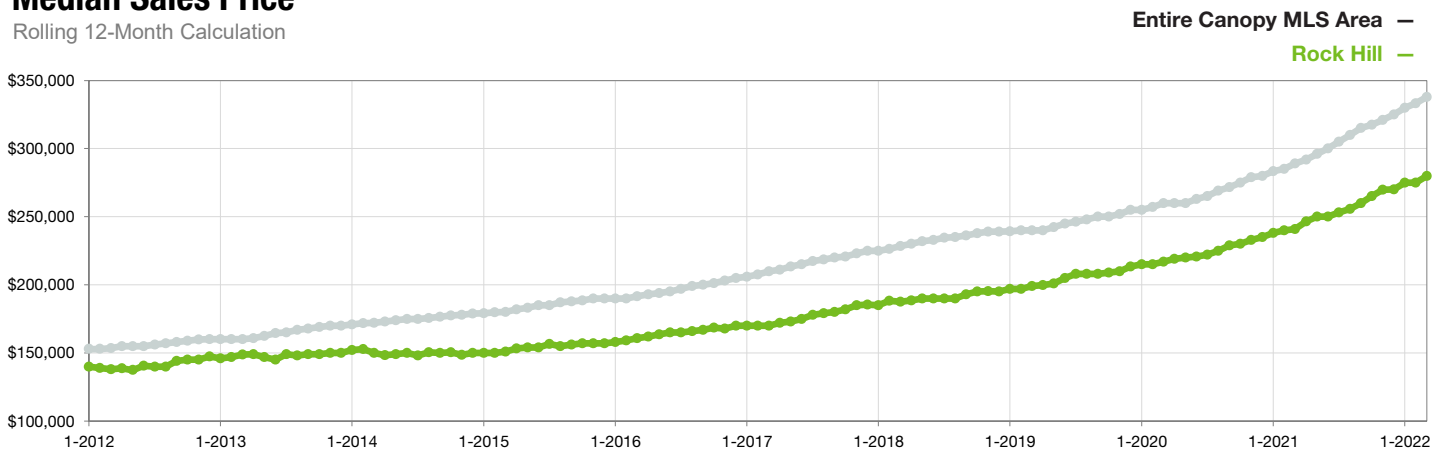
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March



Median Sales Price

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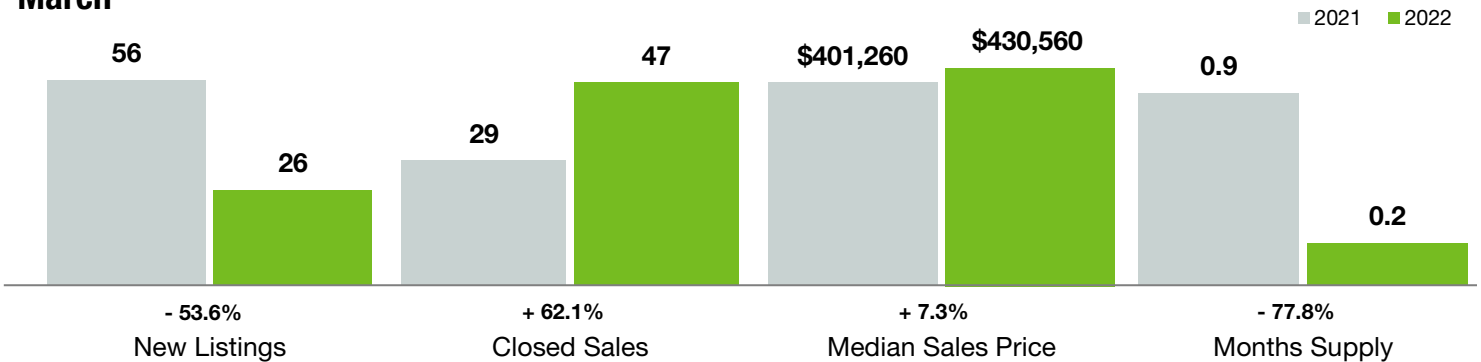
Tega Cay

South Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	56	26	- 53.6%	123	97	- 21.1%
Pending Sales	47	35	- 25.5%	114	111	- 2.6%
Closed Sales	29	47	+ 62.1%	75	88	+ 17.3%
Median Sales Price*	\$401,260	\$430,560	+ 7.3%	\$400,000	\$439,203	+ 9.8%
Average Sales Price*	\$448,053	\$491,144	+ 9.6%	\$423,148	\$475,238	+ 12.3%
Percent of Original List Price Received*	101.3%	104.1%	+ 2.8%	100.3%	103.1%	+ 2.8%
List to Close	109	76	- 30.3%	84	91	+ 8.3%
Days on Market Until Sale	19	13	- 31.6%	16	11	- 31.3%
Cumulative Days on Market Until Sale	41	15	- 63.4%	37	14	- 62.2%
Average List Price	\$440,664	\$453,164	+ 2.8%	\$421,635	\$489,026	+ 16.0%
Inventory of Homes for Sale	33	7	- 78.8%	--	--	--
Months Supply of Inventory	0.9	0.2	- 77.8%	--	--	--

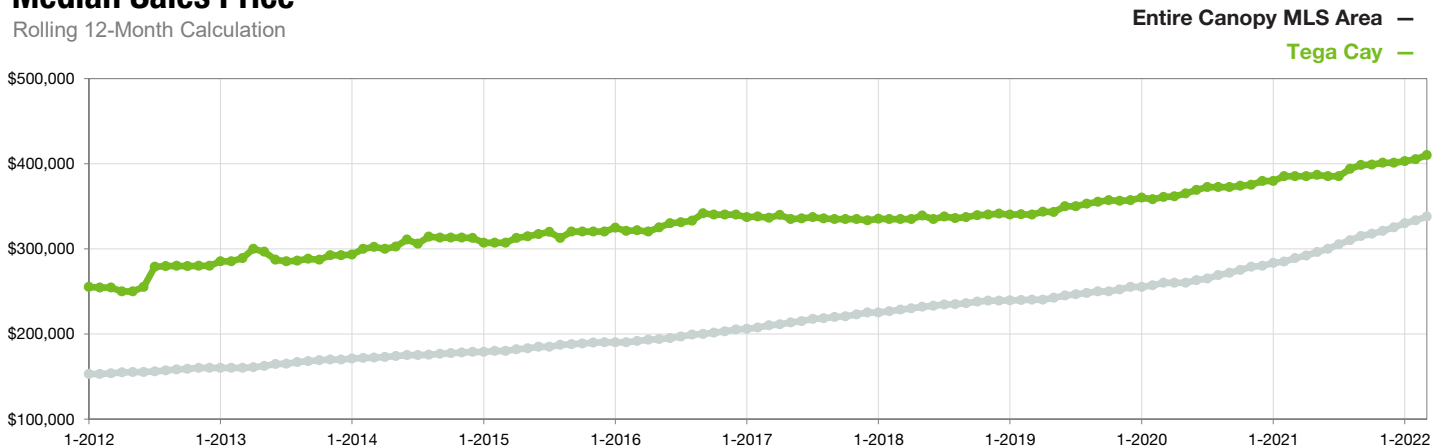
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March



Median Sales Price

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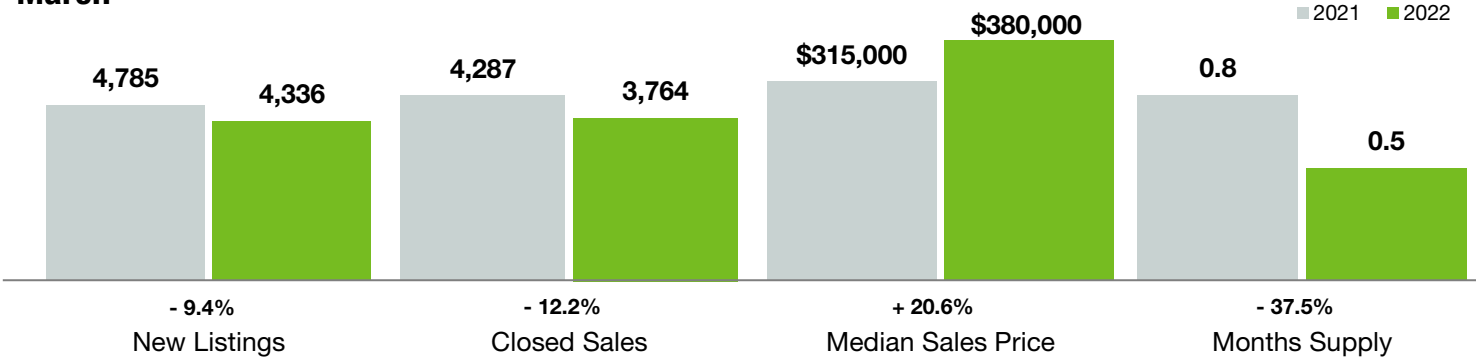
Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	4,785	4,336	- 9.4%	12,466	11,090	- 11.0%
Pending Sales	4,604	4,073	- 11.5%	12,340	11,092	- 10.1%
Closed Sales	4,287	3,764	- 12.2%	10,320	9,899	- 4.1%
Median Sales Price*	\$315,000	\$380,000	+ 20.6%	\$305,000	\$370,000	+ 21.3%
Average Sales Price*	\$382,952	\$440,932	+ 15.1%	\$363,202	\$421,796	+ 16.1%
Percent of Original List Price Received*	100.4%	102.3%	+ 1.9%	99.8%	101.4%	+ 1.6%
List to Close	78	76	- 2.6%	83	79	- 4.8%
Days on Market Until Sale	24	19	- 20.8%	27	21	- 22.2%
Cumulative Days on Market Until Sale	25	19	- 24.0%	29	21	- 27.6%
Average List Price	\$404,553	\$473,250	+ 17.0%	\$392,565	\$454,698	+ 15.8%
Inventory of Homes for Sale	3,170	1,892	- 40.3%	--	--	--
Months Supply of Inventory	0.8	0.5	- 37.5%	--	--	--

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March



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