

# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



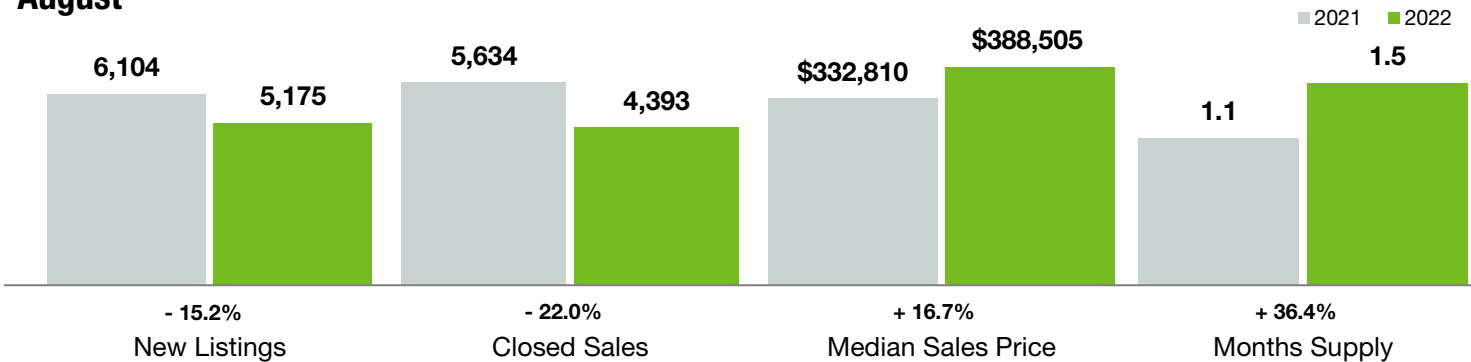
## Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	6,104	5,175	- 15.2%	45,219	43,113	- 4.7%
Pending Sales	5,618	4,607	- 18.0%	41,478	36,088	- 13.0%
Closed Sales	5,634	4,393	- 22.0%	39,112	35,671	- 8.8%
Median Sales Price*	\$332,810	\$388,505	+ 16.7%	\$318,900	\$379,000	+ 18.8%
Average Sales Price*	\$392,752	\$459,272	+ 16.9%	\$381,311	\$443,626	+ 16.3%
Percent of Original List Price Received*	101.5%	98.5%	- 3.0%	101.0%	101.2%	+ 0.2%
List to Close	68	73	+ 7.4%	74	73	- 1.4%
Days on Market Until Sale	15	19	+ 26.7%	20	18	- 10.0%
Cumulative Days on Market Until Sale	14	19	+ 35.7%	20	18	- 10.0%
Average List Price	\$393,809	\$459,697	+ 16.7%	\$396,436	\$463,866	+ 17.0%
Inventory of Homes for Sale	5,357	6,738	+ 25.8%	--	--	--
Months Supply of Inventory	1.1	1.5	+ 36.4%	--	--	--

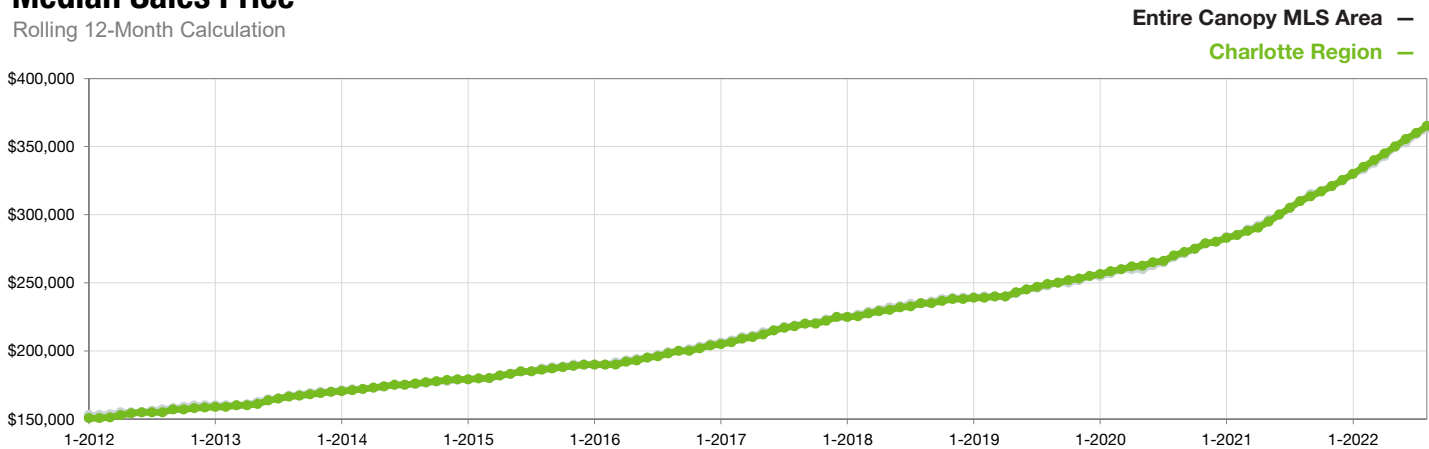
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



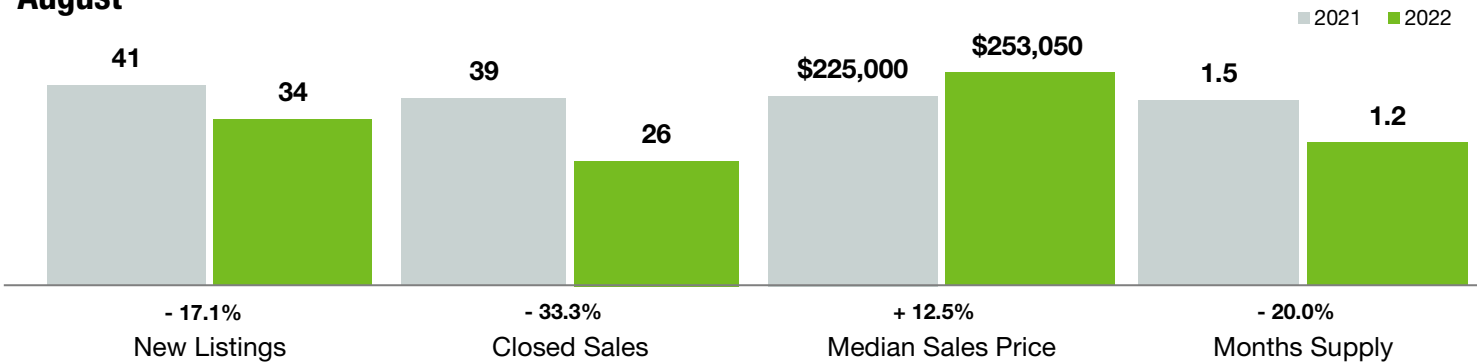
## Alexander County

North Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	41	34	- 17.1%	290	277	- 4.5%
Pending Sales	27	31	+ 14.8%	263	239	- 9.1%
Closed Sales	39	26	- 33.3%	237	245	+ 3.4%
Median Sales Price*	\$225,000	\$253,050	+ 12.5%	\$212,005	\$250,000	+ 17.9%
Average Sales Price*	\$239,354	\$275,304	+ 15.0%	\$251,908	\$292,849	+ 16.3%
Percent of Original List Price Received*	99.8%	98.7%	- 1.1%	98.7%	99.0%	+ 0.3%
List to Close	55	52	- 5.5%	70	79	+ 12.9%
Days on Market Until Sale	12	17	+ 41.7%	24	22	- 8.3%
Cumulative Days on Market Until Sale	10	17	+ 70.0%	25	24	- 4.0%
Average List Price	\$265,193	\$288,682	+ 8.9%	\$271,601	\$317,991	+ 17.1%
Inventory of Homes for Sale	47	34	- 27.7%	--	--	--
Months Supply of Inventory	1.5	1.2	- 20.0%	--	--	--

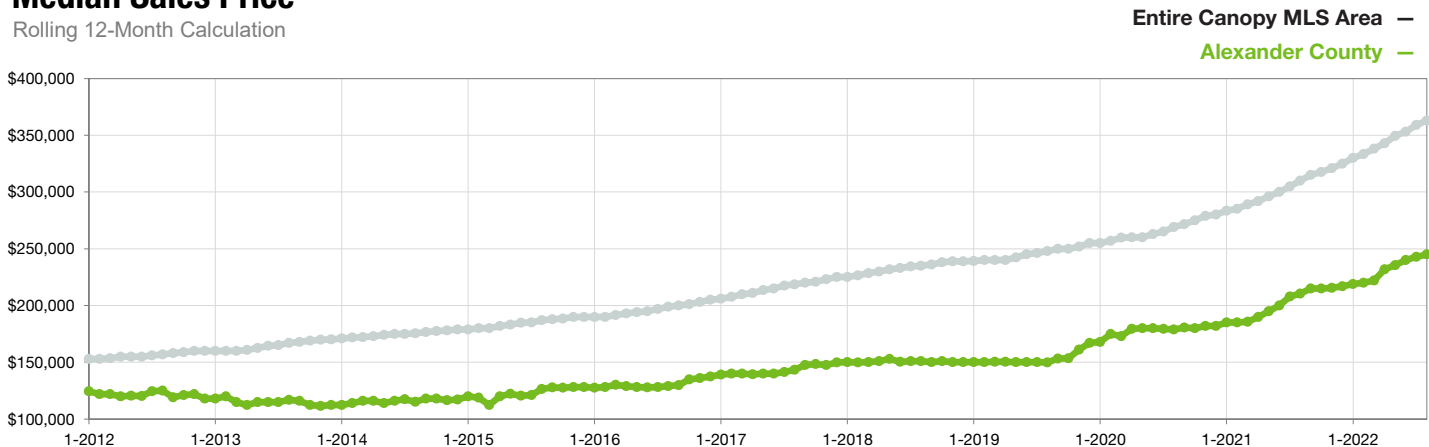
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



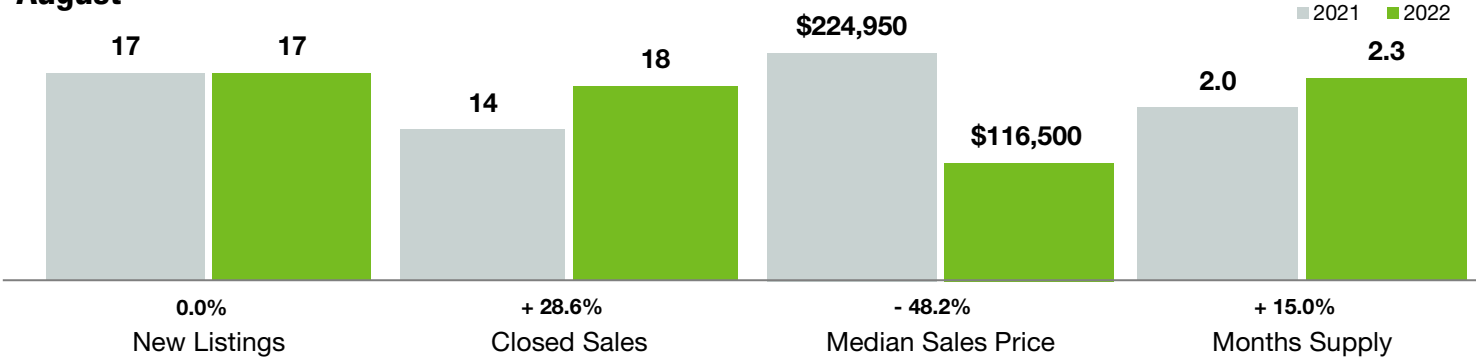
## Anson County

North Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	17	17	0.0%	148	140	- 5.4%
Pending Sales	19	14	- 26.3%	126	117	- 7.1%
Closed Sales	14	18	+ 28.6%	111	131	+ 18.0%
Median Sales Price*	\$224,950	\$116,500	- 48.2%	\$137,500	\$145,000	+ 5.5%
Average Sales Price*	\$286,093	\$177,461	- 38.0%	\$162,260	\$180,918	+ 11.5%
Percent of Original List Price Received*	92.3%	95.3%	+ 3.3%	94.0%	93.9%	- 0.1%
List to Close	101	84	- 16.8%	99	99	0.0%
Days on Market Until Sale	40	26	- 35.0%	40	40	0.0%
Cumulative Days on Market Until Sale	40	26	- 35.0%	40	40	0.0%
Average List Price	\$144,450	\$186,864	+ 29.4%	\$156,189	\$192,974	+ 23.6%
Inventory of Homes for Sale	29	33	+ 13.8%	--	--	--
Months Supply of Inventory	2.0	2.3	+ 15.0%	--	--	--

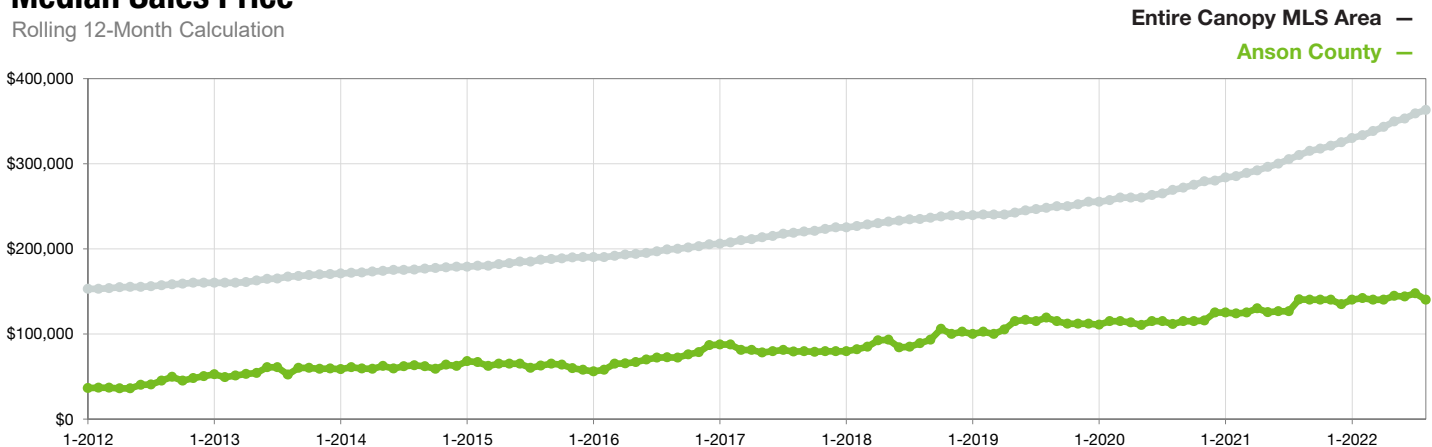
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



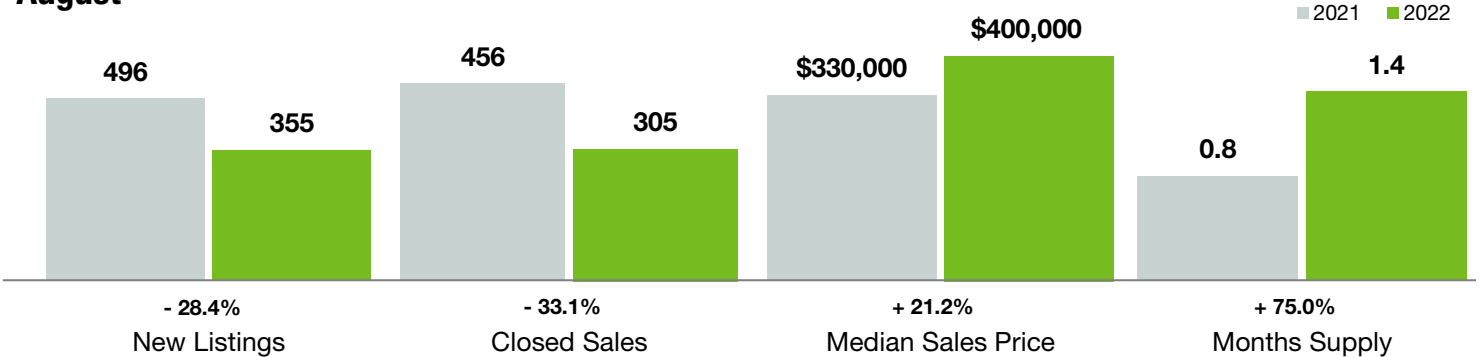
## Cabarrus County

North Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	496	355	- 28.4%	3,336	2,994	- 10.3%
Pending Sales	468	310	- 33.8%	3,078	2,488	- 19.2%
Closed Sales	456	305	- 33.1%	2,815	2,603	- 7.5%
Median Sales Price*	\$330,000	\$400,000	+ 21.2%	\$306,500	\$375,000	+ 22.3%
Average Sales Price*	\$359,282	\$419,583	+ 16.8%	\$332,038	\$396,234	+ 19.3%
Percent of Original List Price Received*	102.4%	99.0%	- 3.3%	101.4%	101.6%	+ 0.2%
List to Close	60	74	+ 23.3%	61	68	+ 11.5%
Days on Market Until Sale	15	13	- 13.3%	15	14	- 6.7%
Cumulative Days on Market Until Sale	10	13	+ 30.0%	14	14	0.0%
Average List Price	\$353,041	\$427,164	+ 21.0%	\$341,338	\$403,269	+ 18.1%
Inventory of Homes for Sale	281	454	+ 61.6%	--	--	--
Months Supply of Inventory	0.8	1.4	+ 75.0%	--	--	--

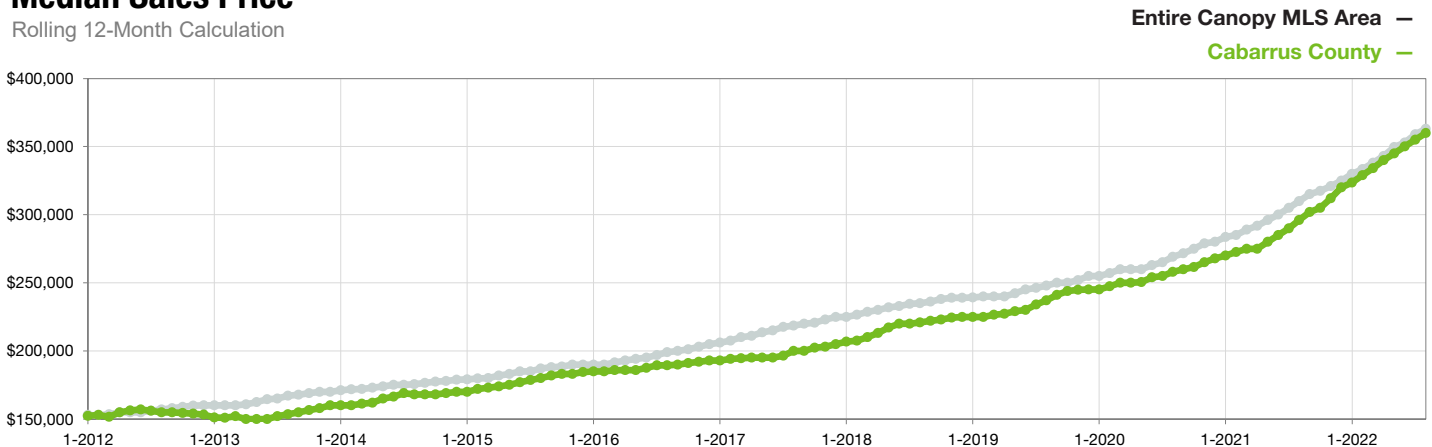
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



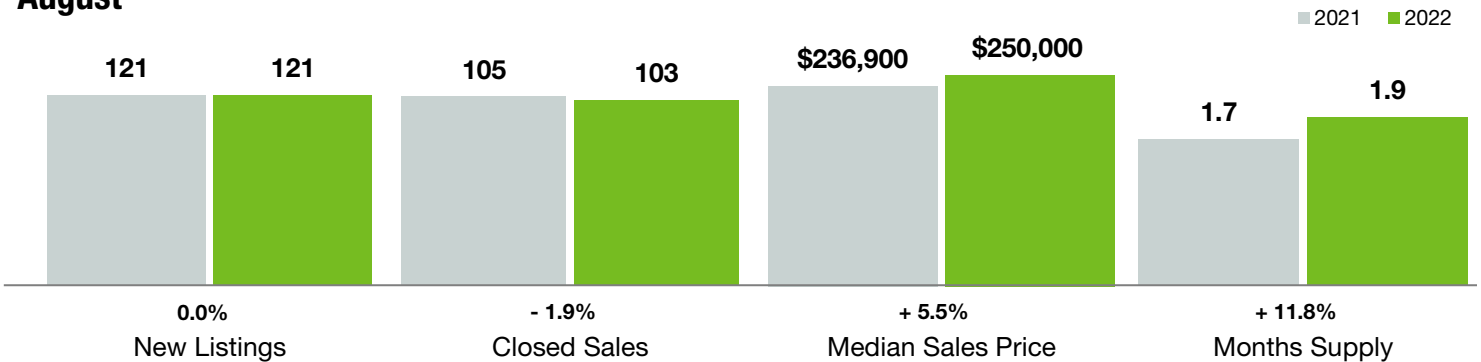
## Cleveland County

North Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	121	121	0.0%	901	935	+ 3.8%
Pending Sales	106	96	- 9.4%	779	761	- 2.3%
Closed Sales	105	103	- 1.9%	719	778	+ 8.2%
Median Sales Price*	\$236,900	\$250,000	+ 5.5%	\$197,000	\$229,900	+ 16.7%
Average Sales Price*	\$243,876	\$277,740	+ 13.9%	\$218,838	\$262,370	+ 19.9%
Percent of Original List Price Received*	99.1%	98.2%	- 0.9%	97.9%	97.7%	- 0.2%
List to Close	77	75	- 2.6%	74	76	+ 2.7%
Days on Market Until Sale	15	24	+ 60.0%	20	27	+ 35.0%
Cumulative Days on Market Until Sale	23	20	- 13.0%	23	29	+ 26.1%
Average List Price	\$288,746	\$280,118	- 3.0%	\$241,460	\$276,023	+ 14.3%
Inventory of Homes for Sale	154	187	+ 21.4%	--	--	--
Months Supply of Inventory	1.7	1.9	+ 11.8%	--	--	--

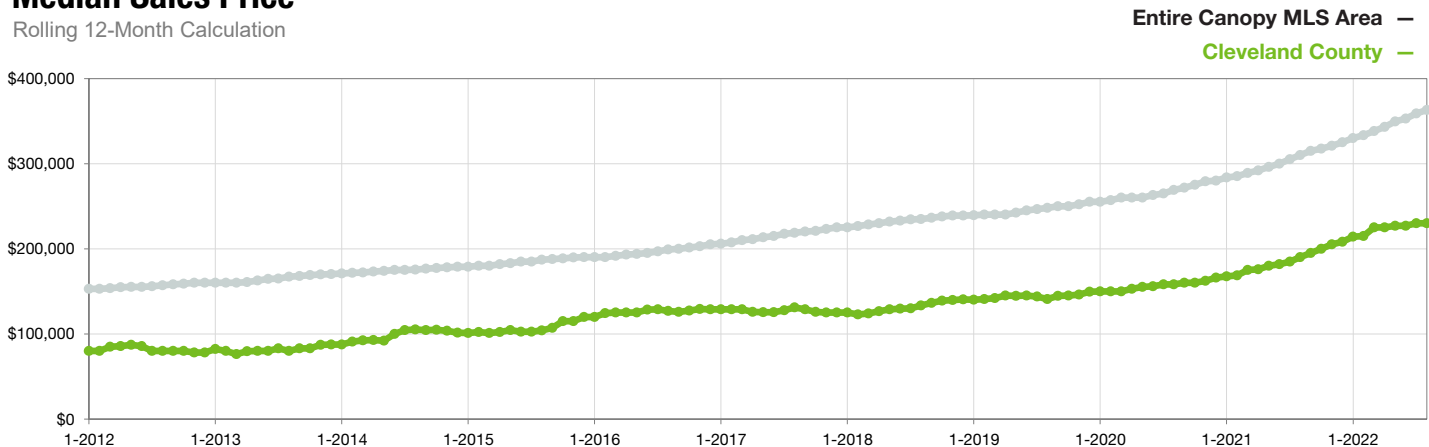
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



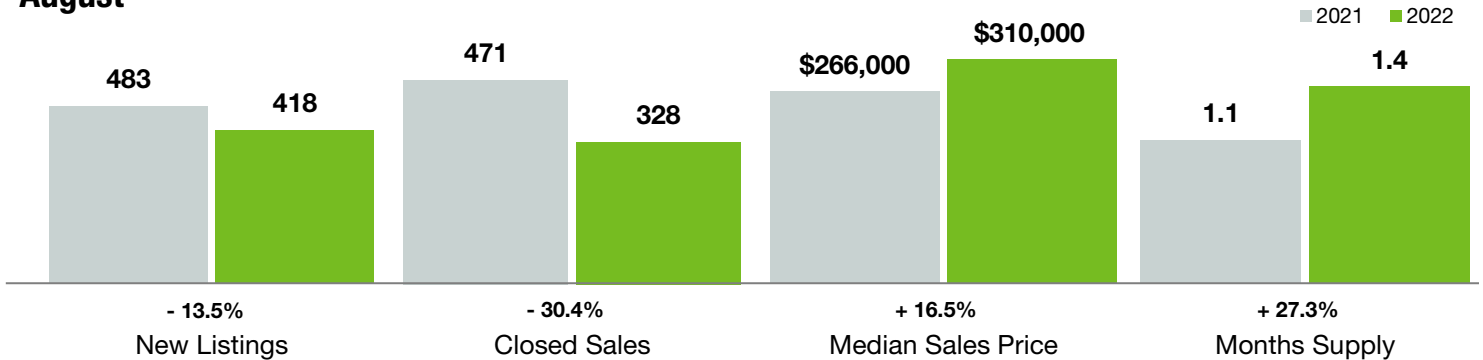
## Gaston County

North Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	483	<b>418</b>	- 13.5%	3,340	<b>3,277</b>	- 1.9%
Pending Sales	465	<b>363</b>	- 21.9%	3,048	<b>2,773</b>	- 9.0%
Closed Sales	471	<b>328</b>	- 30.4%	2,906	<b>2,746</b>	- 5.5%
Median Sales Price*	\$266,000	<b>\$310,000</b>	+ 16.5%	\$250,000	<b>\$305,000</b>	+ 22.0%
Average Sales Price*	\$285,335	<b>\$333,023</b>	+ 16.7%	\$274,077	<b>\$326,263</b>	+ 19.0%
Percent of Original List Price Received*	100.9%	<b>98.0%</b>	- 2.9%	100.7%	<b>100.5%</b>	- 0.2%
List to Close	72	<b>68</b>	- 5.6%	80	<b>72</b>	- 10.0%
Days on Market Until Sale	12	<b>17</b>	+ 41.7%	19	<b>18</b>	- 5.3%
Cumulative Days on Market Until Sale	11	<b>17</b>	+ 54.5%	19	<b>17</b>	- 10.5%
Average List Price	\$287,678	<b>\$338,170</b>	+ 17.6%	\$278,640	<b>\$331,366</b>	+ 18.9%
Inventory of Homes for Sale	388	<b>499</b>	+ 28.6%	--	--	--
Months Supply of Inventory	1.1	<b>1.4</b>	+ 27.3%	--	--	--

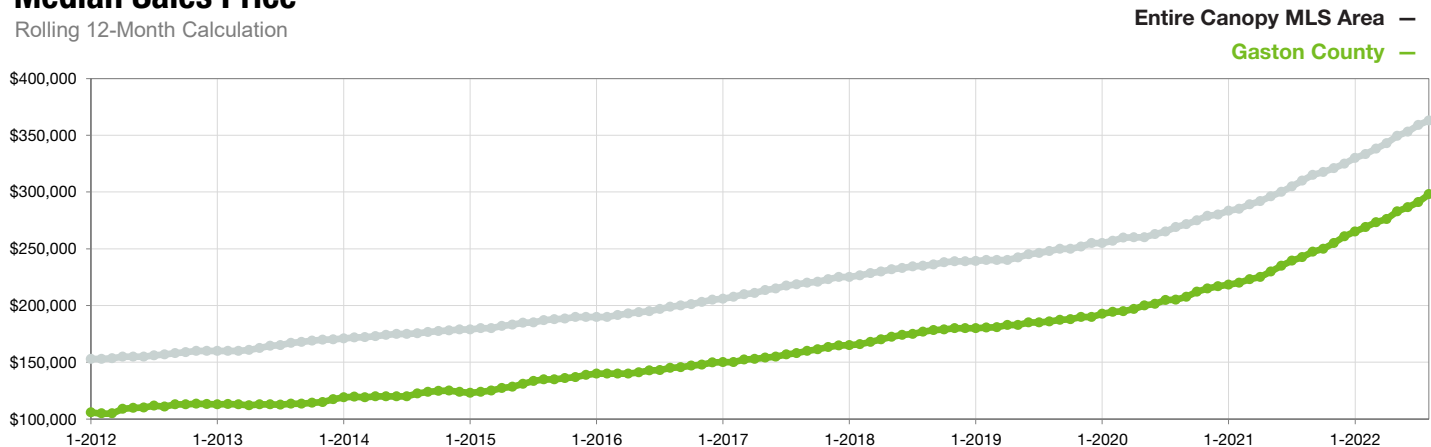
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



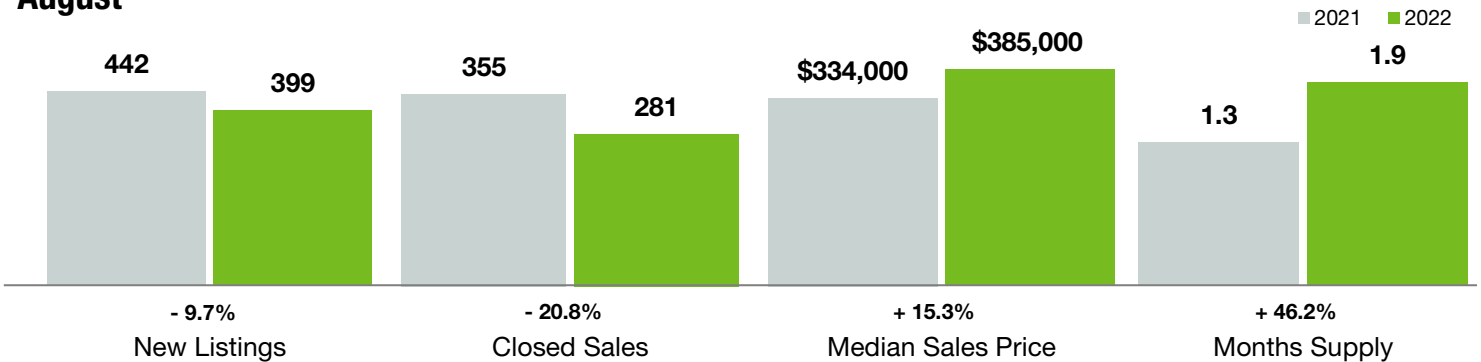
## Iredell County

North Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	442	399	- 9.7%	3,162	3,084	- 2.5%
Pending Sales	380	327	- 13.9%	2,891	2,464	- 14.8%
Closed Sales	355	281	- 20.8%	2,831	2,336	- 17.5%
Median Sales Price*	\$334,000	\$385,000	+ 15.3%	\$330,849	\$382,750	+ 15.7%
Average Sales Price*	\$390,211	\$506,478	+ 29.8%	\$407,719	\$480,681	+ 17.9%
Percent of Original List Price Received*	101.3%	97.5%	- 3.8%	100.8%	100.0%	- 0.8%
List to Close	67	67	0.0%	77	69	- 10.4%
Days on Market Until Sale	17	19	+ 11.8%	23	21	- 8.7%
Cumulative Days on Market Until Sale	15	19	+ 26.7%	23	20	- 13.0%
Average List Price	\$435,401	\$502,383	+ 15.4%	\$442,289	\$518,404	+ 17.2%
Inventory of Homes for Sale	454	581	+ 28.0%	--	--	--
Months Supply of Inventory	1.3	1.9	+ 46.2%	--	--	--

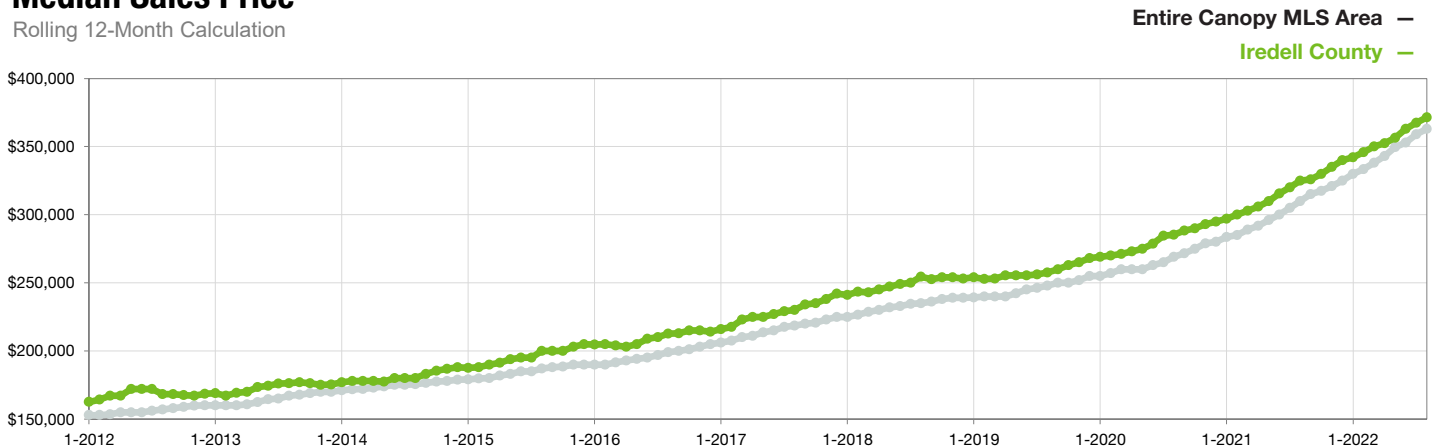
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



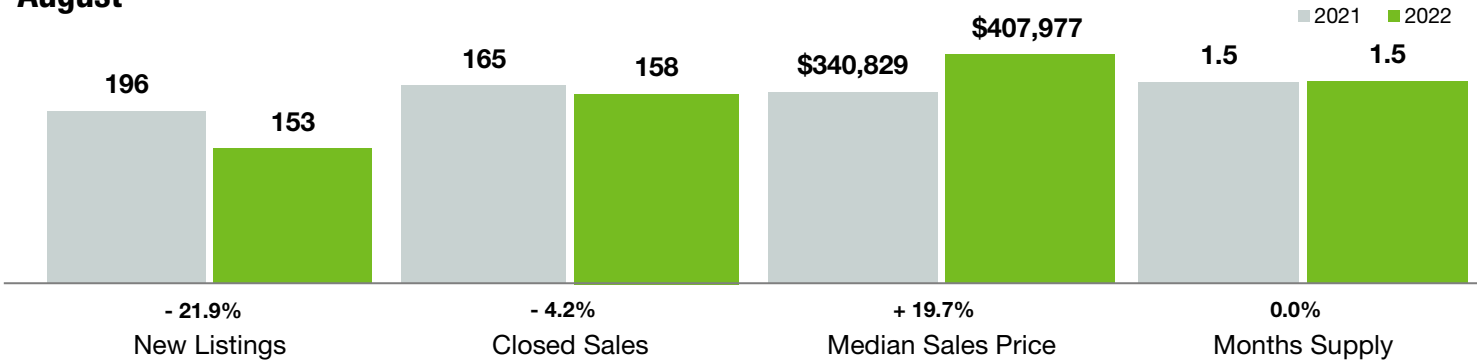
## Lincoln County

North Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	196	153	- 21.9%	1,440	1,286	- 10.7%
Pending Sales	189	150	- 20.6%	1,354	1,107	- 18.2%
Closed Sales	165	158	- 4.2%	1,213	1,091	- 10.1%
Median Sales Price*	\$340,829	\$407,977	+ 19.7%	\$334,029	\$420,000	+ 25.7%
Average Sales Price*	\$384,054	\$447,194	+ 16.4%	\$377,468	\$455,882	+ 20.8%
Percent of Original List Price Received*	100.9%	98.6%	- 2.3%	100.3%	100.7%	+ 0.4%
List to Close	95	80	- 15.8%	88	95	+ 8.0%
Days on Market Until Sale	23	33	+ 43.5%	29	27	- 6.9%
Cumulative Days on Market Until Sale	21	29	+ 38.1%	31	25	- 19.4%
Average List Price	\$451,634	\$466,340	+ 3.3%	\$408,997	\$472,797	+ 15.6%
Inventory of Homes for Sale	242	208	- 14.0%	--	--	--
Months Supply of Inventory	1.5	1.5	0.0%	--	--	--

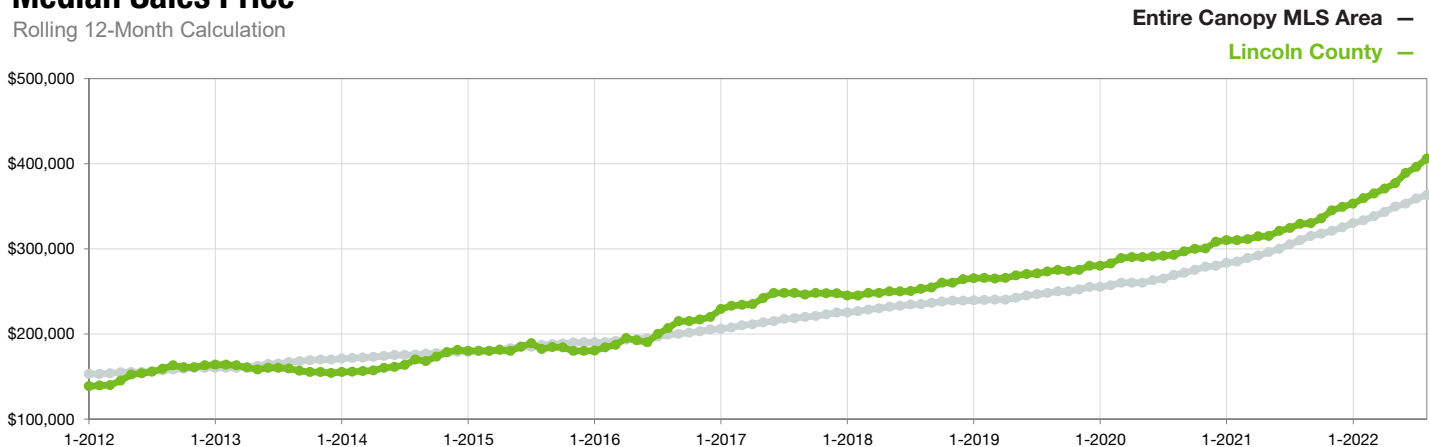
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation





# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



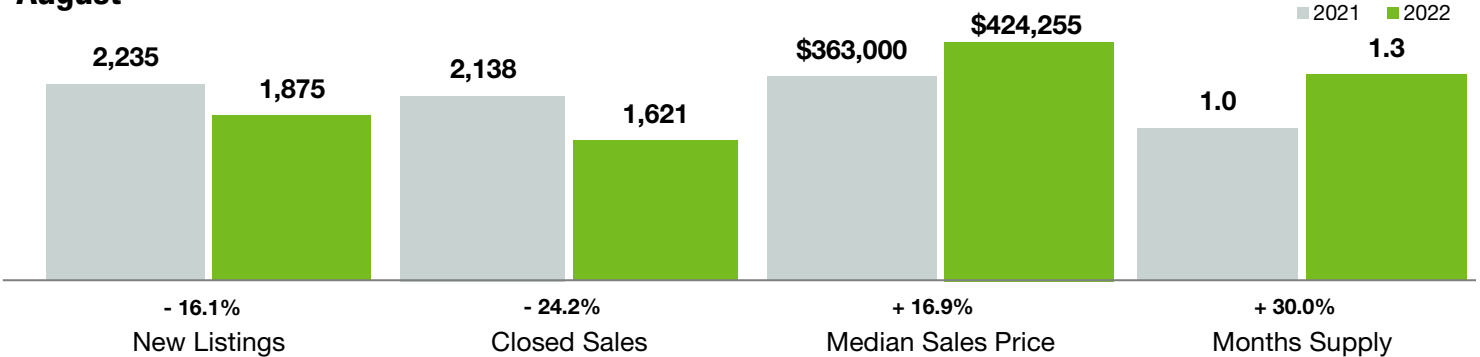
## Mecklenburg County

North Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	2,235	1,875	- 16.1%	17,663	16,284	- 7.8%
Pending Sales	2,112	1,739	- 17.7%	16,355	13,782	- 15.7%
Closed Sales	2,138	1,621	- 24.2%	15,475	13,686	- 11.6%
Median Sales Price*	\$363,000	\$424,255	+ 16.9%	\$346,138	\$411,990	+ 19.0%
Average Sales Price*	\$447,696	\$521,382	+ 16.5%	\$437,998	\$508,415	+ 16.1%
Percent of Original List Price Received*	102.1%	98.9%	- 3.1%	101.4%	102.3%	+ 0.9%
List to Close	67	73	+ 9.0%	74	72	- 2.7%
Days on Market Until Sale	15	19	+ 26.7%	20	16	- 20.0%
Cumulative Days on Market Until Sale	13	16	+ 23.1%	21	16	- 23.8%
Average List Price	\$437,534	\$533,938	+ 22.0%	\$455,474	\$528,381	+ 16.0%
Inventory of Homes for Sale	1,923	2,309	+ 20.1%	--	--	--
Months Supply of Inventory	1.0	1.3	+ 30.0%	--	--	--

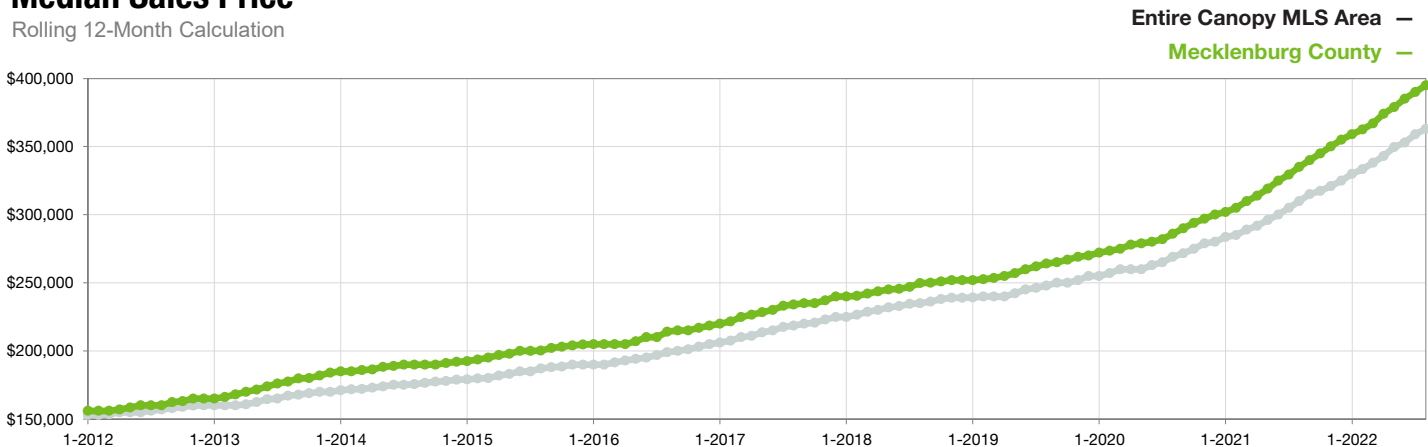
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



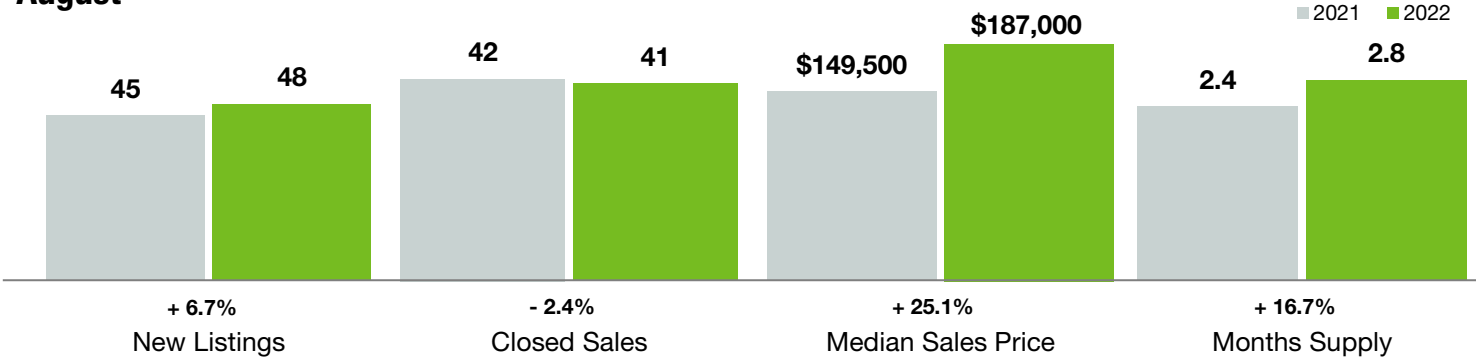
## Montgomery County

North Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	45	48	+ 6.7%	307	298	- 2.9%
Pending Sales	33	39	+ 18.2%	281	243	- 13.5%
Closed Sales	42	41	- 2.4%	266	229	- 13.9%
Median Sales Price*	\$149,500	\$187,000	+ 25.1%	\$165,000	\$179,915	+ 9.0%
Average Sales Price*	\$258,681	\$306,106	+ 18.3%	\$271,865	\$312,052	+ 14.8%
Percent of Original List Price Received*	96.6%	91.6%	- 5.2%	93.0%	93.8%	+ 0.9%
List to Close	97	74	- 23.7%	113	78	- 31.0%
Days on Market Until Sale	54	33	- 38.9%	71	38	- 46.5%
Cumulative Days on Market Until Sale	54	33	- 38.9%	77	42	- 45.5%
Average List Price	\$270,920	\$267,027	- 1.4%	\$324,948	\$340,770	+ 4.9%
Inventory of Homes for Sale	77	84	+ 9.1%	--	--	--
Months Supply of Inventory	2.4	2.8	+ 16.7%	--	--	--

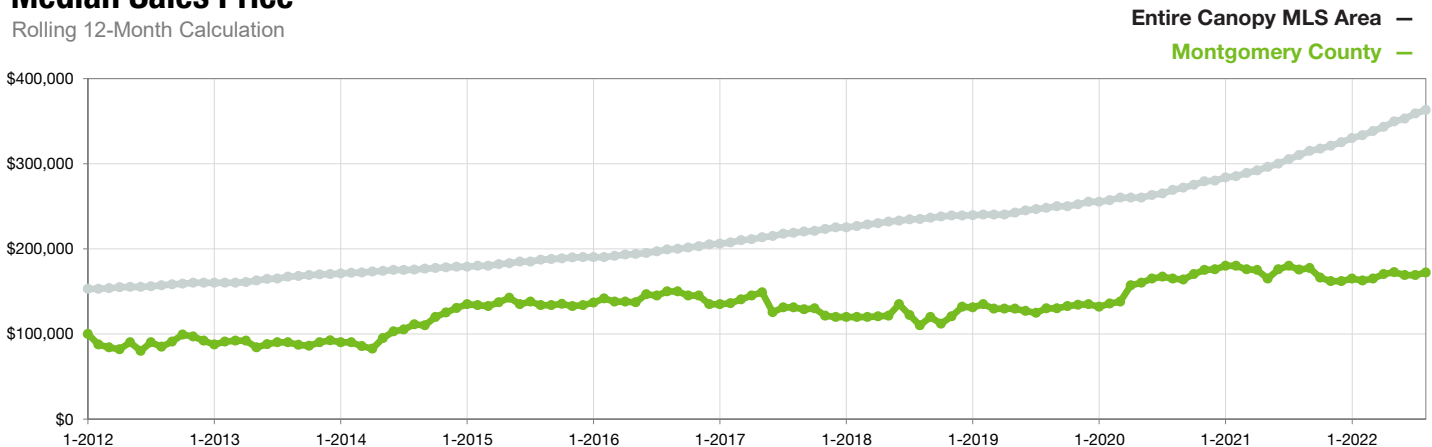
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



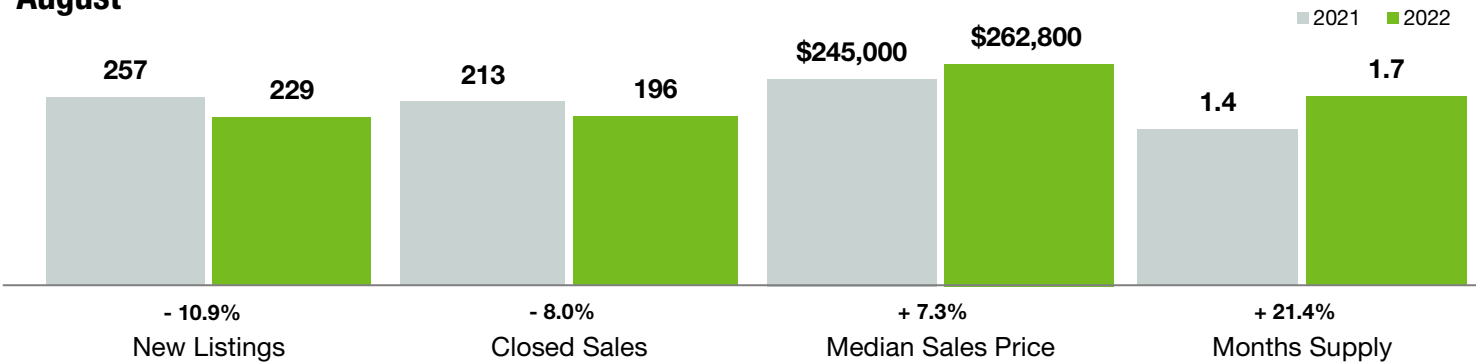
## Rowan County

North Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	257	229	- 10.9%	1,727	1,875	+ 8.6%
Pending Sales	203	220	+ 8.4%	1,542	1,525	- 1.1%
Closed Sales	213	196	- 8.0%	1,498	1,456	- 2.8%
Median Sales Price*	\$245,000	\$262,800	+ 7.3%	\$219,000	\$255,000	+ 16.4%
Average Sales Price*	\$270,659	\$290,579	+ 7.4%	\$240,290	\$286,946	+ 19.4%
Percent of Original List Price Received*	98.5%	97.5%	- 1.0%	98.9%	99.6%	+ 0.7%
List to Close	71	61	- 14.1%	75	69	- 8.0%
Days on Market Until Sale	18	18	0.0%	20	18	- 10.0%
Cumulative Days on Market Until Sale	19	19	0.0%	22	20	- 9.1%
Average List Price	\$251,355	\$313,995	+ 24.9%	\$252,319	\$313,565	+ 24.3%
Inventory of Homes for Sale	264	333	+ 26.1%	--	--	--
Months Supply of Inventory	1.4	1.7	+ 21.4%	--	--	--

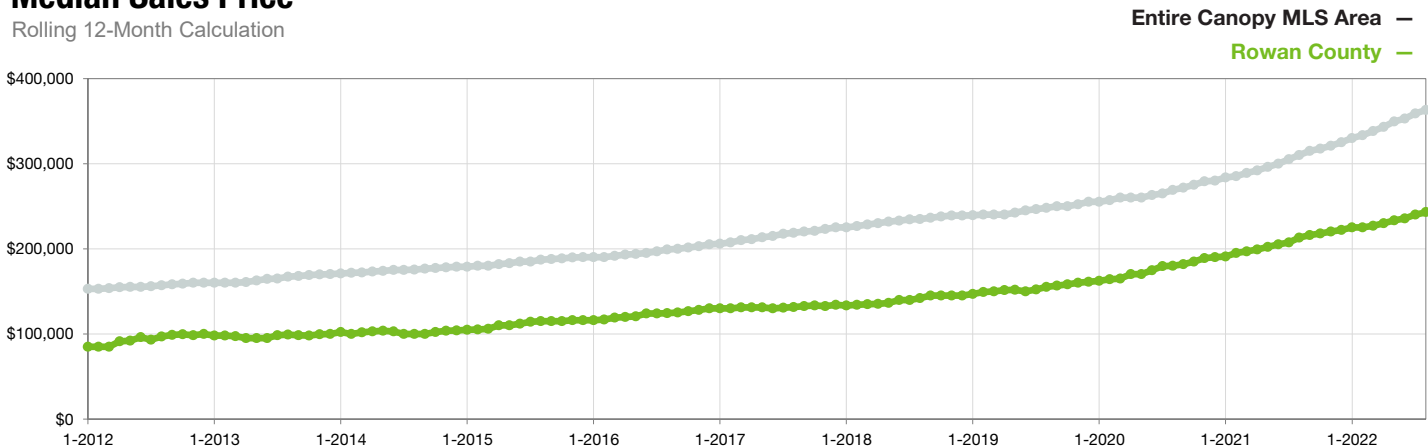
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



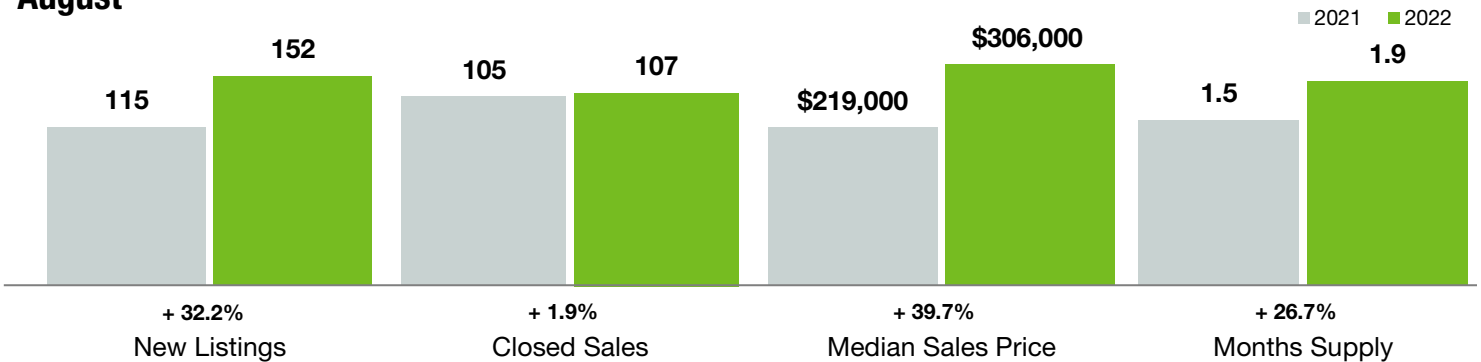
## Stanly County

North Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	115	<b>152</b>	+ 32.2%	721	<b>924</b>	+ 28.2%
Pending Sales	92	<b>89</b>	- 3.3%	645	<b>751</b>	+ 16.4%
Closed Sales	105	<b>107</b>	+ 1.9%	620	<b>691</b>	+ 11.5%
Median Sales Price*	\$219,000	<b>\$306,000</b>	+ 39.7%	\$209,000	<b>\$285,000</b>	+ 36.4%
Average Sales Price*	\$223,410	<b>\$346,529</b>	+ 55.1%	\$245,362	<b>\$316,093</b>	+ 28.8%
Percent of Original List Price Received*	97.6%	<b>97.7%</b>	+ 0.1%	98.7%	<b>98.6%</b>	- 0.1%
List to Close	65	<b>83</b>	+ 27.7%	72	<b>78</b>	+ 8.3%
Days on Market Until Sale	19	<b>23</b>	+ 21.1%	26	<b>23</b>	- 11.5%
Cumulative Days on Market Until Sale	16	<b>20</b>	+ 25.0%	25	<b>20</b>	- 20.0%
Average List Price	\$283,220	<b>\$331,077</b>	+ 16.9%	\$266,077	<b>\$326,153</b>	+ 22.6%
Inventory of Homes for Sale	116	<b>174</b>	+ 50.0%	--	--	--
Months Supply of Inventory	1.5	<b>1.9</b>	+ 26.7%	--	--	--

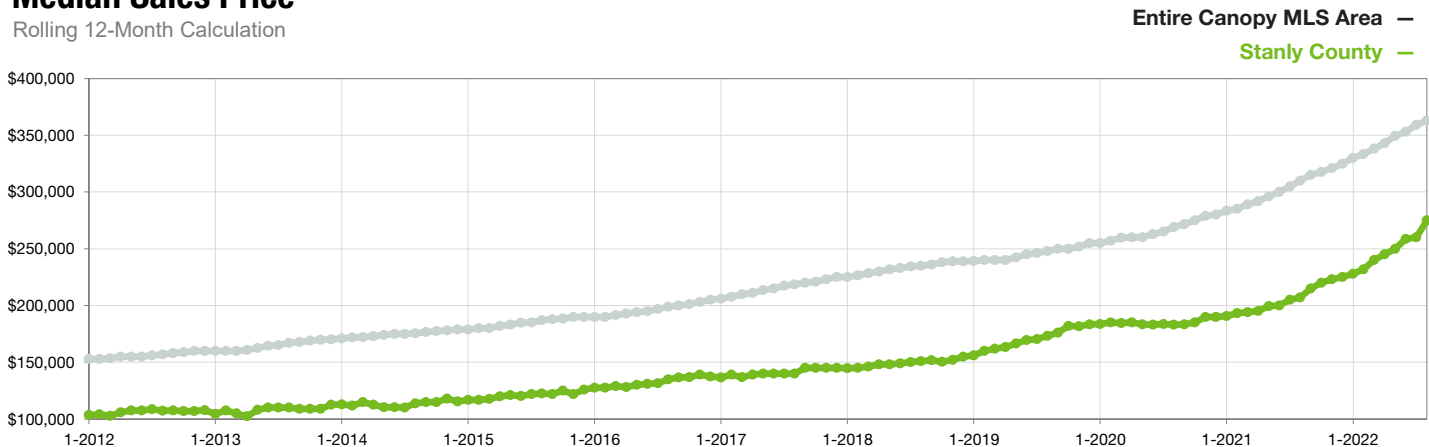
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



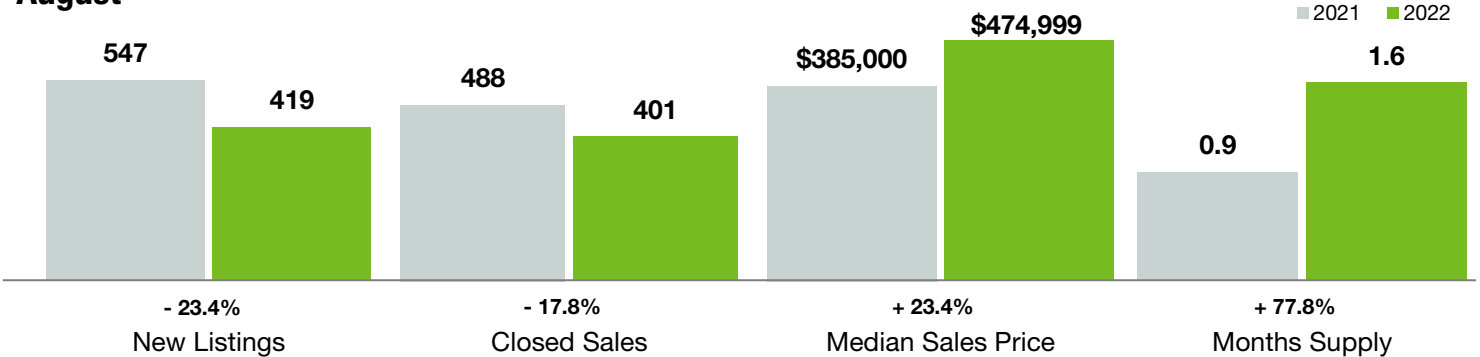
## Union County

North Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	547	419	- 23.4%	4,054	3,781	- 6.7%
Pending Sales	523	378	- 27.7%	3,719	3,061	- 17.7%
Closed Sales	488	401	- 17.8%	3,291	3,064	- 6.9%
Median Sales Price*	\$385,000	\$474,999	+ 23.4%	\$370,000	\$444,815	+ 20.2%
Average Sales Price*	\$467,686	\$569,392	+ 21.7%	\$447,912	\$539,045	+ 20.3%
Percent of Original List Price Received*	102.6%	98.2%	- 4.3%	102.0%	101.7%	- 0.3%
List to Close	65	82	+ 26.2%	71	81	+ 14.1%
Days on Market Until Sale	12	19	+ 58.3%	16	16	0.0%
Cumulative Days on Market Until Sale	12	31	+ 158.3%	18	20	+ 11.1%
Average List Price	\$486,360	\$542,773	+ 11.6%	\$461,345	\$579,308	+ 25.6%
Inventory of Homes for Sale	391	619	+ 58.3%	--	--	--
Months Supply of Inventory	0.9	1.6	+ 77.8%	--	--	--

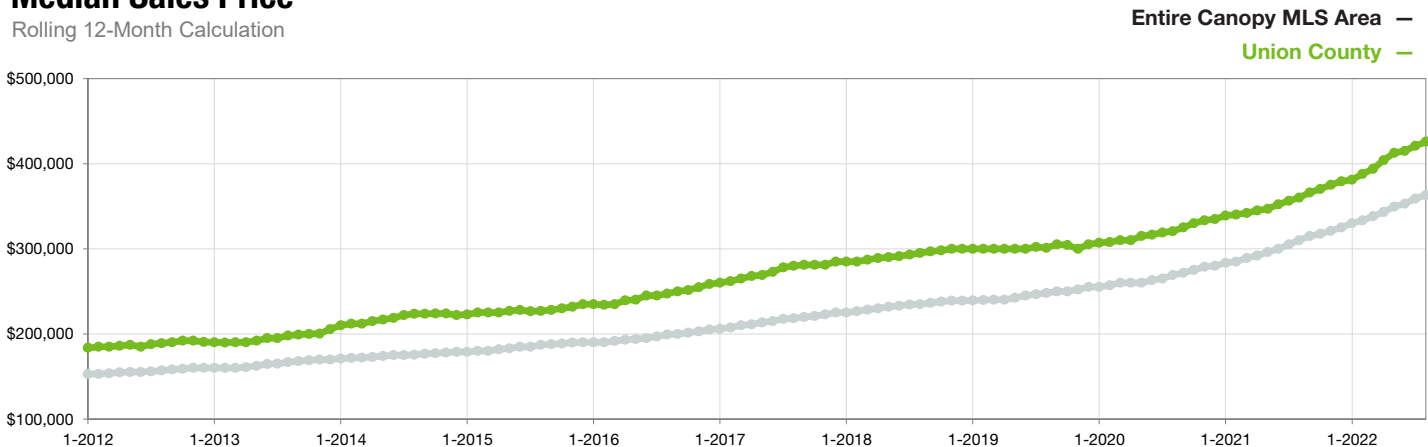
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



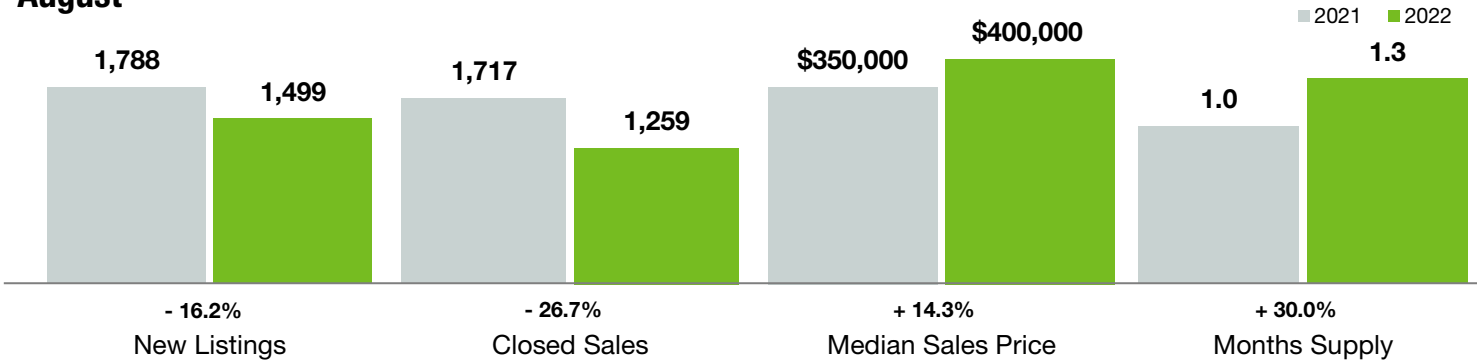
## City of Charlotte

North Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	1,788	1,499	- 16.2%	14,207	13,037	- 8.2%
Pending Sales	1,675	1,385	- 17.3%	13,126	11,024	- 16.0%
Closed Sales	1,717	1,259	- 26.7%	12,359	10,963	- 11.3%
Median Sales Price*	\$350,000	\$400,000	+ 14.3%	\$331,240	\$395,000	+ 19.2%
Average Sales Price*	\$432,746	\$504,264	+ 16.5%	\$428,596	\$494,812	+ 15.4%
Percent of Original List Price Received*	102.2%	98.9%	- 3.2%	101.3%	102.2%	+ 0.9%
List to Close	67	70	+ 4.5%	73	71	- 2.7%
Days on Market Until Sale	15	17	+ 13.3%	19	15	- 21.1%
Cumulative Days on Market Until Sale	14	17	+ 21.4%	21	16	- 23.8%
Average List Price	\$422,335	\$500,453	+ 18.5%	\$448,329	\$508,417	+ 13.4%
Inventory of Homes for Sale	1,576	1,834	+ 16.4%	--	--	--
Months Supply of Inventory	1.0	1.3	+ 30.0%	--	--	--

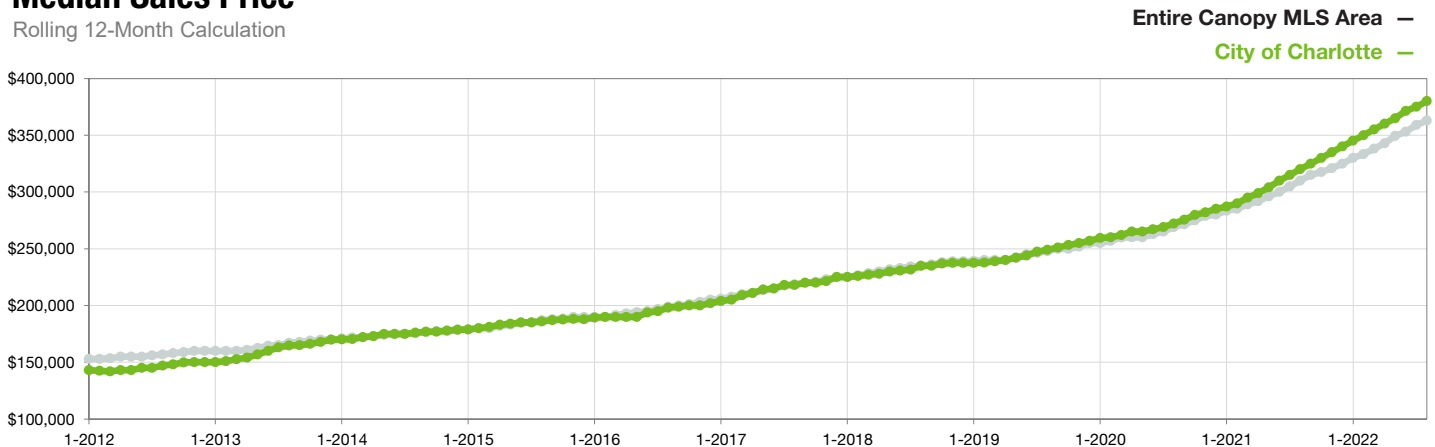
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



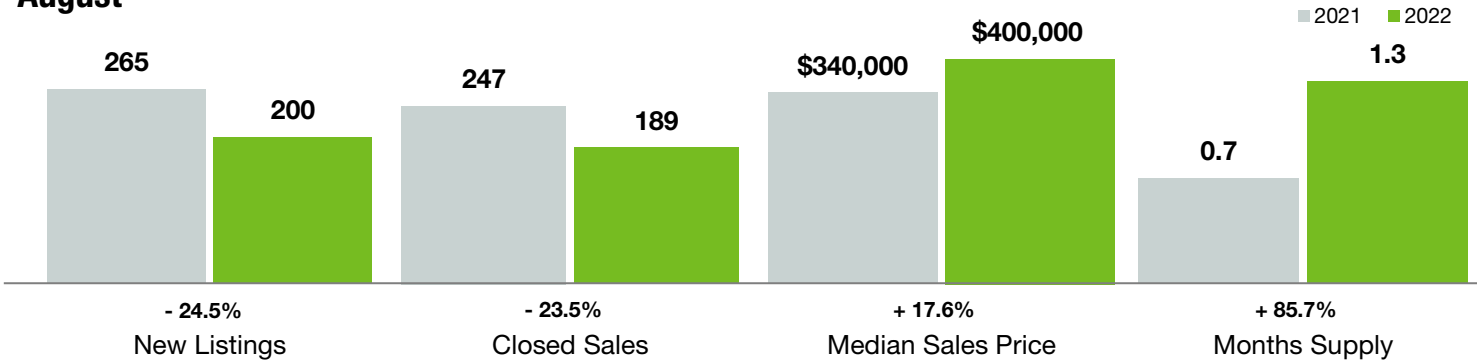
## Concord

North Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	265	200	- 24.5%	1,877	1,725	- 8.1%
Pending Sales	265	194	- 26.8%	1,756	1,460	- 16.9%
Closed Sales	247	189	- 23.5%	1,630	1,546	- 5.2%
Median Sales Price*	\$340,000	\$400,000	+ 17.6%	\$305,000	\$375,000	+ 23.0%
Average Sales Price*	\$358,011	\$424,629	+ 18.6%	\$330,240	\$401,585	+ 21.6%
Percent of Original List Price Received*	102.9%	99.4%	- 3.4%	101.7%	102.0%	+ 0.3%
List to Close	55	80	+ 45.5%	61	70	+ 14.8%
Days on Market Until Sale	10	11	+ 10.0%	15	13	- 13.3%
Cumulative Days on Market Until Sale	9	12	+ 33.3%	15	13	- 13.3%
Average List Price	\$345,402	\$401,069	+ 16.1%	\$339,132	\$398,592	+ 17.5%
Inventory of Homes for Sale	143	249	+ 74.1%	--	--	--
Months Supply of Inventory	0.7	1.3	+ 85.7%	--	--	--

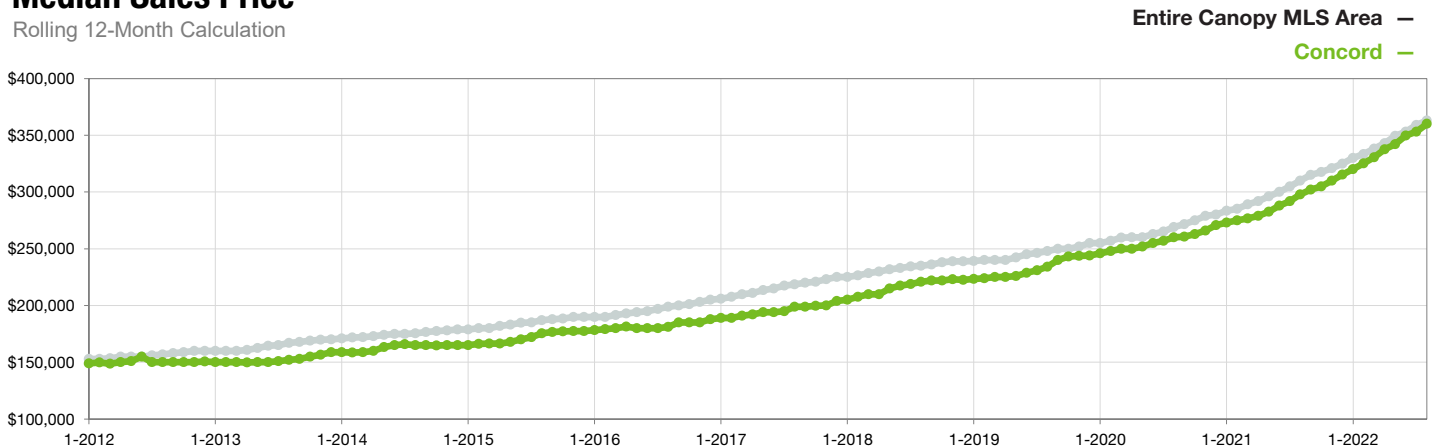
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



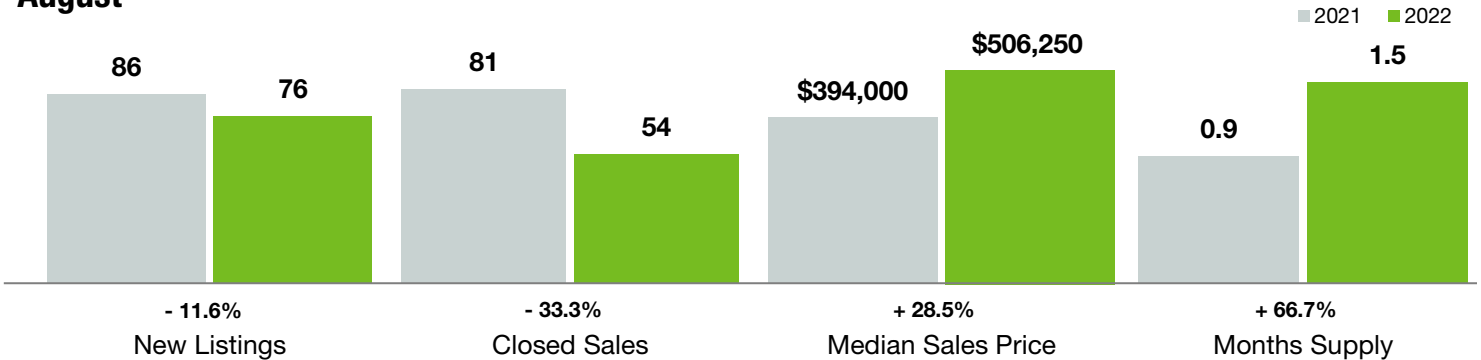
## Cornelius

North Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	86	76	- 11.6%	646	620	- 4.0%
Pending Sales	82	62	- 24.4%	604	506	- 16.2%
Closed Sales	81	54	- 33.3%	590	465	- 21.2%
Median Sales Price*	\$394,000	\$506,250	+ 28.5%	\$392,000	\$481,300	+ 22.8%
Average Sales Price*	\$602,330	\$764,289	+ 26.9%	\$629,547	\$714,445	+ 13.5%
Percent of Original List Price Received*	101.5%	97.1%	- 4.3%	100.6%	101.4%	+ 0.8%
List to Close	42	58	+ 38.1%	63	53	- 15.9%
Days on Market Until Sale	10	19	+ 90.0%	20	15	- 25.0%
Cumulative Days on Market Until Sale	12	20	+ 66.7%	25	14	- 44.0%
Average List Price	\$683,418	\$1,011,504	+ 48.0%	\$648,061	\$809,675	+ 24.9%
Inventory of Homes for Sale	70	91	+ 30.0%	--	--	--
Months Supply of Inventory	0.9	1.5	+ 66.7%	--	--	--

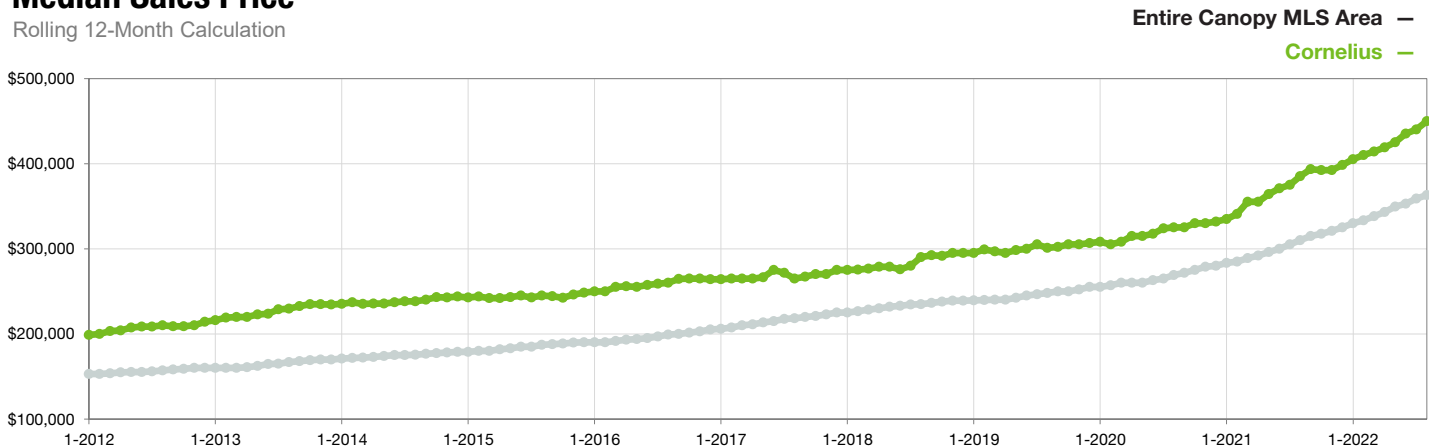
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation





# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



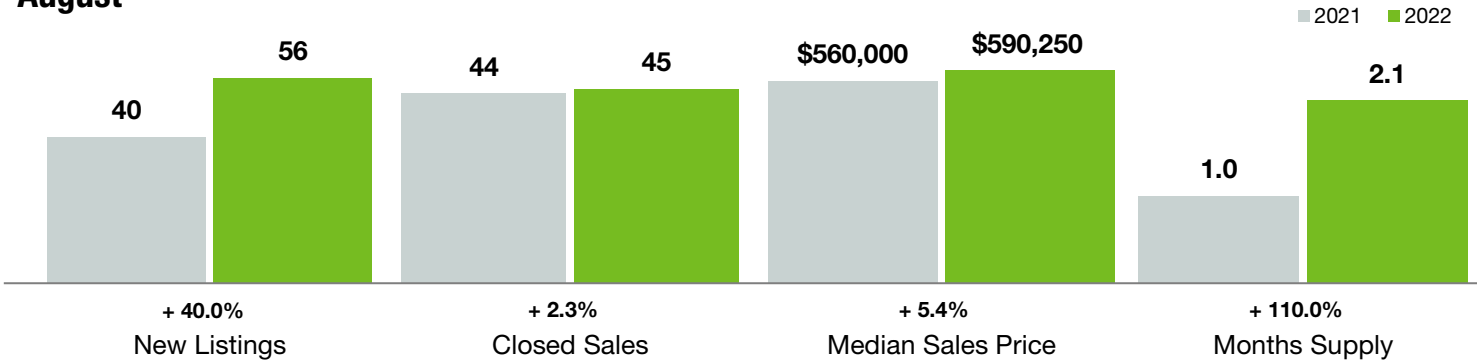
## Davidson

North Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	40	56	+ 40.0%	410	420	+ 2.4%
Pending Sales	50	50	0.0%	386	338	- 12.4%
Closed Sales	44	45	+ 2.3%	402	332	- 17.4%
Median Sales Price*	\$560,000	\$590,250	+ 5.4%	\$500,000	\$589,925	+ 18.0%
Average Sales Price*	\$730,028	\$694,140	- 4.9%	\$583,757	\$682,641	+ 16.9%
Percent of Original List Price Received*	100.8%	97.8%	- 3.0%	100.7%	101.0%	+ 0.3%
List to Close	78	61	- 21.8%	93	82	- 11.8%
Days on Market Until Sale	27	16	- 40.7%	37	31	- 16.2%
Cumulative Days on Market Until Sale	18	16	- 11.1%	32	22	- 31.3%
Average List Price	\$570,909	\$774,085	+ 35.6%	\$617,064	\$761,618	+ 23.4%
Inventory of Homes for Sale	50	87	+ 74.0%	--	--	--
Months Supply of Inventory	1.0	2.1	+ 110.0%	--	--	--

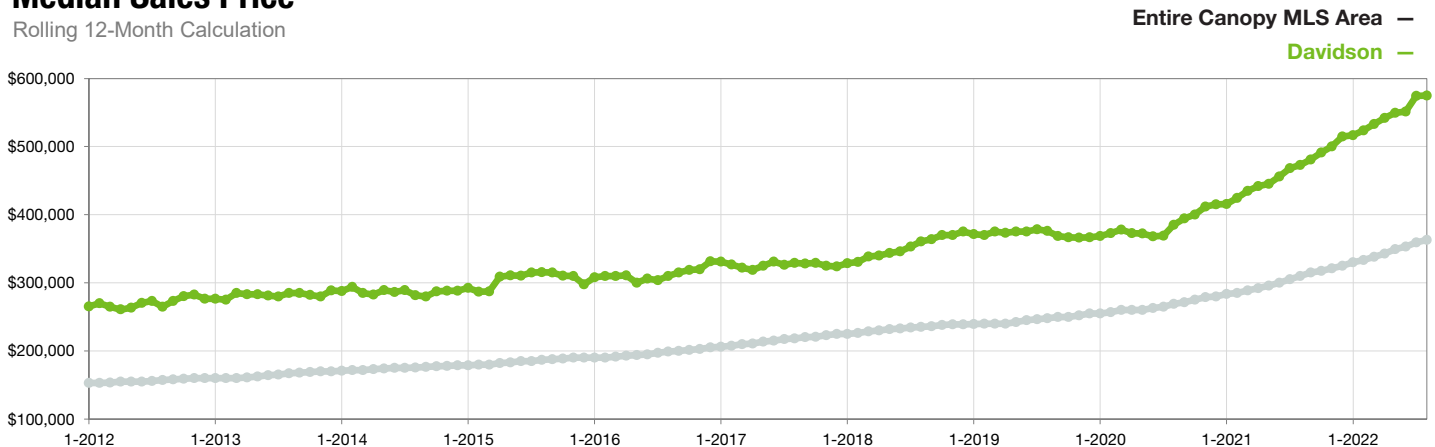
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



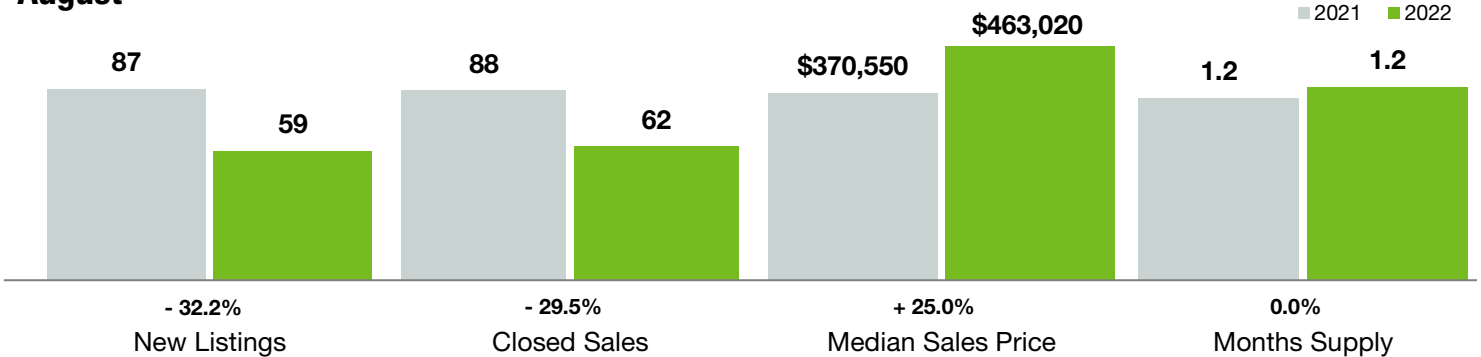
## Denver

North Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	87	59	- 32.2%	729	557	- 23.6%
Pending Sales	96	66	- 31.3%	691	474	- 31.4%
Closed Sales	88	62	- 29.5%	637	496	- 22.1%
Median Sales Price*	\$370,550	<b>\$463,020</b>	+ 25.0%	\$375,000	<b>\$475,000</b>	+ 26.7%
Average Sales Price*	\$451,085	<b>\$565,474</b>	+ 25.4%	\$467,293	<b>\$581,178</b>	+ 24.4%
Percent of Original List Price Received*	101.4%	<b>98.0%</b>	- 3.4%	100.4%	<b>100.7%</b>	+ 0.3%
List to Close	109	82	- 24.8%	96	92	- 4.2%
Days on Market Until Sale	26	27	+ 3.8%	33	23	- 30.3%
Cumulative Days on Market Until Sale	22	18	- 18.2%	33	15	- 54.5%
Average List Price	\$599,841	<b>\$653,042</b>	+ 8.9%	\$512,698	<b>\$619,055</b>	+ 20.7%
Inventory of Homes for Sale	102	77	- 24.5%	--	--	--
Months Supply of Inventory	1.2	1.2	0.0%	--	--	--

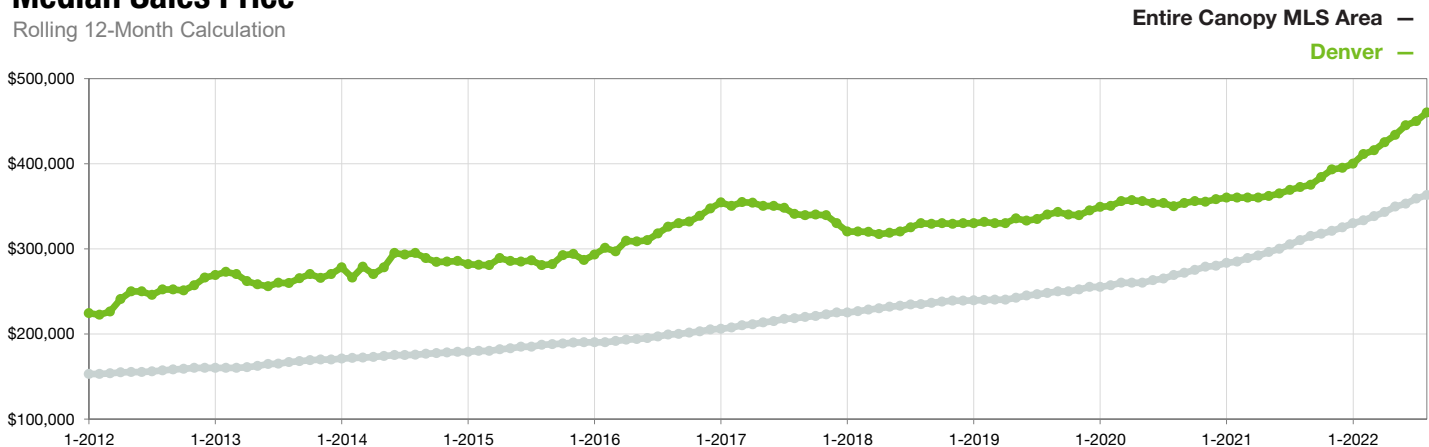
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



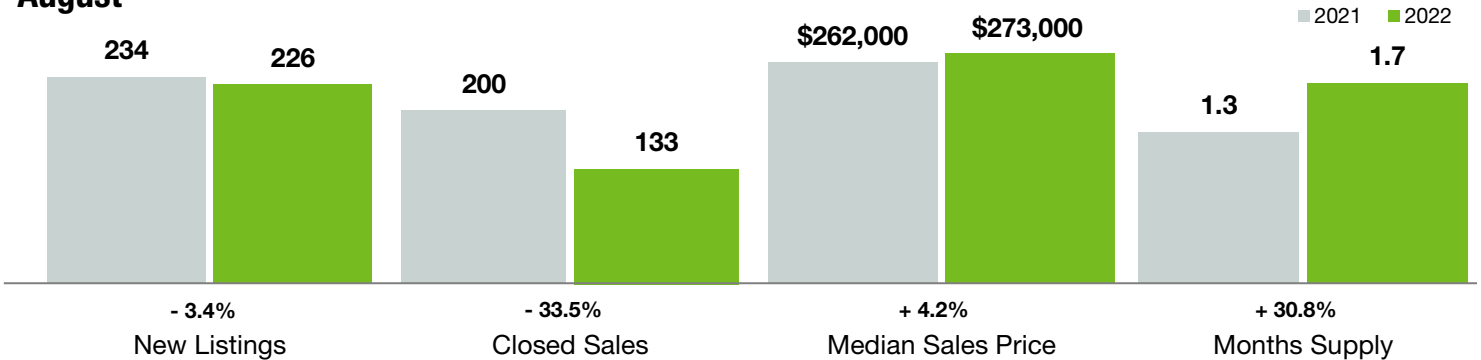
## Gastonia

North Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	234	226	- 3.4%	1,466	1,563	+ 6.6%
Pending Sales	207	180	- 13.0%	1,291	1,280	- 0.9%
Closed Sales	200	133	- 33.5%	1,198	1,260	+ 5.2%
Median Sales Price*	\$262,000	\$273,000	+ 4.2%	\$234,900	\$285,000	+ 21.3%
Average Sales Price*	\$262,221	\$305,467	+ 16.5%	\$242,159	\$296,372	+ 22.4%
Percent of Original List Price Received*	101.2%	97.3%	- 3.9%	100.6%	100.5%	- 0.1%
List to Close	61	65	+ 6.6%	70	73	+ 4.3%
Days on Market Until Sale	13	18	+ 38.5%	19	18	- 5.3%
Cumulative Days on Market Until Sale	13	18	+ 38.5%	19	17	- 10.5%
Average List Price	\$265,766	\$323,608	+ 21.8%	\$249,585	\$304,846	+ 22.1%
Inventory of Homes for Sale	198	265	+ 33.8%	--	--	--
Months Supply of Inventory	1.3	1.7	+ 30.8%	--	--	--

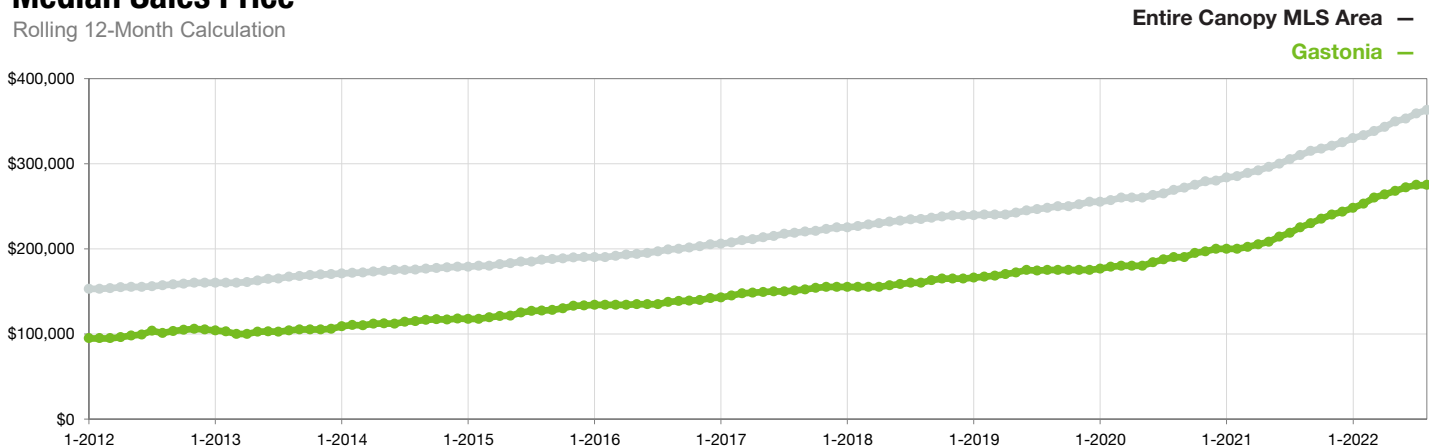
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



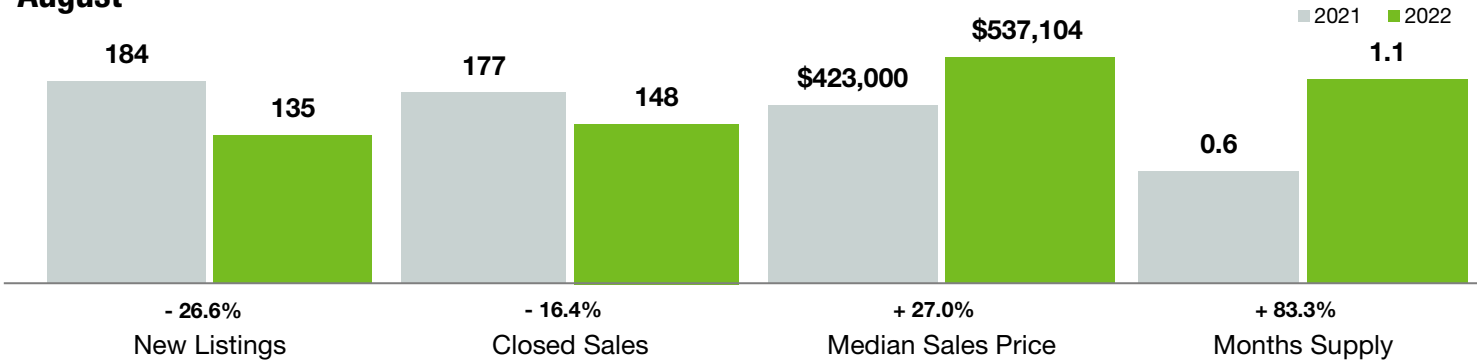
## Huntersville

North Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	184	135	- 26.6%	1,346	1,273	- 5.4%
Pending Sales	183	142	- 22.4%	1,281	1,101	- 14.1%
Closed Sales	177	148	- 16.4%	1,226	1,115	- 9.1%
Median Sales Price*	\$423,000	\$537,104	+ 27.0%	\$395,245	\$507,500	+ 28.4%
Average Sales Price*	\$452,559	\$556,713	+ 23.0%	\$432,504	\$537,187	+ 24.2%
Percent of Original List Price Received*	102.1%	99.3%	- 2.7%	101.9%	102.9%	+ 1.0%
List to Close	69	114	+ 65.2%	77	94	+ 22.1%
Days on Market Until Sale	17	40	+ 135.3%	19	23	+ 21.1%
Cumulative Days on Market Until Sale	9	14	+ 55.6%	17	16	- 5.9%
Average List Price	\$474,335	\$574,042	+ 21.0%	\$454,858	\$559,898	+ 23.1%
Inventory of Homes for Sale	98	158	+ 61.2%	--	--	--
Months Supply of Inventory	0.6	1.1	+ 83.3%	--	--	--

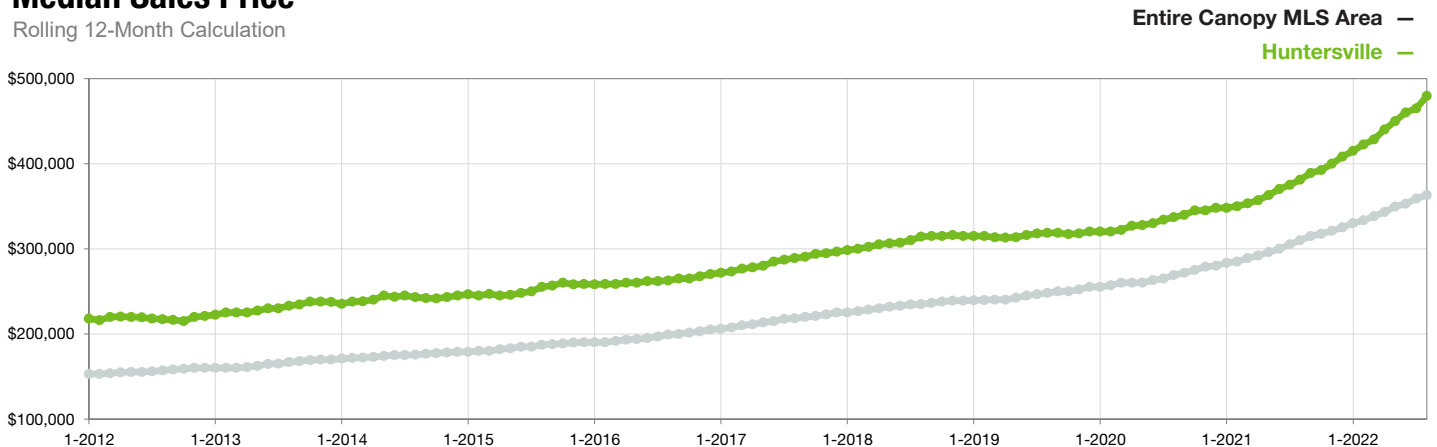
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



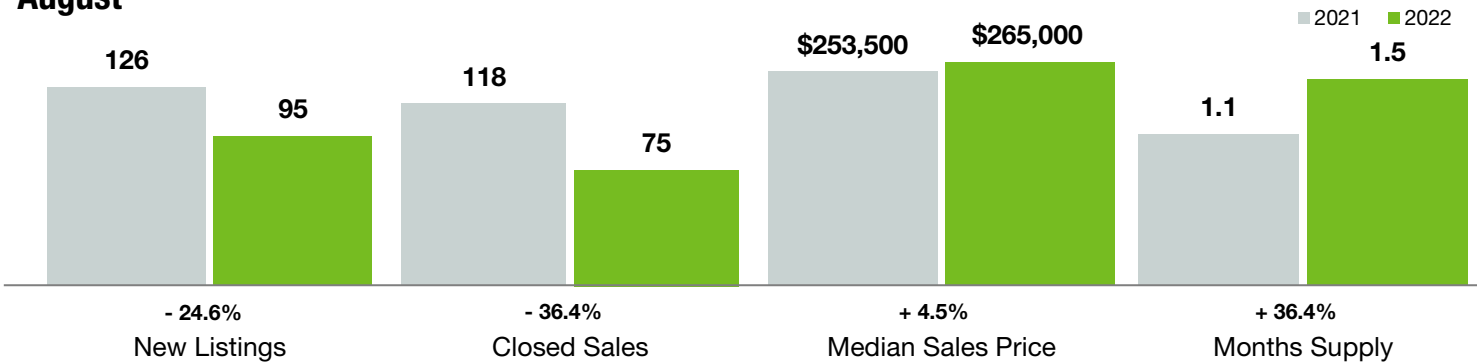
## Kannapolis

North Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	126	95	- 24.6%	811	800	- 1.4%
Pending Sales	104	83	- 20.2%	733	660	- 10.0%
Closed Sales	118	75	- 36.4%	688	648	- 5.8%
Median Sales Price*	\$253,500	\$265,000	+ 4.5%	\$230,000	\$280,000	+ 21.7%
Average Sales Price*	\$263,104	\$277,421	+ 5.4%	\$242,482	\$289,521	+ 19.4%
Percent of Original List Price Received*	100.4%	96.5%	- 3.9%	99.1%	100.2%	+ 1.1%
List to Close	63	52	- 17.5%	61	57	- 6.6%
Days on Market Until Sale	15	15	0.0%	14	15	+ 7.1%
Cumulative Days on Market Until Sale	13	15	+ 15.4%	14	15	+ 7.1%
Average List Price	\$283,089	\$352,180	+ 24.4%	\$255,323	\$309,275	+ 21.1%
Inventory of Homes for Sale	99	130	+ 31.3%	--	--	--
Months Supply of Inventory	1.1	1.5	+ 36.4%	--	--	--

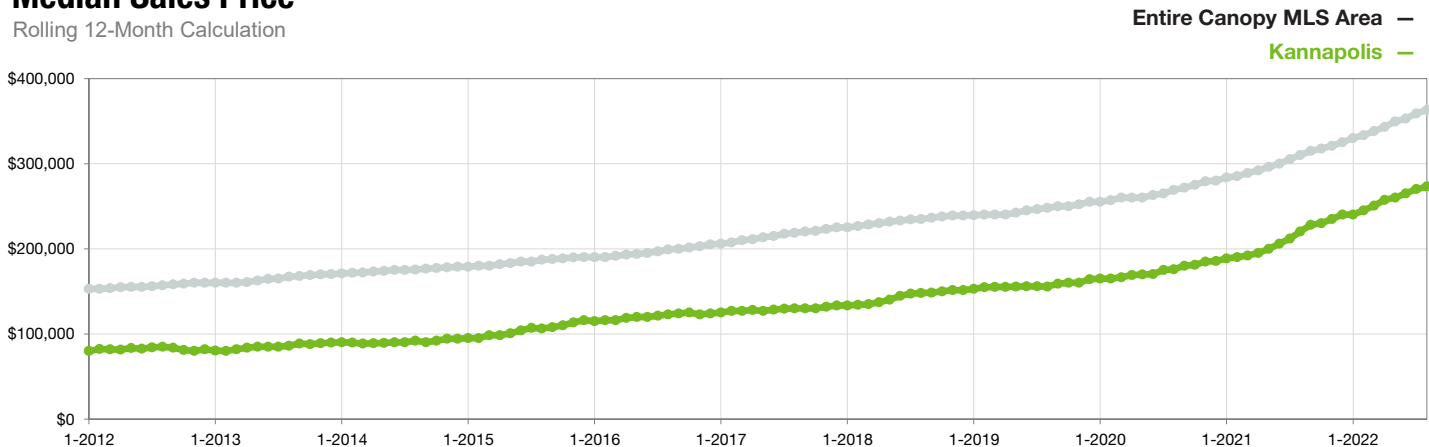
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



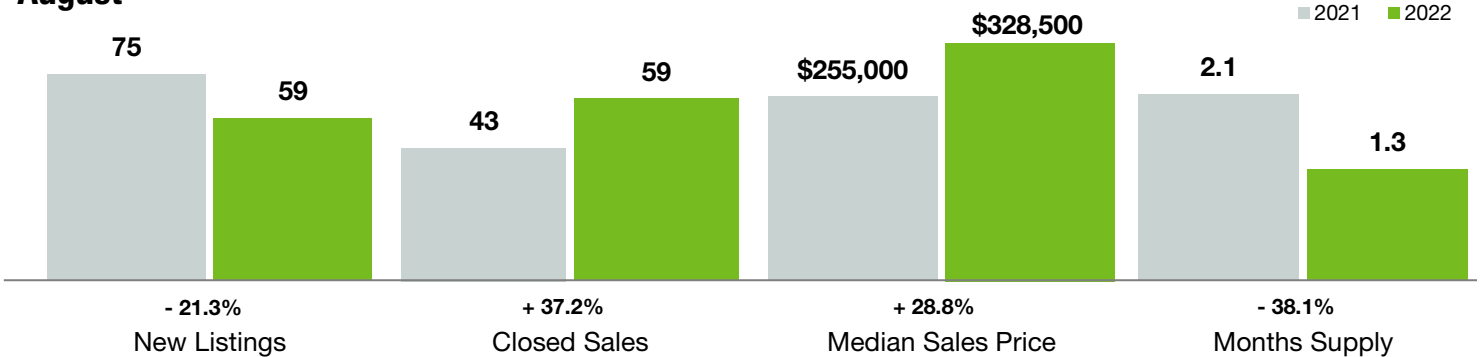
## Lincolnton

North Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	75	59	- 21.3%	424	418	- 1.4%
Pending Sales	67	58	- 13.4%	373	379	+ 1.6%
Closed Sales	43	59	+ 37.2%	317	332	+ 4.7%
Median Sales Price*	\$255,000	<b>\$328,500</b>	+ 28.8%	\$229,900	<b>\$285,000</b>	+ 24.0%
Average Sales Price*	\$285,237	<b>\$359,876</b>	+ 26.2%	\$255,710	<b>\$307,767</b>	+ 20.4%
Percent of Original List Price Received*	99.5%	<b>99.8%</b>	+ 0.3%	99.6%	<b>100.9%</b>	+ 1.3%
List to Close	53	68	+ 28.3%	67	78	+ 16.4%
Days on Market Until Sale	17	44	+ 158.8%	19	35	+ 84.2%
Cumulative Days on Market Until Sale	15	44	+ 193.3%	21	38	+ 81.0%
Average List Price	\$310,073	<b>\$289,025</b>	- 6.8%	\$281,098	<b>\$305,499</b>	+ 8.7%
Inventory of Homes for Sale	91	60	- 34.1%	--	--	--
Months Supply of Inventory	2.1	1.3	- 38.1%	--	--	--

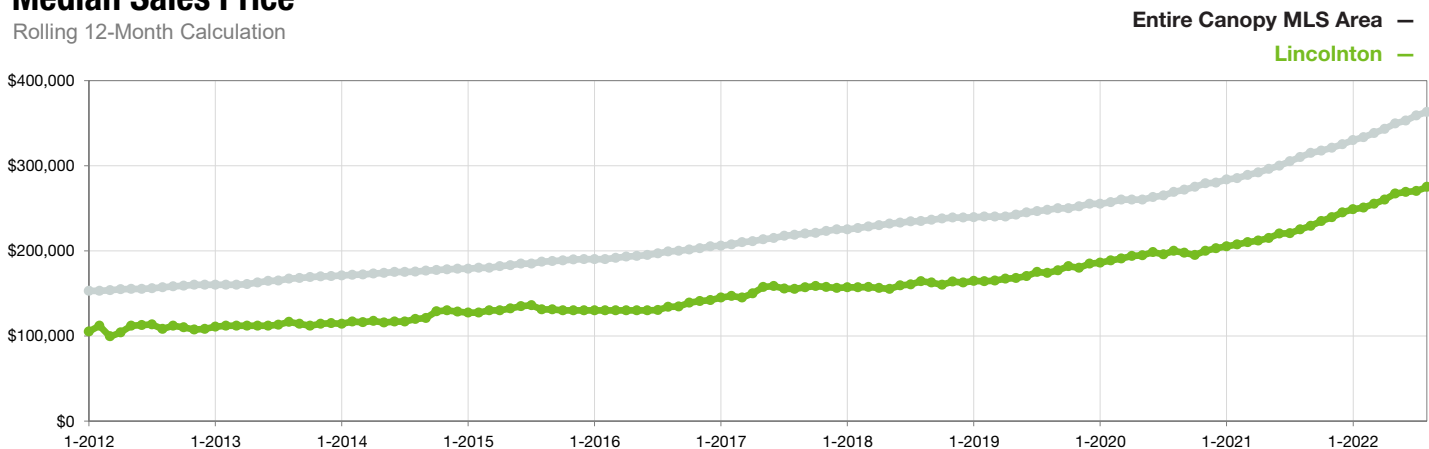
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



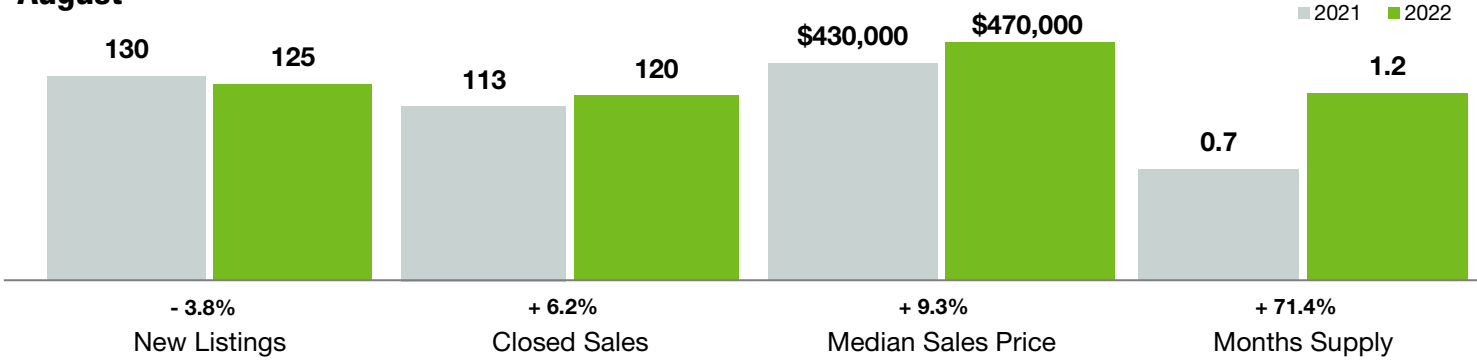
## Matthews

North Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	130	125	- 3.8%	1,001	912	- 8.9%
Pending Sales	132	102	- 22.7%	923	787	- 14.7%
Closed Sales	113	120	+ 6.2%	885	792	- 10.5%
Median Sales Price*	\$430,000	\$470,000	+ 9.3%	\$374,000	\$455,500	+ 21.8%
Average Sales Price*	\$500,458	\$534,959	+ 6.9%	\$436,314	\$530,806	+ 21.7%
Percent of Original List Price Received*	102.7%	99.6%	- 3.0%	102.8%	103.2%	+ 0.4%
List to Close	48	57	+ 18.8%	63	62	- 1.6%
Days on Market Until Sale	9	11	+ 22.2%	13	12	- 7.7%
Cumulative Days on Market Until Sale	9	12	+ 33.3%	13	11	- 15.4%
Average List Price	\$439,726	\$548,827	+ 24.8%	\$432,654	\$530,176	+ 22.5%
Inventory of Homes for Sale	80	123	+ 53.8%	--	--	--
Months Supply of Inventory	0.7	1.2	+ 71.4%	--	--	--

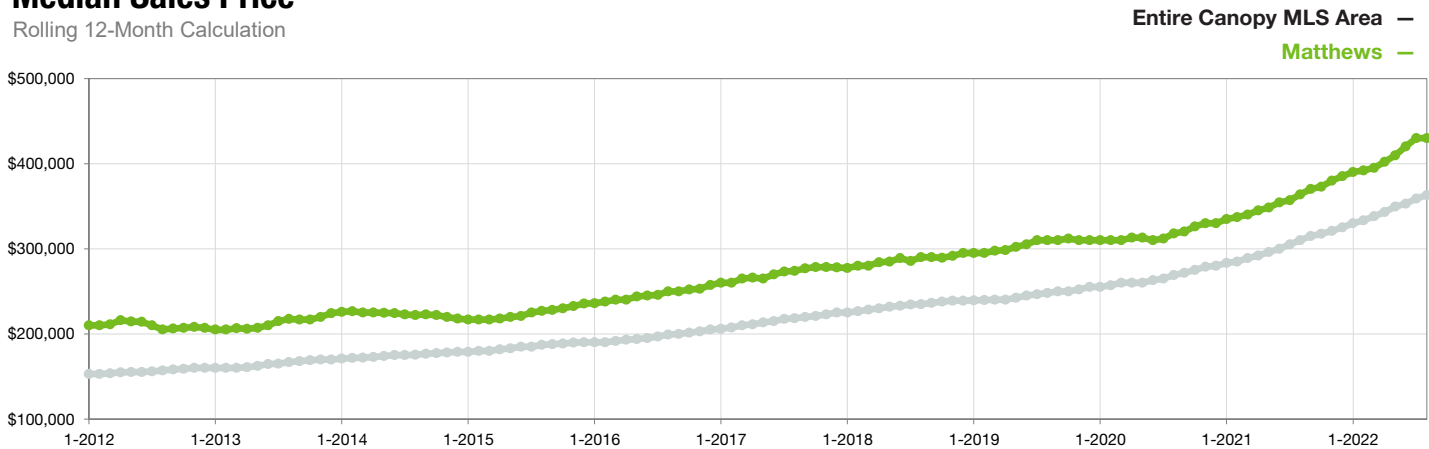
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



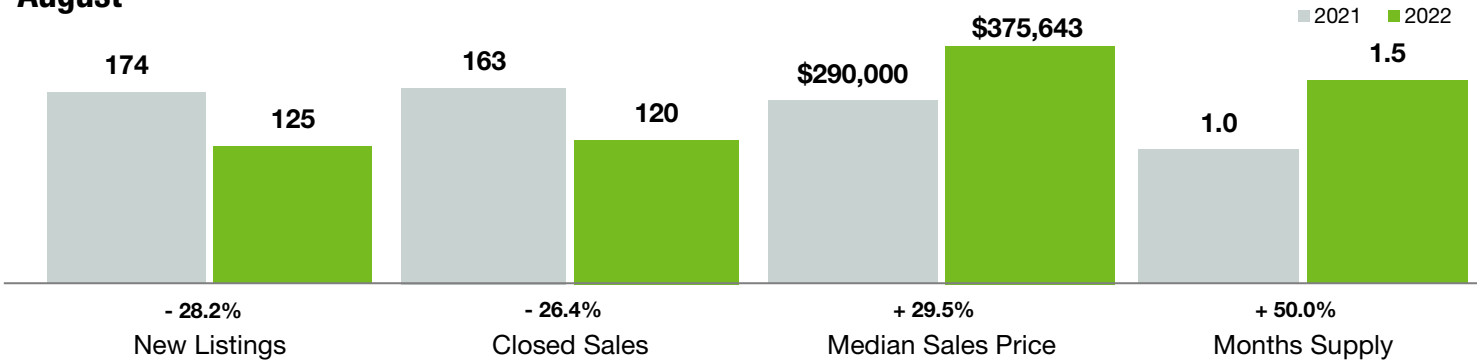
## Monroe

North Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	174	125	- 28.2%	1,282	1,184	- 7.6%
Pending Sales	175	112	- 36.0%	1,157	973	- 15.9%
Closed Sales	163	120	- 26.4%	975	987	+ 1.2%
Median Sales Price*	\$290,000	\$375,643	+ 29.5%	\$295,000	\$380,000	+ 28.8%
Average Sales Price*	\$293,287	\$397,097	+ 35.4%	\$303,838	\$390,189	+ 28.4%
Percent of Original List Price Received*	102.2%	97.5%	- 4.6%	101.1%	100.7%	- 0.4%
List to Close	74	89	+ 20.3%	77	76	- 1.3%
Days on Market Until Sale	12	26	+ 116.7%	16	17	+ 6.3%
Cumulative Days on Market Until Sale	16	29	+ 81.3%	20	20	0.0%
Average List Price	\$362,406	\$401,879	+ 10.9%	\$326,349	\$400,331	+ 22.7%
Inventory of Homes for Sale	130	185	+ 42.3%	--	--	--
Months Supply of Inventory	1.0	1.5	+ 50.0%	--	--	--

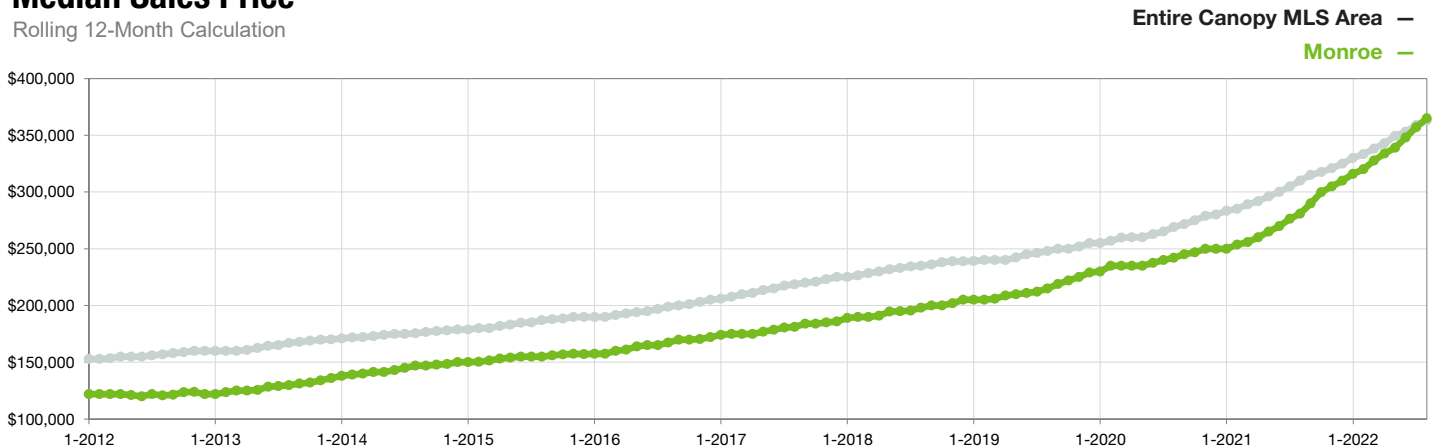
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation





# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



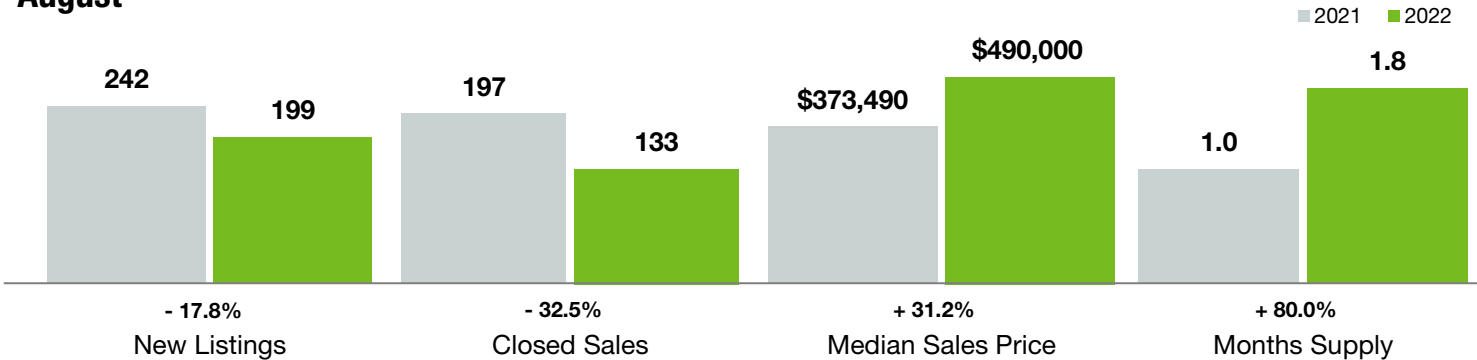
## Mooreville

North Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	242	199	- 17.8%	1,868	1,653	- 11.5%
Pending Sales	231	161	- 30.3%	1,771	1,309	- 26.1%
Closed Sales	197	133	- 32.5%	1,761	1,217	- 30.9%
Median Sales Price*	\$373,490	\$490,000	+ 31.2%	\$363,000	\$465,000	+ 28.1%
Average Sales Price*	\$435,917	\$691,471	+ 58.6%	\$476,814	\$611,063	+ 28.2%
Percent of Original List Price Received*	101.9%	98.1%	- 3.7%	101.4%	100.7%	- 0.7%
List to Close	71	67	- 5.6%	79	64	- 19.0%
Days on Market Until Sale	15	17	+ 13.3%	22	17	- 22.7%
Cumulative Days on Market Until Sale	13	16	+ 23.1%	22	17	- 22.7%
Average List Price	\$517,336	\$643,109	+ 24.3%	\$532,655	\$673,556	+ 26.5%
Inventory of Homes for Sale	225	295	+ 31.1%	--	--	--
Months Supply of Inventory	1.0	1.8	+ 80.0%	--	--	--

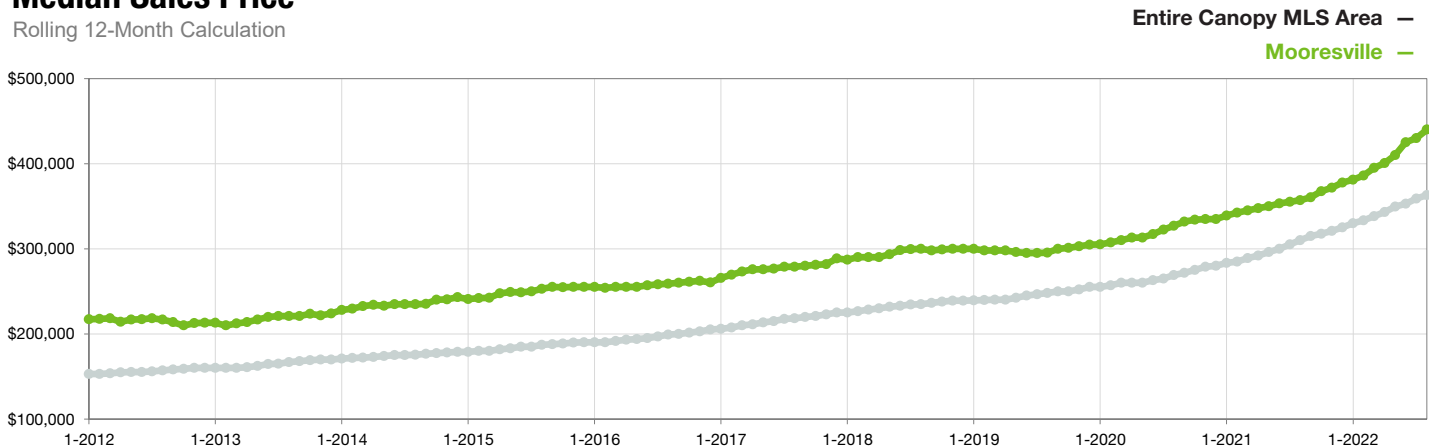
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



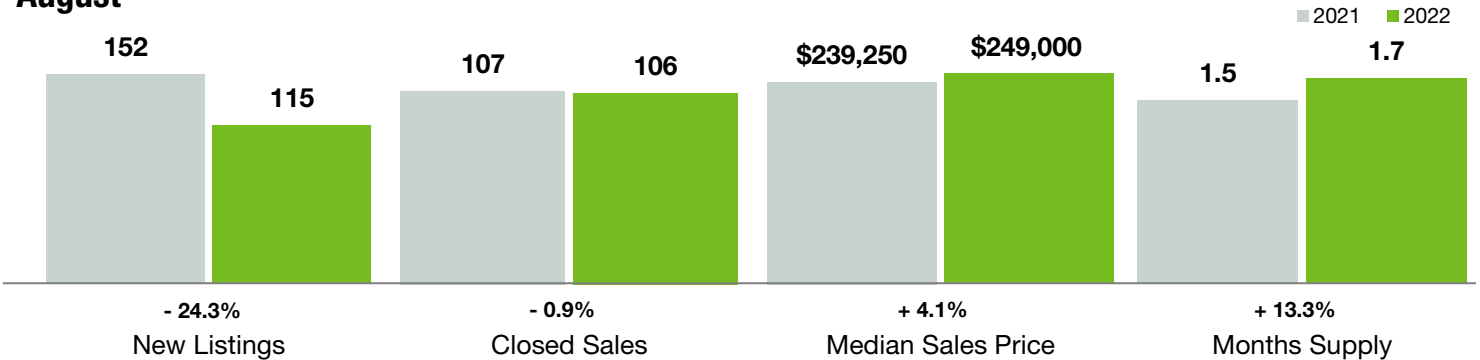
## Salisbury

North Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	152	115	- 24.3%	986	1,013	+ 2.7%
Pending Sales	116	115	- 0.9%	873	820	- 6.1%
Closed Sales	107	106	- 0.9%	818	802	- 2.0%
Median Sales Price*	\$239,250	\$249,000	+ 4.1%	\$212,000	\$249,500	+ 17.7%
Average Sales Price*	\$258,800	\$286,028	+ 10.5%	\$238,477	\$282,514	+ 18.5%
Percent of Original List Price Received*	99.1%	97.1%	- 2.0%	98.8%	99.9%	+ 1.1%
List to Close	67	68	+ 1.5%	74	75	+ 1.4%
Days on Market Until Sale	17	19	+ 11.8%	21	17	- 19.0%
Cumulative Days on Market Until Sale	18	20	+ 11.1%	22	19	- 13.6%
Average List Price	\$236,757	\$306,817	+ 29.6%	\$249,683	\$298,056	+ 19.4%
Inventory of Homes for Sale	155	176	+ 13.5%	--	--	--
Months Supply of Inventory	1.5	1.7	+ 13.3%	--	--	--

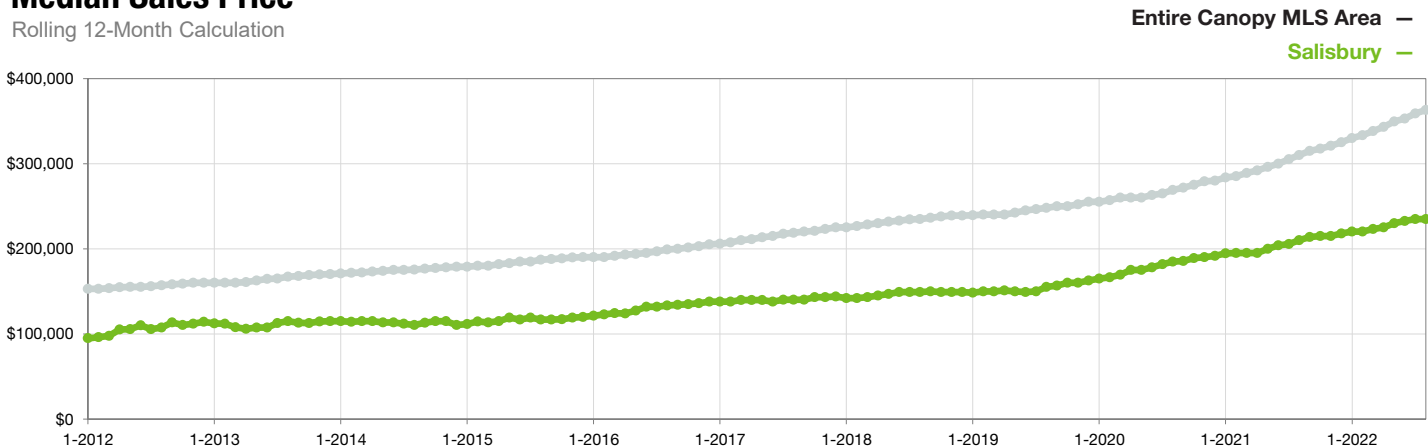
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



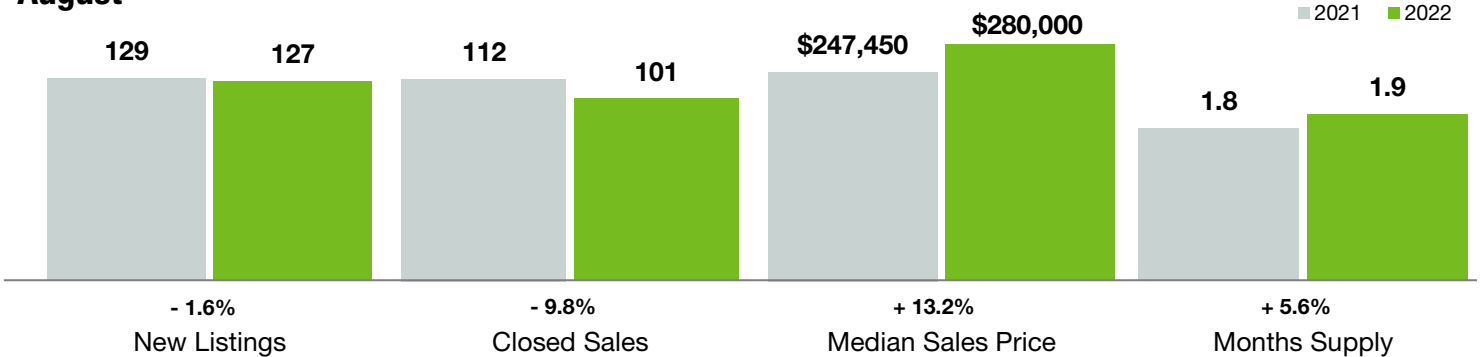
## Statesville

North Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	129	127	- 1.6%	890	1,015	+ 14.0%
Pending Sales	102	102	0.0%	784	819	+ 4.5%
Closed Sales	112	101	- 9.8%	767	798	+ 4.0%
Median Sales Price*	\$247,450	\$280,000	+ 13.2%	\$230,000	\$280,000	+ 21.7%
Average Sales Price*	\$274,800	\$312,106	+ 13.6%	\$255,311	\$304,576	+ 19.3%
Percent of Original List Price Received*	100.4%	97.0%	- 3.4%	99.6%	99.3%	- 0.3%
List to Close	57	67	+ 17.5%	69	62	- 10.1%
Days on Market Until Sale	19	20	+ 5.3%	22	20	- 9.1%
Cumulative Days on Market Until Sale	19	22	+ 15.8%	23	20	- 13.0%
Average List Price	\$307,348	\$329,483	+ 7.2%	\$267,415	\$310,750	+ 16.2%
Inventory of Homes for Sale	163	197	+ 20.9%	--	--	--
Months Supply of Inventory	1.8	1.9	+ 5.6%	--	--	--

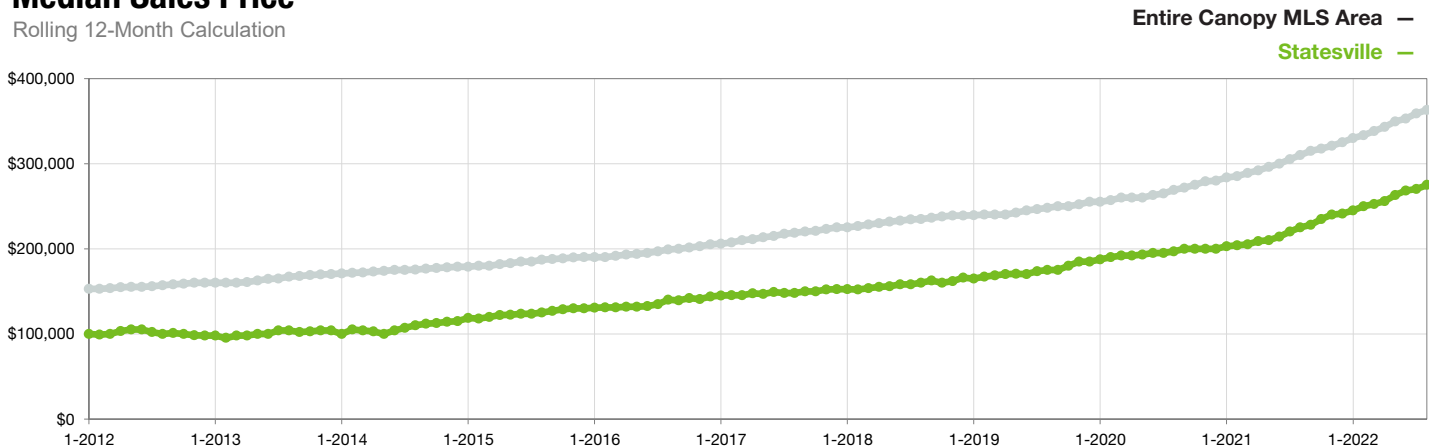
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



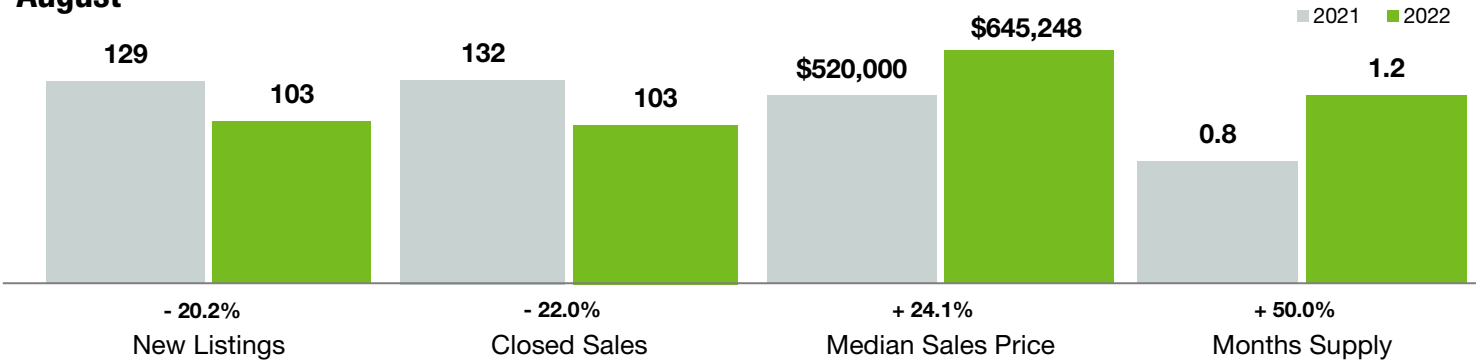
## Waxhaw

North Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	129	103	- 20.2%	1,074	908	- 15.5%
Pending Sales	114	95	- 16.7%	1,013	769	- 24.1%
Closed Sales	132	103	- 22.0%	957	760	- 20.6%
Median Sales Price*	\$520,000	\$645,248	+ 24.1%	\$475,000	\$606,100	+ 27.6%
Average Sales Price*	\$633,743	\$791,549	+ 24.9%	\$575,468	\$723,719	+ 25.8%
Percent of Original List Price Received*	102.6%	99.2%	- 3.3%	102.5%	102.9%	+ 0.4%
List to Close	72	60	- 16.7%	77	70	- 9.1%
Days on Market Until Sale	19	18	- 5.3%	18	15	- 16.7%
Cumulative Days on Market Until Sale	11	13	+ 18.2%	20	12	- 40.0%
Average List Price	\$648,120	\$718,628	+ 10.9%	\$590,072	\$750,219	+ 27.1%
Inventory of Homes for Sale	97	110	+ 13.4%	--	--	--
Months Supply of Inventory	0.8	1.2	+ 50.0%	--	--	--

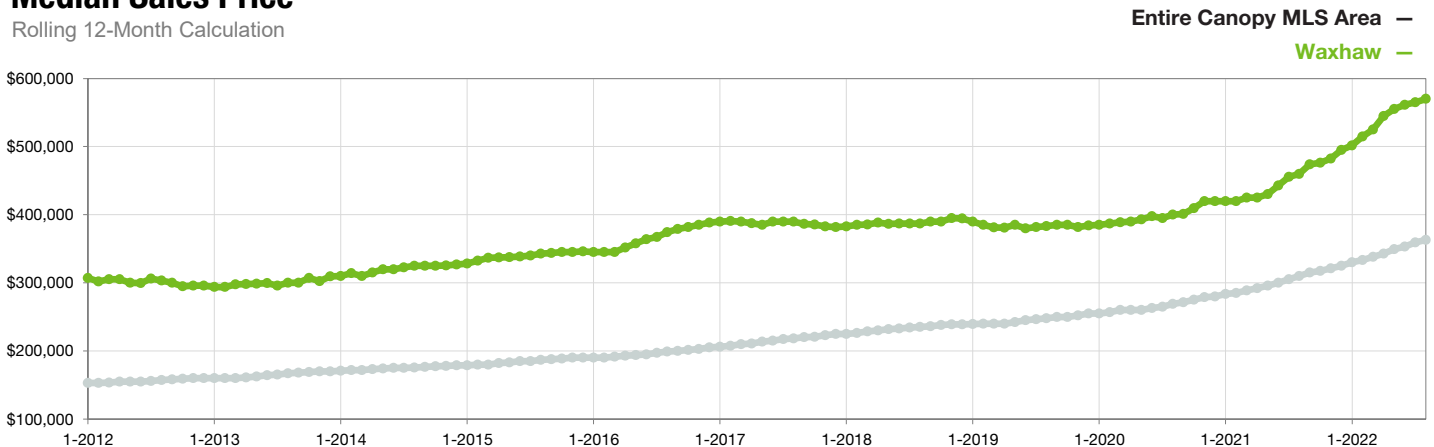
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



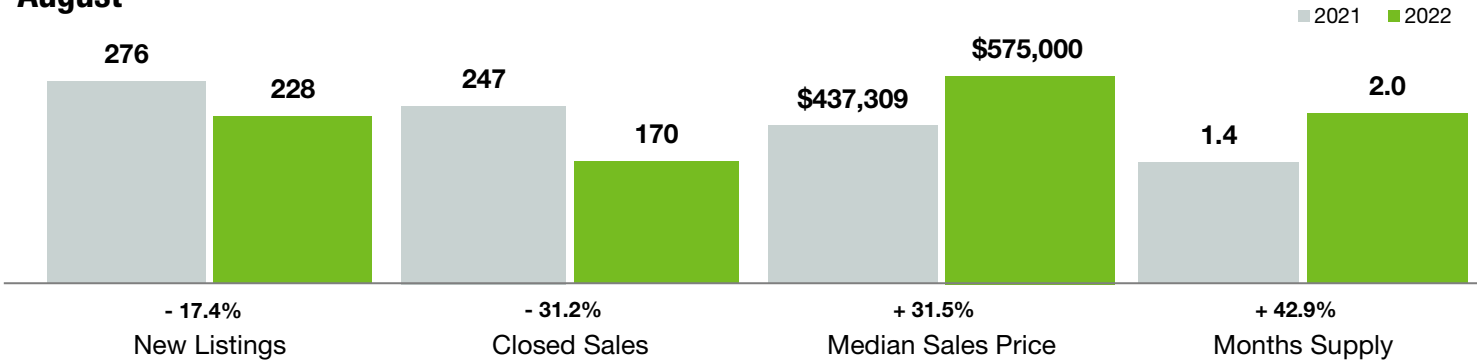
## Lake Norman

North Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	276	228	- 17.4%	2,151	1,816	- 15.6%
Pending Sales	246	178	- 27.6%	1,945	1,441	- 25.9%
Closed Sales	247	170	- 31.2%	1,916	1,439	- 24.9%
Median Sales Price*	\$437,309	\$575,000	+ 31.5%	\$429,556	\$565,000	+ 31.5%
Average Sales Price*	\$604,751	\$800,669	+ 32.4%	\$635,985	\$774,557	+ 21.8%
Percent of Original List Price Received*	101.0%	96.8%	- 4.2%	100.4%	100.1%	- 0.3%
List to Close	76	65	- 14.5%	83	73	- 12.0%
Days on Market Until Sale	20	22	+ 10.0%	27	20	- 25.9%
Cumulative Days on Market Until Sale	19	22	+ 15.8%	29	21	- 27.6%
Average List Price	\$709,556	\$920,627	+ 29.7%	\$705,089	\$870,361	+ 23.4%
Inventory of Homes for Sale	330	357	+ 8.2%	--	--	--
Months Supply of Inventory	1.4	2.0	+ 42.9%	--	--	--

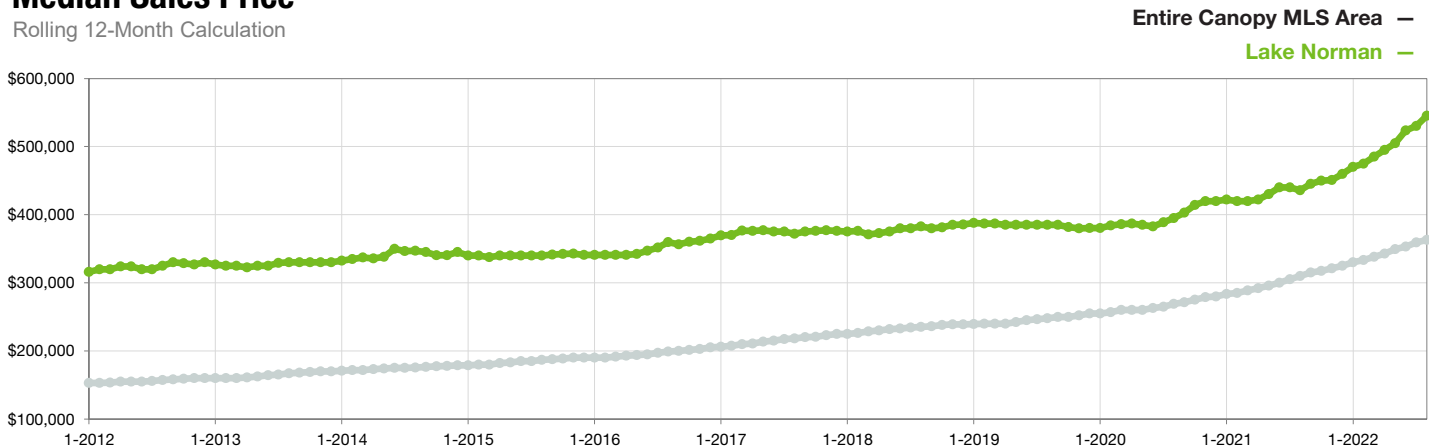
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



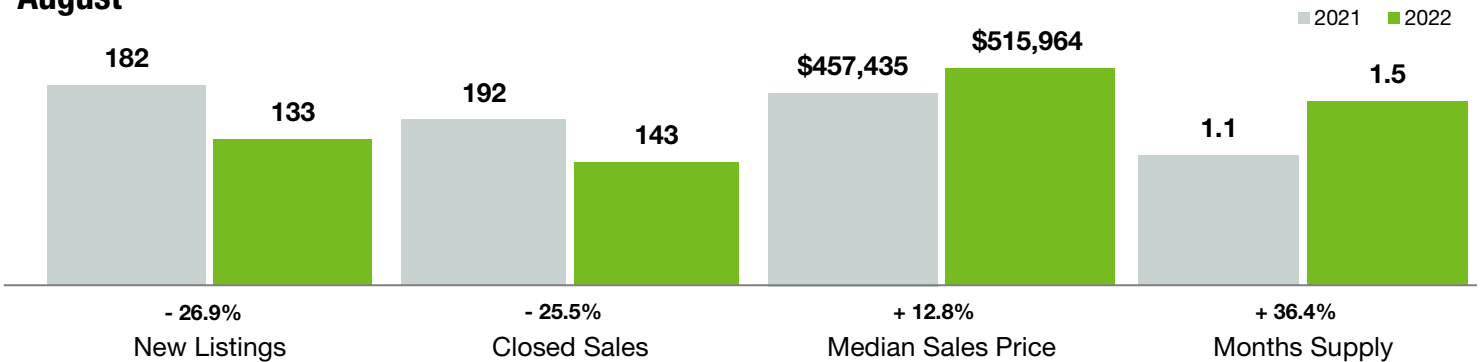
## Lake Wylie

North Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	182	133	- 26.9%	1,425	1,101	- 22.7%
Pending Sales	164	122	- 25.6%	1,336	939	- 29.7%
Closed Sales	192	143	- 25.5%	1,211	968	- 20.1%
Median Sales Price*	\$457,435	\$515,964	+ 12.8%	\$425,000	\$525,000	+ 23.5%
Average Sales Price*	\$522,279	\$613,732	+ 17.5%	\$490,356	\$589,208	+ 20.2%
Percent of Original List Price Received*	101.4%	99.0%	- 2.4%	101.5%	101.5%	0.0%
List to Close	103	91	- 11.7%	97	103	+ 6.2%
Days on Market Until Sale	18	17	- 5.6%	22	19	- 13.6%
Cumulative Days on Market Until Sale	17	21	+ 23.5%	24	19	- 20.8%
Average List Price	\$508,024	\$586,163	+ 15.4%	\$528,294	\$623,663	+ 18.1%
Inventory of Homes for Sale	169	181	+ 7.1%	--	--	--
Months Supply of Inventory	1.1	1.5	+ 36.4%	--	--	--

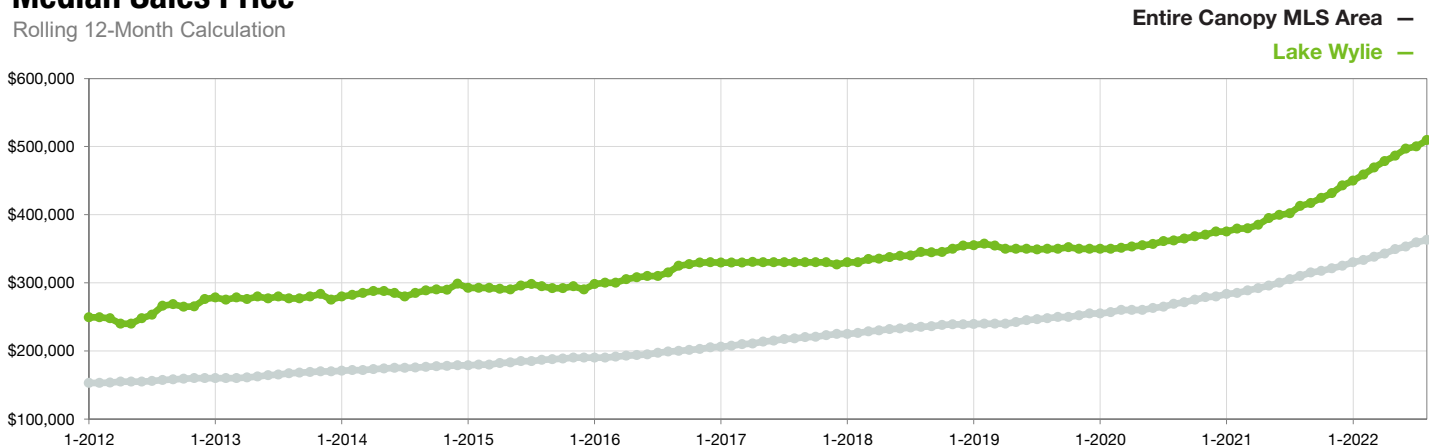
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



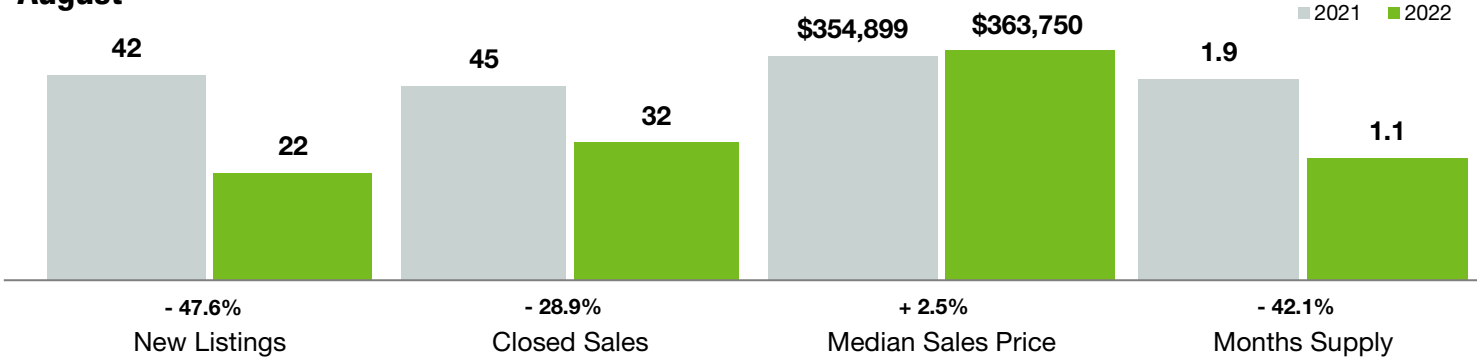
## Uptown Charlotte

North Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	42	22	- 47.6%	359	301	- 16.2%
Pending Sales	38	20	- 47.4%	332	267	- 19.6%
Closed Sales	45	32	- 28.9%	324	269	- 17.0%
Median Sales Price*	\$354,899	\$363,750	+ 2.5%	\$336,500	\$370,000	+ 10.0%
Average Sales Price*	\$451,333	\$379,672	- 15.9%	\$385,164	\$432,220	+ 12.2%
Percent of Original List Price Received*	97.5%	98.5%	+ 1.0%	97.3%	100.1%	+ 2.9%
List to Close	74	67	- 9.5%	87	62	- 28.7%
Days on Market Until Sale	33	24	- 27.3%	45	24	- 46.7%
Cumulative Days on Market Until Sale	41	24	- 41.5%	53	26	- 50.9%
Average List Price	\$450,879	\$506,482	+ 12.3%	\$420,370	\$442,759	+ 5.3%
Inventory of Homes for Sale	67	38	- 43.3%	--	--	--
Months Supply of Inventory	1.9	1.1	- 42.1%	--	--	--

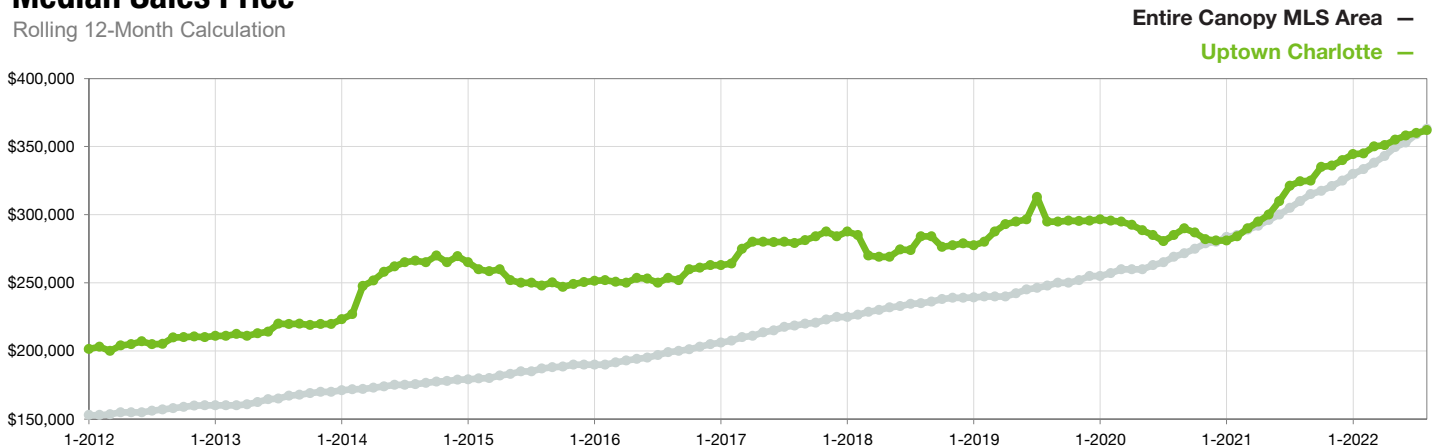
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



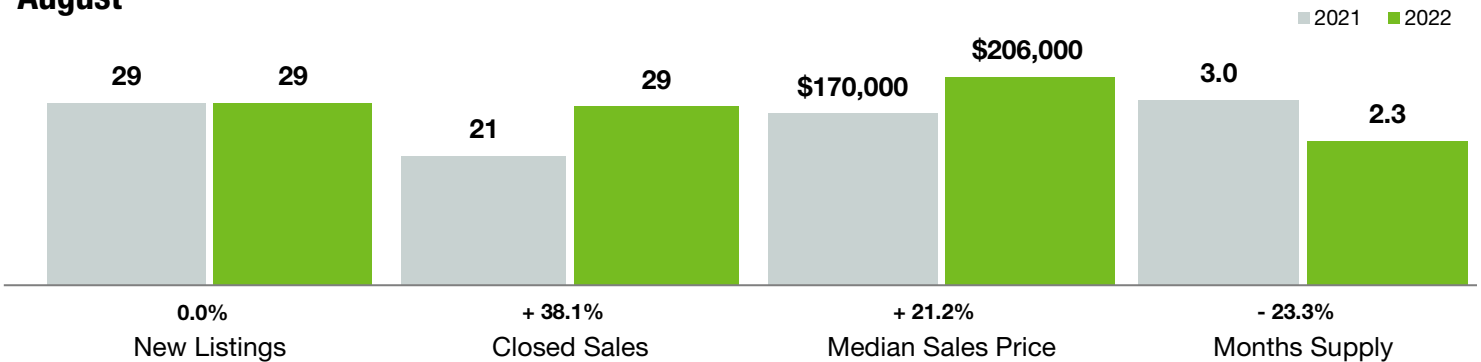
## Chester County

South Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	29	29	0.0%	219	264	+ 20.5%
Pending Sales	27	28	+ 3.7%	174	215	+ 23.6%
Closed Sales	21	29	+ 38.1%	156	208	+ 33.3%
Median Sales Price*	\$170,000	\$206,000	+ 21.2%	\$171,500	\$202,000	+ 17.8%
Average Sales Price*	\$274,133	\$224,749	- 18.0%	\$195,563	\$223,354	+ 14.2%
Percent of Original List Price Received*	100.1%	96.3%	- 3.8%	97.9%	95.5%	- 2.5%
List to Close	68	70	+ 2.9%	83	79	- 4.8%
Days on Market Until Sale	21	26	+ 23.8%	27	33	+ 22.2%
Cumulative Days on Market Until Sale	21	26	+ 23.8%	31	37	+ 19.4%
Average List Price	\$270,667	\$232,924	- 13.9%	\$225,617	\$238,643	+ 5.8%
Inventory of Homes for Sale	58	60	+ 3.4%	--	--	--
Months Supply of Inventory	3.0	2.3	- 23.3%	--	--	--

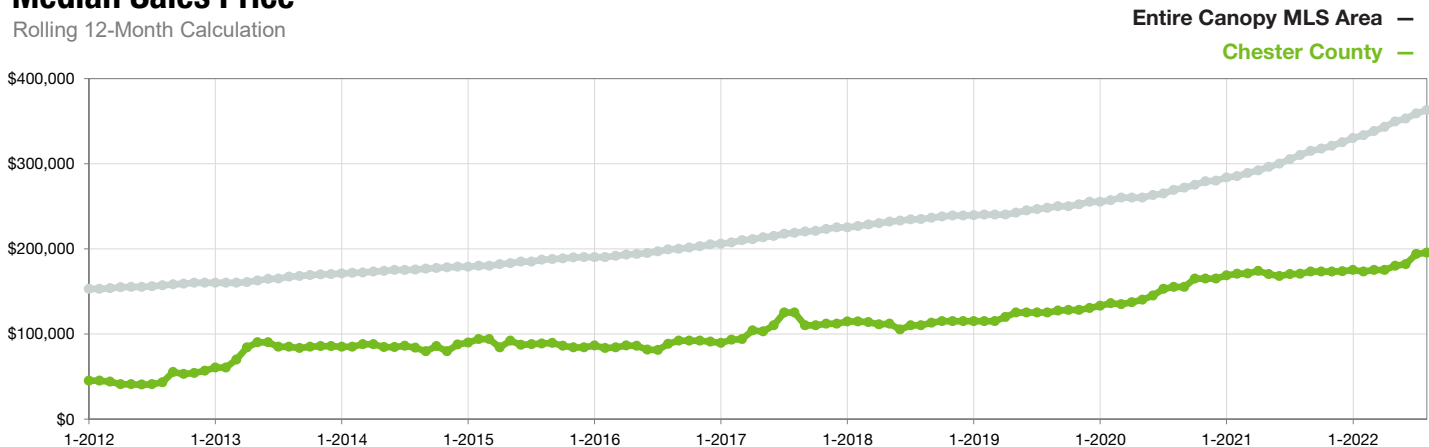
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation





# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



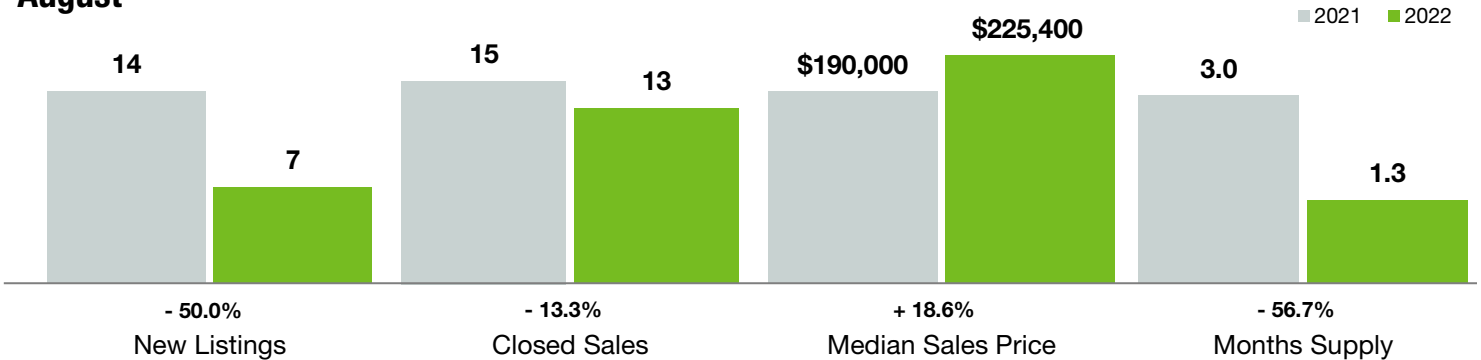
## Chesterfield County

South Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	14	7	- 50.0%	110	114	+ 3.6%
Pending Sales	11	9	- 18.2%	93	116	+ 24.7%
Closed Sales	15	13	- 13.3%	91	111	+ 22.0%
Median Sales Price*	\$190,000	\$225,400	+ 18.6%	\$181,250	\$228,300	+ 26.0%
Average Sales Price*	\$209,537	\$206,954	- 1.2%	\$205,052	\$215,374	+ 5.0%
Percent of Original List Price Received*	94.3%	93.9%	- 0.4%	97.6%	97.7%	+ 0.1%
List to Close	111	119	+ 7.2%	128	117	- 8.6%
Days on Market Until Sale	40	43	+ 7.5%	55	54	- 1.8%
Cumulative Days on Market Until Sale	40	43	+ 7.5%	55	56	+ 1.8%
Average List Price	\$194,286	\$325,764	+ 67.7%	\$202,365	\$223,266	+ 10.3%
Inventory of Homes for Sale	33	17	- 48.5%	--	--	--
Months Supply of Inventory	3.0	1.3	- 56.7%	--	--	--

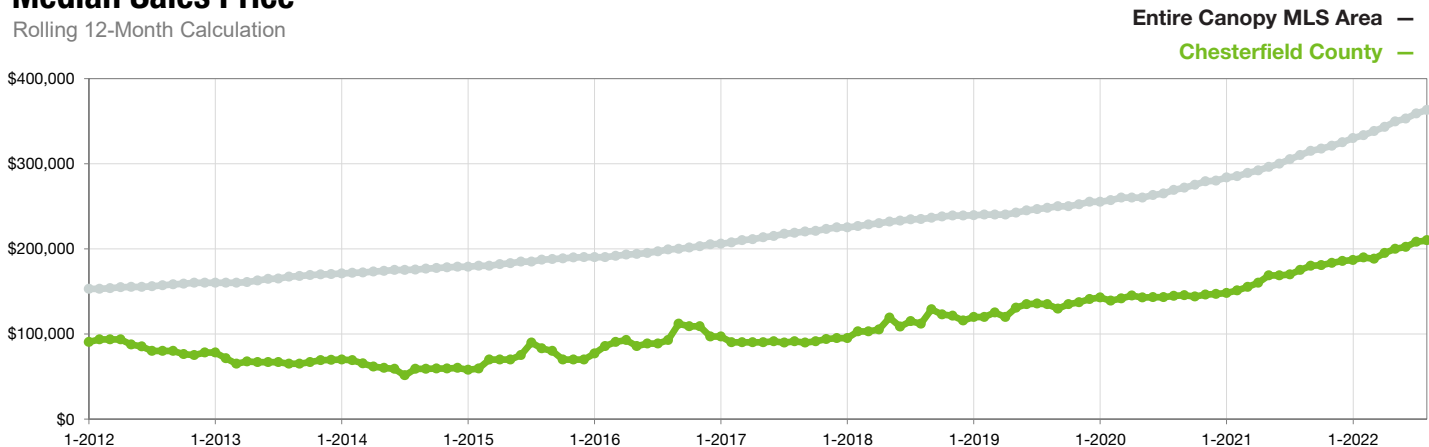
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



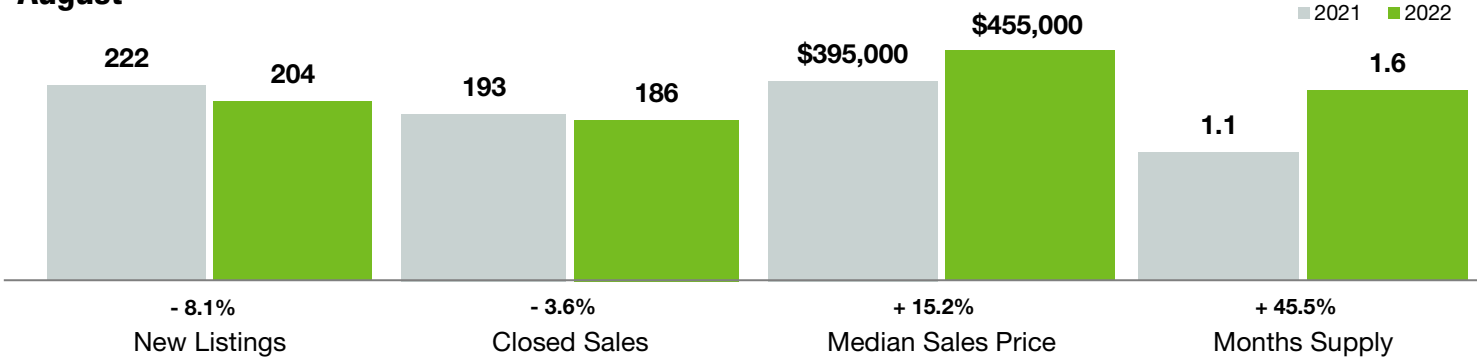
## Lancaster County

South Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	222	204	- 8.1%	1,607	1,801	+ 12.1%
Pending Sales	193	180	- 6.7%	1,471	1,515	+ 3.0%
Closed Sales	193	186	- 3.6%	1,534	1,396	- 9.0%
Median Sales Price*	\$395,000	\$455,000	+ 15.2%	\$357,000	\$425,000	+ 19.0%
Average Sales Price*	\$427,537	\$474,986	+ 11.1%	\$366,007	\$435,689	+ 19.0%
Percent of Original List Price Received*	101.4%	98.6%	- 2.8%	100.8%	101.0%	+ 0.2%
List to Close	69	77	+ 11.6%	86	75	- 12.8%
Days on Market Until Sale	16	19	+ 18.8%	22	19	- 13.6%
Cumulative Days on Market Until Sale	11	18	+ 63.6%	19	17	- 10.5%
Average List Price	\$392,616	\$446,841	+ 13.8%	\$381,328	\$455,521	+ 19.5%
Inventory of Homes for Sale	198	281	+ 41.9%	--	--	--
Months Supply of Inventory	1.1	1.6	+ 45.5%	--	--	--

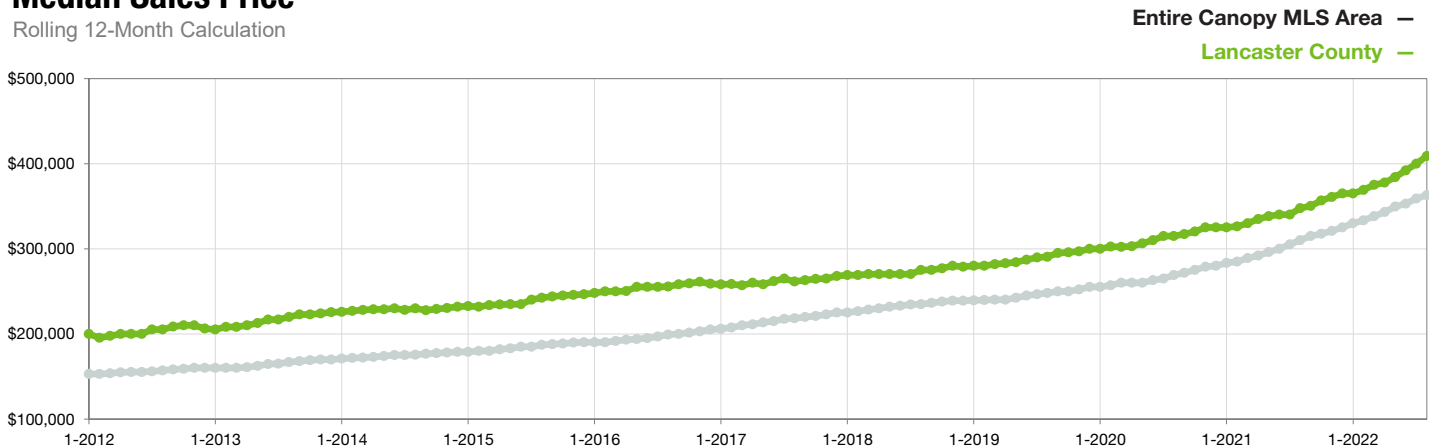
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



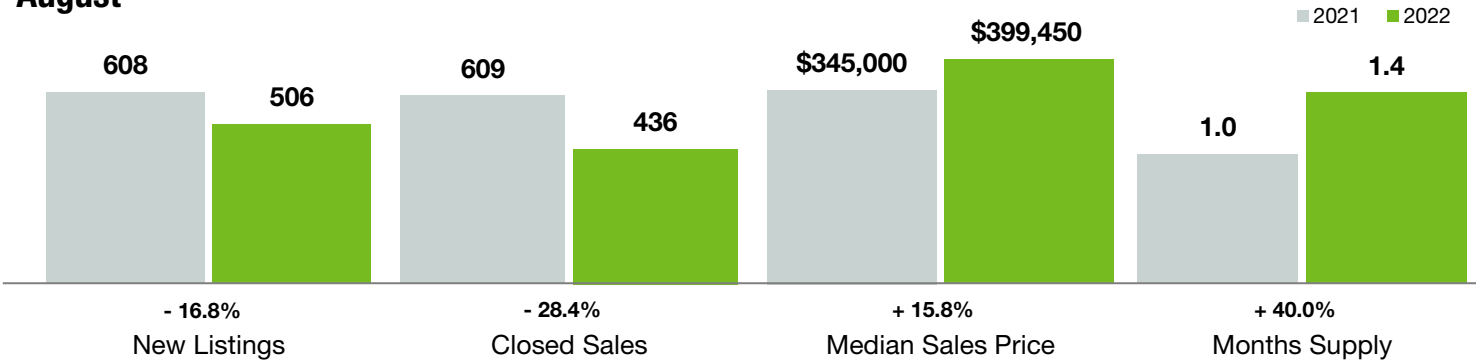
## York County

South Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	608	506	- 16.8%	4,516	4,130	- 8.5%
Pending Sales	551	458	- 16.9%	4,190	3,565	- 14.9%
Closed Sales	609	436	- 28.4%	4,041	3,550	- 12.2%
Median Sales Price*	\$345,000	\$399,450	+ 15.8%	\$321,000	\$381,990	+ 19.0%
Average Sales Price*	\$389,197	\$455,866	+ 17.1%	\$367,587	\$427,406	+ 16.3%
Percent of Original List Price Received*	101.9%	99.0%	- 2.8%	101.4%	101.3%	- 0.1%
List to Close	65	69	+ 6.2%	69	72	+ 4.3%
Days on Market Until Sale	13	19	+ 46.2%	17	18	+ 5.9%
Cumulative Days on Market Until Sale	14	19	+ 35.7%	16	17	+ 6.3%
Average List Price	\$384,104	\$436,228	+ 13.6%	\$377,389	\$439,019	+ 16.3%
Inventory of Homes for Sale	480	627	+ 30.6%	--	--	--
Months Supply of Inventory	1.0	1.4	+ 40.0%	--	--	--

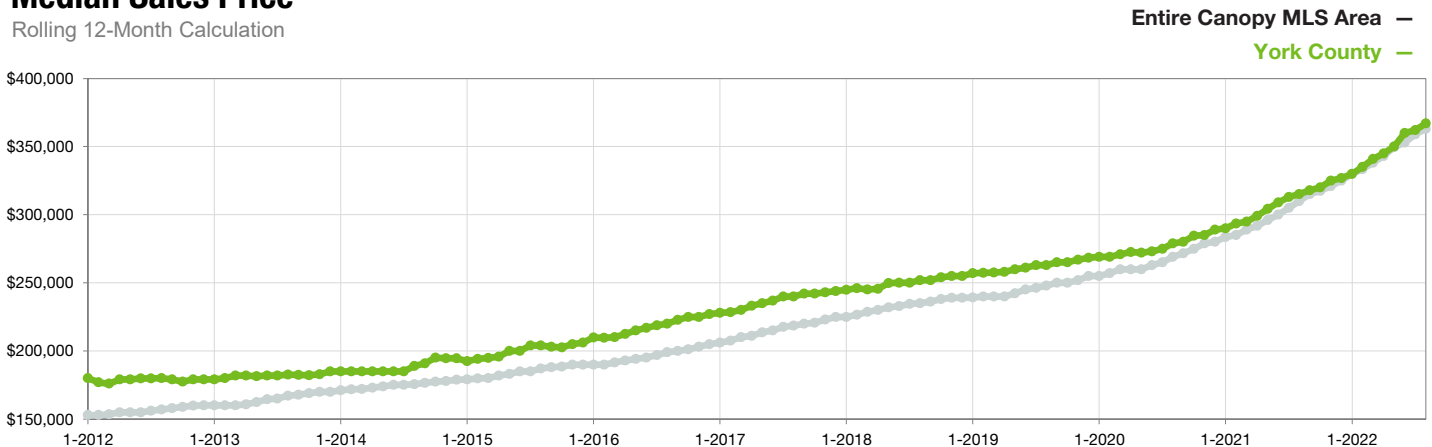
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



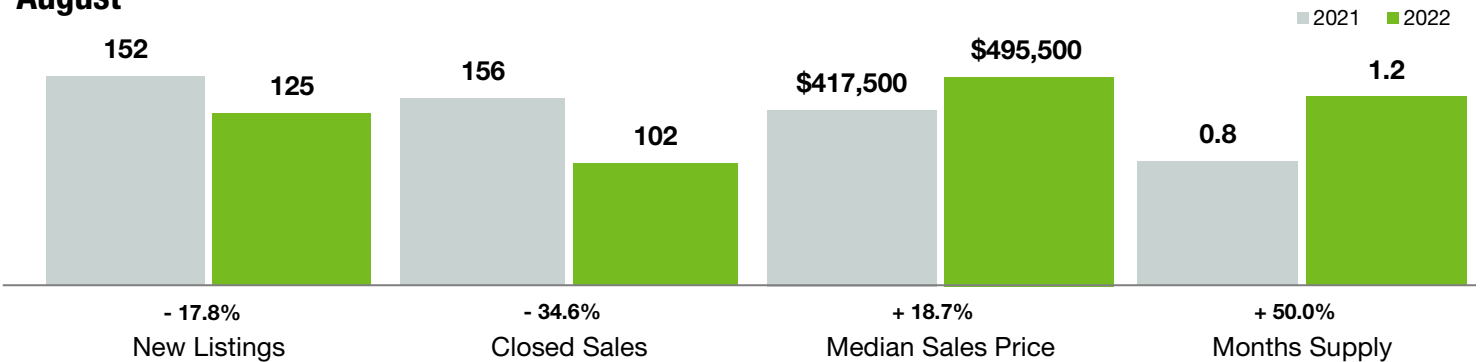
## Fort Mill

South Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	152	125	- 17.8%	1,325	1,122	- 15.3%
Pending Sales	138	119	- 13.8%	1,245	996	- 20.0%
Closed Sales	156	102	- 34.6%	1,230	962	- 21.8%
Median Sales Price*	\$417,500	\$495,500	+ 18.7%	\$385,000	\$460,000	+ 19.5%
Average Sales Price*	\$487,613	\$569,742	+ 16.8%	\$433,395	\$522,479	+ 20.6%
Percent of Original List Price Received*	102.4%	98.9%	- 3.4%	101.7%	102.4%	+ 0.7%
List to Close	51	65	+ 27.5%	65	70	+ 7.7%
Days on Market Until Sale	10	20	+ 100.0%	16	15	- 6.3%
Cumulative Days on Market Until Sale	11	17	+ 54.5%	14	13	- 7.1%
Average List Price	\$456,368	\$485,576	+ 6.4%	\$443,042	\$538,719	+ 21.6%
Inventory of Homes for Sale	120	149	+ 24.2%	--	--	--
Months Supply of Inventory	0.8	1.2	+ 50.0%	--	--	--

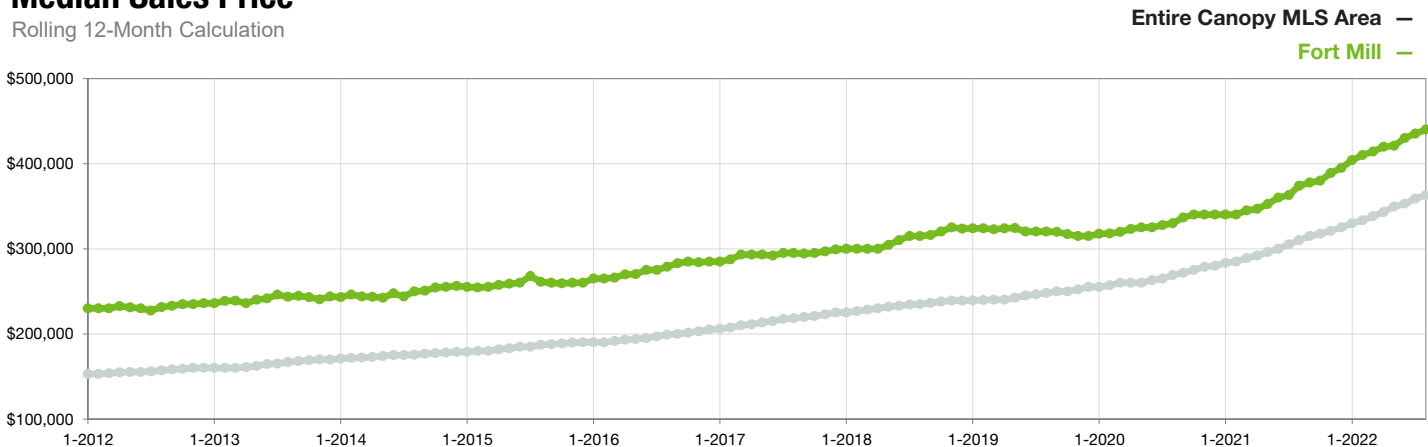
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



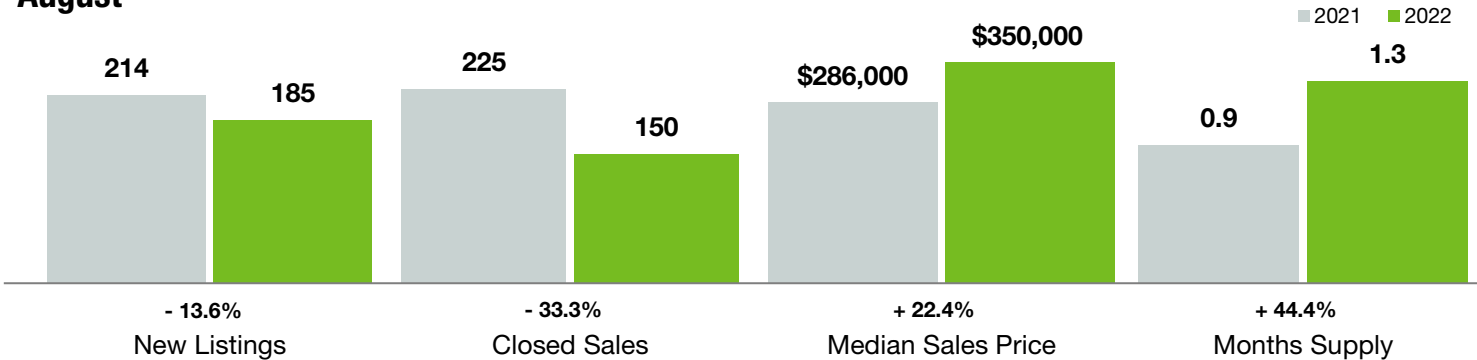
## Rock Hill

South Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	214	185	- 13.6%	1,523	1,497	- 1.7%
Pending Sales	203	174	- 14.3%	1,417	1,263	- 10.9%
Closed Sales	225	150	- 33.3%	1,360	1,251	- 8.0%
Median Sales Price*	\$286,000	\$350,000	+ 22.4%	\$265,000	\$319,950	+ 20.7%
Average Sales Price*	\$307,647	\$360,860	+ 17.3%	\$284,843	\$335,852	+ 17.9%
Percent of Original List Price Received*	103.0%	99.4%	- 3.5%	101.7%	101.1%	- 0.6%
List to Close	54	62	+ 14.8%	58	62	+ 6.9%
Days on Market Until Sale	11	20	+ 81.8%	15	18	+ 20.0%
Cumulative Days on Market Until Sale	11	17	+ 54.5%	13	15	+ 15.4%
Average List Price	\$310,749	\$355,343	+ 14.4%	\$290,972	\$347,093	+ 19.3%
Inventory of Homes for Sale	153	208	+ 35.9%	--	--	--
Months Supply of Inventory	0.9	1.3	+ 44.4%	--	--	--

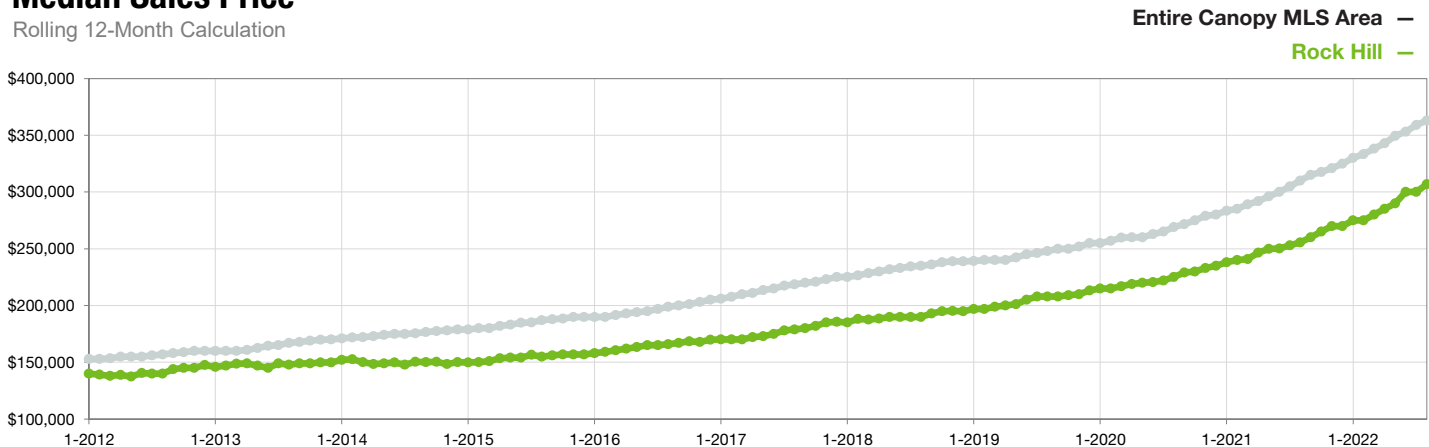
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



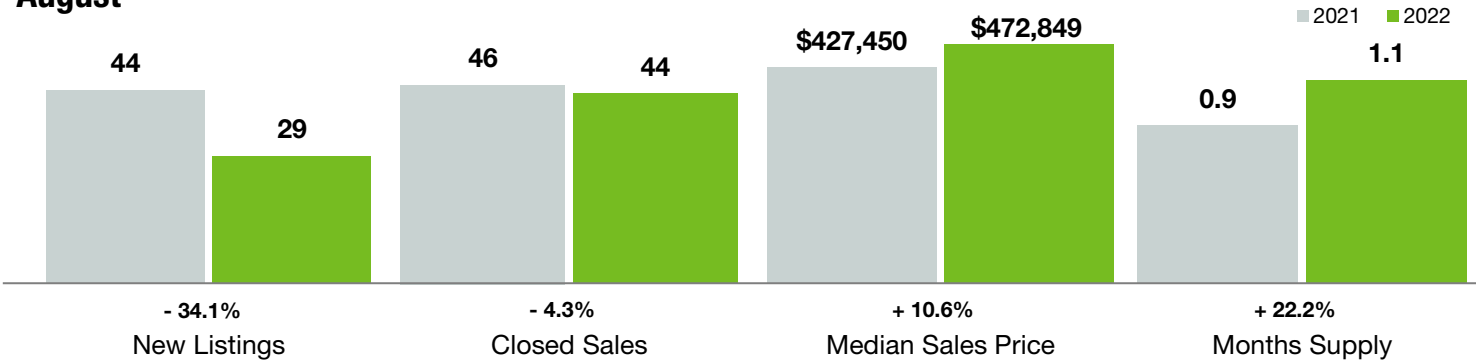
## Tega Cay

South Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	44	29	- 34.1%	354	289	- 18.4%
Pending Sales	43	29	- 32.6%	325	264	- 18.8%
Closed Sales	46	44	- 4.3%	299	258	- 13.7%
Median Sales Price*	\$427,450	<b>\$472,849</b>	+ 10.6%	\$397,500	<b>\$467,500</b>	+ 17.6%
Average Sales Price*	\$453,755	<b>\$538,505</b>	+ 18.7%	\$449,310	<b>\$503,816</b>	+ 12.1%
Percent of Original List Price Received*	102.8%	<b>100.4%</b>	- 2.3%	102.1%	<b>102.9%</b>	+ 0.8%
List to Close	88	<b>106</b>	+ 20.5%	85	<b>94</b>	+ 10.6%
Days on Market Until Sale	10	<b>15</b>	+ 50.0%	12	<b>13</b>	+ 8.3%
Cumulative Days on Market Until Sale	14	<b>22</b>	+ 57.1%	22	<b>15</b>	- 31.8%
Average List Price	\$470,442	<b>\$547,336</b>	+ 16.3%	\$452,306	<b>\$528,110</b>	+ 16.8%
Inventory of Homes for Sale	33	<b>35</b>	+ 6.1%	--	--	--
Months Supply of Inventory	0.9	<b>1.1</b>	+ 22.2%	--	--	--

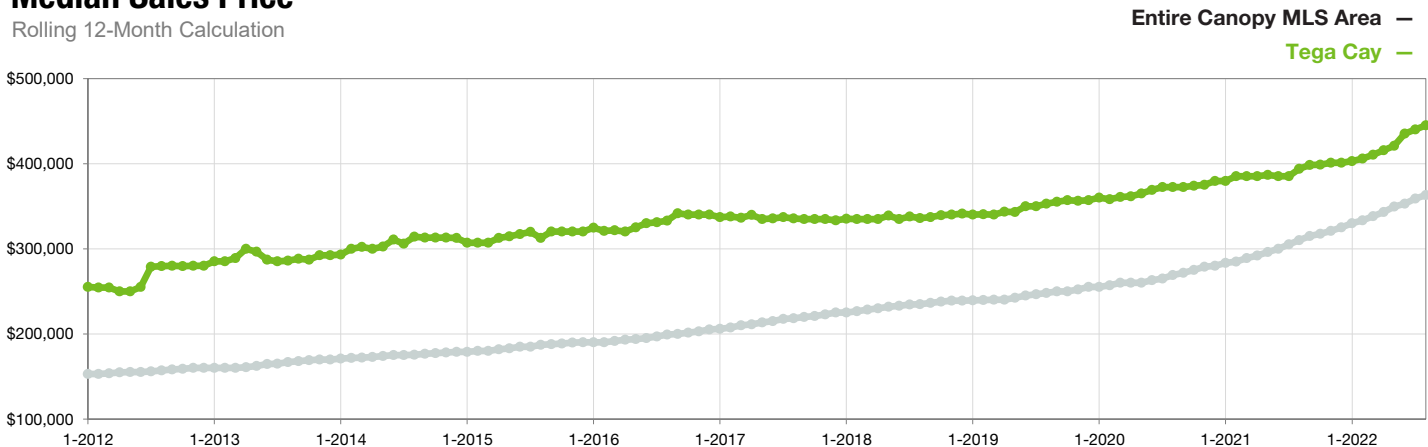
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



# Local Market Update for August 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



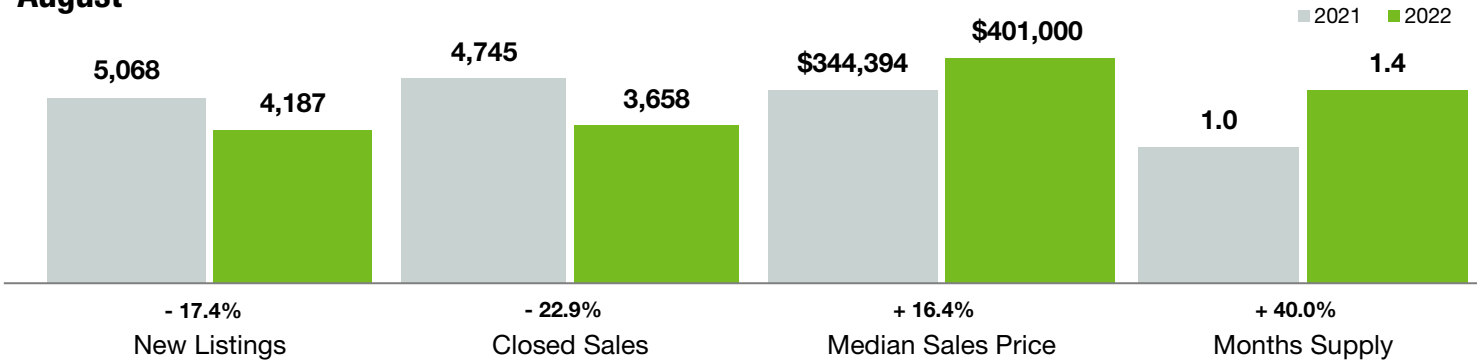
## Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	5,068	4,187	- 17.4%	37,849	35,653	- 5.8%
Pending Sales	4,726	3,826	- 19.0%	34,878	29,993	- 14.0%
Closed Sales	4,745	3,658	- 22.9%	32,885	29,744	- 9.6%
Median Sales Price*	\$344,394	\$401,000	+ 16.4%	\$325,000	\$390,000	+ 20.0%
Average Sales Price*	\$405,476	\$473,231	+ 16.7%	\$390,834	\$457,002	+ 16.9%
Percent of Original List Price Received*	101.8%	98.7%	- 3.0%	101.2%	101.6%	+ 0.4%
List to Close	67	73	+ 9.0%	73	74	+ 1.4%
Days on Market Until Sale	14	19	+ 35.7%	19	17	- 10.5%
Cumulative Days on Market Until Sale	13	19	+ 46.2%	20	17	- 15.0%
Average List Price	\$402,328	\$473,547	+ 17.7%	\$405,596	\$475,720	+ 17.3%
Inventory of Homes for Sale	4,194	5,358	+ 27.8%	--	--	--
Months Supply of Inventory	1.0	1.4	+ 40.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation

