

Local Market Update for November 2022



A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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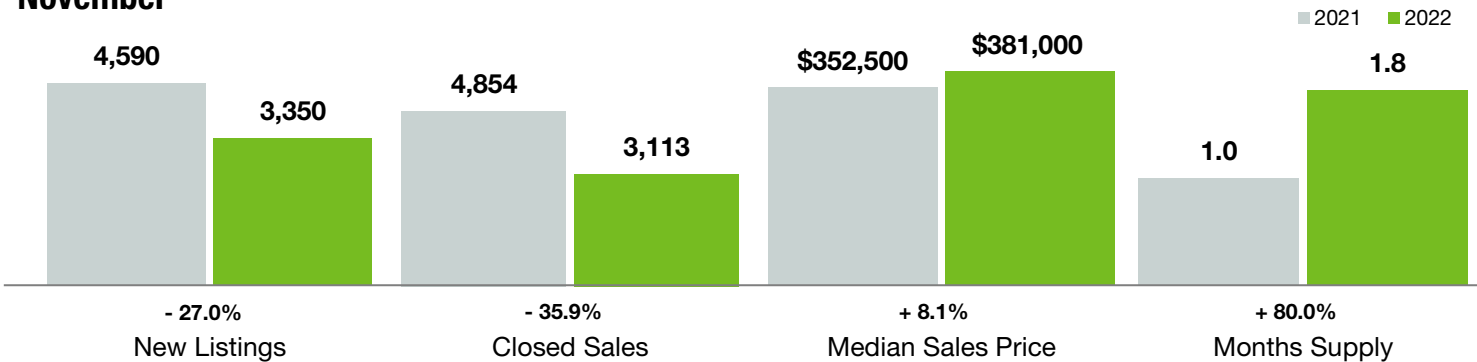
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	4,590	3,350	- 27.0%	60,860	55,518	- 8.8%
Pending Sales	4,489	2,868	- 36.1%	56,083	45,216	- 19.4%
Closed Sales	4,854	3,113	- 35.9%	54,425	47,075	- 13.5%
Median Sales Price*	\$352,500	\$381,000	+ 8.1%	\$325,000	\$379,990	+ 16.9%
Average Sales Price*	\$408,170	\$443,290	+ 8.6%	\$384,968	\$445,174	+ 15.6%
Percent of Original List Price Received*	100.2%	95.7%	- 4.5%	100.8%	100.1%	- 0.7%
List to Close	75	89	+ 18.7%	73	76	+ 4.1%
Days on Market Until Sale	21	34	+ 61.9%	19	20	+ 5.3%
Cumulative Days on Market Until Sale	20	33	+ 65.0%	19	20	+ 5.3%
Average List Price	\$397,935	\$441,158	+ 10.9%	\$398,387	\$460,777	+ 15.7%
Inventory of Homes for Sale	4,925	7,326	+ 48.8%	--	--	--
Months Supply of Inventory	1.0	1.8	+ 80.0%	--	--	--

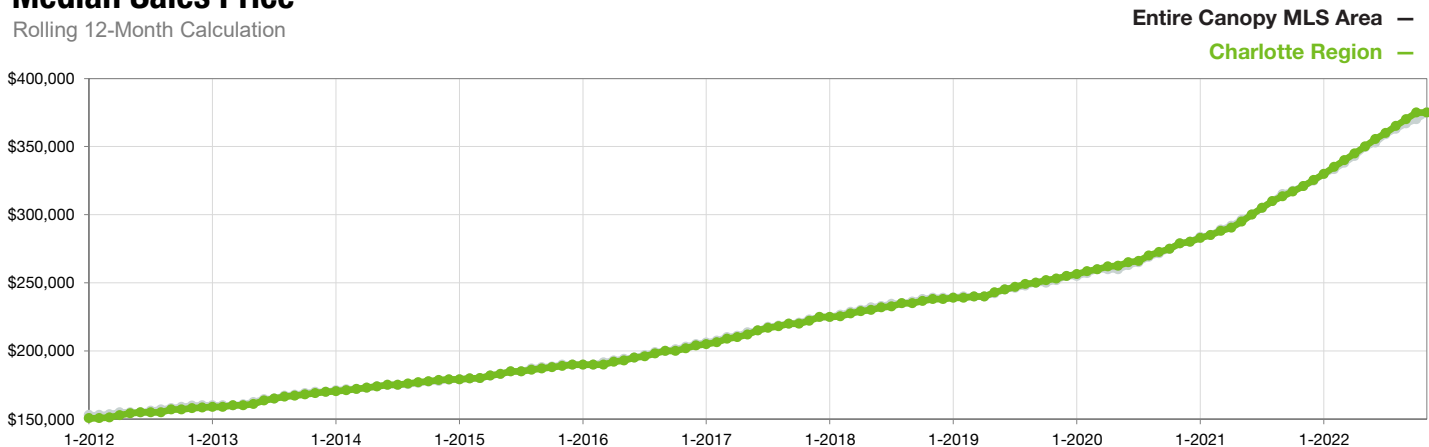
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November



Median Sales Price

Rolling 12-Month Calculation



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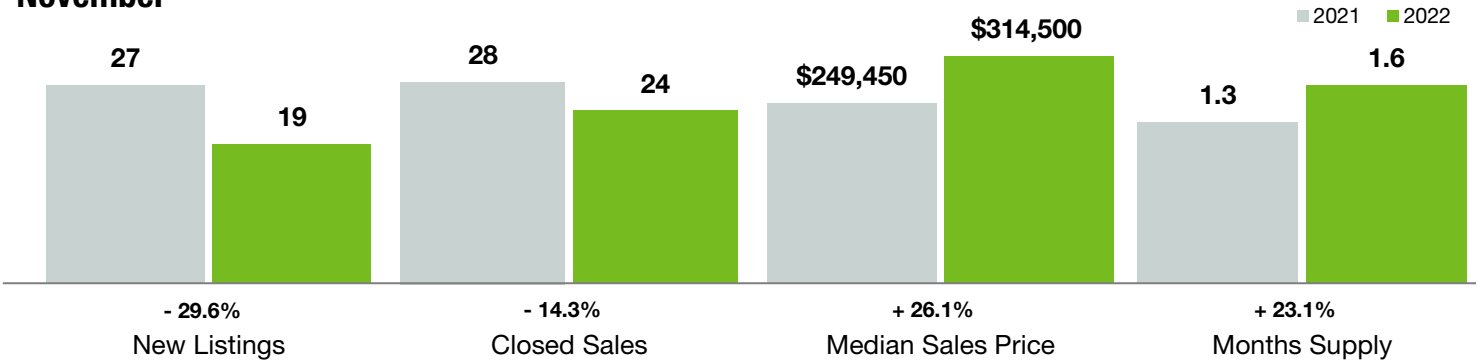
Alexander County

North Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	27	19	- 29.6%	374	356	- 4.8%
Pending Sales	26	14	- 46.2%	344	297	- 13.7%
Closed Sales	28	24	- 14.3%	311	321	+ 3.2%
Median Sales Price*	\$249,450	\$314,500	+ 26.1%	\$217,000	\$255,100	+ 17.6%
Average Sales Price*	\$335,945	\$377,046	+ 12.2%	\$263,521	\$299,463	+ 13.6%
Percent of Original List Price Received*	98.7%	96.2%	- 2.5%	98.3%	98.5%	+ 0.2%
List to Close	71	75	+ 5.6%	70	75	+ 7.1%
Days on Market Until Sale	21	32	+ 52.4%	23	22	- 4.3%
Cumulative Days on Market Until Sale	21	32	+ 52.4%	24	24	0.0%
Average List Price	\$265,685	\$343,711	+ 29.4%	\$284,541	\$323,390	+ 13.7%
Inventory of Homes for Sale	40	44	+ 10.0%	--	--	--
Months Supply of Inventory	1.3	1.6	+ 23.1%	--	--	--

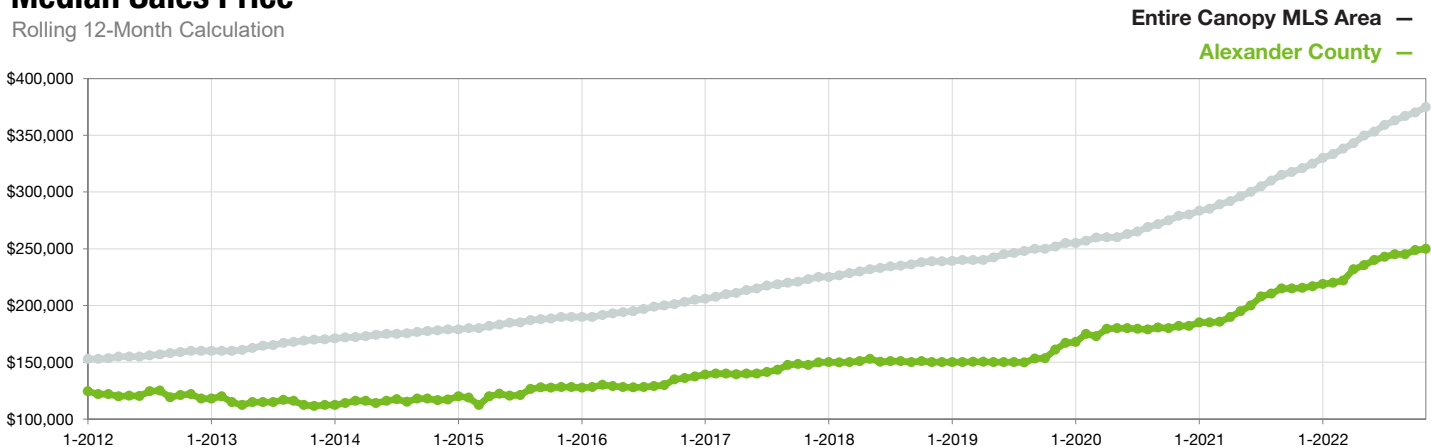
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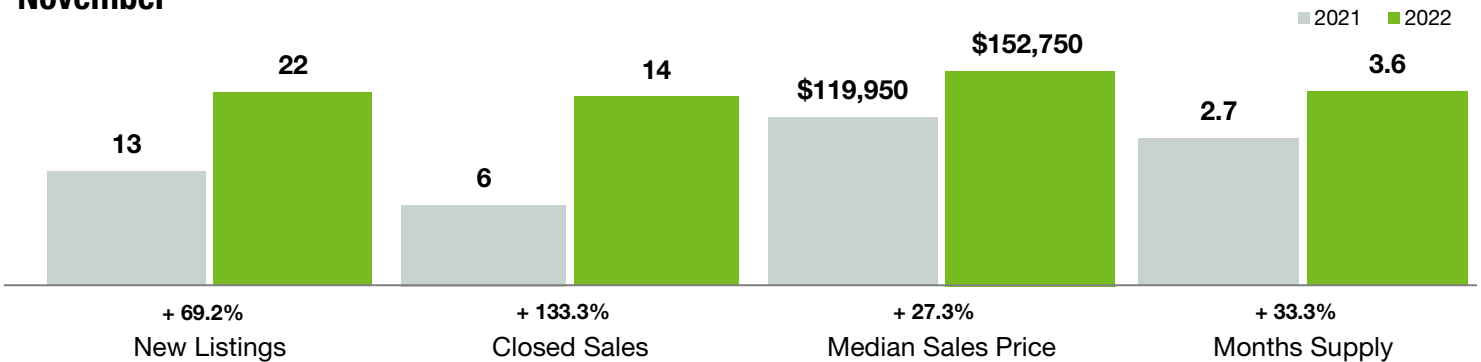
Anson County

North Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	13	22	+ 69.2%	200	204	+ 2.0%
Pending Sales	17	9	- 47.1%	162	151	- 6.8%
Closed Sales	6	14	+ 133.3%	158	161	+ 1.9%
Median Sales Price*	\$119,950	\$152,750	+ 27.3%	\$135,000	\$145,000	+ 7.4%
Average Sales Price*	\$104,567	\$160,414	+ 53.4%	\$158,431	\$180,150	+ 13.7%
Percent of Original List Price Received*	96.7%	91.9%	- 5.0%	94.7%	93.4%	- 1.4%
List to Close	76	70	- 7.9%	93	94	+ 1.1%
Days on Market Until Sale	29	31	+ 6.9%	38	40	+ 5.3%
Cumulative Days on Market Until Sale	29	30	+ 3.4%	38	40	+ 5.3%
Average List Price	\$223,885	\$200,859	- 10.3%	\$166,492	\$203,772	+ 22.4%
Inventory of Homes for Sale	39	50	+ 28.2%	--	--	--
Months Supply of Inventory	2.7	3.6	+ 33.3%	--	--	--

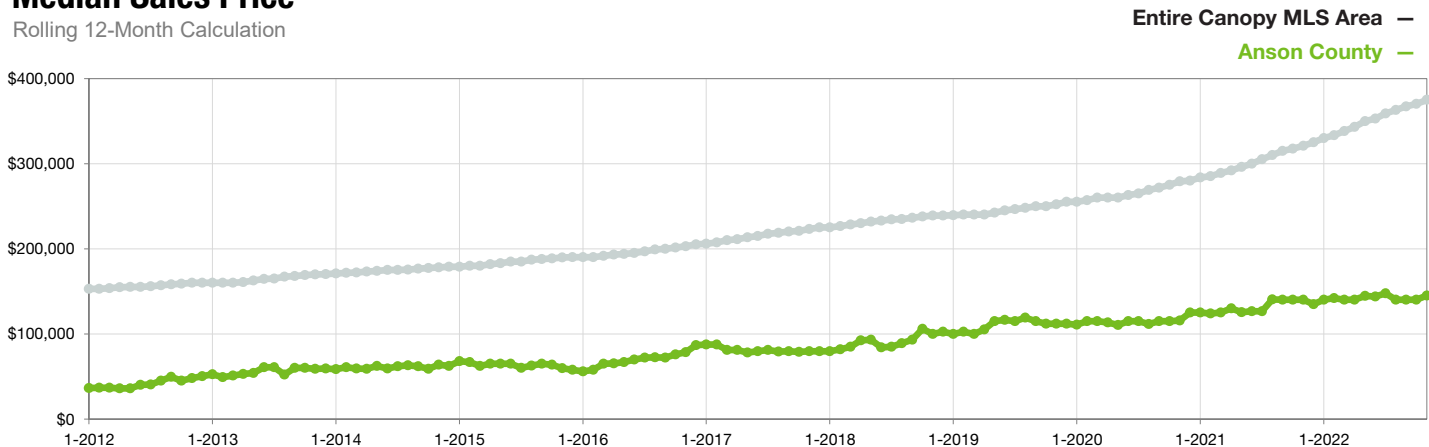
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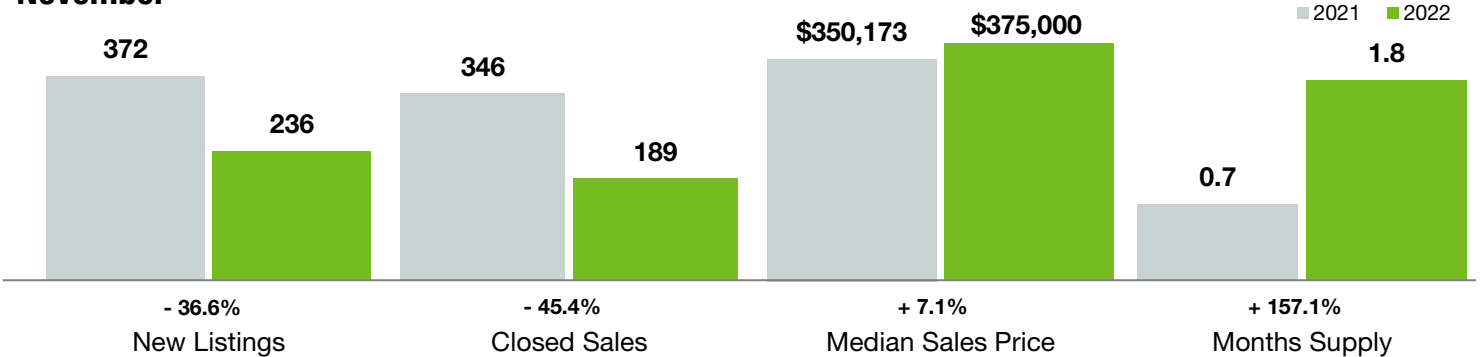
Cabarrus County

North Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	372	236	- 36.6%	4,545	3,859	- 15.1%
Pending Sales	374	198	- 47.1%	4,216	3,086	- 26.8%
Closed Sales	346	189	- 45.4%	3,973	3,319	- 16.5%
Median Sales Price*	\$350,173	\$375,000	+ 7.1%	\$315,000	\$374,925	+ 19.0%
Average Sales Price*	\$376,947	\$401,873	+ 6.6%	\$338,801	\$395,421	+ 16.7%
Percent of Original List Price Received*	100.9%	95.2%	- 5.6%	101.3%	100.4%	- 0.9%
List to Close	58	90	+ 55.2%	61	70	+ 14.8%
Days on Market Until Sale	15	43	+ 186.7%	15	17	+ 13.3%
Cumulative Days on Market Until Sale	16	36	+ 125.0%	14	16	+ 14.3%
Average List Price	\$357,819	\$377,211	+ 5.4%	\$346,796	\$398,572	+ 14.9%
Inventory of Homes for Sale	260	521	+ 100.4%	--	--	--
Months Supply of Inventory	0.7	1.8	+ 157.1%	--	--	--

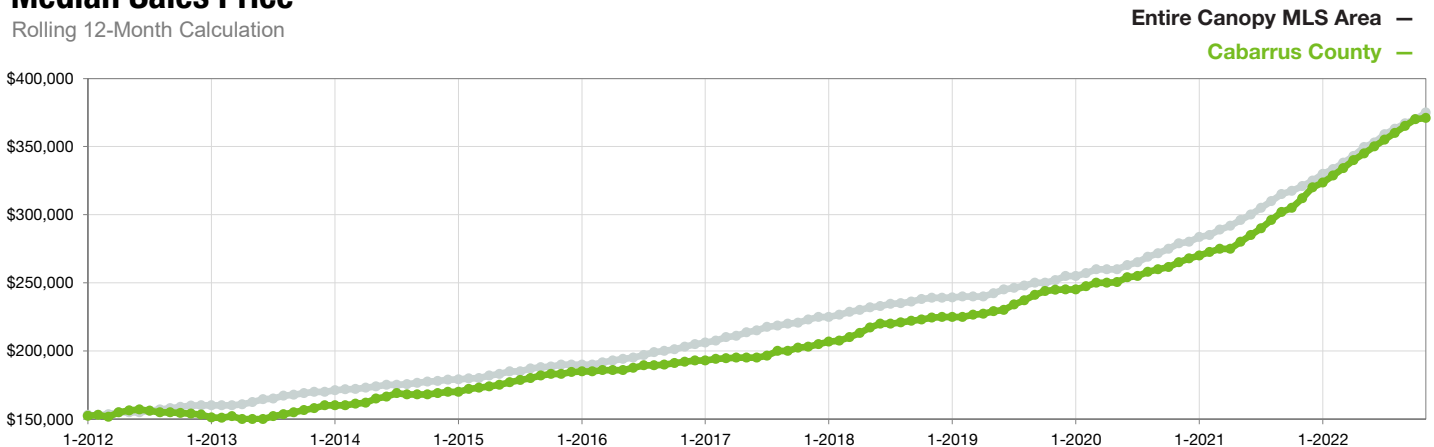
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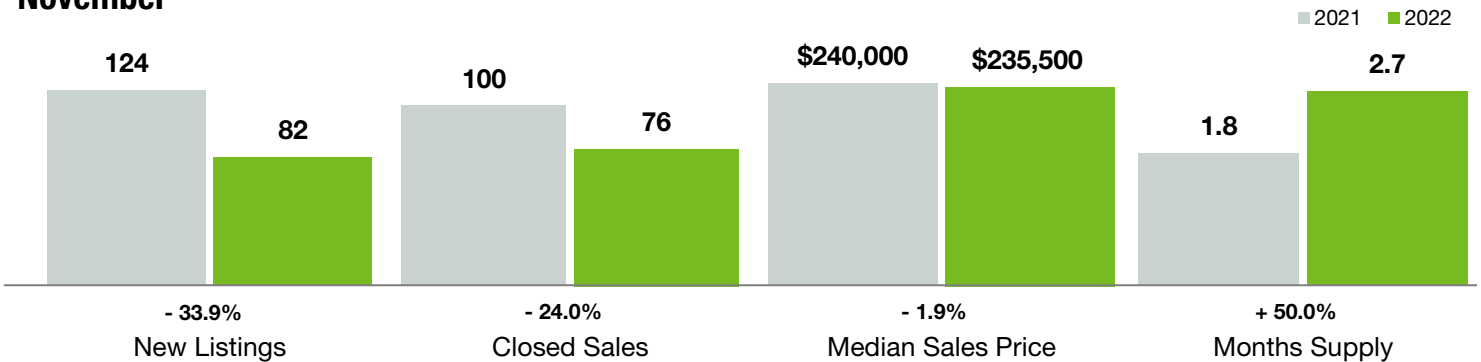
Cleveland County

North Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	124	82	- 33.9%	1,276	1,253	- 1.8%
Pending Sales	118	83	- 29.7%	1,095	958	- 12.5%
Closed Sales	100	76	- 24.0%	1,038	995	- 4.1%
Median Sales Price*	\$240,000	\$235,500	- 1.9%	\$205,200	\$229,900	+ 12.0%
Average Sales Price*	\$260,341	\$258,964	- 0.5%	\$226,643	\$260,434	+ 14.9%
Percent of Original List Price Received*	97.7%	92.9%	- 4.9%	98.3%	97.0%	- 1.3%
List to Close	81	76	- 6.2%	78	76	- 2.6%
Days on Market Until Sale	22	37	+ 68.2%	20	28	+ 40.0%
Cumulative Days on Market Until Sale	22	39	+ 77.3%	23	30	+ 30.4%
Average List Price	\$241,428	\$282,688	+ 17.1%	\$251,199	\$269,783	+ 7.4%
Inventory of Homes for Sale	177	233	+ 31.6%	--	--	--
Months Supply of Inventory	1.8	2.7	+ 50.0%	--	--	--

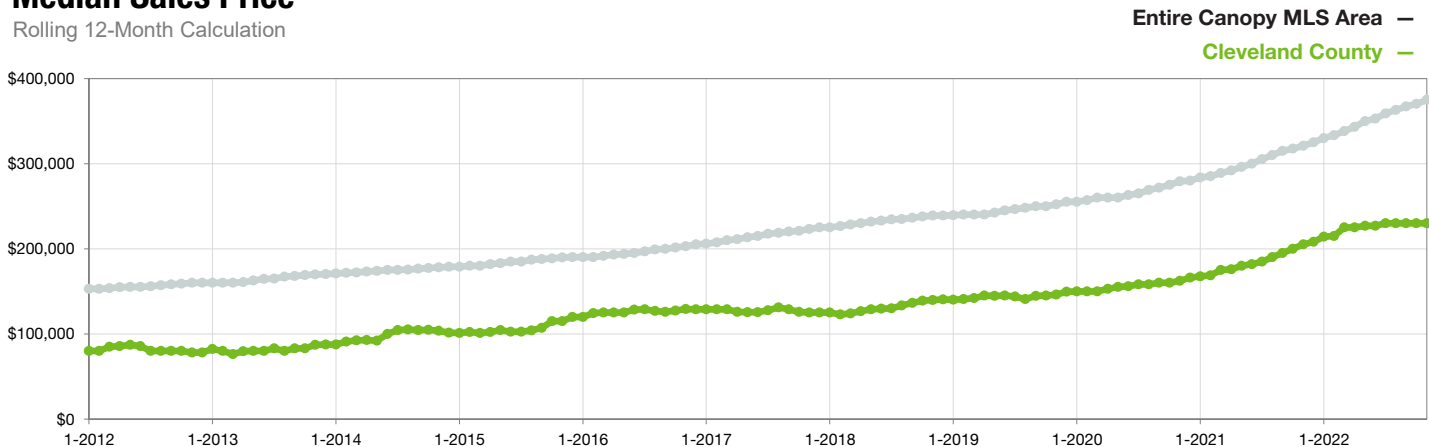
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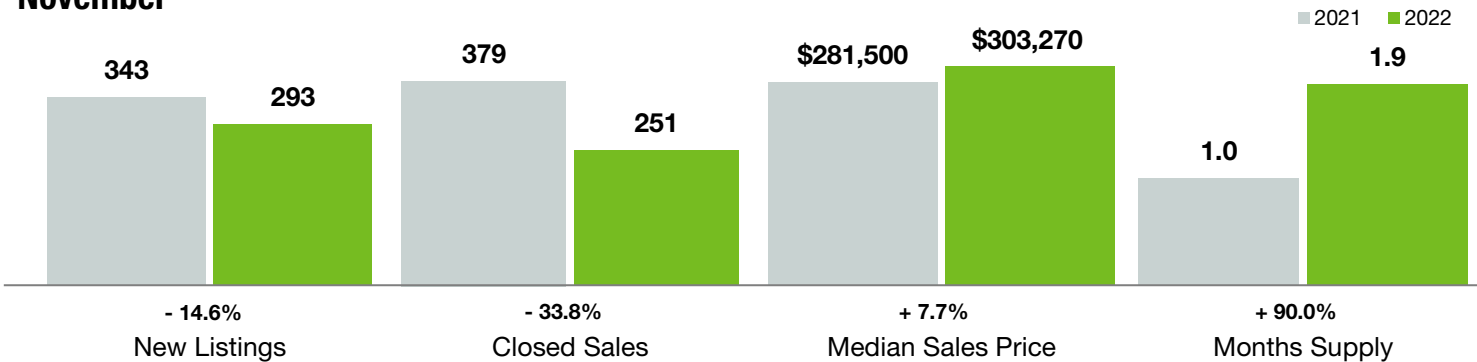
Gaston County

North Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	343	293	- 14.6%	4,496	4,289	- 4.6%
Pending Sales	311	253	- 18.6%	4,135	3,510	- 15.1%
Closed Sales	379	251	- 33.8%	4,118	3,634	- 11.8%
Median Sales Price*	\$281,500	\$303,270	+ 7.7%	\$260,000	\$305,000	+ 17.3%
Average Sales Price*	\$301,404	\$334,568	+ 11.0%	\$282,947	\$326,619	+ 15.4%
Percent of Original List Price Received*	99.9%	95.3%	- 4.6%	100.6%	99.4%	- 1.2%
List to Close	72	85	+ 18.1%	78	73	- 6.4%
Days on Market Until Sale	18	32	+ 77.8%	18	21	+ 16.7%
Cumulative Days on Market Until Sale	18	34	+ 88.9%	18	19	+ 5.6%
Average List Price	\$314,355	\$324,024	+ 3.1%	\$284,395	\$327,655	+ 15.2%
Inventory of Homes for Sale	363	585	+ 61.2%	--	--	--
Months Supply of Inventory	1.0	1.9	+ 90.0%	--	--	--

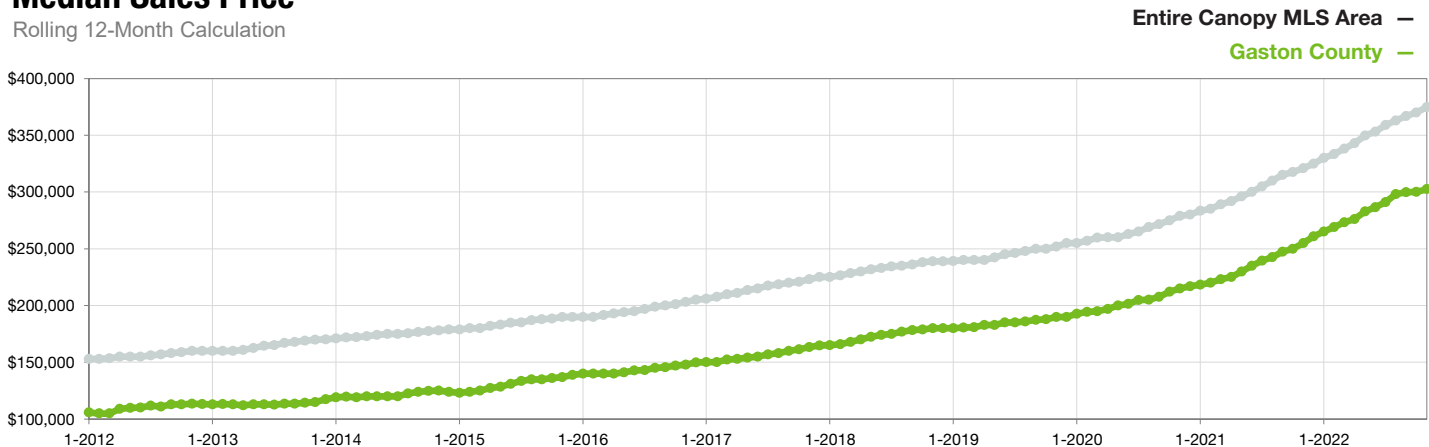
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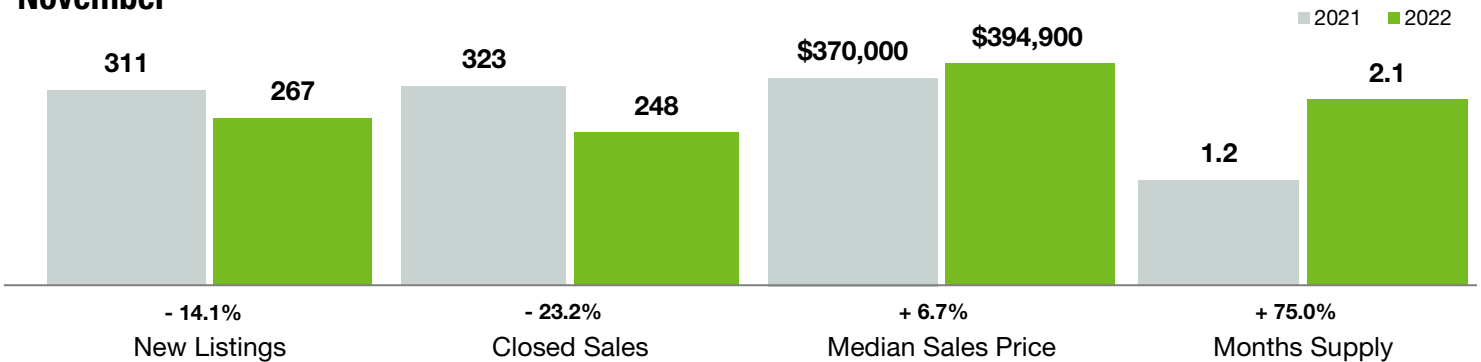
Iredell County

North Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	311	267	- 14.1%	4,274	4,009	- 6.2%
Pending Sales	276	236	- 14.5%	3,919	3,172	- 19.1%
Closed Sales	323	248	- 23.2%	3,907	3,173	- 18.8%
Median Sales Price*	\$370,000	\$394,900	+ 6.7%	\$339,000	\$381,450	+ 12.5%
Average Sales Price*	\$453,247	\$463,602	+ 2.3%	\$417,184	\$486,276	+ 16.6%
Percent of Original List Price Received*	99.0%	95.1%	- 3.9%	100.5%	99.0%	- 1.5%
List to Close	72	100	+ 38.9%	73	74	+ 1.4%
Days on Market Until Sale	25	39	+ 56.0%	22	24	+ 9.1%
Cumulative Days on Market Until Sale	24	40	+ 66.7%	21	23	+ 9.5%
Average List Price	\$414,267	\$477,584	+ 15.3%	\$443,135	\$512,334	+ 15.6%
Inventory of Homes for Sale	422	605	+ 43.4%	--	--	--
Months Supply of Inventory	1.2	2.1	+ 75.0%	--	--	--

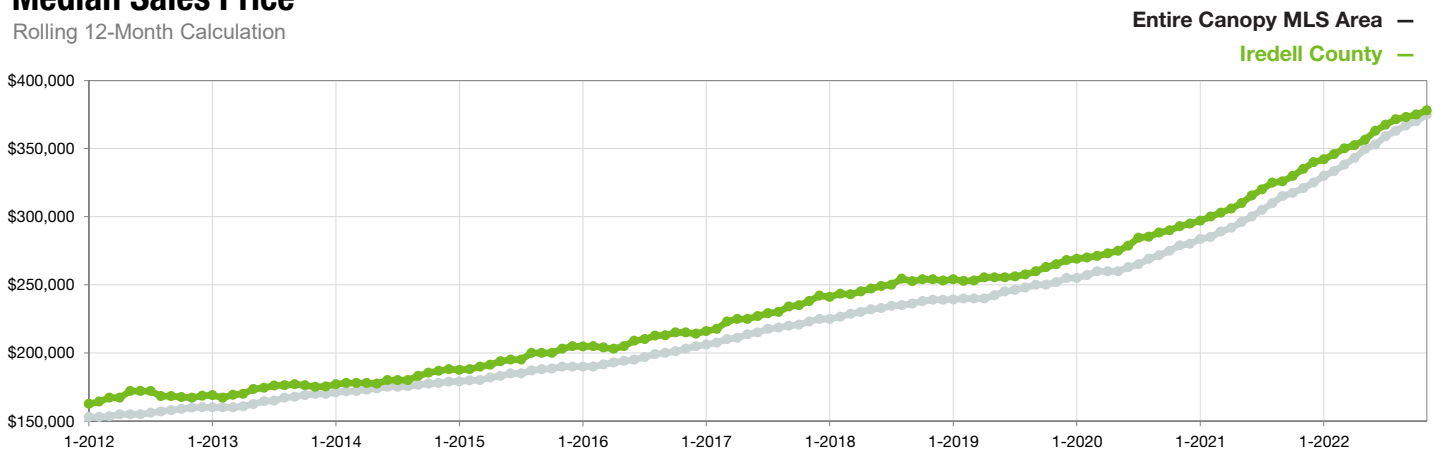
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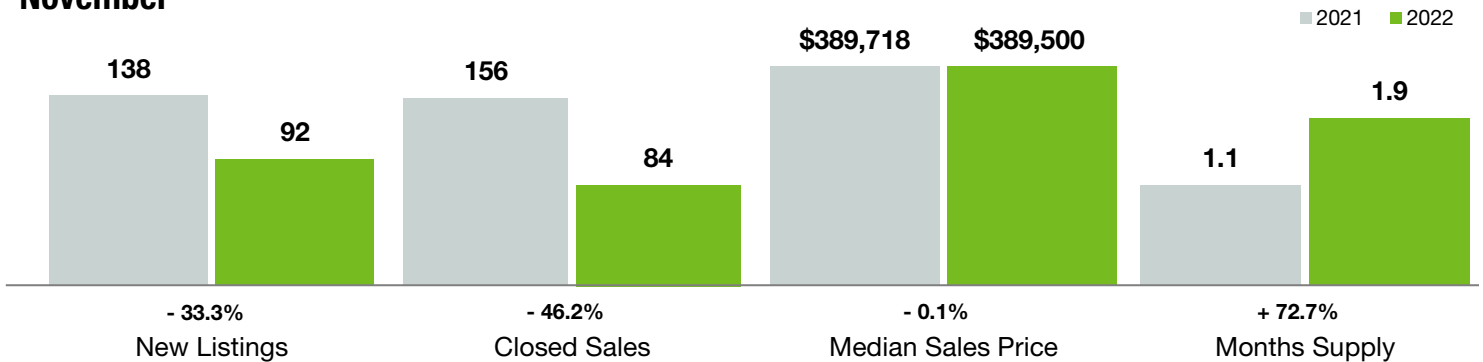
Lincoln County

North Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	138	92	- 33.3%	1,905	1,655	- 13.1%
Pending Sales	135	77	- 43.0%	1,827	1,377	- 24.6%
Closed Sales	156	84	- 46.2%	1,733	1,442	- 16.8%
Median Sales Price*	\$389,718	\$389,500	- 0.1%	\$345,000	\$415,000	+ 20.3%
Average Sales Price*	\$408,814	\$477,875	+ 16.9%	\$387,952	\$454,530	+ 17.2%
Percent of Original List Price Received*	98.5%	97.4%	- 1.1%	100.2%	99.8%	- 0.4%
List to Close	117	82	- 29.9%	92	92	0.0%
Days on Market Until Sale	42	23	- 45.2%	30	27	- 10.0%
Cumulative Days on Market Until Sale	29	24	- 17.2%	29	25	- 13.8%
Average List Price	\$425,168	\$506,461	+ 19.1%	\$410,975	\$475,391	+ 15.7%
Inventory of Homes for Sale	188	237	+ 26.1%	--	--	--
Months Supply of Inventory	1.1	1.9	+ 72.7%	--	--	--

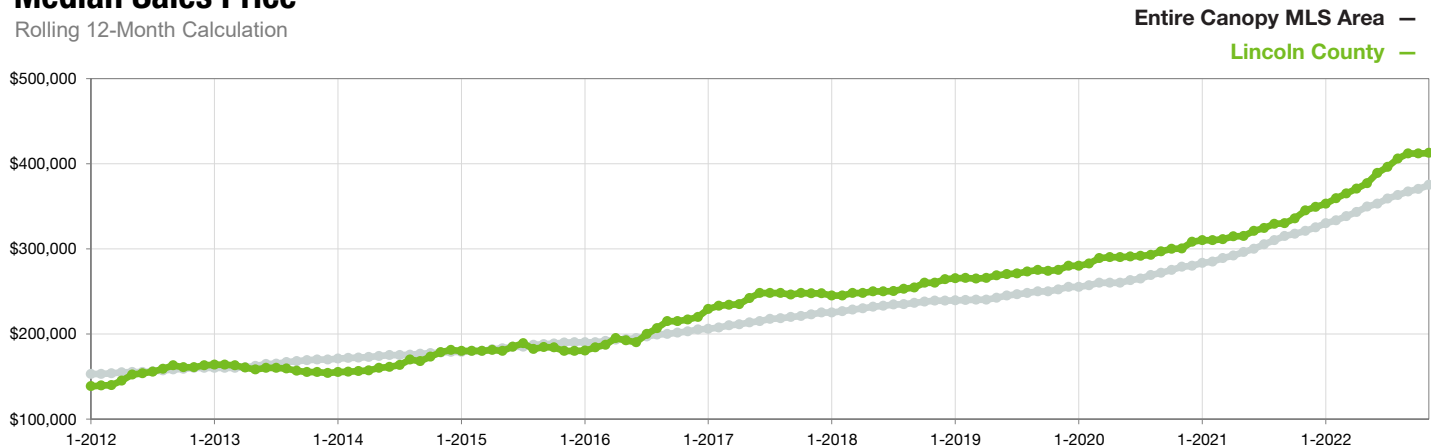
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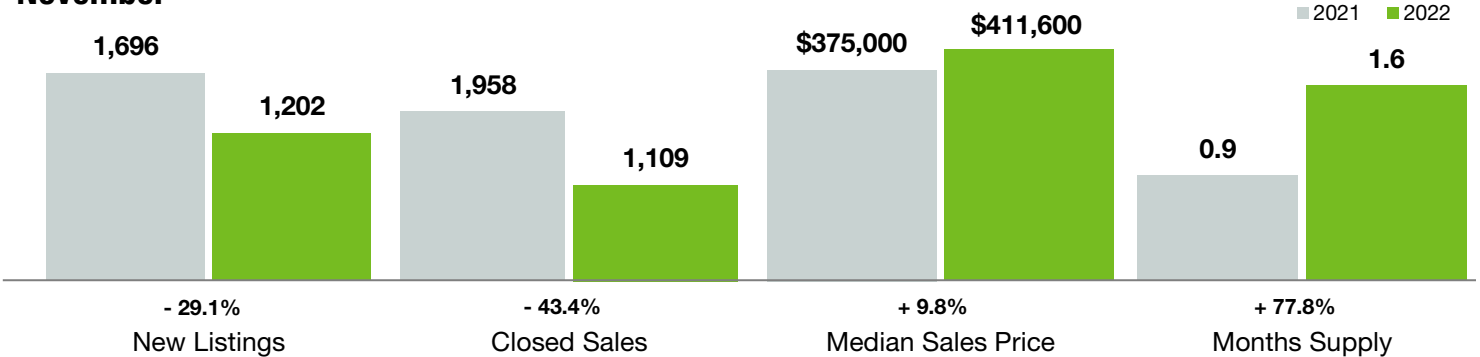
Mecklenburg County

North Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	1,696	1,202	- 29.1%	23,689	20,750	- 12.4%
Pending Sales	1,741	1,033	- 40.7%	22,046	17,086	- 22.5%
Closed Sales	1,958	1,109	- 43.4%	21,415	17,938	- 16.2%
Median Sales Price*	\$375,000	\$411,600	+ 9.8%	\$350,500	\$415,000	+ 18.4%
Average Sales Price*	\$453,534	\$511,475	+ 12.8%	\$437,864	\$509,806	+ 16.4%
Percent of Original List Price Received*	101.0%	96.1%	- 4.9%	101.3%	101.0%	- 0.3%
List to Close	78	90	+ 15.4%	74	75	+ 1.4%
Days on Market Until Sale	20	34	+ 70.0%	19	19	0.0%
Cumulative Days on Market Until Sale	19	32	+ 68.4%	20	18	- 10.0%
Average List Price	\$459,892	\$519,236	+ 12.9%	\$454,849	\$527,989	+ 16.1%
Inventory of Homes for Sale	1,698	2,489	+ 46.6%	--	--	--
Months Supply of Inventory	0.9	1.6	+ 77.8%	--	--	--

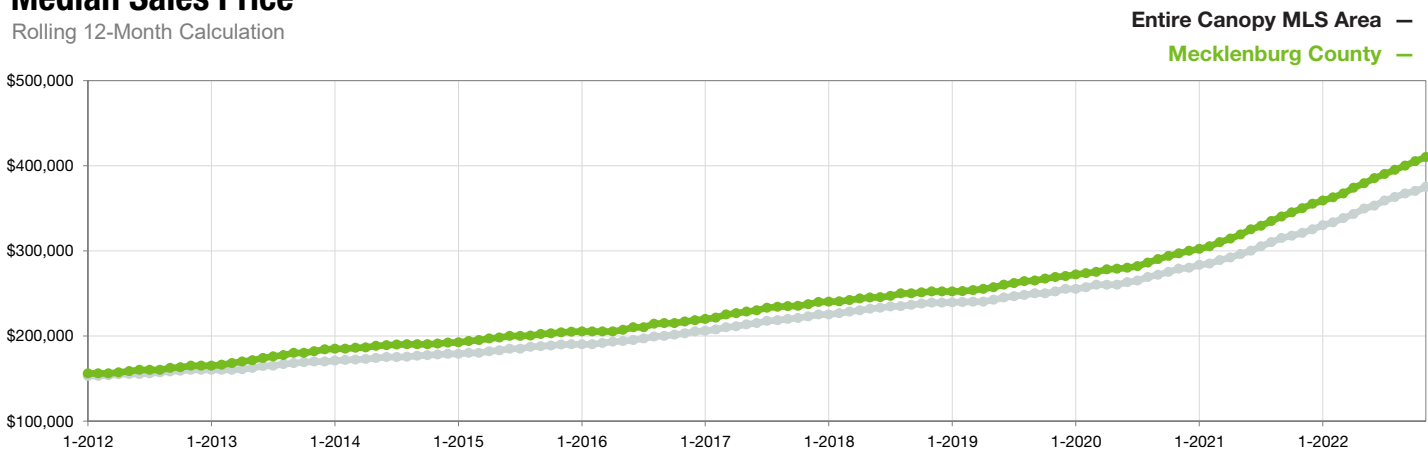
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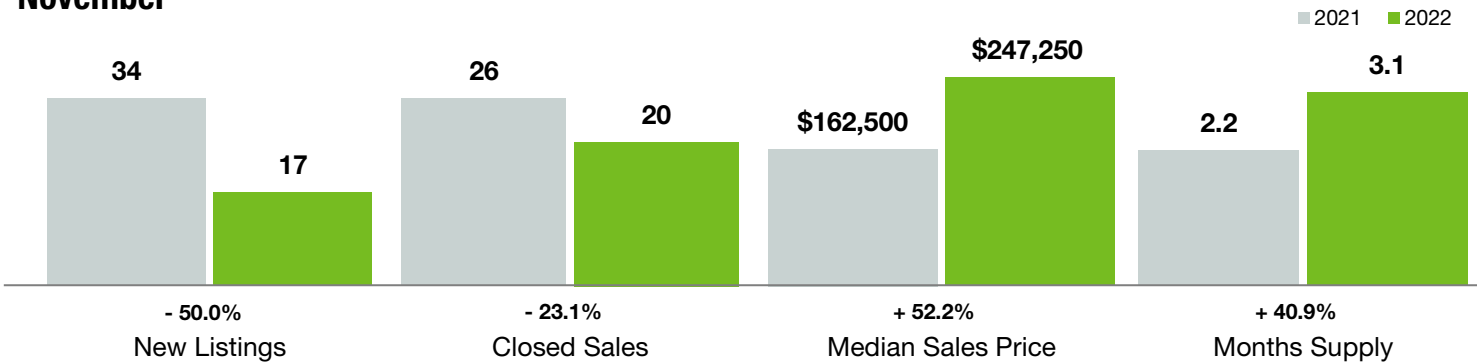
Montgomery County

North Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	34	17	- 50.0%	419	376	- 10.3%
Pending Sales	30	13	- 56.7%	382	299	- 21.7%
Closed Sales	26	20	- 23.1%	370	302	- 18.4%
Median Sales Price*	\$162,500	\$247,250	+ 52.2%	\$160,600	\$186,000	+ 15.8%
Average Sales Price*	\$277,308	\$387,725	+ 39.8%	\$279,531	\$315,029	+ 12.7%
Percent of Original List Price Received*	95.3%	90.2%	- 5.4%	93.5%	93.4%	- 0.1%
List to Close	75	98	+ 30.7%	106	80	- 24.5%
Days on Market Until Sale	34	49	+ 44.1%	64	40	- 37.5%
Cumulative Days on Market Until Sale	34	54	+ 58.8%	69	43	- 37.7%
Average List Price	\$249,115	\$328,876	+ 32.0%	\$314,462	\$342,972	+ 9.1%
Inventory of Homes for Sale	74	83	+ 12.2%	--	--	--
Months Supply of Inventory	2.2	3.1	+ 40.9%	--	--	--

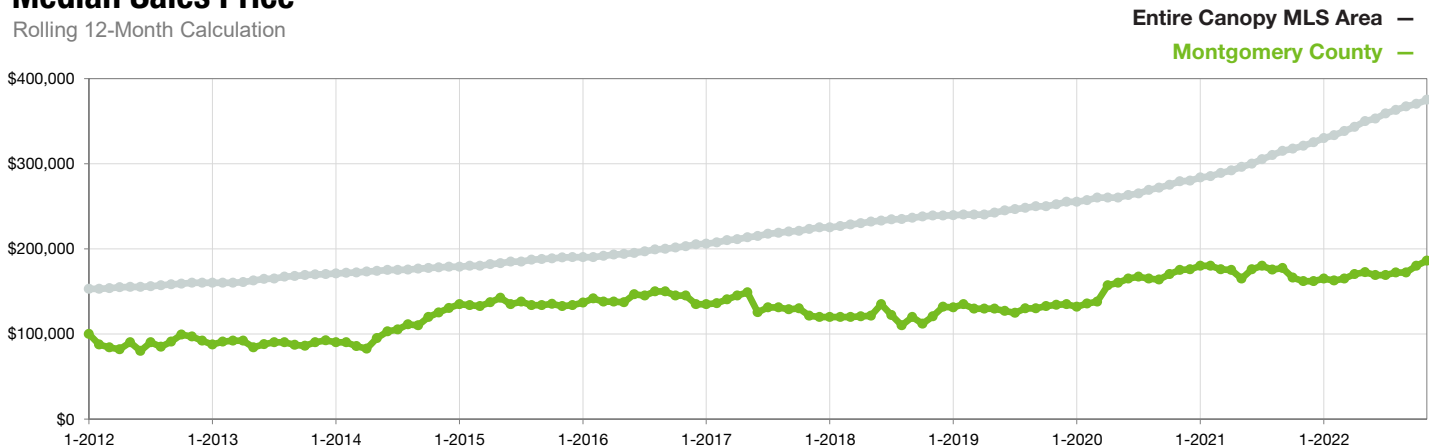
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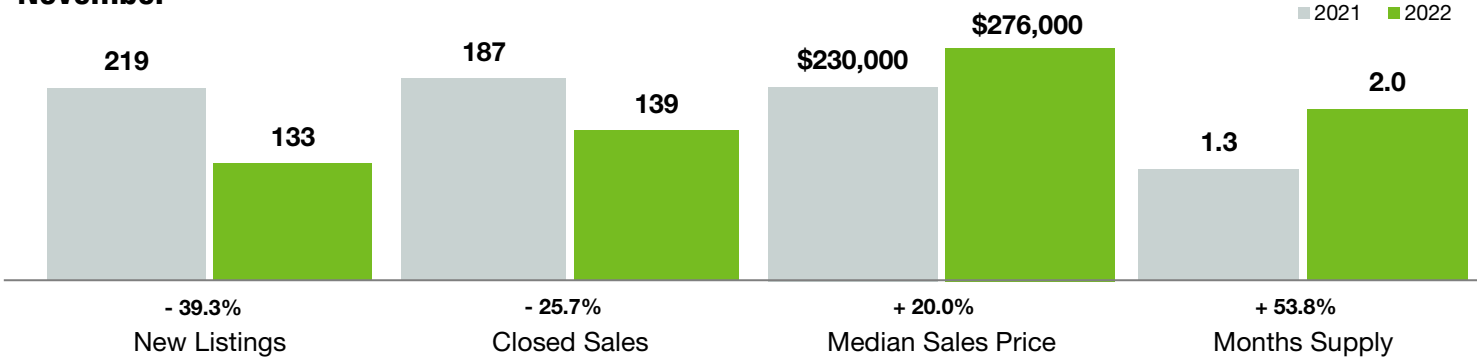
Rowan County

North Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	219	133	- 39.3%	2,375	2,392	+ 0.7%
Pending Sales	214	126	- 41.1%	2,135	1,907	- 10.7%
Closed Sales	187	139	- 25.7%	2,067	1,966	- 4.9%
Median Sales Price*	\$230,000	\$276,000	+ 20.0%	\$220,000	\$260,000	+ 18.2%
Average Sales Price*	\$264,419	\$303,324	+ 14.7%	\$244,826	\$288,710	+ 17.9%
Percent of Original List Price Received*	97.2%	95.5%	- 1.7%	98.8%	98.6%	- 0.2%
List to Close	77	85	+ 10.4%	74	72	- 2.7%
Days on Market Until Sale	23	31	+ 34.8%	20	21	+ 5.0%
Cumulative Days on Market Until Sale	24	35	+ 45.8%	21	23	+ 9.5%
Average List Price	\$269,145	\$290,736	+ 8.0%	\$255,992	\$310,132	+ 21.1%
Inventory of Homes for Sale	243	342	+ 40.7%	--	--	--
Months Supply of Inventory	1.3	2.0	+ 53.8%	--	--	--

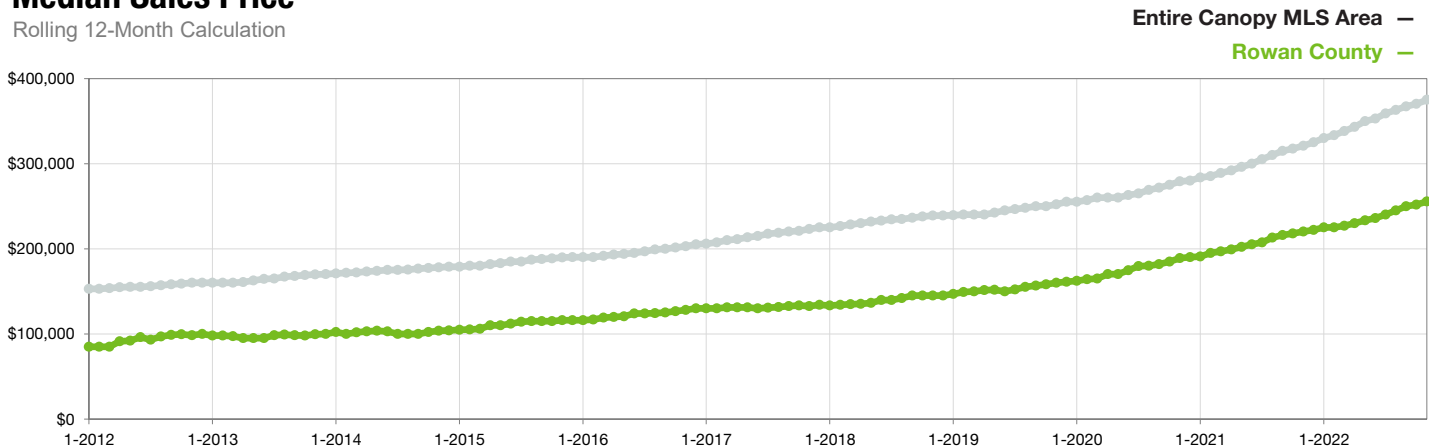
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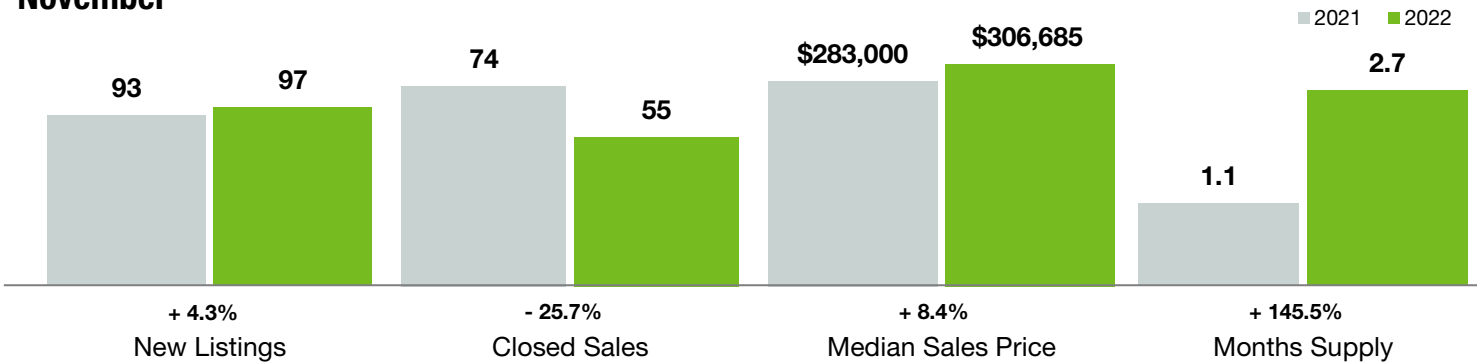
Stanly County

North Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	93	97	+ 4.3%	1,031	1,225	+ 18.8%
Pending Sales	83	67	- 19.3%	937	948	+ 1.2%
Closed Sales	74	55	- 25.7%	878	942	+ 7.3%
Median Sales Price*	\$283,000	\$306,685	+ 8.4%	\$224,000	\$290,000	+ 29.5%
Average Sales Price*	\$286,598	\$354,617	+ 23.7%	\$255,631	\$319,360	+ 24.9%
Percent of Original List Price Received*	98.4%	94.9%	- 3.6%	98.7%	97.9%	- 0.8%
List to Close	60	107	+ 78.3%	68	82	+ 20.6%
Days on Market Until Sale	21	29	+ 38.1%	24	23	- 4.2%
Cumulative Days on Market Until Sale	22	32	+ 45.5%	23	22	- 4.3%
Average List Price	\$288,487	\$328,693	+ 13.9%	\$271,711	\$329,362	+ 21.2%
Inventory of Homes for Sale	94	228	+ 142.6%	--	--	--
Months Supply of Inventory	1.1	2.7	+ 145.5%	--	--	--

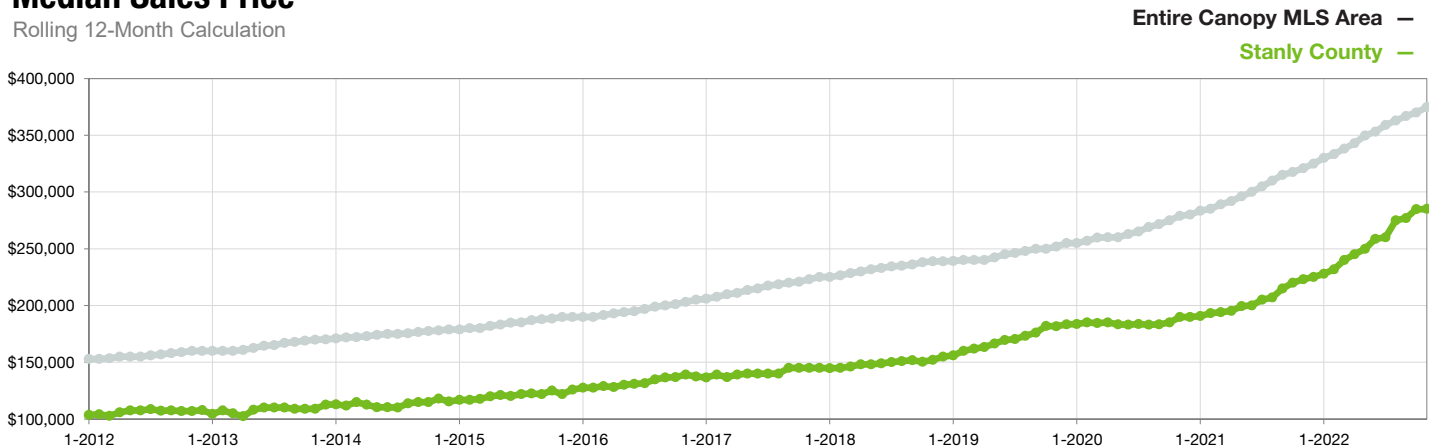
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November



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for November 2022

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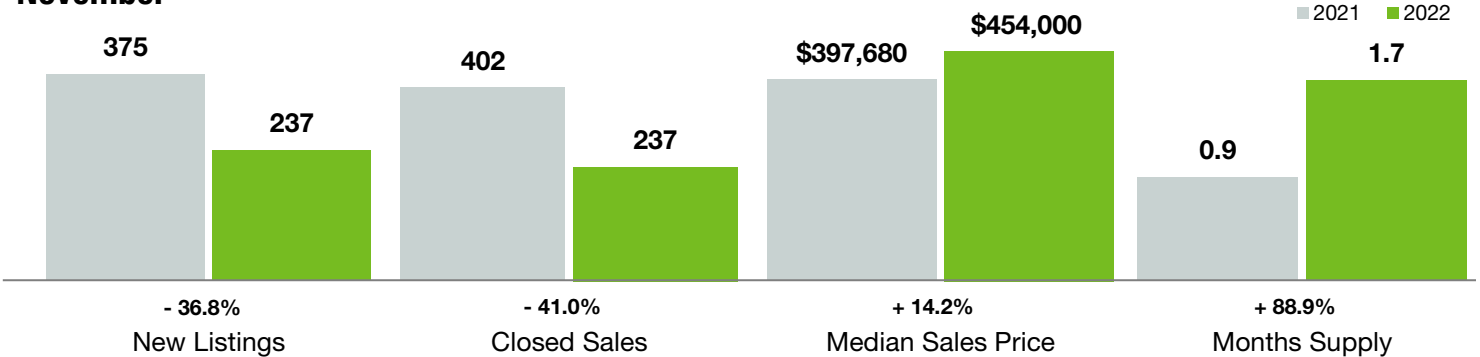
Union County

North Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	375	237	- 36.8%	5,337	4,805	- 10.0%
Pending Sales	380	213	- 43.9%	4,914	3,835	- 22.0%
Closed Sales	402	237	- 41.0%	4,633	4,064	- 12.3%
Median Sales Price*	\$397,680	\$454,000	+ 14.2%	\$376,990	\$444,000	+ 17.8%
Average Sales Price*	\$477,474	\$522,335	+ 9.4%	\$453,071	\$540,945	+ 19.4%
Percent of Original List Price Received*	101.4%	94.6%	- 6.7%	101.9%	100.4%	- 1.5%
List to Close	73	95	+ 30.1%	71	85	+ 19.7%
Days on Market Until Sale	21	34	+ 61.9%	16	19	+ 18.8%
Cumulative Days on Market Until Sale	19	37	+ 94.7%	17	24	+ 41.2%
Average List Price	\$477,289	\$538,548	+ 12.8%	\$468,789	\$576,532	+ 23.0%
Inventory of Homes for Sale	370	571	+ 54.3%	--	--	--
Months Supply of Inventory	0.9	1.7	+ 88.9%	--	--	--

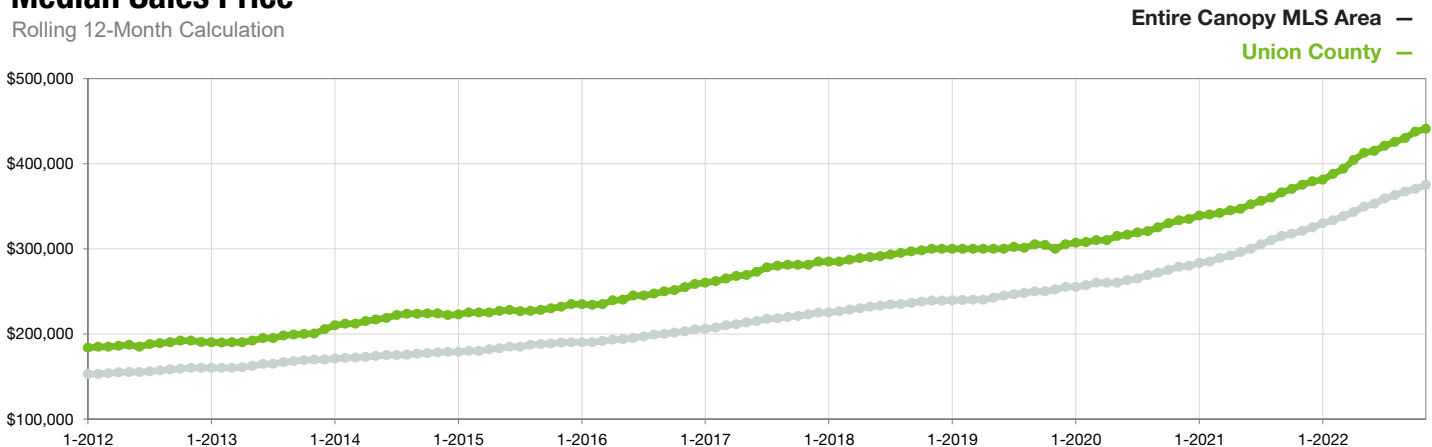
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November



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for November 2022

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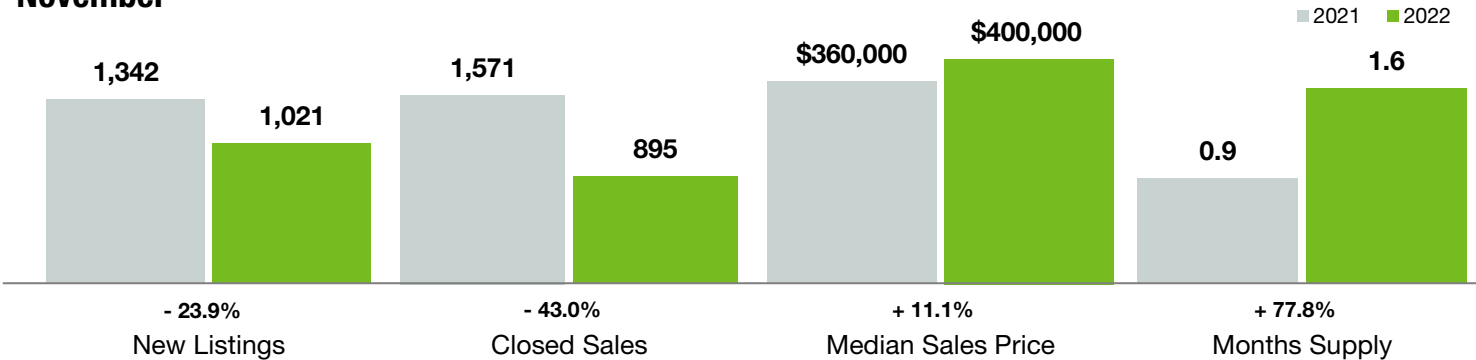
City of Charlotte

North Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	1,342	1,021	- 23.9%	18,971	16,694	- 12.0%
Pending Sales	1,360	867	- 36.3%	17,629	13,690	- 22.3%
Closed Sales	1,571	895	- 43.0%	17,136	14,312	- 16.5%
Median Sales Price*	\$360,000	\$400,000	+ 11.1%	\$337,845	\$396,000	+ 17.2%
Average Sales Price*	\$436,754	\$488,929	+ 11.9%	\$426,534	\$493,995	+ 15.8%
Percent of Original List Price Received*	100.9%	96.0%	- 4.9%	101.3%	101.0%	- 0.3%
List to Close	79	88	+ 11.4%	74	73	- 1.4%
Days on Market Until Sale	20	34	+ 70.0%	19	18	- 5.3%
Cumulative Days on Market Until Sale	20	33	+ 65.0%	20	18	- 10.0%
Average List Price	\$445,814	\$505,127	+ 13.3%	\$445,010	\$508,553	+ 14.3%
Inventory of Homes for Sale	1,366	2,002	+ 46.6%	--	--	--
Months Supply of Inventory	0.9	1.6	+ 77.8%	--	--	--

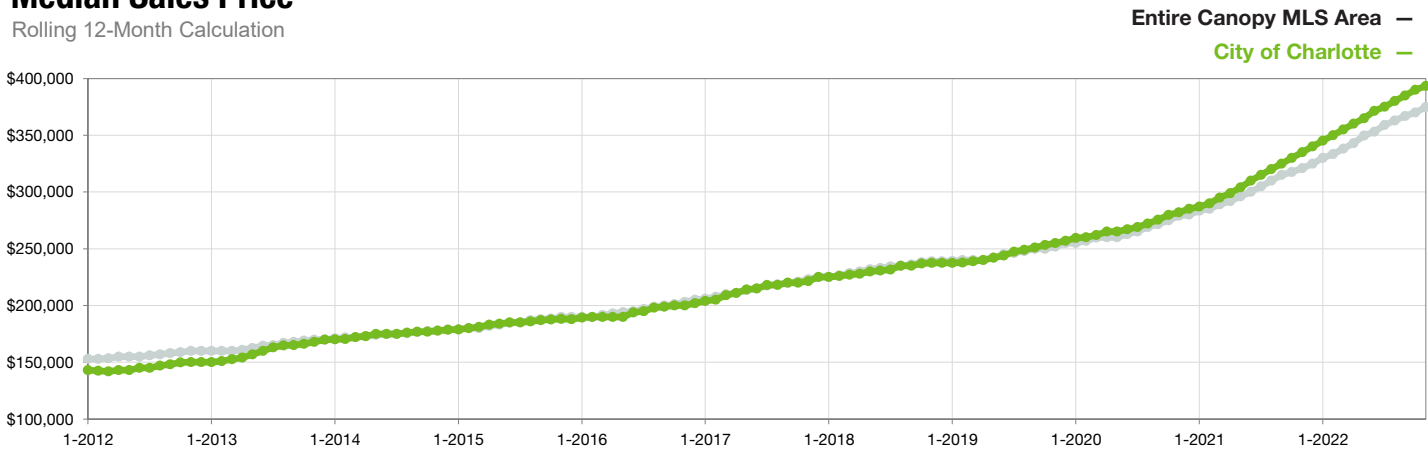
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November



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for November 2022

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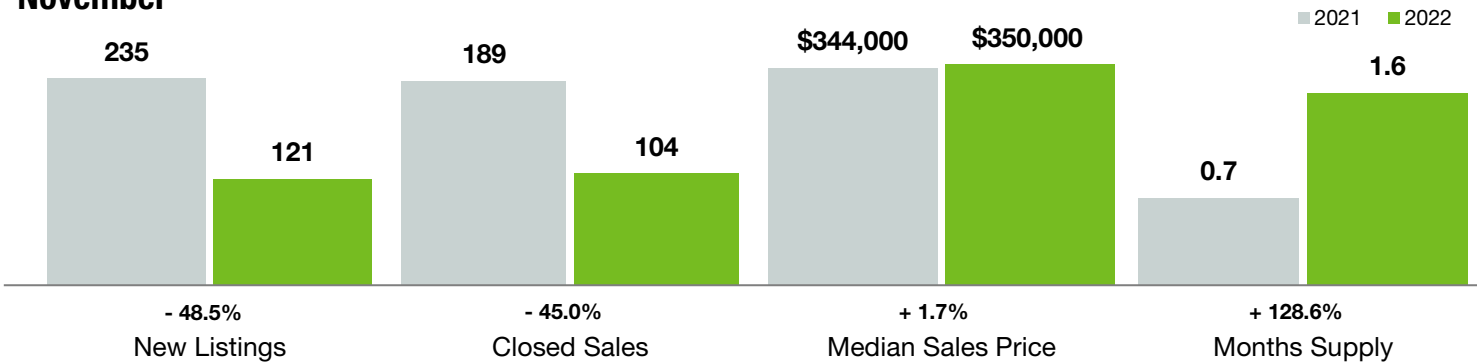
Concord

North Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	235	121	- 48.5%	2,583	2,185	- 15.4%
Pending Sales	223	116	- 48.0%	2,404	1,798	- 25.2%
Closed Sales	189	104	- 45.0%	2,286	1,951	- 14.7%
Median Sales Price*	\$344,000	\$350,000	+ 1.7%	\$311,883	\$370,500	+ 18.8%
Average Sales Price*	\$370,258	\$384,303	+ 3.8%	\$336,404	\$397,118	+ 18.0%
Percent of Original List Price Received*	101.2%	95.2%	- 5.9%	101.6%	100.7%	- 0.9%
List to Close	56	82	+ 46.4%	61	70	+ 14.8%
Days on Market Until Sale	15	38	+ 153.3%	14	16	+ 14.3%
Cumulative Days on Market Until Sale	16	38	+ 137.5%	15	16	+ 6.7%
Average List Price	\$369,433	\$378,898	+ 2.6%	\$348,380	\$393,349	+ 12.9%
Inventory of Homes for Sale	154	262	+ 70.1%	--	--	--
Months Supply of Inventory	0.7	1.6	+ 128.6%	--	--	--

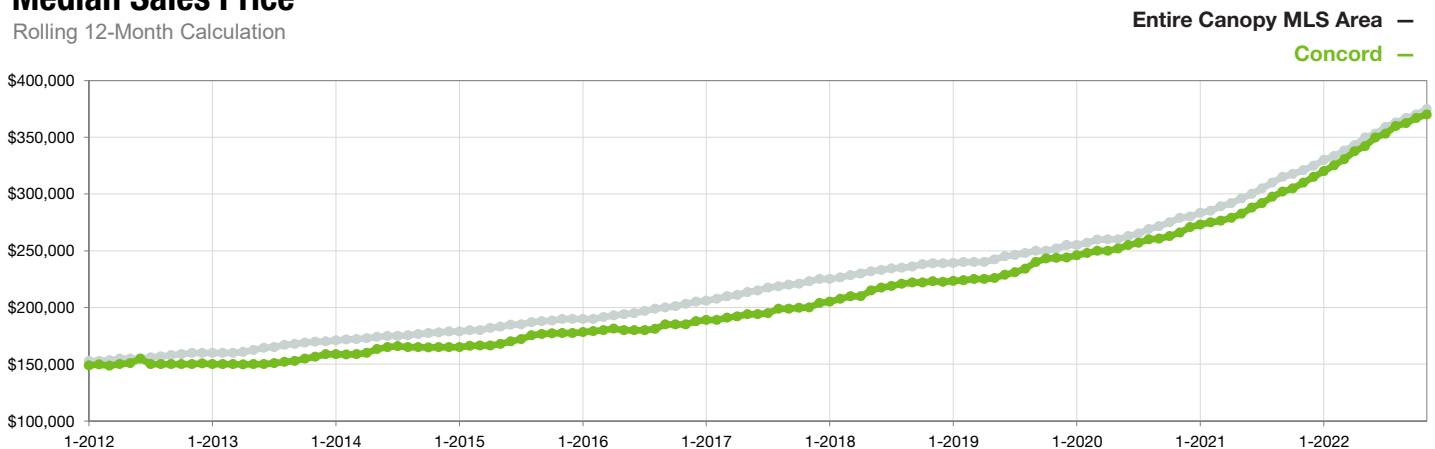
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November



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for November 2022

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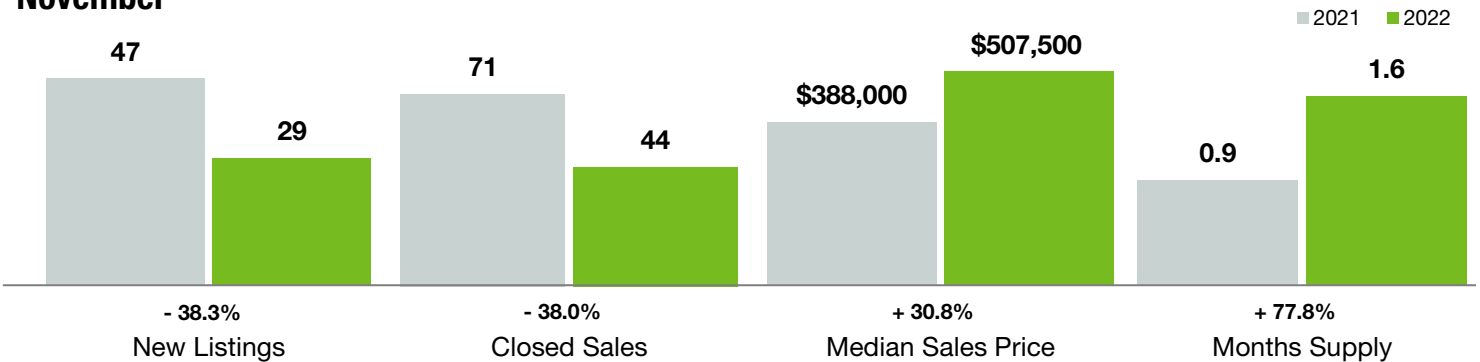
Cornelius

North Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	47	29	- 38.3%	852	766	- 10.1%
Pending Sales	55	25	- 54.5%	798	625	- 21.7%
Closed Sales	71	44	- 38.0%	805	625	- 22.4%
Median Sales Price*	\$388,000	\$507,500	+ 30.8%	\$395,000	\$486,000	+ 23.0%
Average Sales Price*	\$744,252	\$829,067	+ 11.4%	\$636,551	\$736,225	+ 15.7%
Percent of Original List Price Received*	100.0%	95.5%	- 4.5%	100.4%	100.1%	- 0.3%
List to Close	55	68	+ 23.6%	61	57	- 6.6%
Days on Market Until Sale	19	25	+ 31.6%	19	18	- 5.3%
Cumulative Days on Market Until Sale	13	27	+ 107.7%	21	18	- 14.3%
Average List Price	\$666,413	\$755,452	+ 13.4%	\$662,337	\$823,191	+ 24.3%
Inventory of Homes for Sale	62	86	+ 38.7%	--	--	--
Months Supply of Inventory	0.9	1.6	+ 77.8%	--	--	--

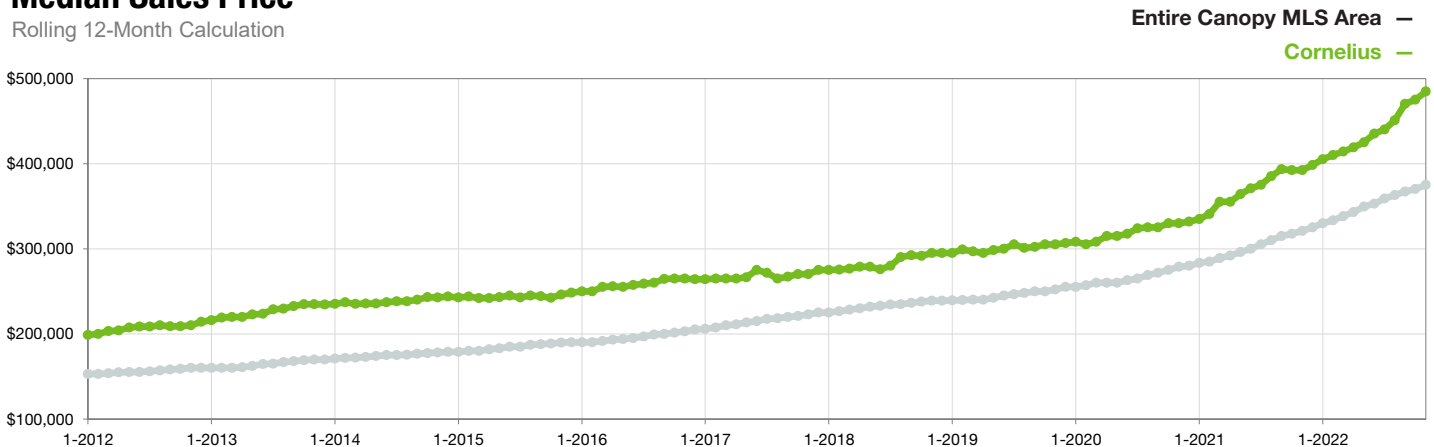
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November



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Local Market Update for November 2022

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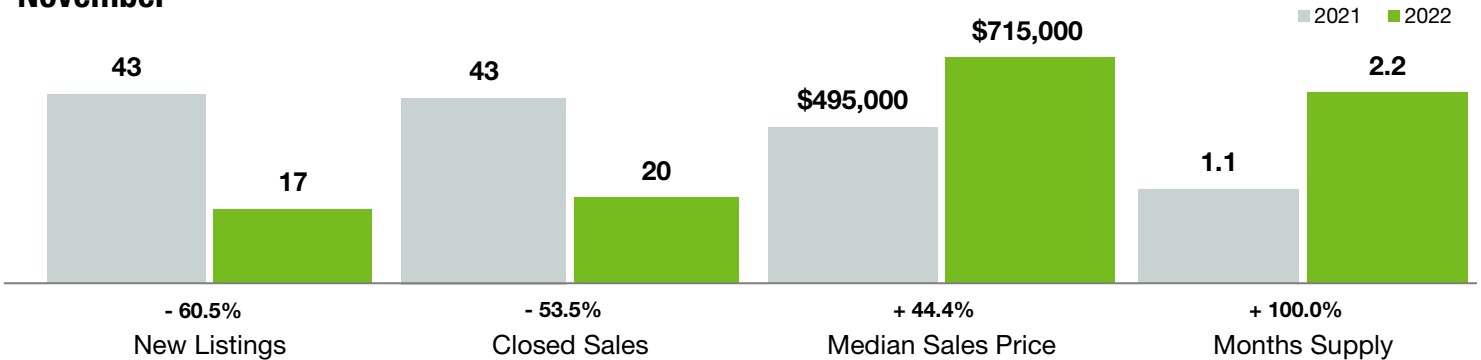
Davidson

North Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	43	17	- 60.5%	547	518	- 5.3%
Pending Sales	44	26	- 40.9%	510	408	- 20.0%
Closed Sales	43	20	- 53.5%	535	426	- 20.4%
Median Sales Price*	\$495,000	\$715,000	+ 44.4%	\$505,000	\$594,750	+ 17.8%
Average Sales Price*	\$554,334	\$825,912	+ 49.0%	\$592,362	\$692,623	+ 16.9%
Percent of Original List Price Received*	100.5%	92.5%	- 8.0%	100.6%	100.1%	- 0.5%
List to Close	80	84	+ 5.0%	88	82	- 6.8%
Days on Market Until Sale	37	32	- 13.5%	36	29	- 19.4%
Cumulative Days on Market Until Sale	21	31	+ 47.6%	29	22	- 24.1%
Average List Price	\$622,385	\$733,789	+ 17.9%	\$619,576	\$752,549	+ 21.5%
Inventory of Homes for Sale	50	81	+ 62.0%	--	--	--
Months Supply of Inventory	1.1	2.2	+ 100.0%	--	--	--

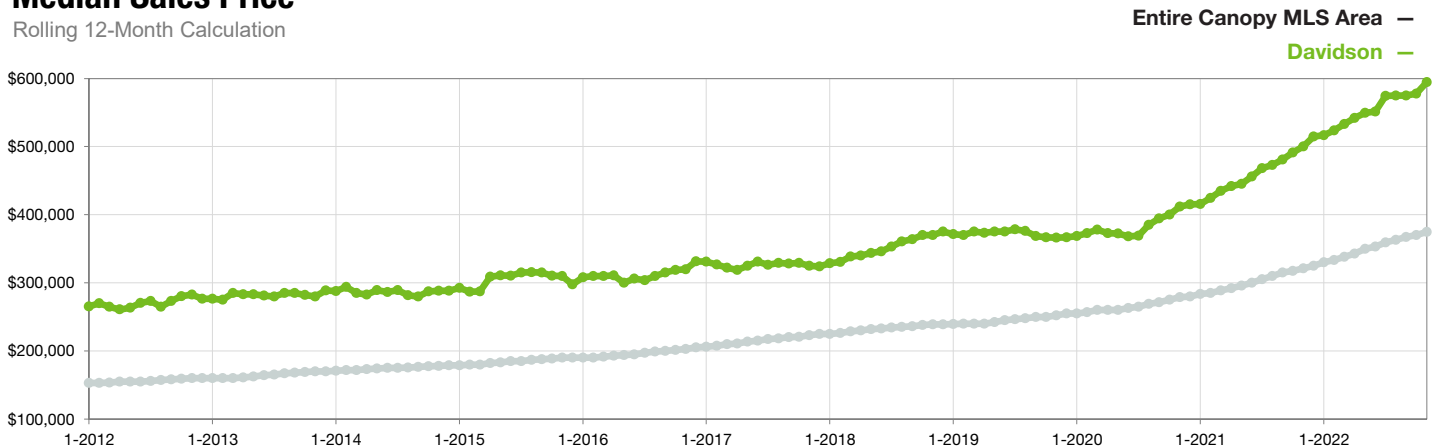
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November



Median Sales Price

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Local Market Update for November 2022



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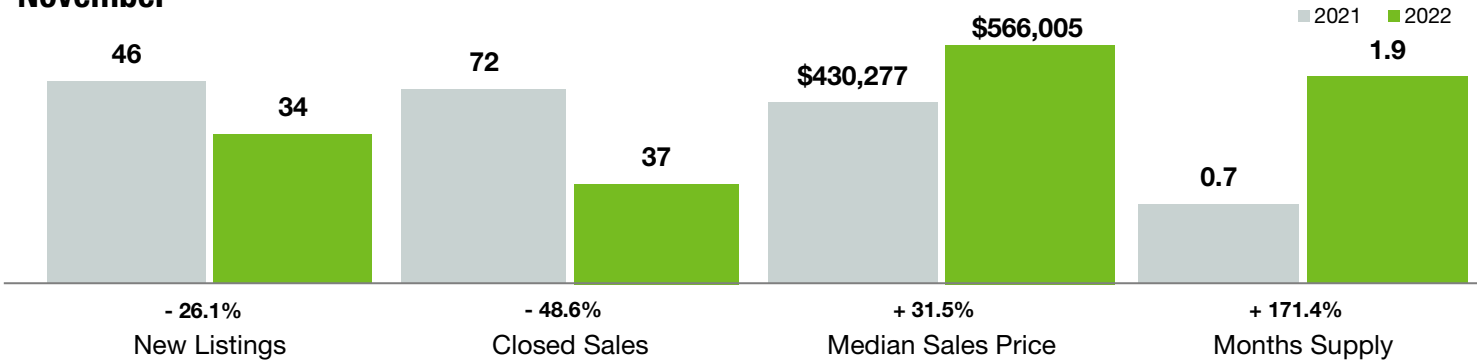
Denver

North Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	46	34	- 26.1%	930	714	- 23.2%
Pending Sales	58	24	- 58.6%	915	580	- 36.6%
Closed Sales	72	37	- 48.6%	896	657	- 26.7%
Median Sales Price*	\$430,277	\$566,005	+ 31.5%	\$393,070	\$481,000	+ 22.4%
Average Sales Price*	\$505,100	\$678,416	+ 34.3%	\$480,846	\$589,179	+ 22.5%
Percent of Original List Price Received*	99.4%	97.9%	- 1.5%	100.3%	99.8%	- 0.5%
List to Close	140	98	- 30.0%	100	89	- 11.0%
Days on Market Until Sale	65	26	- 60.0%	35	23	- 34.3%
Cumulative Days on Market Until Sale	38	26	- 31.6%	31	17	- 45.2%
Average List Price	\$587,418	\$705,176	+ 20.0%	\$515,502	\$620,557	+ 20.4%
Inventory of Homes for Sale	61	99	+ 62.3%	--	--	--
Months Supply of Inventory	0.7	1.9	+ 171.4%	--	--	--

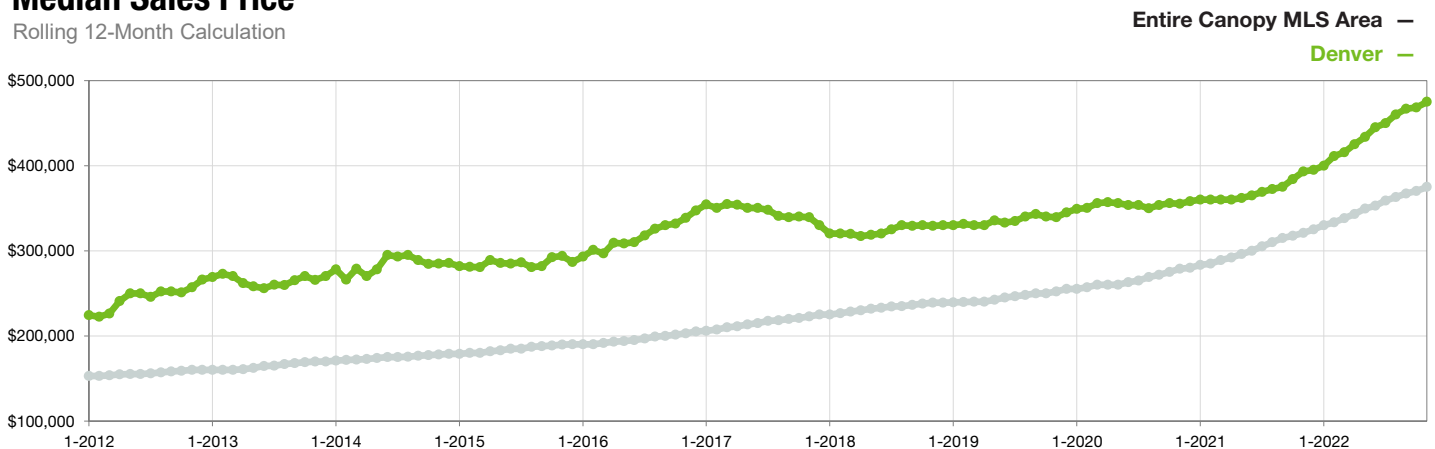
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November



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Local Market Update for November 2022

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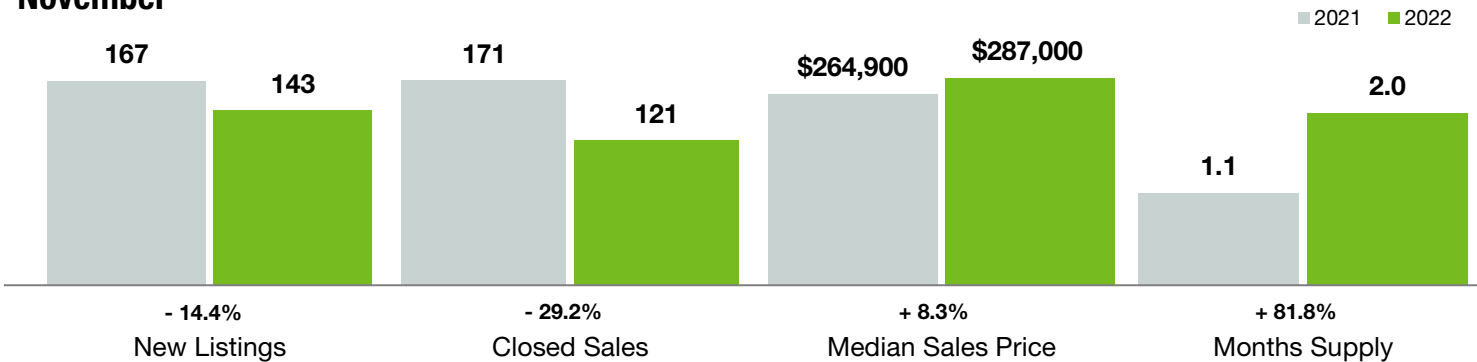
Gastonia

North Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	167	143	- 14.4%	1,995	2,036	+ 2.1%
Pending Sales	150	111	- 26.0%	1,794	1,629	- 9.2%
Closed Sales	171	121	- 29.2%	1,728	1,700	- 1.6%
Median Sales Price*	\$264,900	\$287,000	+ 8.3%	\$241,445	\$285,500	+ 18.2%
Average Sales Price*	\$273,235	\$306,665	+ 12.2%	\$251,940	\$297,539	+ 18.1%
Percent of Original List Price Received*	100.0%	95.6%	- 4.4%	100.5%	99.3%	- 1.2%
List to Close	66	89	+ 34.8%	69	73	+ 5.8%
Days on Market Until Sale	20	32	+ 60.0%	18	20	+ 11.1%
Cumulative Days on Market Until Sale	20	36	+ 80.0%	18	20	+ 11.1%
Average List Price	\$299,230	\$298,091	- 0.4%	\$258,313	\$301,156	+ 16.6%
Inventory of Homes for Sale	169	291	+ 72.2%	--	--	--
Months Supply of Inventory	1.1	2.0	+ 81.8%	--	--	--

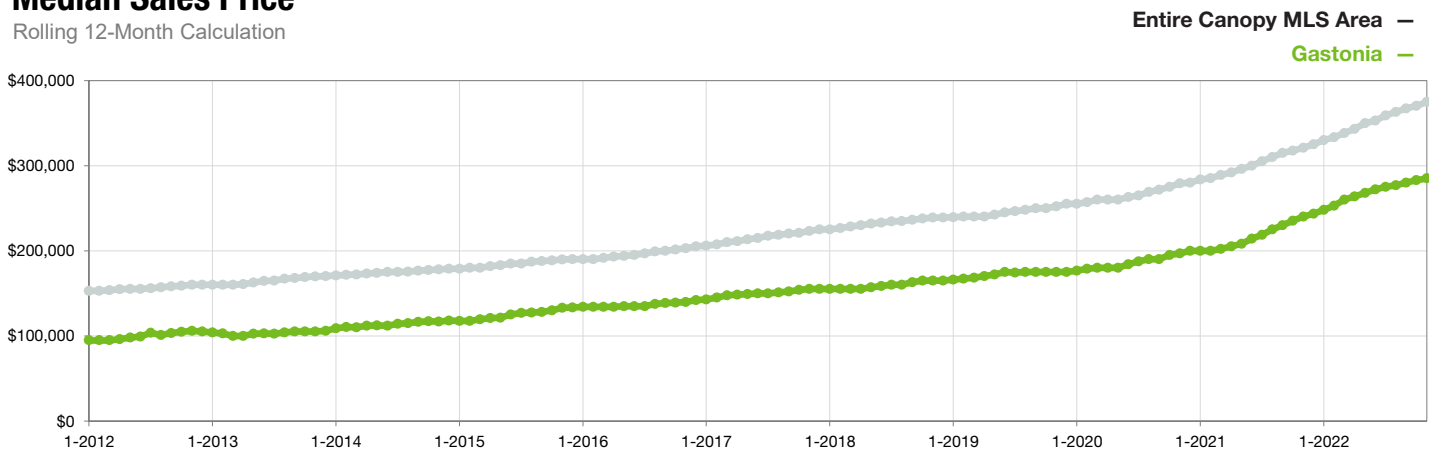
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November



Median Sales Price

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Local Market Update for November 2022

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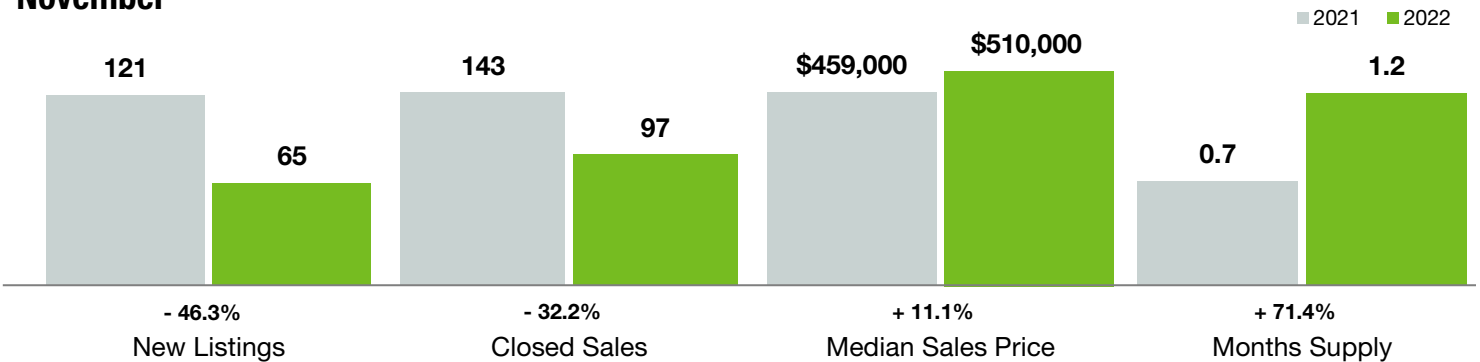
Huntersville

North Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	121	65	- 46.3%	1,849	1,578	- 14.7%
Pending Sales	140	59	- 57.9%	1,743	1,354	- 22.3%
Closed Sales	143	97	- 32.2%	1,630	1,523	- 6.6%
Median Sales Price*	\$459,000	\$510,000	+ 11.1%	\$401,000	\$519,239	+ 29.5%
Average Sales Price*	\$496,718	\$549,887	+ 10.7%	\$444,738	\$544,446	+ 22.4%
Percent of Original List Price Received*	102.7%	97.2%	- 5.4%	102.0%	101.5%	- 0.5%
List to Close	72	95	+ 31.9%	76	98	+ 28.9%
Days on Market Until Sale	14	27	+ 92.9%	18	25	+ 38.9%
Cumulative Days on Market Until Sale	11	28	+ 154.5%	15	19	+ 26.7%
Average List Price	\$532,132	\$571,517	+ 7.4%	\$467,251	\$557,743	+ 19.4%
Inventory of Homes for Sale	104	152	+ 46.2%	--	--	--
Months Supply of Inventory	0.7	1.2	+ 71.4%	--	--	--

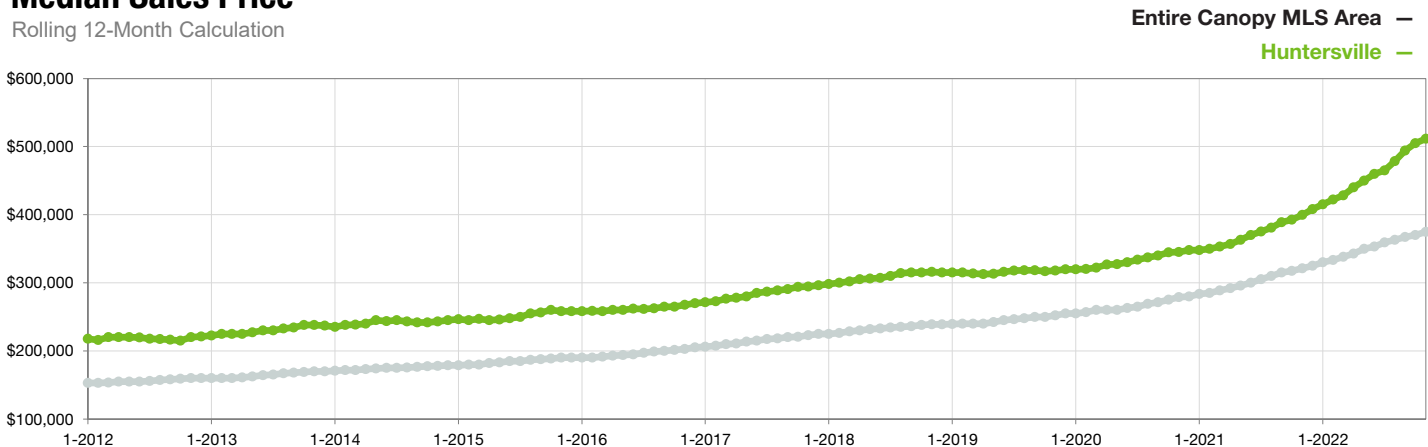
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November



Median Sales Price

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Local Market Update for November 2022

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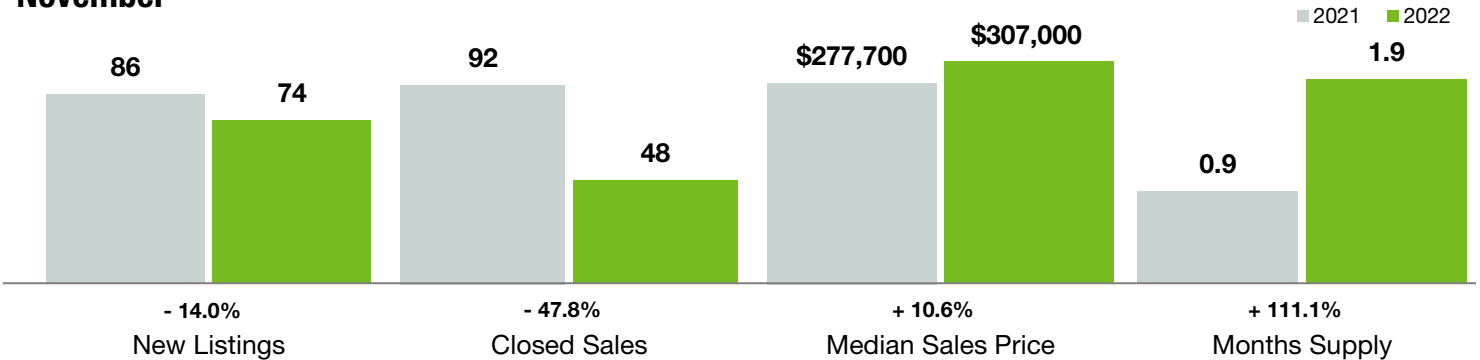
Kannapolis

North Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	86	74	- 14.0%	1,110	1,028	- 7.4%
Pending Sales	99	63	- 36.4%	1,026	819	- 20.2%
Closed Sales	92	48	- 47.8%	998	836	- 16.2%
Median Sales Price*	\$277,700	\$307,000	+ 10.6%	\$239,800	\$280,000	+ 16.8%
Average Sales Price*	\$300,386	\$322,579	+ 7.4%	\$252,667	\$291,037	+ 15.2%
Percent of Original List Price Received*	99.0%	92.8%	- 6.3%	99.2%	99.0%	- 0.2%
List to Close	61	106	+ 73.8%	59	63	+ 6.8%
Days on Market Until Sale	18	62	+ 244.4%	14	21	+ 50.0%
Cumulative Days on Market Until Sale	19	37	+ 94.7%	14	18	+ 28.6%
Average List Price	\$259,636	\$295,340	+ 13.8%	\$257,708	\$305,171	+ 18.4%
Inventory of Homes for Sale	77	141	+ 83.1%	--	--	--
Months Supply of Inventory	0.9	1.9	+ 111.1%	--	--	--

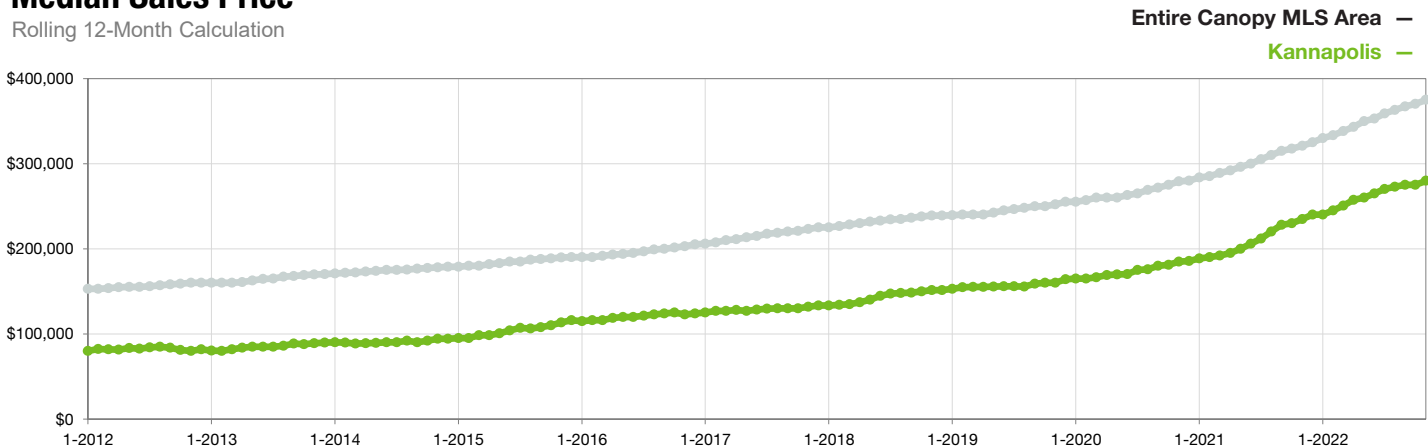
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November



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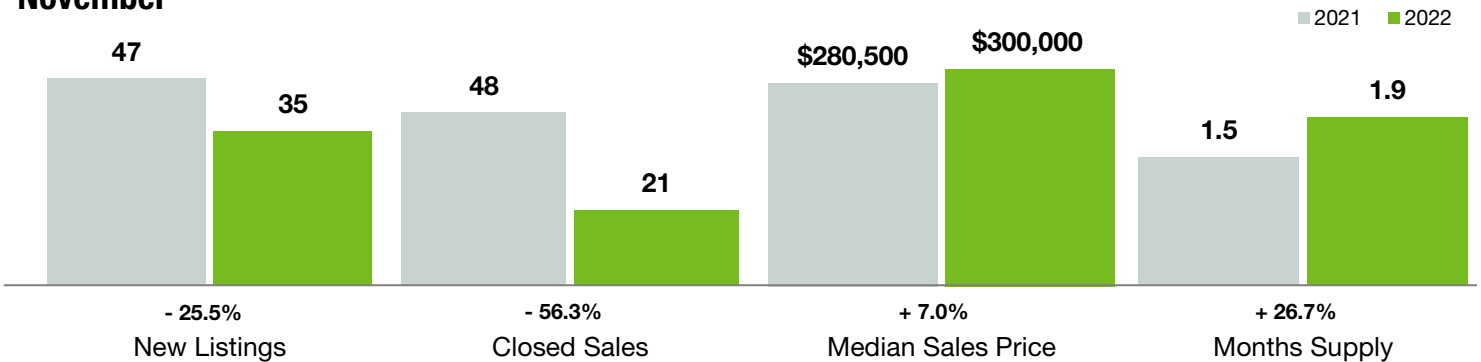
Lincolnton

North Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	47	35	- 25.5%	575	532	- 7.5%
Pending Sales	49	32	- 34.7%	527	456	- 13.5%
Closed Sales	48	21	- 56.3%	482	439	- 8.9%
Median Sales Price*	\$280,500	\$300,000	+ 7.0%	\$242,202	\$284,975	+ 17.7%
Average Sales Price*	\$313,539	\$303,902	- 3.1%	\$268,076	\$300,282	+ 12.0%
Percent of Original List Price Received*	97.5%	96.3%	- 1.2%	99.6%	99.9%	+ 0.3%
List to Close	72	63	- 12.5%	70	76	+ 8.6%
Days on Market Until Sale	25	19	- 24.0%	21	32	+ 52.4%
Cumulative Days on Market Until Sale	25	24	- 4.0%	22	36	+ 63.6%
Average List Price	\$292,983	\$298,311	+ 1.8%	\$286,200	\$307,545	+ 7.5%
Inventory of Homes for Sale	68	78	+ 14.7%	--	--	--
Months Supply of Inventory	1.5	1.9	+ 26.7%	--	--	--

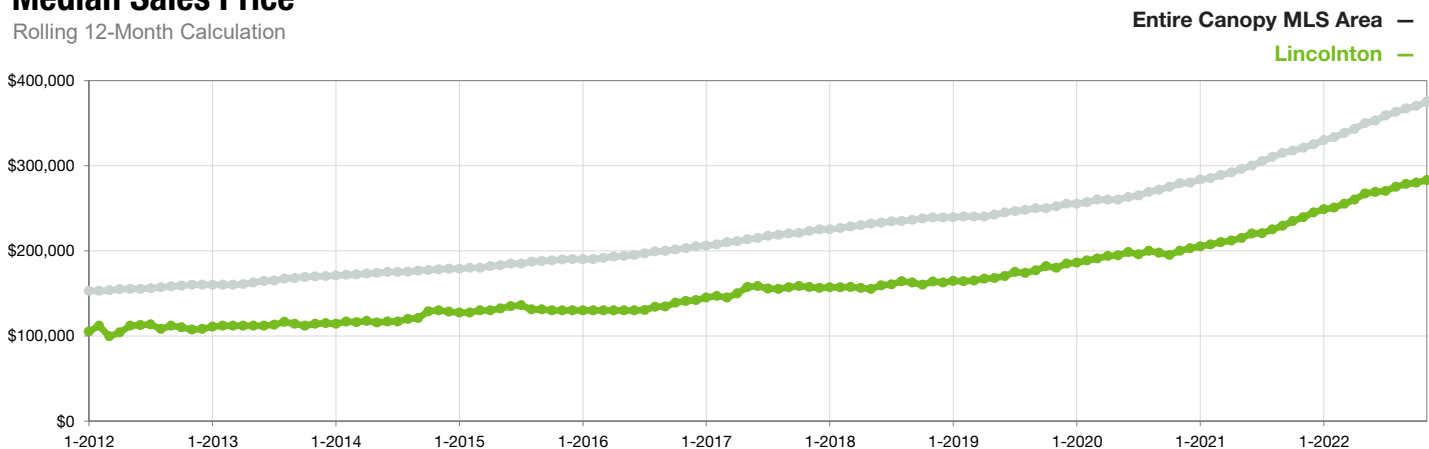
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November



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Local Market Update for November 2022



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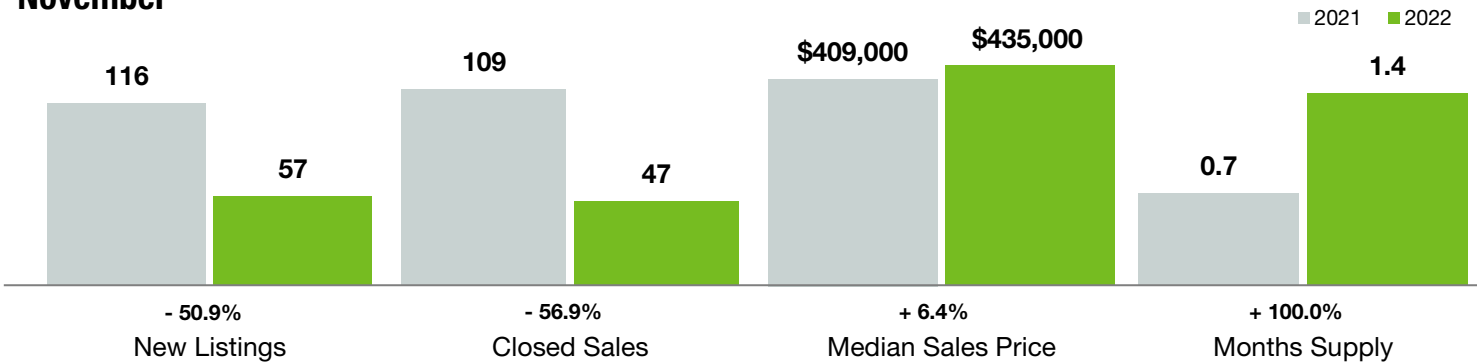
Matthews

North Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	116	57	- 50.9%	1,374	1,149	- 16.4%
Pending Sales	128	54	- 57.8%	1,286	975	- 24.2%
Closed Sales	109	47	- 56.9%	1,229	1,017	- 17.2%
Median Sales Price*	\$409,000	\$435,000	+ 6.4%	\$385,000	\$451,000	+ 17.1%
Average Sales Price*	\$519,966	\$473,869	- 8.9%	\$450,284	\$523,432	+ 16.2%
Percent of Original List Price Received*	101.5%	96.3%	- 5.1%	102.7%	102.0%	- 0.7%
List to Close	55	85	+ 54.5%	61	63	+ 3.3%
Days on Market Until Sale	13	21	+ 61.5%	13	14	+ 7.7%
Cumulative Days on Market Until Sale	13	22	+ 69.2%	13	12	- 7.7%
Average List Price	\$410,842	\$475,518	+ 15.7%	\$441,646	\$522,520	+ 18.3%
Inventory of Homes for Sale	76	124	+ 63.2%	--	--	--
Months Supply of Inventory	0.7	1.4	+ 100.0%	--	--	--

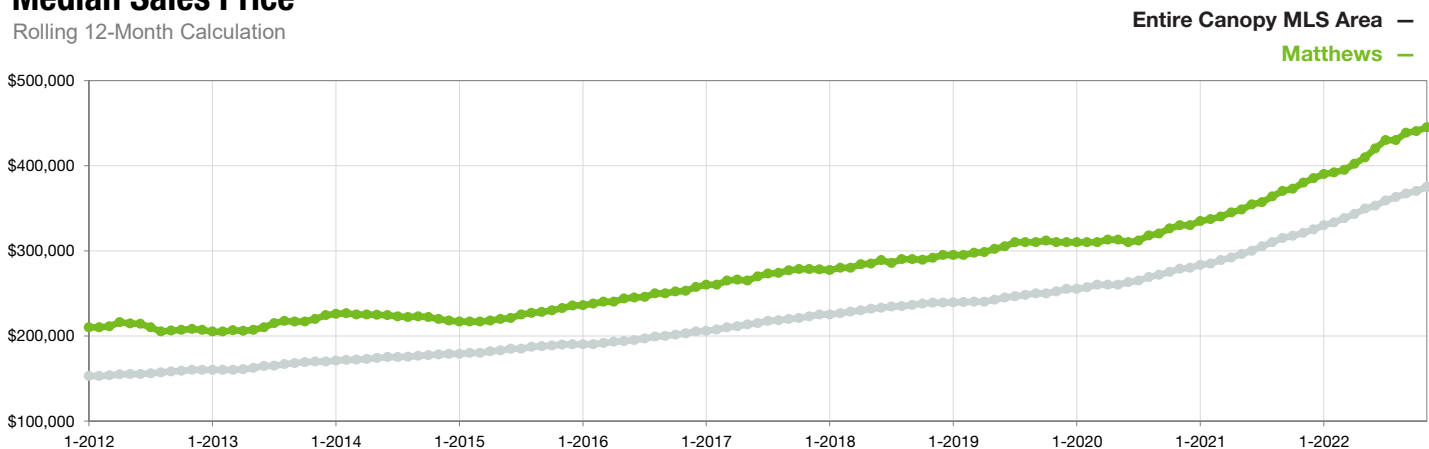
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November



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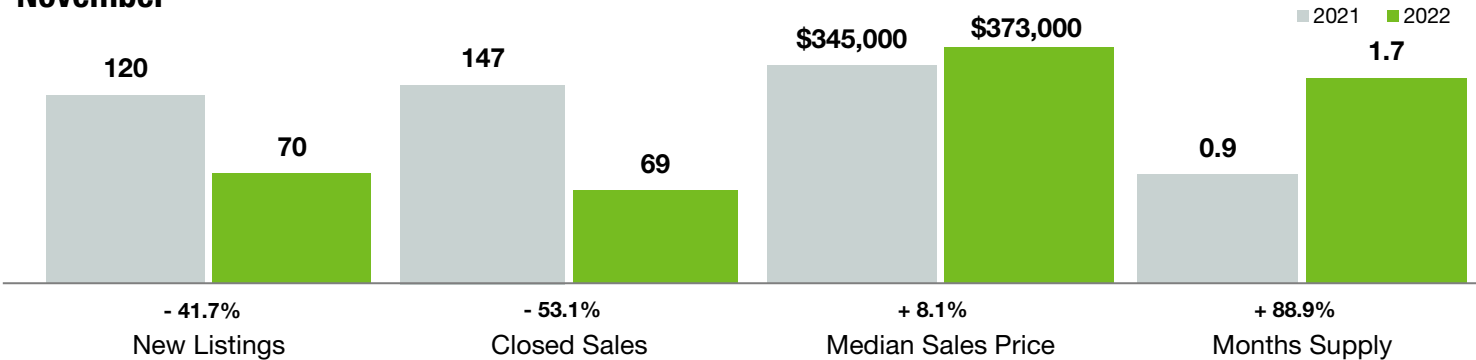
Monroe

North Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	120	70	- 41.7%	1,707	1,499	- 12.2%
Pending Sales	131	55	- 58.0%	1,557	1,219	- 21.7%
Closed Sales	147	69	- 53.1%	1,477	1,303	- 11.8%
Median Sales Price*	\$345,000	\$373,000	+ 8.1%	\$309,000	\$380,000	+ 23.0%
Average Sales Price*	\$359,841	\$377,848	+ 5.0%	\$319,287	\$387,739	+ 21.4%
Percent of Original List Price Received*	101.1%	92.4%	- 8.6%	101.0%	99.4%	- 1.6%
List to Close	81	102	+ 25.9%	81	79	- 2.5%
Days on Market Until Sale	20	39	+ 95.0%	16	21	+ 31.3%
Cumulative Days on Market Until Sale	24	46	+ 91.7%	20	23	+ 15.0%
Average List Price	\$341,393	\$407,633	+ 19.4%	\$333,646	\$397,451	+ 19.1%
Inventory of Homes for Sale	124	188	+ 51.6%	--	--	--
Months Supply of Inventory	0.9	1.7	+ 88.9%	--	--	--

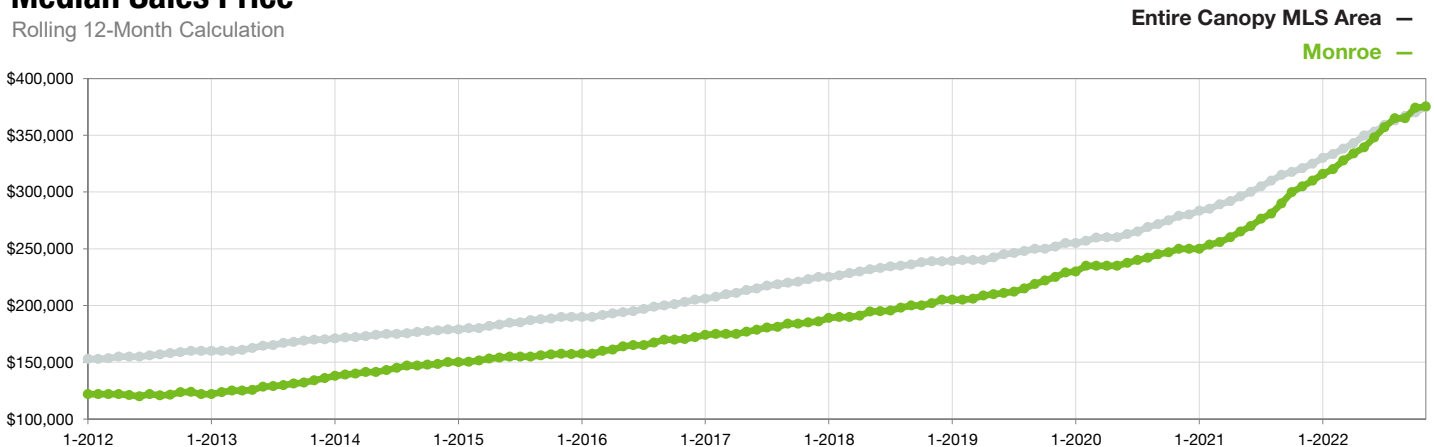
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November



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for November 2022



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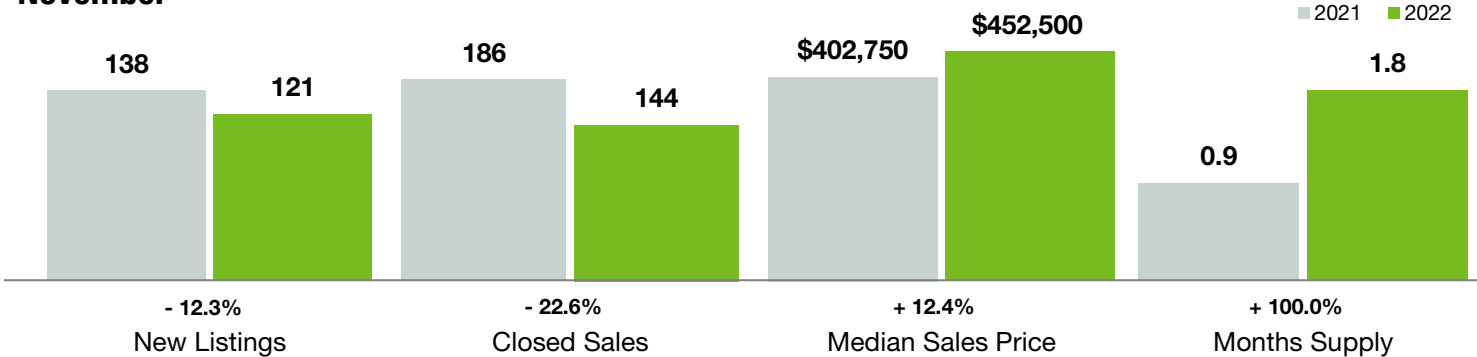
Mooreville

North Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	138	121	- 12.3%	2,440	2,091	- 14.3%
Pending Sales	148	130	- 12.2%	2,322	1,682	- 27.6%
Closed Sales	186	144	- 22.6%	2,376	1,659	- 30.2%
Median Sales Price*	\$402,750	\$452,500	+ 12.4%	\$375,000	\$457,000	+ 21.9%
Average Sales Price*	\$534,218	\$561,990	+ 5.2%	\$492,759	\$625,668	+ 27.0%
Percent of Original List Price Received*	99.9%	95.0%	- 4.9%	101.2%	99.5%	- 1.7%
List to Close	79	100	+ 26.6%	76	71	- 6.6%
Days on Market Until Sale	24	40	+ 66.7%	21	21	0.0%
Cumulative Days on Market Until Sale	24	38	+ 58.3%	20	21	+ 5.0%
Average List Price	\$558,173	\$644,591	+ 15.5%	\$542,193	\$674,920	+ 24.5%
Inventory of Homes for Sale	184	262	+ 42.4%	--	--	--
Months Supply of Inventory	0.9	1.8	+ 100.0%	--	--	--

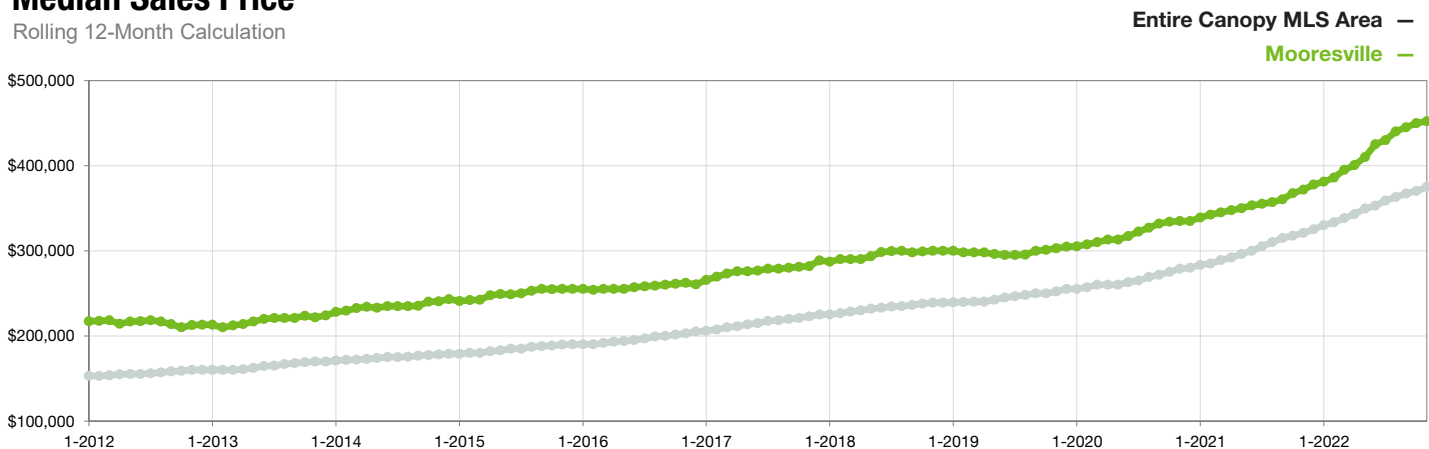
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November



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for November 2022

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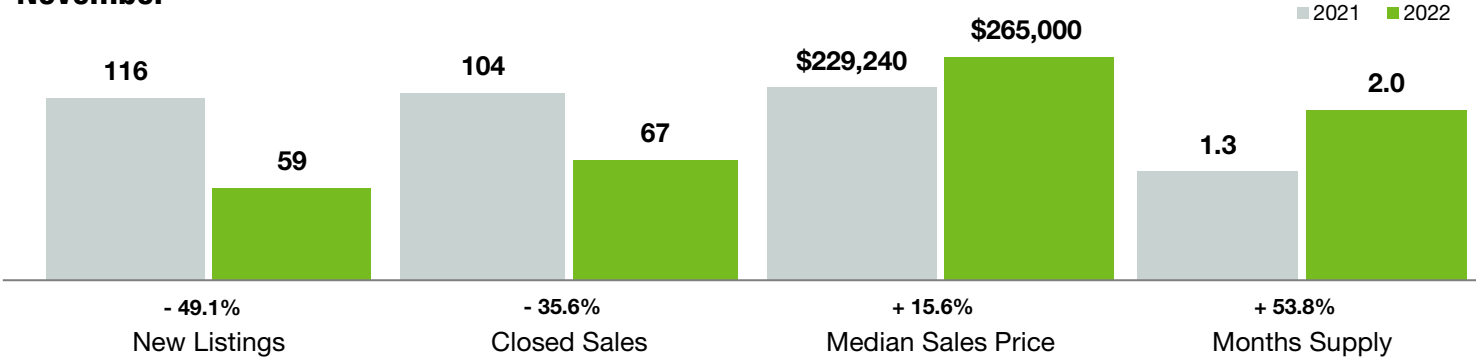
Salisbury

North Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	116	59	- 49.1%	1,332	1,276	- 4.2%
Pending Sales	107	61	- 43.0%	1,203	1,017	- 15.5%
Closed Sales	104	67	- 35.6%	1,140	1,068	- 6.3%
Median Sales Price*	\$229,240	\$265,000	+ 15.6%	\$215,990	\$255,000	+ 18.1%
Average Sales Price*	\$259,223	\$280,008	+ 8.0%	\$241,558	\$284,631	+ 17.8%
Percent of Original List Price Received*	96.6%	95.3%	- 1.3%	98.5%	98.8%	+ 0.3%
List to Close	79	79	0.0%	74	76	+ 2.7%
Days on Market Until Sale	26	27	+ 3.8%	21	19	- 9.5%
Cumulative Days on Market Until Sale	26	33	+ 26.9%	21	22	+ 4.8%
Average List Price	\$268,179	\$299,519	+ 11.7%	\$251,187	\$294,554	+ 17.3%
Inventory of Homes for Sale	132	181	+ 37.1%	--	--	--
Months Supply of Inventory	1.3	2.0	+ 53.8%	--	--	--

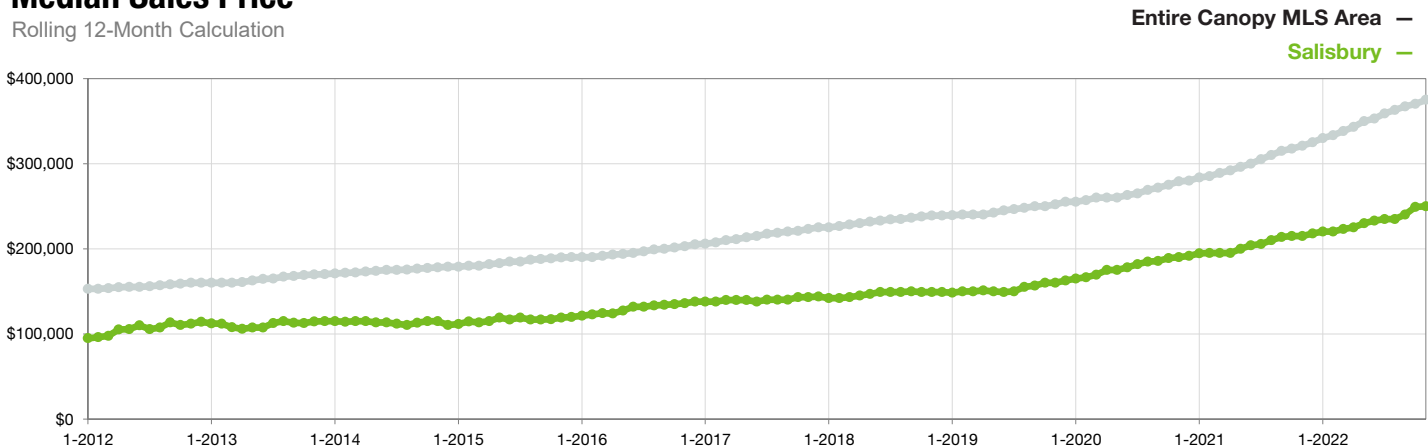
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November



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for November 2022

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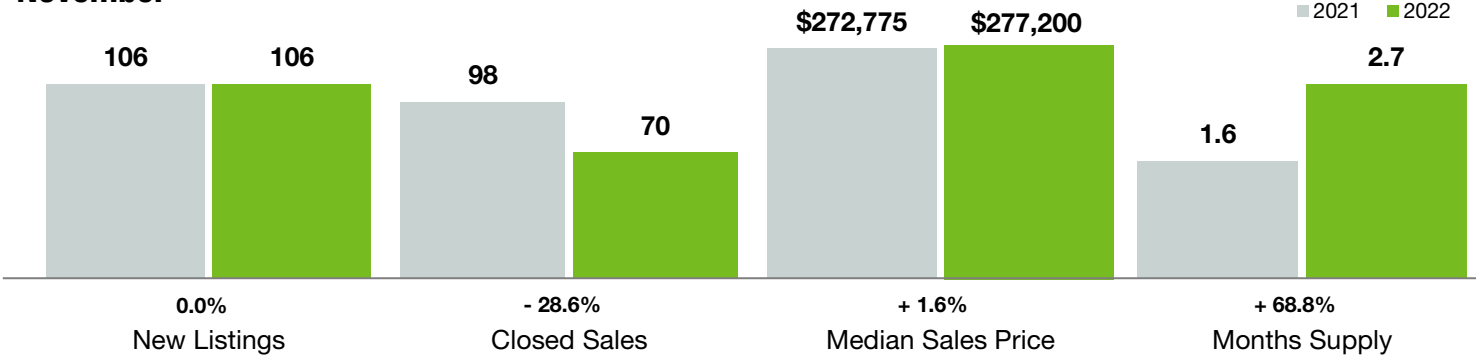
Statesville

North Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	106	106	0.0%	1,253	1,337	+ 6.7%
Pending Sales	85	66	- 22.4%	1,118	1,031	- 7.8%
Closed Sales	98	70	- 28.6%	1,104	1,051	- 4.8%
Median Sales Price*	\$272,775	\$277,200	+ 1.6%	\$240,000	\$275,000	+ 14.6%
Average Sales Price*	\$303,670	\$326,907	+ 7.7%	\$265,907	\$300,178	+ 12.9%
Percent of Original List Price Received*	97.6%	94.9%	- 2.8%	99.3%	98.3%	- 1.0%
List to Close	65	97	+ 49.2%	66	66	0.0%
Days on Market Until Sale	26	40	+ 53.8%	22	22	0.0%
Cumulative Days on Market Until Sale	27	48	+ 77.8%	23	23	0.0%
Average List Price	\$298,699	\$313,104	+ 4.8%	\$274,103	\$307,992	+ 12.4%
Inventory of Homes for Sale	160	248	+ 55.0%	--	--	--
Months Supply of Inventory	1.6	2.7	+ 68.8%	--	--	--

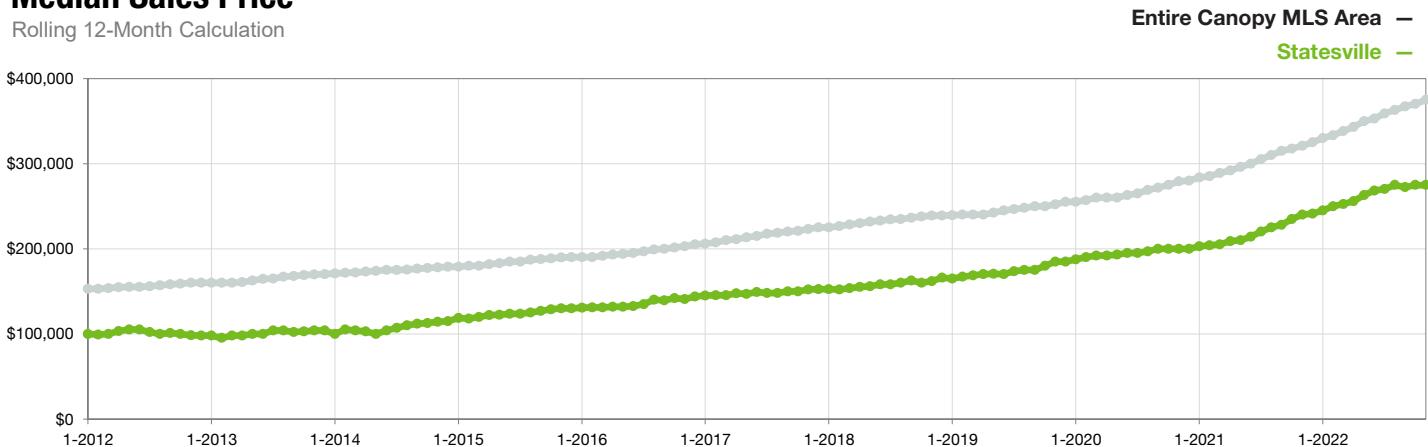
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November



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for November 2022

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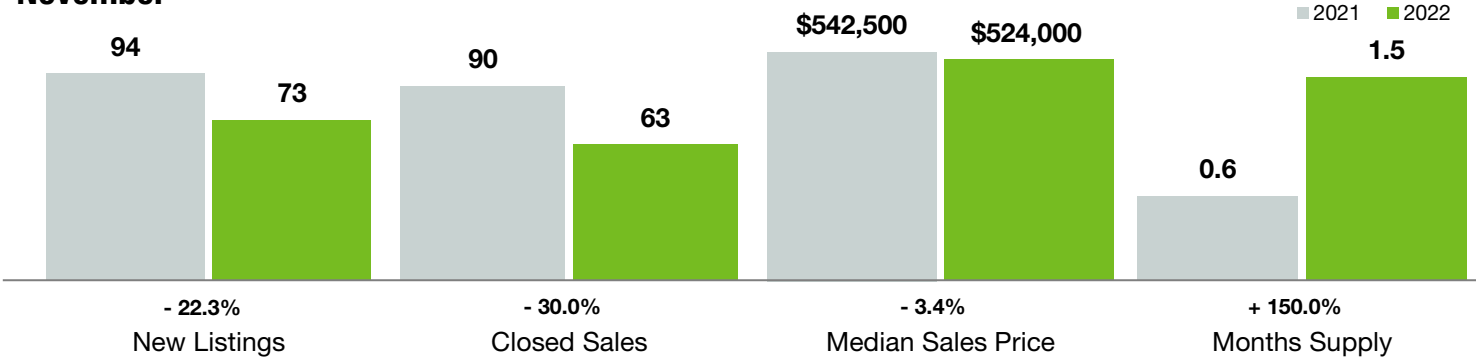
Waxhaw

North Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	94	73	- 22.3%	1,362	1,176	- 13.7%
Pending Sales	86	67	- 22.1%	1,279	966	- 24.5%
Closed Sales	90	63	- 30.0%	1,269	993	- 21.7%
Median Sales Price*	\$542,500	\$524,000	- 3.4%	\$490,000	\$600,000	+ 22.4%
Average Sales Price*	\$578,081	\$660,737	+ 14.3%	\$582,132	\$730,309	+ 25.5%
Percent of Original List Price Received*	100.6%	95.9%	- 4.7%	102.2%	101.4%	- 0.8%
List to Close	70	93	+ 32.9%	75	73	- 2.7%
Days on Market Until Sale	26	35	+ 34.6%	18	18	0.0%
Cumulative Days on Market Until Sale	15	32	+ 113.3%	19	15	- 21.1%
Average List Price	\$643,415	\$729,829	+ 13.4%	\$604,967	\$743,002	+ 22.8%
Inventory of Homes for Sale	71	127	+ 78.9%	--	--	--
Months Supply of Inventory	0.6	1.5	+ 150.0%	--	--	--

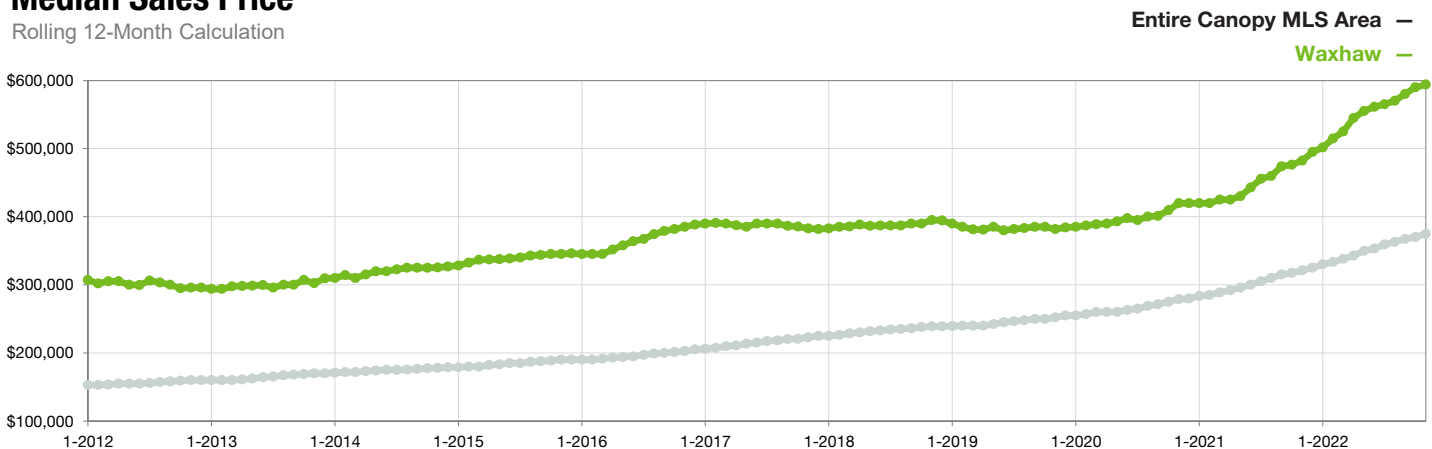
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November



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for November 2022

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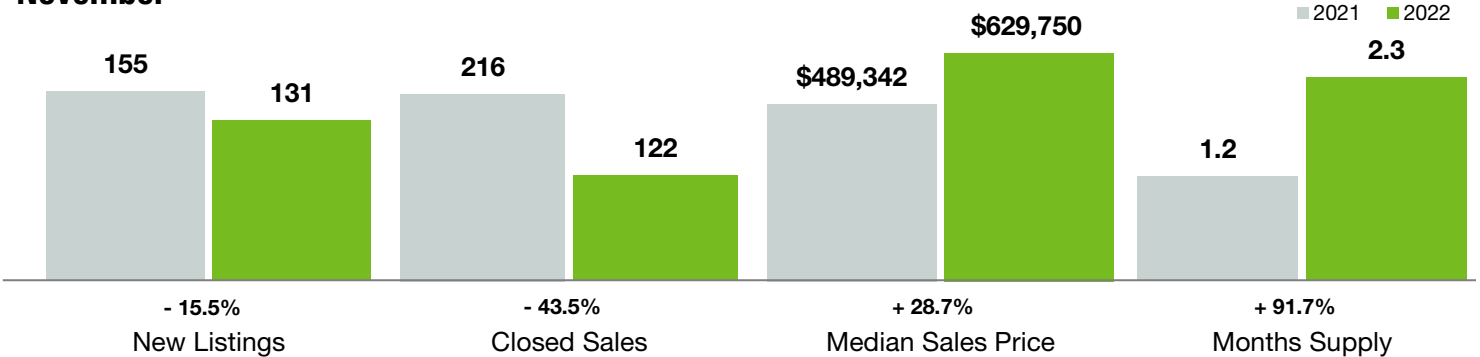
Lake Norman

North Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	155	131	- 15.5%	2,797	2,346	- 16.1%
Pending Sales	164	106	- 35.4%	2,566	1,820	- 29.1%
Closed Sales	216	122	- 43.5%	2,580	1,873	- 27.4%
Median Sales Price*	\$489,342	\$629,750	+ 28.7%	\$455,000	\$573,388	+ 26.0%
Average Sales Price*	\$736,535	\$812,124	+ 10.3%	\$655,759	\$801,271	+ 22.2%
Percent of Original List Price Received*	98.3%	95.7%	- 2.6%	100.0%	99.1%	- 0.9%
List to Close	88	87	- 1.1%	81	75	- 7.4%
Days on Market Until Sale	27	33	+ 22.2%	26	23	- 11.5%
Cumulative Days on Market Until Sale	27	34	+ 25.9%	27	24	- 11.1%
Average List Price	\$740,344	\$761,391	+ 2.8%	\$713,739	\$857,468	+ 20.1%
Inventory of Homes for Sale	273	377	+ 38.1%	--	--	--
Months Supply of Inventory	1.2	2.3	+ 91.7%	--	--	--

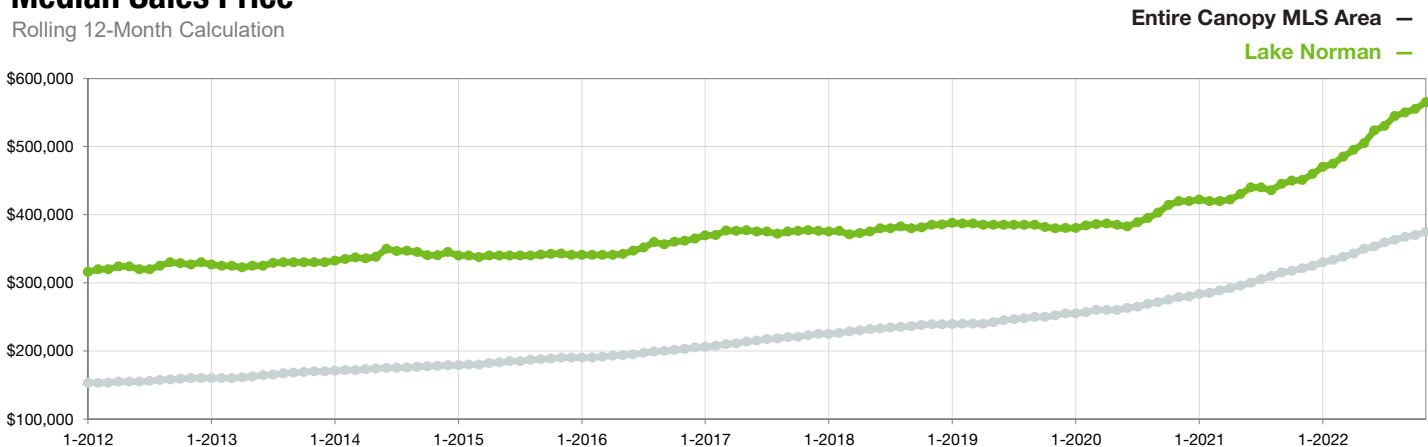
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November



Median Sales Price

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Local Market Update for November 2022



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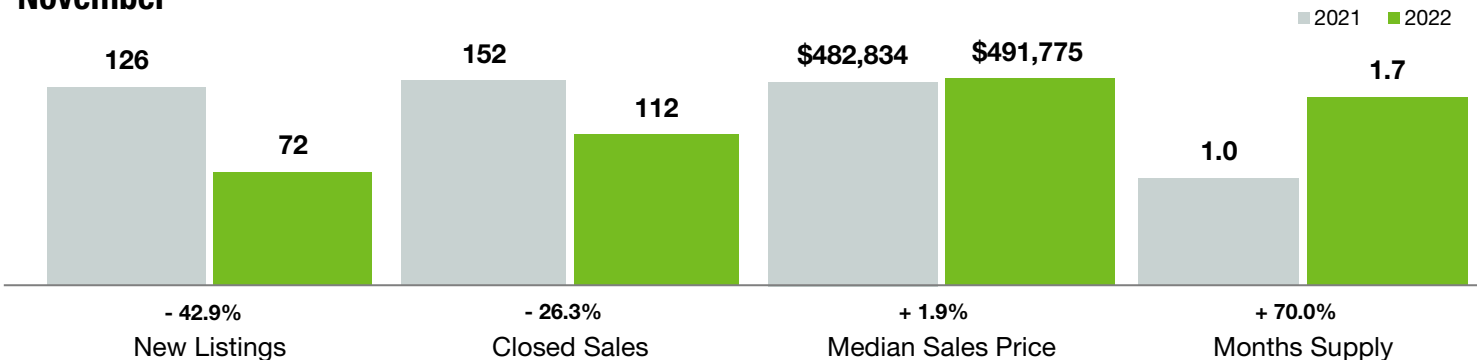
Lake Wylie

North Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	126	72	- 42.9%	1,814	1,387	- 23.5%
Pending Sales	108	75	- 30.6%	1,712	1,176	- 31.3%
Closed Sales	152	112	- 26.3%	1,683	1,327	- 21.2%
Median Sales Price*	\$482,834	\$491,775	+ 1.9%	\$440,000	\$525,000	+ 19.3%
Average Sales Price*	\$518,179	\$594,341	+ 14.7%	\$495,143	\$590,523	+ 19.3%
Percent of Original List Price Received*	100.8%	94.5%	- 6.3%	101.4%	100.3%	- 1.1%
List to Close	122	114	- 6.6%	101	105	+ 4.0%
Days on Market Until Sale	21	37	+ 76.2%	21	22	+ 4.8%
Cumulative Days on Market Until Sale	18	38	+ 111.1%	22	22	0.0%
Average List Price	\$563,247	\$627,416	+ 11.4%	\$536,479	\$626,401	+ 16.8%
Inventory of Homes for Sale	149	185	+ 24.2%	--	--	--
Months Supply of Inventory	1.0	1.7	+ 70.0%	--	--	--

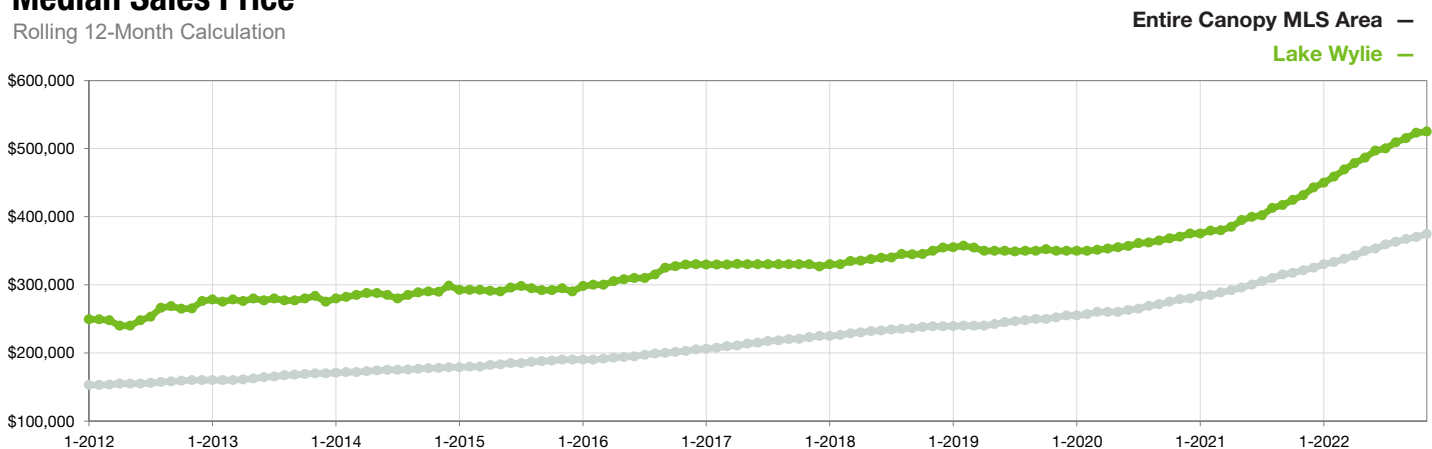
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November



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for November 2022

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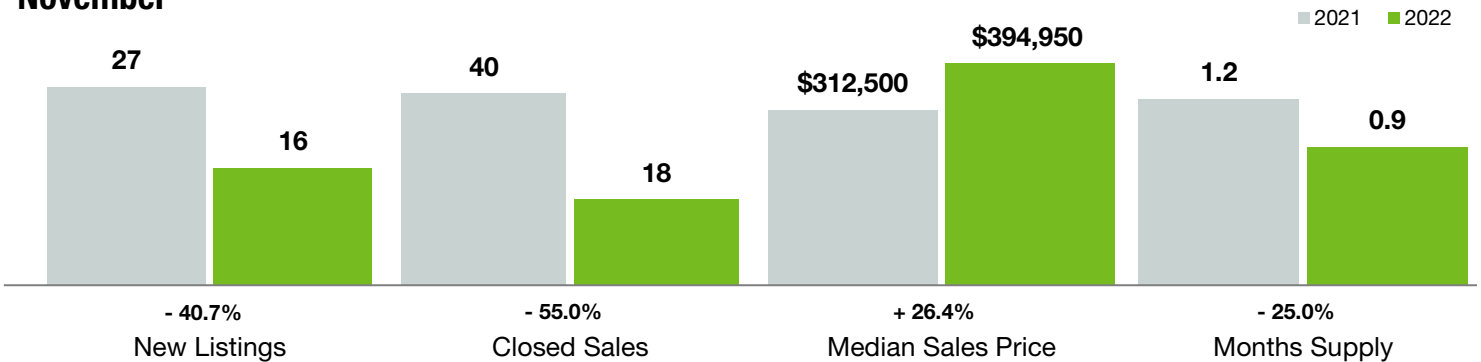
Uptown Charlotte

North Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	27	16	- 40.7%	467	364	- 22.1%
Pending Sales	35	17	- 51.4%	448	329	- 26.6%
Closed Sales	40	18	- 55.0%	437	338	- 22.7%
Median Sales Price*	\$312,500	\$394,950	+ 26.4%	\$340,000	\$371,250	+ 9.2%
Average Sales Price*	\$371,414	\$433,661	+ 16.8%	\$390,752	\$426,844	+ 9.2%
Percent of Original List Price Received*	96.7%	98.3%	+ 1.7%	97.2%	99.6%	+ 2.5%
List to Close	78	58	- 25.6%	84	61	- 27.4%
Days on Market Until Sale	41	27	- 34.1%	43	23	- 46.5%
Cumulative Days on Market Until Sale	49	23	- 53.1%	52	27	- 48.1%
Average List Price	\$458,844	\$462,131	+ 0.7%	\$425,448	\$434,997	+ 2.2%
Inventory of Homes for Sale	47	26	- 44.7%	--	--	--
Months Supply of Inventory	1.2	0.9	- 25.0%	--	--	--

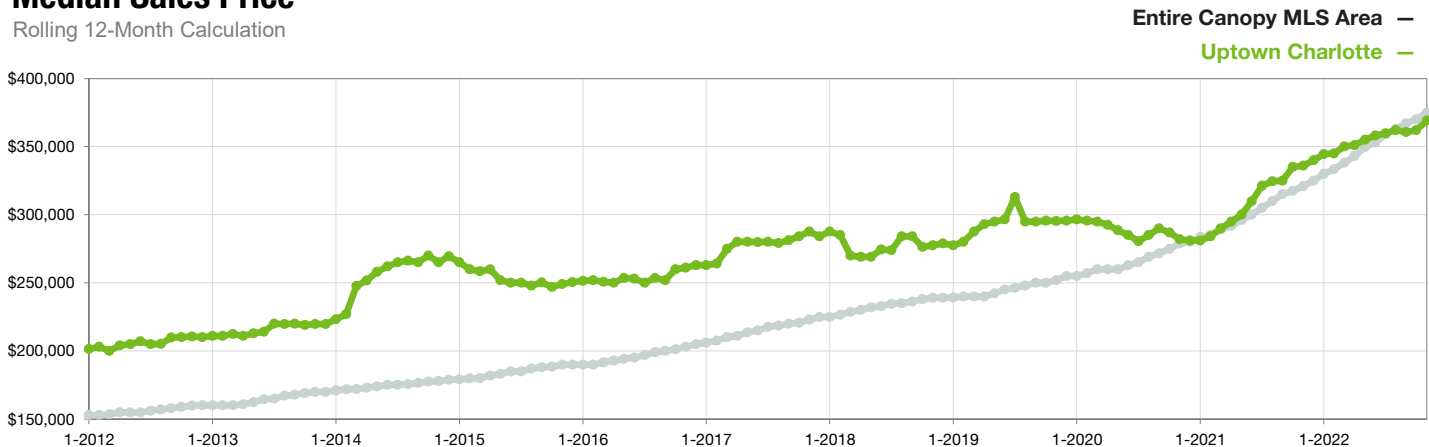
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November



Median Sales Price

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Local Market Update for November 2022

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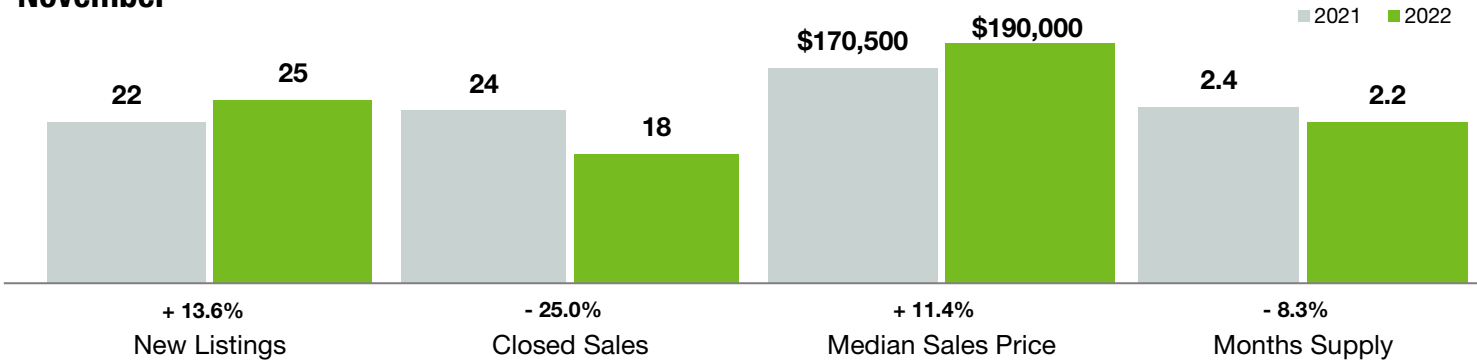
Chester County

South Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	22	25	+ 13.6%	307	346	+ 12.7%
Pending Sales	19	23	+ 21.1%	245	283	+ 15.5%
Closed Sales	24	18	- 25.0%	233	275	+ 18.0%
Median Sales Price*	\$170,500	\$190,000	+ 11.4%	\$173,000	\$205,000	+ 18.5%
Average Sales Price*	\$273,446	\$172,583	- 36.9%	\$214,756	\$222,365	+ 3.5%
Percent of Original List Price Received*	96.0%	93.3%	- 2.8%	97.6%	95.0%	- 2.7%
List to Close	78	80	+ 2.6%	81	78	- 3.7%
Days on Market Until Sale	34	24	- 29.4%	27	32	+ 18.5%
Cumulative Days on Market Until Sale	33	26	- 21.2%	29	36	+ 24.1%
Average List Price	\$184,595	\$234,580	+ 27.1%	\$226,604	\$233,289	+ 3.0%
Inventory of Homes for Sale	52	57	+ 9.6%	--	--	--
Months Supply of Inventory	2.4	2.2	- 8.3%	--	--	--

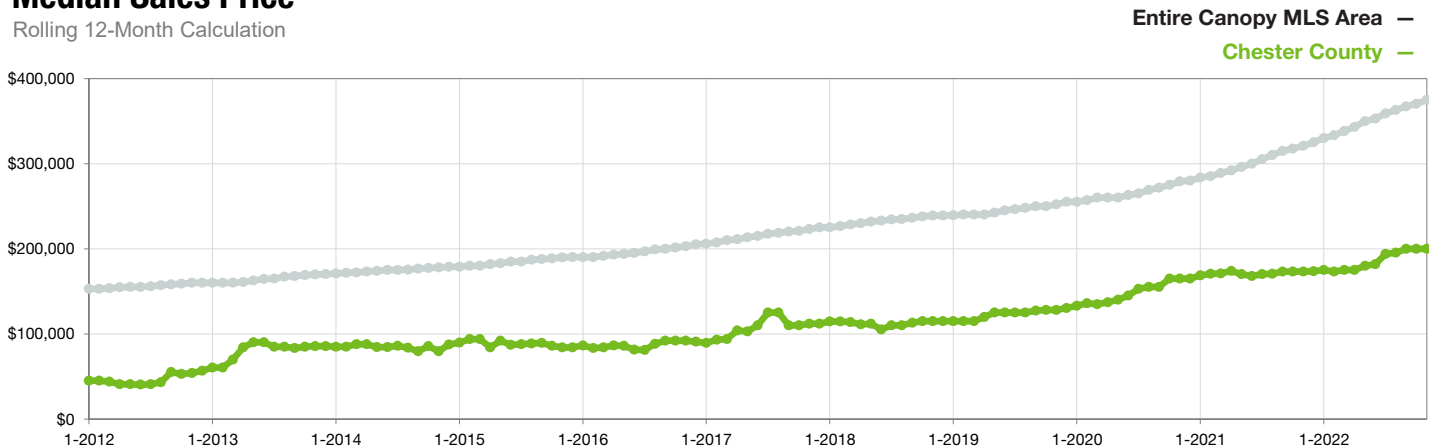
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November



Median Sales Price

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Local Market Update for November 2022

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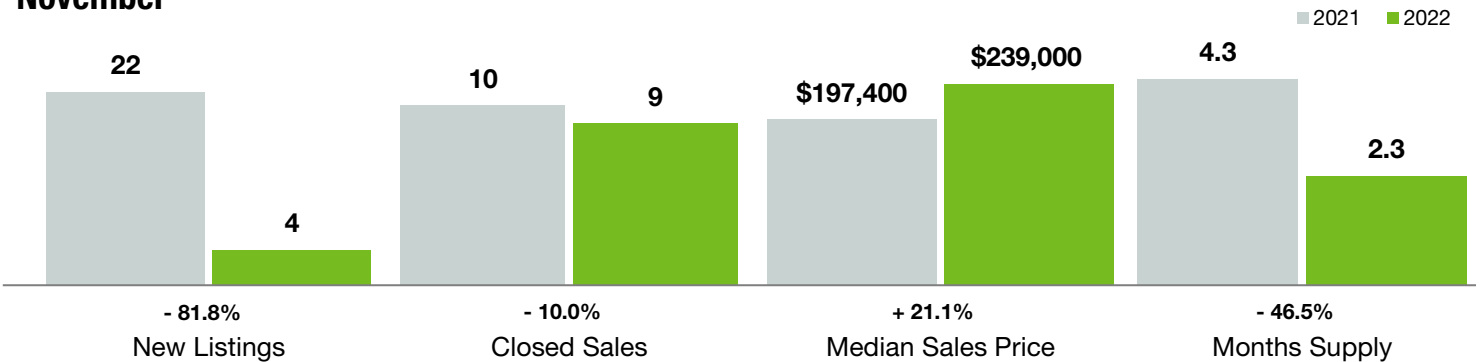
Chesterfield County

South Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	22	4	- 81.8%	155	146	- 5.8%
Pending Sales	8	5	- 37.5%	120	134	+ 11.7%
Closed Sales	10	9	- 10.0%	123	139	+ 13.0%
Median Sales Price*	\$197,400	\$239,000	+ 21.1%	\$185,200	\$229,950	+ 24.2%
Average Sales Price*	\$218,820	\$256,189	+ 17.1%	\$207,730	\$218,600	+ 5.2%
Percent of Original List Price Received*	97.9%	98.3%	+ 0.4%	97.3%	97.6%	+ 0.3%
List to Close	101	113	+ 11.9%	126	117	- 7.1%
Days on Market Until Sale	23	44	+ 91.3%	48	51	+ 6.3%
Cumulative Days on Market Until Sale	23	44	+ 91.3%	49	54	+ 10.2%
Average List Price	\$239,568	\$186,225	- 22.3%	\$207,085	\$229,723	+ 10.9%
Inventory of Homes for Sale	47	27	- 42.6%	--	--	--
Months Supply of Inventory	4.3	2.3	- 46.5%	--	--	--

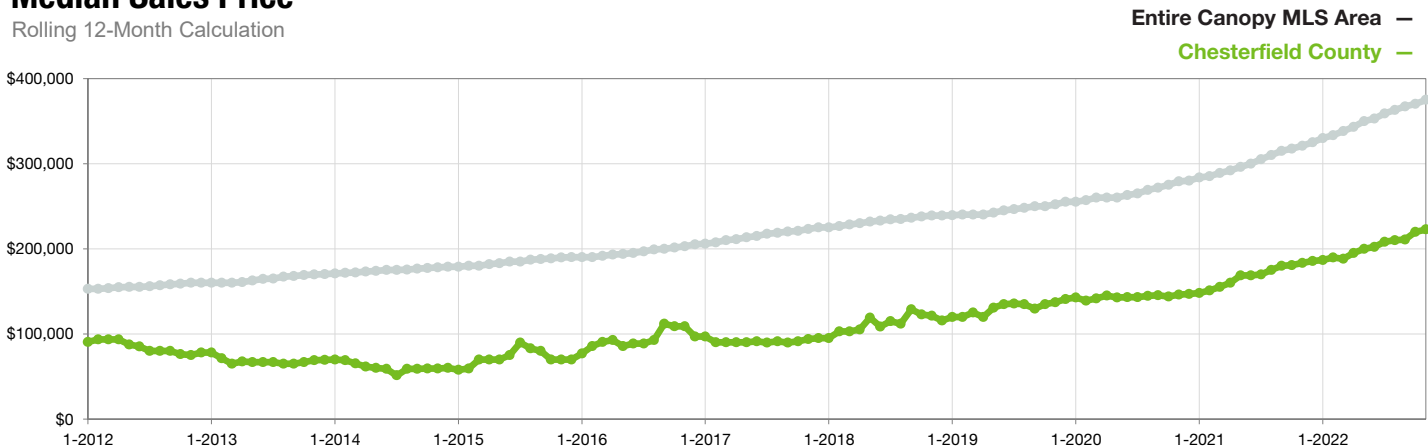
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November



Median Sales Price

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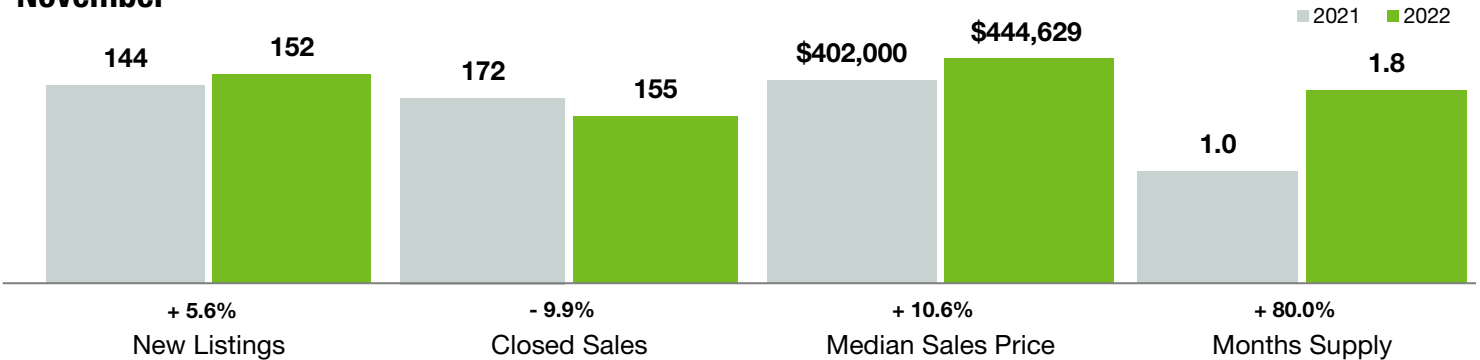
Lancaster County

South Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	144	152	+ 5.6%	2,150	2,313	+ 7.6%
Pending Sales	152	116	- 23.7%	1,978	1,889	- 4.5%
Closed Sales	172	155	- 9.9%	2,061	1,892	- 8.2%
Median Sales Price*	\$402,000	\$444,629	+ 10.6%	\$365,000	\$434,416	+ 19.0%
Average Sales Price*	\$416,013	\$472,756	+ 13.6%	\$378,151	\$447,957	+ 18.5%
Percent of Original List Price Received*	100.6%	97.0%	- 3.6%	100.7%	100.1%	- 0.6%
List to Close	68	106	+ 55.9%	81	81	0.0%
Days on Market Until Sale	16	36	+ 125.0%	21	21	0.0%
Cumulative Days on Market Until Sale	15	29	+ 93.3%	18	19	+ 5.6%
Average List Price	\$371,111	\$410,517	+ 10.6%	\$387,137	\$452,187	+ 16.8%
Inventory of Homes for Sale	183	300	+ 63.9%	--	--	--
Months Supply of Inventory	1.0	1.8	+ 80.0%	--	--	--

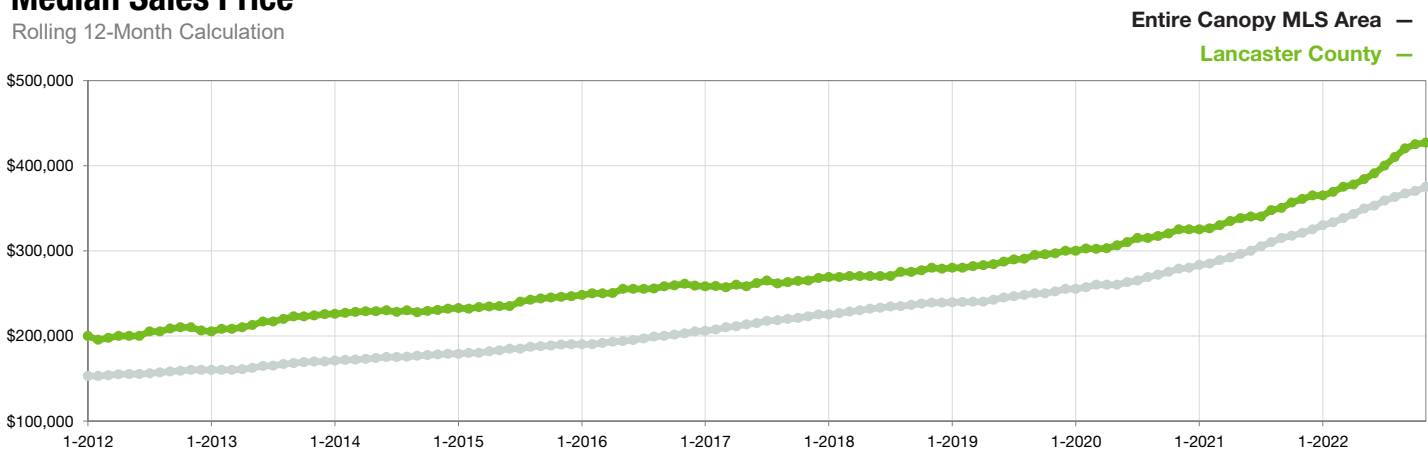
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November



Median Sales Price

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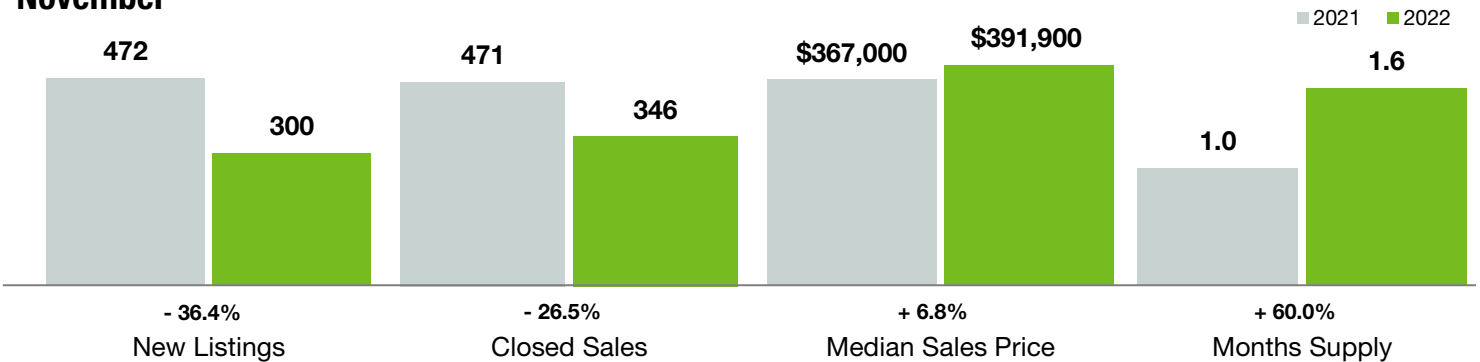
York County

South Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	472	300	- 36.4%	6,094	5,327	- 12.6%
Pending Sales	442	274	- 38.0%	5,633	4,497	- 20.2%
Closed Sales	471	346	- 26.5%	5,525	4,723	- 14.5%
Median Sales Price*	\$367,000	\$391,900	+ 6.8%	\$325,034	\$381,240	+ 17.3%
Average Sales Price*	\$397,945	\$439,646	+ 10.5%	\$371,267	\$426,915	+ 15.0%
Percent of Original List Price Received*	100.5%	96.3%	- 4.2%	101.2%	100.2%	- 1.0%
List to Close	76	87	+ 14.5%	70	74	+ 5.7%
Days on Market Until Sale	18	33	+ 83.3%	17	20	+ 17.6%
Cumulative Days on Market Until Sale	15	34	+ 126.7%	16	20	+ 25.0%
Average List Price	\$383,786	\$426,901	+ 11.2%	\$381,201	\$435,580	+ 14.3%
Inventory of Homes for Sale	489	659	+ 34.8%	--	--	--
Months Supply of Inventory	1.0	1.6	+ 60.0%	--	--	--

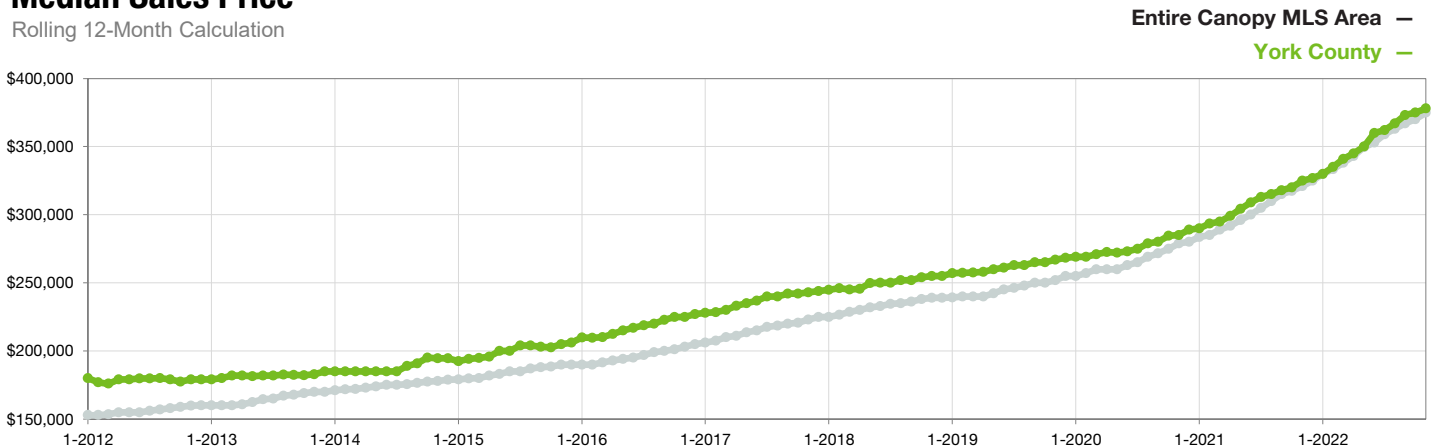
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November



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Local Market Update for November 2022

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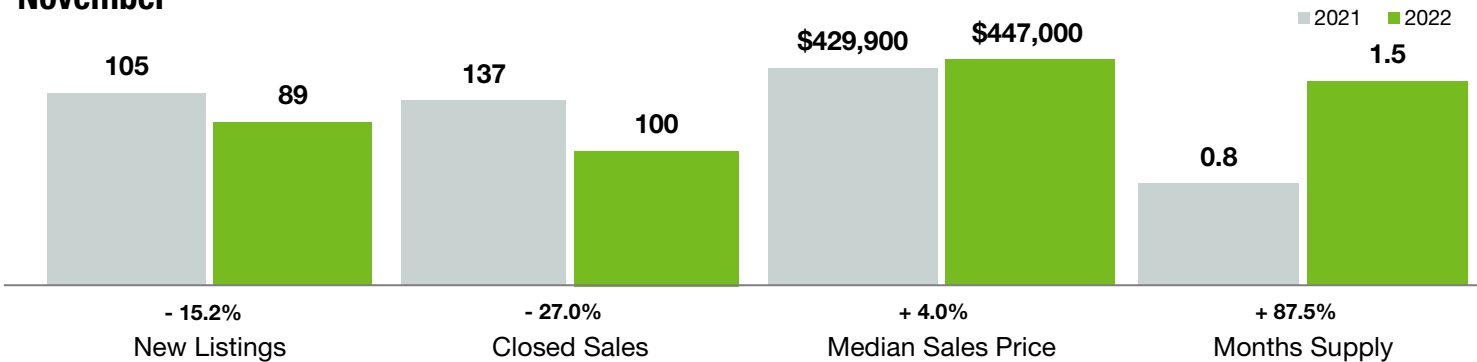
Fort Mill

South Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	105	89	- 15.2%	1,729	1,452	- 16.0%
Pending Sales	112	69	- 38.4%	1,633	1,248	- 23.6%
Closed Sales	137	100	- 27.0%	1,622	1,283	- 20.9%
Median Sales Price*	\$429,900	\$447,000	+ 4.0%	\$393,000	\$459,900	+ 17.0%
Average Sales Price*	\$462,413	\$518,797	+ 12.2%	\$435,591	\$525,578	+ 20.7%
Percent of Original List Price Received*	101.7%	96.4%	- 5.2%	101.6%	101.2%	- 0.4%
List to Close	79	80	+ 1.3%	66	73	+ 10.6%
Days on Market Until Sale	14	26	+ 85.7%	16	17	+ 6.3%
Cumulative Days on Market Until Sale	11	28	+ 154.5%	14	15	+ 7.1%
Average List Price	\$434,121	\$520,778	+ 20.0%	\$446,935	\$530,958	+ 18.8%
Inventory of Homes for Sale	109	167	+ 53.2%	--	--	--
Months Supply of Inventory	0.8	1.5	+ 87.5%	--	--	--

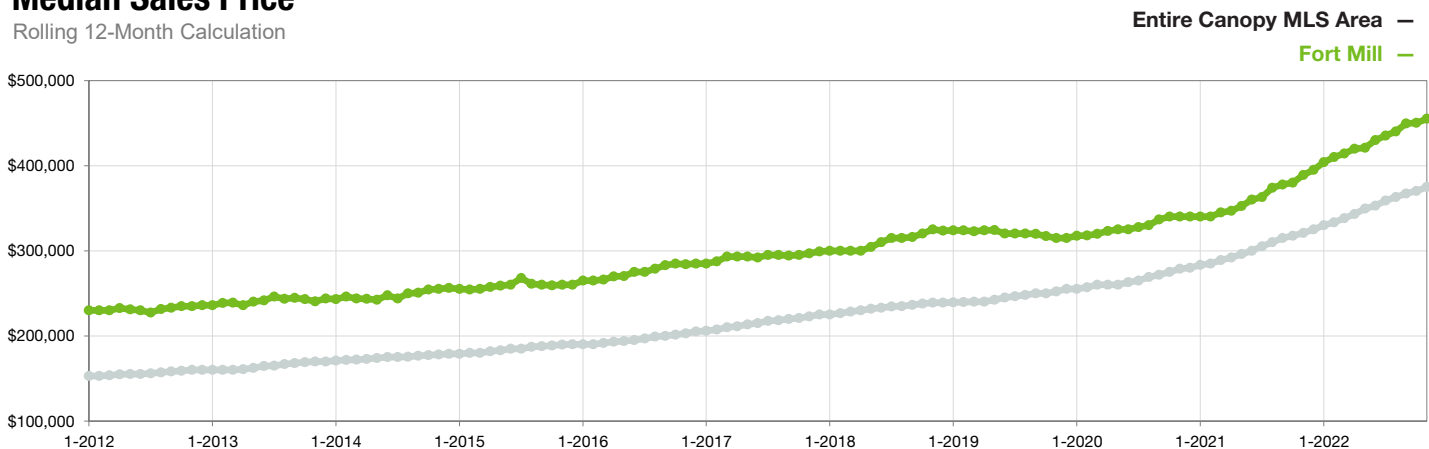
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for November 2022



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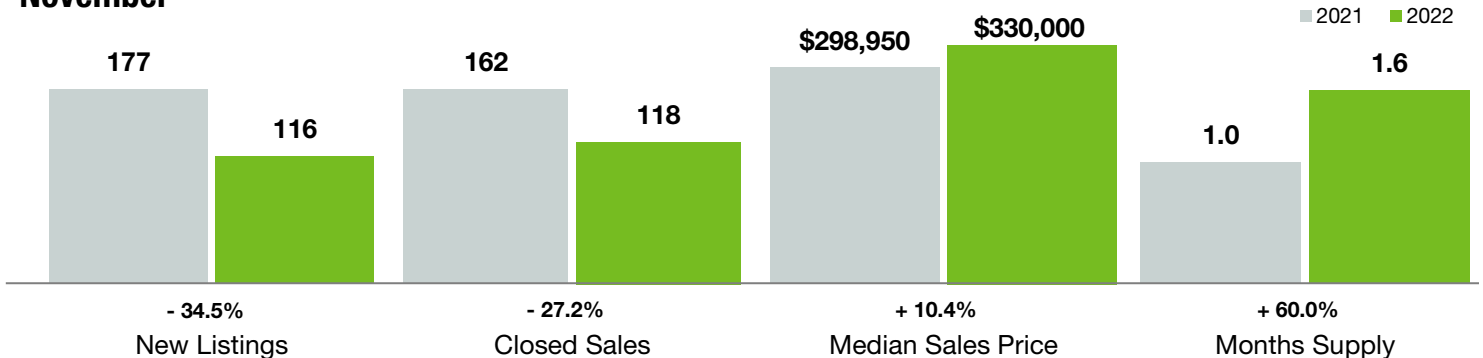
Rock Hill

South Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	177	116	- 34.5%	2,109	1,967	- 6.7%
Pending Sales	160	104	- 35.0%	1,937	1,614	- 16.7%
Closed Sales	162	118	- 27.2%	1,893	1,670	- 11.8%
Median Sales Price*	\$298,950	\$330,000	+ 10.4%	\$270,000	\$320,000	+ 18.5%
Average Sales Price*	\$317,622	\$336,826	+ 6.0%	\$290,524	\$336,905	+ 16.0%
Percent of Original List Price Received*	100.2%	97.5%	- 2.7%	101.4%	100.0%	- 1.4%
List to Close	54	83	+ 53.7%	58	64	+ 10.3%
Days on Market Until Sale	16	36	+ 125.0%	15	20	+ 33.3%
Cumulative Days on Market Until Sale	15	34	+ 126.7%	13	18	+ 38.5%
Average List Price	\$302,423	\$348,205	+ 15.1%	\$296,302	\$346,139	+ 16.8%
Inventory of Homes for Sale	173	233	+ 34.7%	--	--	--
Months Supply of Inventory	1.0	1.6	+ 60.0%	--	--	--

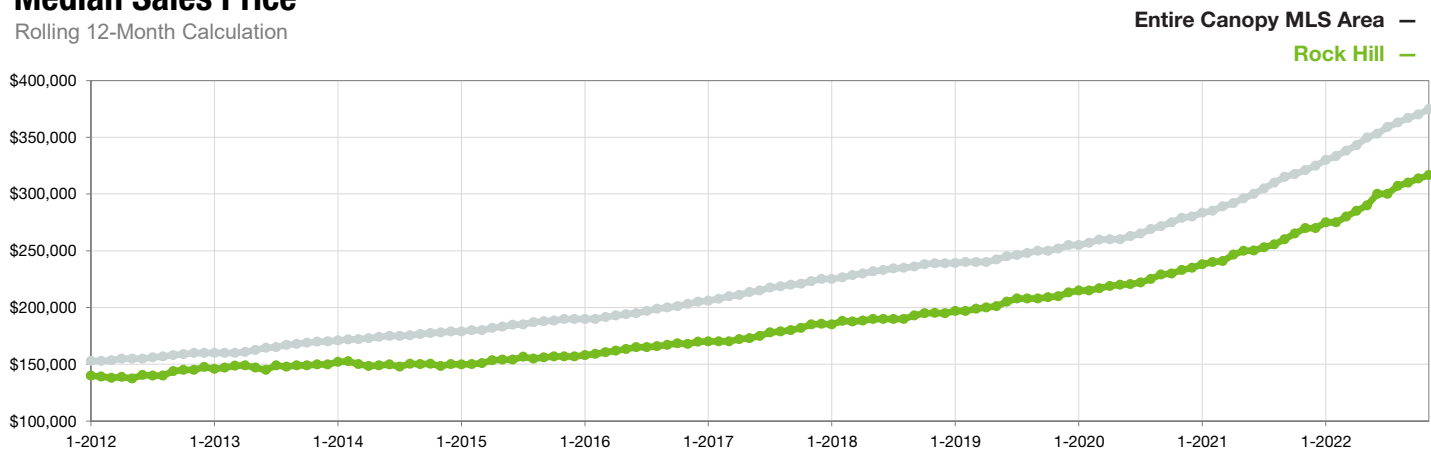
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November



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for November 2022

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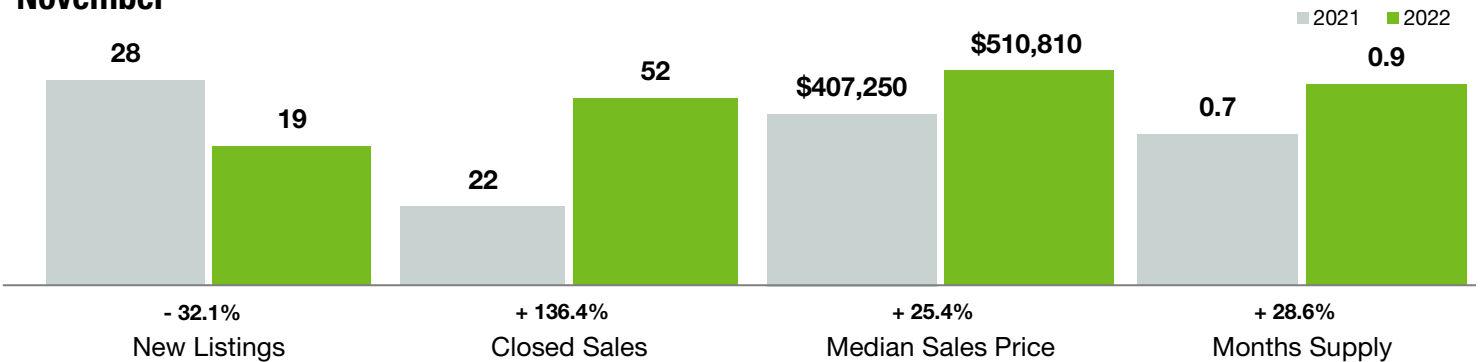
Tega Cay

South Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	28	19	- 32.1%	437	362	- 17.2%
Pending Sales	21	20	- 4.8%	407	335	- 17.7%
Closed Sales	22	52	+ 136.4%	396	364	- 8.1%
Median Sales Price*	\$407,250	\$510,810	+ 25.4%	\$400,000	\$475,000	+ 18.8%
Average Sales Price*	\$483,341	\$569,817	+ 17.9%	\$450,880	\$515,094	+ 14.2%
Percent of Original List Price Received*	102.1%	95.8%	- 6.2%	101.9%	101.4%	- 0.5%
List to Close	88	108	+ 22.7%	83	98	+ 18.1%
Days on Market Until Sale	10	26	+ 160.0%	12	16	+ 33.3%
Cumulative Days on Market Until Sale	14	27	+ 92.9%	21	21	0.0%
Average List Price	\$404,945	\$565,921	+ 39.8%	\$448,747	\$532,362	+ 18.6%
Inventory of Homes for Sale	25	28	+ 12.0%	--	--	--
Months Supply of Inventory	0.7	0.9	+ 28.6%	--	--	--

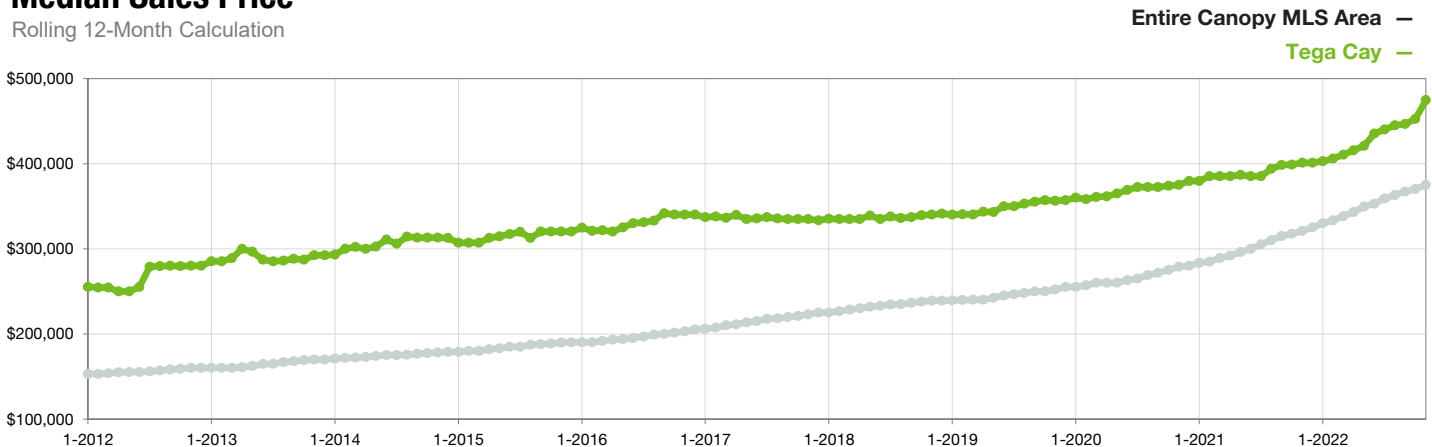
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November



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for November 2022

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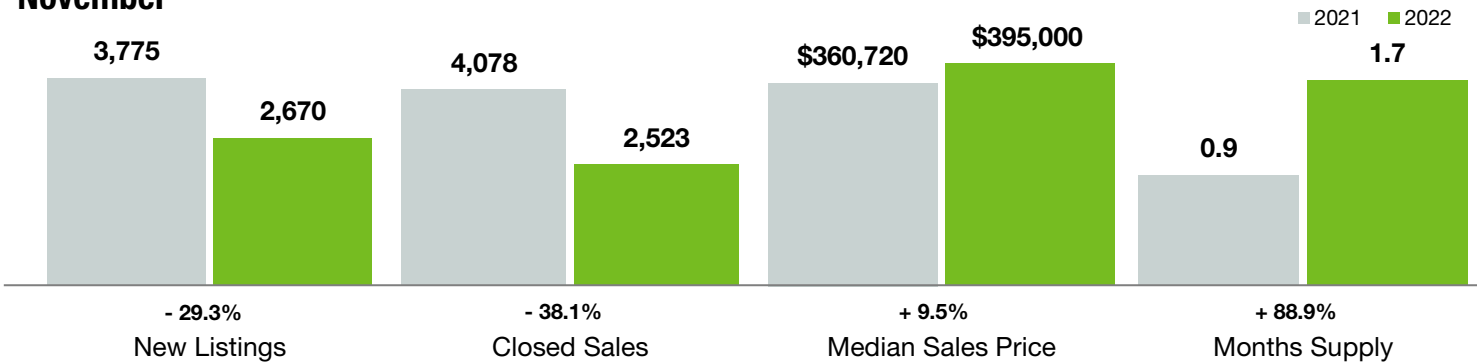
Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	Thru 11-2021	Thru 11-2022	Percent Change
New Listings	3,775	2,670	- 29.3%	50,814	45,694	- 10.1%
Pending Sales	3,761	2,313	- 38.5%	47,046	37,427	- 20.4%
Closed Sales	4,078	2,523	- 38.1%	45,687	39,187	- 14.2%
Median Sales Price*	\$360,720	\$395,000	+ 9.5%	\$333,000	\$390,000	+ 17.1%
Average Sales Price*	\$416,422	\$459,532	+ 10.4%	\$394,171	\$458,151	+ 16.2%
Percent of Original List Price Received*	100.6%	95.9%	- 4.7%	101.1%	100.4%	- 0.7%
List to Close	76	89	+ 17.1%	73	76	+ 4.1%
Days on Market Until Sale	20	33	+ 65.0%	18	19	+ 5.6%
Cumulative Days on Market Until Sale	19	33	+ 73.7%	19	20	+ 5.3%
Average List Price	\$411,668	\$455,931	+ 10.8%	\$407,562	\$473,213	+ 16.1%
Inventory of Homes for Sale	3,814	5,730	+ 50.2%	--	--	--
Months Supply of Inventory	0.9	1.7	+ 88.9%	--	--	--

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November



Median Sales Price

Rolling 12-Month Calculation

