

Local Market Update for January 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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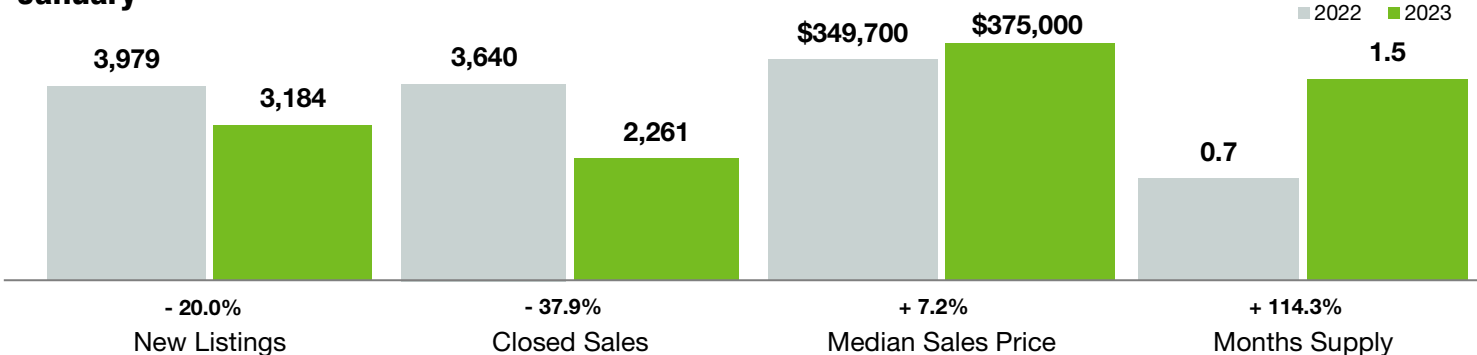
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	3,979	3,184	- 20.0%	3,979	3,184	- 20.0%
Pending Sales	4,135	3,638	- 12.0%	4,135	3,638	- 12.0%
Closed Sales	3,640	2,261	- 37.9%	3,640	2,261	- 37.9%
Median Sales Price*	\$349,700	\$375,000	+ 7.2%	\$349,700	\$375,000	+ 7.2%
Average Sales Price*	\$392,989	\$417,430	+ 6.2%	\$392,989	\$417,430	+ 6.2%
Percent of Original List Price Received*	100.1%	94.5%	- 5.6%	100.1%	94.5%	- 5.6%
List to Close	83	106	+ 27.7%	83	106	+ 27.7%
Days on Market Until Sale	23	46	+ 100.0%	23	46	+ 100.0%
Cumulative Days on Market Until Sale	23	47	+ 104.3%	23	47	+ 104.3%
Average List Price	\$424,508	\$454,994	+ 7.2%	\$424,508	\$454,994	+ 7.2%
Inventory of Homes for Sale	3,702	5,768	+ 55.8%	--	--	--
Months Supply of Inventory	0.7	1.5	+ 114.3%	--	--	--

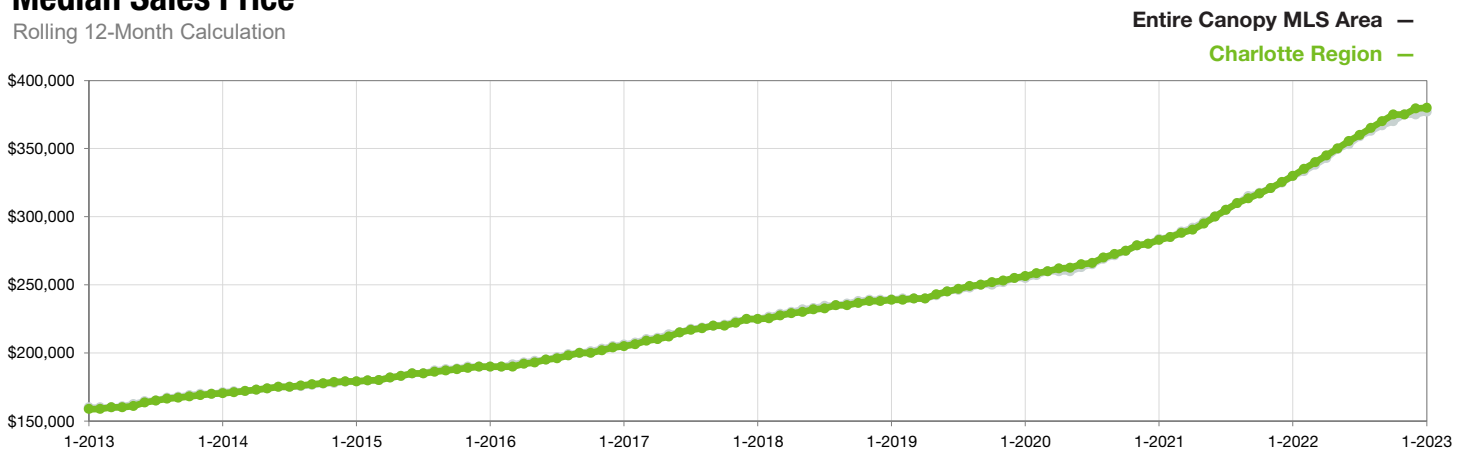
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January



Median Sales Price

Rolling 12-Month Calculation



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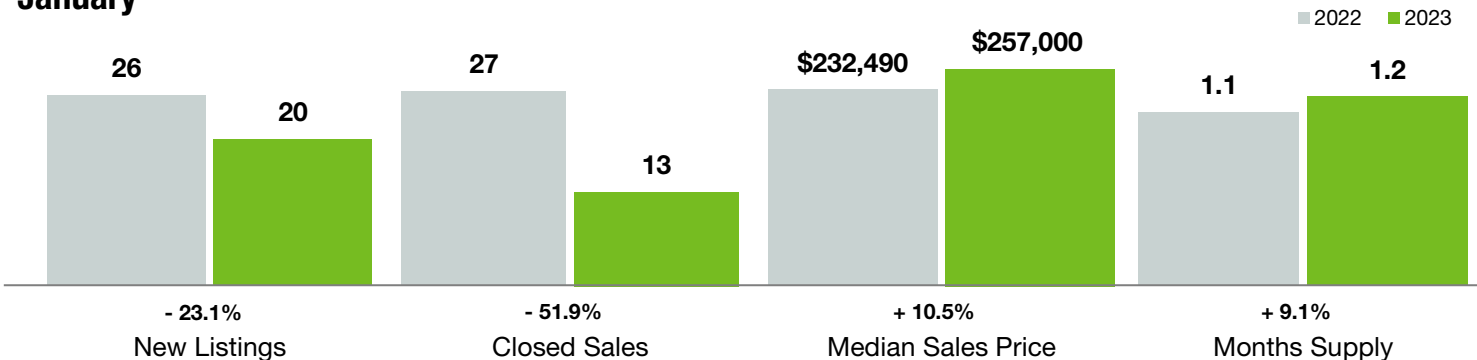
Alexander County

North Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	26	20	- 23.1%	26	20	- 23.1%
Pending Sales	25	22	- 12.0%	25	22	- 12.0%
Closed Sales	27	13	- 51.9%	27	13	- 51.9%
Median Sales Price*	\$232,490	\$257,000	+ 10.5%	\$232,490	\$257,000	+ 10.5%
Average Sales Price*	\$264,547	\$275,554	+ 4.2%	\$264,547	\$275,554	+ 4.2%
Percent of Original List Price Received*	99.0%	91.2%	- 7.9%	99.0%	91.2%	- 7.9%
List to Close	109	107	- 1.8%	109	107	- 1.8%
Days on Market Until Sale	21	54	+ 157.1%	21	54	+ 157.1%
Cumulative Days on Market Until Sale	21	54	+ 157.1%	21	54	+ 157.1%
Average List Price	\$294,860	\$268,905	- 8.8%	\$294,860	\$268,905	- 8.8%
Inventory of Homes for Sale	34	31	- 8.8%	--	--	--
Months Supply of Inventory	1.1	1.2	+ 9.1%	--	--	--

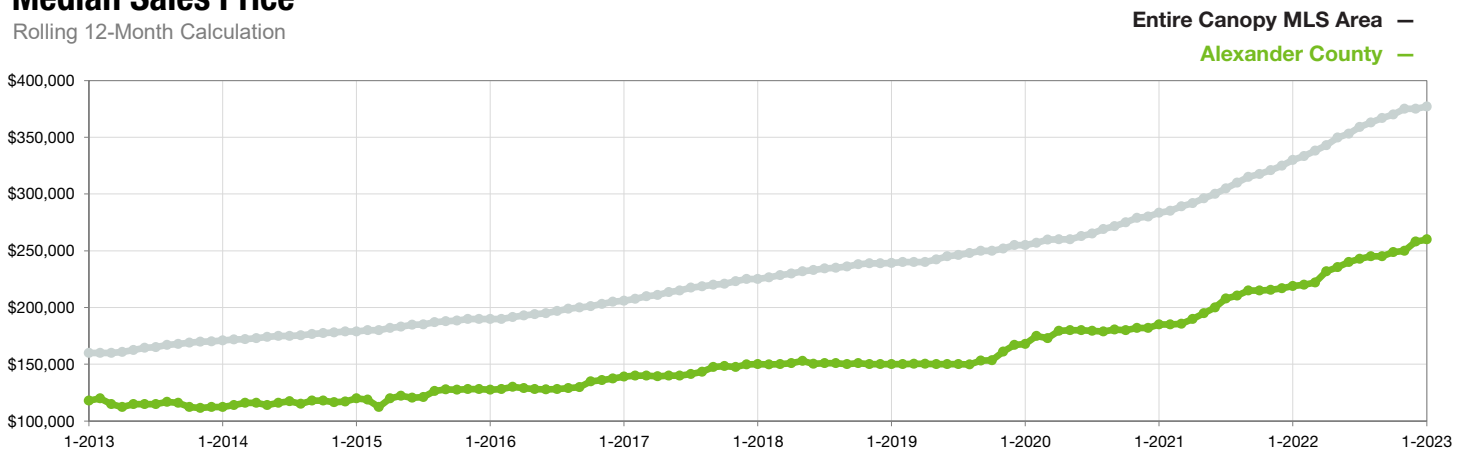
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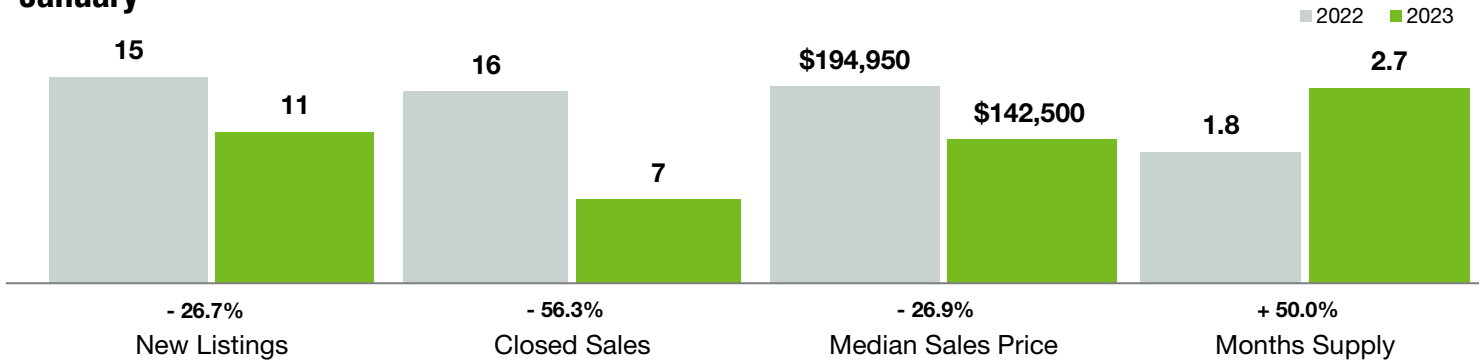
Anson County

North Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	15	11	- 26.7%	15	11	- 26.7%
Pending Sales	16	22	+ 37.5%	16	22	+ 37.5%
Closed Sales	16	7	- 56.3%	16	7	- 56.3%
Median Sales Price*	\$194,950	\$142,500	- 26.9%	\$194,950	\$142,500	- 26.9%
Average Sales Price*	\$220,988	\$220,214	- 0.4%	\$220,988	\$220,214	- 0.4%
Percent of Original List Price Received*	96.2%	91.1%	- 5.3%	96.2%	91.1%	- 5.3%
List to Close	91	113	+ 24.2%	91	113	+ 24.2%
Days on Market Until Sale	43	40	- 7.0%	43	40	- 7.0%
Cumulative Days on Market Until Sale	43	40	- 7.0%	43	40	- 7.0%
Average List Price	\$151,680	\$191,682	+ 26.4%	\$151,680	\$191,682	+ 26.4%
Inventory of Homes for Sale	28	36	+ 28.6%	--	--	--
Months Supply of Inventory	1.8	2.7	+ 50.0%	--	--	--

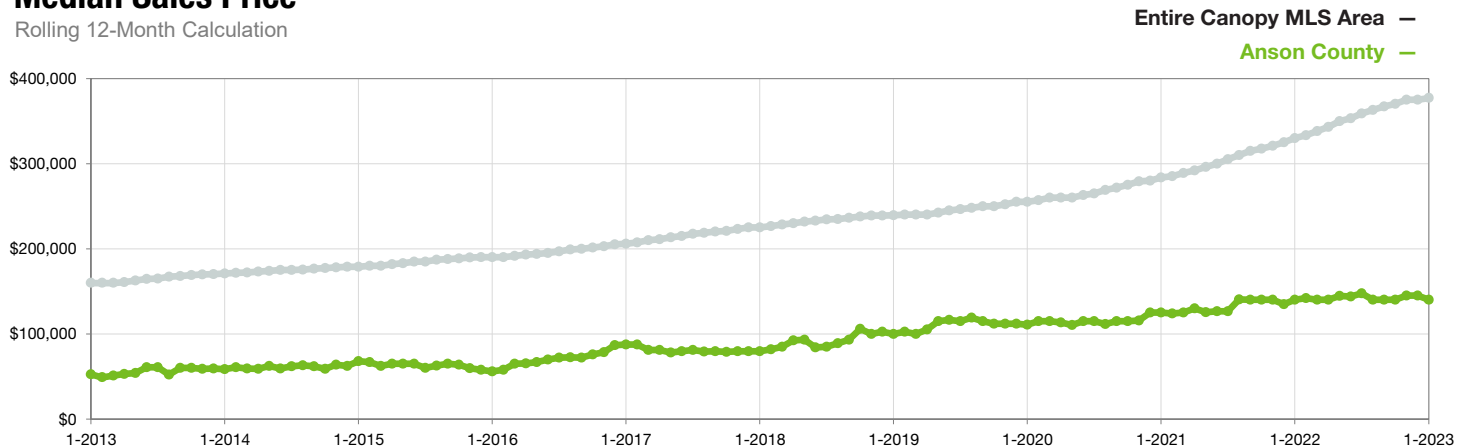
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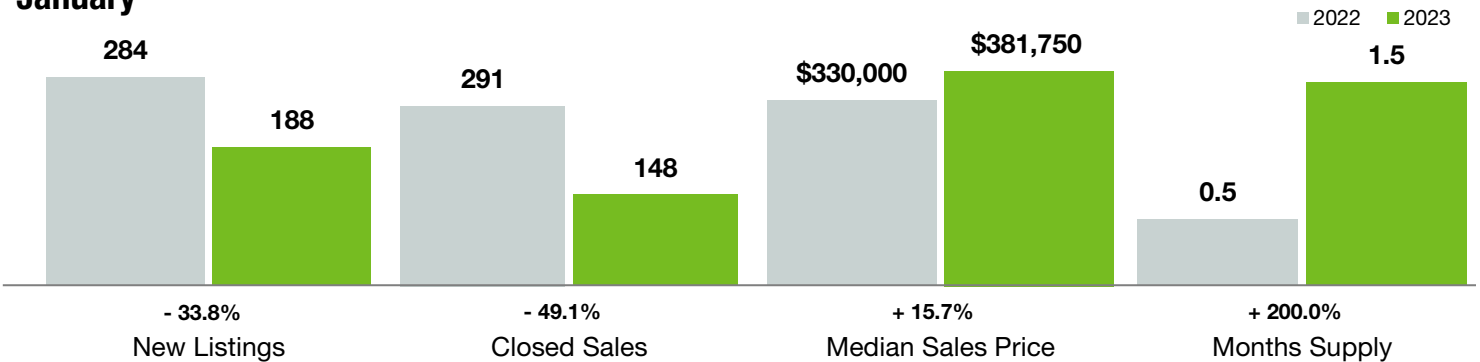
Cabarrus County

North Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	284	188	- 33.8%	284	188	- 33.8%
Pending Sales	298	247	- 17.1%	298	247	- 17.1%
Closed Sales	291	148	- 49.1%	291	148	- 49.1%
Median Sales Price*	\$330,000	\$381,750	+ 15.7%	\$330,000	\$381,750	+ 15.7%
Average Sales Price*	\$347,961	\$394,400	+ 13.3%	\$347,961	\$394,400	+ 13.3%
Percent of Original List Price Received*	101.1%	94.1%	- 6.9%	101.1%	94.1%	- 6.9%
List to Close	76	85	+ 11.8%	76	85	+ 11.8%
Days on Market Until Sale	19	38	+ 100.0%	19	38	+ 100.0%
Cumulative Days on Market Until Sale	20	42	+ 110.0%	20	42	+ 110.0%
Average List Price	\$360,881	\$411,964	+ 14.2%	\$360,881	\$411,964	+ 14.2%
Inventory of Homes for Sale	184	394	+ 114.1%	--	--	--
Months Supply of Inventory	0.5	1.5	+ 200.0%	--	--	--

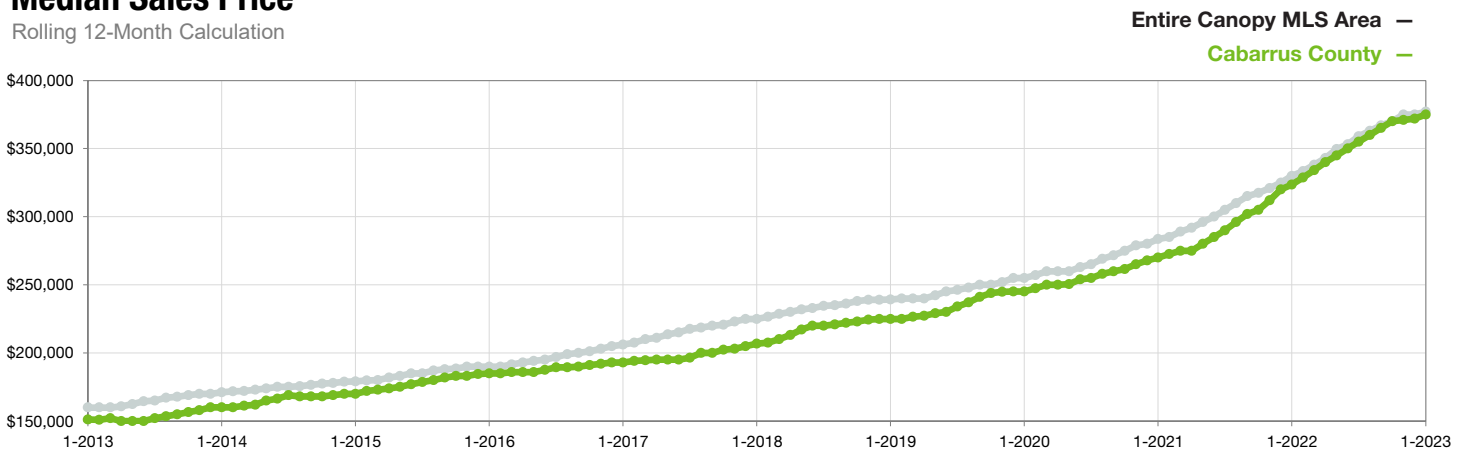
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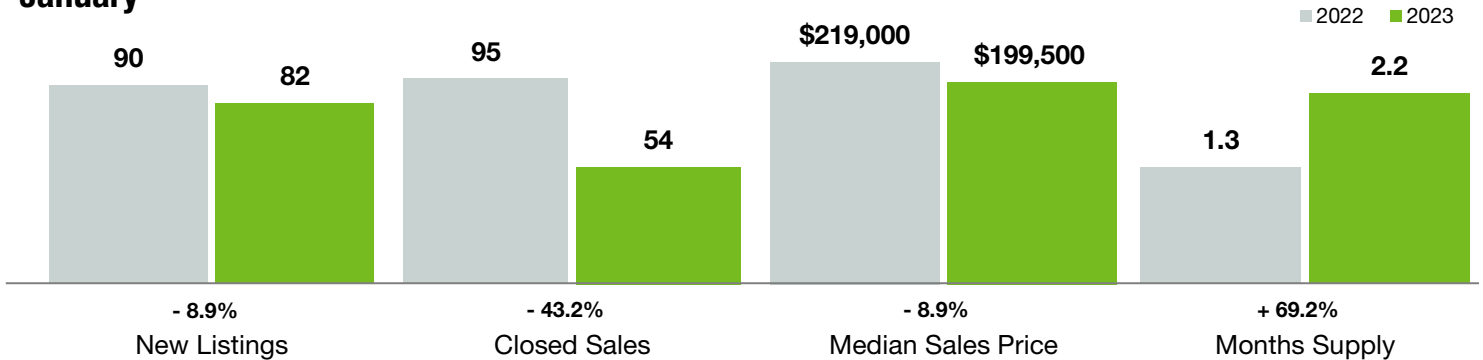
Cleveland County

North Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	90	82	- 8.9%	90	82	- 8.9%
Pending Sales	108	93	- 13.9%	108	93	- 13.9%
Closed Sales	95	54	- 43.2%	95	54	- 43.2%
Median Sales Price*	\$219,000	\$199,500	- 8.9%	\$219,000	\$199,500	- 8.9%
Average Sales Price*	\$224,715	\$210,813	- 6.2%	\$224,715	\$210,813	- 6.2%
Percent of Original List Price Received*	97.0%	91.9%	- 5.3%	97.0%	91.9%	- 5.3%
List to Close	81	95	+ 17.3%	81	95	+ 17.3%
Days on Market Until Sale	28	51	+ 82.1%	28	51	+ 82.1%
Cumulative Days on Market Until Sale	26	56	+ 115.4%	26	56	+ 115.4%
Average List Price	\$293,228	\$256,201	- 12.6%	\$293,228	\$256,201	- 12.6%
Inventory of Homes for Sale	132	181	+ 37.1%	--	--	--
Months Supply of Inventory	1.3	2.2	+ 69.2%	--	--	--

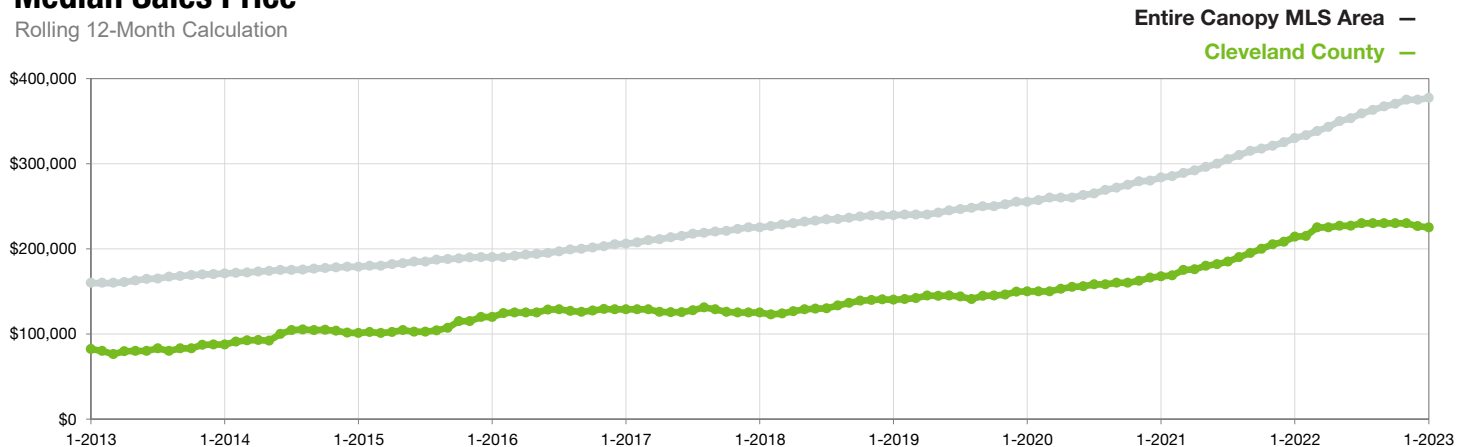
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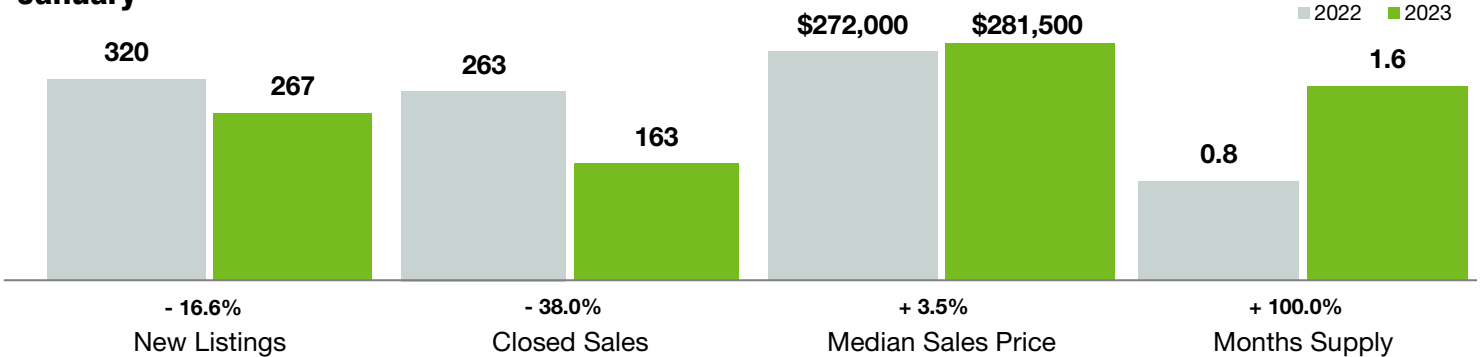
Gaston County

North Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	320	267	- 16.6%	320	267	- 16.6%
Pending Sales	326	309	- 5.2%	326	309	- 5.2%
Closed Sales	263	163	- 38.0%	263	163	- 38.0%
Median Sales Price*	\$272,000	\$281,500	+ 3.5%	\$272,000	\$281,500	+ 3.5%
Average Sales Price*	\$285,514	\$303,571	+ 6.3%	\$285,514	\$303,571	+ 6.3%
Percent of Original List Price Received*	99.8%	93.7%	- 6.1%	99.8%	93.7%	- 6.1%
List to Close	86	90	+ 4.7%	86	90	+ 4.7%
Days on Market Until Sale	21	41	+ 95.2%	21	41	+ 95.2%
Cumulative Days on Market Until Sale	24	45	+ 87.5%	24	45	+ 87.5%
Average List Price	\$312,848	\$327,959	+ 4.8%	\$312,848	\$327,959	+ 4.8%
Inventory of Homes for Sale	299	488	+ 63.2%	--	--	--
Months Supply of Inventory	0.8	1.6	+ 100.0%	--	--	--

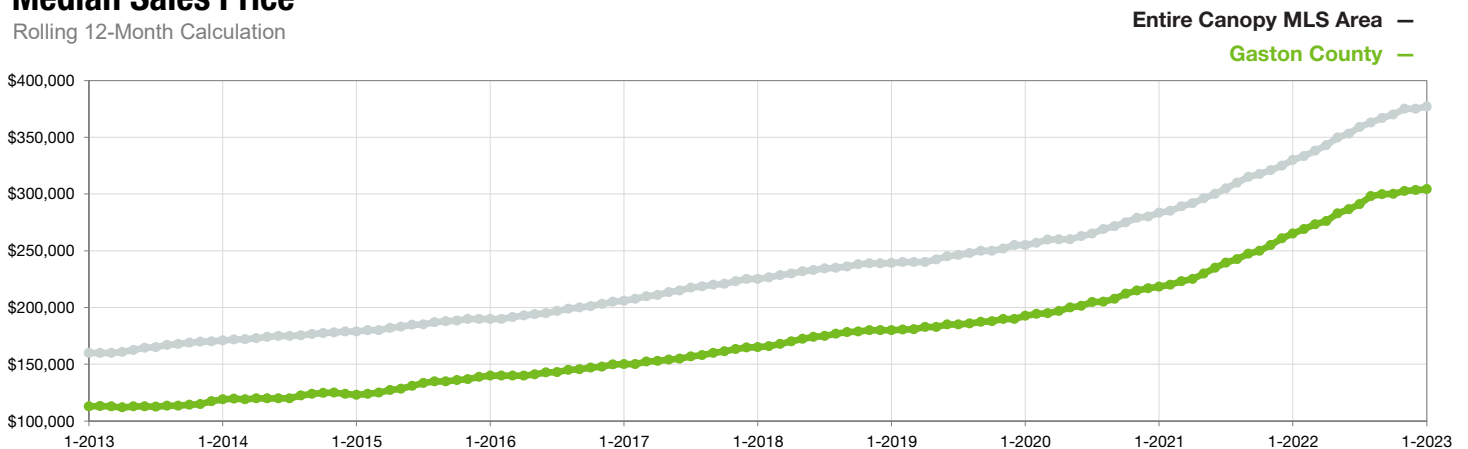
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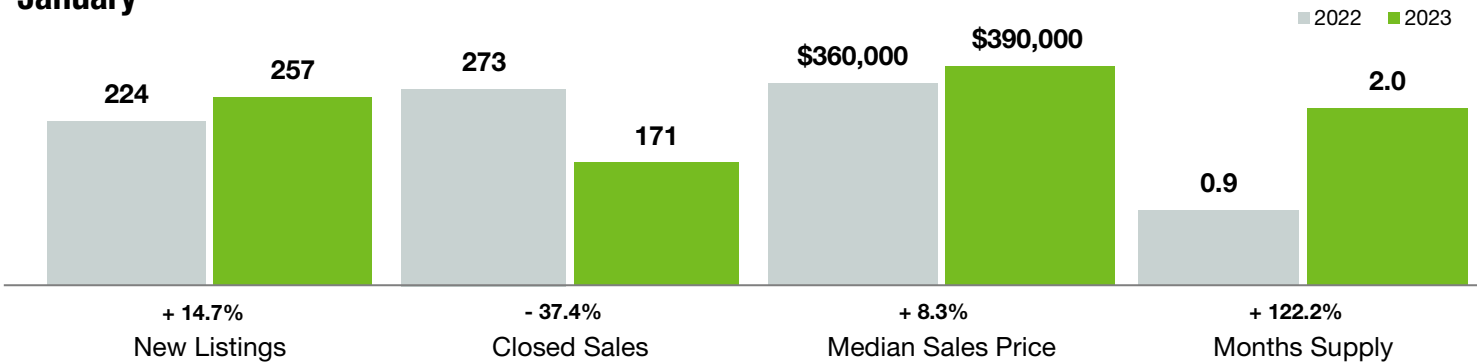
Iredell County

North Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	224	257	+ 14.7%	224	257	+ 14.7%
Pending Sales	249	233	- 6.4%	249	233	- 6.4%
Closed Sales	273	171	- 37.4%	273	171	- 37.4%
Median Sales Price*	\$360,000	\$390,000	+ 8.3%	\$360,000	\$390,000	+ 8.3%
Average Sales Price*	\$442,963	\$453,664	+ 2.4%	\$442,963	\$453,664	+ 2.4%
Percent of Original List Price Received*	99.0%	93.6%	- 5.5%	99.0%	93.6%	- 5.5%
List to Close	84	125	+ 48.8%	84	125	+ 48.8%
Days on Market Until Sale	27	59	+ 118.5%	27	59	+ 118.5%
Cumulative Days on Market Until Sale	25	57	+ 128.0%	25	57	+ 128.0%
Average List Price	\$481,175	\$465,168	- 3.3%	\$481,175	\$465,168	- 3.3%
Inventory of Homes for Sale	292	557	+ 90.8%	--	--	--
Months Supply of Inventory	0.9	2.0	+ 122.2%	--	--	--

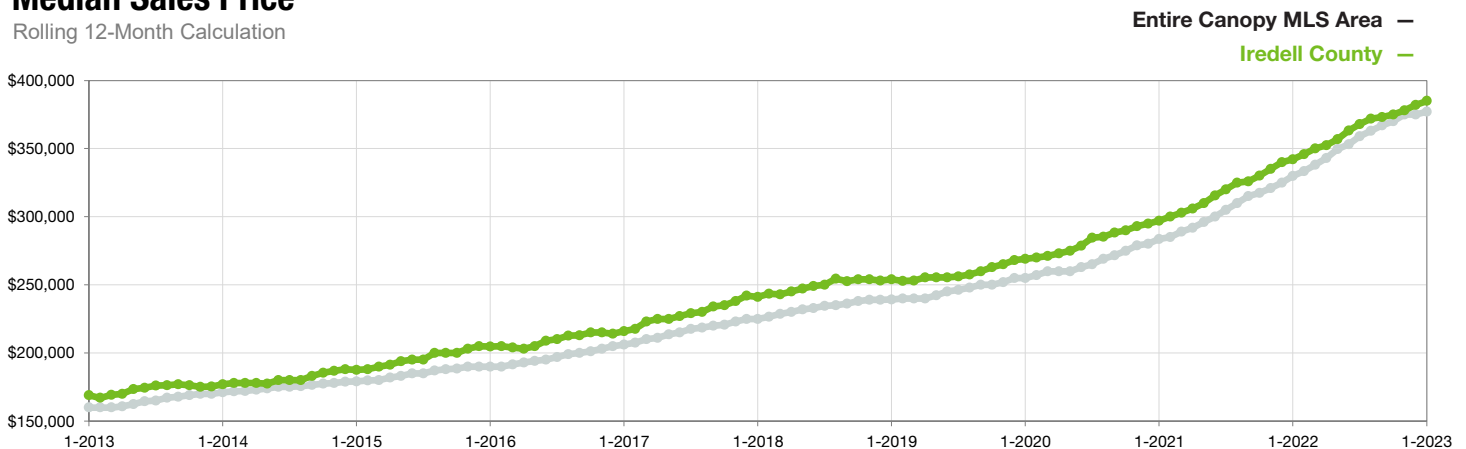
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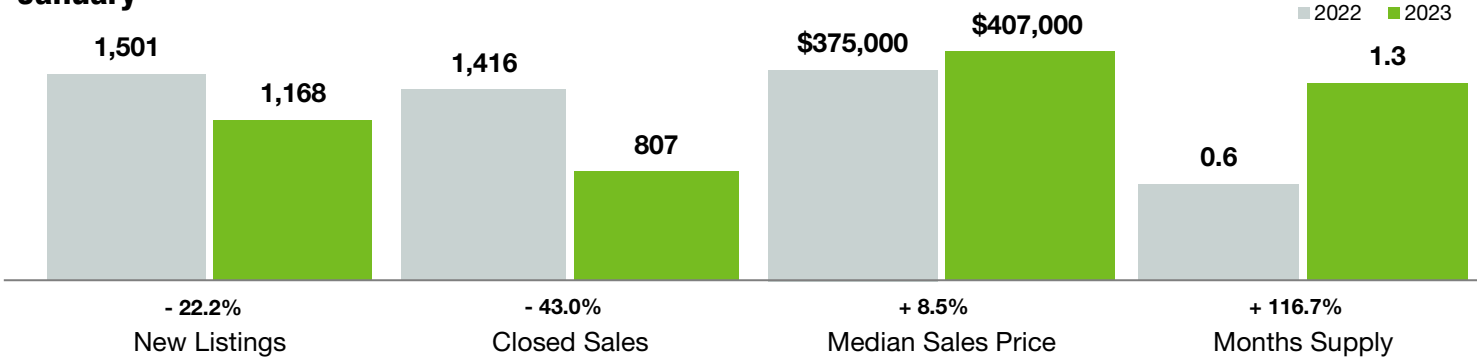
Mecklenburg County

North Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	1,501	1,168	- 22.2%	1,501	1,168	- 22.2%
Pending Sales	1,609	1,352	- 16.0%	1,609	1,352	- 16.0%
Closed Sales	1,416	807	- 43.0%	1,416	807	- 43.0%
Median Sales Price*	\$375,000	\$407,000	+ 8.5%	\$375,000	\$407,000	+ 8.5%
Average Sales Price*	\$449,879	\$472,438	+ 5.0%	\$449,879	\$472,438	+ 5.0%
Percent of Original List Price Received*	101.2%	95.0%	- 6.1%	101.2%	95.0%	- 6.1%
List to Close	83	108	+ 30.1%	83	108	+ 30.1%
Days on Market Until Sale	22	44	+ 100.0%	22	44	+ 100.0%
Cumulative Days on Market Until Sale	22	44	+ 100.0%	22	44	+ 100.0%
Average List Price	\$478,264	\$537,999	+ 12.5%	\$478,264	\$537,999	+ 12.5%
Inventory of Homes for Sale	1,210	1,863	+ 54.0%	--	--	--
Months Supply of Inventory	0.6	1.3	+ 116.7%	--	--	--

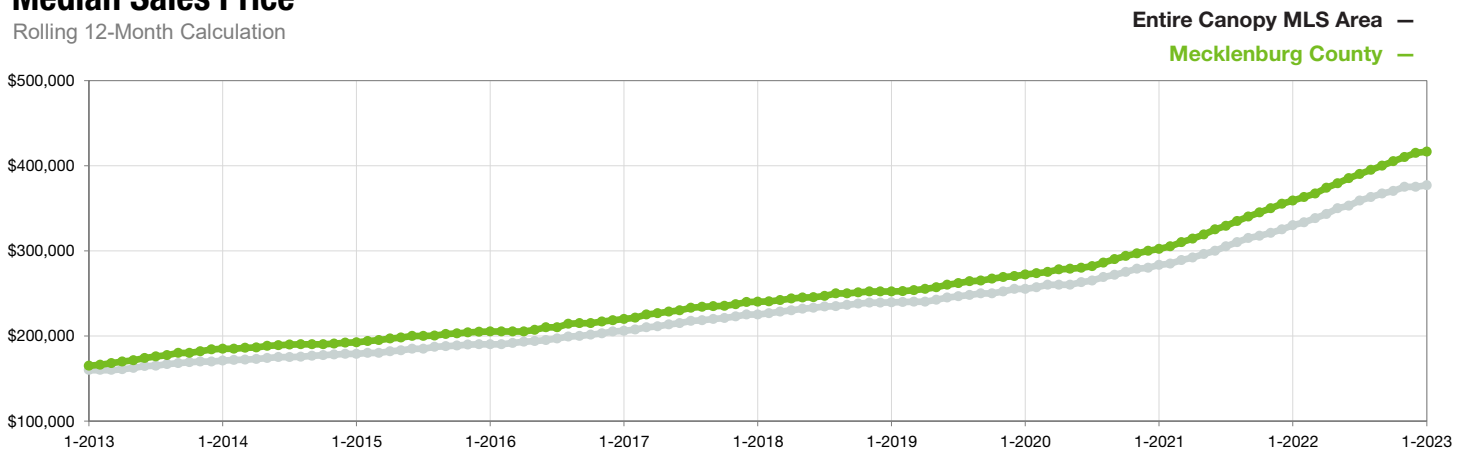
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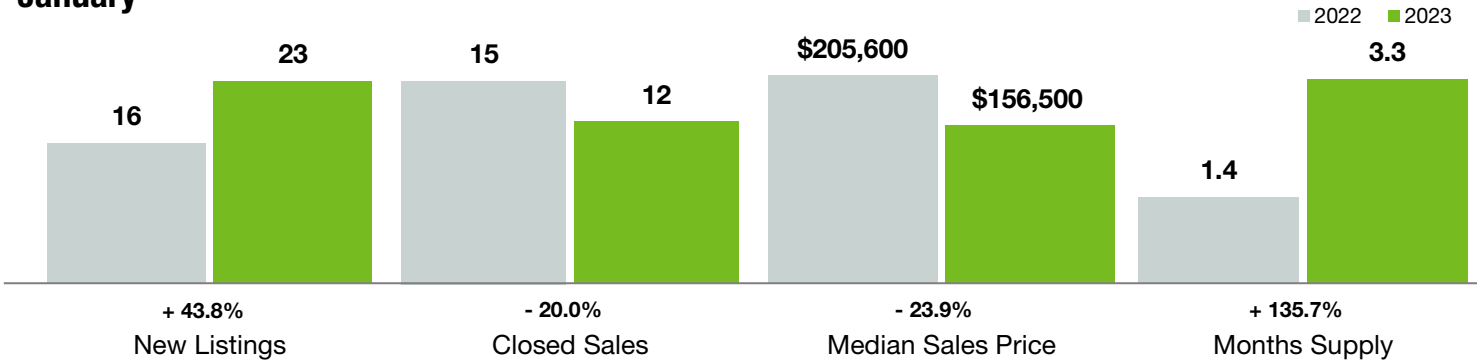
Montgomery County

North Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	16	23	+ 43.8%	16	23	+ 43.8%
Pending Sales	25	14	- 44.0%	25	14	- 44.0%
Closed Sales	15	12	- 20.0%	15	12	- 20.0%
Median Sales Price*	\$205,600	\$156,500	- 23.9%	\$205,600	\$156,500	- 23.9%
Average Sales Price*	\$313,833	\$257,625	- 17.9%	\$313,833	\$257,625	- 17.9%
Percent of Original List Price Received*	95.0%	92.9%	- 2.2%	95.0%	92.9%	- 2.2%
List to Close	120	70	- 41.7%	120	70	- 41.7%
Days on Market Until Sale	74	39	- 47.3%	74	39	- 47.3%
Cumulative Days on Market Until Sale	74	39	- 47.3%	74	39	- 47.3%
Average List Price	\$317,900	\$562,400	+ 76.9%	\$317,900	\$562,400	+ 76.9%
Inventory of Homes for Sale	47	82	+ 74.5%	--	--	--
Months Supply of Inventory	1.4	3.3	+ 135.7%	--	--	--

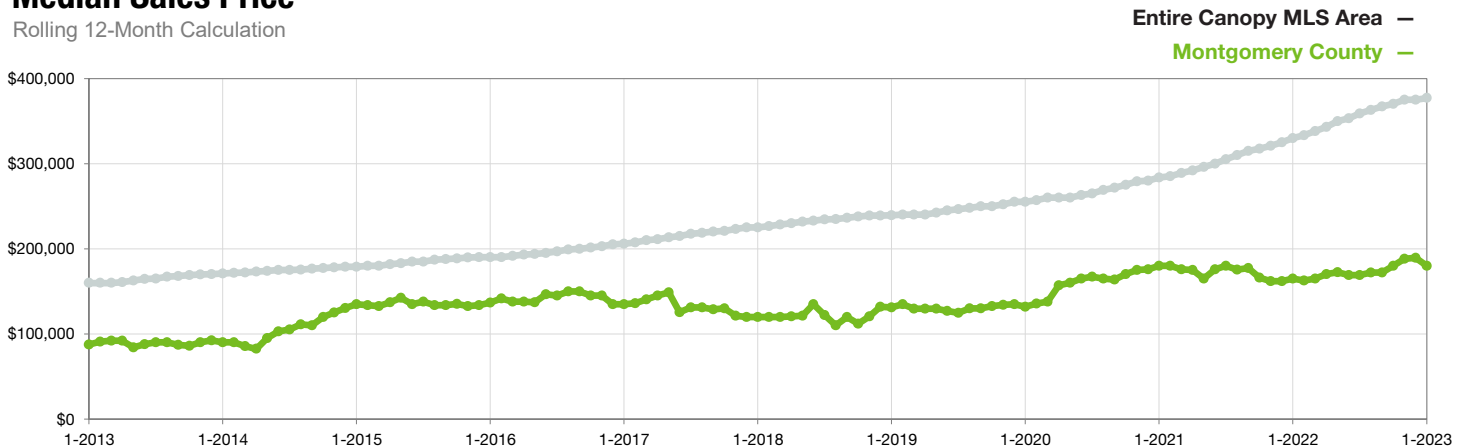
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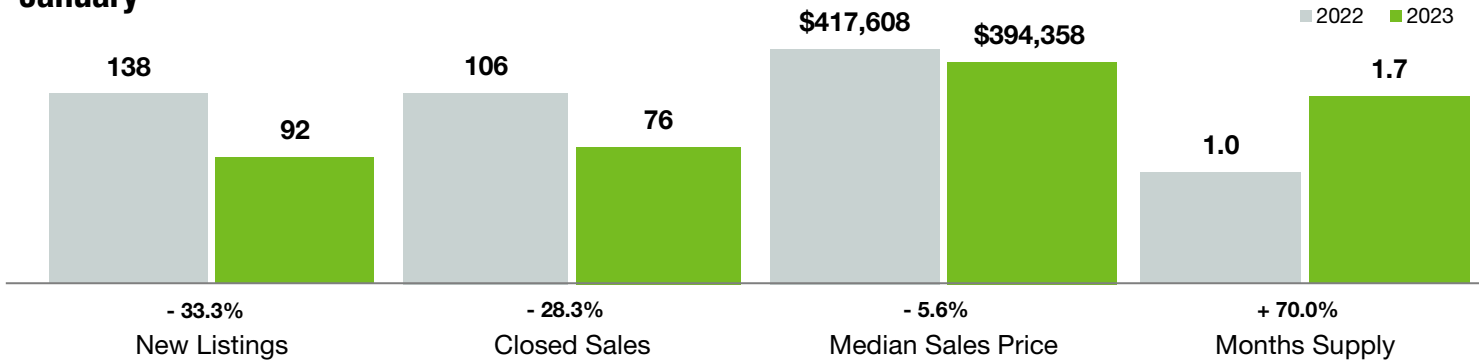
Lincoln County

North Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	138	92	- 33.3%	138	92	- 33.3%
Pending Sales	142	117	- 17.6%	142	117	- 17.6%
Closed Sales	106	76	- 28.3%	106	76	- 28.3%
Median Sales Price*	\$417,608	\$394,358	- 5.6%	\$417,608	\$394,358	- 5.6%
Average Sales Price*	\$432,814	\$444,508	+ 2.7%	\$432,814	\$444,508	+ 2.7%
Percent of Original List Price Received*	98.5%	95.4%	- 3.1%	98.5%	95.4%	- 3.1%
List to Close	92	124	+ 34.8%	92	124	+ 34.8%
Days on Market Until Sale	18	67	+ 272.2%	18	67	+ 272.2%
Cumulative Days on Market Until Sale	18	51	+ 183.3%	18	51	+ 183.3%
Average List Price	\$416,502	\$511,903	+ 22.9%	\$416,502	\$511,903	+ 22.9%
Inventory of Homes for Sale	163	202	+ 23.9%	--	--	--
Months Supply of Inventory	1.0	1.7	+ 70.0%	--	--	--

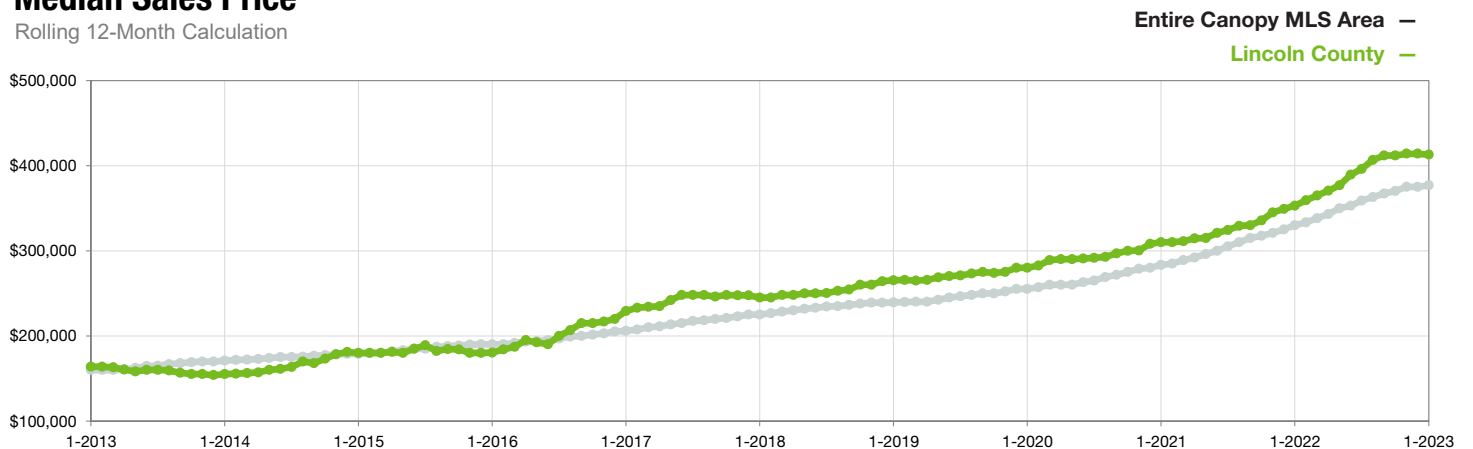
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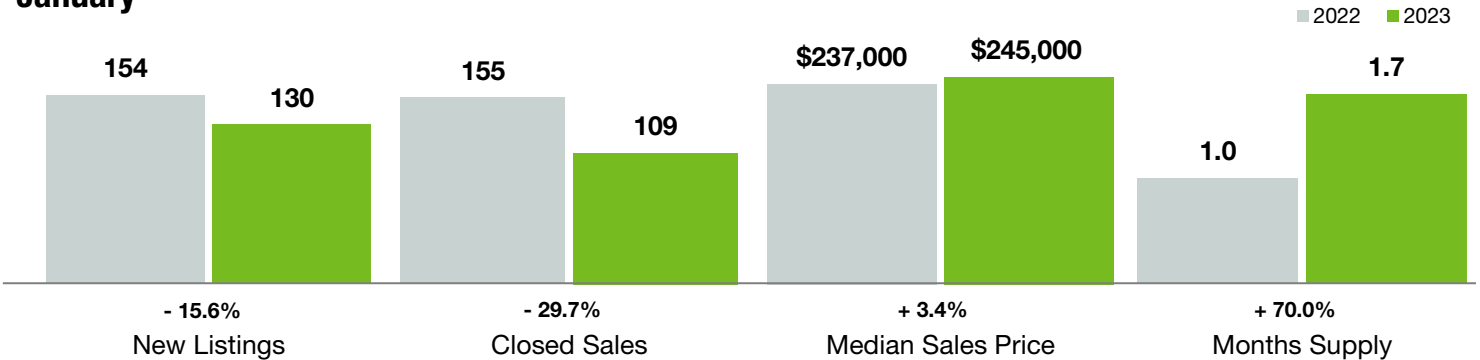
Rowan County

North Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	154	130	- 15.6%	154	130	- 15.6%
Pending Sales	152	154	+ 1.3%	152	154	+ 1.3%
Closed Sales	155	109	- 29.7%	155	109	- 29.7%
Median Sales Price*	\$237,000	\$245,000	+ 3.4%	\$237,000	\$245,000	+ 3.4%
Average Sales Price*	\$275,856	\$265,376	- 3.8%	\$275,856	\$265,376	- 3.8%
Percent of Original List Price Received*	97.7%	92.3%	- 5.5%	97.7%	92.3%	- 5.5%
List to Close	82	98	+ 19.5%	82	98	+ 19.5%
Days on Market Until Sale	27	46	+ 70.4%	27	46	+ 70.4%
Cumulative Days on Market Until Sale	32	54	+ 68.8%	32	54	+ 68.8%
Average List Price	\$289,752	\$309,336	+ 6.8%	\$289,752	\$309,336	+ 6.8%
Inventory of Homes for Sale	186	290	+ 55.9%	--	--	--
Months Supply of Inventory	1.0	1.7	+ 70.0%	--	--	--

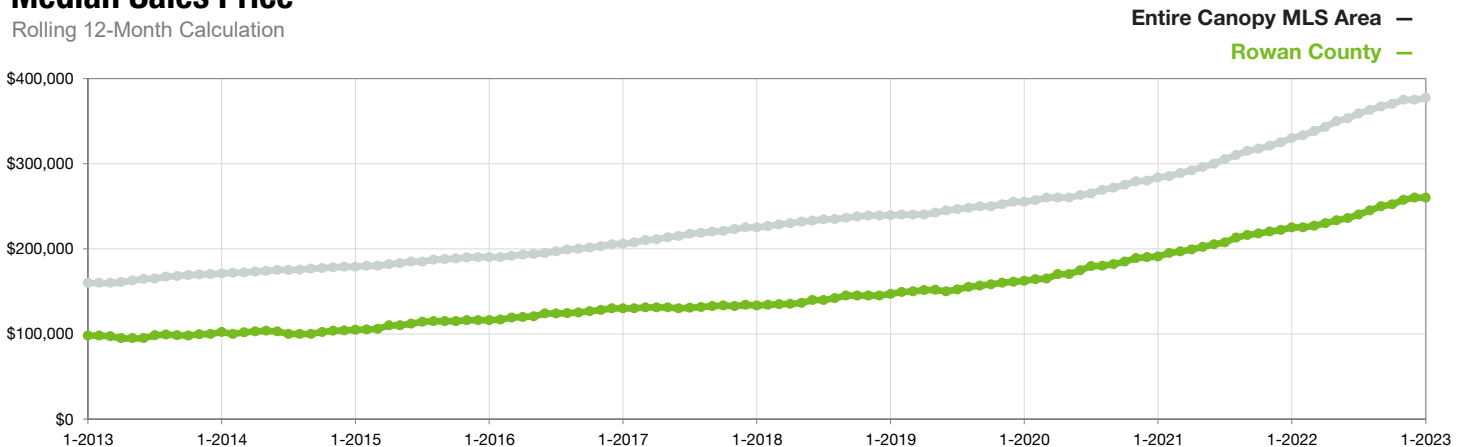
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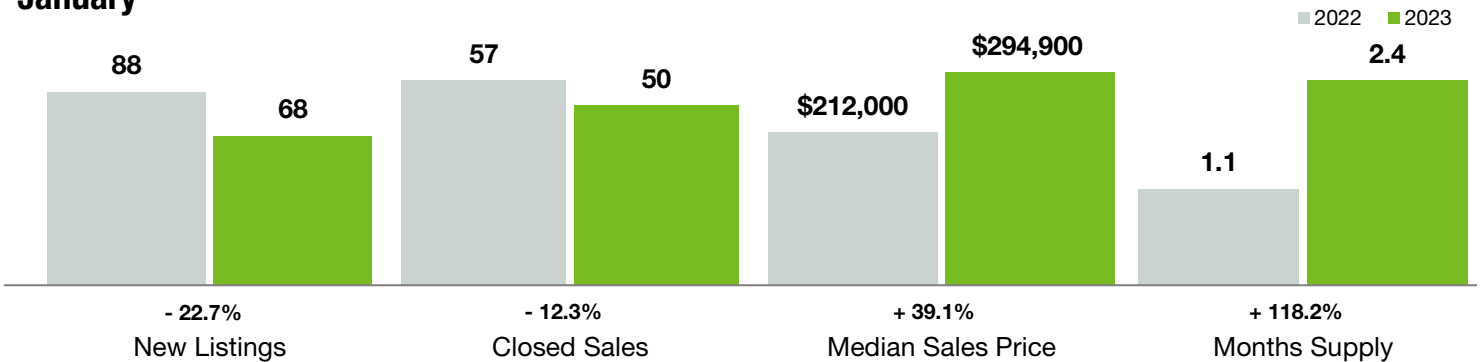
Stanly County

North Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	88	68	- 22.7%	88	68	- 22.7%
Pending Sales	79	76	- 3.8%	79	76	- 3.8%
Closed Sales	57	50	- 12.3%	57	50	- 12.3%
Median Sales Price*	\$212,000	\$294,900	+ 39.1%	\$212,000	\$294,900	+ 39.1%
Average Sales Price*	\$274,951	\$317,856	+ 15.6%	\$274,951	\$317,856	+ 15.6%
Percent of Original List Price Received*	96.5%	94.3%	- 2.3%	96.5%	94.3%	- 2.3%
List to Close	78	116	+ 48.7%	78	116	+ 48.7%
Days on Market Until Sale	32	57	+ 78.1%	32	57	+ 78.1%
Cumulative Days on Market Until Sale	35	64	+ 82.9%	35	64	+ 82.9%
Average List Price	\$301,755	\$331,053	+ 9.7%	\$301,755	\$331,053	+ 9.7%
Inventory of Homes for Sale	94	193	+ 105.3%	--	--	--
Months Supply of Inventory	1.1	2.4	+ 118.2%	--	--	--

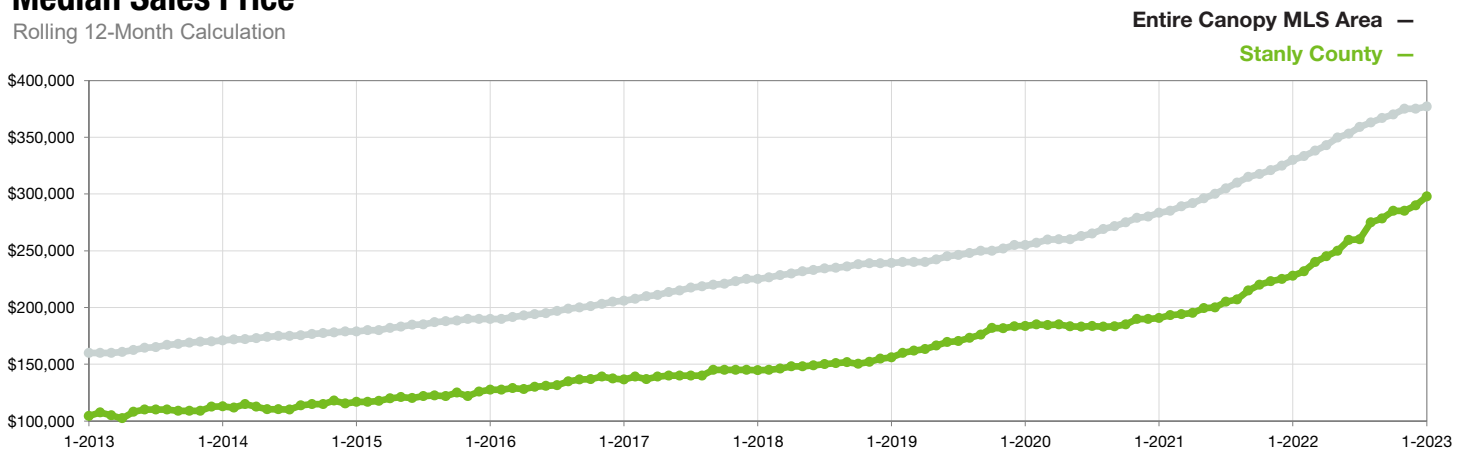
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January



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for January 2023

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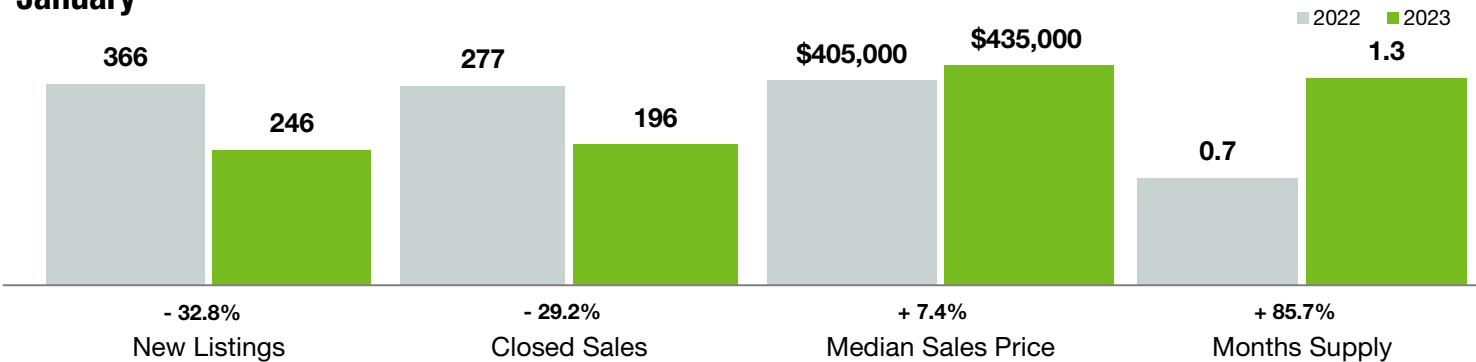
Union County

North Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	366	246	- 32.8%	366	246	- 32.8%
Pending Sales	327	267	- 18.3%	327	267	- 18.3%
Closed Sales	277	196	- 29.2%	277	196	- 29.2%
Median Sales Price*	\$405,000	\$435,000	+ 7.4%	\$405,000	\$435,000	+ 7.4%
Average Sales Price*	\$470,111	\$504,253	+ 7.3%	\$470,111	\$504,253	+ 7.3%
Percent of Original List Price Received*	100.7%	94.9%	- 5.8%	100.7%	94.9%	- 5.8%
List to Close	93	117	+ 25.8%	93	117	+ 25.8%
Days on Market Until Sale	24	42	+ 75.0%	24	42	+ 75.0%
Cumulative Days on Market Until Sale	28	49	+ 75.0%	28	49	+ 75.0%
Average List Price	\$547,512	\$523,994	- 4.3%	\$547,512	\$523,994	- 4.3%
Inventory of Homes for Sale	295	441	+ 49.5%	--	--	--
Months Supply of Inventory	0.7	1.3	+ 85.7%	--	--	--

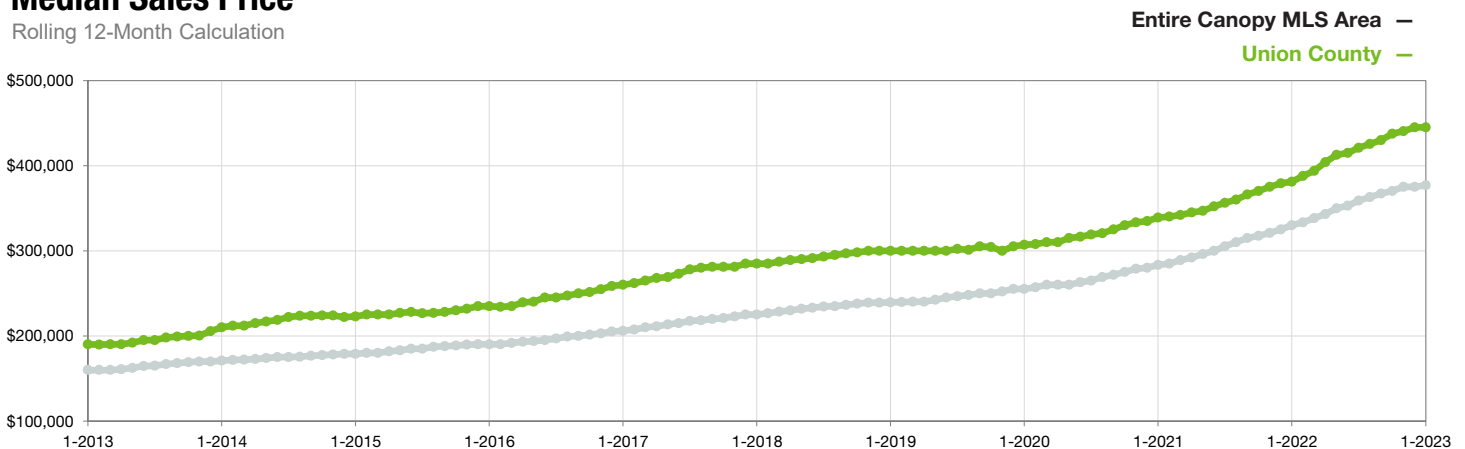
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January



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for January 2023

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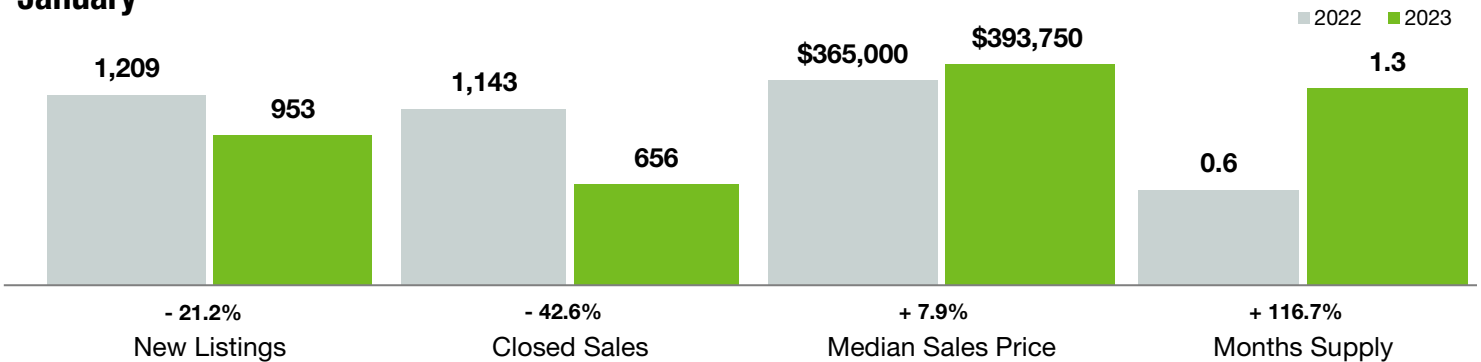
City of Charlotte

North Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	1,209	953	- 21.2%	1,209	953	- 21.2%
Pending Sales	1,312	1,102	- 16.0%	1,312	1,102	- 16.0%
Closed Sales	1,143	656	- 42.6%	1,143	656	- 42.6%
Median Sales Price*	\$365,000	\$393,750	+ 7.9%	\$365,000	\$393,750	+ 7.9%
Average Sales Price*	\$433,778	\$458,631	+ 5.7%	\$433,778	\$458,631	+ 5.7%
Percent of Original List Price Received*	101.1%	94.8%	- 6.2%	101.1%	94.8%	- 6.2%
List to Close	83	103	+ 24.1%	83	103	+ 24.1%
Days on Market Until Sale	21	42	+ 100.0%	21	42	+ 100.0%
Cumulative Days on Market Until Sale	21	43	+ 104.8%	21	43	+ 104.8%
Average List Price	\$462,539	\$521,037	+ 12.6%	\$462,539	\$521,037	+ 12.6%
Inventory of Homes for Sale	954	1,486	+ 55.8%	--	--	--
Months Supply of Inventory	0.6	1.3	+ 116.7%	--	--	--

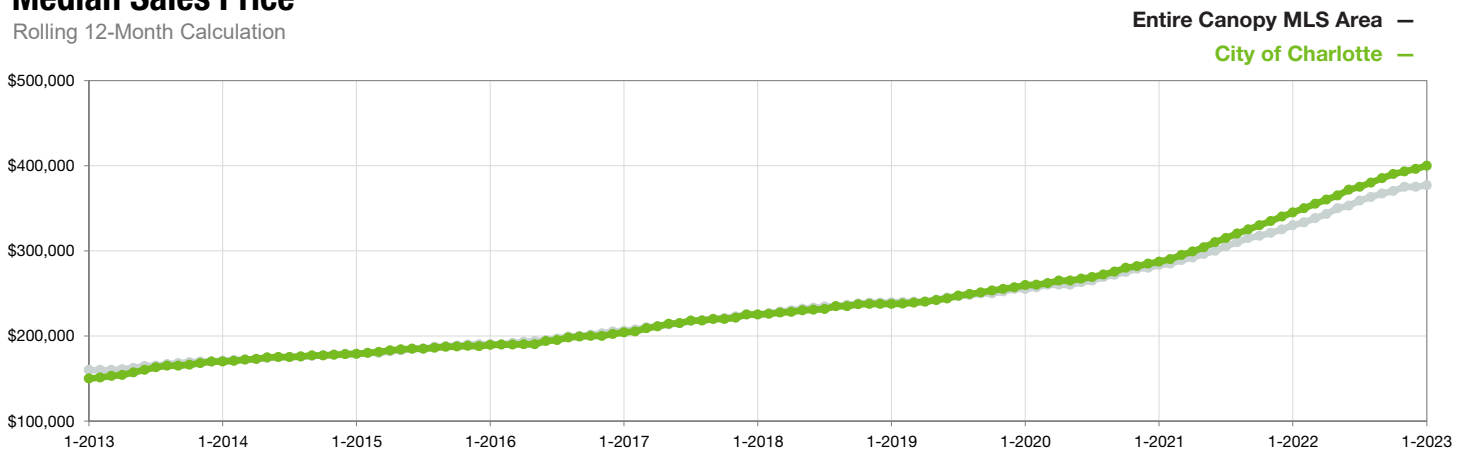
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January



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for January 2023

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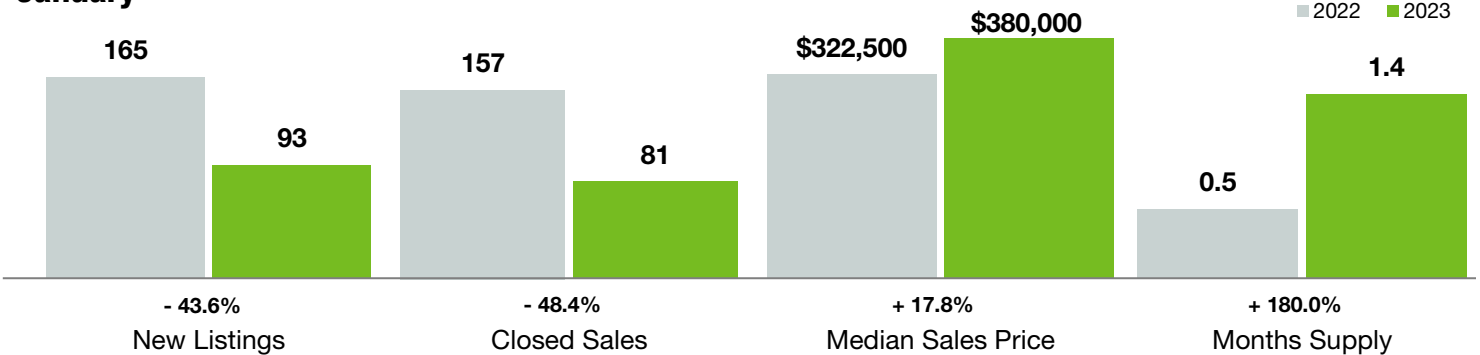
Concord

North Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	165	93	- 43.6%	165	93	- 43.6%
Pending Sales	179	133	- 25.7%	179	133	- 25.7%
Closed Sales	157	81	- 48.4%	157	81	- 48.4%
Median Sales Price*	\$322,500	\$380,000	+ 17.8%	\$322,500	\$380,000	+ 17.8%
Average Sales Price*	\$350,549	\$393,946	+ 12.4%	\$350,549	\$393,946	+ 12.4%
Percent of Original List Price Received*	102.5%	94.1%	- 8.2%	102.5%	94.1%	- 8.2%
List to Close	75	79	+ 5.3%	75	79	+ 5.3%
Days on Market Until Sale	18	35	+ 94.4%	18	35	+ 94.4%
Cumulative Days on Market Until Sale	18	38	+ 111.1%	18	38	+ 111.1%
Average List Price	\$356,781	\$388,714	+ 9.0%	\$356,781	\$388,714	+ 9.0%
Inventory of Homes for Sale	110	205	+ 86.4%	--	--	--
Months Supply of Inventory	0.5	1.4	+ 180.0%	--	--	--

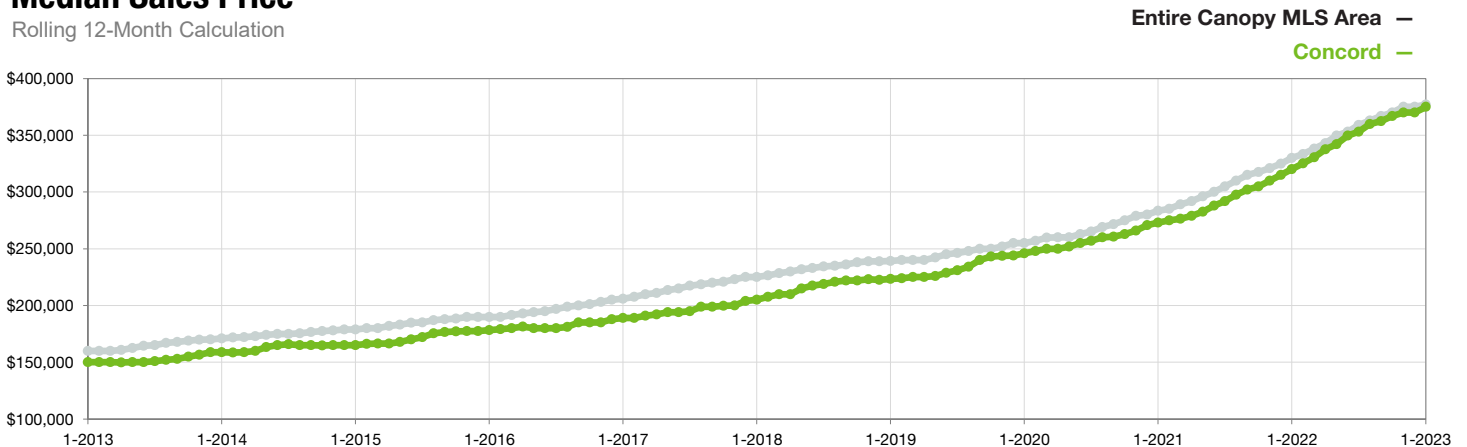
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January



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for January 2023

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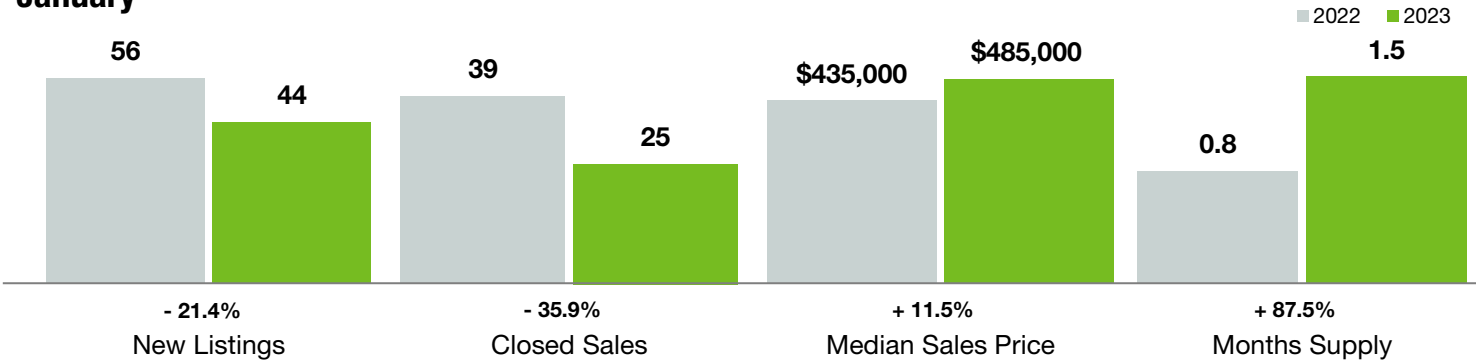
Cornelius

North Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	56	44	- 21.4%	56	44	- 21.4%
Pending Sales	46	42	- 8.7%	46	42	- 8.7%
Closed Sales	39	25	- 35.9%	39	25	- 35.9%
Median Sales Price*	\$435,000	\$485,000	+ 11.5%	\$435,000	\$485,000	+ 11.5%
Average Sales Price*	\$600,936	\$674,917	+ 12.3%	\$600,936	\$674,917	+ 12.3%
Percent of Original List Price Received*	101.0%	95.3%	- 5.6%	101.0%	95.3%	- 5.6%
List to Close	56	127	+ 126.8%	56	127	+ 126.8%
Days on Market Until Sale	13	60	+ 361.5%	13	60	+ 361.5%
Cumulative Days on Market Until Sale	12	58	+ 383.3%	12	58	+ 383.3%
Average List Price	\$591,052	\$854,403	+ 44.6%	\$591,052	\$854,403	+ 44.6%
Inventory of Homes for Sale	56	82	+ 46.4%	--	--	--
Months Supply of Inventory	0.8	1.5	+ 87.5%	--	--	--

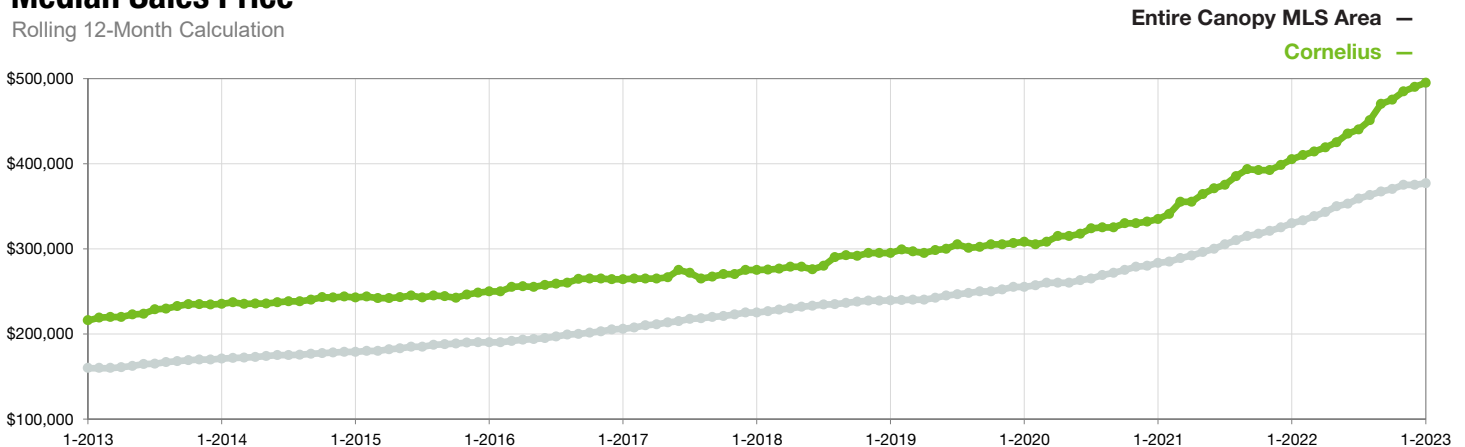
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January



Median Sales Price

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Local Market Update for January 2023

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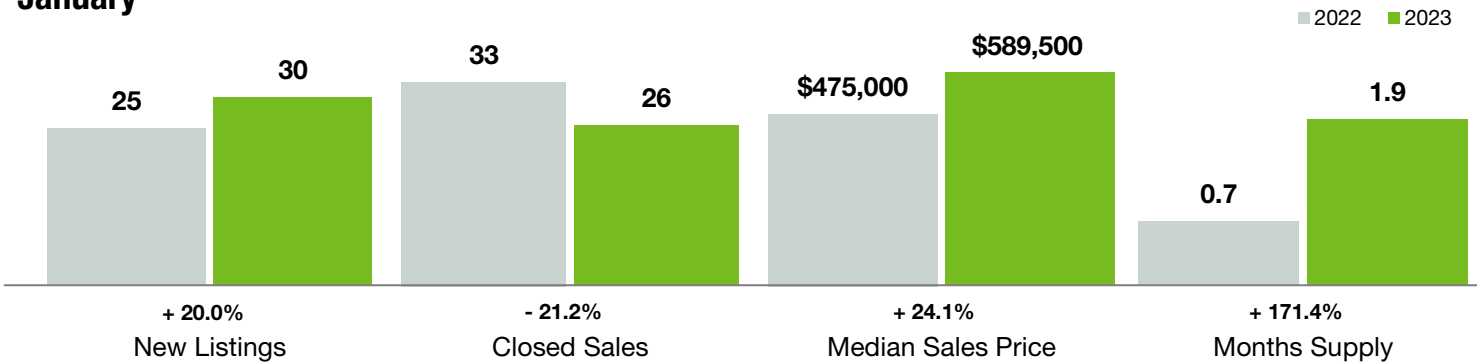
Davidson

North Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	25	30	+ 20.0%	25	30	+ 20.0%
Pending Sales	27	26	- 3.7%	27	26	- 3.7%
Closed Sales	33	26	- 21.2%	33	26	- 21.2%
Median Sales Price*	\$475,000	\$589,500	+ 24.1%	\$475,000	\$589,500	+ 24.1%
Average Sales Price*	\$623,997	\$592,912	- 5.0%	\$623,997	\$592,912	- 5.0%
Percent of Original List Price Received*	99.7%	96.8%	- 2.9%	99.7%	96.8%	- 2.9%
List to Close	108	174	+ 61.1%	108	174	+ 61.1%
Days on Market Until Sale	53	73	+ 37.7%	53	73	+ 37.7%
Cumulative Days on Market Until Sale	52	64	+ 23.1%	52	64	+ 23.1%
Average List Price	\$758,994	\$666,452	- 12.2%	\$758,994	\$666,452	- 12.2%
Inventory of Homes for Sale	33	68	+ 106.1%	--	--	--
Months Supply of Inventory	0.7	1.9	+ 171.4%	--	--	--

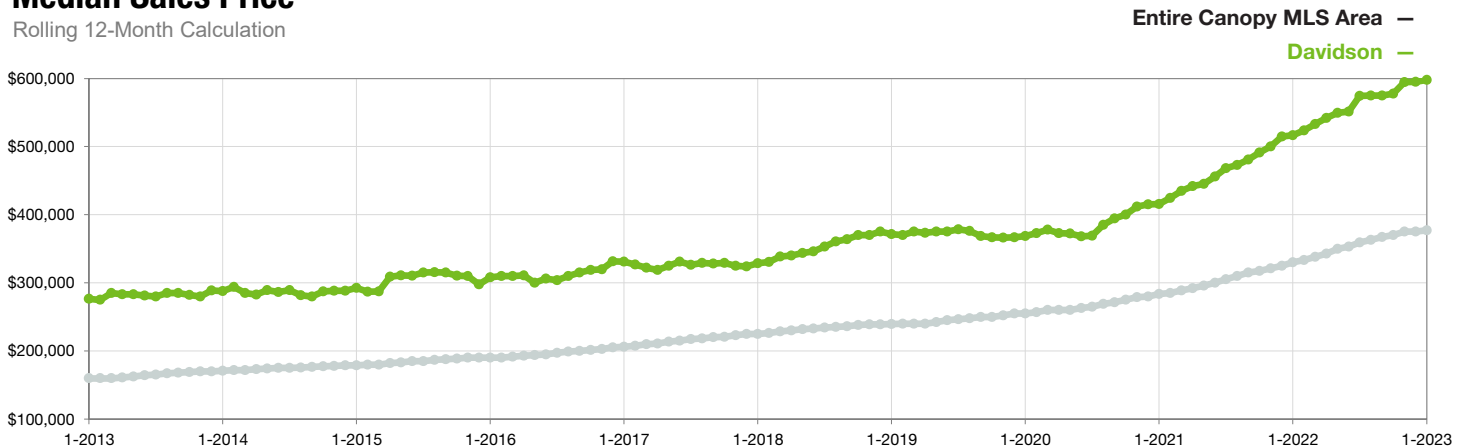
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January



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for January 2023

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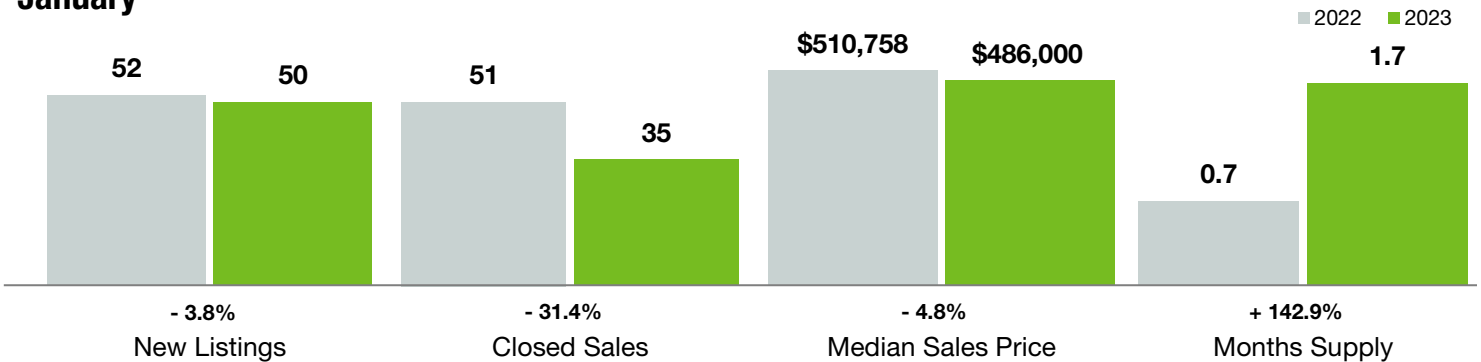
Denver

North Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	52	50	- 3.8%	52	50	- 3.8%
Pending Sales	47	55	+ 17.0%	47	55	+ 17.0%
Closed Sales	51	35	- 31.4%	51	35	- 31.4%
Median Sales Price*	\$510,758	\$486,000	- 4.8%	\$510,758	\$486,000	- 4.8%
Average Sales Price*	\$535,220	\$541,867	+ 1.2%	\$535,220	\$541,867	+ 1.2%
Percent of Original List Price Received*	99.4%	96.9%	- 2.5%	99.4%	96.9%	- 2.5%
List to Close	86	145	+ 68.6%	86	145	+ 68.6%
Days on Market Until Sale	16	82	+ 412.5%	16	82	+ 412.5%
Cumulative Days on Market Until Sale	17	39	+ 129.4%	17	39	+ 129.4%
Average List Price	\$484,315	\$661,340	+ 36.6%	\$484,315	\$661,340	+ 36.6%
Inventory of Homes for Sale	54	87	+ 61.1%	--	--	--
Months Supply of Inventory	0.7	1.7	+ 142.9%	--	--	--

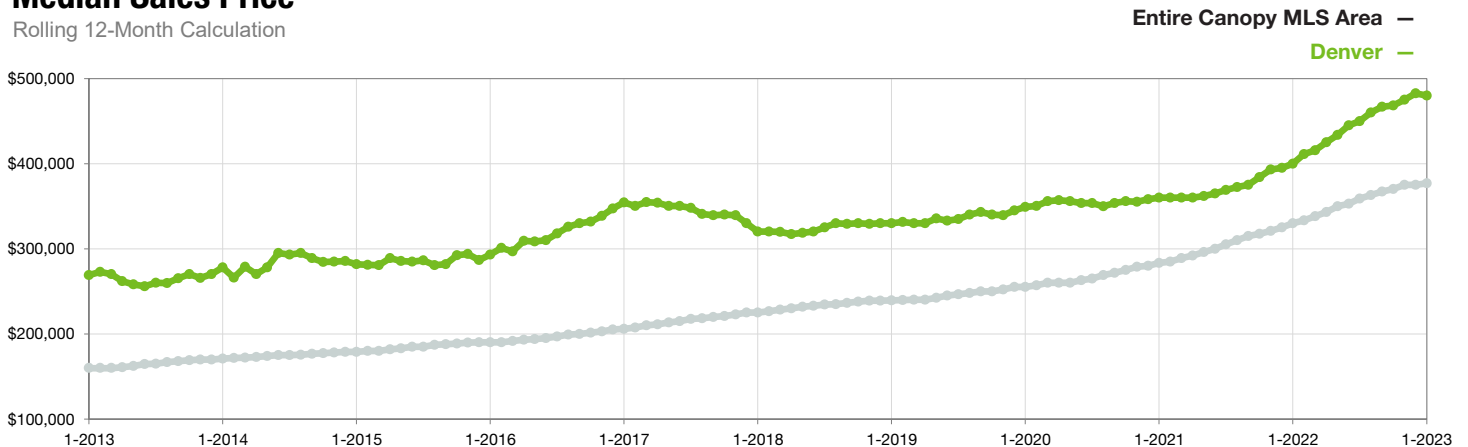
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January



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for January 2023

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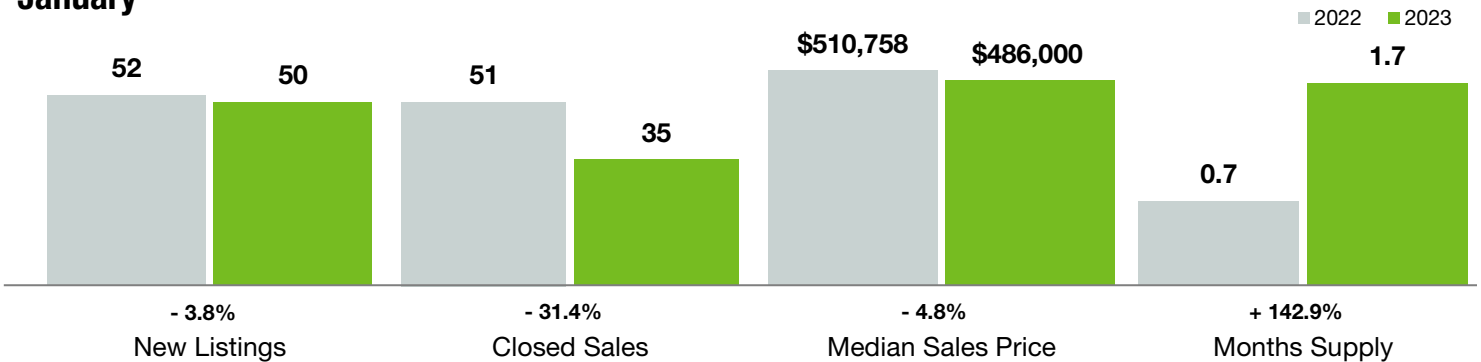
Denver

North Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	52	50	- 3.8%	52	50	- 3.8%
Pending Sales	47	55	+ 17.0%	47	55	+ 17.0%
Closed Sales	51	35	- 31.4%	51	35	- 31.4%
Median Sales Price*	\$510,758	\$486,000	- 4.8%	\$510,758	\$486,000	- 4.8%
Average Sales Price*	\$535,220	\$541,867	+ 1.2%	\$535,220	\$541,867	+ 1.2%
Percent of Original List Price Received*	99.4%	96.9%	- 2.5%	99.4%	96.9%	- 2.5%
List to Close	86	145	+ 68.6%	86	145	+ 68.6%
Days on Market Until Sale	16	82	+ 412.5%	16	82	+ 412.5%
Cumulative Days on Market Until Sale	17	39	+ 129.4%	17	39	+ 129.4%
Average List Price	\$484,315	\$661,340	+ 36.6%	\$484,315	\$661,340	+ 36.6%
Inventory of Homes for Sale	54	87	+ 61.1%	--	--	--
Months Supply of Inventory	0.7	1.7	+ 142.9%	--	--	--

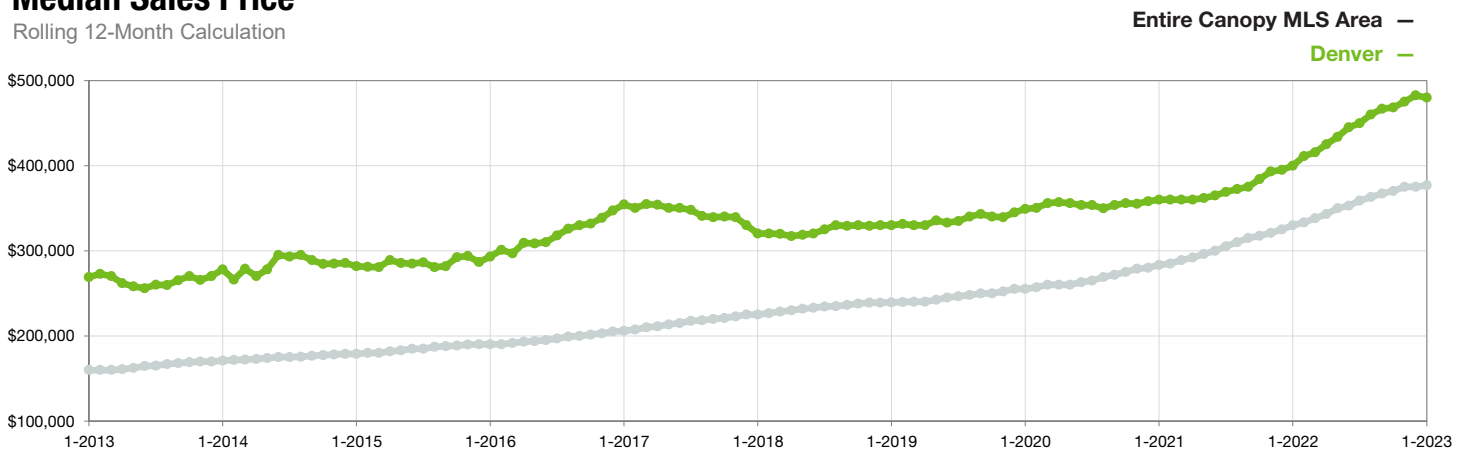
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January



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for January 2023

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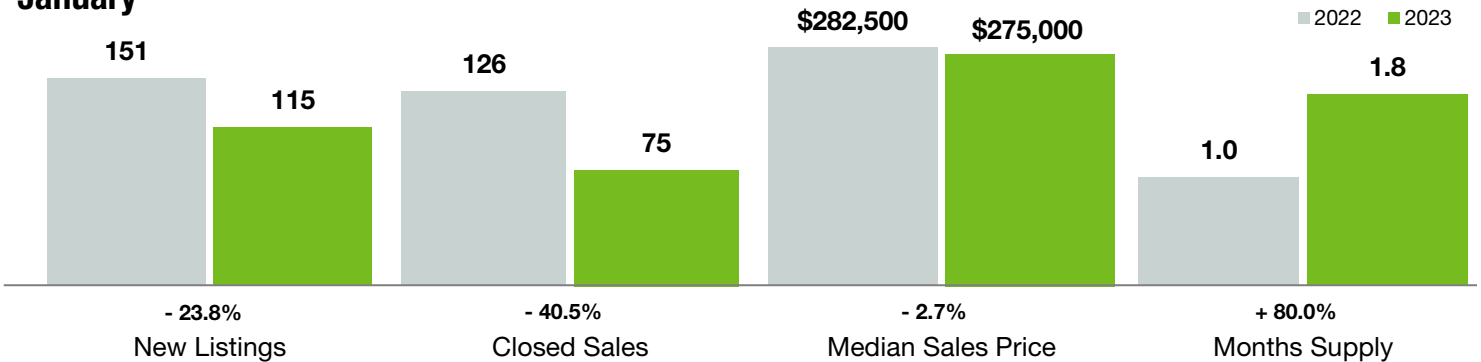
Gastonia

North Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	151	115	- 23.8%	151	115	- 23.8%
Pending Sales	147	129	- 12.2%	147	129	- 12.2%
Closed Sales	126	75	- 40.5%	126	75	- 40.5%
Median Sales Price*	\$282,500	\$275,000	- 2.7%	\$282,500	\$275,000	- 2.7%
Average Sales Price*	\$272,946	\$300,419	+ 10.1%	\$272,946	\$300,419	+ 10.1%
Percent of Original List Price Received*	100.3%	94.1%	- 6.2%	100.3%	94.1%	- 6.2%
List to Close	87	97	+ 11.5%	87	97	+ 11.5%
Days on Market Until Sale	19	48	+ 152.6%	19	48	+ 152.6%
Cumulative Days on Market Until Sale	23	55	+ 139.1%	23	55	+ 139.1%
Average List Price	\$296,244	\$301,644	+ 1.8%	\$296,244	\$301,644	+ 1.8%
Inventory of Homes for Sale	160	245	+ 53.1%	--	--	--
Months Supply of Inventory	1.0	1.8	+ 80.0%	--	--	--

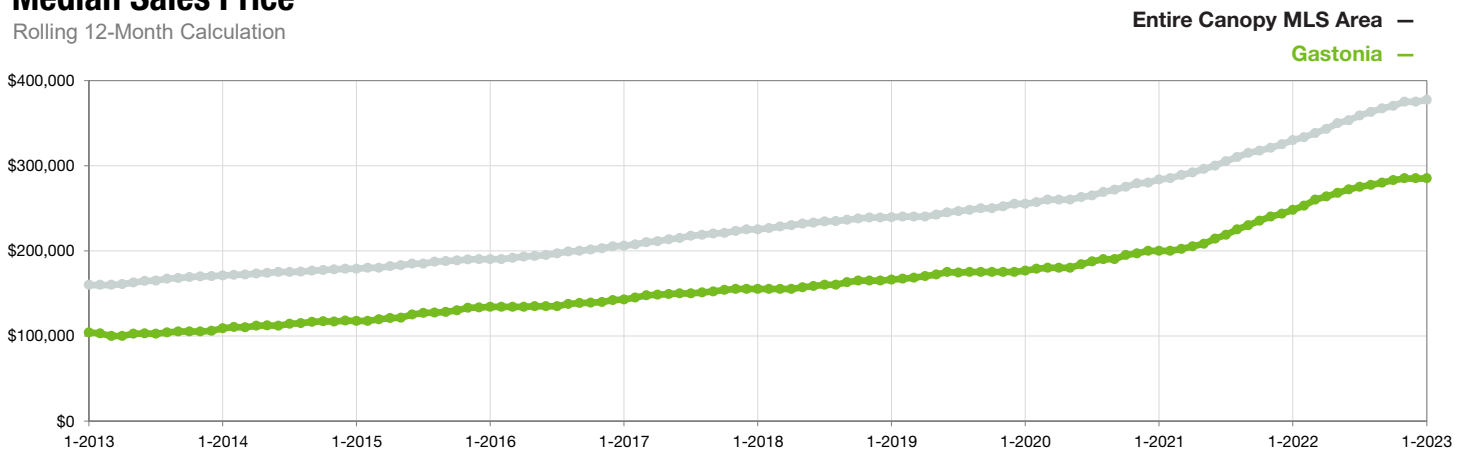
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January



Median Sales Price

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Local Market Update for January 2023

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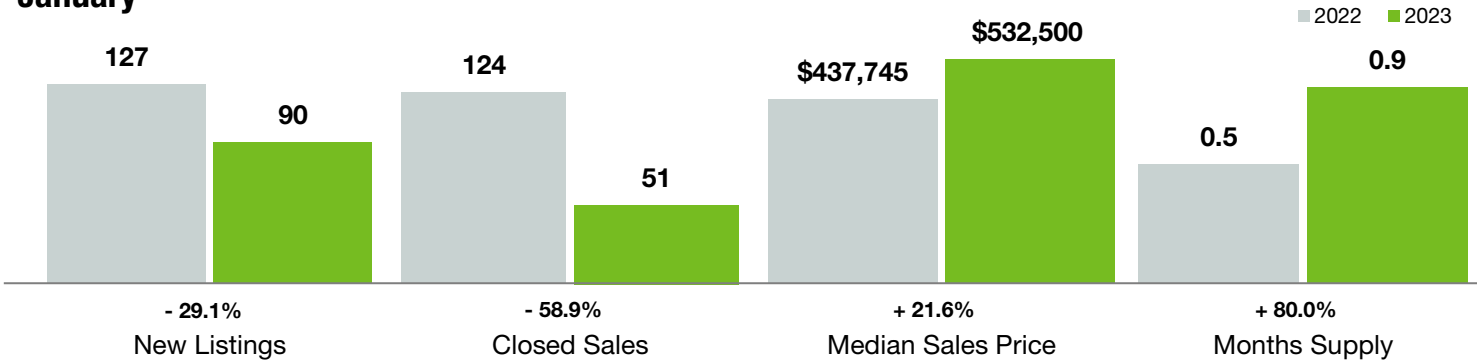
Huntersville

North Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	127	90	- 29.1%	127	90	- 29.1%
Pending Sales	129	103	- 20.2%	129	103	- 20.2%
Closed Sales	124	51	- 58.9%	124	51	- 58.9%
Median Sales Price*	\$437,745	\$532,500	+ 21.6%	\$437,745	\$532,500	+ 21.6%
Average Sales Price*	\$503,421	\$541,841	+ 7.6%	\$503,421	\$541,841	+ 7.6%
Percent of Original List Price Received*	102.3%	96.2%	- 6.0%	102.3%	96.2%	- 6.0%
List to Close	94	130	+ 38.3%	94	130	+ 38.3%
Days on Market Until Sale	25	51	+ 104.0%	25	51	+ 104.0%
Cumulative Days on Market Until Sale	25	44	+ 76.0%	25	44	+ 76.0%
Average List Price	\$544,913	\$553,236	+ 1.5%	\$544,913	\$553,236	+ 1.5%
Inventory of Homes for Sale	85	104	+ 22.4%	--	--	--
Months Supply of Inventory	0.5	0.9	+ 80.0%	--	--	--

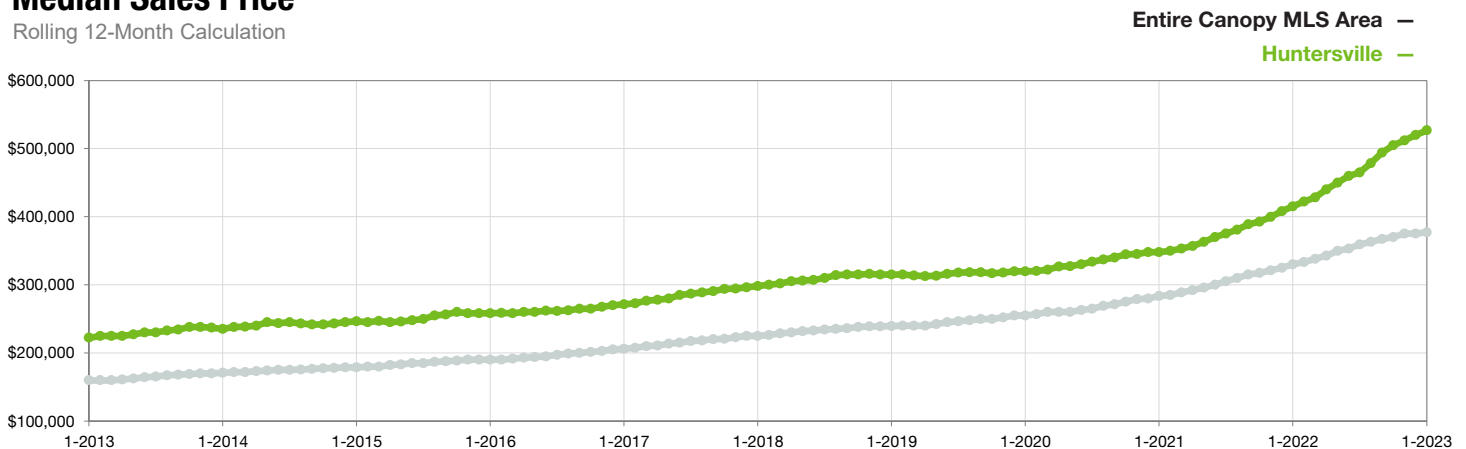
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January



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Local Market Update for January 2023

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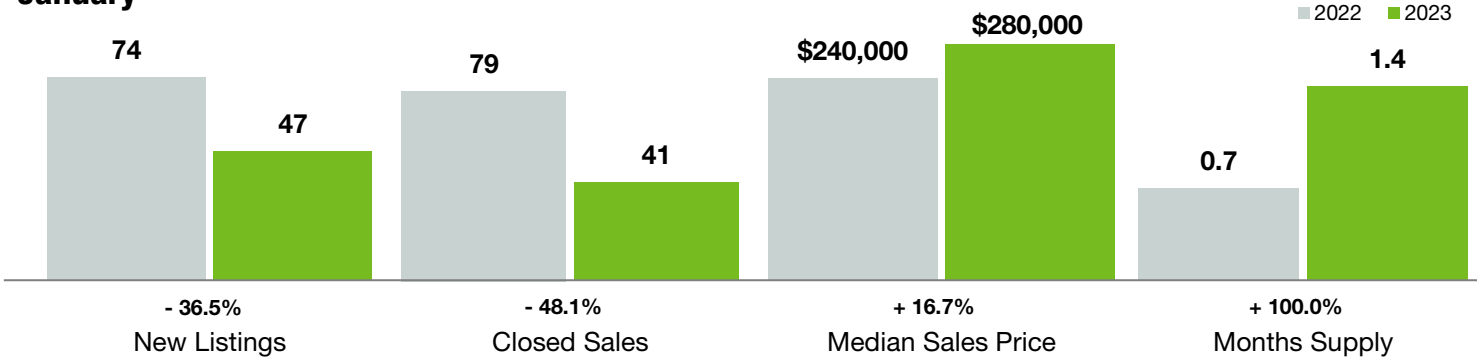
Kannapolis

North Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	74	47	- 36.5%	74	47	- 36.5%
Pending Sales	77	68	- 11.7%	77	68	- 11.7%
Closed Sales	79	41	- 48.1%	79	41	- 48.1%
Median Sales Price*	\$240,000	\$280,000	+ 16.7%	\$240,000	\$280,000	+ 16.7%
Average Sales Price*	\$254,152	\$289,175	+ 13.8%	\$254,152	\$289,175	+ 13.8%
Percent of Original List Price Received*	99.1%	92.9%	- 6.3%	99.1%	92.9%	- 6.3%
List to Close	65	91	+ 40.0%	65	91	+ 40.0%
Days on Market Until Sale	21	45	+ 114.3%	21	45	+ 114.3%
Cumulative Days on Market Until Sale	17	49	+ 188.2%	17	49	+ 188.2%
Average List Price	\$281,372	\$312,233	+ 11.0%	\$281,372	\$312,233	+ 11.0%
Inventory of Homes for Sale	63	102	+ 61.9%	--	--	--
Months Supply of Inventory	0.7	1.4	+ 100.0%	--	--	--

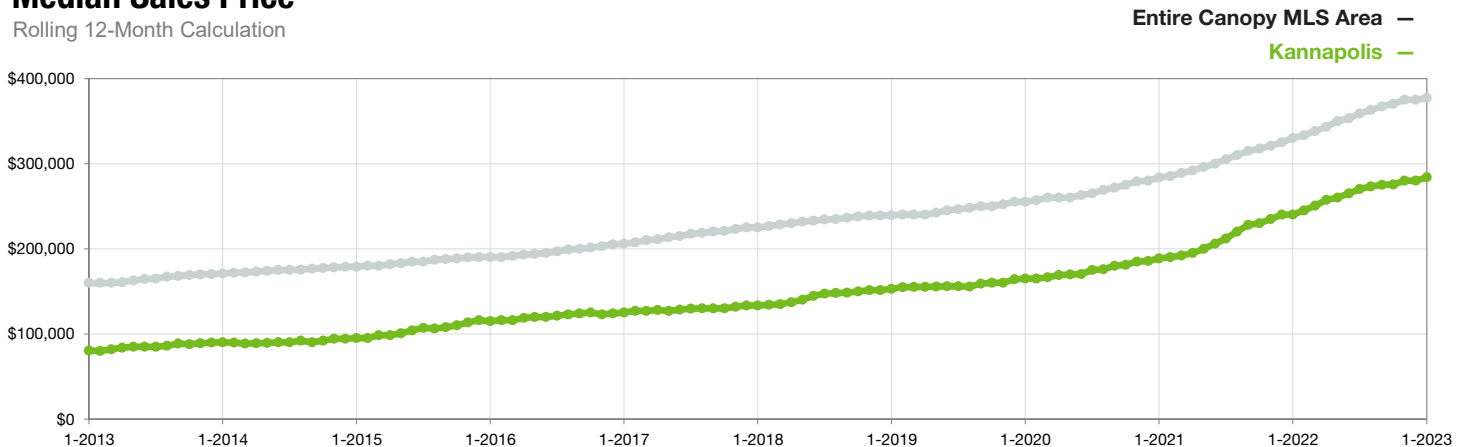
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January



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Local Market Update for January 2023



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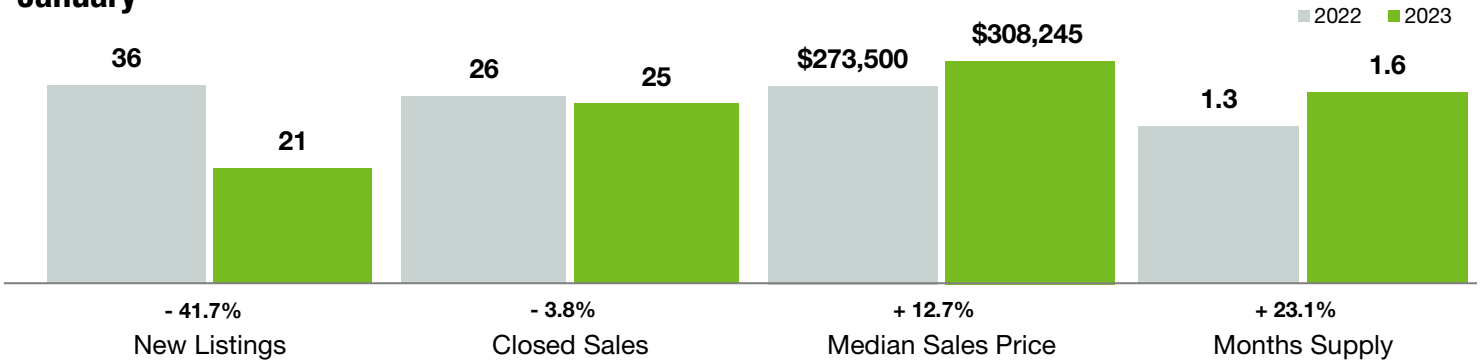
Lincolnton

North Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	36	21	- 41.7%	36	21	- 41.7%
Pending Sales	45	37	- 17.8%	45	37	- 17.8%
Closed Sales	26	25	- 3.8%	26	25	- 3.8%
Median Sales Price*	\$273,500	\$308,245	+ 12.7%	\$273,500	\$308,245	+ 12.7%
Average Sales Price*	\$307,643	\$311,348	+ 1.2%	\$307,643	\$311,348	+ 1.2%
Percent of Original List Price Received*	96.6%	92.7%	- 4.0%	96.6%	92.7%	- 4.0%
List to Close	66	86	+ 30.3%	66	86	+ 30.3%
Days on Market Until Sale	20	39	+ 95.0%	20	39	+ 95.0%
Cumulative Days on Market Until Sale	20	45	+ 125.0%	20	45	+ 125.0%
Average List Price	\$314,436	\$321,310	+ 2.2%	\$314,436	\$321,310	+ 2.2%
Inventory of Homes for Sale	60	61	+ 1.7%	--	--	--
Months Supply of Inventory	1.3	1.6	+ 23.1%	--	--	--

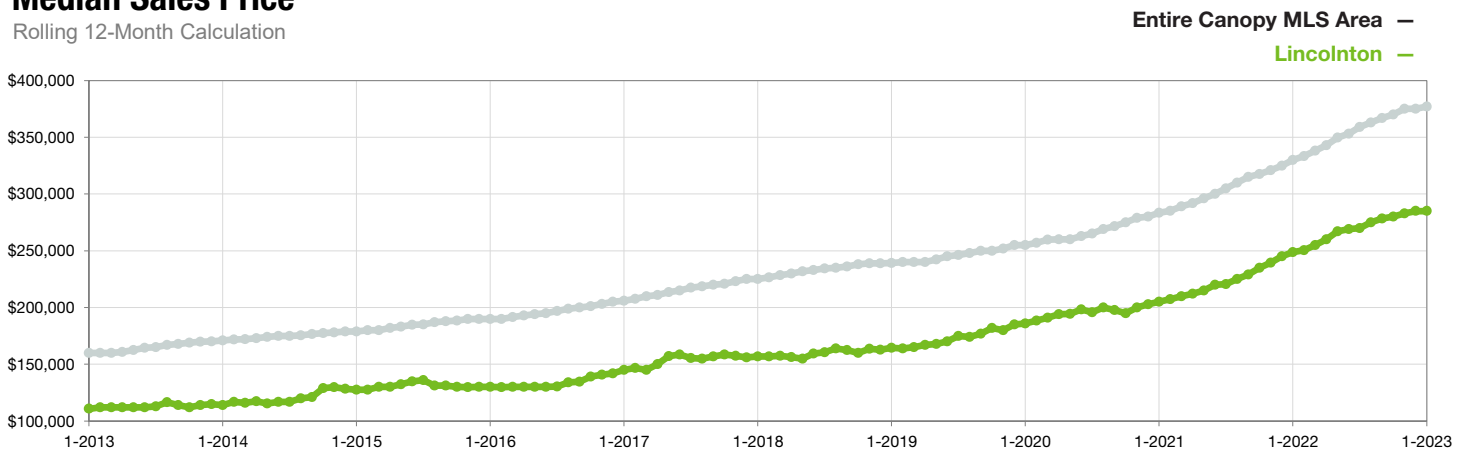
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January



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Local Market Update for January 2023



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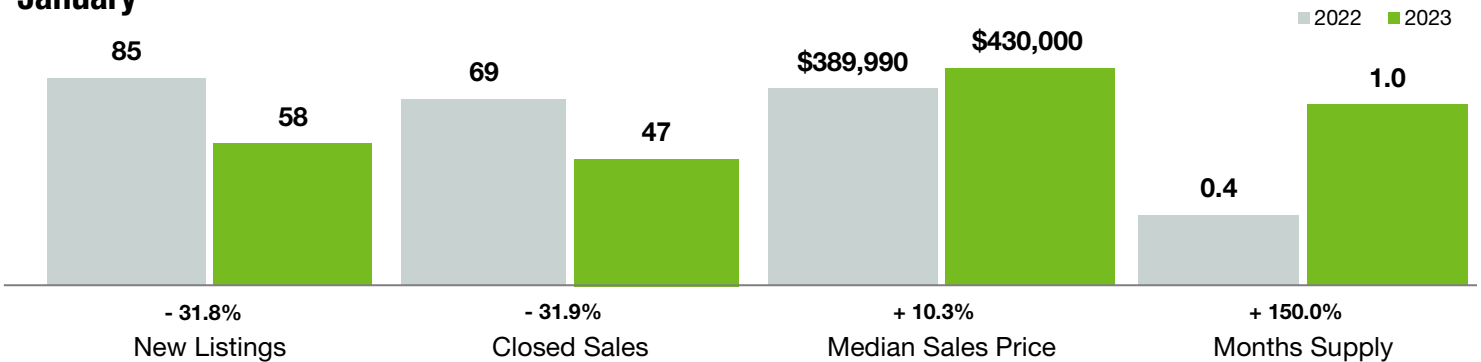
Matthews

North Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	85	58	- 31.8%	85	58	- 31.8%
Pending Sales	92	70	- 23.9%	92	70	- 23.9%
Closed Sales	69	47	- 31.9%	69	47	- 31.9%
Median Sales Price*	\$389,990	\$430,000	+ 10.3%	\$389,990	\$430,000	+ 10.3%
Average Sales Price*	\$493,066	\$470,277	- 4.6%	\$493,066	\$470,277	- 4.6%
Percent of Original List Price Received*	101.1%	94.5%	- 6.5%	101.1%	94.5%	- 6.5%
List to Close	57	84	+ 47.4%	57	84	+ 47.4%
Days on Market Until Sale	18	41	+ 127.8%	18	41	+ 127.8%
Cumulative Days on Market Until Sale	17	48	+ 182.4%	17	48	+ 182.4%
Average List Price	\$468,681	\$494,416	+ 5.5%	\$468,681	\$494,416	+ 5.5%
Inventory of Homes for Sale	44	83	+ 88.6%	--	--	--
Months Supply of Inventory	0.4	1.0	+ 150.0%	--	--	--

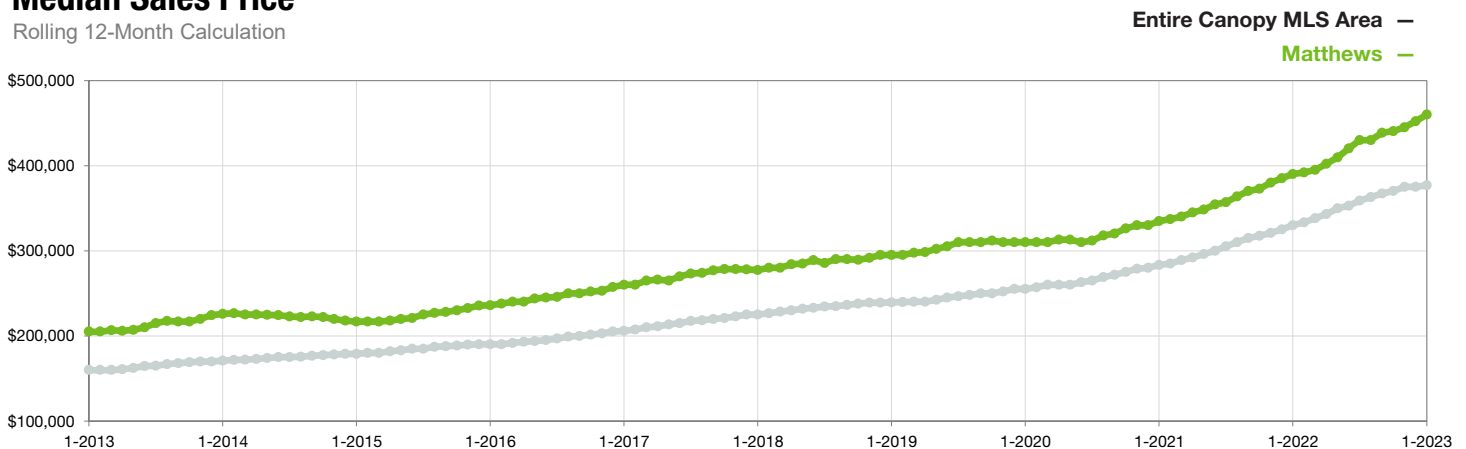
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January



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for January 2023

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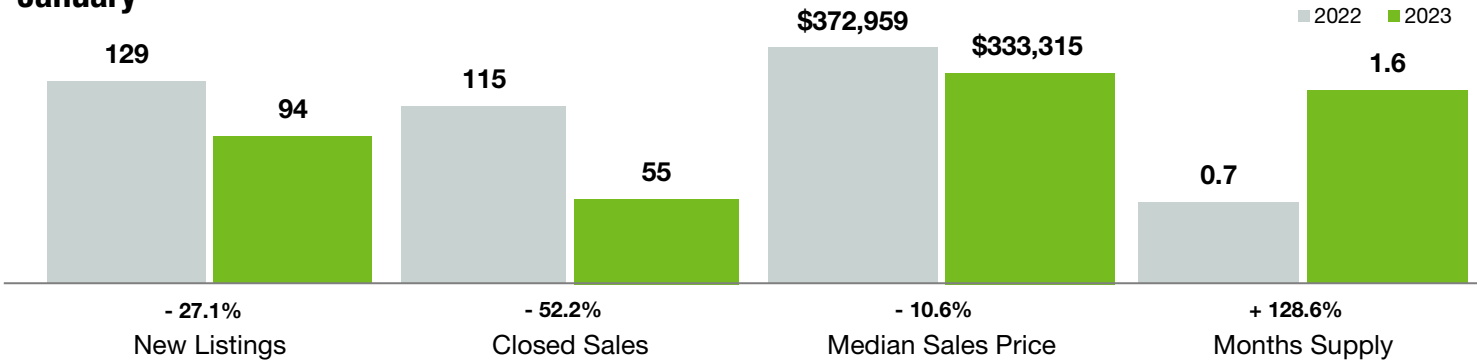
Monroe

North Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	129	94	- 27.1%	129	94	- 27.1%
Pending Sales	119	91	- 23.5%	119	91	- 23.5%
Closed Sales	115	55	- 52.2%	115	55	- 52.2%
Median Sales Price*	\$372,959	\$333,315	- 10.6%	\$372,959	\$333,315	- 10.6%
Average Sales Price*	\$369,871	\$333,460	- 9.8%	\$369,871	\$333,460	- 9.8%
Percent of Original List Price Received*	99.9%	93.7%	- 6.2%	99.9%	93.7%	- 6.2%
List to Close	102	96	- 5.9%	102	96	- 5.9%
Days on Market Until Sale	27	41	+ 51.9%	27	41	+ 51.9%
Cumulative Days on Market Until Sale	30	49	+ 63.3%	30	49	+ 63.3%
Average List Price	\$399,384	\$389,563	- 2.5%	\$399,384	\$389,563	- 2.5%
Inventory of Homes for Sale	93	166	+ 78.5%	--	--	--
Months Supply of Inventory	0.7	1.6	+ 128.6%	--	--	--

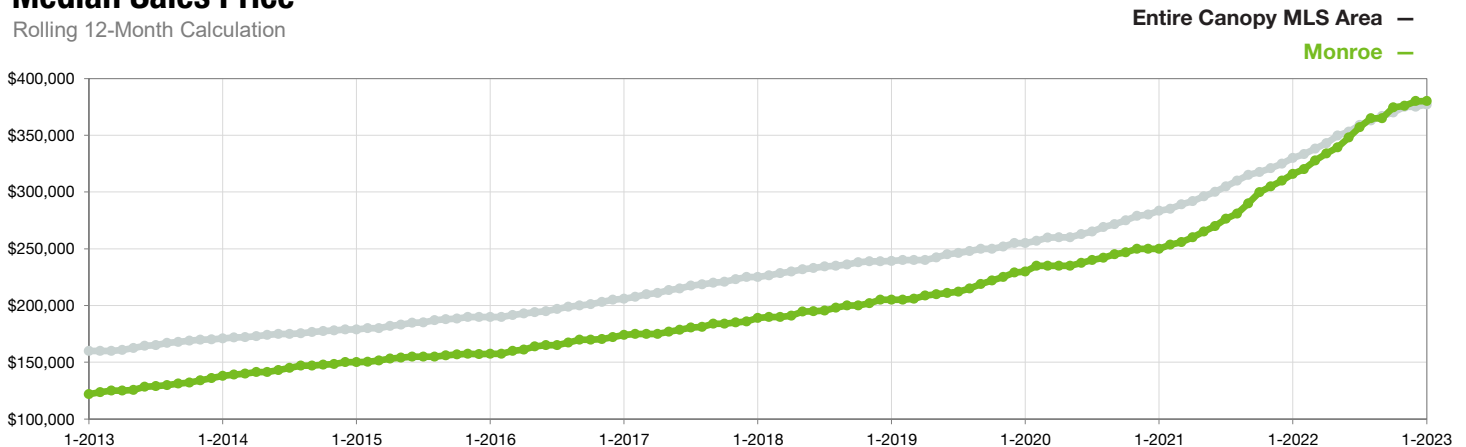
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January



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for January 2023

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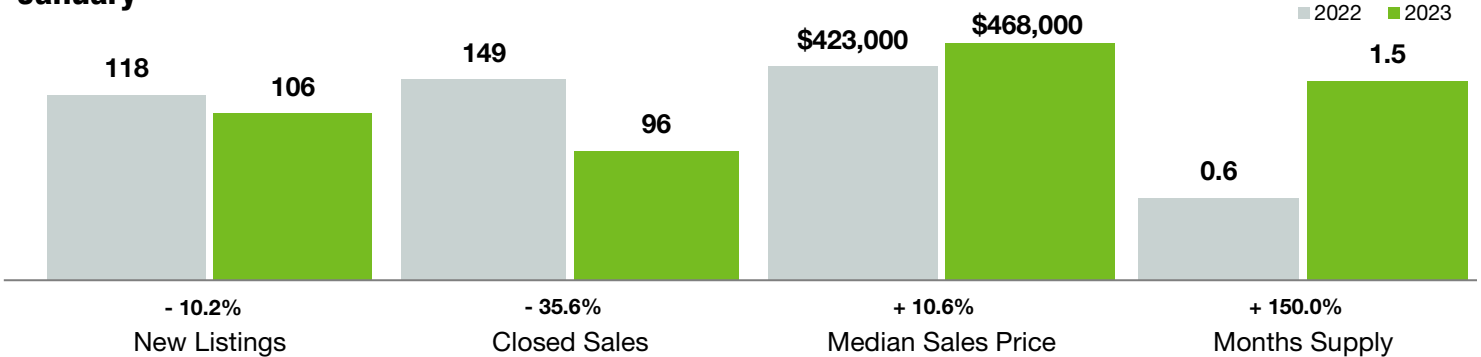
Mooreville

North Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	118	106	- 10.2%	118	106	- 10.2%
Pending Sales	130	108	- 16.9%	130	108	- 16.9%
Closed Sales	149	96	- 35.6%	149	96	- 35.6%
Median Sales Price*	\$423,000	\$468,000	+ 10.6%	\$423,000	\$468,000	+ 10.6%
Average Sales Price*	\$542,980	\$551,854	+ 1.6%	\$542,980	\$551,854	+ 1.6%
Percent of Original List Price Received*	98.9%	93.5%	- 5.5%	98.9%	93.5%	- 5.5%
List to Close	88	124	+ 40.9%	88	124	+ 40.9%
Days on Market Until Sale	27	54	+ 100.0%	27	54	+ 100.0%
Cumulative Days on Market Until Sale	26	58	+ 123.1%	26	58	+ 123.1%
Average List Price	\$625,397	\$648,672	+ 3.7%	\$625,397	\$648,672	+ 3.7%
Inventory of Homes for Sale	118	211	+ 78.8%	--	--	--
Months Supply of Inventory	0.6	1.5	+ 150.0%	--	--	--

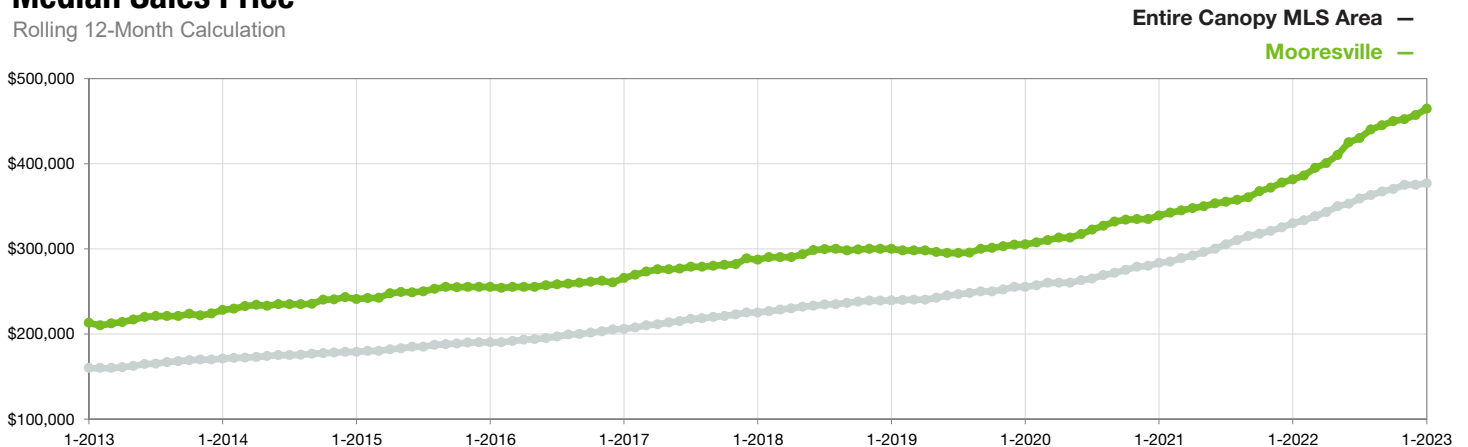
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January



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for January 2023

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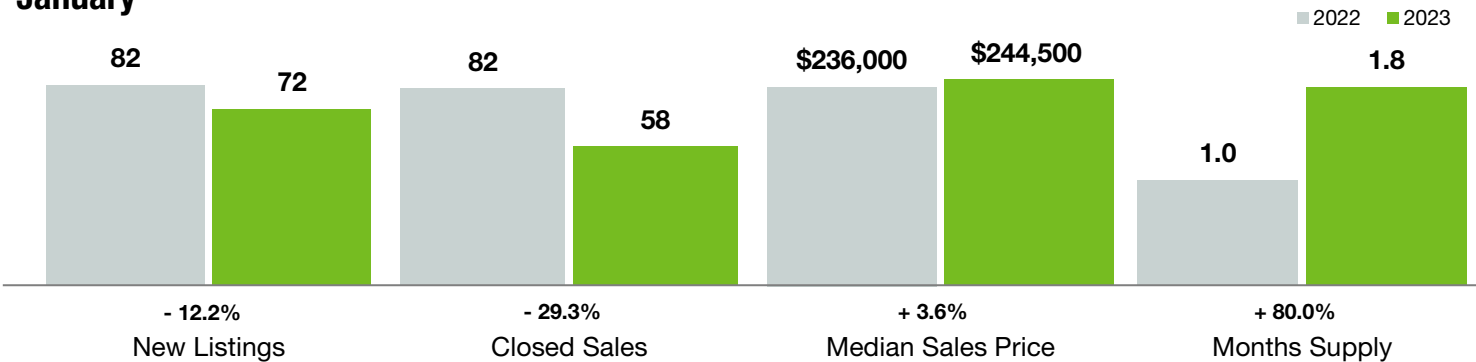
Salisbury

North Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	82	72	- 12.2%	82	72	- 12.2%
Pending Sales	80	80	0.0%	80	80	0.0%
Closed Sales	82	58	- 29.3%	82	58	- 29.3%
Median Sales Price*	\$236,000	\$244,500	+ 3.6%	\$236,000	\$244,500	+ 3.6%
Average Sales Price*	\$283,003	\$264,346	- 6.6%	\$283,003	\$264,346	- 6.6%
Percent of Original List Price Received*	98.8%	91.6%	- 7.3%	98.8%	91.6%	- 7.3%
List to Close	88	99	+ 12.5%	88	99	+ 12.5%
Days on Market Until Sale	26	46	+ 76.9%	26	46	+ 76.9%
Cumulative Days on Market Until Sale	36	55	+ 52.8%	36	55	+ 52.8%
Average List Price	\$279,931	\$278,095	- 0.7%	\$279,931	\$278,095	- 0.7%
Inventory of Homes for Sale	103	162	+ 57.3%	--	--	--
Months Supply of Inventory	1.0	1.8	+ 80.0%	--	--	--

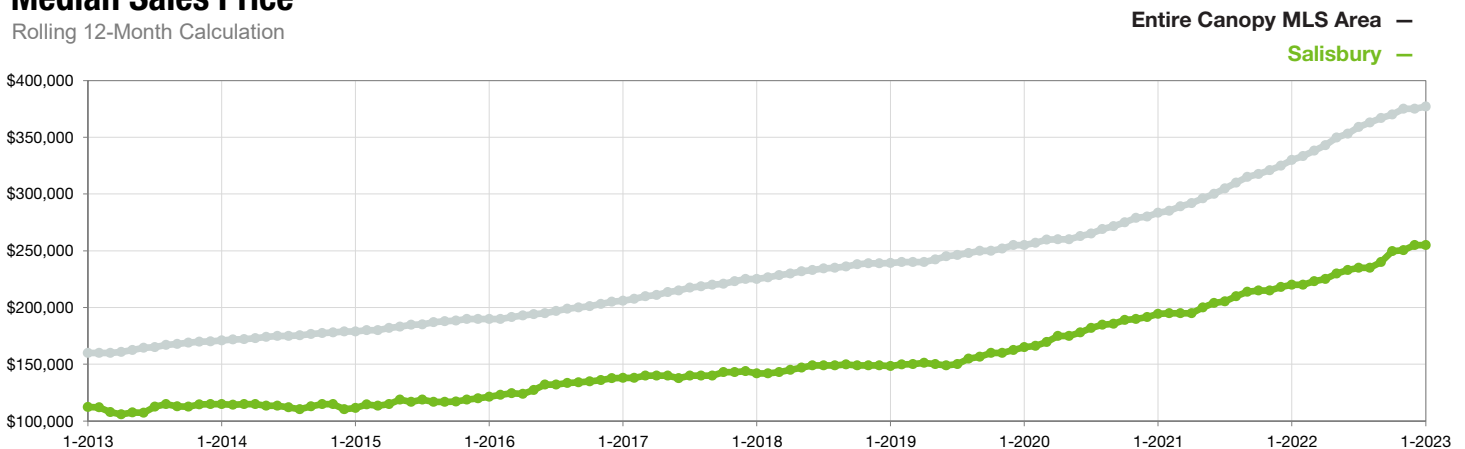
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January



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for January 2023

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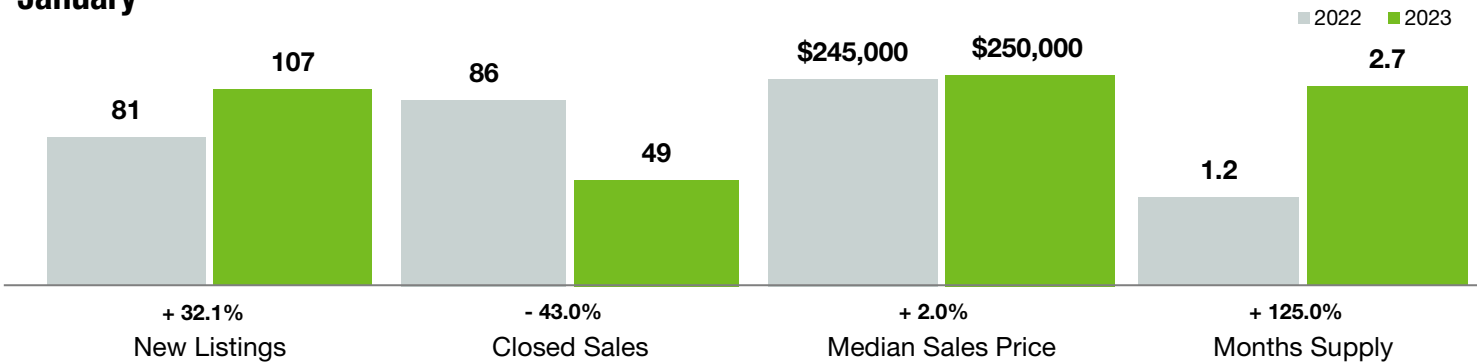
Statesville

North Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	81	107	+ 32.1%	81	107	+ 32.1%
Pending Sales	80	86	+ 7.5%	80	86	+ 7.5%
Closed Sales	86	49	- 43.0%	86	49	- 43.0%
Median Sales Price*	\$245,000	\$250,000	+ 2.0%	\$245,000	\$250,000	+ 2.0%
Average Sales Price*	\$279,651	\$274,431	- 1.9%	\$279,651	\$274,431	- 1.9%
Percent of Original List Price Received*	99.7%	91.9%	- 7.8%	99.7%	91.9%	- 7.8%
List to Close	60	99	+ 65.0%	60	99	+ 65.0%
Days on Market Until Sale	18	48	+ 166.7%	18	48	+ 166.7%
Cumulative Days on Market Until Sale	18	45	+ 150.0%	18	45	+ 150.0%
Average List Price	\$283,103	\$291,204	+ 2.9%	\$283,103	\$291,204	+ 2.9%
Inventory of Homes for Sale	121	246	+ 103.3%	--	--	--
Months Supply of Inventory	1.2	2.7	+ 125.0%	--	--	--

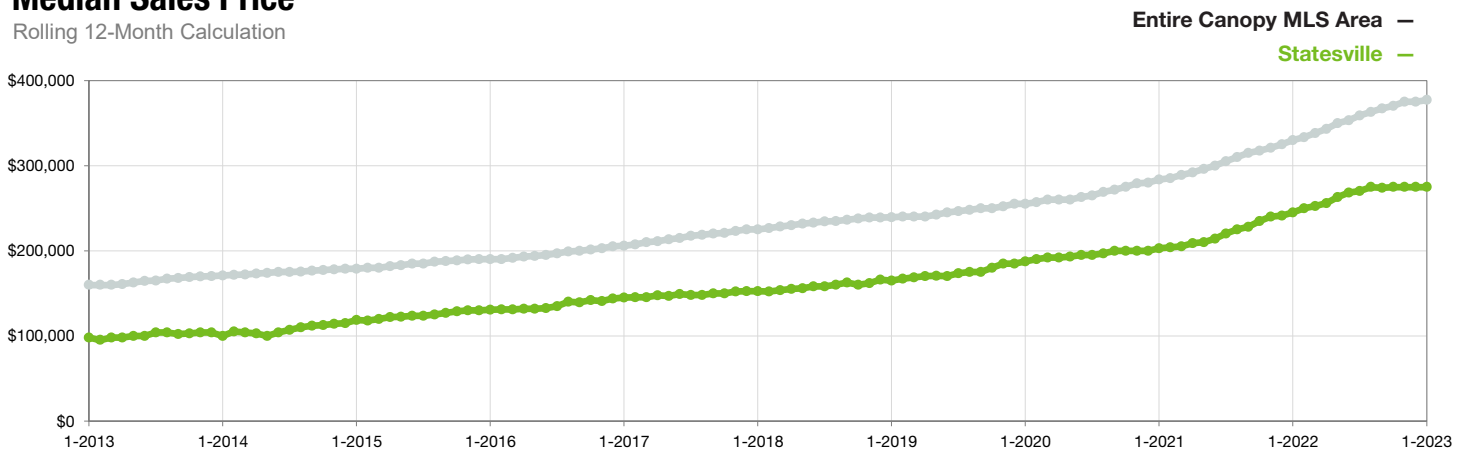
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January



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for January 2023

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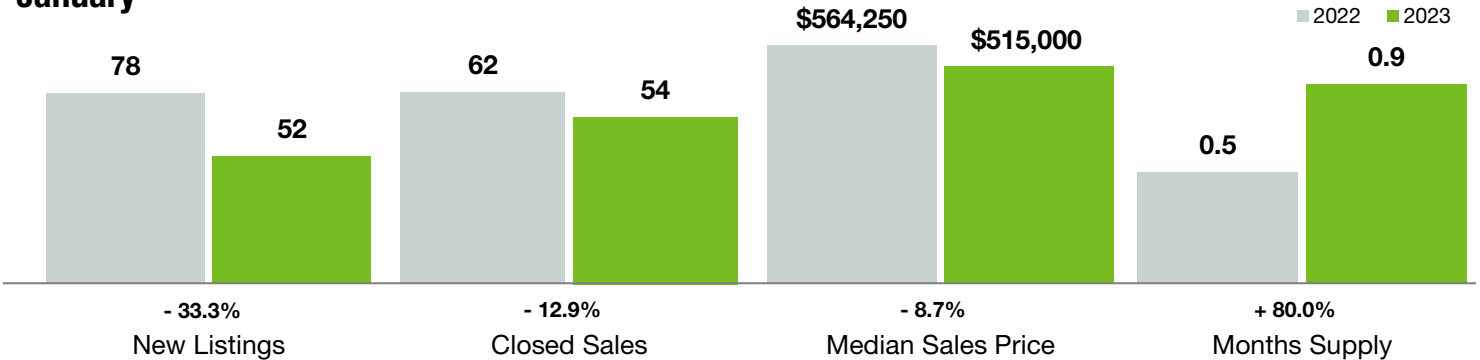
Waxhaw

North Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	78	52	- 33.3%	78	52	- 33.3%
Pending Sales	73	68	- 6.8%	73	68	- 6.8%
Closed Sales	62	54	- 12.9%	62	54	- 12.9%
Median Sales Price*	\$564,250	\$515,000	- 8.7%	\$564,250	\$515,000	- 8.7%
Average Sales Price*	\$629,444	\$599,481	- 4.8%	\$629,444	\$599,481	- 4.8%
Percent of Original List Price Received*	101.9%	96.4%	- 5.4%	101.9%	96.4%	- 5.4%
List to Close	64	130	+ 103.1%	64	130	+ 103.1%
Days on Market Until Sale	19	37	+ 94.7%	19	37	+ 94.7%
Cumulative Days on Market Until Sale	13	37	+ 184.6%	13	37	+ 184.6%
Average List Price	\$703,166	\$811,557	+ 15.4%	\$703,166	\$811,557	+ 15.4%
Inventory of Homes for Sale	55	77	+ 40.0%	--	--	--
Months Supply of Inventory	0.5	0.9	+ 80.0%	--	--	--

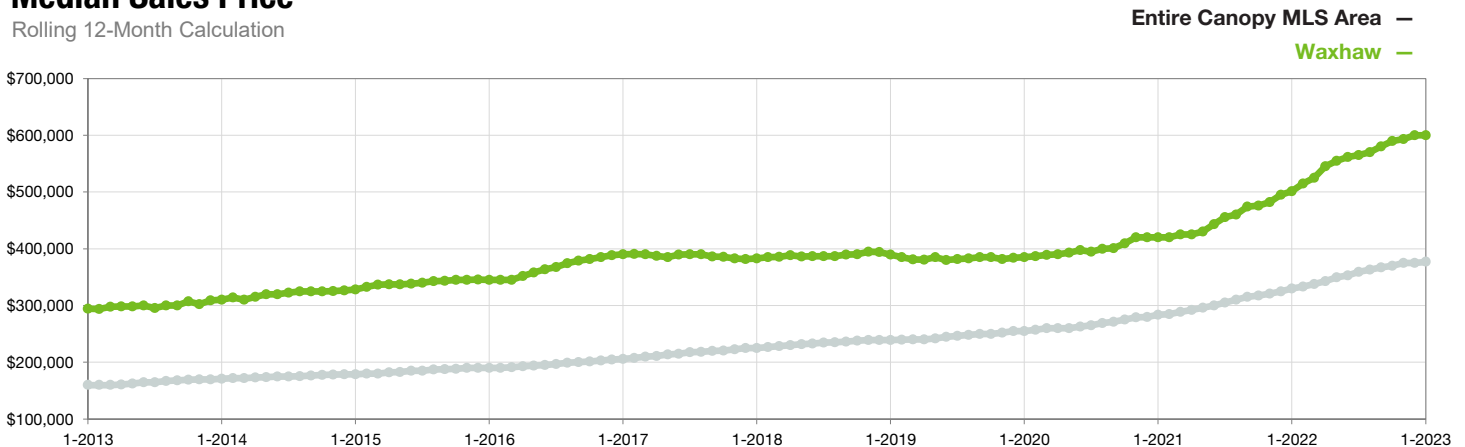
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January



Median Sales Price

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Local Market Update for January 2023

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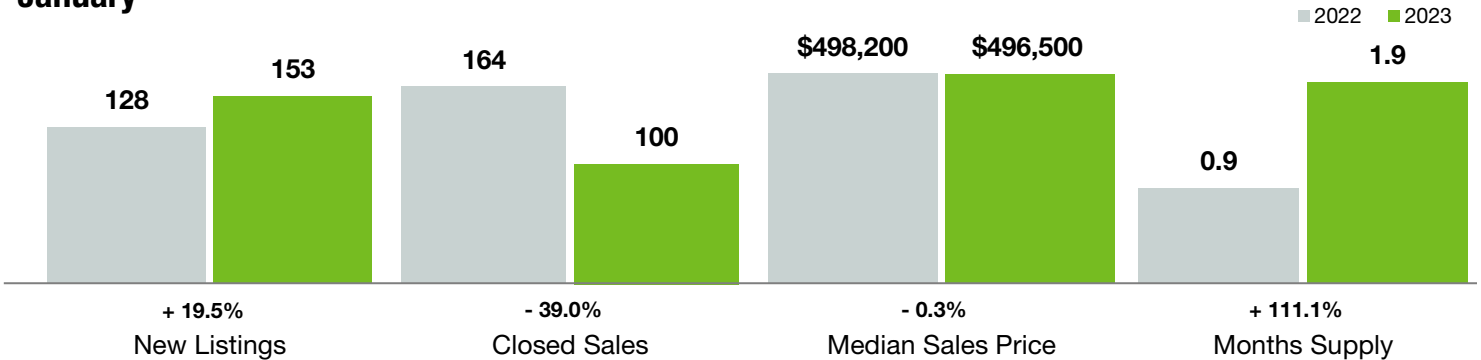
Lake Norman

North Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	128	153	+ 19.5%	128	153	+ 19.5%
Pending Sales	138	147	+ 6.5%	138	147	+ 6.5%
Closed Sales	164	100	- 39.0%	164	100	- 39.0%
Median Sales Price*	\$498,200	\$496,500	- 0.3%	\$498,200	\$496,500	- 0.3%
Average Sales Price*	\$667,704	\$633,688	- 5.1%	\$667,704	\$633,688	- 5.1%
Percent of Original List Price Received*	99.0%	95.4%	- 3.6%	99.0%	95.4%	- 3.6%
List to Close	96	134	+ 39.6%	96	134	+ 39.6%
Days on Market Until Sale	26	54	+ 107.7%	26	54	+ 107.7%
Cumulative Days on Market Until Sale	25	57	+ 128.0%	25	57	+ 128.0%
Average List Price	\$791,651	\$800,572	+ 1.1%	\$791,651	\$800,572	+ 1.1%
Inventory of Homes for Sale	190	295	+ 55.3%	--	--	--
Months Supply of Inventory	0.9	1.9	+ 111.1%	--	--	--

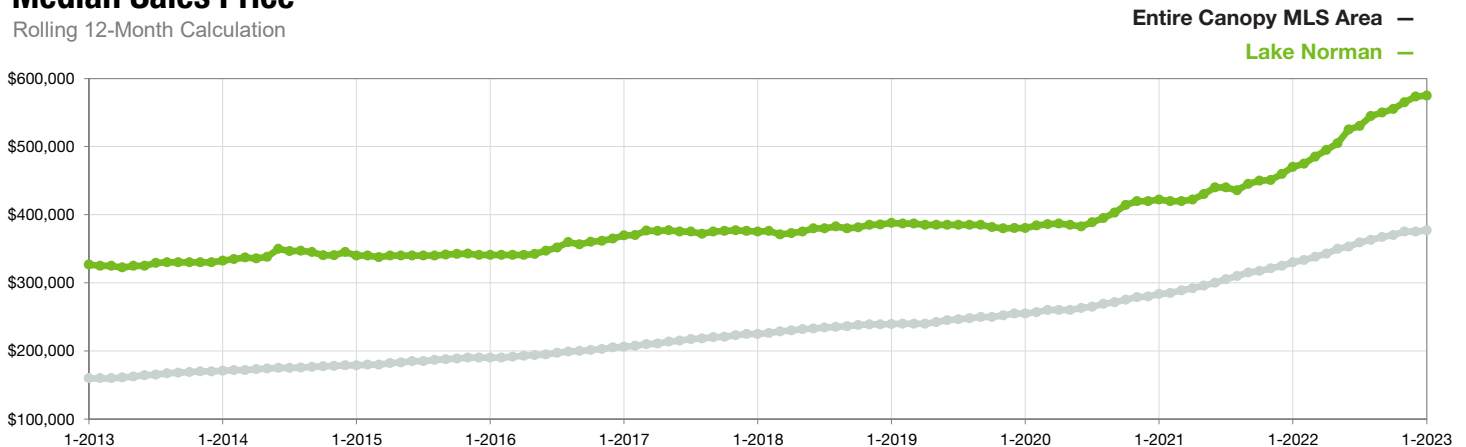
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January



Median Sales Price

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Local Market Update for January 2023

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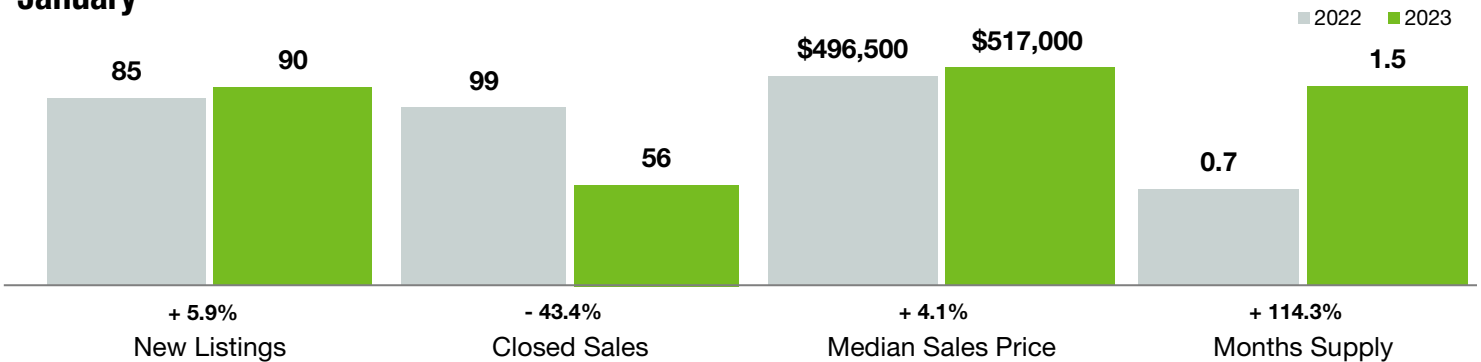
Lake Wylie

North Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	85	90	+ 5.9%	85	90	+ 5.9%
Pending Sales	101	81	- 19.8%	101	81	- 19.8%
Closed Sales	99	56	- 43.4%	99	56	- 43.4%
Median Sales Price*	\$496,500	\$517,000	+ 4.1%	\$496,500	\$517,000	+ 4.1%
Average Sales Price*	\$550,082	\$571,401	+ 3.9%	\$550,082	\$571,401	+ 3.9%
Percent of Original List Price Received*	101.2%	95.9%	- 5.2%	101.2%	95.9%	- 5.2%
List to Close	132	107	- 18.9%	132	107	- 18.9%
Days on Market Until Sale	26	43	+ 65.4%	26	43	+ 65.4%
Cumulative Days on Market Until Sale	24	42	+ 75.0%	24	42	+ 75.0%
Average List Price	\$544,220	\$546,651	+ 0.4%	\$544,220	\$546,651	+ 0.4%
Inventory of Homes for Sale	103	148	+ 43.7%	--	--	--
Months Supply of Inventory	0.7	1.5	+ 114.3%	--	--	--

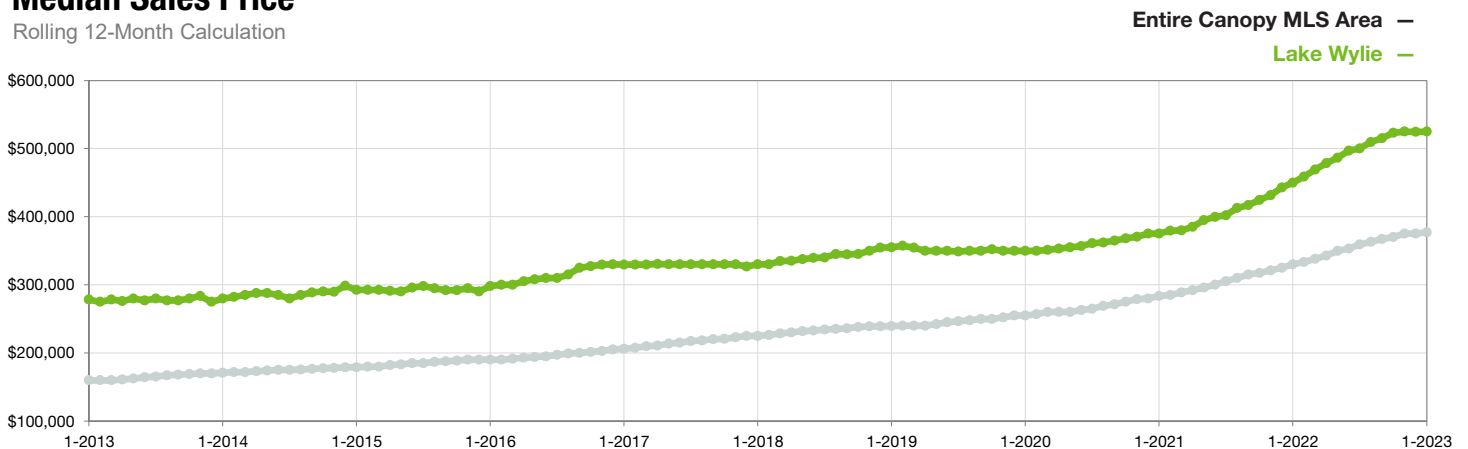
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January



Median Sales Price

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Local Market Update for January 2023

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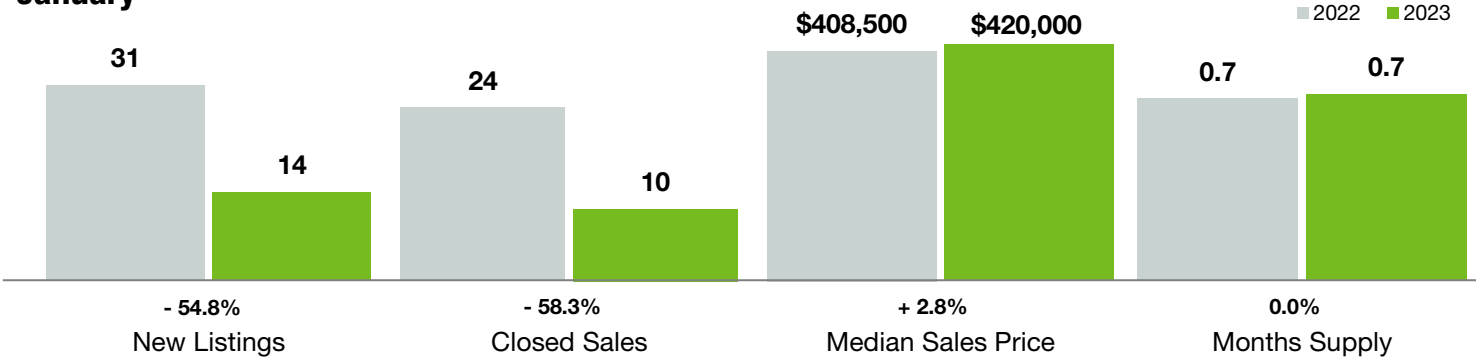
Uptown Charlotte

North Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	31	14	- 54.8%	31	14	- 54.8%
Pending Sales	38	17	- 55.3%	38	17	- 55.3%
Closed Sales	24	10	- 58.3%	24	10	- 58.3%
Median Sales Price*	\$408,500	\$420,000	+ 2.8%	\$408,500	\$420,000	+ 2.8%
Average Sales Price*	\$463,214	\$443,650	- 4.2%	\$463,214	\$443,650	- 4.2%
Percent of Original List Price Received*	98.9%	95.5%	- 3.4%	98.9%	95.5%	- 3.4%
List to Close	91	90	- 1.1%	91	90	- 1.1%
Days on Market Until Sale	44	61	+ 38.6%	44	61	+ 38.6%
Cumulative Days on Market Until Sale	44	61	+ 38.6%	44	61	+ 38.6%
Average List Price	\$425,340	\$656,592	+ 54.4%	\$425,340	\$656,592	+ 54.4%
Inventory of Homes for Sale	26	18	- 30.8%	--	--	--
Months Supply of Inventory	0.7	0.7	0.0%	--	--	--

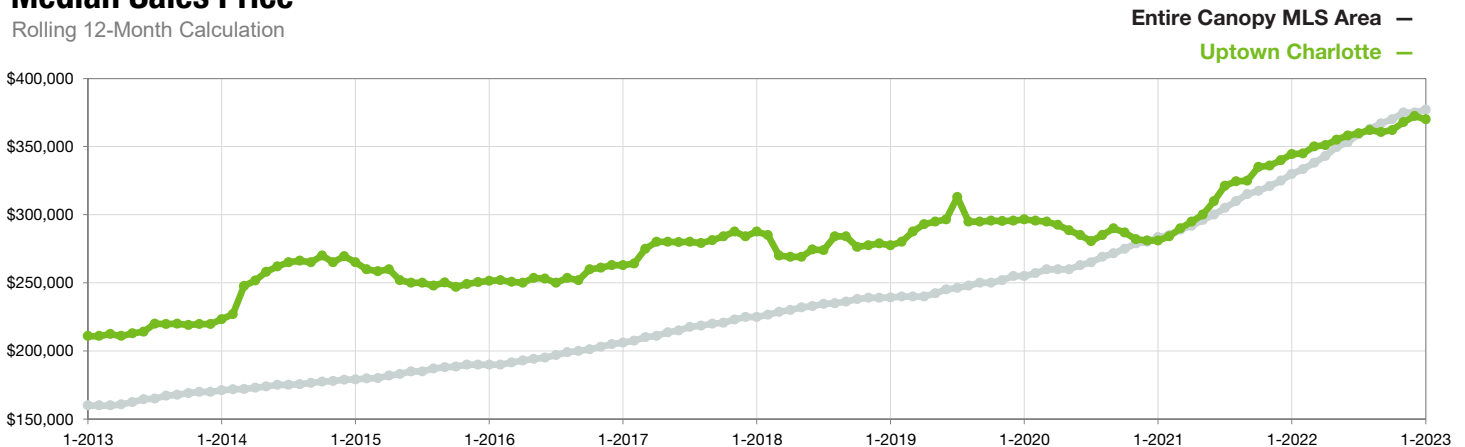
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January



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Local Market Update for January 2023

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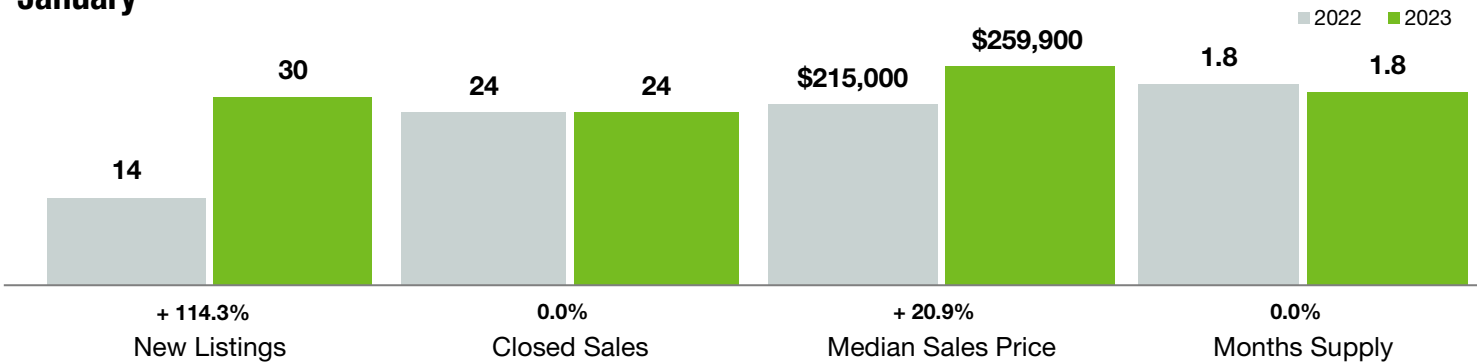
Chester County

South Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	14	30	+ 114.3%	14	30	+ 114.3%
Pending Sales	21	40	+ 90.5%	21	40	+ 90.5%
Closed Sales	24	24	0.0%	24	24	0.0%
Median Sales Price*	\$215,000	\$259,900	+ 20.9%	\$215,000	\$259,900	+ 20.9%
Average Sales Price*	\$248,517	\$224,446	- 9.7%	\$248,517	\$224,446	- 9.7%
Percent of Original List Price Received*	96.0%	93.8%	- 2.3%	96.0%	93.8%	- 2.3%
List to Close	96	81	- 15.6%	96	81	- 15.6%
Days on Market Until Sale	44	39	- 11.4%	44	39	- 11.4%
Cumulative Days on Market Until Sale	28	41	+ 46.4%	28	41	+ 46.4%
Average List Price	\$153,421	\$288,083	+ 87.8%	\$153,421	\$288,083	+ 87.8%
Inventory of Homes for Sale	41	47	+ 14.6%	--	--	--
Months Supply of Inventory	1.8	1.8	0.0%	--	--	--

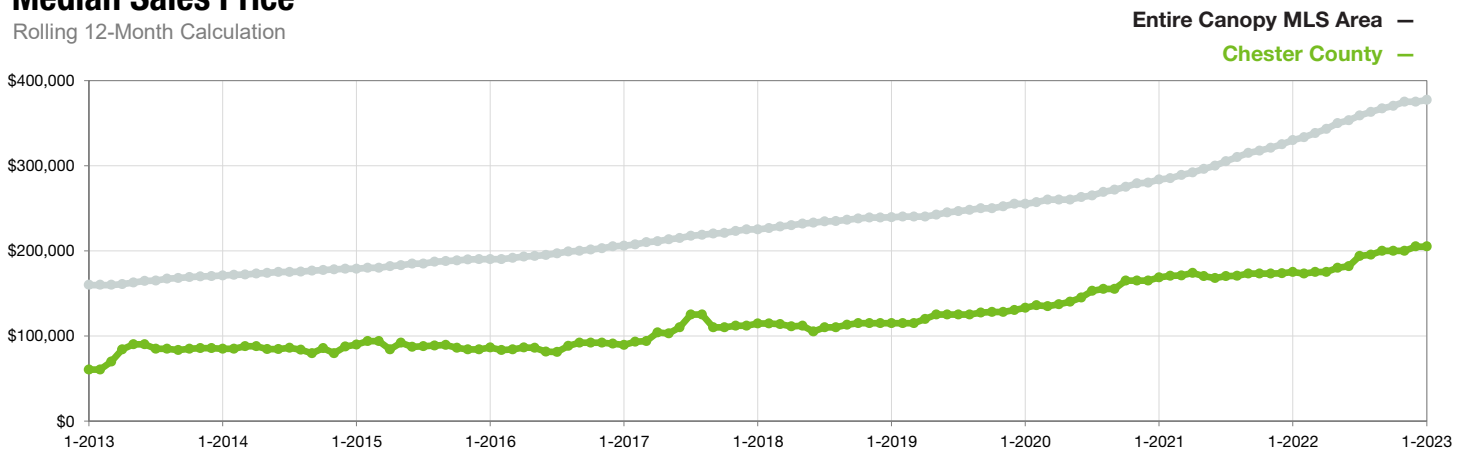
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January



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Local Market Update for January 2023

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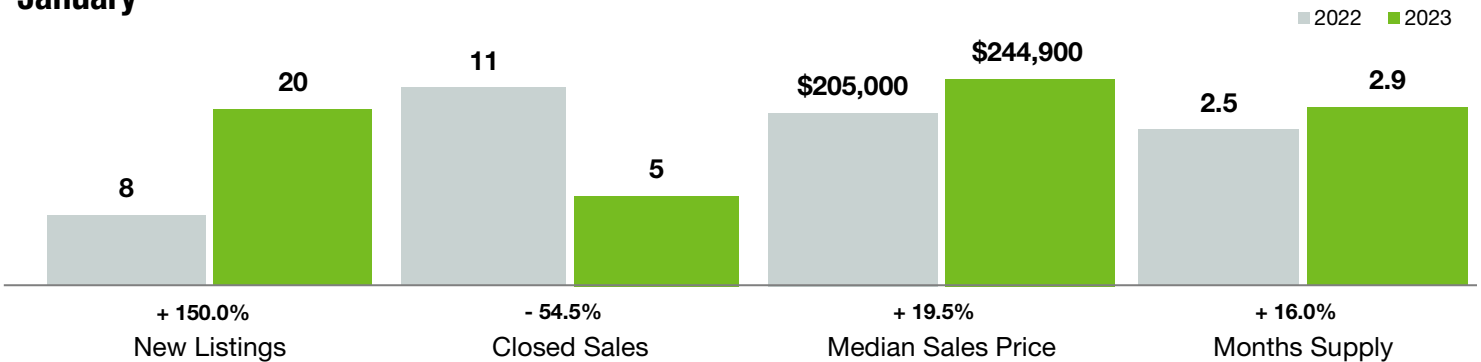
Chesterfield County

South Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	8	20	+ 150.0%	8	20	+ 150.0%
Pending Sales	16	11	- 31.3%	16	11	- 31.3%
Closed Sales	11	5	- 54.5%	11	5	- 54.5%
Median Sales Price*	\$205,000	\$244,900	+ 19.5%	\$205,000	\$244,900	+ 19.5%
Average Sales Price*	\$213,427	\$229,540	+ 7.5%	\$213,427	\$229,540	+ 7.5%
Percent of Original List Price Received*	95.1%	92.8%	- 2.4%	95.1%	92.8%	- 2.4%
List to Close	155	105	- 32.3%	155	105	- 32.3%
Days on Market Until Sale	65	45	- 30.8%	65	45	- 30.8%
Cumulative Days on Market Until Sale	65	45	- 30.8%	65	45	- 30.8%
Average List Price	\$180,663	\$257,720	+ 42.7%	\$180,663	\$257,720	+ 42.7%
Inventory of Homes for Sale	28	32	+ 14.3%	--	--	--
Months Supply of Inventory	2.5	2.9	+ 16.0%	--	--	--

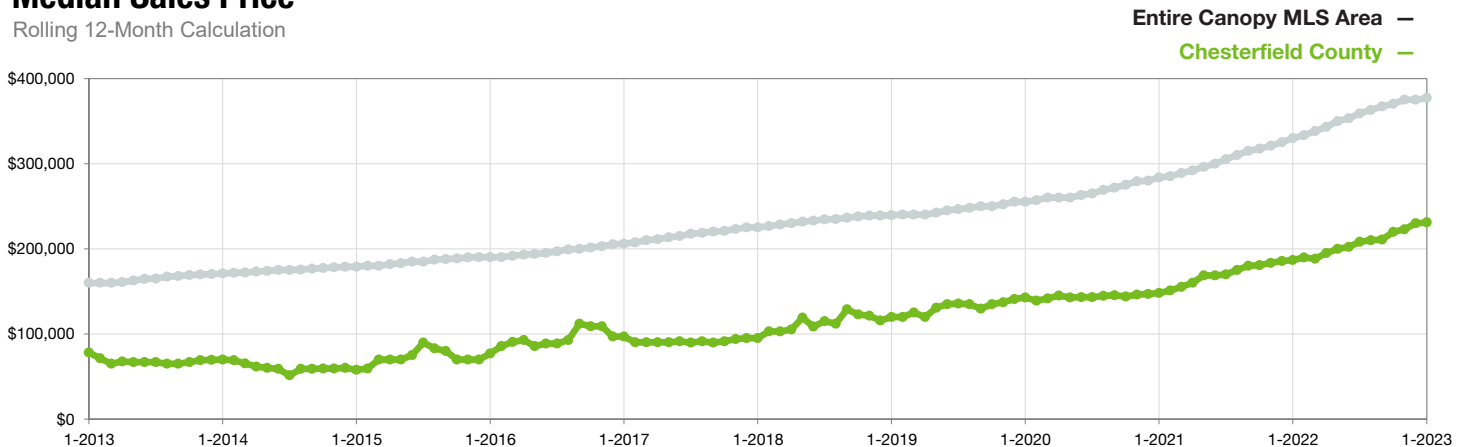
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January



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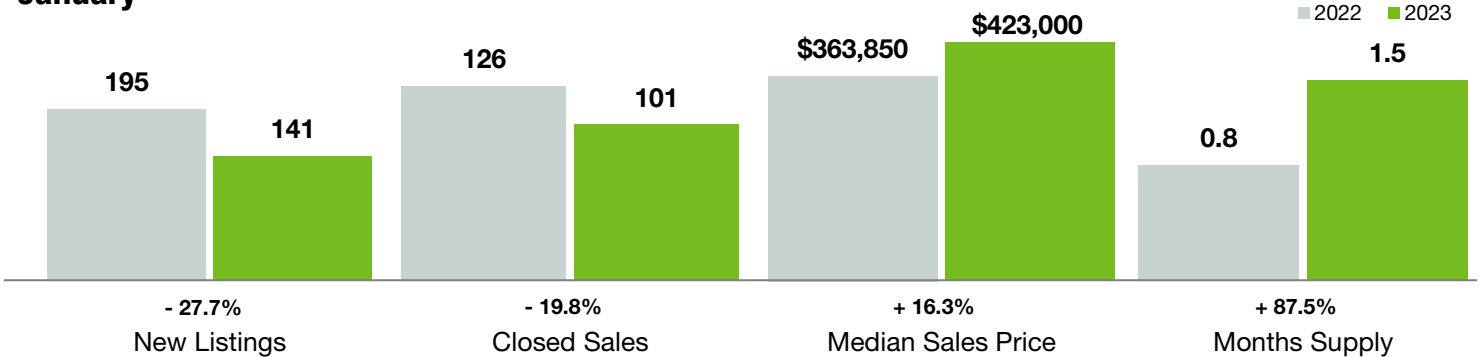
Lancaster County

South Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	195	141	- 27.7%	195	141	- 27.7%
Pending Sales	173	144	- 16.8%	173	144	- 16.8%
Closed Sales	126	101	- 19.8%	126	101	- 19.8%
Median Sales Price*	\$363,850	\$423,000	+ 16.3%	\$363,850	\$423,000	+ 16.3%
Average Sales Price*	\$385,314	\$464,687	+ 20.6%	\$385,314	\$464,687	+ 20.6%
Percent of Original List Price Received*	100.3%	96.0%	- 4.3%	100.3%	96.0%	- 4.3%
List to Close	96	105	+ 9.4%	96	105	+ 9.4%
Days on Market Until Sale	29	50	+ 72.4%	29	50	+ 72.4%
Cumulative Days on Market Until Sale	28	45	+ 60.7%	28	45	+ 60.7%
Average List Price	\$428,822	\$436,889	+ 1.9%	\$428,822	\$436,889	+ 1.9%
Inventory of Homes for Sale	149	240	+ 61.1%	--	--	--
Months Supply of Inventory	0.8	1.5	+ 87.5%	--	--	--

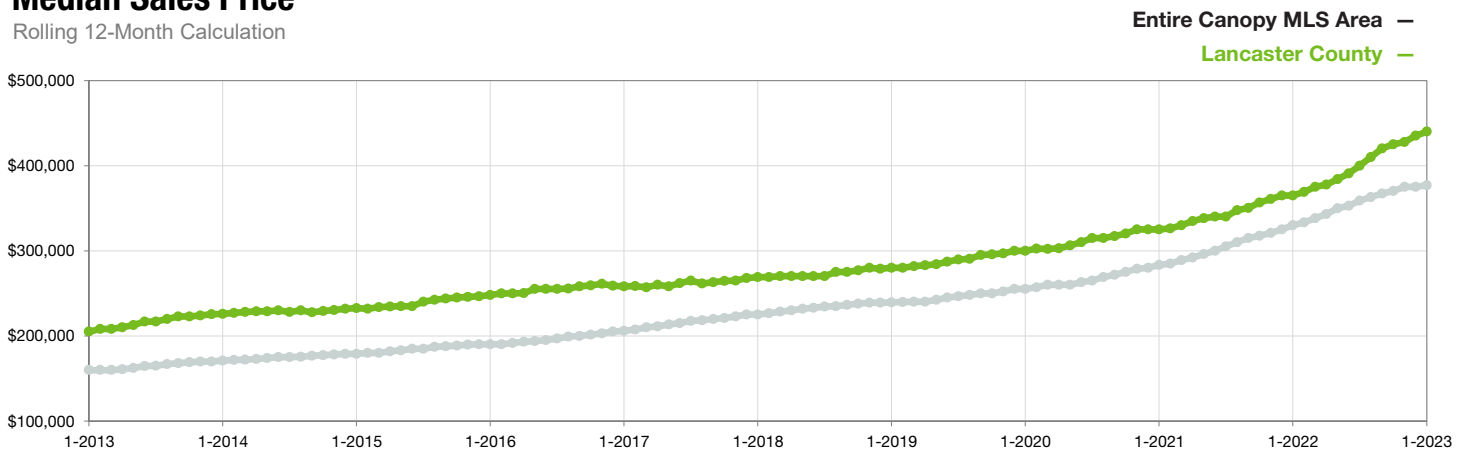
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January



Median Sales Price

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Local Market Update for January 2023

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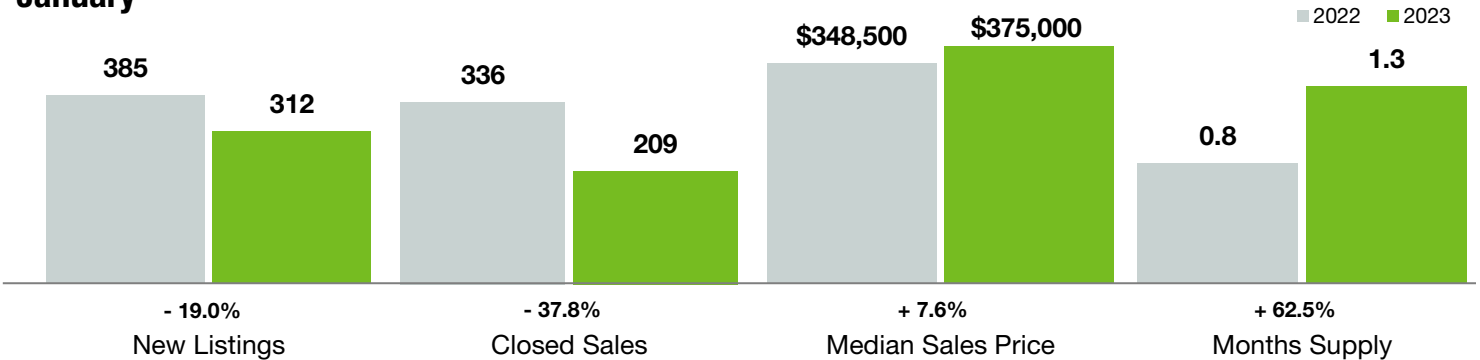
York County

South Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	385	312	- 19.0%	385	312	- 19.0%
Pending Sales	411	370	- 10.0%	411	370	- 10.0%
Closed Sales	336	209	- 37.8%	336	209	- 37.8%
Median Sales Price*	\$348,500	\$375,000	+ 7.6%	\$348,500	\$375,000	+ 7.6%
Average Sales Price*	\$370,644	\$428,128	+ 15.5%	\$370,644	\$428,128	+ 15.5%
Percent of Original List Price Received*	100.3%	94.9%	- 5.4%	100.3%	94.9%	- 5.4%
List to Close	74	105	+ 41.9%	74	105	+ 41.9%
Days on Market Until Sale	19	50	+ 163.2%	19	50	+ 163.2%
Cumulative Days on Market Until Sale	17	49	+ 188.2%	17	49	+ 188.2%
Average List Price	\$392,099	\$448,090	+ 14.3%	\$392,099	\$448,090	+ 14.3%
Inventory of Homes for Sale	382	495	+ 29.6%	--	--	--
Months Supply of Inventory	0.8	1.3	+ 62.5%	--	--	--

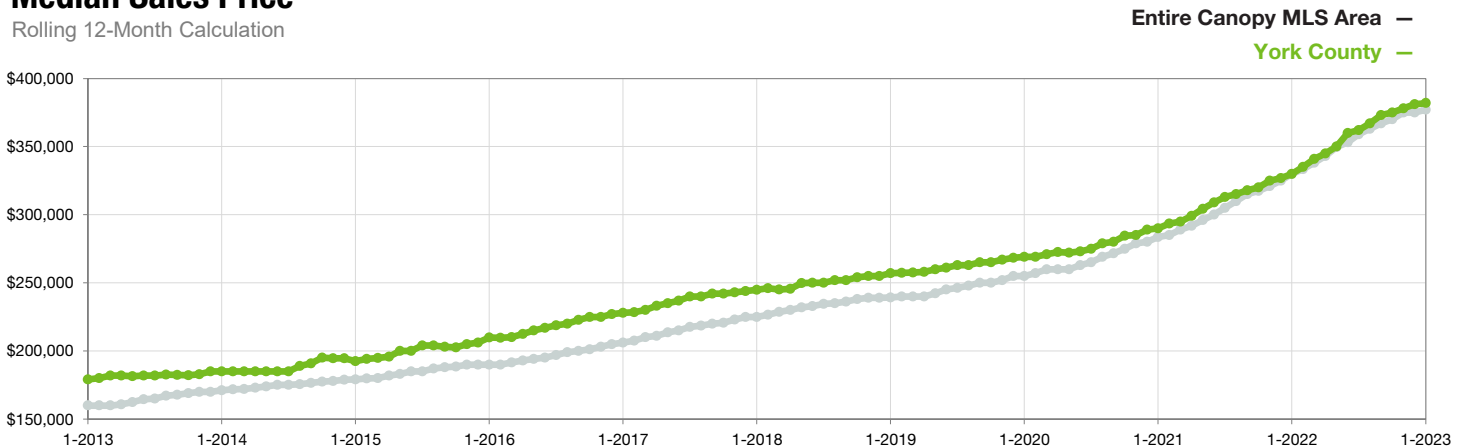
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January



Median Sales Price

Rolling 12-Month Calculation



Local Market Update for January 2023

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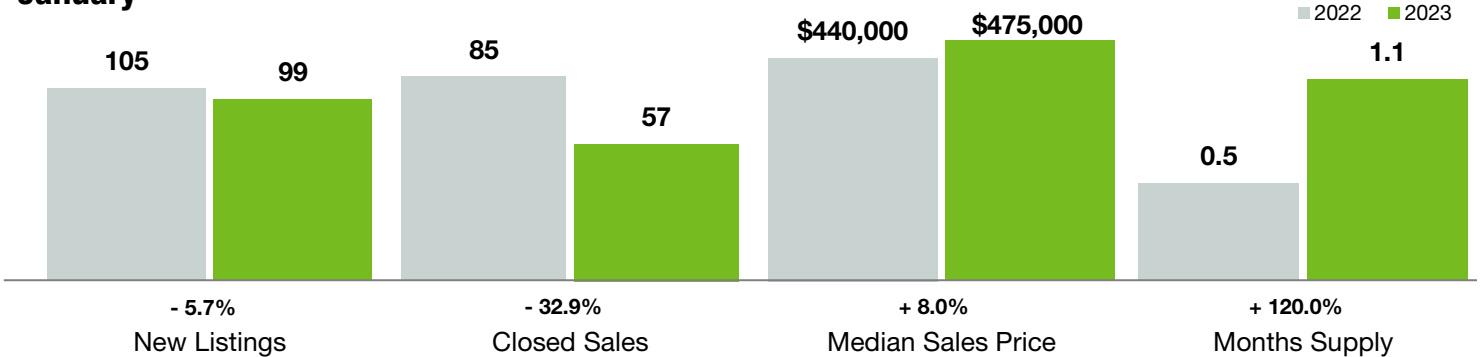
Fort Mill

South Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	105	99	- 5.7%	105	99	- 5.7%
Pending Sales	127	108	- 15.0%	127	108	- 15.0%
Closed Sales	85	57	- 32.9%	85	57	- 32.9%
Median Sales Price*	\$440,000	\$475,000	+ 8.0%	\$440,000	\$475,000	+ 8.0%
Average Sales Price*	\$464,772	\$546,887	+ 17.7%	\$464,772	\$546,887	+ 17.7%
Percent of Original List Price Received*	101.2%	95.7%	- 5.4%	101.2%	95.7%	- 5.4%
List to Close	78	118	+ 51.3%	78	118	+ 51.3%
Days on Market Until Sale	13	52	+ 300.0%	13	52	+ 300.0%
Cumulative Days on Market Until Sale	12	42	+ 250.0%	12	42	+ 250.0%
Average List Price	\$474,639	\$537,503	+ 13.2%	\$474,639	\$537,503	+ 13.2%
Inventory of Homes for Sale	77	121	+ 57.1%	--	--	--
Months Supply of Inventory	0.5	1.1	+ 120.0%	--	--	--

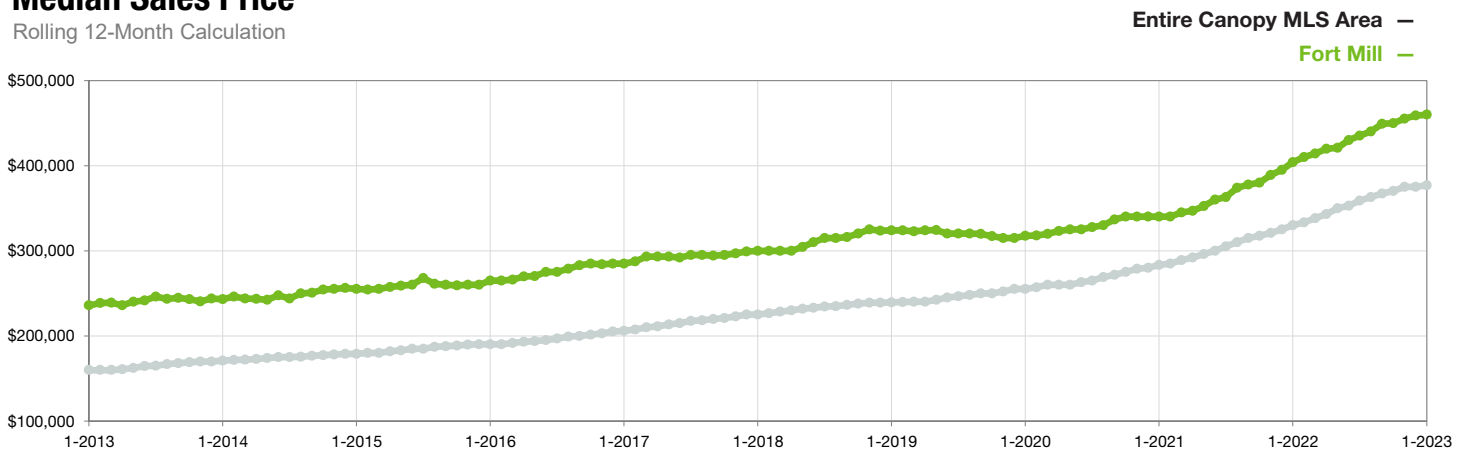
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January



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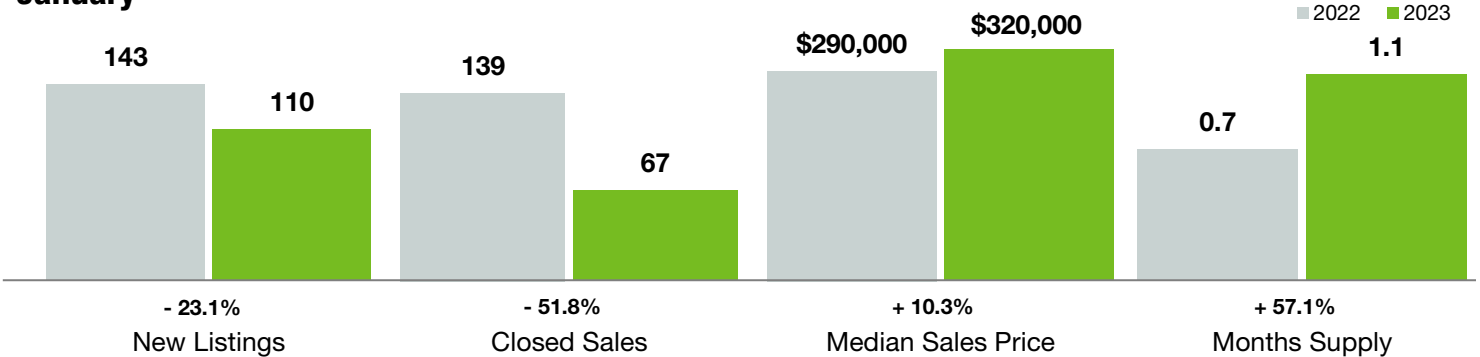
Rock Hill

South Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	143	110	- 23.1%	143	110	- 23.1%
Pending Sales	132	145	+ 9.8%	132	145	+ 9.8%
Closed Sales	139	67	- 51.8%	139	67	- 51.8%
Median Sales Price*	\$290,000	\$320,000	+ 10.3%	\$290,000	\$320,000	+ 10.3%
Average Sales Price*	\$297,424	\$351,568	+ 18.2%	\$297,424	\$351,568	+ 18.2%
Percent of Original List Price Received*	100.2%	95.0%	- 5.2%	100.2%	95.0%	- 5.2%
List to Close	67	89	+ 32.8%	67	89	+ 32.8%
Days on Market Until Sale	21	43	+ 104.8%	21	43	+ 104.8%
Cumulative Days on Market Until Sale	18	43	+ 138.9%	18	43	+ 138.9%
Average List Price	\$315,985	\$375,608	+ 18.9%	\$315,985	\$375,608	+ 18.9%
Inventory of Homes for Sale	125	162	+ 29.6%	--	--	--
Months Supply of Inventory	0.7	1.1	+ 57.1%	--	--	--

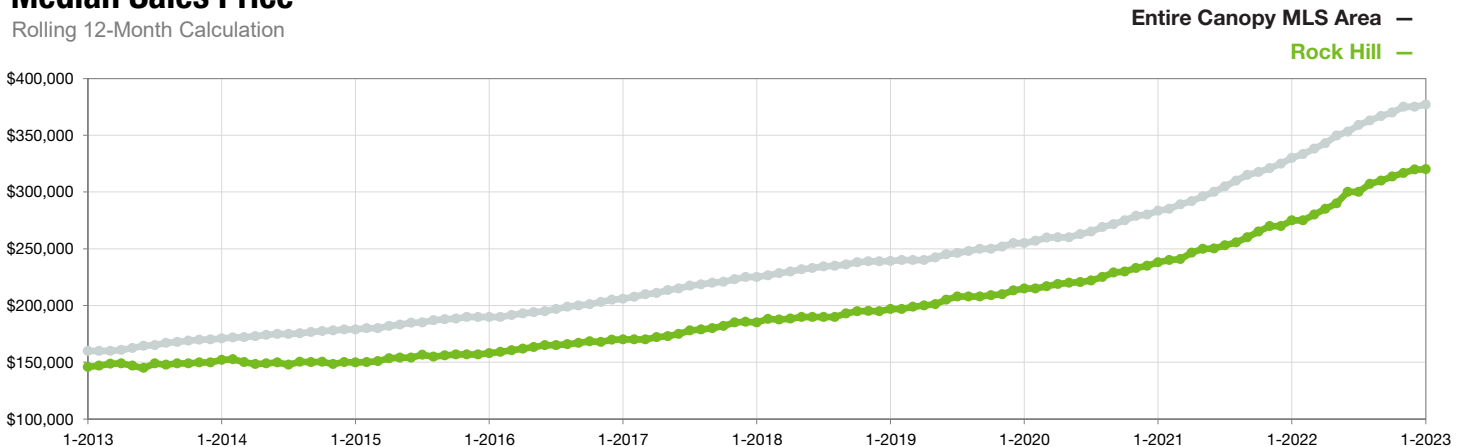
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January



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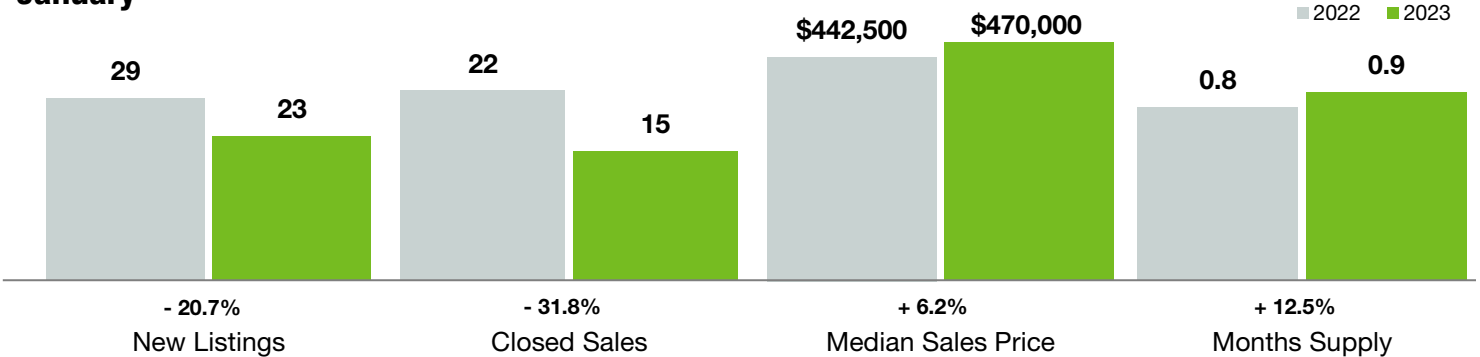
Tega Cay

South Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	29	23	- 20.7%	29	23	- 20.7%
Pending Sales	27	22	- 18.5%	27	22	- 18.5%
Closed Sales	22	15	- 31.8%	22	15	- 31.8%
Median Sales Price*	\$442,500	\$470,000	+ 6.2%	\$442,500	\$470,000	+ 6.2%
Average Sales Price*	\$426,144	\$482,995	+ 13.3%	\$426,144	\$482,995	+ 13.3%
Percent of Original List Price Received*	102.3%	96.0%	- 6.2%	102.3%	96.0%	- 6.2%
List to Close	96	116	+ 20.8%	96	116	+ 20.8%
Days on Market Until Sale	12	33	+ 175.0%	12	33	+ 175.0%
Cumulative Days on Market Until Sale	6	31	+ 416.7%	6	31	+ 416.7%
Average List Price	\$476,710	\$547,636	+ 14.9%	\$476,710	\$547,636	+ 14.9%
Inventory of Homes for Sale	28	25	- 10.7%	--	--	--
Months Supply of Inventory	0.8	0.9	+ 12.5%	--	--	--

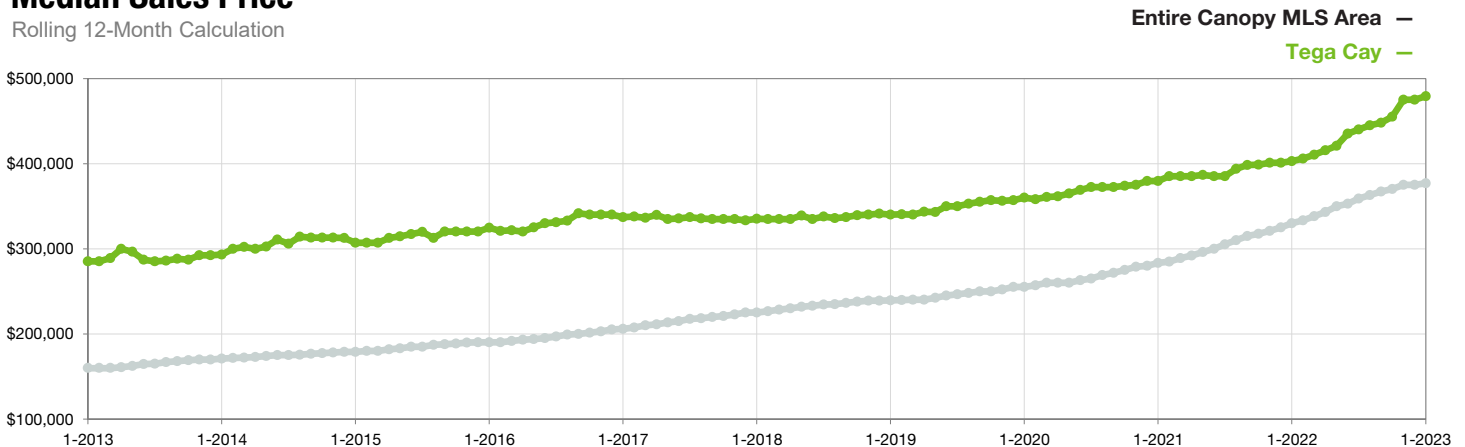
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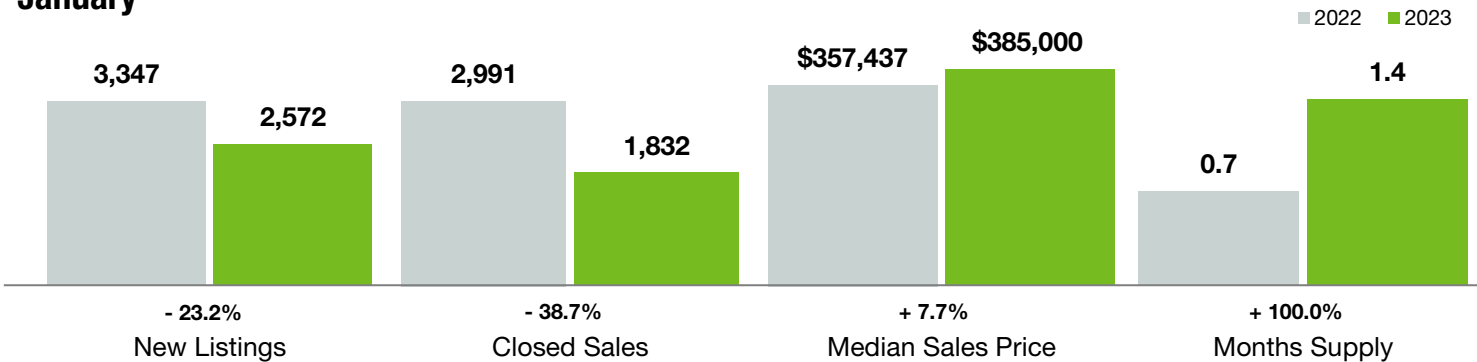
Charlotte MSA

Includes Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union Counties in North Carolina and Chester, Lancaster and York Counties in South Carolina

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change
New Listings	3,347	2,572	- 23.2%	3,347	2,572	- 23.2%
Pending Sales	3,448	2,999	- 13.0%	3,448	2,999	- 13.0%
Closed Sales	2,991	1,832	- 38.7%	2,991	1,832	- 38.7%
Median Sales Price*	\$357,437	\$385,000	+ 7.7%	\$357,437	\$385,000	+ 7.7%
Average Sales Price*	\$404,720	\$432,286	+ 6.8%	\$404,720	\$432,286	+ 6.8%
Percent of Original List Price Received*	100.5%	94.7%	- 5.8%	100.5%	94.7%	- 5.8%
List to Close	83	105	+ 26.5%	83	105	+ 26.5%
Days on Market Until Sale	22	45	+ 104.5%	22	45	+ 104.5%
Cumulative Days on Market Until Sale	23	46	+ 100.0%	23	46	+ 100.0%
Average List Price	\$434,921	\$473,862	+ 9.0%	\$434,921	\$473,862	+ 9.0%
Inventory of Homes for Sale	2,878	4,428	+ 53.9%	--	--	--
Months Supply of Inventory	0.7	1.4	+ 100.0%	--	--	--

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