

February 2020

OnSite

METROPOLITAN BUILDERS & CONTRACTORS ASSOCIATION OF NJ MAGAZINE



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2020 AOE SPONSORSHIP OPPORTUNITIES

SEE PAGE 6

2019 NJBA/NAHB INDUSTRY AWARD WINNERS

SEE PAGES 8 & 9

Have You Registered?



Metropolitan Builders & Contractors Association invites you to an upcoming meeting where guest speaker, **Robert Dietz, Ph.D., Chief Economist for the National Association of Home Builders (NAHB)**, will be giving the organization an **overview of the national economic trends that are impacting the economy and the national housing market.**

As Chief Economist for the NAHB, his responsibilities include housing market analysis, forecast and industry surveys, and housing policy research. Prior to joining NAHB in 2005, Robert worked as an economist for the Congressional Joint Committee on Taxation.

He is a leading expert on home construction analysis and trends and has been cited and appeared on CNBC, Wall Street Journal, and other news media. Robert earned a Ph. D. in Economics from Ohio State University in 2003.

Also, meet NAHB's 2020 Chairman, Dean Mon. Metro is Dean's Local HBA.

FEES/ADMISSION:

Member Dinner: \$65 per person

Non-NJBA Member Dinner: \$75 per person

Event Sponsor: \$250 (includes 1 dinner, acknowledgement of your sponsorship at the meeting and table signage)

Tabletop Sponsorship: \$125 (includes a six-foot table in a high-traffic area and a quarter-page ad in OnSite)



Metropolitan Builders & Contractors
Association of New Jersey

Thursday, March 12, 2020 6pm - 9pm Bridgewater Manor

Register for this event at www.metrobca.org/events

Contact Monica at the Metro Office for more info. – mduarte@metrobca.org

Mail to: Metro BCA, 39 E. Hanover Avenue, Suite C2, Morris Plains, NJ 07950

Phone: (973) 887-2888, Ext. 302 Fax: (973) 887-2926

Metropolitan Builders & Contractors Association of NJ

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Website: www.MetroBCA.org

OnSite / February 2020

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Mission Statement: Metro is a professional organization that shall serve to protect and advance the rights and interests of builders, remodelers and associates in all matters affecting the building and remodeling industries. Metro shall support the business interests of all its member firms, support safe and affordable shelter, and foster the American dream of home ownership.

Vision Statement: Metro is the leading trade association for the construction industry. Metro inspires active membership through professional development and advocacy. We embrace free markets to promote cost effective housing in NJ.

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President's Message

February 2020

First and foremost, I would like to thank everyone that attended and sponsored our Installation and Holiday Party to celebrate our new leadership and the beginning of 2020. Thank you once again to our Executive Officer Bob Bracken, Jane and our Office Manager, Monica for putting together a fun night of music and dancing!

In January, we held our first Pop Up Event & GMM hosted by Blue Ridge Lumber and Andersen Windows and Doors. This event took place at Blue Ridge Lumber's new Kitchen and Bath Design Showroom. I personally want to thank them both for being a wonderful host and showing first class hospitality and thank you to our members for supporting the event.

As promised in December to help our association and its members better communicate, we introduced our new Metro App! The Metro App will give you our most valued assets that are accessible at your fingertips, a click of a button and you will have all that you need which includes but is not limited to our business directory, registration for upcoming events, job postings and much more to come. So please visit the App store on and download our app "memberplus" and start taking advantage of this new user-friendly application.

At the GMM, we had a presentation by the NJBA staff about the Employee Misclassification Bill that Governor Murphy signed into law and how it will affect our industry. Well, it didn't take long for the NJ Labor Department to issue its first Stop-Work Order for wage violations to Kattera, a general contractor working at a project in Jersey City. The department ended up citing a subcontractor for failure to maintain records, failure to pay payroll taxes, failure to carry workers' compensation insurance and improper classification of construction workers. Look for more information in the future on how we can all better protect ourselves.

I look forward to seeing all of you in March at the Economic Forecast and please, if you haven't done so already, get your entries in for the Awards of Excellence!



Ronnie Glomb
2020 Metro President



Bob's EO Perspective



The new year is off to a running start. Membership numbers are increasing with both renewals and new members on an upward spiral. Our first "Pop-up Event" was a wonderful success. We had a great event at Blue Ridge Lumber's Kenvil location, with Andersen Windows and Doors as co-hosts for the evening. The networking among the members was lively and sociable by all that attended.

I am reaching out to the membership and it appears that business has improved. I am telling everyone that participation in the events we hold is the key to them growing their networking list. Metro is planning some great new venues with important topics that are interesting and important for you, the members.

You, the members, are the back bone of our association. I would like your input as to how we can better serve you. If you have ideas of how Metro can be a better engine to drive your business to greater heights, I would really like to hear from you.

I am looking to move Metro to become more of a public face where consumers can find our members when they need work done or an addition on their home. Any ideas of how we can accomplish this would be welcomed. Call me anytime with your comments whether they are good or bad.

The secret of change is to focus all your energy not on fighting the old but on building the new. – Socrates

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2020 AWARDS OF EXCELLENCE

June 18, 2020 – Hanover Manor – East Hanover, NJ

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Event Sponsor - \$5,000 (Limit 1)

- Reserved Priority Table with 8-10 Tickets
- Full page Color Cover ad in the Dinner Program
- Logo recognition during the Awards ceremony
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- Priority seating at the Awards Dinner
- Sponsor identification on name badge

Diamond Sponsor - \$2,500

- 6 Tickets to the Awards of Excellence Dinner
- Full-page B&W ad in the Dinner program
- Logo recognition during Awards ceremony
- Full page B&W ad in OnSite magazine
- Priority seating at the Awards Dinner
- Sponsor identification on name badge

Emerald Sponsor - \$1,500

- 4 tickets to the Awards of Excellence Dinner
- Full page B&W ad in the Dinner Program
- Logo recognition during Awards ceremony
- 1/2 B&W page ad in OnSite magazine
- Priority seating at the Awards Dinner
- Sponsor identification on name badge

Gold Sponsor - \$1,000

- 2 tickets to the Awards of Excellence Dinner
- 1/2 page B&W ad in the Dinner Program
- Logo recognition during Awards ceremony
- 1/2 page B&W ad in OnSite magazine
- Priority seating at the Awards Dinner
- Sponsor identification on name badge

Silver Sponsor - \$500

- 1 ticket to the Awards of Excellence Dinner
- 1/2 page B&W ad in the Dinner program
- Logo recognition during Awards ceremony
- 1/4 page B&W ad in OnSite magazine
- Priority seating at the Awards Dinner
- Sponsor identification on name badge

Bronze Sponsor - \$250

- Name listing in the Awards of Dinner program
- Logo recognition during Awards ceremony
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AWARDS OF EXCELLENCE PROGRAM ADS

FULL PAGE - \$450.00 (4.5"w x 7.5"h) • HALF PAGE - \$275.00 (4.5"w x 3.5"h)

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Home Office Deduction

If you're self-employed and work out of an office in your home, and if you satisfy the strict rules (discussed below), you may be entitled to favorable "home office" deductions for the following:

- **Direct Expenses** of the home office—for example, the costs of painting or repairing the home office, depreciation deductions for furniture and fixtures used in the home office, etc.; and
- **Indirect Expenses** of maintaining the home office—for example, the allocable share of utility costs, insurance, mortgage interest and real estate taxes.

In addition, if your home office is your "principal place of business" under the rules discussed below, the costs of travelling between your home office and other work locations in that business are deductible transportation expenses, rather than nondeductible commuting costs. And, generally, you can deduct the full cost of computers and related equipment that you use in your home office.

You may deduct home office expenses if you meet any of the three tests described below:

1. **Principal place of business test.** You're entitled to home office deductions if you use your home office, exclusively and on a regular basis, as your principal place of business. Your home office is your principal place of business if it satisfies either a "management or administrative activities" test, or a "relative importance" test. You satisfy the management or administrative activities test if you use your home office for administrative or management activities of your business, and if you meet certain other requirements. You meet the relative importance test if your home office is the most important place where you conduct your business, in comparison with all the other locations where you conduct that business.

2. **Home office used for meeting clients or customers test.** You're entitled to home office deductions if you use your home office, exclusively and on a regular basis, to meet or deal with clients or customers. The clients or customers must be physically present in the home office.

3. **Separate structure test.** You're entitled to home office deductions for a home office, used exclusively and on a regular basis for business, that's located in a separate unattached structure on the same property as your home—for example, an unattached garage, artist's studio, workshop, or office building.

The amount of your home office deductions is subject to limitations based on the income attributable to your use of the home office, your residence-based deductions that aren't dependent on use of your home for business (such as mortgage interest and real estate taxes), and your business deductions that aren't attributable to your use of the home office. But any home office expenses that can't be deducted because of these limitations may be carried over and deducted in later years.

Be aware that if you sell your home, a portion of any gain may be taxable based on the amount of depreciation you claimed on the home office. Proper planning can be the key to nailing down the optimum tax treatment for your office at home expenses.

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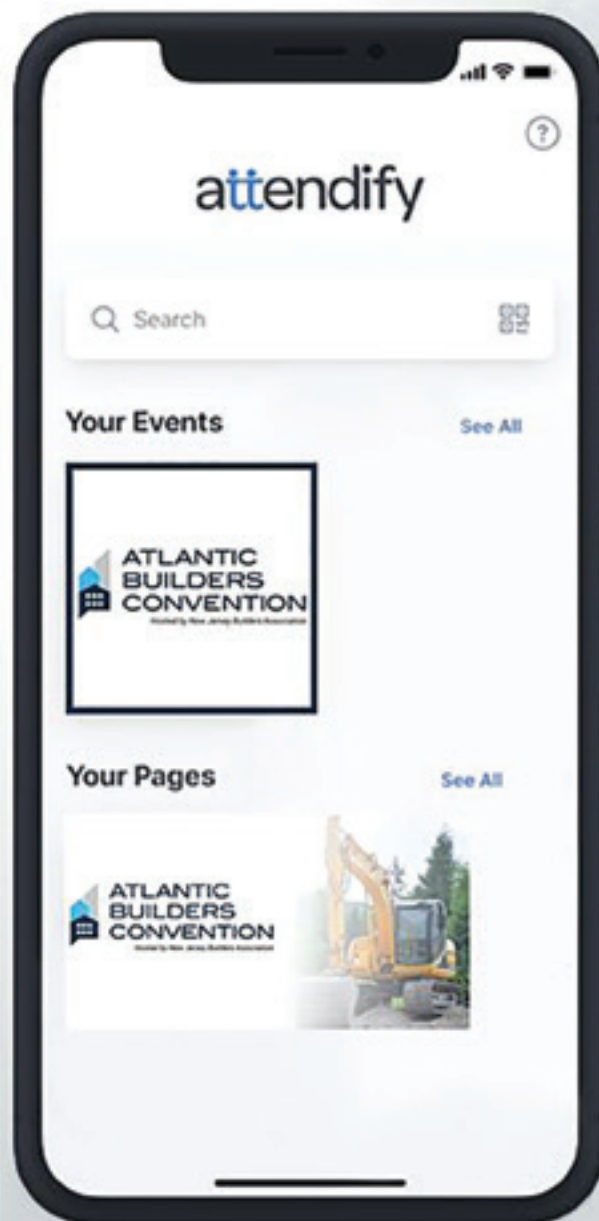
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