



September 2019 MLS Statistical Report

MLS Director Report

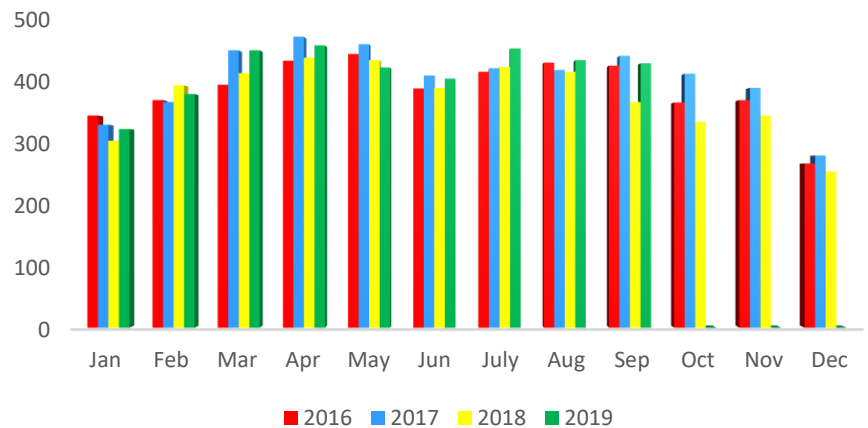
- Under Contract - Under contract listing numbers are at their highest since Sept. 2017.
- Sales - January through September sales are up 3% with residential sales up 5%. Of particular note is that condominium sales are down 23%. Lots / Land sales are down 8%. Single family detached sales are up 7%.
- Inventory - Overall, inventory is up 3% with Residential inventory down 2%, Lots / Land inventory up 12% (third month in a row) and Commercial inventory up 17%.

Under Contract - All Classes

All Under Contract

Month / Year	Count	%Chg
Sept '19	430	17%
Sept '18	367	-17%
Sept '17	442	4%

Total Listings Under Contract

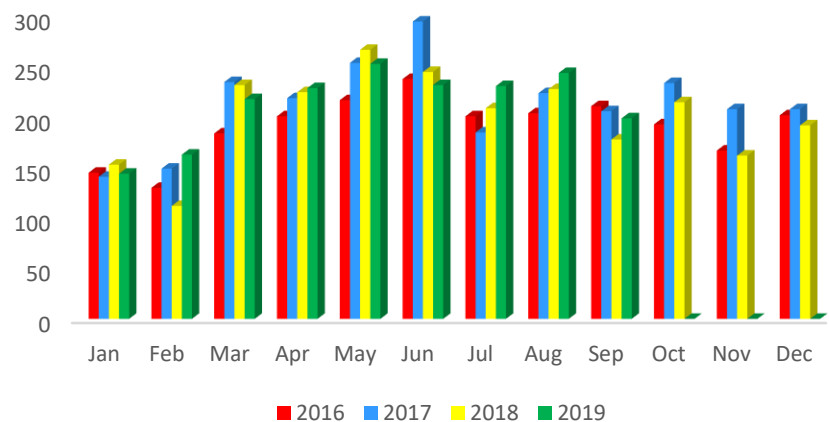


Sales - All Classes

Yearly (as of Sept) Sales

Month / Year	Count	%Chg
Sept '19	1913	3%
Sept '18	1849	-3%
Sept '17	1908	10%

Yearly Sales



Data Obtained: Oct 07, 2019

Note: This report reflects corrections / updates to previous data.

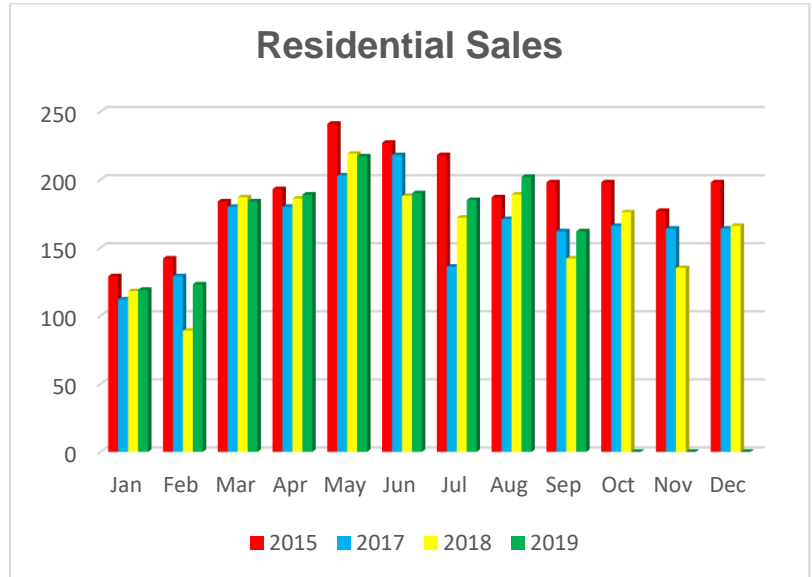
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Residential

Residential Sales

Residential sales are up 5% and should continue this trend in September.

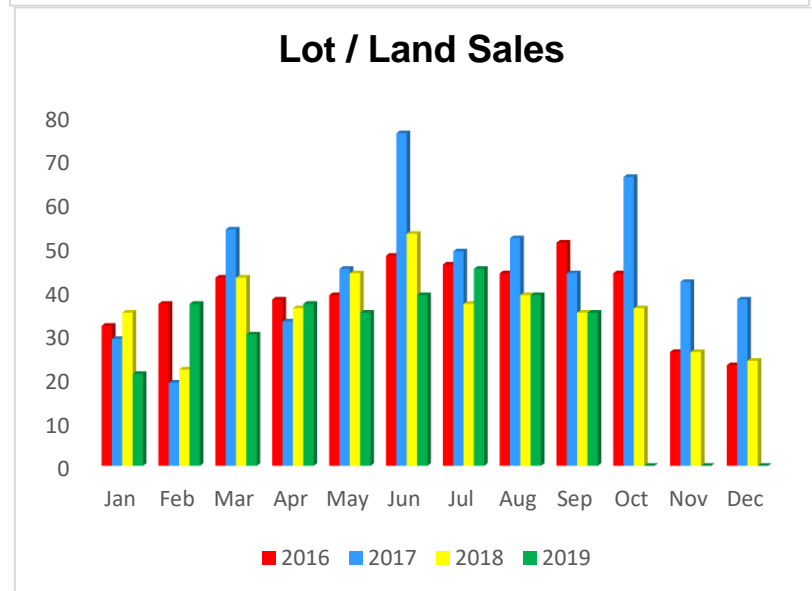
Residential		
Month / Year	Count	%Chg
Sept '19	162	14%
Sept '18	142	-12%
Sept '17	162	2%



Lots / Land Sales

Lot sales declined for the last two months; however, inventory is rising.

Y-O-Y Lots / Land Sales		
Month / Year	Count	%Chg
Sept '19	35	0%
Sept '18	35	-20%
Sept '17	44	-14%

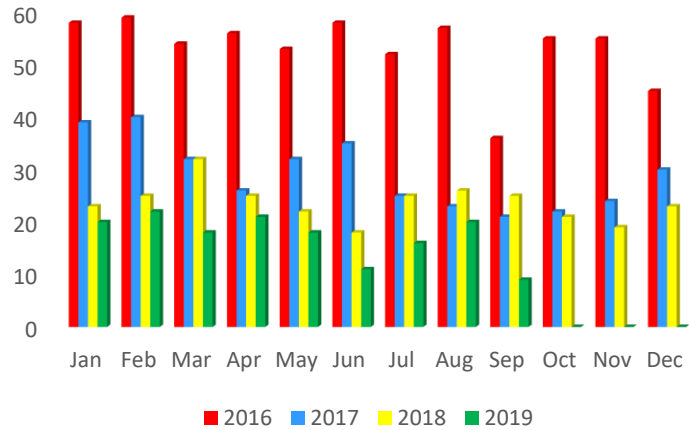


Distressed Property

Distressed Inventory

Inventory

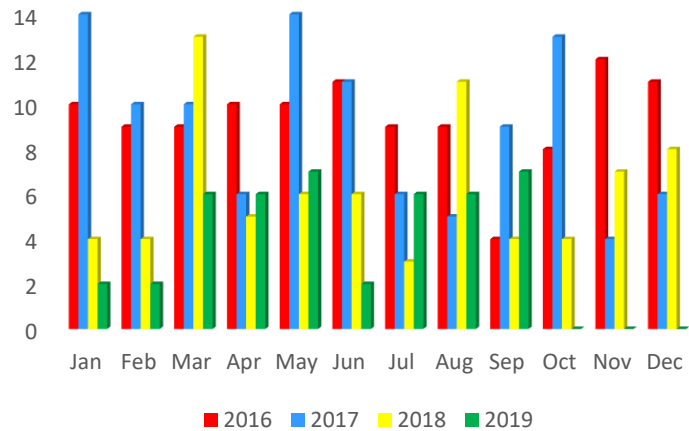
Distressed Sale Inventory		
Month / Year	Count	%Chg
Sept '19	9	-64%
Sept '18	25	19%
Sept '17	21	-42%



Distressed Sales

Distressed Sales		
Month / Year	Count	%Chg
Sept '19	7	75%
Sept '18	4	-56%
Sept '17	9	125%

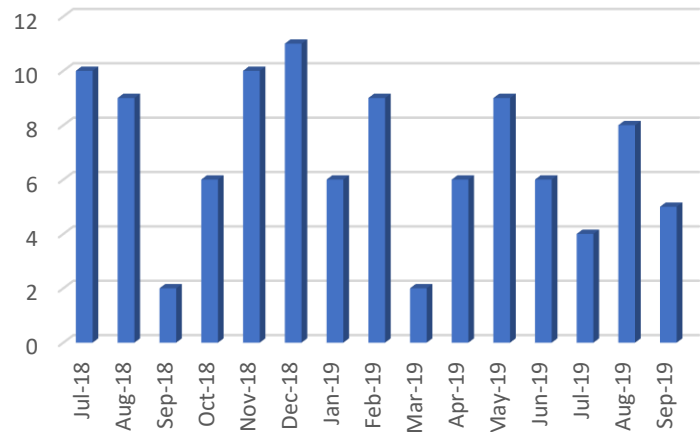
Distressed Sales



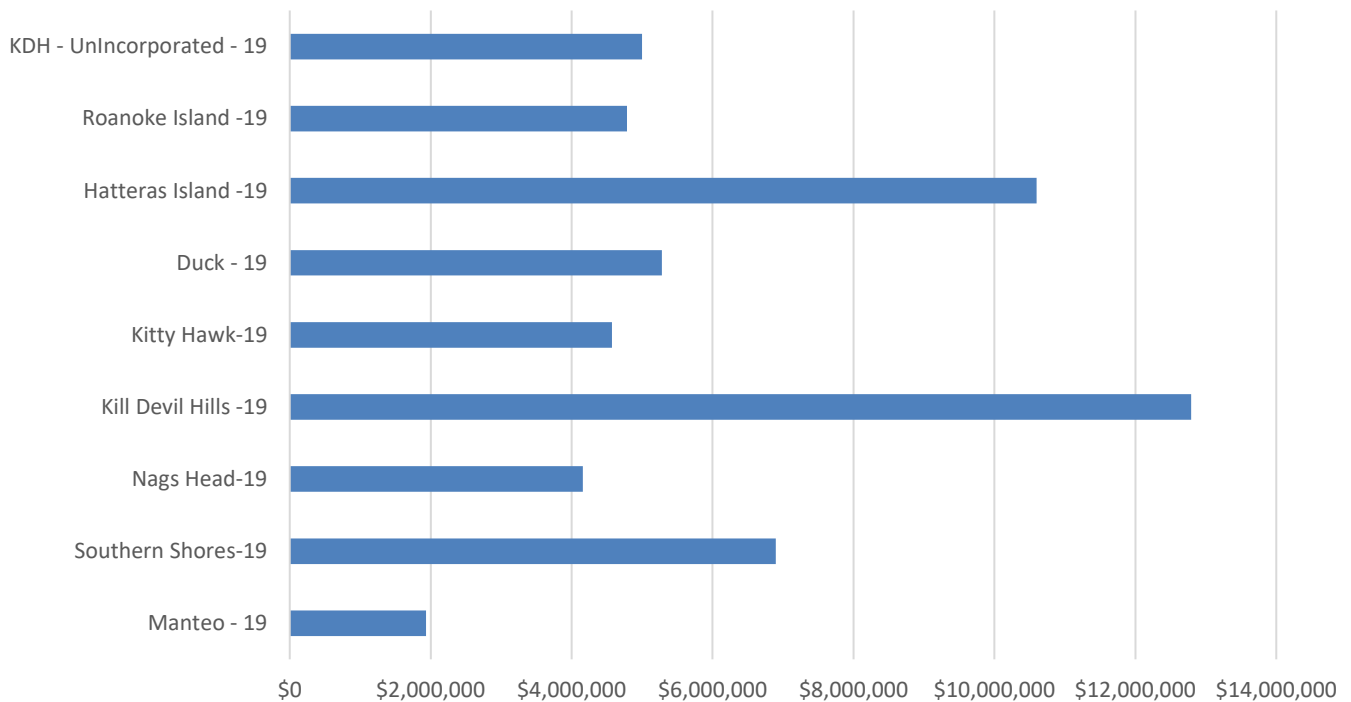
Dare County Foreclosures

There is no discernible trend to report.

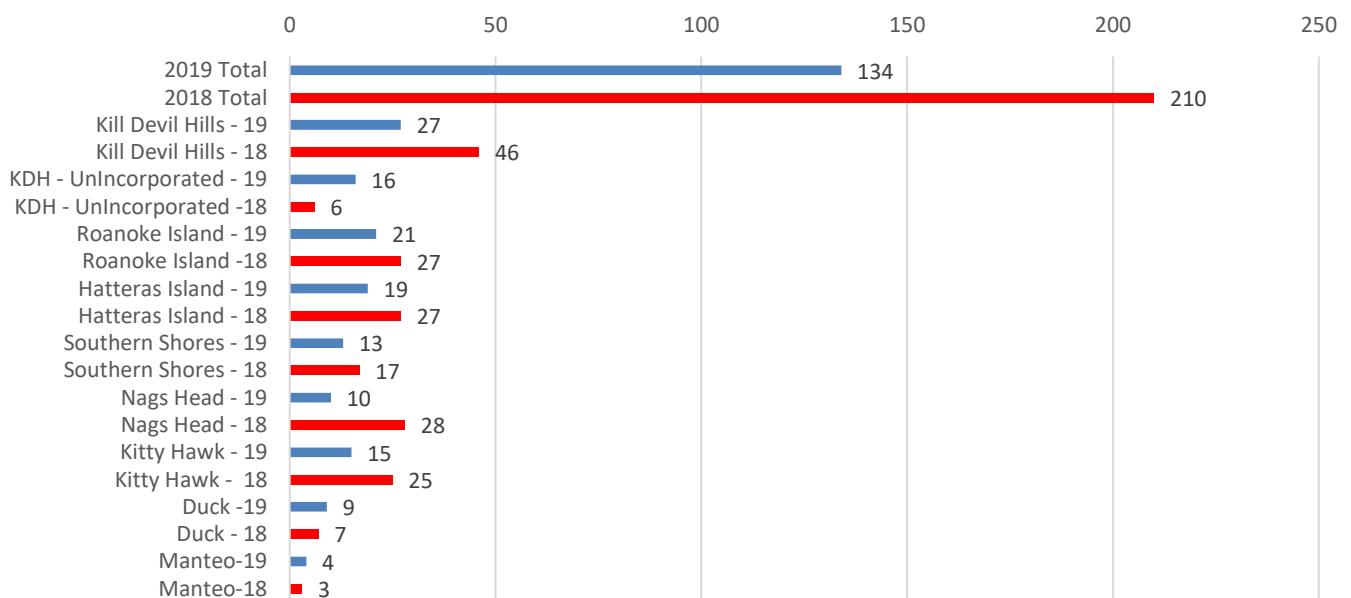
Dare County Foreclosures



August 2019 New Construction Building Permit Value



Year To Date 2019 Number of Building Permits



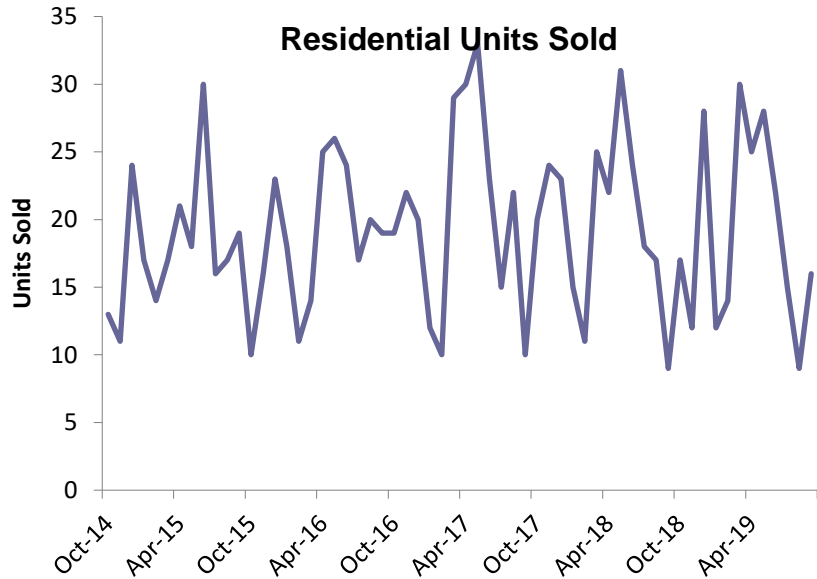
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Outer Banks Towns / Areas

Corolla

Jan - Sept Sales		
Month / Year	Count	%Chg
2019	171	5%
2018	163	-6%
2017	174	12%

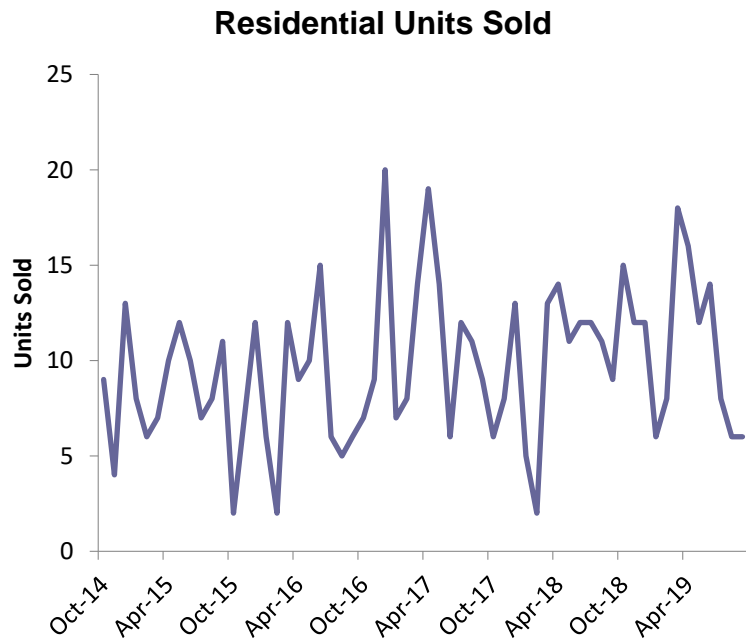
Median Sales Price		
Month / Year	MSP	%Chg
2019	\$490,000	-1%
2018	\$495,500	4%
2017	\$477,500	12%



Duck

Jan - Sept Sales		
Month / Year	Count	%Chg
2019	94	18%
2018	80	-12%
2017	91	40%

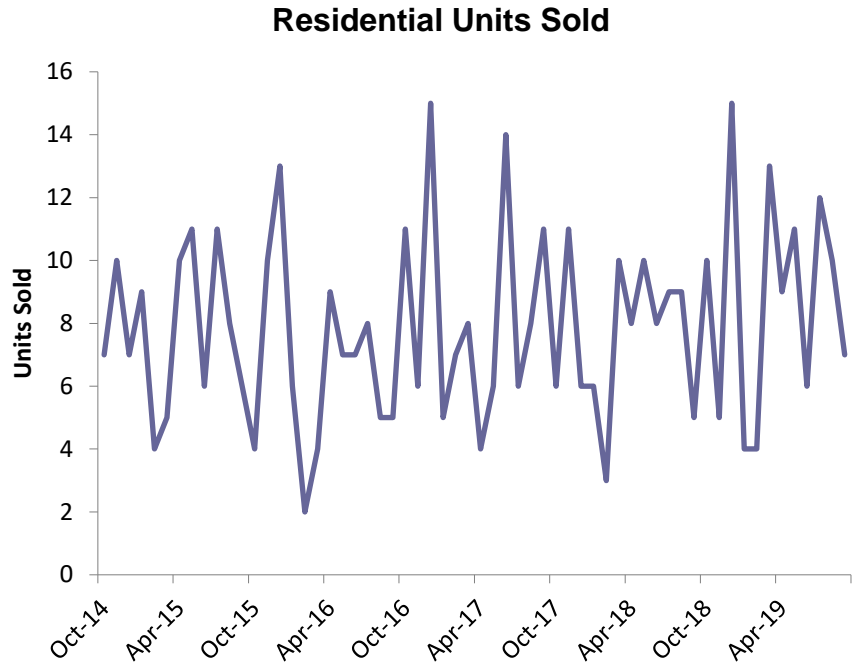
Median Sales Price		
Month / Year	MSP	%Chg
2019	\$473,000	10%
2018	\$430,500	-8%
2017	\$466,000	-2%



Southern Shores

Jan - Sept Sales		
Month / Year	Count	%Chg
2019	76	21%
2018	63	9%
2017	58	21%

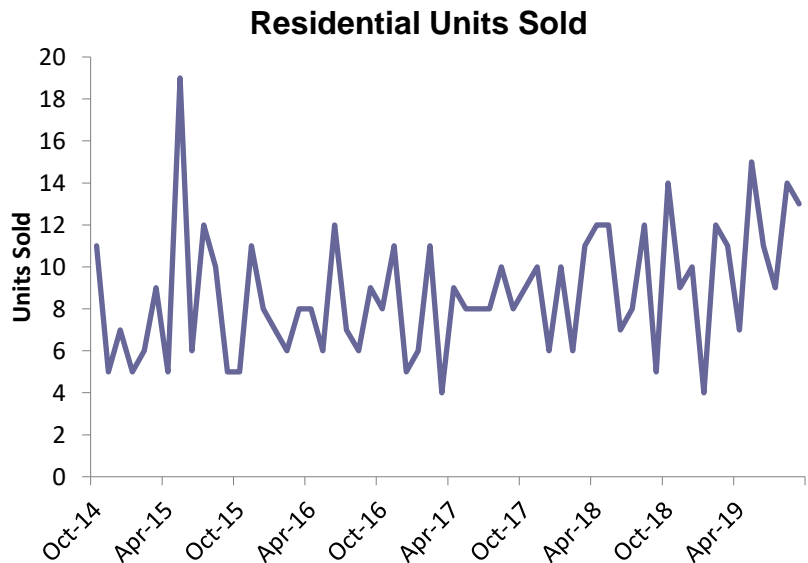
Median Sales Price		
Month / Year	MSP	%Chg
2019	\$463,000	8%
2018	\$430,500	3%
2017	\$420,000	-1%



Kitty Hawk

Jan - Sept Sales		
Month / Year	Count	%Chg
2019	96	23%
2018	78	22%
2017	64	7%

Median Sales Price		
Month / Year	MSP	%Chg
2019	\$351,250	0%
2018	\$352,000	14%
2017	\$310,000	2%



Colington

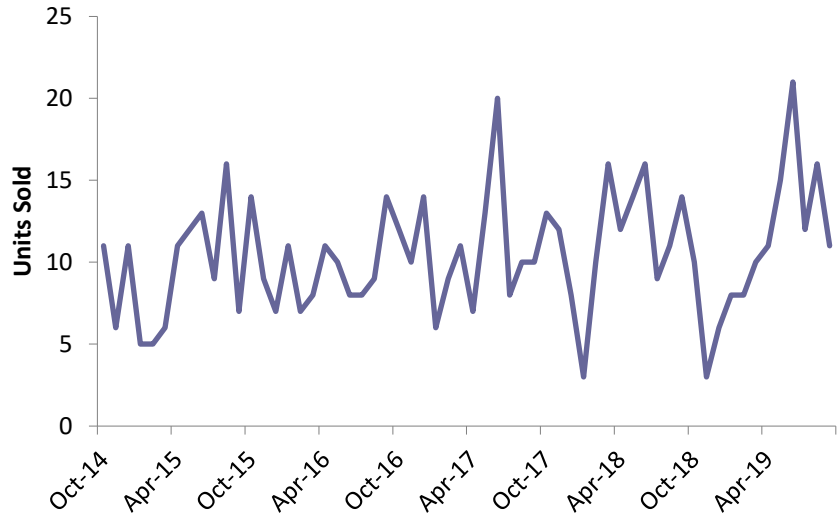
Jan - Sept Sales

Month / Year	Count	%Chg
2019	112	23%
2018	91	8%
2017	84	17%

Median Sales Price

Month / Year	MSP	%Chg
2019	\$276,750	1%
2018	\$275,000	8%
2017	\$255,000	9%

Residential Units Sold



Kill Devil Hills

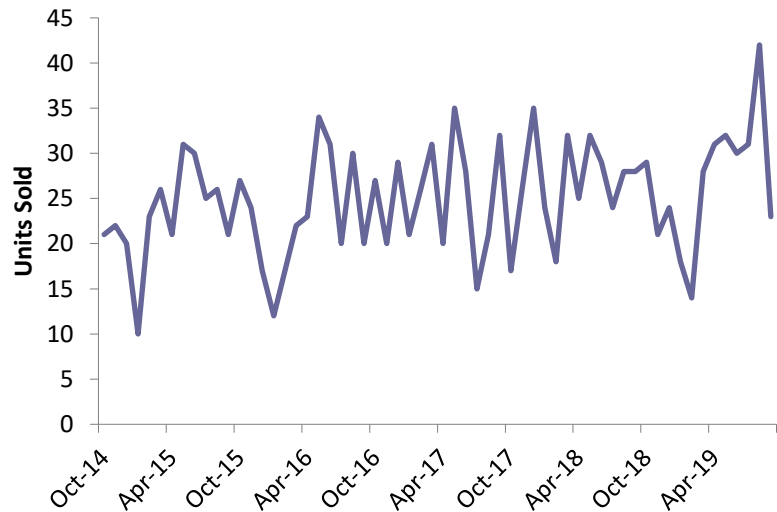
Jan - Sept Sales

Month / Year	Count	%Chg
2019	249	17%
2018	212	8%
2017	197	4%

Median Sales Price

Month / Year	MSP	%Chg
2019	\$282,200	3%
2018	\$275,250	0%
2017	\$275,000	2%

Residential Units Sold

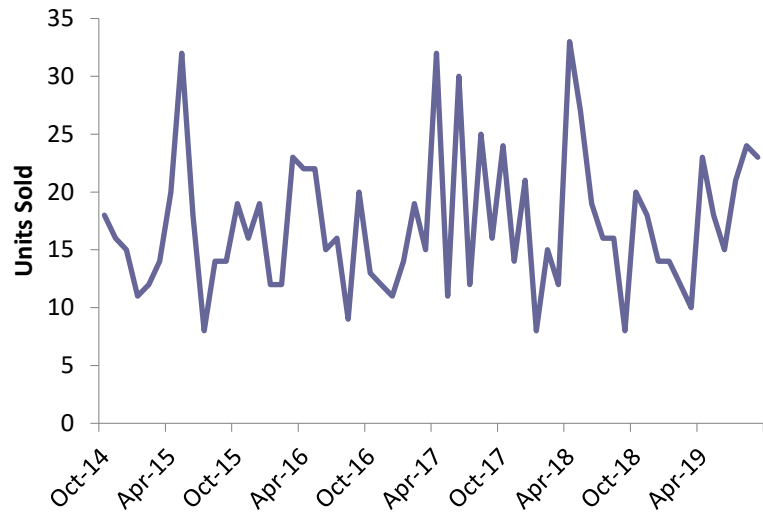


Nags Head

Jan - Sept Sales		
Month / Year	Count	%Chg
2019	160	10%
2018	146	-8%
2017	158	21%

Median Sales Price		
Month / Year	MSP	%Chg
2019	\$390,000	0%
2018	\$388,750	1%
2017	\$384,000	1%

Residential Units Sold

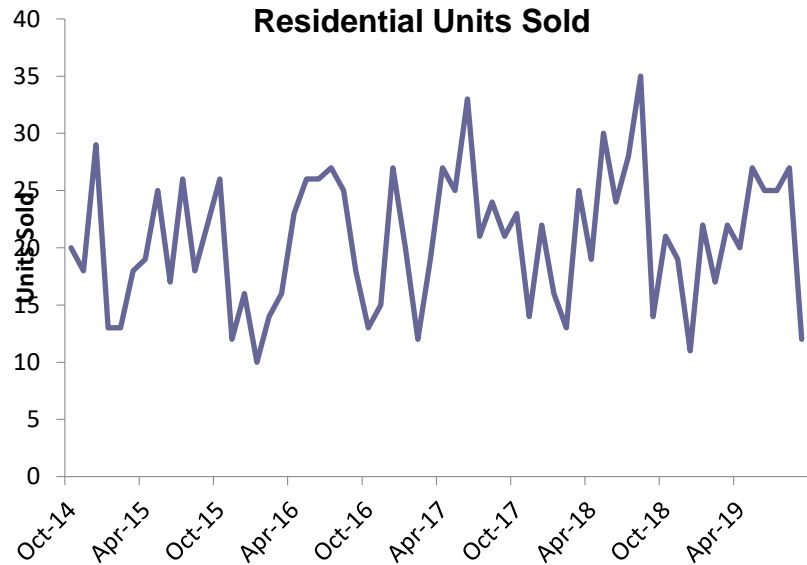


All Hatteras

Jan - Sept Sales		
Month / Year	Count	%Chg
2019	197	4%
2018	190	5%
2017	181	8%

Median Sales Price		
Month / Year	MSP	%Chg
2019	\$330,000	8%
2018	\$305,000	0%
2017	\$305,000	13%

Residential Units Sold



Roanoke Island

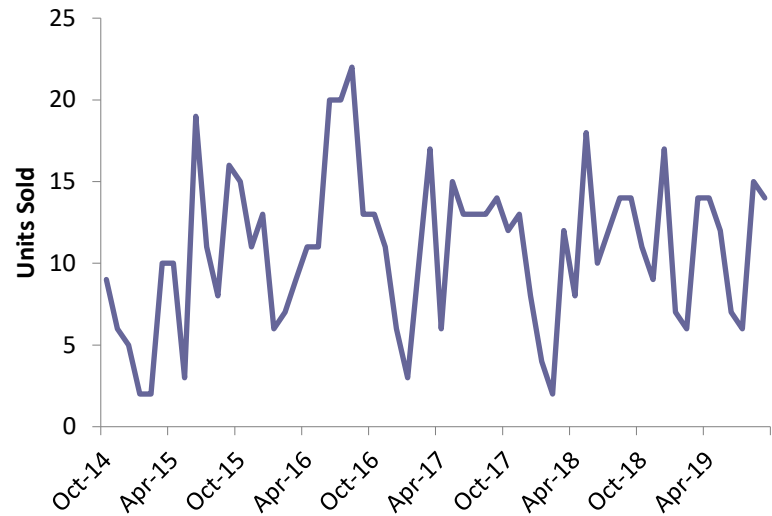
Jan - Sept Sales

Month / Year	Count	%Chg
2019	95	19%
2018	80	-11%
2017	90	-15%

Median Sales Price

Month / Year	MSP	%Chg
2019	\$305,000	9%
2018	\$279,000	-2%
2017	\$283,350	7%

Residential Units Sold



Currituck Mainland

Jan - Sept Sales

Month / Year	Count	%Chg
2019	144	24%
2018	116	-7%
2017	125	13%

Median Sales Price

Month / Year	MSP	%Chg
2019	\$265,500	9%
2018	\$244,450	2%
2017	\$239,950	1%

Residential Units Sold



Ocracoke Island

Jan - Sept Sales

Month / Year	Count	%Chg
2019	18	80%
2018	10	-47%
2017	19	73%

Median Sales Price

Month / Year	MSP	%Chg
2019	\$347,500	9%
2018	\$320,000	3%
2017	\$310,000	-1%

Residential Units Sold

