



## October 2019 MLS Statistical Report

### MLS Director Report

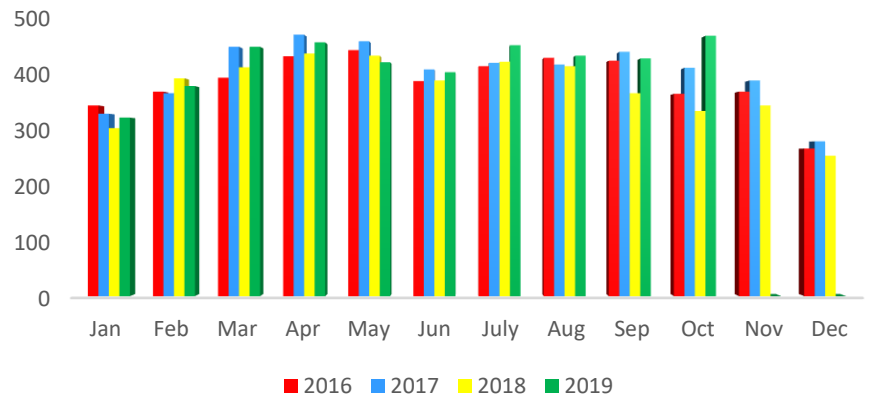
- Under Contract - Under contract listings are through the roof - up 41% over October 2018 AND the highest number since April 2015.
- Sales - Total sales are up 3% with residential sales up 5%, Lot / Land sales down 8% and commercial sales up 56%.
- Inventory - Overall, inventory is up 1% with Residential inventory down 3%, Lots / Land inventory up 7% and Commercial inventory up 16%.

### Under Contract - All Classes

#### All Under Contract

Month / Year	Count	%Chg
Oct '19	471	41%
Oct '18	335	-19%
Oct '17	413	13%

### Total Listings Under Contract

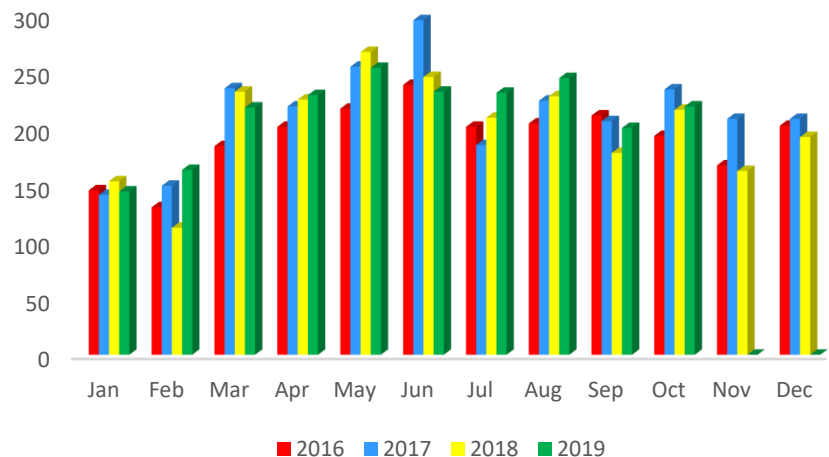


### Sales - All Classes

#### Yearly (as of Oct) Sales

Month / Year	Count	%Chg
Oct '19	2133	3%
Oct '18	2065	-4%
Oct '17	2142	11%

### Total Sales



Data Obtained: November 6, 2019

Note: This report reflects corrections / updates to previous data.

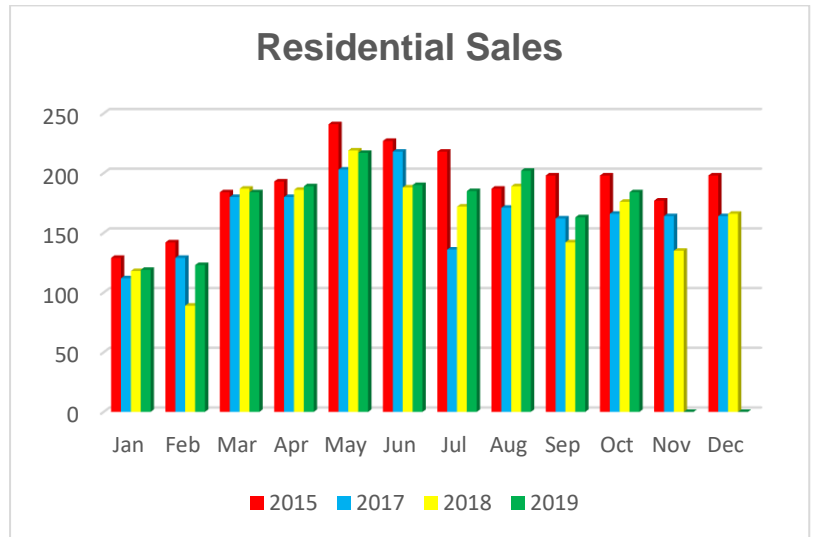
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# Residential

## Residential Sales

Residential sales are up 5% and should continue this trend in November.

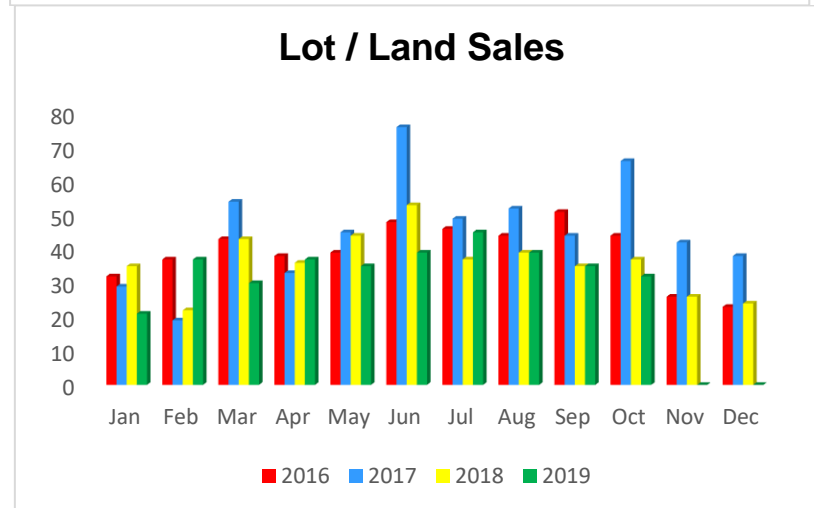
Residential		
Month / Year	Count	%Chg
Oct '19	184	5%
Oct '18	176	6%
Oct '17	166	14%



## Lots / Land Sales

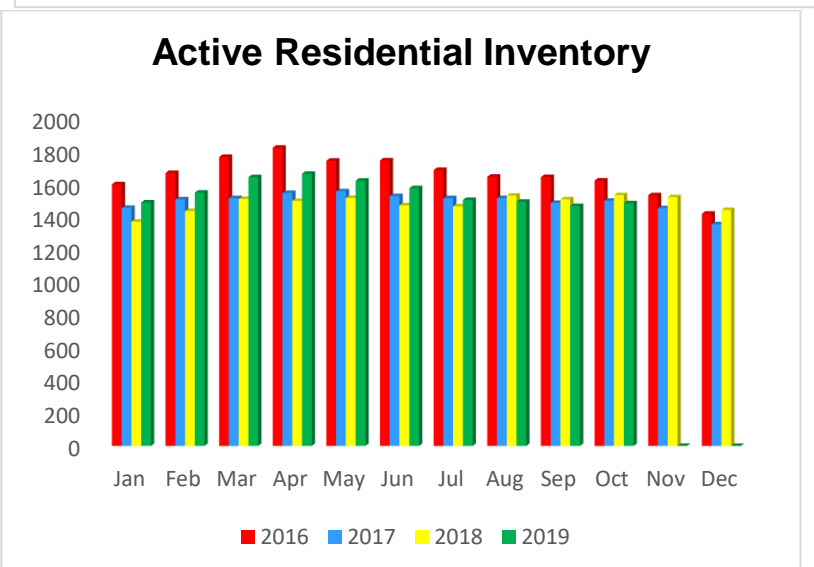
Lot sales declined for the last 4 months; however, inventory is up 7%.

Y-O-Y Lots / Land Sales		
Month / Year	Count	%Chg
Oct '19	350	-8%
Oct '18	381	-18%



## Active Residential Inventory

Month / Year	Count	%Chg
Oct '19	1482	-3%
Oct '18	1531	2%
Oct '17	1497	-8%

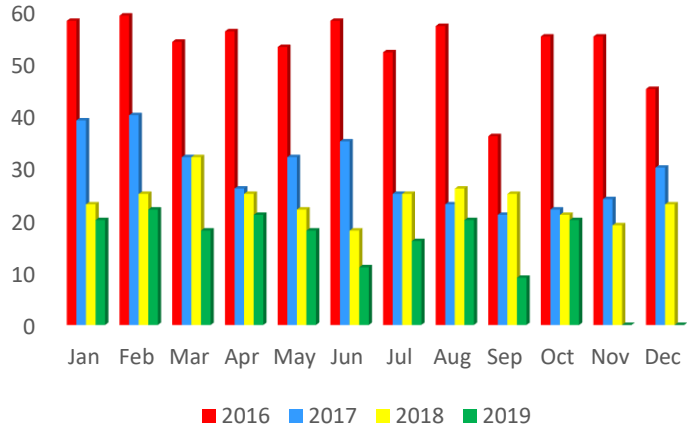


# Distressed Property

## Distressed Inventory

### Inventory

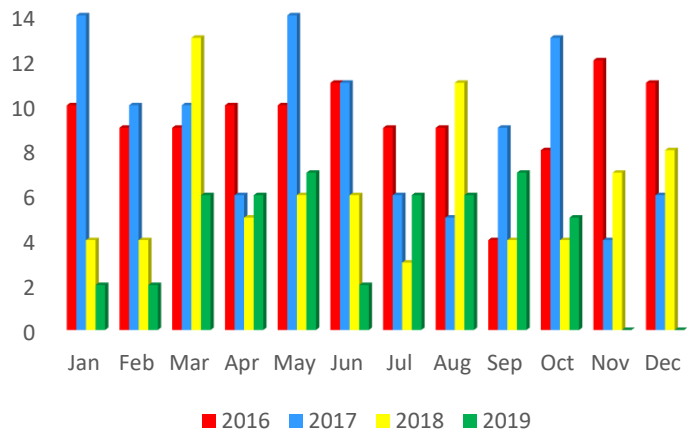
Distressed Sale Inventory		
Month / Year	Count	%Chg
Oct '19	20	-5%
Oct '18	21	-5%
Oct '17	22	-60%



### Distressed Sales

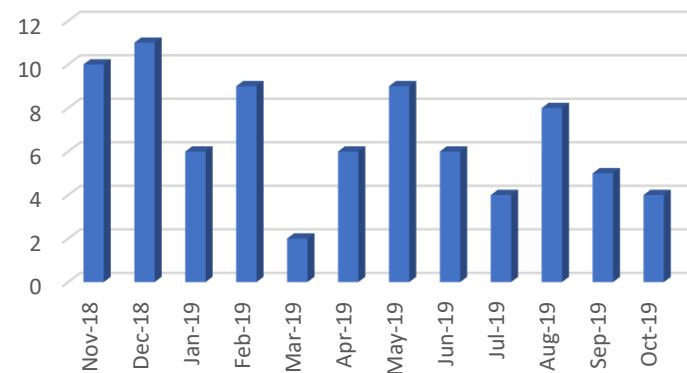
Distressed Sales		
Month / Year	Count	%Chg
Oct '19	5	25%
Oct '18	4	-69%
Oct '17	13	63%

## Distressed Sales

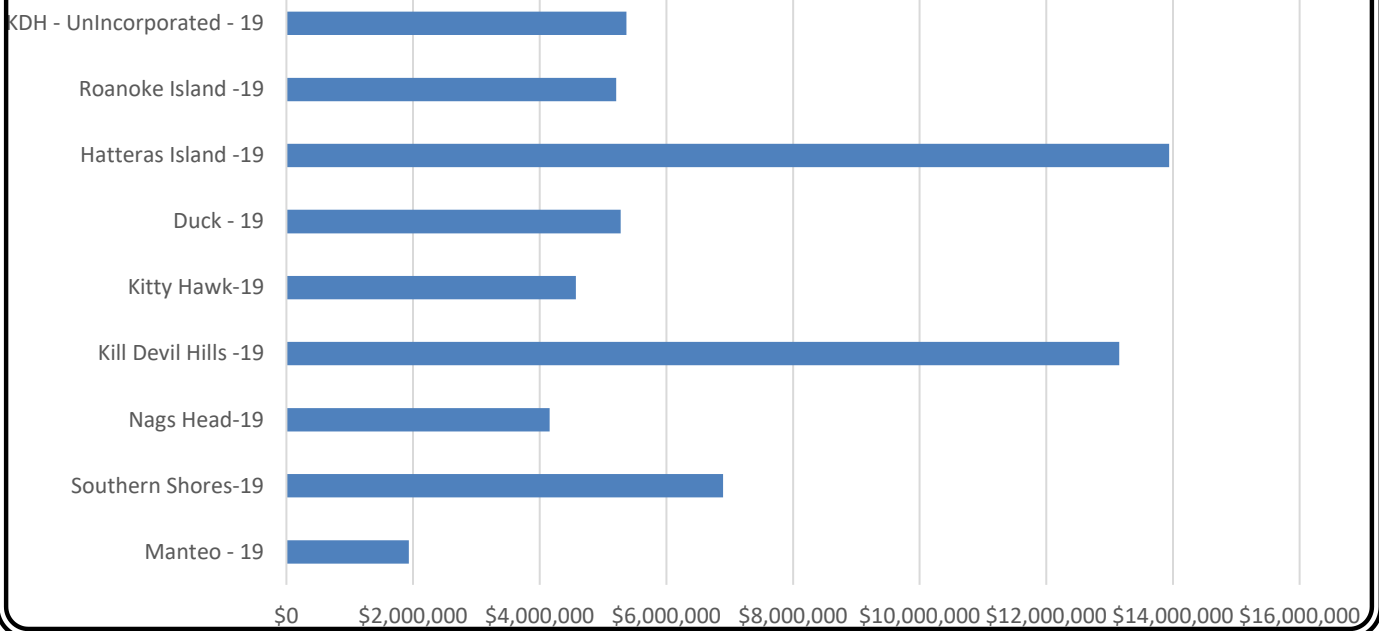


### Dare County Foreclosures

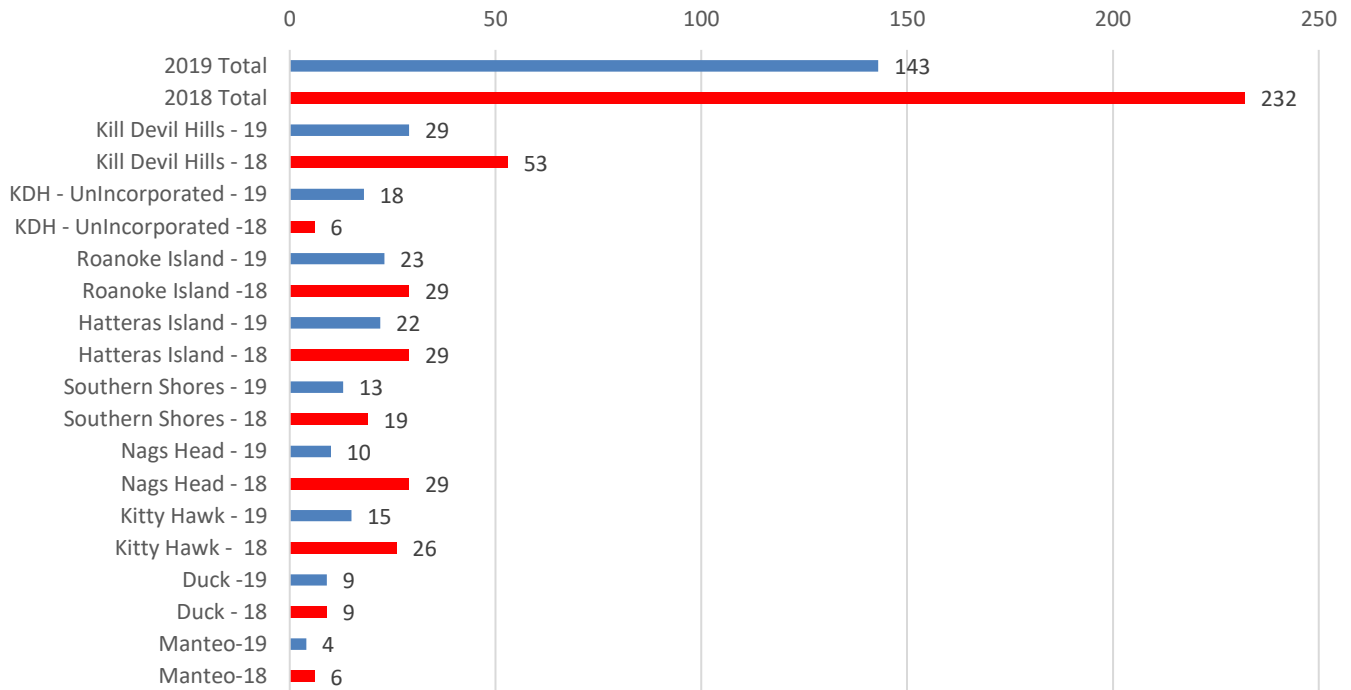
## Dare County Foreclosures



### September 2019 New Construction Building Permit Value



### Year To Date - 2019 Number of Building Permits



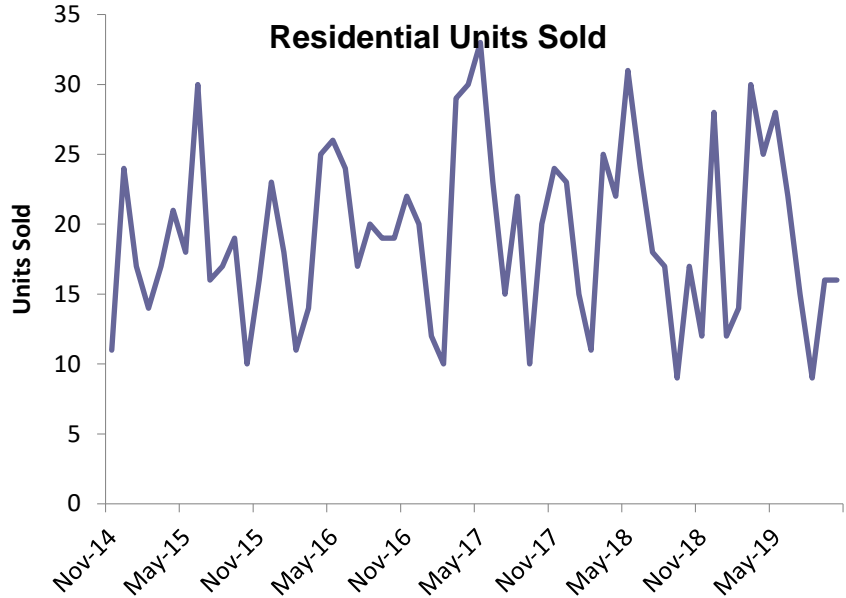
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# Outer Banks Towns / Areas

## Corolla

Jan - Oct Sales		
Month / Year	Count	%Chg
2019	187	-1%
2018	189	-7%
2017	204	6%

Median Sales Price		
Month / Year	MSP	%Chg
2019	\$509,000	3%
2018	\$495,500	4%
2017	\$477,500	12%



## Duck

Jan - Oct Sales		
Month / Year	Count	%Chg
2019	104	0%
2018	104	-2%
2017	106	36%

Median Sales Price		
Month / Year	MSP	%Chg
2019	\$467,000	8%
2018	\$430,500	-8%
2017	\$466,000	-2%

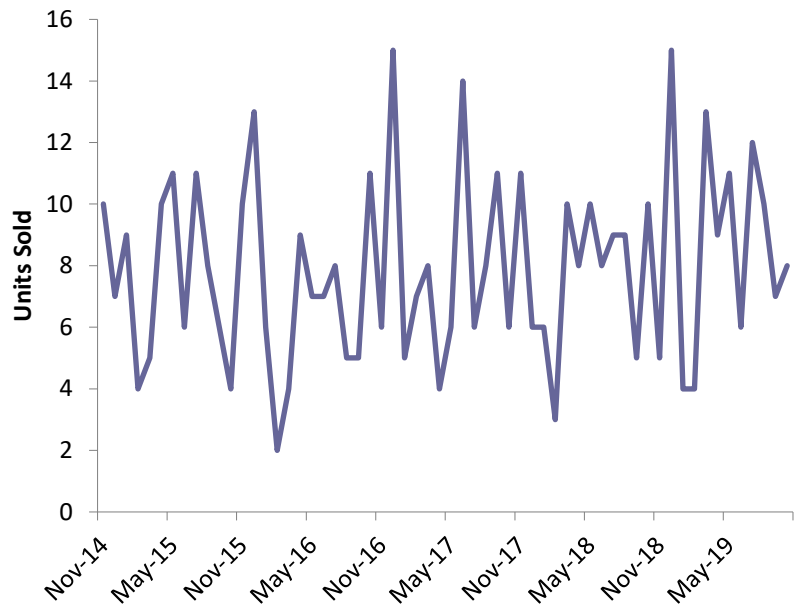


## Southern Shores

Jan - Oct Sales		
Month / Year	Count	%Chg
2019	84	8%
2018	78	4%
2017	75	17%

Median Sales Price		
Month / Year	MSP	%Chg
2019	\$468,500	9%
2018	\$430,500	3%
2017	\$420,000	-1%

### Residential Units Sold

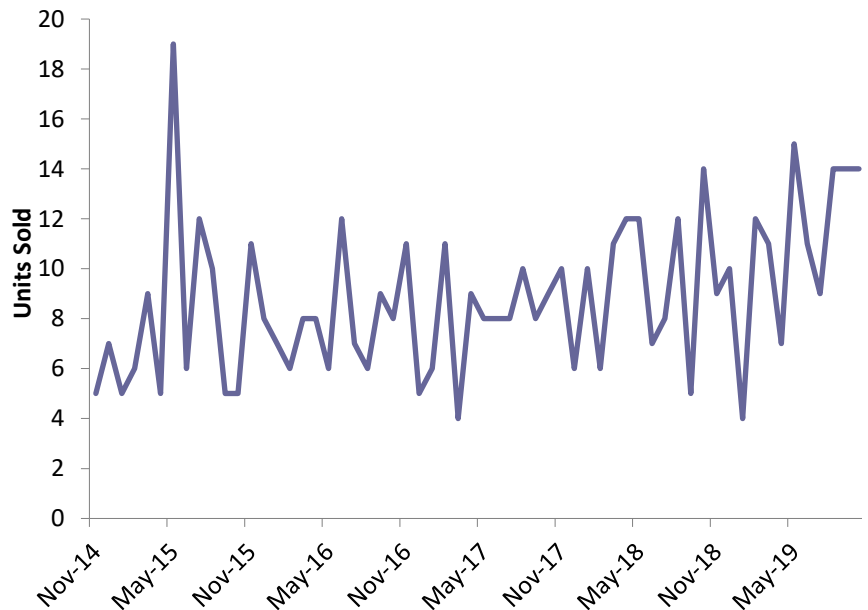


## Kitty Hawk

Jan - Oct Sales		
Month / Year	Count	%Chg
2019	111	14%
2018	97	20%
2017	81	5%

Median Sales Price		
Month / Year	MSP	%Chg
2019	\$352,000	0%
2018	\$352,000	14%
2017	\$310,000	2%

### Residential Units Sold



## Colington

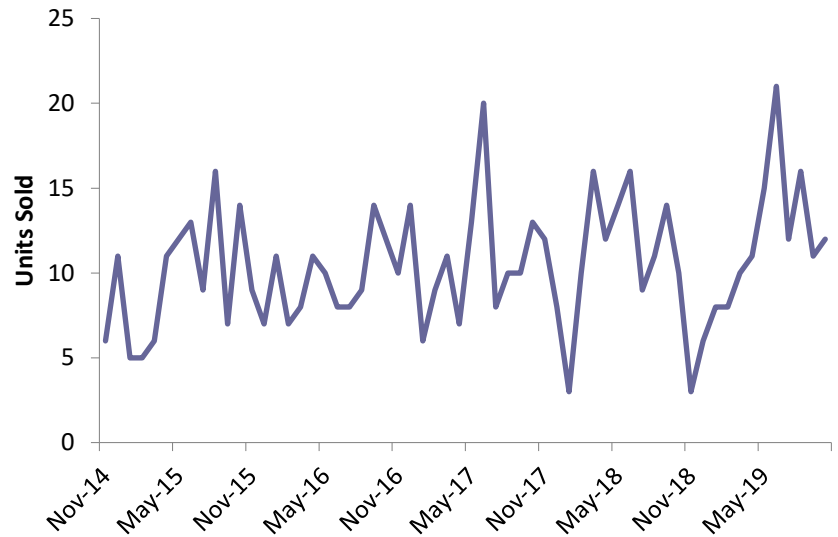
### Jan - Oct Sales

Month / Year	Count	%Chg
2019	124	8%
2018	115	7%
2017	107	9%

### Median Sales Price

Month / Year	MSP	%Chg
2019	\$281,950	3%
2018	\$275,000	8%
2017	\$255,000	9%

### Residential Units Sold



## Kill Devil Hills

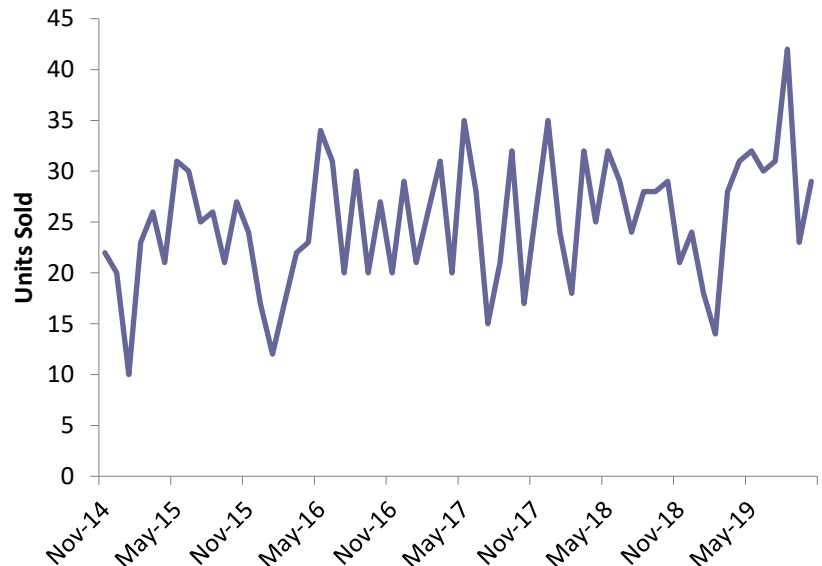
### Jan - Oct Sales

Month / Year	Count	%Chg
2019	278	3%
2018	269	9%
2017	246	4%

### Median Sales Price

Month / Year	MSP	%Chg
2019	\$283,600	3%
2018	\$275,250	0%
2017	\$275,000	2%

### Residential Units Sold

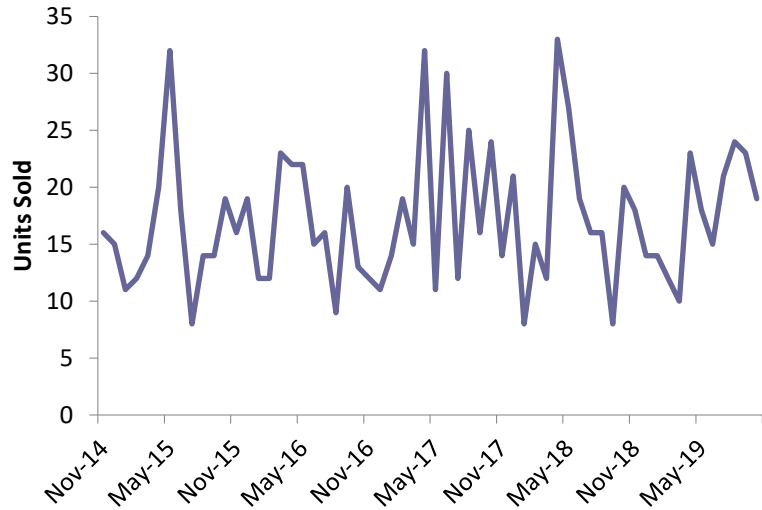


## Nags Head

Jan - Oct Sales		
Month / Year	Count	%Chg
2019	179	3%
2018	174	-12%
2017	198	21%

Median Sales Price		
Month / Year	MSP	%Chg
2019	\$390,000	0%
2018	\$388,750	1%
2017	\$384,000	1%

### Residential Units Sold

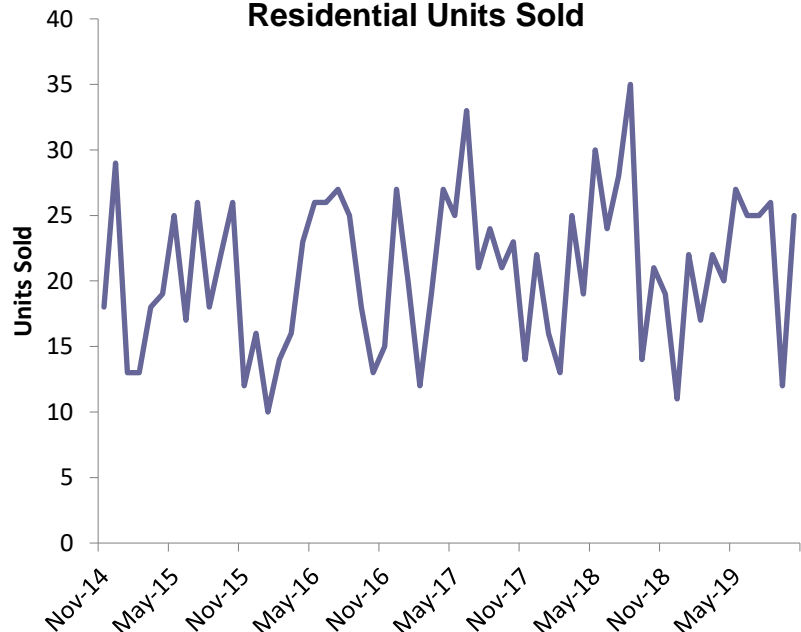


## All Hatteras

Jan - Oct Sales		
Month / Year	Count	%Chg
2019	221	-2%
2018	225	0%
2017	225	14%

Median Sales Price		
Month / Year	MSP	%Chg
2019	\$335,000	10%
2018	\$305,000	0%
2017	\$305,000	13%

### Residential Units Sold





## Roanoke Island

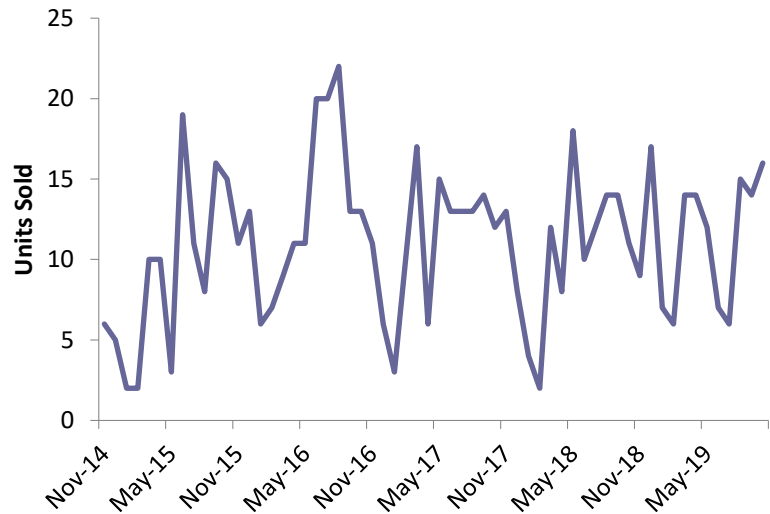
### Jan - Oct Sales

Month / Year	Count	%Chg
2019	111	6%
2018	105	-9%
2017	116	-12%

### Median Sales Price

Month / Year	MSP	%Chg
2019	\$301,600	8%
2018	\$279,000	-2%
2017	\$283,350	7%

### Residential Units Sold



## Currituck Mainland

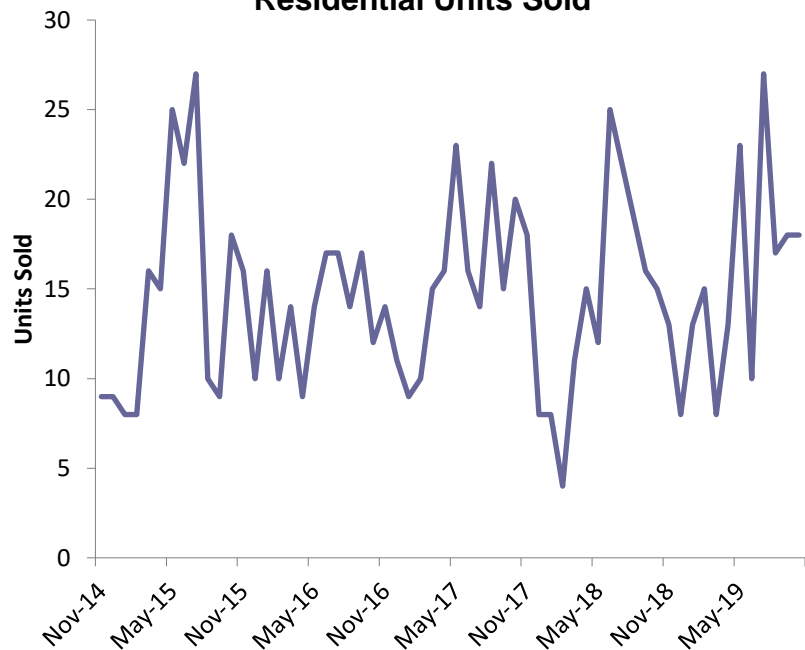
### Jan - Oct Sales

Month / Year	Count	%Chg
2019	162	10%
2018	147	-8%
2017	160	14%

### Median Sales Price

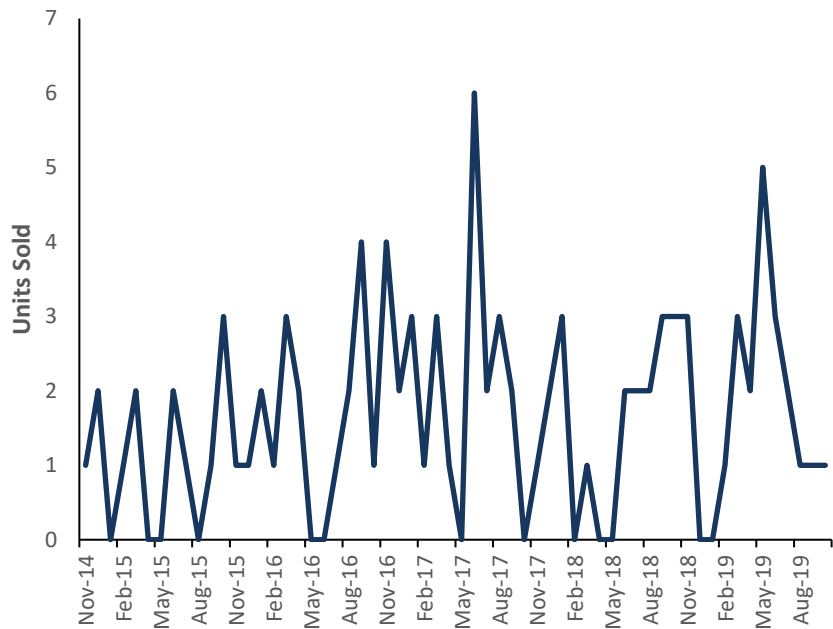
Month / Year	MSP	%Chg
2019	\$265,000	8%
2018	\$244,450	2%
2017	\$239,950	1%

### Residential Units Sold



## Ocracoke Island

### Residential Units Sold



Jan - Oct Sales		
Month / Year	Count	%Chg
2019	19	19%
2018	16	-24%
2017	21	31%

Median Sales Price		
Month / Year	MSP	%Chg
2019	\$350,000	9%
2018	\$320,000	3%
2017	\$310,000	-1%

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