



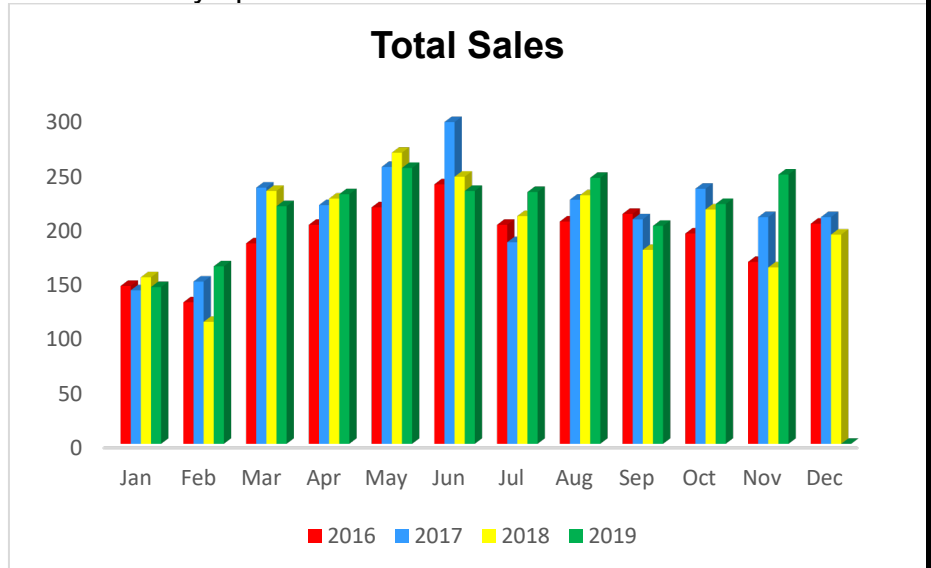
November 2019 MLS Statistical Report

MLS Director Report

- Sales - With 247 sales (7% Increase), November has the highest sales volume since 2005. Residential sales up 9%, Lot / Land sales down 3% and commercial sales up 53%.
- Under Contract - Under contract listings are up 17%. Highest number of under contract listings in November since the MLS started keeping data in 2013.
- Inventory - Overall, inventory is steady. Residential inventory was down 1%, Lots / Land inventory up 2% and Commercial inventory up 3%.

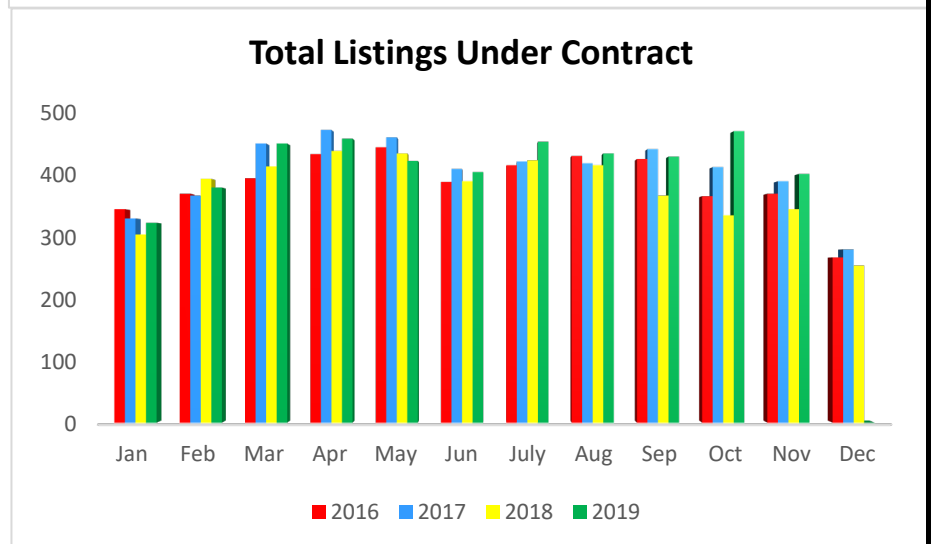
Sales - All Classes

All Sales		
Month / Year	Count	%Chg
Nov'19	2381	7%
Nov'18	2226	-5%
Nov'17	2350	12%



Under Contract

Total Under Contract		
Month / Year	Count	%Chg
Nov'19	402	17%
Nov'18	345	-12%
Nov'17	390	5%



Data Obtained: November 6, 2019

Note: This report reflects corrections / updates to previous data.

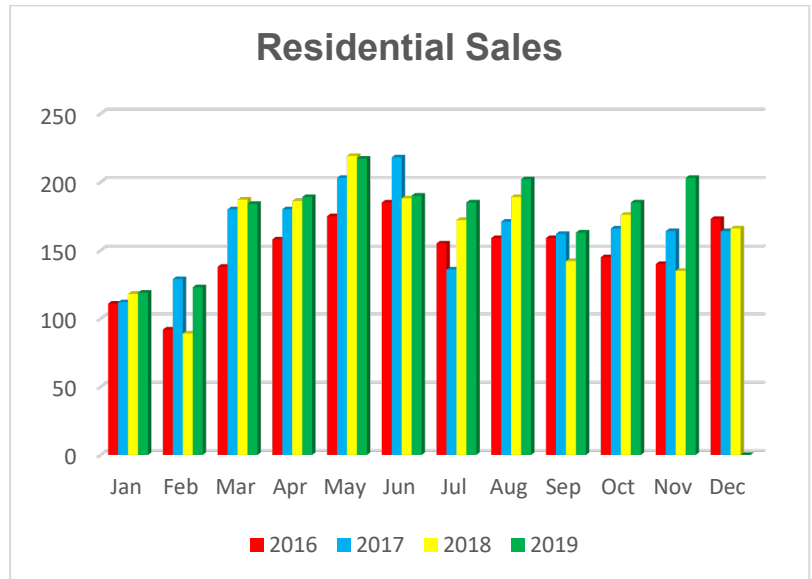
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Residential

Residential Sales

Residential sales are at their highest level for November since 2005.

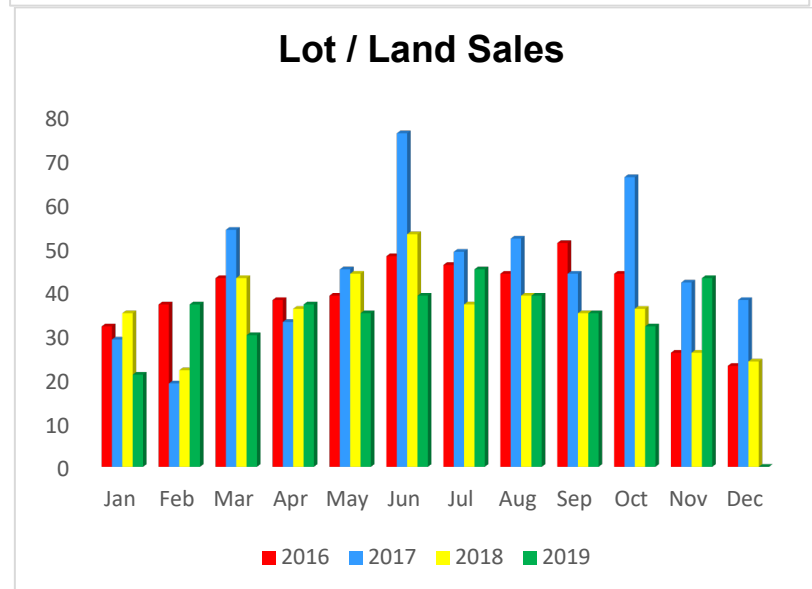
Residential		
Month / Year	Count	%Chg
Nov'19	203	50%
Nov'18	135	-18%
Nov'17	164	17%



Lots / Land Sales

Lot sales are at their highest level for a November since 2015.

Y-O-Y Lots / Land Sales		
Month / Year	Count	%Chg
Nov'19	43	65%
Nov'18	26	-38%
Nov'17	42	62%

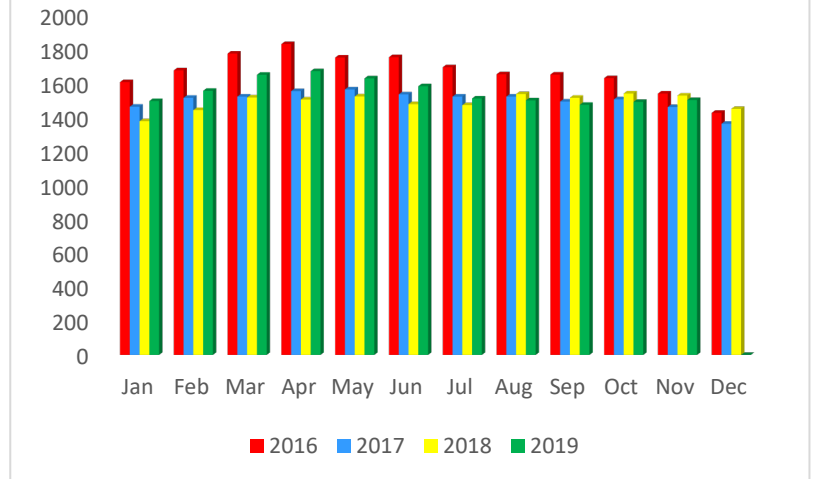


Residential Inventory

Active Residential Inventory

Month / Year	Count	%Chg
Nov'19	1493	-2%
Nov'18	1519	5%
Nov'17	1452	-5%

Active Residential Inventory



Distressed Property

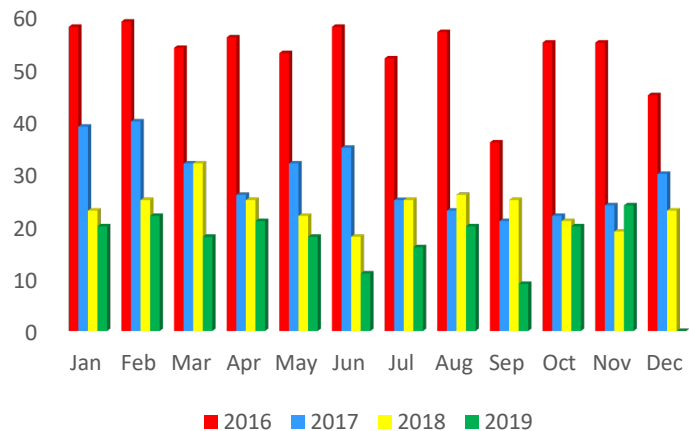
Distressed Inventory

Distressed inventory only increased by 4 units.

Distressed Sale Inventory

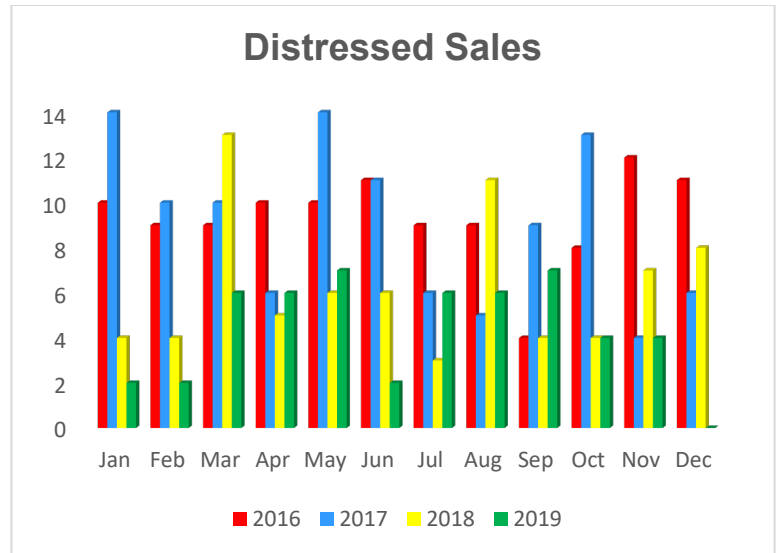
Month / Year	Count	%Chg
Nov'19	24	26%
Nov'18	19	-21%
Nov'17	24	-56%

Distressed Inventory

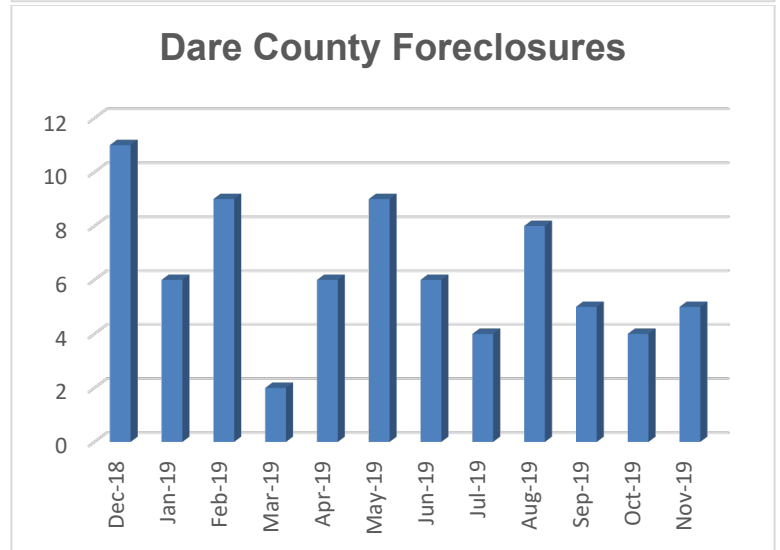


Distressed Sales

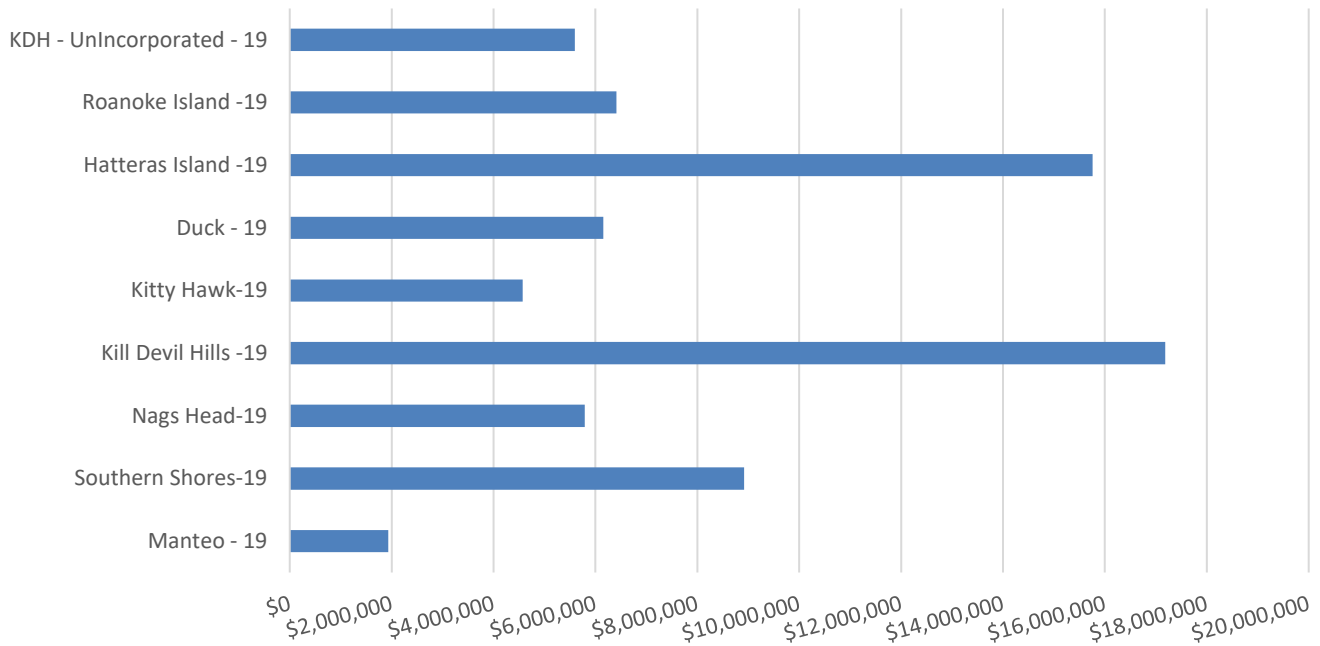
Distressed Sales		
Month / Year	Count	%Chg
Nov'19	4	-43%
Nov'18	7	75%
Nov'17	4	-67%



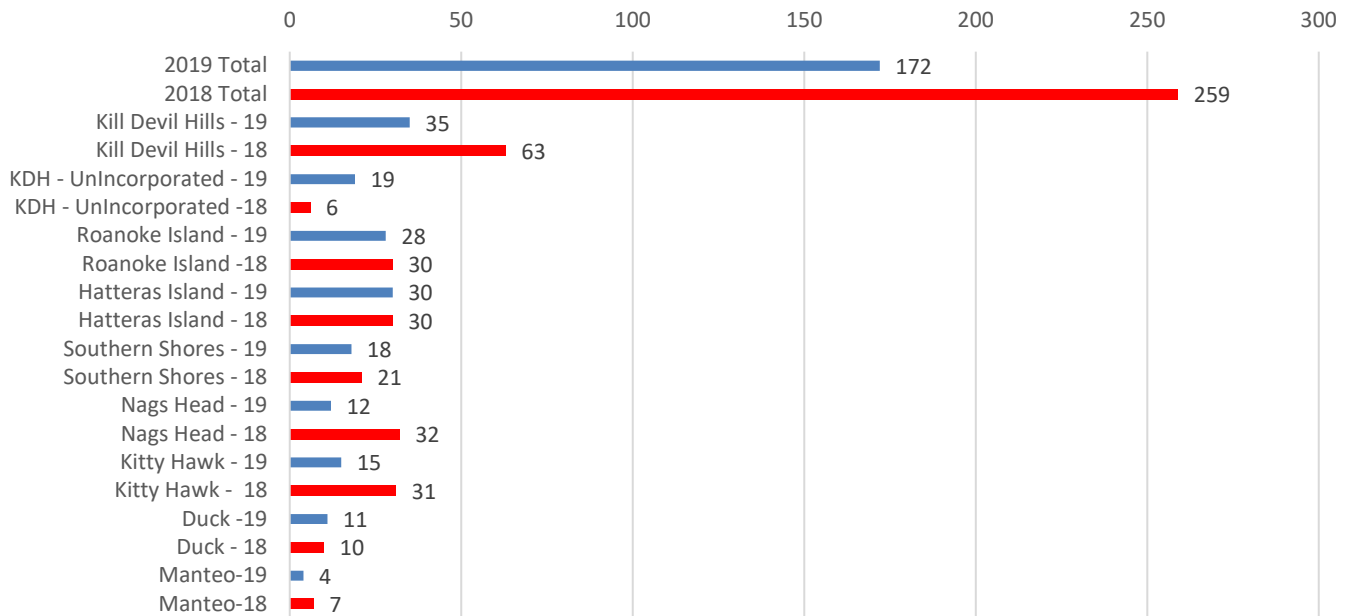
Dare County Foreclosures



October 2019 New Construction Building Permit Value



Year To Date 2019 Number of Building Permits



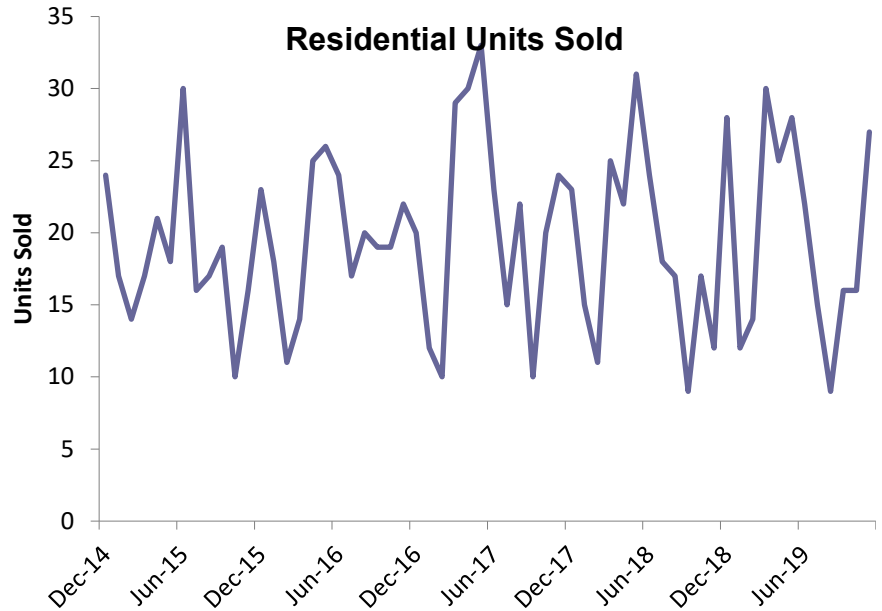
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Outer Banks Towns / Areas

Corolla

Jan - Nov Sales		
Month / Year	Count	%Chg
2019	214	13%
2018	189	-7%
2017	204	6%

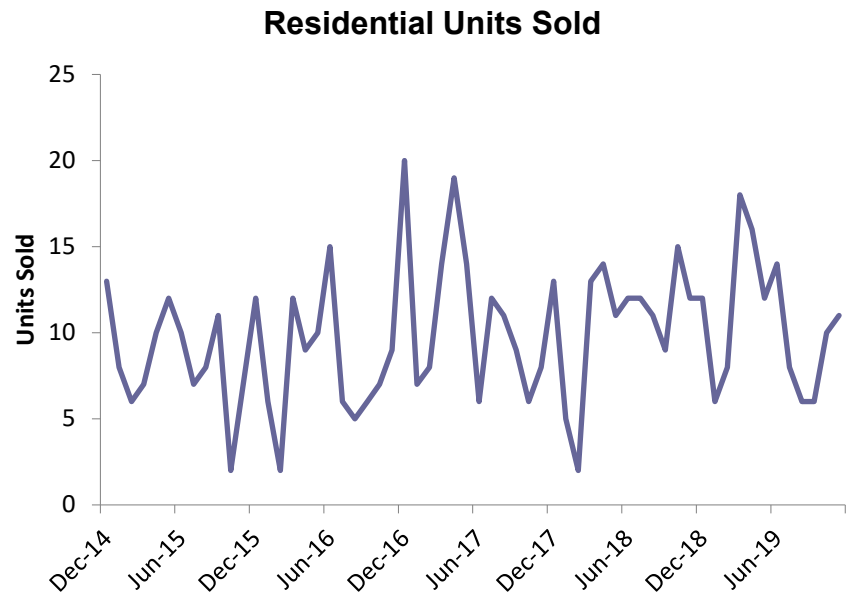
Median Sales Price		
Month / Year	MSP	%Chg
2019	\$502,750	1%
2018	\$495,500	4%
2017	\$477,500	12%



Duck

Jan - Nov Sales		
Month / Year	Count	%Chg
2019	115	11%
2018	104	-2%
2017	106	36%

Median Sales Price		
Month / Year	MSP	%Chg
2019	\$476,000	11%
2018	\$430,500	-8%
2017	\$466,000	-2%



Southern Shores

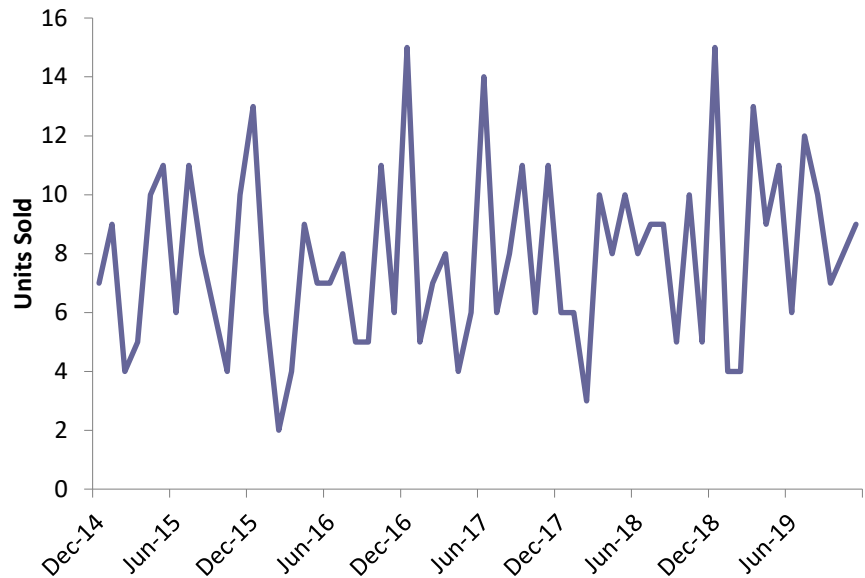
Jan - Nov Sales

Month / Year	Count	%Chg
2019	93	19%
2018	78	4%
2017	75	17%

Median Sales Price

Month / Year	MSP	%Chg
2019	\$469,000	9%
2018	\$430,500	3%
2017	\$420,000	-1%

Residential Units Sold



Kitty Hawk

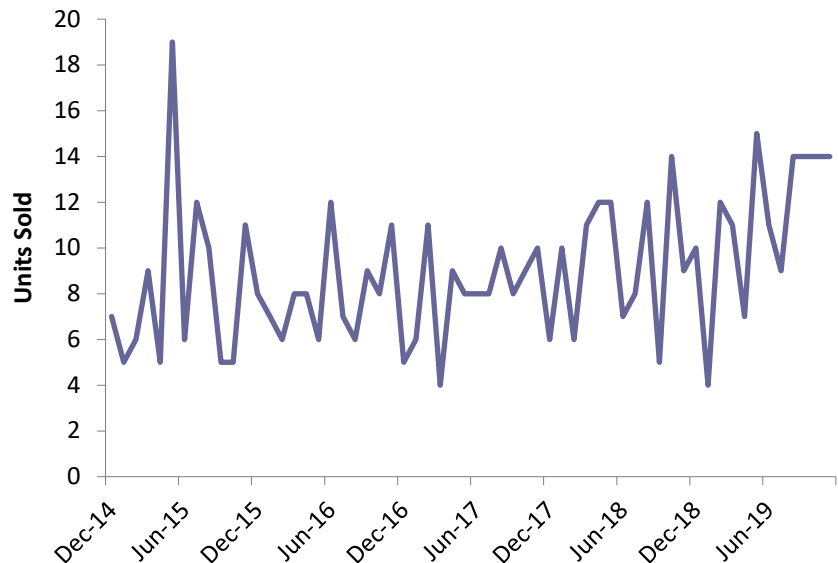
Jan - Nov Sales

Month / Year	Count	%Chg
2019	125	29%
2018	97	20%
2017	81	5%

Median Sales Price

Month / Year	MSP	%Chg
2019	\$374,000	6%
2018	\$352,000	14%
2017	\$310,000	2%

Residential Units Sold



Colington

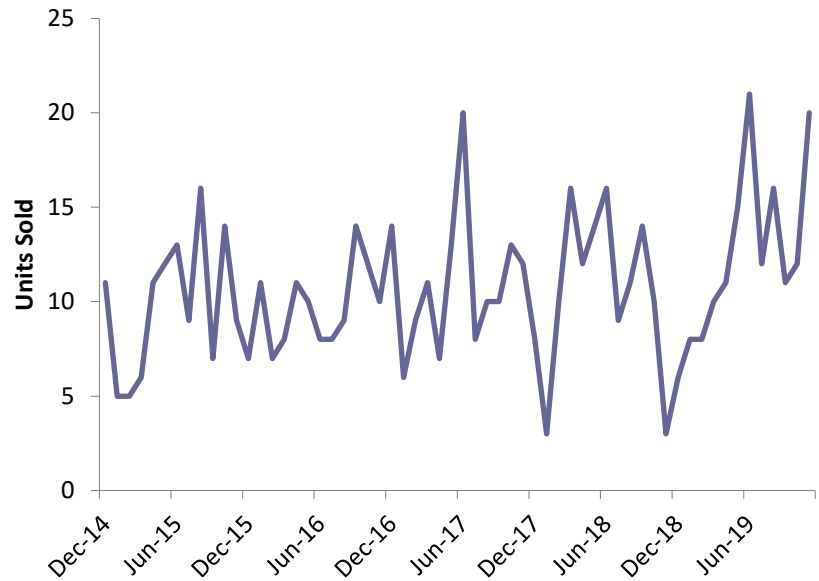
Jan - Nov Sales

Month / Year	Count	%Chg
2019	144	25%
2018	115	7%
2017	107	9%

Median Sales Price

Month / Year	MSP	%Chg
2019	\$286,728	4%
2018	\$275,000	8%
2017	\$255,000	9%

Residential Units Sold



Kill Devil Hills

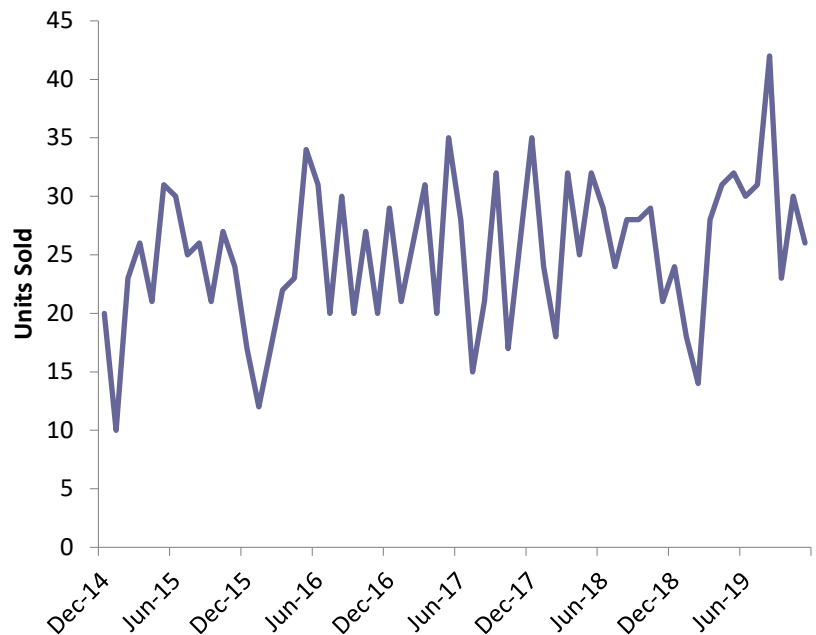
Jan - Nov Sales

Month / Year	Count	%Chg
2019	305	13%
2018	269	9%
2017	246	4%

Median Sales Price

Month / Year	MSP	%Chg
2019	\$285,000	4%
2018	\$275,250	0%
2017	\$275,000	2%

Residential Units Sold



Nags Head

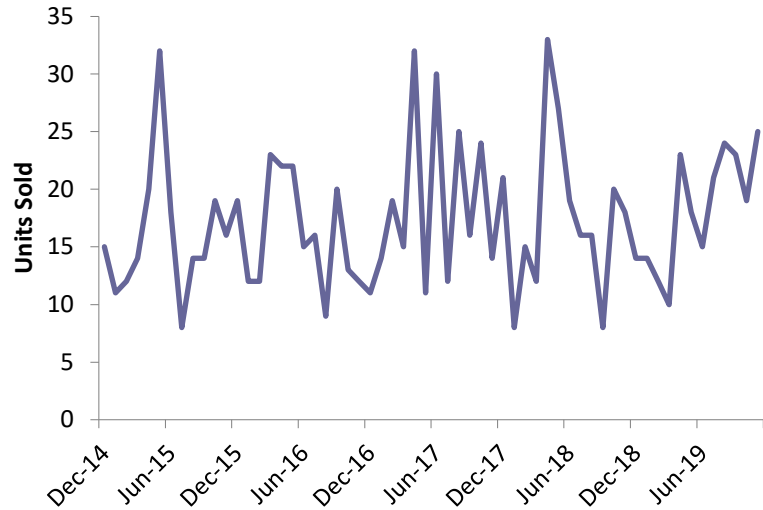
Jan - Nov Sales

Month / Year	Count	%Chg
2019	204	17%
2018	174	-12%
2017	198	21%

Median Sales Price

Month / Year	MSP	%Chg
2019	\$390,000	0%
2018	\$388,750	1%
2017	\$384,000	1%

Residential Units Sold



All Hatteras

Jan - Nov Sales

Month / Year	Count	%Chg
2019	246	9%
2018	225	0%
2017	225	14%

Median Sales Price

Month / Year	MSP	%Chg
2019	\$339,500	11%
2018	\$305,000	0%
2017	\$305,000	13%

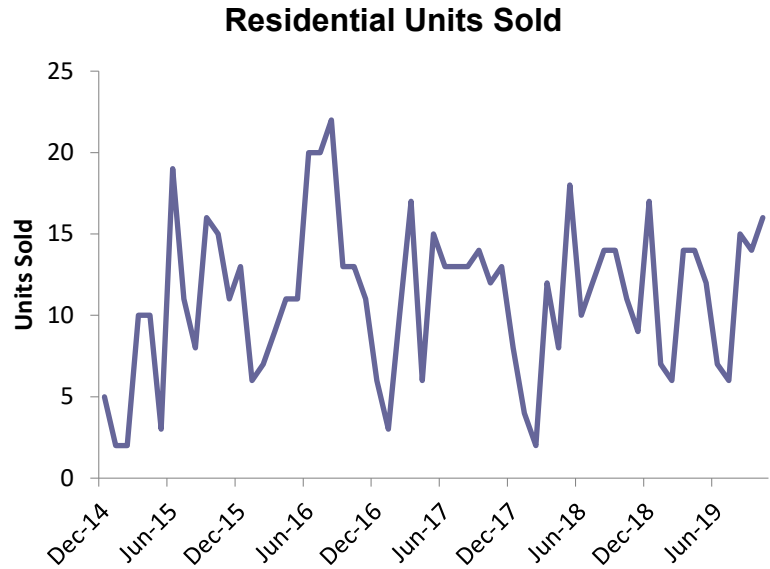
Residential Units Sold



Roanoke Island

Jan - Nov Sales		
Month / Year	Count	%Chg
2019	118	12%
2018	105	-9%
2017	116	-12%

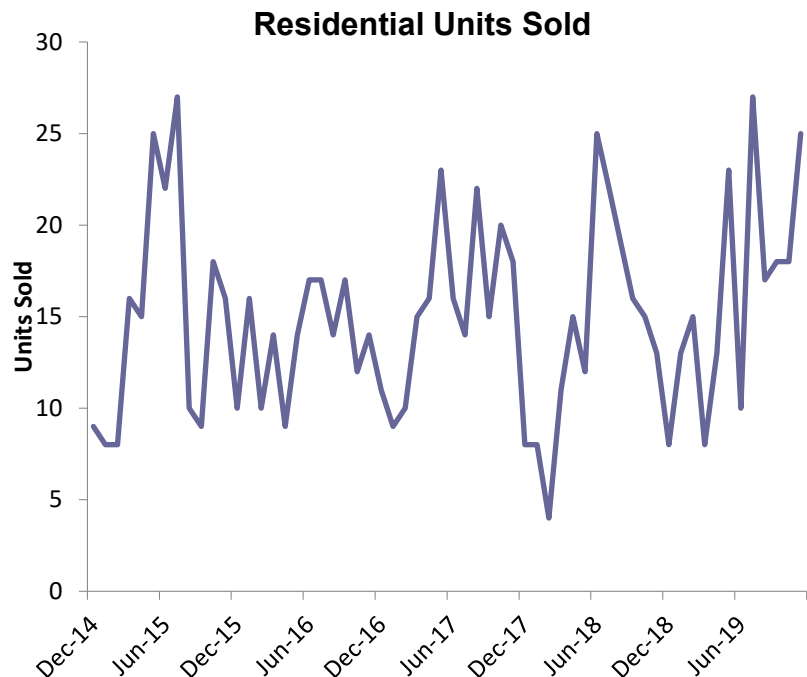
Median Sales Price		
Month / Year	MSP	%Chg
2019	\$301,150	8%
2018	\$279,000	-2%
2017	\$283,350	7%



Currituck Mainland

Jan - Nov Sales		
Month / Year	Count	%Chg
2019	162	10%
2018	147	-8%
2017	160	14%

Median Sales Price		
Month / Year	MSP	%Chg
2019	\$263,000	8%
2018	\$244,450	2%
2017	\$239,950	1%



Ocracoke Island

Residential Units Sold

Jan - Nov Sales		
Month / Year	Count	%Chg
2019	19	19%
2018	16	-24%
2017	21	31%

Median Sales Price		
Month / Year	MSP	%Chg
2019	\$350,000	9%
2018	\$320,000	3%
2017	\$310,000	-1%

