

For the last three months, sales have been in the decline; however, the statistics show that buyers are still willing to pay the big bucks for access to property on the Outer Banks. The MLS notes that although sales have declined the median sale price is up 26% for residential class and 24% in the Lots / Land class.

- Total unit sales for 2022 are down 19% (Residential down by 22%, Lots / Land down by 9% and Commercial down by 28%).
- Inventory is down by 12% when compared to 2021; however, residential inventory continues to climb (up by 3%).



Note: This report reflects corrections / updates to previous data.

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Residential

YTD Residential Sales				
Month / Year	Count	%Chg		
2022	1214	-22%		
2021	1563	96%		
2020	796	-4%		

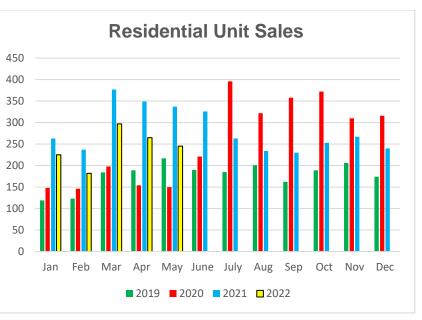
Residential Median Sale Price

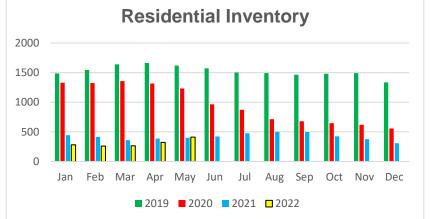
Month / Year	Count	%Chg
2022	\$606,250	29%
2021	\$470,000	41%
2020	\$332,500	-17%

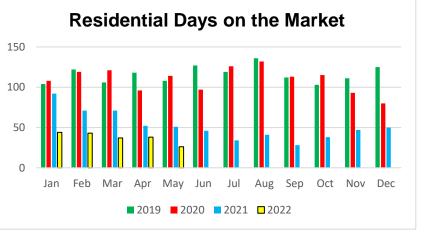
Residential Inventory					
Month / Year	Count	%Chg			
May'22	412	3%			
May'21	400	-68%			
May'20	1233	-24%			
-					

Residential Average Days on Market

YTD	2021	2022
	66	37







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Lots / Land	
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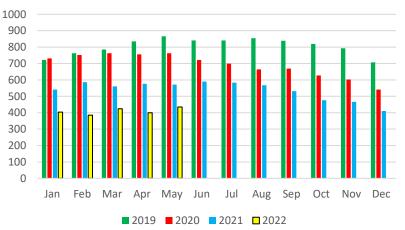
Lots / Lan	d Yearly Sa	مامد
LOIS / Lan		1103
Month / Year	Count	%Chg
2022	348	-9%
2021	382	151%
2020	152	-5%
Lots / Lan	d Median P	rice
Month / Year	Count	%Chg
2022	\$121,730	17%
2021	\$104,100	6%
2020	\$97,858	29%

	Lots / Land Units Sold											
120												
100						-						
80			Π	_	_					1.	_	
60					_	-						
40						ъ		╉			╉	
20								⊪	╢		╢	
0												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
			I	2019	9 🗖 2	020	2021	20	22			

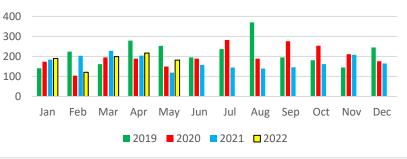
Lots / Land Inventory Month / Year Count %Chg May'22 435 -24% May'21 572 -25% May'20 763 -12%

900 800 700 600 500 400 300 200 100

Lots / Land Inventory



Lots / Land Days on Market



Lots / Land Average Days on Market

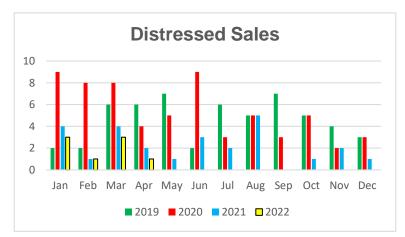
YTD	2021	2022
	182	184

Distressed Sales

MLS Listed Short Sales / Bank Owned Properties

Dare County & Surrounding Areas			
Year to Date D	istressed	l Sales	
Month / Year	Count	%Chg	
0000	•	000/	

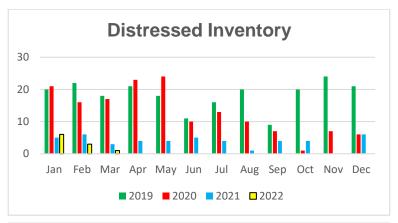
2022	8	-33%
2021	12	-65%
2020	34	48%



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Distressed Inventory

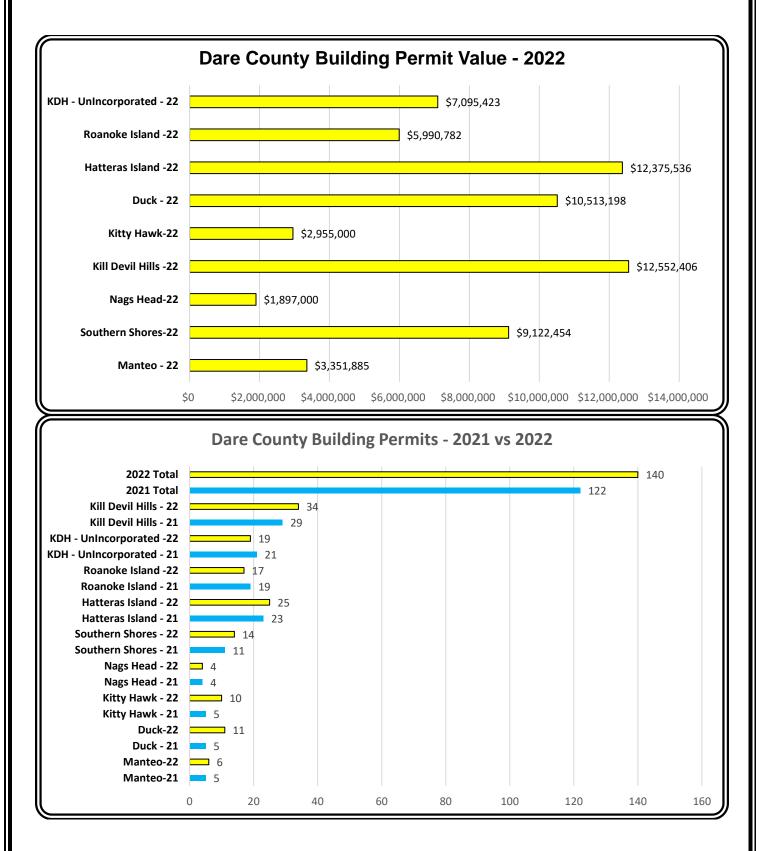
Dare County & Surrounding Areas			
Year to Date Distressed			
Inventory			
Month / Year	Count	%Chg	
May'22	2	-50%	
May'21	4	-83%	
May'20	24	33%	

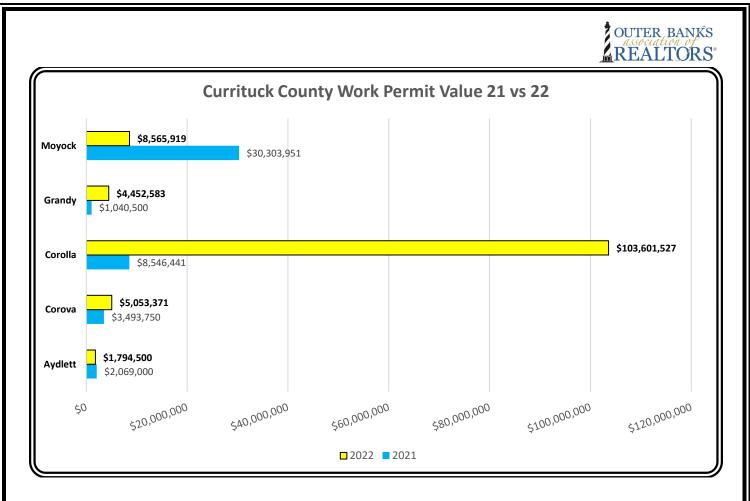


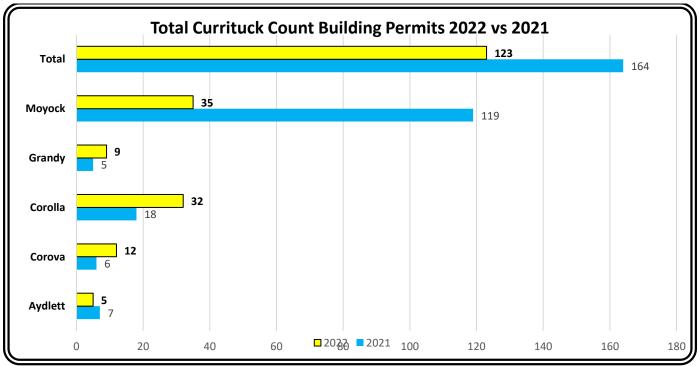
Dare County Foreclosures 14 12 10 8 6 4 2 0 Sep-19 Sep-21 Jun-19 Jun-20 Sep-20 Jun-21 Dec-19 Mar-20 Dec-20 Dec-21 Mar-21 Mar-22

Dare County Only Foreclosures *Court Ordered Foreclosures

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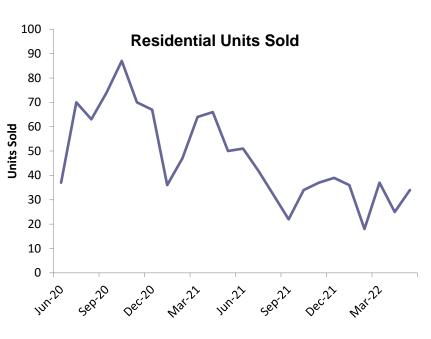
Outer Banks Towns / Areas

Corolla

Average DOM - YTD			
2021	2022		
55	34		

Year to	o Date S	Sales
Month / Year	Count	%Chg
2022	150	-43%
2021	263	183%
2020	93	-15%

Median Sales Price		
Month /	MSP	%Chg
Yea	ar	
2022	\$892,250	23%
2021	\$725,450	30%
2020	\$560,000	14%



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Duck

Average DOM - YTD		
2022		
101 39		

Year to Date Sales			
Month / Year	Count	%Chg	
2022	83	-28%	
2021	115	109%	
2020	55	-8%	

Median Sales Price			
Month /	MSP	%Chg	
Year			
2022	\$915,000	41%	
2021	\$650,000	25%	
2020	\$520,000	5%	



Southern Shores

Average DOM - YTD		
2021	2022	
41 27		

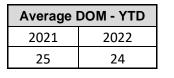
Year to	Date S	Sales
Month / Year	Count	%Chg
2022	55	6%
2021	52	41%
2020	37	-10%

IV	ediar	n Sales	Price
Month		MSP	%Chg
Y	ear		
2022	\$7	80,000	19%
2021	\$6	55,000	28%
2020	\$5	10,000	8%



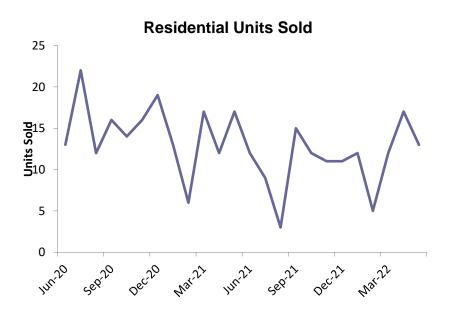
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Kitty Hawk



Year to	o Date S	ales
Month / Year	Count	%Chg
2022	59	-9%
2021	65	71%
2020	38	-22%

Median Sales Price		
Month / Year	MSP	%Chg
2022	\$550,000	10%
2021	\$500,000	27%
2020	\$394,032	5%



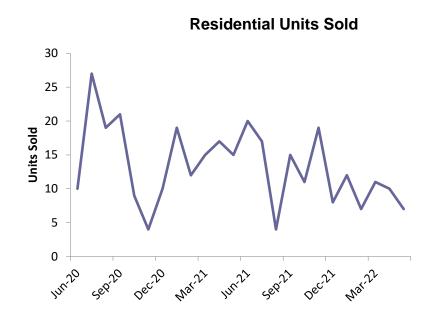
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Colington

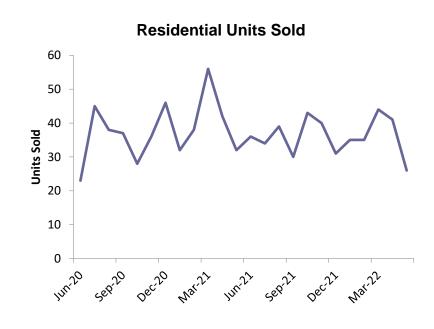
Average DOM - YTD		
2021	2022	
35 25		

Year to	o Date S	Sales
Month / Year	Count	%Chg
2022	47	-40%
2021	78	90%
2020	41	-21%

Median Sales Price		
/ Month / Yea	MSP ar	%Chg
2022	\$485,000	35%
2021	\$360,000	20%
2020	\$299,000	10%



Kill Devil Hills



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the OBAR MLS is for its own use and may not reflect all real estate activity in the market.

Average DOM - YTD		
2021	2022	
31	26	

Year to	Date S	ales
Month / Year	Count	%Chg
2022	181	-10%
2021	200	75%
2020	114	-7%

Median Sales Price		
Month / Year	MSP	%Chg
2022	\$485,000	18%
2021	\$410,000	24%
2020	\$330,000	16%

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Nags Head

Average DOM - YTD		
2021 2022		
56 31		

Year t	o Date S	ales
Month / Year	Count	%Chg
2022	114	-29%
2021	160	100%
2020	80	4%

Median Sales Price		
Month /	MSP	%Chg
Year		
2022	\$799,250	28%
2021	\$625,000	30%
2020	\$480,000	20%
2020	\$480,000	20%

Average DOM - YTD

Year to Date Sales

Count

216

292

104

Median Sales Price

MSP

\$621,500

\$523,000

\$375,000

2022

51

%Chg

-26%

181%

-4%

%Chg

19%

39%

10%

2021

120

Month / Year

2022

2021

2020

Month /

2022

2021

2020

Year

Residential Units Sold 50 45 40 35 **Units Sold** 30 25 20 15 10 5 0 Decijo Jun-20 Mar-21 Warzz sep-20 Decili which septi

All Hatteras



Roanoke Island

Average DOM - YTD		
2021	2021 2022	
49	49 40	

Year	to Date S	ales
Month / Year	Count	%Chg
2022	92	0%
2021	92	39%
2020	66	25%

Median Sales Price		
Month / Year	MSP	%Chg
rear		
2022	\$465,000	9%
2021	\$427,500 20%	
2020	\$354,925	12%



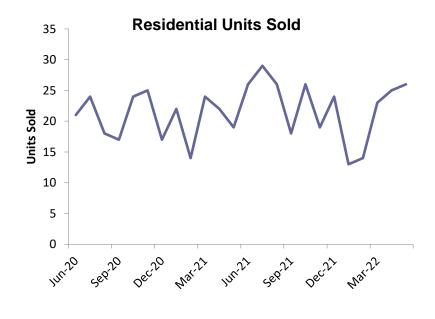
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Currituck Mainland

Average DOM - YTD		
2021 2022		
37	37	

Year to Date Sales				
Month / Year	Count	%Chg		
2022	101	0%		
2021	101	23%		
2020	82	14%		

Median Sales Price			
Month / Year	MSP	%Chg	
2022	\$385,000	16%	
2021	\$333,022	21%	
2020	\$276,260	5%	



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Ocracoke Island

Average DOM - YTD		
2021	2022	
263	182	

Year to Date Sales			
Month / Year	Count	%Chg	
2022	11	-35%	
2021	17	325%	
2020	4	-60%	

Median Sales Price			
Month / Year	MSP	%Chg	
	* - * -	• • • • •	
2022	\$535,000	24%	
2021	\$431,750	22%	
2020	\$355,000	1%	

Residential Units Sold