



January 2024 MLS Statistical Report

It's the new year and there really is not much to talk about, but our members are busy. Although sales are slow for January (down by 1% from January 2023), Members have been busy posting new listings on the MLS and placing listings under contract. the MLS is seeing some interesting statistics. For example:

- The number of new listings added to the MLS in January 2024 were up by 43% when compared with January 2023% and 79% when compared with December 2023.
- Under Contact home sales were up by 14% from December 2023.
- Total Inventory is up 9%
- Dare County property foreclosures have been trending up for the last 5 months and should be watched closely.

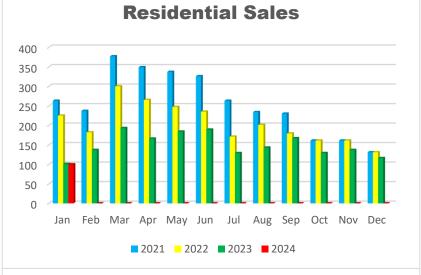
Total Sales Total Act	ive Inventory
Month / Year Count %Chg Month / Year Cou	nt %Chg
2024 140 -1% Jan'24 87	7 9%
2023 141 -51% Jan'23 80	8 11%
2022 285 -15% Jan'22 73	1 -29%
Residential Sales Residential	Days on Market
Month / Year Count %Chg Month / Year Cou	nt %Chg
2024 100 -1% 2024 56	-13%
2023 101 -55% 2023 64	45%
2022 225 -14% 2022 44	-52%
Residential Inventory Total Un	der Contract
Month / Year Count %Chg Month / Year Cou	nt %Chg
Jan'24 508 30% 2024 28	5 -29%
Jan'23 391 38% 2023 40	2 -38%
Jan'22 284 -36% 2022 65	1 -15%

Data Obtained: February 6, 2024 Note: This report reflects corrections / updates to previous data

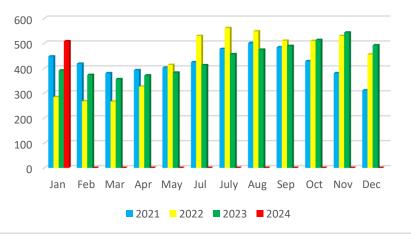
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Residential

YTD Residential Sales		
Year to Date	Count	%Chg
Jan'24	100	-1%
Jan'23	101	-55%
Jan'22	225	-14%



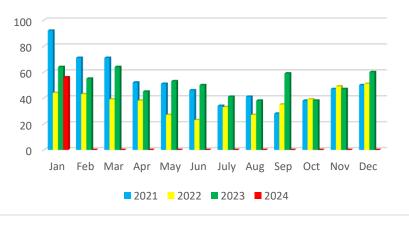
Residential Inventory



Residential InventoryMonth / YearCount%ChgJan'2450830%Jan'2339138%Jan'22284-36%

YTD	2023	2024
Average	64	56
Median	28	32

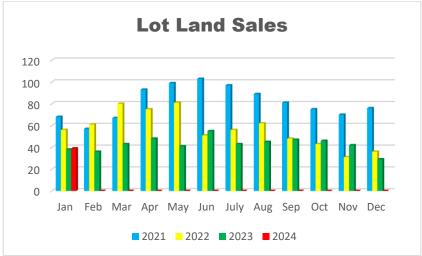
Residential DOM



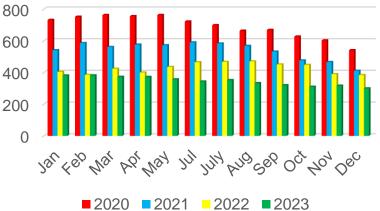
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YTD Lot / Land Sales		
Month / Year	Count	%Chg
2024	39	3%
2023	38	-32%
2022	56	-18%

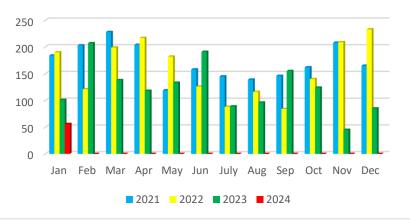
Lots / Land



Lots / Land Inventory



LOTS / LAND DOM



YTD Lot / Land Inventory		
Month / Year	Count	%Chg
Jan'24	340	-11%
Jan'23	381	-6%
Jan'22	404	-25%

Lots / Land YTD Days on Market

YTD	2023	2024
Average	101	121
Median	37	36

Distressed Sales

MLS Listed Short Sales / Bank Owned Properties

Dare County & Surrounding Areas Yearly Distressed Sales		
Month / Year	Count	%Chg
Jan'24	2	-
Jan'23	0	-100%
Jan'22	3	-25%

Distressed Sales

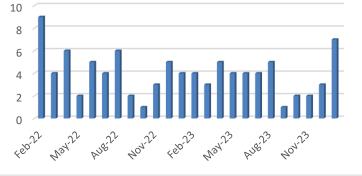
Distressed Inventory

Dare County & Surrounding Areas Year to Date Distressed Inventory

Month / Year	Count	%Chg
Jan'24	2	-
Jan'23	0	-100%
Jan'22	6	20%

Distressed Inventory



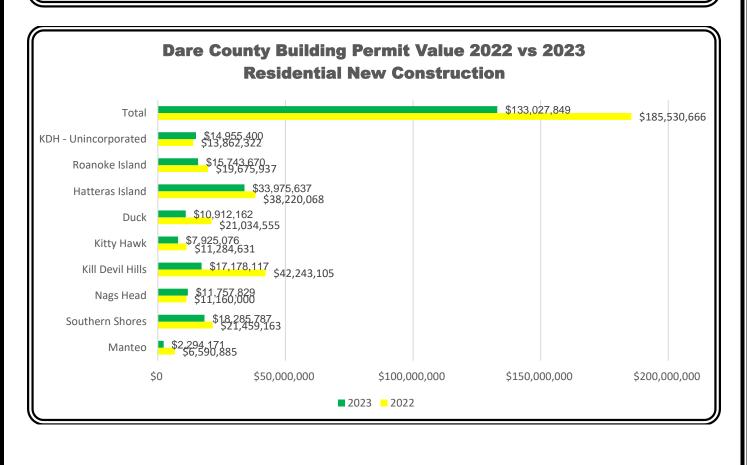


Dare County Only Foreclosures *Court Ordered Foreclosures

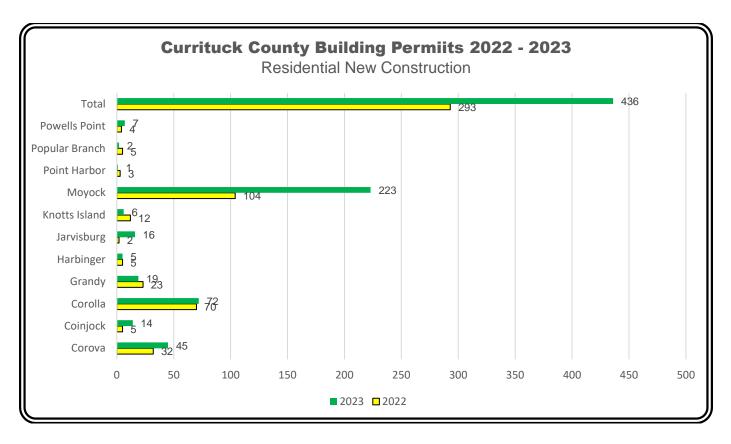


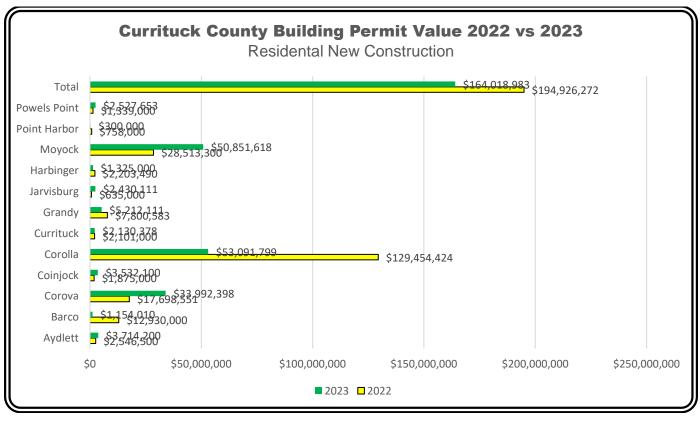
Building Permit Comparison 2022 vs 2023 2023 Total 288 2022 Total 367 Kill Devil Hills - 23 50 Kill Devil Hills - 22 90 KDH - UnIncorporated -23 32 KDH - UnIncorporated - 22 34 Roanoke Island -23 60 Roanoke Island - 22 50 Hatteras Island - 23 66 Hatteras Island - 22 78 Southern Shores - 23 21 Southern Shores - 22 32 Nags Head - 23 22 Nags Head - 22 20 20 Kitty Hawk - 23 Kitty Hawk - 22 29 Duck-23 14 Duck - 22 22 Manteo-23 3 Manteo-22 12 0 100 150 200 250 300 350 400 50

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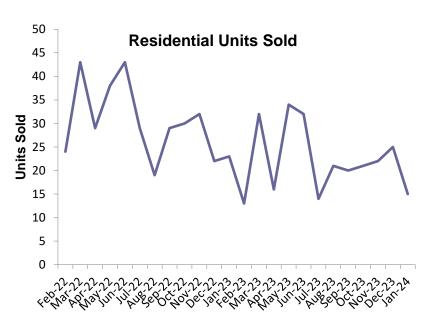
Outer Banks Towns / Areas

Corolla

Average DOM - YTD	
2023	2024
55	68

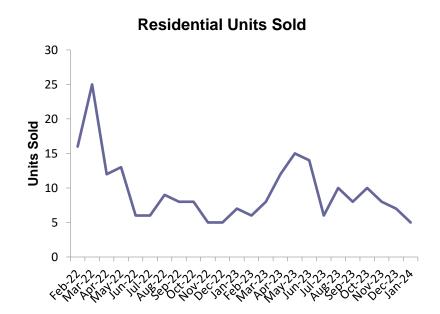
Year to Date Sales		
Year to Date	Count	%Chg
2024	15	-35%
2023	23	-43%
2022	40	11%

Median Sales Price		
Year	MSP	%Chg
2024	\$650,000	-17%
2023	\$782,500	-8%
2022	\$846,000	17%



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Duck



Average DOM - YTD	
2023	2024
100	38

Year to Date Sales		
Year to Date	Count	%Chg
2024	5	-29%
2023	7	-59%
2022	17	42%
2022		12/0

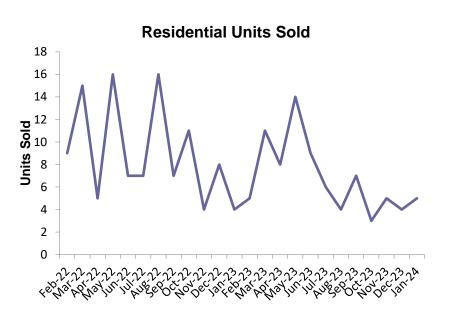
Median Sales Price		
Year	MSP	%Chg
2024	\$1,000,000	1%
2023	\$990,000	10%
2022	\$897,500	38%

Southern Shores

Average DOM - YTD		
2024		
14		

Year to	o Date S	ales
Year to Date	Count	%Chg
2024	5	25%
2023	4	-60%
2022	10	25%

Median Sales Price		
MSP	%Chg	
\$805,000	9%	
\$737,450	-5%	
\$780,000	19%	
	MSP \$805,000 \$737,450	

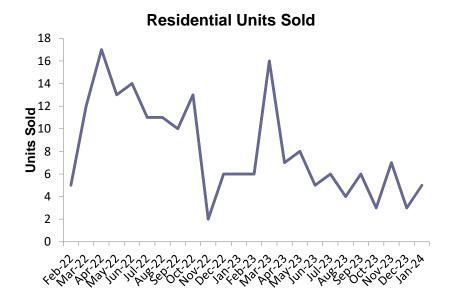


Kitty Hawk

Average DOM - YTD		
2023	2024	
10	45	

Year t	o Date S	ales
Year to Date	Count	%Chg
2024	5	-17%
2023	6	-50%
2022	12	-8%

Median Sales Price		
Year	MSP	%Chg
2024	\$462,140	-26%
2023	\$622,500	8%
2022	\$577,000	15%



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Colington

Average DOM - YTD		
2023	2024	
27 43		

Year to Date Sales		
Year to Date	Count	%Chg
2024	5	-
2023	0	-100%
2022	12	-37%

Median Sales Price		
/ Month Yea	MSP	%Chg
		040/
2024	\$370,000	-21%
2023	\$470,000	-4%
2022	\$490,000	36%



Kill Devil Hills

Average DOM - YTD		
2023	2024	
27	78	

Year to Date Sales		
Year to Date	Count	%Chg
2024	17	31%
2023	13	-63%
2022	35	9%

Median	Sales	Price
Month /	MCD	%Cha

NOIL	rear	IVISF	/oCrig
202	24	\$533,500	0%
202	23	\$533,750	10%
202	22	\$485,000	18%



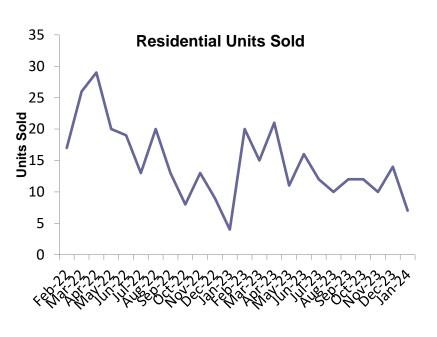
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Nags Head

Average DOM - YTD		
2023	2024	
82	69	

Year to Date Sales		
Year to Date	Count	%Chg
2024	7	75%
2023	4	-83%
2022	23	-36%

Median Sales Price		
Month / Year	MSP	%Chg
rear		
2024	\$839,900	26%
2023	\$665,000	-13%
2022	\$761,500	22%

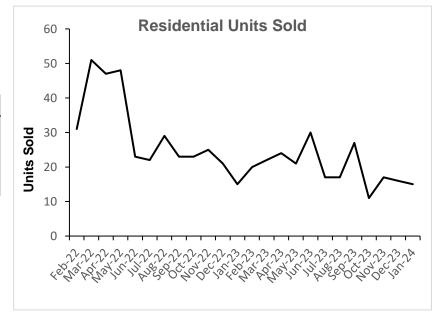


All Hatteras

Average DOM - YTD		
2023	2024	
71	68	

Year to Date Sales		
Year to Date	Count	%Chg
2024	15	0%
2023	15	-62%
2022	39	-15%

Median Sales Price		
Month / Year	MSP	%Chg
2024	\$650,000	10%
2023	\$590,000	-2%
2022	\$599,000	15%

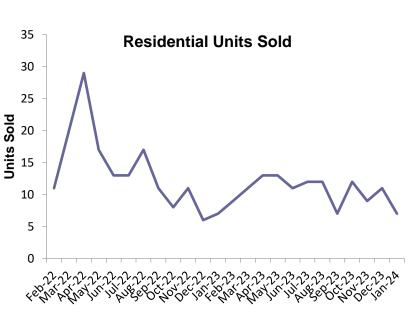


Roanoke Island

Average DOM - YTD	
2023 2024	
47 28	

Year to Date Sales		
Year to Date	Count	%Chg
2024	7	0%
2023	7	-56%
2022	16	7%

Median Sales Price		
Month / Yea	MSP	%Chg
	•	
2024	\$1,022,000	120%
2023	\$465,000	3%
2022	\$452,500	6%

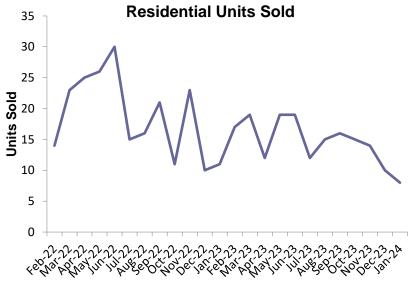


Currituck Mainland

Average DOM - YTD		
2023	2024	
33	49	

Year to Date Sales			
Year to Date	Count	%Chg	
2024	8	-27%	
2023	11	-15%	
2022	13	-41%	

Median Sales Price			
Month / Year	MSP	%Chg	
	¢270 E00	200/	
2024	\$379,500	38%	
2023	\$274,500	-28%	
2022	\$380,000	14%	



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Ocracoke Island

Average DOM - YTD	
2023	2024
-	91

Year to	o Date S	ales
Year to Date	Count	%Chg
2024	1	-
2023	0	-100%
2022	3	50%
Median Sales Price		

MSP	%Chg
\$470,000	-3%
\$485,000	-9%
\$535,000	24%
	\$470,000 \$485,000

