



# **January 2024 MLS Statistical Report**

It's the new year and there really is not much to talk about, but our members are busy. Although sales are slow for January (down by 1% from January 2023), Members have been busy posting new listings on the MLS and placing listings under contract. the MLS is seeing some interesting statistics. For example:

- The number of new listings added to the MLS in January 2024 were up by 43% when compared with January 2023% and 79% when compared with December 2023.
- Under Contact home sales were up by 14% from December 2023.
- Total Inventory is up 9%
- Dare County property foreclosures have been trending up for the last 5 months and should be watched closely.

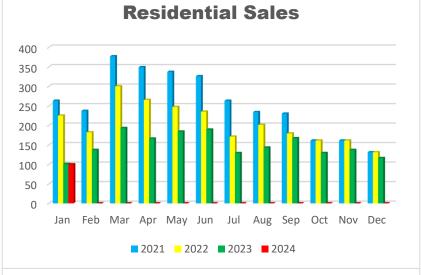
Total Sales Total Act	ive Inventory
Month / Year Count %Chg Month / Year Cou	nt %Chg
2024 140 -1% Jan'24 87	7 9%
2023 141 -51% Jan'23 80	8 11%
2022 285 -15% Jan'22 73	1 -29%
Residential Sales Residential	Days on Market
Month / Year Count %Chg Month / Year Cou	nt %Chg
2024 100 -1% 2024 56	<b>-13%</b>
2023 101 -55% 2023 64	45%
2022 225 -14% 2022 44	-52%
Residential Inventory Total Un	der Contract
Month / Year Count %Chg Month / Year Cou	nt %Chg
Jan'24 508 30% 2024 28	5 -29%
Jan'23 391 38% 2023 40	2 -38%
Jan'22 284 -36% 2022 65	1 -15%

Data Obtained: February 6, 2024 Note: This report reflects corrections / updates to previous data

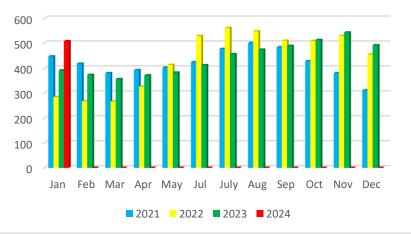
#### OUTER BANKS association of REALTORS\*

# Residential

YTD Residential Sales		
Year to Date	Count	%Chg
Jan'24	100	-1%
Jan'23	101	-55%
Jan'22	225	-14%



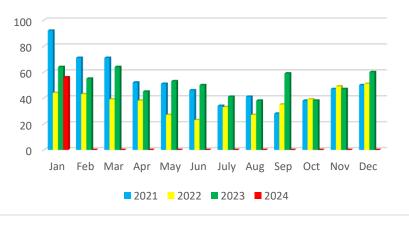
# **Residential Inventory**



Residential InventoryMonth / YearCount%ChgJan'2450830%Jan'2339138%Jan'22284-36%

YTD	2023	2024
Average	64	56
Median	28	32

**Residential DOM** 



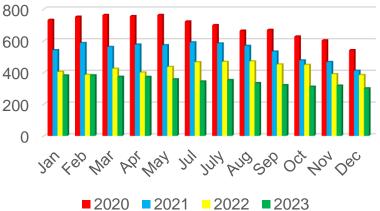
# OUTER BANKS association of REALTORS\*

YTD Lot / Land Sales		
Month / Year	Count	%Chg
2024	39	3%
2023	38	-32%
2022	56	-18%

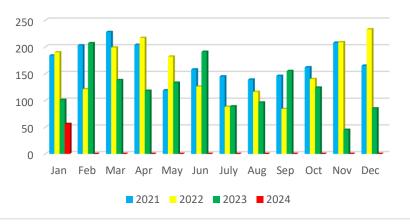
# Lots / Land



Lots / Land Inventory



LOTS / LAND DOM



YTD Lot / Land Inventory		
Month / Year	Count	%Chg
Jan'24	340	-11%
Jan'23	381	-6%
Jan'22	404	-25%

#### Lots / Land YTD Days on Market

YTD	2023	2024
Average	101	121
Median	37	36

# **Distressed Sales**

MLS Listed Short Sales / Bank Owned Properties

Dare County & Surrounding Areas Yearly Distressed Sales		
Month / Year	Count	%Chg
Jan'24	2	-
Jan'23	0	-100%
Jan'22	3	-25%

# Distressed Sales

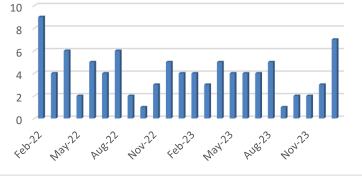
# **Distressed Inventory**

#### Dare County & Surrounding Areas Year to Date Distressed Inventory

Month / Year	Count	%Chg
Jan'24	2	-
Jan'23	0	-100%
Jan'22	6	20%

# Distressed Inventory



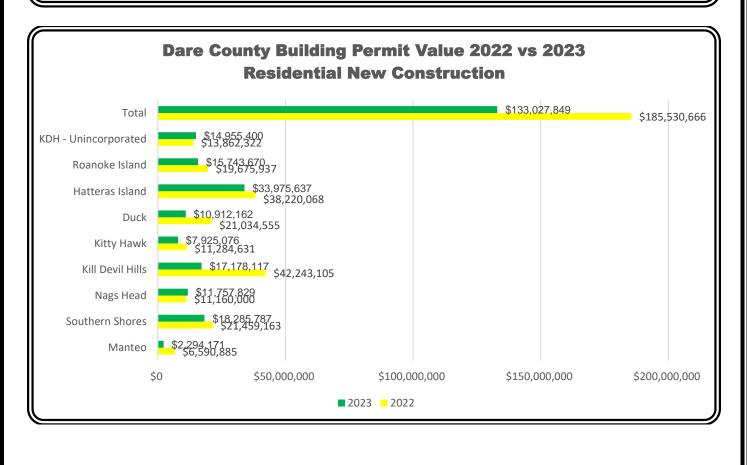


Dare County Only Foreclosures \*Court Ordered Foreclosures

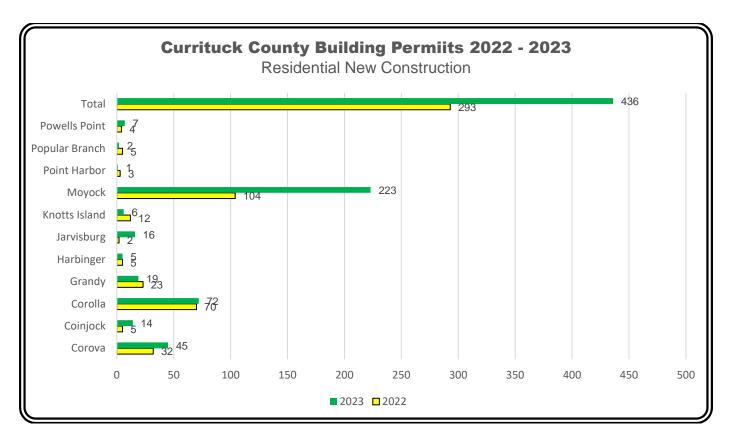


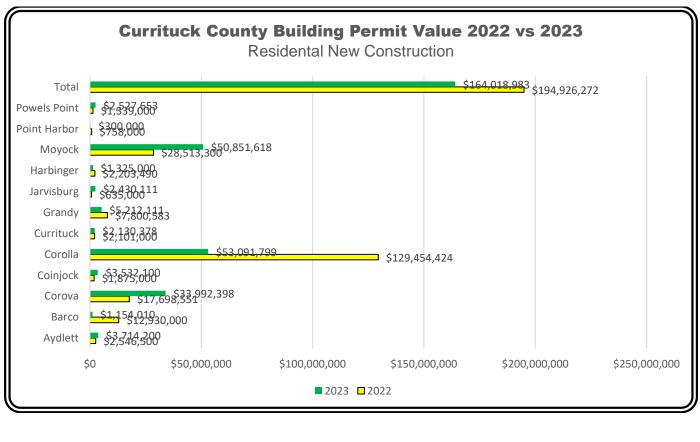
#### **Building Permit Comparison 2022 vs 2023** 2023 Total 288 2022 Total 367 Kill Devil Hills - 23 50 Kill Devil Hills - 22 90 KDH - UnIncorporated -23 32 KDH - UnIncorporated - 22 34 Roanoke Island -23 60 Roanoke Island - 22 50 Hatteras Island - 23 66 Hatteras Island - 22 78 Southern Shores - 23 21 Southern Shores - 22 32 Nags Head - 23 22 Nags Head - 22 20 20 Kitty Hawk - 23 Kitty Hawk - 22 29 Duck-23 14 Duck - 22 22 Manteo-23 3 Manteo-22 12 0 100 150 200 250 300 350 400 50

OUTER BANKS association of REALTORS\*



#### OUTER BANKS association of REALTORS





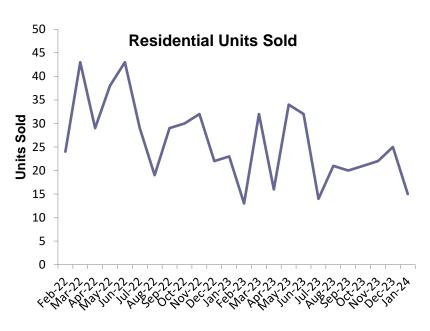
# **Outer Banks Towns / Areas**

#### Corolla

Average DOM - YTD	
2023	2024
55	68

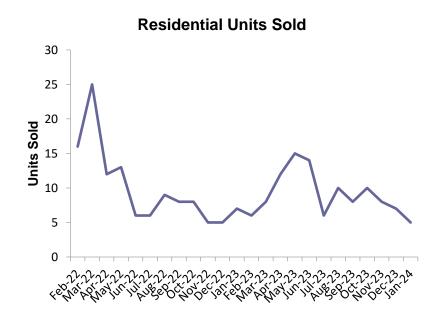
Year to Date Sales		
Year to Date	Count	%Chg
2024	15	-35%
2023	23	-43%
2022	40	11%

Median Sales Price		
Year	MSP	%Chg
2024	\$650,000	-17%
2023	\$782,500	-8%
2022	\$846,000	17%



OUTER BANKS association of REALTORS\*

Duck



Average DOM - YTD	
2023	2024
100	38

Year to Date Sales		
Year to Date	Count	%Chg
2024	5	-29%
2023	7	-59%
2022	17	42%
2022		12/0

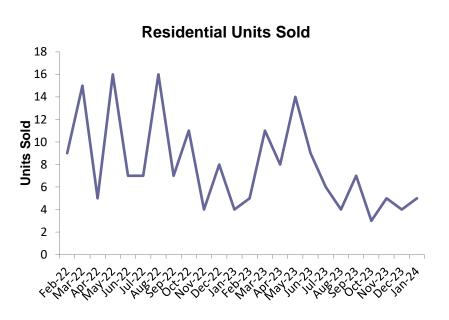
Median Sales Price		
Year	MSP	%Chg
2024	\$1,000,000	1%
2023	\$990,000	10%
2022	\$897,500	38%

### **Southern Shores**

Average DOM - YTD		
2024		
14		

Year to	o Date S	ales
Year to Date	Count	%Chg
2024	5	25%
2023	4	-60%
2022	10	25%

Median Sales Price		
MSP	%Chg	
\$805,000	9%	
\$737,450	-5%	
\$780,000	19%	
	MSP \$805,000 \$737,450	



**Kitty Hawk** 

Average DOM - YTD		
2023	2024	
10	45	

Year t	o Date S	ales
Year to Date	Count	%Chg
2024	5	-17%
2023	6	-50%
2022	12	-8%

Median Sales Price		
Year	MSP	%Chg
2024	\$462,140	-26%
2023	\$622,500	8%
2022	\$577,000	15%



#### OUTER BANKS association of REALTORS\*

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## Colington

Average DOM - YTD		
2023	2024	
27 43		

Year to Date Sales		
Year to Date	Count	%Chg
2024	5	-
2023	0	-100%
2022	12	-37%

Median Sales Price		
/ Month Yea	MSP	%Chg
		040/
2024	\$370,000	-21%
2023	\$470,000	-4%
2022	\$490,000	36%



**Kill Devil Hills** 

Average DOM - YTD		
2023	2024	
27	78	

Year to Date Sales		
Year to Date	Count	%Chg
2024	17	31%
2023	13	-63%
2022	35	9%

Median	Sales	Price
Month /	MCD	%Cha

NOIL	rear	IVISF	/oCrig
202	24	\$533,500	0%
202	23	\$533,750	10%
202	22	\$485,000	18%



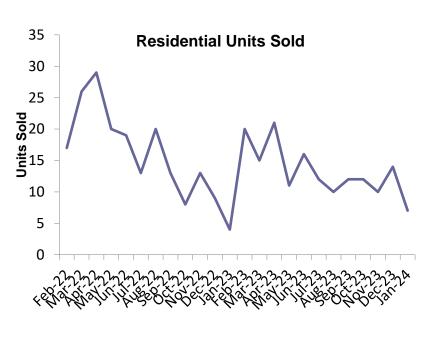
#### OUTER BANKS association of REALTORS

# Nags Head

Average DOM - YTD		
2023	2024	
82	69	

Year to Date Sales		
Year to Date	Count	%Chg
2024	7	75%
2023	4	-83%
2022	23	-36%

Median Sales Price		
Month / Year	MSP	%Chg
rear		
2024	\$839,900	26%
2023	\$665,000	-13%
2022	\$761,500	22%

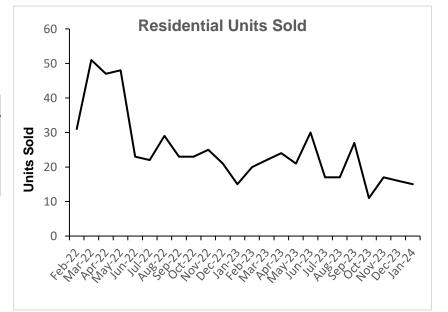


**All Hatteras** 

Average DOM - YTD		
2023	2024	
71	68	

Year to Date Sales		
Year to Date	Count	%Chg
2024	15	0%
2023	15	-62%
2022	39	-15%

Median Sales Price		
Month / Year	MSP	%Chg
2024	\$650,000	10%
2023	\$590,000	-2%
2022	\$599,000	15%

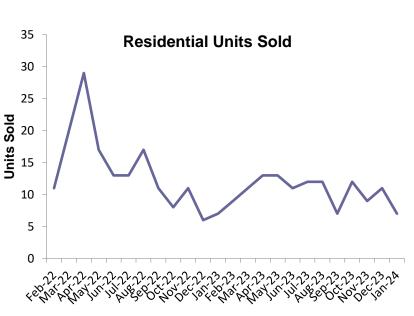


# Roanoke Island

Average DOM - YTD	
2023 2024	
47 28	

Year to Date Sales		
Year to Date	Count	%Chg
2024	7	0%
2023	7	-56%
2022	16	7%

Median Sales Price		
Month / Yea	MSP	%Chg
	•	
2024	\$1,022,000	120%
2023	\$465,000	3%
2022	\$452,500	6%

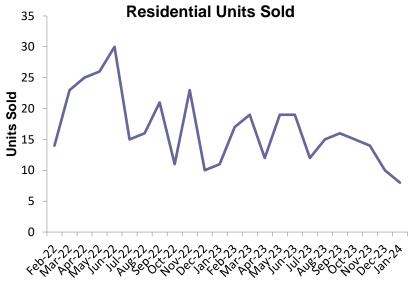


#### **Currituck Mainland**

Average DOM - YTD		
2023	2024	
33	49	

Year to Date Sales			
Year to Date	Count	%Chg	
2024	8	-27%	
2023	11	-15%	
2022	13	-41%	

Median Sales Price			
Month / Year	MSP	%Chg	
	¢270 E00	200/	
2024	\$379,500	38%	
2023	\$274,500	-28%	
2022	\$380,000	14%	



#### OUTER BANKS association of REALTORS\*

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# **Ocracoke Island**

Average DOM - YTD	
2023	2024
-	91

Year to	o Date S	ales
Year to Date	Count	%Chg
2024	1	-
2023	0	-100%
2022	3	50%
Median Sales Price		

MSP	%Chg
\$470,000	-3%
\$485,000	-9%
\$535,000	24%
	\$470,000 \$485,000

