Local Market Update for December 2017



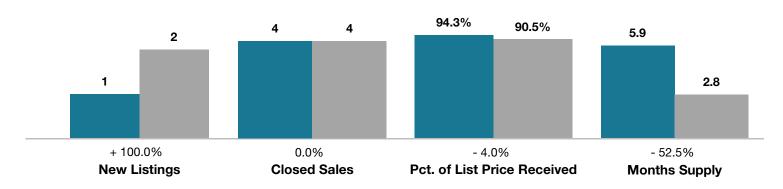


Alamosa County

	December			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 12-2016	Thru 12-2017	Percent Change from Previous Year
New Listings	1	2	+ 100.0%	61	45	- 26.2%
Closed Sales	4	4	0.0%	50	32	- 36.0%
Median Sales Price*	\$107,125	\$142,500	+ 33.0%	\$117,750	\$111,000	- 5.7%
Average Sales Price*	\$109,813	\$143,500	+ 30.7%	\$127,083	\$137,155	+ 7.9%
Percent of List Price Received*	94.3%	90.5%	- 4.0%	94.6%	95.4%	+ 0.8%
Days on Market Until Sale	67	144	+ 114.9%	101	76	- 24.8%
Inventory of Homes for Sale	27	9	- 66.7%			
Months Supply of Inventory	5.9	2.8	- 52.5%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

December ■2016 ■2017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS -

Alamosa County -

