

# Local Market Update for March 2020

A Research Tool Provided by the Colorado Association of REALTORS®

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## Alamosa County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

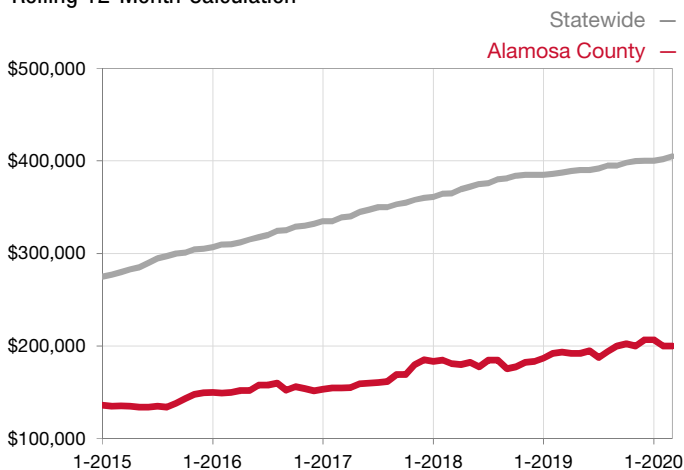
| Single Family                   | March     |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2019      | 2020             | Percent Change from Previous Year | Thru 03-2019 | Thru 03-2020     | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                  |                                   |              |                  |                                   |
| New Listings                    | 8         | 19               | + 137.5%                          | 21           | 36               | + 71.4%                           |
| Sold Listings                   | 10        | 9                | - 10.0%                           | 19           | 25               | + 31.6%                           |
| Median Sales Price*             | \$185,250 | <b>\$194,500</b> | + 5.0%                            | \$211,500    | <b>\$194,500</b> | - 8.0%                            |
| Average Sales Price*            | \$204,485 | <b>\$202,056</b> | - 1.2%                            | \$217,203    | <b>\$218,814</b> | + 0.7%                            |
| Percent of List Price Received* | 97.3%     | <b>96.5%</b>     | - 0.8%                            | 98.4%        | <b>97.1%</b>     | - 1.3%                            |
| Days on Market Until Sale       | 105       | 90               | - 14.3%                           | 106          | 105              | - 0.9%                            |
| Inventory of Homes for Sale     | 34        | 41               | + 20.6%                           | --           | --               | --                                |
| Months Supply of Inventory      | 3.3       | 4.0              | + 21.2%                           | --           | --               | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                 | March |             |                                   | Year to Date |              |                                   |
|---------------------------------|-------|-------------|-----------------------------------|--------------|--------------|-----------------------------------|
|                                 | 2019  | 2020        | Percent Change from Previous Year | Thru 03-2019 | Thru 03-2020 | Percent Change from Previous Year |
| <b>Key Metrics</b>              |       |             |                                   |              |              |                                   |
| New Listings                    | 1     | 0           | - 100.0%                          | 1            | 0            | - 100.0%                          |
| Sold Listings                   | 0     | 0           | --                                | 0            | 0            | --                                |
| Median Sales Price*             | \$0   | <b>\$0</b>  | --                                | \$0          | <b>\$0</b>   | --                                |
| Average Sales Price*            | \$0   | <b>\$0</b>  | --                                | \$0          | <b>\$0</b>   | --                                |
| Percent of List Price Received* | 0.0%  | <b>0.0%</b> | --                                | 0.0%         | <b>0.0%</b>  | --                                |
| Days on Market Until Sale       | 0     | 0           | --                                | 0            | 0            | --                                |
| Inventory of Homes for Sale     | 1     | 0           | - 100.0%                          | --           | --           | --                                |
| Months Supply of Inventory      | 1.0   | 0.0         | - 100.0%                          | --           | --           | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

