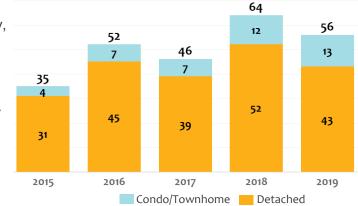


13% HOME SALES

After seeing a month-over-month decrease in July, home sales rebounded in August, up 24% from last month. With 56 homes sold throughout the month, sales were 13% lower than August 2018.

Year to date, 328 homes have sold, just 6% lower than last year at this time.

During the month, contracts were put in place on 60 homes, 62% more than last August and 5% higher than last month.

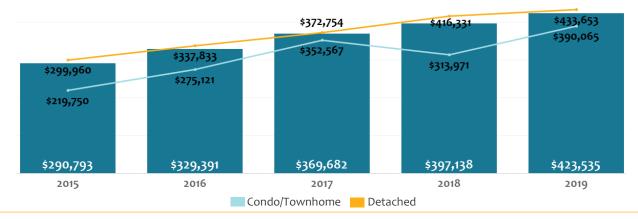




AVERAGE SALE PRICES

The average sale price of a Chaffee County home in August was \$423,535, up 7% from last year, and up 3% compared to last month. Detached homes sold for an average of \$433,653, up 4% percent year over year, and up 2% month over month. The average price of a condo/townhome was \$390,065, 24% higher than last year and 12% higher than last month.

The median sold price of a Chaffee County home in August was \$403,750, up 5% compared to last year.



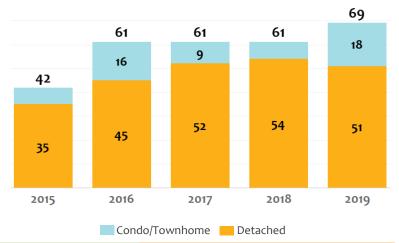


NEW LISTINGS

In August, 69 new listings of homes for sale were brought to the market, 13% more than last year, but 10% less than last month.

At the end of August, there were 180 active listings of homes for sale in Chaffee County, 3% more than last month, and 3% more than last year.

Currently, there is approximately 15 weeks of inventory in Chaffee County, 4 weeks less than last month and 2 weeks more than last year.



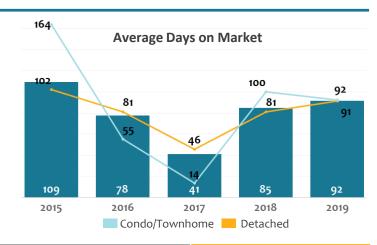






County home spent on the market in August was 92 days, 27 days more than last month, and 7 days more than August 2018.

The median amount of time a home spent on the market in August was 39 days. Last year at this time, homes spent a median of 53 days on the market.



180
Active Listings\$423,535
Average Sold Price56
Listings Sold92
Average Days on Market69
New Listings\$403,750
Median Sold Price60
Listings Under Contract14
Weeks of Inventory

BUENA VISTA HOUSING MARKET



27 New Listings

13 more than last year 3 fewer than last month



26 Homes Sold

Unchanged from last year 14 more than last month



\$443,033 Average Sold Price 7% higher than last year

15% higher than last month



111 Average Days on Market 51 days more than last year 70 days more than last month

SALIDA HOUSING MARKET



28 New Listings 3 fewer than last year 12 fewer than last month



22 Homes Sold

4 fewer than last year 3 fewer than last month



\$421,785 Average Sold Price 8% higher than last year

3% lower than last month



73 Average Days on Market 9 days more than last year 1 day less than last month

REcolorado

Housing market statistics are provided by REcolorado, the largest multiple listing service (MLS) in Colorado. REcolorado delivers advanced tools and services for REALTORS® of Central Colorado to serve home buyers and sellers. The REcolorado home search site, <u>REcolorado.com</u>, is the most trusted resource for home listings across the state. Search homes and land for sale in South Central Colorado at www.REcolorado.com.

