

# Local Market Update for December 2017

A Research Tool Provided by the Colorado Association of REALTORS®



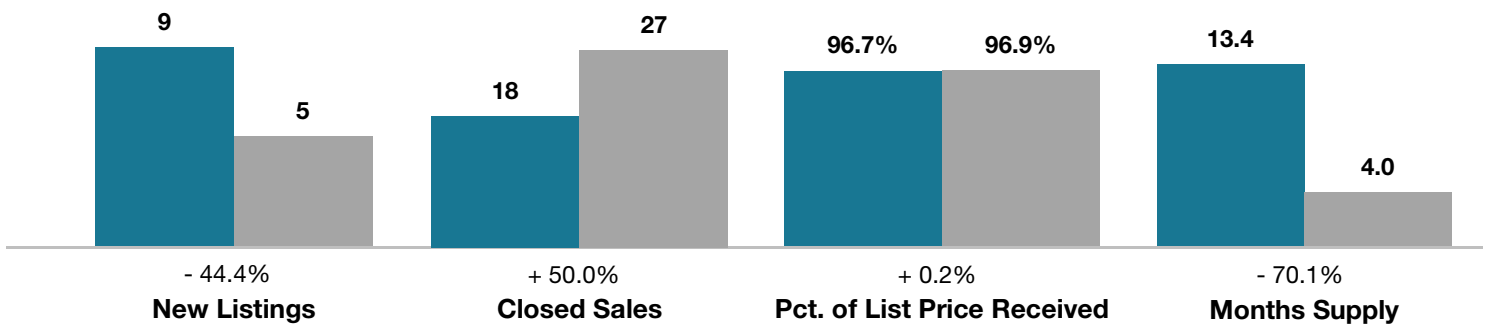
## Buena Vista

Key Metrics	December			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 12-2016	Thru 12-2017	Percent Change from Previous Year
New Listings	9	5	- 44.4%	239	239	0.0%
Closed Sales	18	27	+ 50.0%	192	175	- 8.9%
Median Sales Price*	\$314,500	<b>\$369,000</b>	+ 17.3%	\$299,500	<b>\$332,000</b>	+ 10.9%
Average Sales Price*	\$338,422	<b>\$392,935</b>	+ 16.1%	\$327,205	<b>\$354,589</b>	+ 8.4%
Percent of List Price Received*	96.7%	<b>96.9%</b>	+ 0.2%	96.0%	<b>97.0%</b>	+ 1.0%
Days on Market Until Sale	84	<b>115</b>	+ 36.9%	112	<b>82</b>	- 26.8%
Inventory of Homes for Sale	214	<b>59</b>	- 72.4%	--	--	--
Months Supply of Inventory	13.4	<b>4.0</b>	- 70.1%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### December

■ 2016 ■ 2017



### Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —  
Buena Vista —

