Local Market Update for June 2017



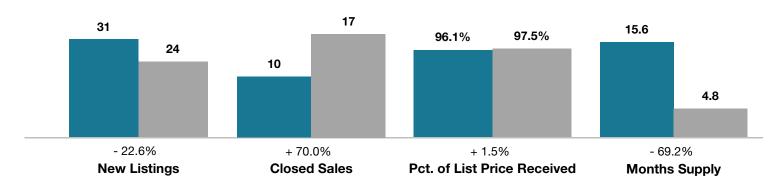


Buena Vista

	June			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 6-2016	Thru 6-2017	Percent Change from Previous Year
New Listings	31	24	- 22.6%	149	132	- 11.4%
Closed Sales	10	17	+ 70.0%	71	69	- 2.8%
Median Sales Price*	\$288,500	\$346,500	+ 20.1%	\$259,900	\$305,900	+ 17.7%
Average Sales Price*	\$286,470	\$315,641	+ 10.2%	\$318,152	\$315,275	- 0.9%
Percent of List Price Received*	96.1%	97.5%	+ 1.5%	95.6%	97.0%	+ 1.5%
Days on Market Until Sale	80	37	- 53.8%	136	68	- 50.0%
Inventory of Homes for Sale	253	76	- 70.0%			
Months Supply of Inventory	15.6	4.8	- 69.2%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

June ■2016 ■2017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS -

Buena Vista -

