

Local Market Update for November 2017

A Research Tool Provided by the Colorado Association of REALTORS®



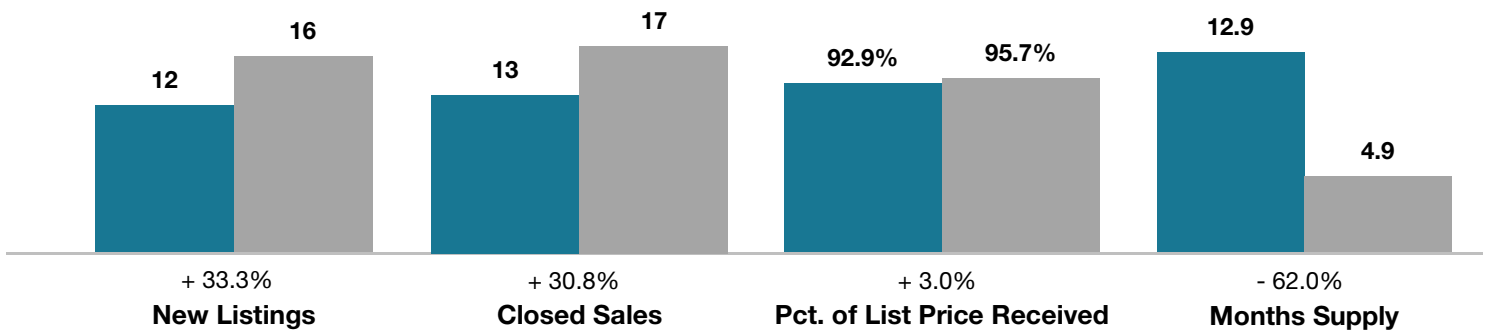
Buena Vista

Key Metrics	November			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 11-2016	Thru 11-2017	Percent Change from Previous Year
New Listings	12	16	+ 33.3%	230	234	+ 1.7%
Closed Sales	13	17	+ 30.8%	174	148	- 14.9%
Median Sales Price*	\$225,000	\$296,500	+ 31.8%	\$297,000	\$323,000	+ 8.8%
Average Sales Price*	\$266,454	\$361,275	+ 35.6%	\$326,045	\$347,593	+ 6.6%
Percent of List Price Received*	92.9%	95.7%	+ 3.0%	95.9%	97.0%	+ 1.1%
Days on Market Until Sale	154	71	- 53.9%	115	76	- 33.9%
Inventory of Homes for Sale	211	68	- 67.8%	--	--	--
Months Supply of Inventory	12.9	4.9	- 62.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2016 ■ 2017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Buena Vista —

