

Local Market Update for April 2018

A Research Tool Provided by the Colorado Association of REALTORS®



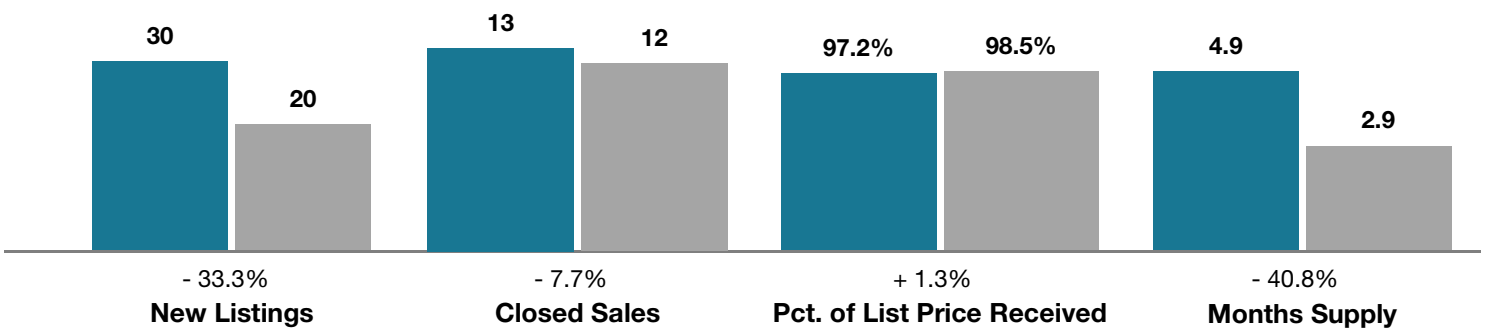
Buena Vista

Key Metrics	April			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 4-2017	Thru 4-2018	Percent Change from Previous Year
New Listings	30	20	- 33.3%	78	83	+ 6.4%
Closed Sales	13	12	- 7.7%	35	55	+ 57.1%
Median Sales Price*	\$305,900	\$318,500	+ 4.1%	\$265,000	\$327,000	+ 23.4%
Average Sales Price*	\$346,931	\$425,490	+ 22.6%	\$297,483	\$372,983	+ 25.4%
Percent of List Price Received*	97.2%	98.5%	+ 1.3%	96.6%	98.2%	+ 1.7%
Days on Market Until Sale	81	78	- 3.7%	78	85	+ 9.0%
Inventory of Homes for Sale	78	47	- 39.7%	--	--	--
Months Supply of Inventory	4.9	2.9	- 40.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

April

■ 2017 ■ 2018



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Buena Vista —

