

Local Market Update for August 2018

A Research Tool Provided by the Colorado Association of REALTORS®

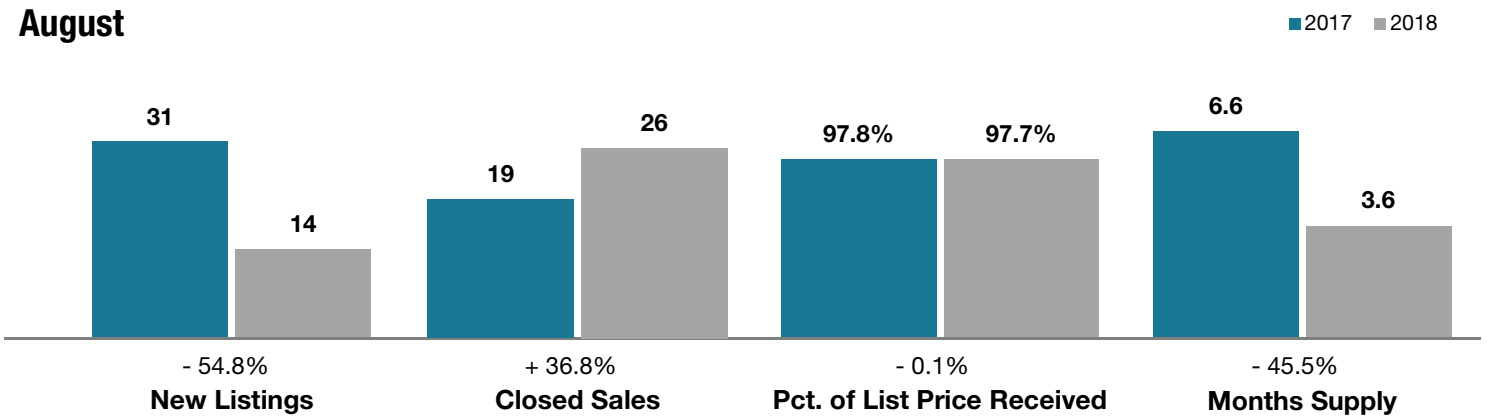


Buena Vista

Key Metrics	August			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 8-2017	Thru 8-2018	Percent Change from Previous Year
New Listings	31	14	- 54.8%	187	185	- 1.1%
Closed Sales	19	26	+ 36.8%	99	147	+ 48.5%
Median Sales Price*	\$353,500	\$387,150	+ 9.5%	\$315,000	\$339,000	+ 7.6%
Average Sales Price*	\$367,789	\$414,638	+ 12.7%	\$328,214	\$407,231	+ 24.1%
Percent of List Price Received*	97.8%	97.7%	- 0.1%	97.3%	97.7%	+ 0.4%
Days on Market Until Sale	57	52	- 8.8%	66	62	- 6.1%
Inventory of Homes for Sale	97	67	- 30.9%	--	--	--
Months Supply of Inventory	6.6	3.6	- 45.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

August



Historical Median Sales Price Rolling 12-Month Calculation

