Local Market Update for February 2018

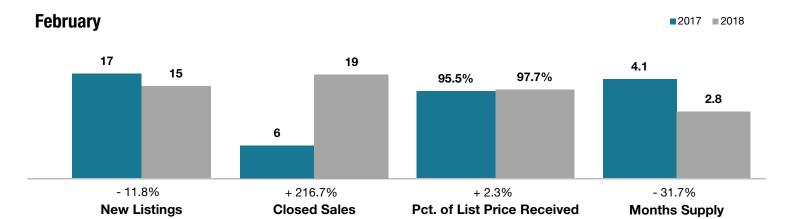




Buena Vista

	February			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 2-2017	Thru 2-2018	Percent Change from Previous Year
New Listings	17	15	- 11.8%	28	33	+ 17.9%
Closed Sales	6	19	+ 216.7%	13	30	+ 130.8%
Median Sales Price*	\$242,000	\$339,000	+ 40.1%	\$231,000	\$337,000	+ 45.9%
Average Sales Price*	\$235,917	\$390,003	+ 65.3%	\$230,877	\$361,118	+ 56.4%
Percent of List Price Received*	95.5%	97.7%	+ 2.3%	96.6%	97.7%	+ 1.1%
Days on Market Until Sale	51	109	+ 113.7%	41	101	+ 146.3%
Inventory of Homes for Sale	66	44	- 33.3%			
Months Supply of Inventory	4.1	2.8	- 31.7%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.





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