

Local Market Update for January 2018

A Research Tool Provided by the Colorado Association of REALTORS®



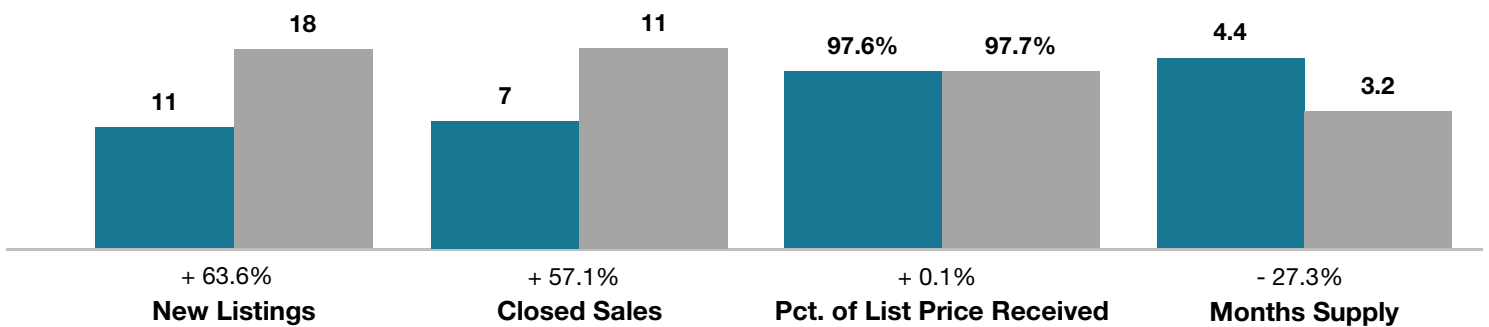
Buena Vista

Key Metrics	January			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 1-2017	Thru 1-2018	Percent Change from Previous Year
New Listings	11	18	+ 63.6%	11	18	+ 63.6%
Closed Sales	7	11	+ 57.1%	7	11	+ 57.1%
Median Sales Price*	\$231,000	\$272,000	+ 17.7%	\$231,000	\$272,000	+ 17.7%
Average Sales Price*	\$226,557	\$311,227	+ 37.4%	\$226,557	\$311,227	+ 37.4%
Percent of List Price Received*	97.6%	97.7%	+ 0.1%	97.6%	97.7%	+ 0.1%
Days on Market Until Sale	33	88	+ 166.7%	33	88	+ 166.7%
Inventory of Homes for Sale	71	47	- 33.8%	--	--	--
Months Supply of Inventory	4.4	3.2	- 27.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

January

■ 2017 ■ 2018



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Buena Vista —

