Local Market Update for January 2017



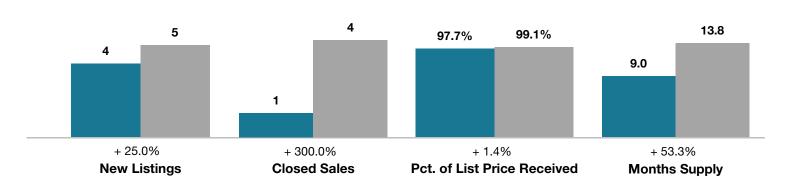


Buena Vista

	January			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 1-2016	Thru 1-2017	Percent Change from Previous Year
New Listings	4	5	+ 25.0%	4	5	+ 25.0%
Closed Sales	1	4	+ 300.0%	1	4	+ 300.0%
Median Sales Price*	\$253,000	\$243,000	- 4.0%	\$253,000	\$243,000	- 4.0%
Average Sales Price*	\$253,000	\$241,475	- 4.6%	\$253,000	\$241,475	- 4.6%
Percent of List Price Received*	97.7%	99.1%	+ 1.4%	97.7%	99.1%	+ 1.4%
Days on Market Until Sale	85	55	- 35.3%	85	55	- 35.3%
Inventory of Homes for Sale	22	31	+ 40.9%			
Months Supply of Inventory	9.0	13.8	+ 53.3%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

January ■2016 ■2017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS -

Buena Vista -

