

Local Market Update for March 2018

A Research Tool Provided by the Colorado Association of REALTORS®

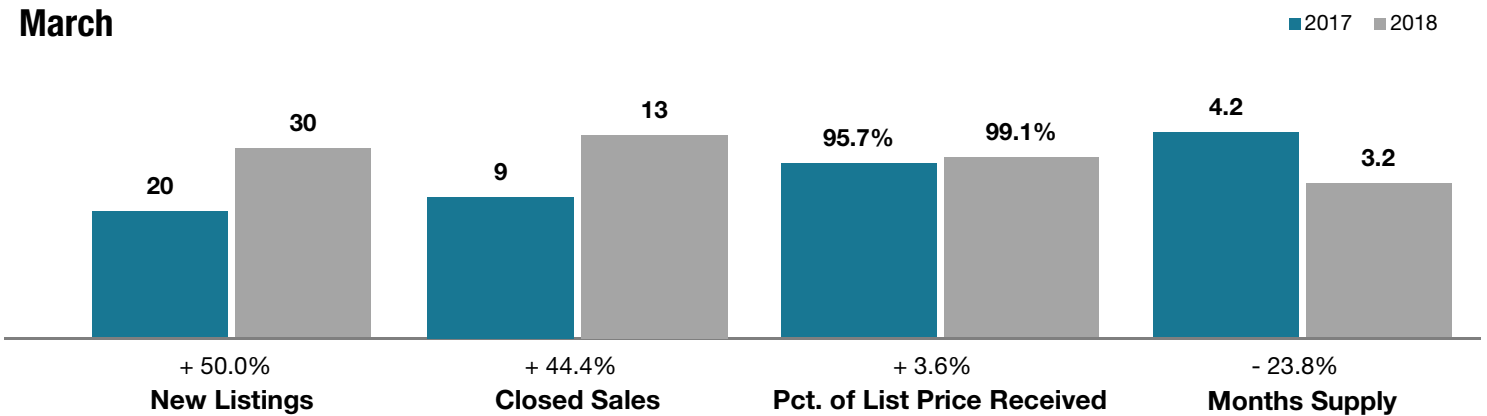


Buena Vista

Key Metrics	March			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 3-2017	Thru 3-2018	Percent Change from Previous Year
New Listings	20	30	+ 50.0%	48	63	+ 31.3%
Closed Sales	9	13	+ 44.4%	22	43	+ 95.5%
Median Sales Price*	\$295,000	\$318,150	+ 7.8%	\$263,950	\$335,000	+ 26.9%
Average Sales Price*	\$322,269	\$351,896	+ 9.2%	\$268,265	\$358,330	+ 33.6%
Percent of List Price Received*	95.7%	99.1%	+ 3.6%	96.2%	98.1%	+ 2.0%
Days on Market Until Sale	123	55	- 55.3%	76	87	+ 14.5%
Inventory of Homes for Sale	68	52	- 23.5%	--	--	--
Months Supply of Inventory	4.2	3.2	- 23.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

