

Local Market Update for December 2018

A Research Tool Provided by the Colorado Association of REALTORS®

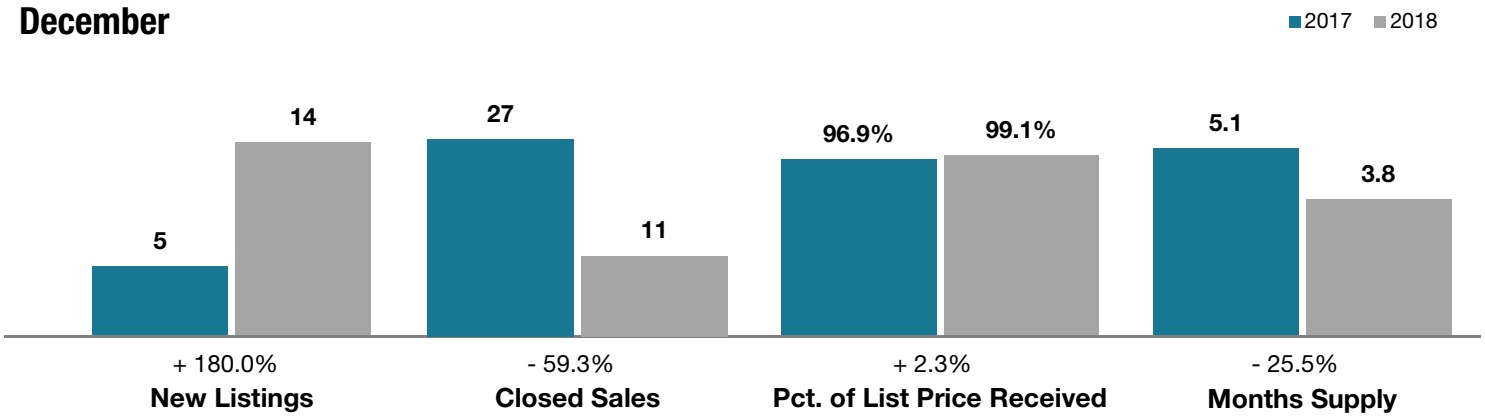


Buena Vista

Key Metrics	December			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 12-2017	Thru 12-2018	Percent Change from Previous Year
New Listings	5	14	+ 180.0%	240	249	+ 3.8%
Closed Sales	27	11	- 59.3%	175	192	+ 9.7%
Median Sales Price*	\$369,000	\$459,000	+ 24.4%	\$332,000	\$345,438	+ 4.0%
Average Sales Price*	\$392,935	\$519,084	+ 32.1%	\$354,589	\$413,705	+ 16.7%
Percent of List Price Received*	96.9%	99.1%	+ 2.3%	97.0%	97.8%	+ 0.8%
Days on Market Until Sale	115	33	- 71.3%	82	59	- 28.0%
Inventory of Homes for Sale	75	60	- 20.0%	--	--	--
Months Supply of Inventory	5.1	3.8	- 25.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

December



Historical Median Sales Price

Rolling 12-Month Calculation

Entire MLS —
Buena Vista —

