## Local Market Update for March 2020

A Research Tool Provided by the Colorado Association of REALTORS®



## **Chaffee County**

Contact the REALTORS® of Central Colorado for more detailed local statistics or to find a REALTOR® in the area.

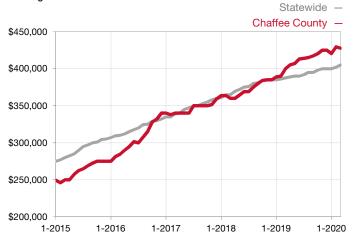
Single Family		March			Year to Date		
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 03-2019	Thru 03-2020	Percent Change from Previous Year	
New Listings	32	53	+ 65.6%	94	113	+ 20.2%	
Sold Listings	23	35	+ 52.2%	72	79	+ 9.7%	
Median Sales Price*	\$415,000	\$424,500	+ 2.3%	\$395,000	\$420,000	+ 6.3%	
Average Sales Price*	\$426,793	\$442,555	+ 3.7%	\$415,652	\$437,268	+ 5.2%	
Percent of List Price Received*	94.3%	98.1%	+ 4.0%	95.6%	96.6%	+ 1.0%	
Days on Market Until Sale	124	106	- 14.5%	77	107	+ 39.0%	
Inventory of Homes for Sale	137	129	- 5.8%				
Months Supply of Inventory	4.3	3.8	- 11.6%				

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date			
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 03-2019	Thru 03-2020	Percent Change from Previous Year	
New Listings	8	8	0.0%	34	35	+ 2.9%	
Sold Listings	7	8	+ 14.3%	14	24	+ 71.4%	
Median Sales Price*	\$289,000	\$400,000	+ 38.4%	\$289,500	\$330,750	+ 14.2%	
Average Sales Price*	\$310,323	\$511,148	+ 64.7%	\$316,301	\$380,758	+ 20.4%	
Percent of List Price Received*	99.9%	97.6%	- 2.3%	99.1%	97.9%	- 1.2%	
Days on Market Until Sale	74	13	- 82.4%	74	73	- 1.4%	
Inventory of Homes for Sale	30	19	- 36.7%				
Months Supply of Inventory	3.5	2.0	- 42.9%				

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## Median Sales Price – Single Family Rolling 12-Month Calculation



## Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

