## Local Market Update for January 2019

A Research Tool Provided by the Colorado Association of REALTORS®



## **Chaffee County**

Contact the REALTORS® of Central Colorado for more detailed local statistics or to find a REALTOR® in the area.

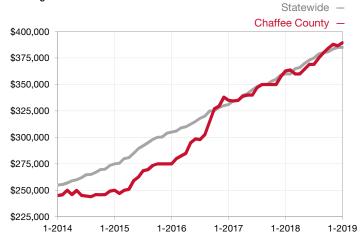
| Single Family                   |           | January   |                                      |              | Year to Date |                                      |  |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics                     | 2018      | 2019      | Percent Change<br>from Previous Year | Thru 01-2018 | Thru 01-2019 | Percent Change<br>from Previous Year |  |
| New Listings                    | 38        | 29        | - 23.7%                              | 38           | 29           | - 23.7%                              |  |
| Sold Listings                   | 23        | 19        | - 17.4%                              | 23           | 19           | - 17.4%                              |  |
| Median Sales Price*             | \$384,000 | \$440,000 | + 14.6%                              | \$384,000    | \$440,000    | + 14.6%                              |  |
| Average Sales Price*            | \$397,085 | \$415,500 | + 4.6%                               | \$397,085    | \$415,500    | + 4.6%                               |  |
| Percent of List Price Received* | 97.7%     | 97.5%     | - 0.2%                               | 97.7%        | 97.5%        | - 0.2%                               |  |
| Days on Market Until Sale       | 62        | 47        | - 24.2%                              | 62           | 47           | - 24.2%                              |  |
| Inventory of Homes for Sale     | 156       | 121       | - 22.4%                              |              |              |                                      |  |
| Months Supply of Inventory      | 5.1       | 3.7       | - 27.5%                              |              |              |                                      |  |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo                 |           | January   |                                      | Year to Date |              |                                      |  |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics                     | 2018      | 2019      | Percent Change<br>from Previous Year | Thru 01-2018 | Thru 01-2019 | Percent Change<br>from Previous Year |  |
| New Listings                    | 12        | 18        | + 50.0%                              | 12           | 18           | + 50.0%                              |  |
| Sold Listings                   | 7         | 4         | - 42.9%                              | 7            | 4            | - 42.9%                              |  |
| Median Sales Price*             | \$288,000 | \$246,500 | - 14.4%                              | \$288,000    | \$246,500    | - 14.4%                              |  |
| Average Sales Price*            | \$289,521 | \$303,125 | + 4.7%                               | \$289,521    | \$303,125    | + 4.7%                               |  |
| Percent of List Price Received* | 98.8%     | 98.5%     | - 0.3%                               | 98.8%        | 98.5%        | - 0.3%                               |  |
| Days on Market Until Sale       | 77        | 60        | - 22.1%                              | 77           | 60           | - 22.1%                              |  |
| Inventory of Homes for Sale     | 30        | 18        | - 40.0%                              |              |              |                                      |  |
| Months Supply of Inventory      | 4.4       | 2.2       | - 50.0%                              |              |              |                                      |  |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## Median Sales Price – Single Family Rolling 12-Month Calculation



## Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

