Local Market Update for July 2020





Not all agents are the same!





Chaffee County

Contact the REALTORS® of Central Colorado for more detailed local statistics or to find a REALTOR® in the area.

Single Family	July			Year to Date			
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 07-2019	Thru 07-2020	Percent Change from Previous Year	
New Listings	67	66	- 1.5%	357	344	- 3.6%	
Sold Listings	36	52	+ 44.4%	219	227	+ 3.7%	
Median Sales Price*	\$401,000	\$475,000	+ 18.5%	\$420,000	\$430,000	+ 2.4%	
Average Sales Price*	\$417,988	\$516,763	+ 23.6%	\$455,311	\$464,485	+ 2.0%	
Percent of List Price Received*	97.7%	98.1%	+ 0.4%	97.1%	97.3%	+ 0.2%	
Days on Market Until Sale	65	72	+ 10.8%	74	85	+ 14.9%	
Inventory of Homes for Sale	185	148	- 20.0%				
Months Supply of Inventory	5.9	4.4	- 25.4%				

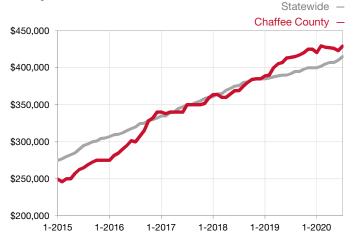
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	July			Year to Date		
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 07-2019	Thru 07-2020	Percent Change from Previous Year
New Listings	11	15	+ 36.4%	81	90	+ 11.1%
Sold Listings	9	18	+ 100.0%	50	61	+ 22.0%
Median Sales Price*	\$345,000	\$285,000	- 17.4%	\$284,570	\$291,410	+ 2.4%
Average Sales Price*	\$350,228	\$302,588	- 13.6%	\$318,966	\$343,073	+ 7.6%
Percent of List Price Received*	101.3%	99.4%	- 1.9%	100.4%	98.8%	- 1.6%
Days on Market Until Sale	56	66	+ 17.9%	44	54	+ 22.7%
Inventory of Homes for Sale	39	24	- 38.5%			
Months Supply of Inventory	4.7	2.5	- 46.8%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation \$350,000

