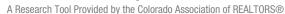
Local Market Update for October 2019





Not all agents are the same!



Chaffee County

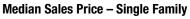
Contact the REALTORS® of Central Colorado for more detailed local statistics or to find a REALTOR® in the area.

Single Family	October			Year to Date			
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 10-2018	Thru 10-2019	Percent Change from Previous Year	
New Listings	23	44	+ 91.3%	435	492	+ 13.1%	
Sold Listings	26	34	+ 30.8%	339	330	- 2.7%	
Median Sales Price*	\$440,725	\$489,474	+ 11.1%	\$388,000	\$425,478	+ 9.7%	
Average Sales Price*	\$479,190	\$516,611	+ 7.8%	\$429,964	\$456,281	+ 6.1%	
Percent of List Price Received*	97.7%	96.6%	- 1.1%	97.0%	97.3%	+ 0.3%	
Days on Market Until Sale	54	74	+ 37.0%	75	72	- 4.0%	
Inventory of Homes for Sale	172	160	- 7.0%				
Months Supply of Inventory	5.0	5.0	0.0%				

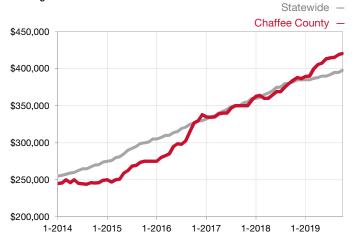
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 10-2018	Thru 10-2019	Percent Change from Previous Year
New Listings	12	6	- 50.0%	103	100	- 2.9%
Sold Listings	8	13	+ 62.5%	77	85	+ 10.4%
Median Sales Price*	\$287,500	\$365,000	+ 27.0%	\$298,200	\$308,500	+ 3.5%
Average Sales Price*	\$319,688	\$383,677	+ 20.0%	\$322,276	\$338,911	+ 5.2%
Percent of List Price Received*	99.3%	99.4%	+ 0.1%	99.1%	99.8%	+ 0.7%
Days on Market Until Sale	26	73	+ 180.8%	58	47	- 19.0%
Inventory of Homes for Sale	21	15	- 28.6%			
Months Supply of Inventory	2.7	1.7	- 37.0%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

