

Local Market Update for December 2017

A Research Tool Provided by the Colorado Association of REALTORS®



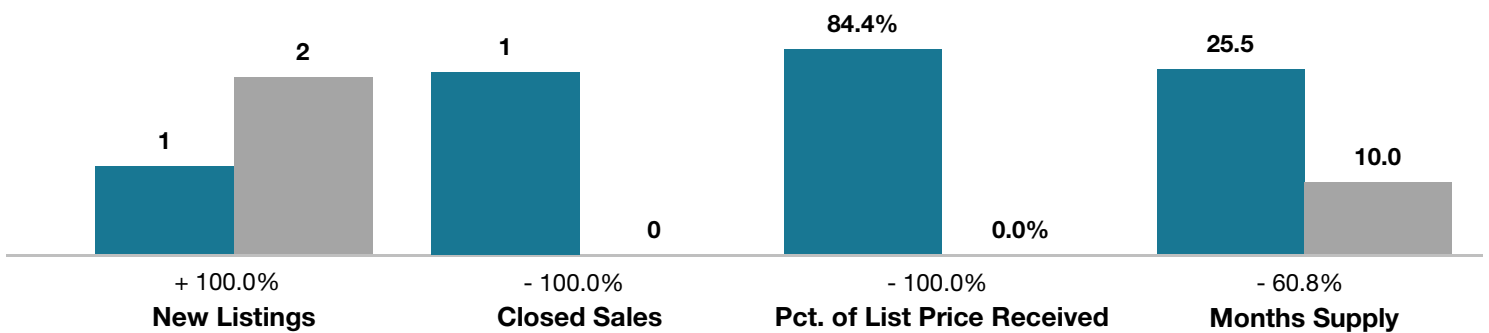
Conejos County

Key Metrics	December			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 12-2016	Thru 12-2017	Percent Change from Previous Year
New Listings	1	2	+ 100.0%	60	32	- 46.7%
Closed Sales	1	0	- 100.0%	19	14	- 26.3%
Median Sales Price*	\$38,000	\$0	- 100.0%	\$115,000	\$101,000	- 12.2%
Average Sales Price*	\$38,000	\$0	- 100.0%	\$119,816	\$102,693	- 14.3%
Percent of List Price Received*	84.4%	0.0%	- 100.0%	94.4%	89.9%	- 4.8%
Days on Market Until Sale	18	0	- 100.0%	103	179	+ 73.8%
Inventory of Homes for Sale	44	20	- 54.5%	--	--	--
Months Supply of Inventory	25.5	10.0	- 60.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

December

■ 2016 ■ 2017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Conejos County —

