

Local Market Update for July 2017

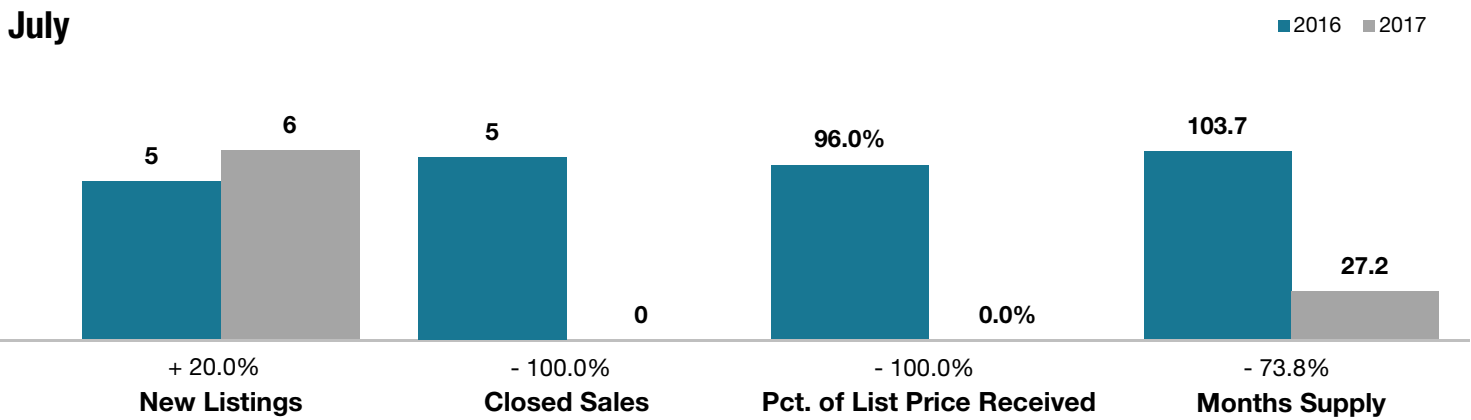
A Research Tool Provided by the Colorado Association of REALTORS®



Conejos County

Key Metrics	July			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 7-2016	Thru 7-2017	Percent Change from Previous Year
New Listings	5	6	+ 20.0%	34	24	- 29.4%
Closed Sales	5	0	- 100.0%	13	4	- 69.2%
Median Sales Price*	\$181,000	\$0	- 100.0%	\$115,000	\$96,400	- 16.2%
Average Sales Price*	\$167,400	\$0	- 100.0%	\$116,385	\$93,200	- 19.9%
Percent of List Price Received*	96.0%	0.0%	- 100.0%	95.1%	92.8%	- 2.4%
Days on Market Until Sale	84	0	- 100.0%	100	251	+ 151.0%
Inventory of Homes for Sale	264	34	- 87.1%	--	--	--
Months Supply of Inventory	103.7	27.2	- 73.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

