Local Market Update for June 2017





Conejos County

	June			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 6-2016	Thru 6-2017	Percent Change from Previous Year
New Listings	4	5	+ 25.0%	29	18	- 37.9%
Closed Sales	1	1	0.0%	8	4	- 50.0%
Median Sales Price*	\$119,000	\$88,800	- 25.4%	\$69,500	\$96,400	+ 38.7%
Average Sales Price*	\$119,000	\$88,800	- 25.4%	\$84,500	\$93,200	+ 10.3%
Percent of List Price Received*	100.0%	98.8%	- 1.2%	94.6%	92.8%	- 1.9%
Days on Market Until Sale	121	264	+ 118.2%	111	251	+ 126.1%
Inventory of Homes for Sale	262	36	- 86.3%			
Months Supply of Inventory	115.3	21.6	- 81.3%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

June 2016 **2**017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS -

Conejos County -

