

Local Market Update for October 2017

A Research Tool Provided by the Colorado Association of REALTORS®



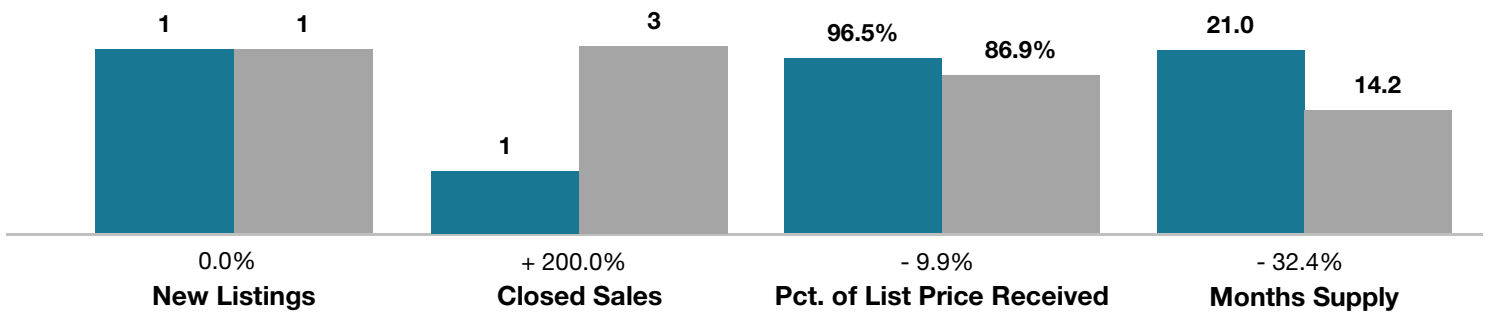
Conejos County

Key Metrics	October			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 10-2016	Thru 10-2017	Percent Change from Previous Year
New Listings	1	1	0.0%	53	28	- 47.2%
Closed Sales	1	3	+ 200.0%	16	10	- 37.5%
Median Sales Price*	\$135,000	\$98,000	- 27.4%	\$117,000	\$101,000	- 13.7%
Average Sales Price*	\$135,000	\$106,000	- 21.5%	\$129,813	\$99,280	- 23.5%
Percent of List Price Received*	96.5%	86.9%	- 9.9%	95.6%	90.4%	- 5.4%
Days on Market Until Sale	14	53	+ 278.6%	105	159	+ 51.4%
Inventory of Homes for Sale	42	23	- 45.2%	--	--	--
Months Supply of Inventory	21.0	14.2	- 32.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

October

■ 2016 ■ 2017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Conejos County —

