## **Local Market Update for April 2017**





## **Conejos County**

	April			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 4-2016	Thru 4-2017	Percent Change from Previous Year
New Listings	11	6	- 45.5%	22	12	- 45.5%
Closed Sales	1	0	- 100.0%	7	1	- 85.7%
Median Sales Price*	\$59,000	\$0	- 100.0%	\$59,000	\$104,000	+ 76.3%
Average Sales Price*	\$59,000	\$0	- 100.0%	\$79,571	\$104,000	+ 30.7%
Percent of List Price Received*	100.0%	0.0%	- 100.0%	93.8%	91.2%	- 2.8%
Days on Market Until Sale	270	0	- 100.0%	109	105	- 3.7%
Inventory of Homes for Sale	261	46	- 82.4%			
Months Supply of Inventory	87.0	28.3	- 67.5%			

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**April** ■2016 ■2017



## Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS -

Conejos County -

