

Local Market Update for December 2018

A Research Tool Provided by the Colorado Association of REALTORS®



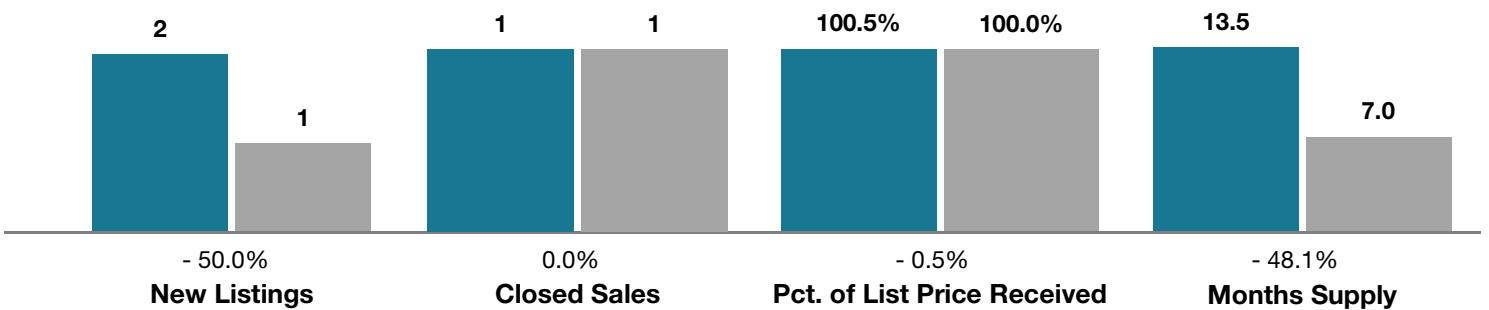
Conejos County

Key Metrics	December			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 12-2017	Thru 12-2018	Percent Change from Previous Year
New Listings	2	1	- 50.0%	32	29	- 9.4%
Closed Sales	1	1	0.0%	16	20	+ 25.0%
Median Sales Price*	\$110,000	\$145,000	+ 31.8%	\$107,000	\$160,250	+ 49.8%
Average Sales Price*	\$110,000	\$145,000	+ 31.8%	\$110,794	\$181,975	+ 64.2%
Percent of List Price Received*	100.5%	100.0%	- 0.5%	89.6%	95.0%	+ 6.0%
Days on Market Until Sale	389	39	- 90.0%	192	110	- 42.7%
Inventory of Homes for Sale	24	14	- 41.7%	--	--	--
Months Supply of Inventory	13.5	7.0	- 48.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

December

■ 2017 ■ 2018



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Conejos County —

