Local Market Update for February 2018

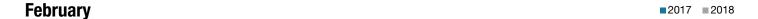




Conejos County

	February			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 2-2017	Thru 2-2018	Percent Change from Previous Year
New Listings	0	4		4	6	+ 50.0%
Closed Sales	1	1	0.0%	1	1	0.0%
Median Sales Price*	\$104,000	\$60,000	- 42.3%	\$104,000	\$60,000	- 42.3%
Average Sales Price*	\$104,000	\$60,000	- 42.3%	\$104,000	\$60,000	- 42.3%
Percent of List Price Received*	91.2%	75.1%	- 17.7%	91.2%	75.1%	- 17.7%
Days on Market Until Sale	105	81	- 22.9%	105	81	- 22.9%
Inventory of Homes for Sale	43	15	- 65.1%			
Months Supply of Inventory	28.7	8.0	- 72.1%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.





Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS -

Conejos County -

