Local Market Update for June 2018

A Research Tool Provided by the Colorado Association of REALTORS®



Conejos County

	June			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 6-2017	Thru 6-2018	Percent Change from Previous Year
New Listings	5	2	- 60.0%	18	19	+ 5.6%
Closed Sales	1	1	0.0%	4	5	+ 25.0%
Median Sales Price*	\$88,800	\$230,000	+ 159.0%	\$96,400	\$205,000	+ 112.7%
Average Sales Price*	\$88,800	\$230,000	+ 159.0%	\$93,200	\$182,800	+ 96.1%
Percent of List Price Received*	98.8%	100.0%	+ 1.2%	92.8%	92.4%	- 0.4%
Days on Market Until Sale	264	12	- 95.5%	251	55	- 78.1%
Inventory of Homes for Sale	40	12	- 70.0%			
Months Supply of Inventory	24.0	6.8	- 71.7%			

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

June





Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS –

