## **Local Market Update for March 2018**

A Research Tool Provided by the Colorado Association of REALTORS®

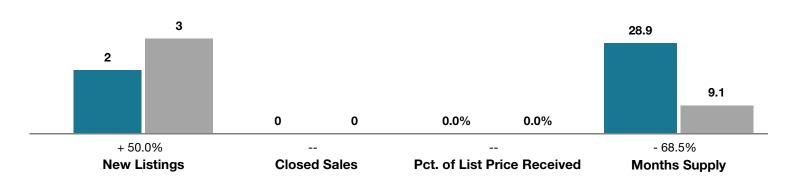


## **Conejos County**

|                                 | March |      |                                      | Year to Date |             |                                      |
|---------------------------------|-------|------|--------------------------------------|--------------|-------------|--------------------------------------|
| Key Metrics                     | 2017  | 2018 | Percent Change<br>from Previous Year | Thru 3-2017  | Thru 3-2018 | Percent Change<br>from Previous Year |
| New Listings                    | 2     | 3    | + 50.0%                              | 6            | 9           | + 50.0%                              |
| Closed Sales                    | 0     | 0    |                                      | 1            | 1           | 0.0%                                 |
| Median Sales Price*             | \$0   | \$0  |                                      | \$104,000    | \$60,000    | - 42.3%                              |
| Average Sales Price*            | \$0   | \$0  |                                      | \$104,000    | \$60,000    | - 42.3%                              |
| Percent of List Price Received* | 0.0%  | 0.0% |                                      | 91.2%        | 75.1%       | - 17.7%                              |
| Days on Market Until Sale       | 0     | 0    |                                      | 105          | 81          | - 22.9%                              |
| Inventory of Homes for Sale     | 45    | 17   | - 62.2%                              |              |             |                                      |
| Months Supply of Inventory      | 28.9  | 9.1  | - 68.5%                              |              |             |                                      |

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

March ■2017 ■2018



## Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS -

Conejos County -

