

# Local Market Update for March 2017

A Research Tool Provided by the Colorado Association of REALTORS®



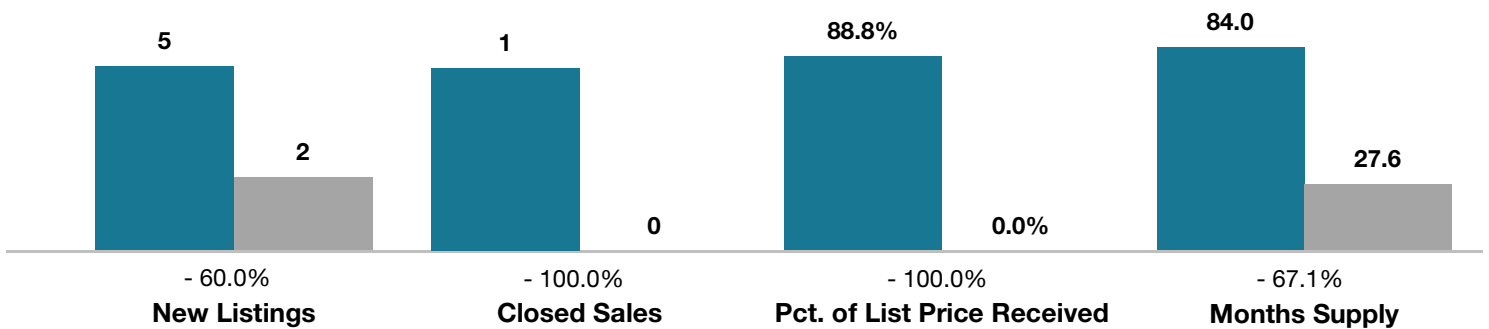
## Conejos County

Key Metrics	March			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 3-2016	Thru 3-2017	Percent Change from Previous Year
New Listings	5	2	- 60.0%	11	6	- 45.5%
Closed Sales	1	0	- 100.0%	6	1	- 83.3%
Median Sales Price*	\$35,500	\$0	- 100.0%	\$57,750	\$104,000	+ 80.1%
Average Sales Price*	\$35,500	\$0	- 100.0%	\$83,000	\$104,000	+ 25.3%
Percent of List Price Received*	88.8%	0.0%	- 100.0%	92.8%	91.2%	- 1.7%
Days on Market Until Sale	184	0	- 100.0%	82	105	+ 28.0%
Inventory of Homes for Sale	252	43	- 82.9%	--	--	--
Months Supply of Inventory	84.0	27.6	- 67.1%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### March

■ 2016 ■ 2017



### Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —  
Conejos County —

