

# Local Market Update for November 2018

A Research Tool Provided by the Colorado Association of REALTORS®

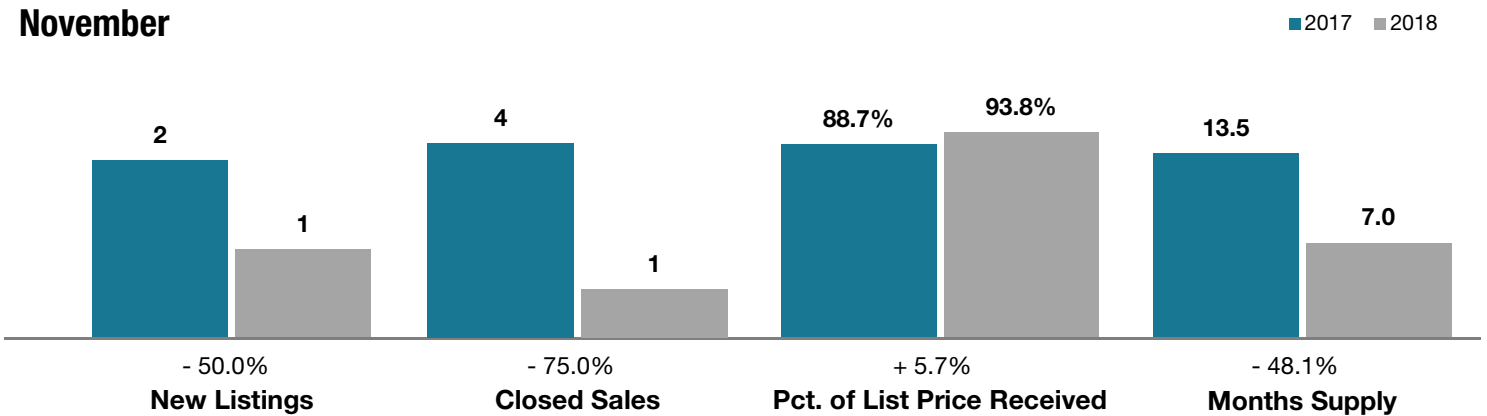


## Conejos County

Key Metrics	November			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year
New Listings	2	1	- 50.0%	30	28	- 6.7%
Closed Sales	4	1	- 75.0%	15	19	+ 26.7%
Median Sales Price*	\$102,500	<b>\$375,000</b>	+ 265.9%	\$104,000	<b>\$166,000</b>	+ 59.6%
Average Sales Price*	\$111,225	<b>\$375,000</b>	+ 237.2%	\$110,847	<b>\$183,921</b>	+ 65.9%
Percent of List Price Received*	88.7%	<b>93.8%</b>	+ 5.7%	88.9%	<b>94.8%</b>	+ 6.6%
Days on Market Until Sale	230	<b>228</b>	- 0.9%	179	<b>113</b>	- 36.9%
Inventory of Homes for Sale	24	<b>14</b>	- 41.7%	--	--	--
Months Supply of Inventory	13.5	<b>7.0</b>	- 48.1%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### November



### Historical Median Sales Price

Rolling 12-Month Calculation

