

# Local Market Update for December 2020

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



## Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

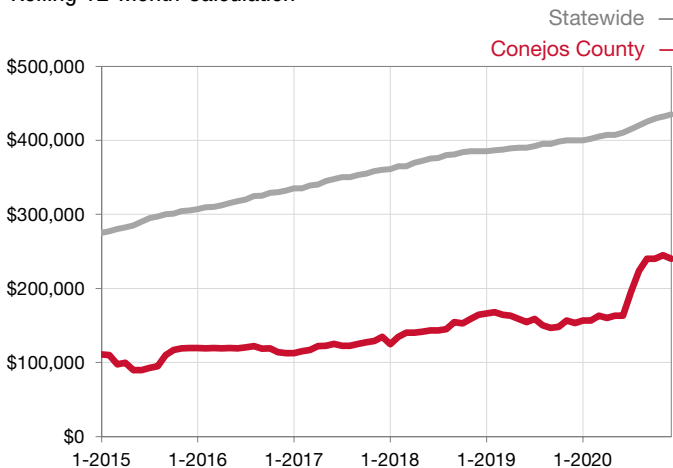
Single Family	December			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 12-2019	Thru 12-2020	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	4	2	- 50.0%	58	48	- 17.2%
Sold Listings	3	4	+ 33.3%	33	33	0.0%
Median Sales Price*	\$110,000	<b>\$225,000</b>	+ 104.5%	\$153,000	<b>\$240,000</b>	+ 56.9%
Average Sales Price*	\$156,508	<b>\$303,000</b>	+ 93.6%	\$217,492	<b>\$328,848</b>	+ 51.2%
Percent of List Price Received*	85.2%	<b>91.5%</b>	+ 7.4%	94.4%	<b>94.0%</b>	- 0.4%
Days on Market Until Sale	218	<b>84</b>	- 61.5%	160	<b>146</b>	- 8.8%
Inventory of Homes for Sale	29	<b>9</b>	- 69.0%	--	--	--
Months Supply of Inventory	9.7	<b>2.7</b>	- 72.2%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	December			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 12-2019	Thru 12-2020	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	1	0	- 100.0%
Sold Listings	0	0	--	1	0	- 100.0%
Median Sales Price*	\$0	<b>\$0</b>	--	\$172,500	<b>\$0</b>	- 100.0%
Average Sales Price*	\$0	<b>\$0</b>	--	\$172,500	<b>\$0</b>	- 100.0%
Percent of List Price Received*	0.0%	<b>0.0%</b>	--	96.4%	<b>0.0%</b>	- 100.0%
Days on Market Until Sale	0	0	--	77	0	- 100.0%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	<b>0.0</b>	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

