

Local Market Update for April 2020

A Research Tool Provided by the Colorado Association of REALTORS®

Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

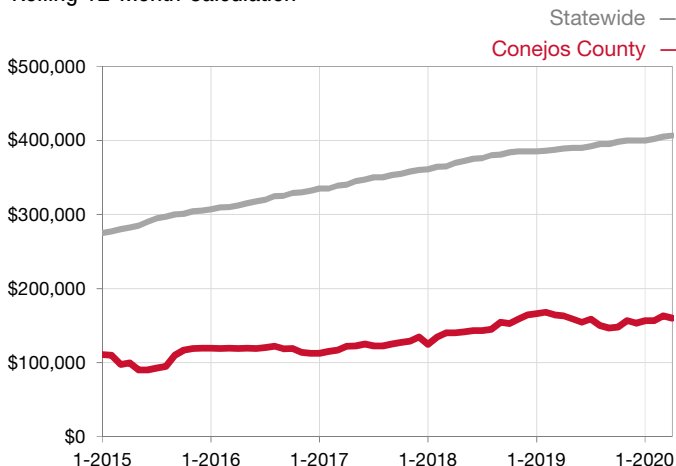
Single Family	April			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 04-2019	Thru 04-2020	Percent Change from Previous Year
Key Metrics						
New Listings	7	2	- 71.4%	18	9	- 50.0%
Sold Listings	4	2	- 50.0%	8	4	- 50.0%
Median Sales Price*	\$173,750	\$117,550	- 32.3%	\$110,000	\$135,500	+ 23.2%
Average Sales Price*	\$450,625	\$117,550	- 73.9%	\$250,840	\$152,525	- 39.2%
Percent of List Price Received*	93.2%	93.7%	+ 0.5%	97.6%	96.3%	- 1.3%
Days on Market Until Sale	233	85	- 63.5%	209	70	- 66.5%
Inventory of Homes for Sale	31	20	- 35.5%	--	--	--
Months Supply of Inventory	6.7	6.9	+ 3.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	April			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 04-2019	Thru 04-2020	Percent Change from Previous Year
Key Metrics						
New Listings	1	0	- 100.0%	1	0	- 100.0%
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

