## **Local Market Update for January 2019**

A Research Tool Provided by the Colorado Association of REALTORS®



Not all agents are the same!

## **Conejos County**

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	January			Year to Date			
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 01-2018	Thru 01-2019	Percent Change from Previous Year	
New Listings	4	6	+ 50.0%	4	6	+ 50.0%	
Sold Listings	3	1	- 66.7%	3	1	- 66.7%	
Median Sales Price*	\$37,000	\$62,000	+ 67.6%	\$37,000	\$62,000	+ 67.6%	
Average Sales Price*	\$70,167	\$62,000	- 11.6%	\$70,167	\$62,000	- 11.6%	
Percent of List Price Received*	85.5%	92.5%	+ 8.2%	85.5%	92.5%	+ 8.2%	
Days on Market Until Sale	123	415	+ 237.4%	123	415	+ 237.4%	
Inventory of Homes for Sale	46	32	- 30.4%				
Months Supply of Inventory	14.5	7.1	- 51.0%				

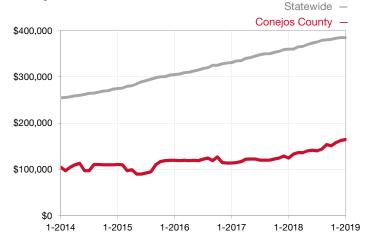
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date			
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 01-2018	Thru 01-2019	Percent Change from Previous Year	
New Listings	0	0		0	0		
Sold Listings	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Average Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Days on Market Until Sale	0	0		0	0		
Inventory of Homes for Sale	4	0	- 100.0%				
Months Supply of Inventory	4.0	0.0	- 100.0%				

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



## Median Sales Price - Townhouse-Condo

