

Local Market Update for March 2019

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	March			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 03-2018	Thru 03-2019	Percent Change from Previous Year
Key Metrics						
New Listings	5	5	0.0%	15	11	- 26.7%
Sold Listings	3	3	0.0%	8	4	- 50.0%
Median Sales Price*	\$145,000	\$27,220	- 81.2%	\$117,875	\$44,610	- 62.2%
Average Sales Price*	\$176,917	\$47,407	- 73.2%	\$131,781	\$51,055	- 61.3%
Percent of List Price Received*	101.8%	105.1%	+ 3.2%	91.5%	102.0%	+ 11.5%
Days on Market Until Sale	76	108	+ 42.1%	152	185	+ 21.7%
Inventory of Homes for Sale	44	28	- 36.4%	--	--	--
Months Supply of Inventory	13.8	6.2	- 55.1%	--	--	--

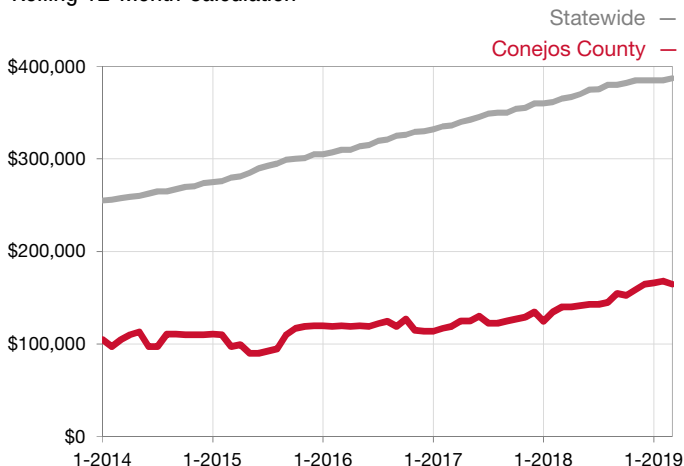
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 03-2018	Thru 03-2019	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	1.0	0.0	- 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

