

Local Market Update for September 2019

A Research Tool Provided by the Colorado Association of REALTORS®

Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	September			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 09-2018	Thru 09-2019	Percent Change from Previous Year
Key Metrics						
New Listings	2	5	+ 150.0%	59	52	- 11.9%
Sold Listings	13	3	- 76.9%	40	22	- 45.0%
Median Sales Price*	\$210,000	\$195,000	- 7.1%	\$164,550	\$146,500	- 11.0%
Average Sales Price*	\$251,500	\$198,667	- 21.0%	\$188,284	\$201,328	+ 6.9%
Percent of List Price Received*	91.7%	98.9%	+ 7.9%	93.5%	95.1%	+ 1.7%
Days on Market Until Sale	245	123	- 49.8%	190	162	- 14.7%
Inventory of Homes for Sale	38	30	- 21.1%	--	--	--
Months Supply of Inventory	8.3	9.2	+ 10.8%	--	--	--

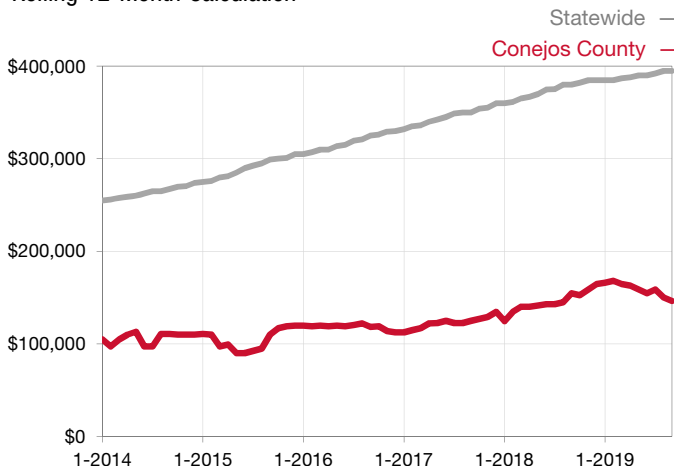
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	September			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 09-2018	Thru 09-2019	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	1	--
Sold Listings	0	0	--	0	1	--
Median Sales Price*	\$0	\$0	--	\$0	\$172,500	--
Average Sales Price*	\$0	\$0	--	\$0	\$172,500	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	96.4%	--
Days on Market Until Sale	0	0	--	0	77	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

