

Local Market Update for June 2017

A Research Tool Provided by the Colorado Association of REALTORS®



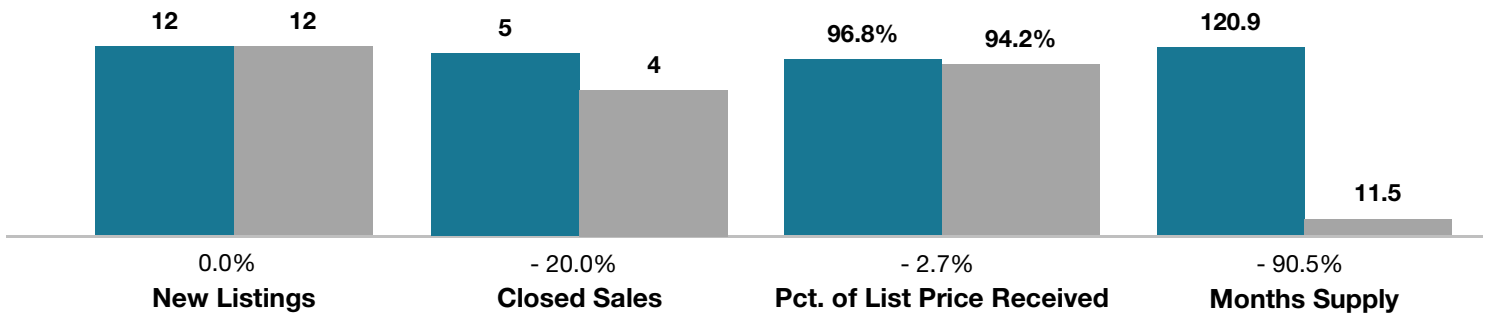
Costilla County

Key Metrics	June			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 6-2016	Thru 6-2017	Percent Change from Previous Year
New Listings	12	12	0.0%	46	30	- 34.8%
Closed Sales	5	4	- 20.0%	16	19	+ 18.8%
Median Sales Price*	\$160,000	\$127,000	- 20.6%	\$94,250	\$159,000	+ 68.7%
Average Sales Price*	\$151,703	\$149,625	- 1.4%	\$118,713	\$165,763	+ 39.6%
Percent of List Price Received*	96.8%	94.2%	- 2.7%	93.7%	92.4%	- 1.4%
Days on Market Until Sale	61	192	+ 214.8%	156	211	+ 35.3%
Inventory of Homes for Sale	393	42	- 89.3%	--	--	--
Months Supply of Inventory	120.9	11.5	- 90.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

June

■ 2016 ■ 2017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Costilla County —

