

Local Market Update for November 2017

A Research Tool Provided by the Colorado Association of REALTORS®

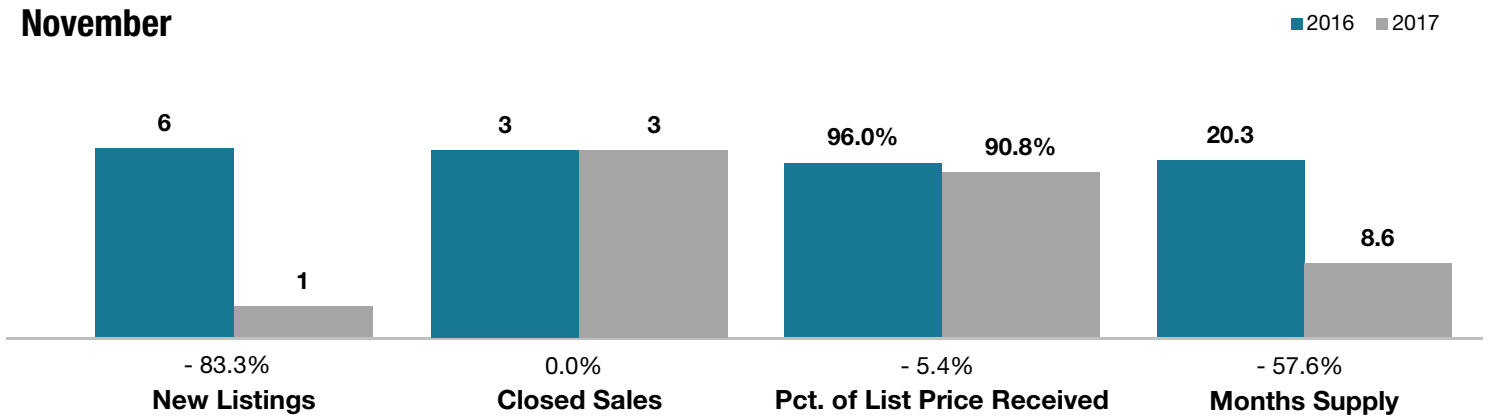


Costilla County

Key Metrics	November			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 11-2016	Thru 11-2017	Percent Change from Previous Year
New Listings	6	1	- 83.3%	82	51	- 37.8%
Closed Sales	3	3	0.0%	40	45	+ 12.5%
Median Sales Price*	\$125,000	\$112,450	- 10.0%	\$129,950	\$145,000	+ 11.6%
Average Sales Price*	\$131,000	\$110,817	- 15.4%	\$129,055	\$146,397	+ 13.4%
Percent of List Price Received*	96.0%	90.8%	- 5.4%	92.9%	94.2%	+ 1.4%
Days on Market Until Sale	84	123	+ 46.4%	177	172	- 2.8%
Inventory of Homes for Sale	71	33	- 53.5%	--	--	--
Months Supply of Inventory	20.3	8.6	- 57.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

November



Historical Median Sales Price

Rolling 12-Month Calculation

Entire MLS —
Costilla County —

