

# Local Market Update for October 2017

A Research Tool Provided by the Colorado Association of REALTORS®

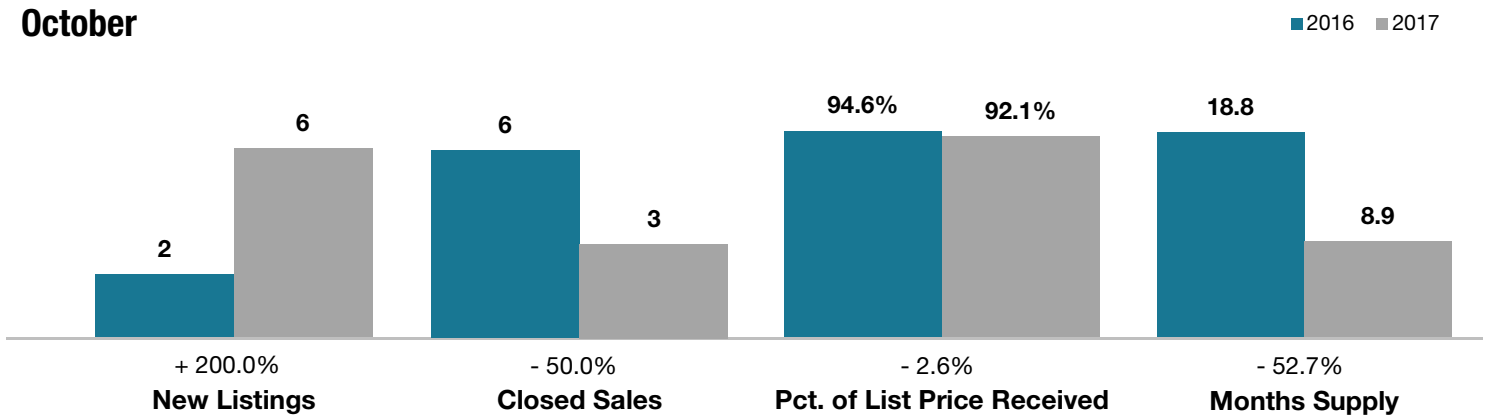


## Costilla County

Key Metrics	October			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 10-2016	Thru 10-2017	Percent Change from Previous Year
New Listings	2	6	+ 200.0%	76	50	- 34.2%
Closed Sales	6	3	- 50.0%	37	42	+ 13.5%
Median Sales Price*	\$169,000	<b>\$54,000</b>	- 68.0%	\$130,000	<b>\$147,000</b>	+ 13.1%
Average Sales Price*	\$169,667	<b>\$148,000</b>	- 12.8%	\$128,898	<b>\$148,938</b>	+ 15.5%
Percent of List Price Received*	94.6%	<b>92.1%</b>	- 2.6%	92.7%	<b>94.4%</b>	+ 1.8%
Days on Market Until Sale	202	<b>61</b>	- 69.8%	185	<b>176</b>	- 4.9%
Inventory of Homes for Sale	69	<b>34</b>	- 50.7%	--	--	--
Months Supply of Inventory	18.8	<b>8.9</b>	- 52.7%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### October



### Historical Median Sales Price Rolling 12-Month Calculation

