

# Local Market Update for April 2017

A Research Tool Provided by the Colorado Association of REALTORS®



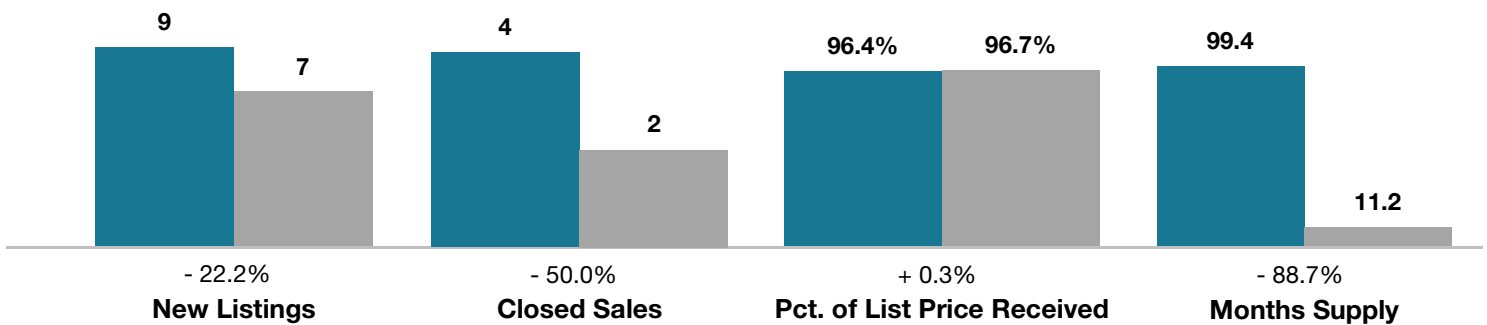
## Costilla County

Key Metrics	April			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 4-2016	Thru 4-2017	Percent Change from Previous Year
New Listings	9	7	- 22.2%	23	9	- 60.9%
Closed Sales	4	2	- 50.0%	8	12	+ 50.0%
Median Sales Price*	\$112,450	<b>\$220,000</b>	+ 95.6%	\$94,250	<b>\$200,500</b>	+ 112.7%
Average Sales Price*	\$117,100	<b>\$220,000</b>	+ 87.9%	\$110,925	<b>\$184,667</b>	+ 66.5%
Percent of List Price Received*	96.4%	<b>96.7%</b>	+ 0.3%	93.1%	<b>92.2%</b>	- 1.0%
Days on Market Until Sale	167	<b>80</b>	- 52.1%	218	<b>232</b>	+ 6.4%
Inventory of Homes for Sale	381	<b>42</b>	- 89.0%	--	--	--
Months Supply of Inventory	99.4	<b>11.2</b>	- 88.7%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### April

■ 2016 ■ 2017



### Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —  
Costilla County —

