

# Local Market Update for December 2018

A Research Tool Provided by the Colorado Association of REALTORS®

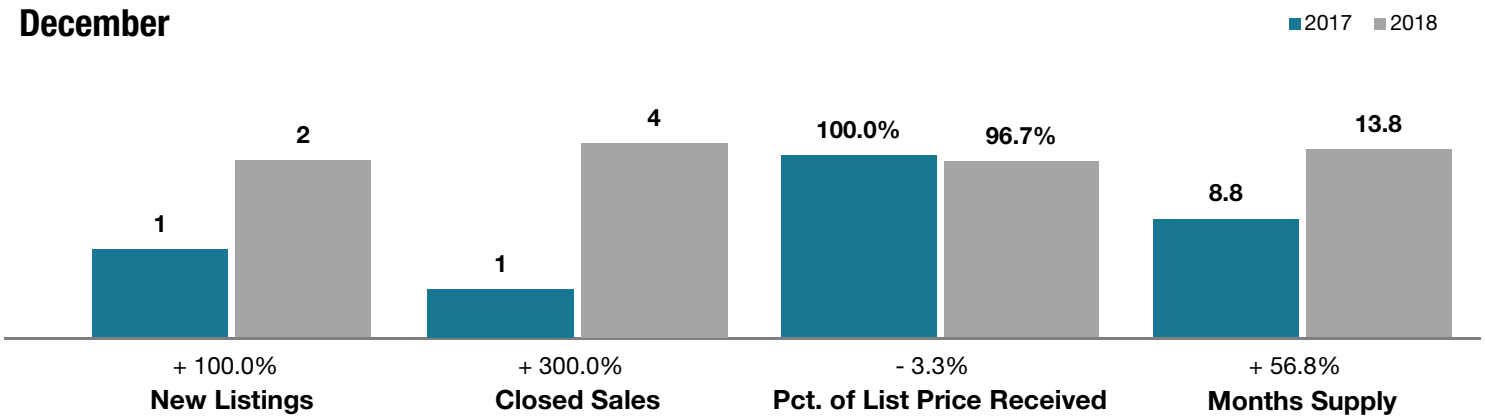


## Costilla County

Key Metrics	December			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 12-2017	Thru 12-2018	Percent Change from Previous Year
New Listings	1	2	+ 100.0%	52	80	+ 53.8%
Closed Sales	1	4	+ 300.0%	48	31	- 35.4%
Median Sales Price*	\$350,000	<b>\$117,500</b>	- 66.4%	\$143,000	<b>\$160,000</b>	+ 11.9%
Average Sales Price*	\$350,000	<b>\$141,000</b>	- 59.7%	\$147,351	<b>\$167,997</b>	+ 14.0%
Percent of List Price Received*	100.0%	<b>96.7%</b>	- 3.3%	93.7%	<b>94.6%</b>	+ 1.0%
Days on Market Until Sale	819	<b>44</b>	- 94.6%	184	<b>134</b>	- 27.2%
Inventory of Homes for Sale	35	<b>39</b>	+ 11.4%	--	--	--
Months Supply of Inventory	8.8	<b>13.8</b>	+ 56.8%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### December



### Historical Median Sales Price Rolling 12-Month Calculation

