Local Market Update for February 2017

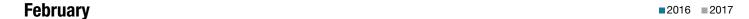


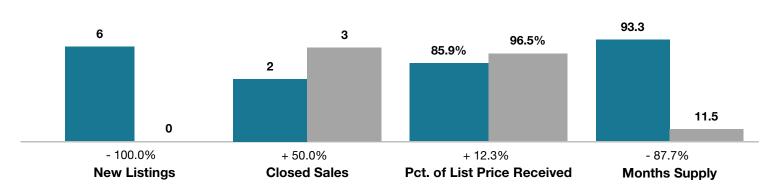


Costilla County

	February			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 2-2016	Thru 2-2017	Percent Change from Previous Year
New Listings	6	0	- 100.0%	7	0	- 100.0%
Closed Sales	2	3	+ 50.0%	3	6	+ 100.0%
Median Sales Price*	\$29,500	\$225,000	+ 662.7%	\$36,500	\$158,000	+ 332.9%
Average Sales Price*	\$29,500	\$221,167	+ 649.7%	\$121,333	\$165,750	+ 36.6%
Percent of List Price Received*	85.9%	96.5%	+ 12.3%	88.6%	91.6%	+ 3.4%
Days on Market Until Sale	299	309	+ 3.3%	307	246	- 19.9%
Inventory of Homes for Sale	373	42	- 88.7%			
Months Supply of Inventory	93.3	11.5	- 87.7%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.





Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS -

Costilla County -

