Local Market Update for January 2017

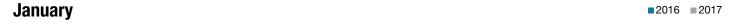




Costilla County

	January			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 1-2016	Thru 1-2017	Percent Change from Previous Year
New Listings	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	1	3	+ 200.0%	1	3	+ 200.0%
Median Sales Price*	\$305,000	\$70,000	- 77.0%	\$305,000	\$70,000	- 77.0%
Average Sales Price*	\$305,000	\$110,333	- 63.8%	\$305,000	\$110,333	- 63.8%
Percent of List Price Received*	93.8%	86.7%	- 7.6%	93.8%	86.7%	- 7.6%
Days on Market Until Sale	322	183	- 43.2%	322	183	- 43.2%
Inventory of Homes for Sale	370	49	- 86.8%			
Months Supply of Inventory	94.5	13.7	- 85.5%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.





Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS -

Costilla County -

